

The SkillSource Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
April 2016

PERFORMANCE OUTCOMES	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	1,079	1,603	730	3,412
# Screened to be WIA eligible	941	1,030	420	2,391
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	155	78	67	301
# Veterans Enrolled	56	124	50	229
# Receiving Services	333	324	37	694
#Enrolled Participants – Referred back to traditional employment	76	112	73	261
# Starting New Businesses	175	94	65	334
# Withdrawn Participants	35	126	25	186
# Adults/Dislocated (Treatment only)	140/200	301/42	125/97	568/337

Summary –Projects ENOVATE and GR GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. After random assignments, consortium partners collectively were to enroll 250 additional participants (ENOVATE and GR GATE each to enroll 100 additional participants and Launch Hampton Roads would enroll 50 additional participants).

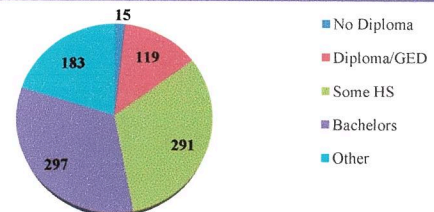
- At the conclusion of **random assignment**, ENOVATE is **47%** of goal; GR GATE is **39%** of goal; and Launch Hampton Roads is **71%** of goal.
- At the conclusion of **non-random assignment**, ENOVATE exceeded its goal of 100 additional participants by 55 participants; GR GATE is 67% of goal; and Launch Hampton Roads exceeded its goal of 50 additional participants by 28 participants.

Demographics for VETEC Participants – thru April 2016

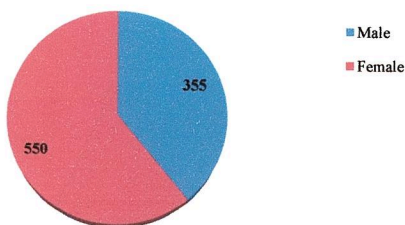
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	147	51	229	85	174	83
Hispanic	57	19	31	13	5	2
White	73	32	62	23	36	10
Other	63	29	21	10	7	5
Total	340	131	343	131	222	100



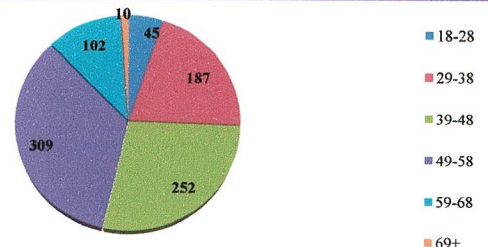
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	9	1	3	2	3	3
Diploma	30	15	38	14	51	24
Some Post HS	92	34	116	46	83	42
Bachelor	142	54	100	33	55	25
Other	67	27	86	36	30	6
Total	340	131	343	131	222	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	151	42	117	21	87	35
Female	189	89	226	110	135	65
Total	340	131	343	131	222	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	17	3	19	17	9	11
9-38	66	25	80	34	41	16
39-48	97	40	86	27	69	36
49-58	116	50	116	42	77	26
59-68	38	12	39	10	25	10
69+	6	1	3	1	1	1
Total	340	131	343	131	222	100

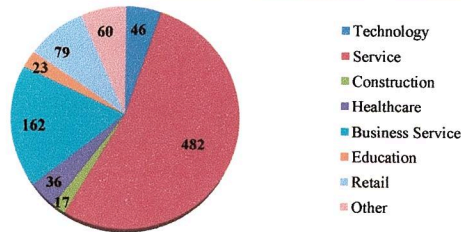


*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
 **C=Control

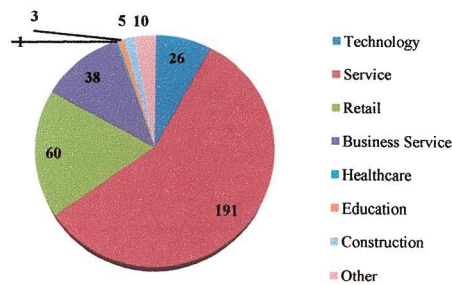
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Results Data for VETEC Participants – thru April 2016

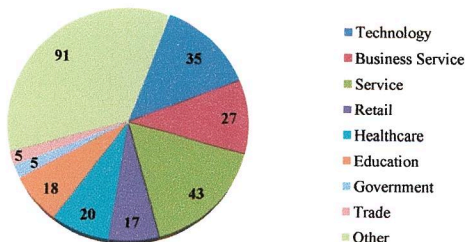
New Business Ideas by Industry	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	32	6	10	4	4	3
Service	131	69	177	69	174	63
Construction	11	6	6	2	--	--
Healthcare	22	7	8	1	6	6
Business Service	90	22	44	9	28	26
Education	--	--	18	5	5	1
Retail	34	17	45	22	--	--
Other	20	4	35	19	5	1
Total	340	131	343	131	222	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	18	8	8	--	--	--
Service	85	44	44	62	62	62
Business Service	36	21	21	3	3	3
Retail	28	10	10	--	--	--
Healthcare	1	--	--	--	--	--
Construction	2	3	3	--	--	--
Education	--	3	3	--	--	--
Other	5	5	5	--	--	--
Total	175	94	94	65	65	65



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	19	16	16	--	--	--
Business Service	16	11	11	--	--	--
Service	20	23	23	--	--	--
Retail	5	12	12	--	--	--
Healthcare	7	13	13	--	--	--
Education	--	18	18	--	--	--
Government	--	5	5	--	--	--
Trade	--	5	5	--	--	--
Other	9	9	9	73	73	73
Total	76	112	112	73	73	73



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
 **C=Control