

The **SkillSource** Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
June 2015

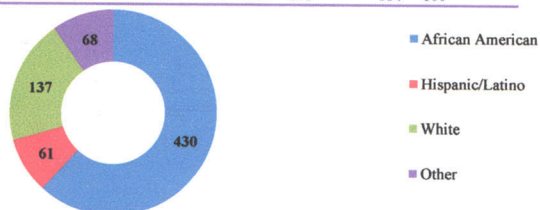
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	855	1,418	646	2,919
# Screened to be WIA eligible	731	880	344	1,955
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	53	28	29	110
# Veterans Enrolled	48	113	49	210
# Receiving Services	225	265	27	517
#Enrolled Participants – Referred back to traditional employment	43	103	45	191
# Starting New Businesses	104	64	49	217
# Withdrawn Participants	21	76	24	121
# Adults/Dislocated (Treatment only)	90/140	259/23	108/76	457/239

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

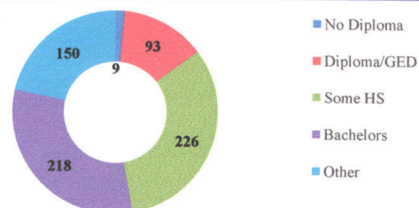
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru June 2015

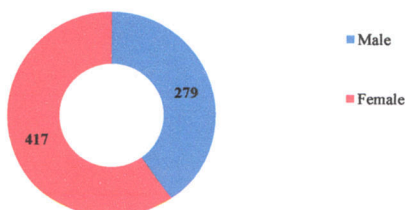
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	100	51	187	85	143	83
Hispanic	32	19	25	13	4	2
White	55	32	52	23	30	10
Other	43	29	18	10	7	5
Total	230	131	282	131	184	100



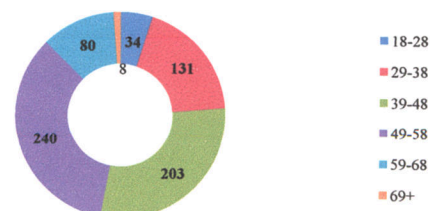
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	5	1	3	2	1	3
Diploma	22	15	30	14	41	24
Some Post HS	61	34	94	46	71	42
Bachelor	94	54	76	33	48	25
Other	48	27	79	36	23	6
Total	230	131	282	131	184	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	102	42	101	21	76	35
Female	128	89	181	110	108	65
Total	230	131	282	131	184	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	13	3	15	17	6	11
29-38	38	25	64	34	29	16
39-48	70	40	70	27	63	36
49-58	81	50	96	42	63	26
59-68	24	12	34	10	22	10
69+	4	1	3	1	1	1
Total	230	131	282	131	184	100



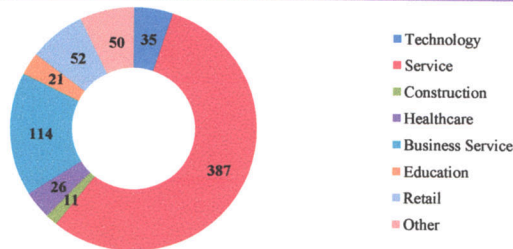
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

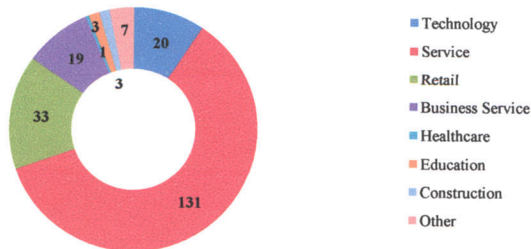
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
June 2015

Results Data for VETEC Participants – thru June 2015

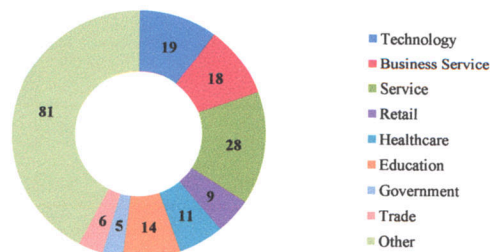
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	23	6	8	4	4	3
Service	101	69	146	69	140	63
Construction	7	6	4	2	--	--
Healthcare	13	17	8	1	5	6
Business Service	53	22	33	9	28	26
Education	--	--	17	5	4	1
Retail	17	17	35	22	--	--
Other	16	4	31	19	3	1
Total	230	131	282	131	184	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	15	5	5	--	--	--
Service	54	31	31	46	--	--
Business Service	16	14	14	3	--	--
Retail	13	6	6	--	--	--
Healthcare	1	--	--	--	--	--
Construction	1	2	2	--	--	--
Education	--	3	3	--	--	--
Other	4	3	3	1	--	--
Total	104	64	64	49	--	--



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	8	11	11	--	--	--
Business Service	12	6	6	--	--	--
Service	10	18	18	--	--	--
Retail	3	6	6	--	--	--
Healthcare	6	5	5	--	--	--
Education	--	14	14	--	--	--
Government	--	5	5	--	--	--
Trade	--	6	6	--	--	--
Other	4	32	32	45	--	--
Total	43	103	103	44	--	--



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
**C=Control