

The **SkillSource** Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
March 2015

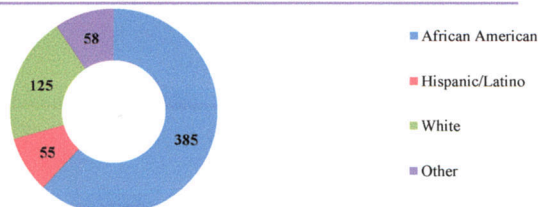
	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
PERFORMANCE OUTCOMES				
	LWIA #11	LWIA #16	LWIA #9	
# Attending Info Session	768	1,281	558	2,607
# Screened to be WIA eligible	645	755	322	1,722
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	21	11	13	45
# Veterans Enrolled	48	107	47	202
# Receiving Services	193	237	33	463
# Enrolled Participants – Referred back to traditional employment	26	32	42	100
# Starting New Businesses	91	50	39	180
# Withdrawn Participants	14	114	24	152
# Adults/Dislocated (Treatment only)	73/125	237/22	92/74	402/221

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants will be enrolled without going through the random assignment process.

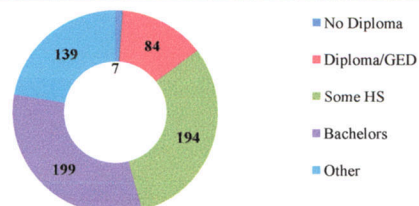
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru March 2015

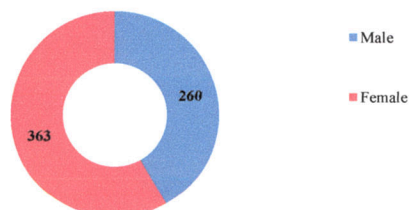
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	87	51	171	85	127	83
Hispanic	28	19	24	13	3	2
White	47	32	49	23	29	10
Other	36	29	15	10	7	5
Total	198	131	259	131	166	100



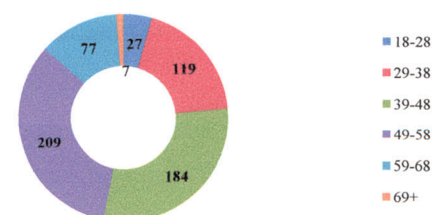
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	3	1	3	2	1	3
Diploma	20	15	26	14	38	24
Some Post HS	48	34	87	46	59	42
Bachelor	81	54	71	33	47	25
Other	46	27	72	36	21	6
Total	198	131	259	131	166	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	91	42	97	21	72	35
Female	107	89	162	110	94	65
Total	198	131	243	131	166	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	12	3	11	17	4	11
29-38	33	25	58	34	28	16
39-48	62	40	64	27	58	36
49-58	66	50	90	42	53	26
59-68	22	12	33	10	22	10
69+	3	1	3	1	1	1
Total	198	131	259	131	166	100



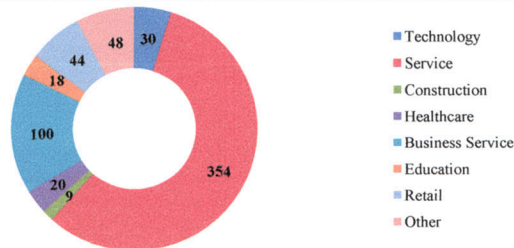
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

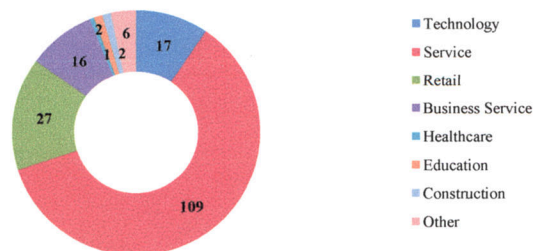
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Results Data for VETEC Participants – thru March 2015

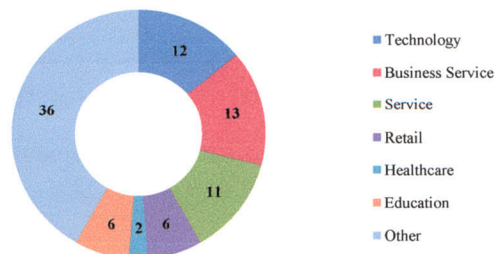
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	19	6	7	4	4	3
Service	93	69	139	69	122	63
Construction	5	6	4	2	--	--
Healthcare	9	7	6	1	5	6
Business Service	44	22	28	9	28	26
Education	--	--	14	5	4	1
Retail	13	17	31	22	--	--
Other	15	4	30	19	3	1
Total	198	131	259	131	166	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	14	3	3	--	--	--
Service	48	25	25	36	36	36
Business Service	12	12	12	3	3	3
Retail	11	5	5	--	--	--
Healthcare	1	--	--	--	--	--
Construction	1	1	1	--	--	--
Education	--	2	2	--	--	--
Other	4	2	2	--	--	--
Total	91	50	50	39	39	39



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	4	8	8	--	--	--
Business Service	10	3	3	--	--	--
Service	5	6	6	--	--	--
Retail	3	3	3	--	--	--
Healthcare	2	--	--	--	--	--
Education	--	6	6	--	--	--
Other	2	6	6	28	28	28
Total	26	32	32	28	28	28



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control