

The **SkillSource** Group, Inc.  
Virginia Employment Through Entrepreneurship Consortium (VETEC)  
May 2015

PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	803	1,352	620	2,775
# Screened to be WIA eligible	679	822	341	1,842
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	34	24	26	84
# Veterans Enrolled	48	111	49	208
# Receiving Services	206	258	27	491
# Enrolled Participants – Referred back to traditional employment	40	99	44	183
# Starting New Businesses	97	56	49	202
# Withdrawn Participants	19	121	24	164
# Adults/Dislocated (Treatment only)	83/128	253/23	107/74	443/225

**Summary** – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

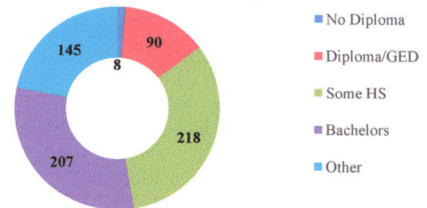
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

### Demographics for VETEC Participants – thru May 2015

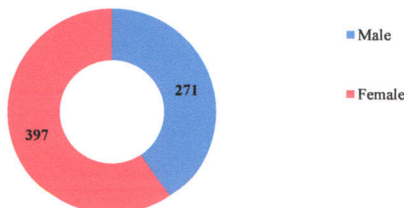
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	92	51	183	85	140	83
Hispanic	30	19	24	13	4	2
White	49	32	52	23	30	10
Other	40	29	17	10	7	5
Total	211	131	276	131	181	100



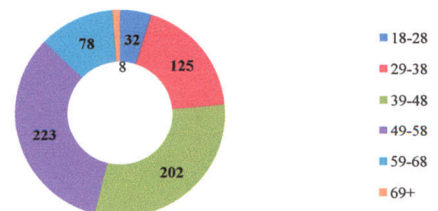
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	4	1	3	2	1	3
Diploma	21	15	29	14	40	24
Some Post HS	55	34	93	46	70	42
Bachelor	85	54	74	33	48	25
Other	46	27	77	36	22	6
Total	211	131	276	131	181	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	96	42	99	21	76	35
Female	115	89	177	110	105	65
Total	211	131	276	131	181	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	12	3	14	17	6	11
9-38	34	25	62	34	29	16
39-48	68	40	71	27	63	36
49-58	71	50	92	42	60	26
59-68	22	12	34	10	22	10
69+	4	1	3	1	1	1
Total	204	131	276	131	181	100



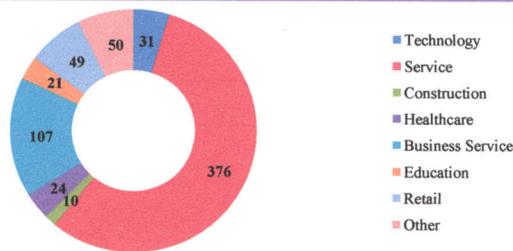
\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

\*\*C=Control

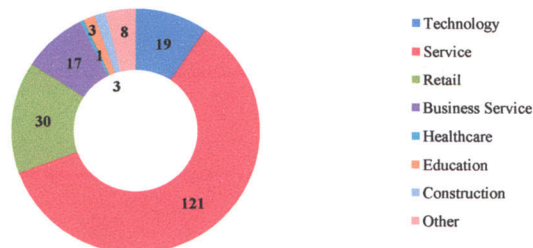
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**Results Data for VETEC Participants – thru May 2015**

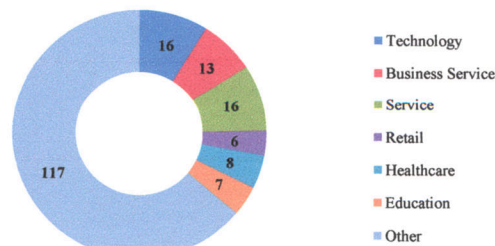
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	19	6	8	4	4	3
Service	97	69	142	69	137	63
Construction	6	6	4	2	--	--
Healthcare	11	7	8	1	5	6
Business Service	47	22	32	9	28	26
Education	--	--	17	5	4	1
Retail	15	17	34	22	--	--
Other	16	4	31	19	3	1
Total	211	131	276	131	181	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	15	--	4	--	--	--
Service	50	26	45	--	45	--
Business Service	14	13	3	--	3	--
Retail	12	5	--	--	--	--
Healthcare	1	--	--	--	--	--
Construction	1	2	--	--	--	--
Education	--	3	--	--	--	--
Other	4	3	1	--	1	--
Total	97	56	49	--	49	--



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	7	--	9	--	--	--
Business Service	10	3	--	--	--	--
Service	10	6	--	--	--	--
Retail	3	3	--	--	--	--
Healthcare	6	2	--	--	--	--
Education	--	7	--	--	--	--
Other	4	69	44	--	44	--
Total	40	99	44	--	44	--



\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

\*\*C=Control