

The SkillSource Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
February 2016

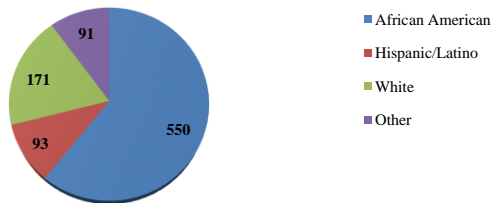
PERFORMANCE OUTCOMES	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	1,079	1,603	730	3,412
# Screened to be WIA eligible	941	1,030	420	2,391
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	155	79	67	301
# Veterans Enrolled	56	123	50	229
# Receiving Services	333	324	33	690
#Enrolled Participants – Referred back to traditional employment	61	132	61	254
# Starting New Businesses	148	89	59	296
# Withdrawn Participants	33	98	25	156
# Adults/Dislocated (Treatment only)	140/200	303/40	125/97	568/337

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENOVATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

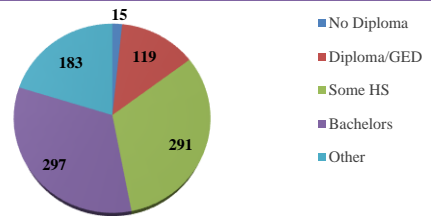
At the conclusion of random assignment, **ENOVATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

Demographics for VETEC Participants – thru February 2016

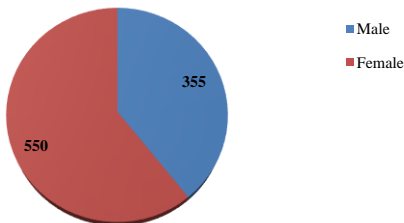
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	147	51	229	85	174	83
Hispanic	57	19	31	13	5	2
White	73	32	62	23	36	10
Other	63	29	21	10	7	5
Total	340	131	343	131	222	100



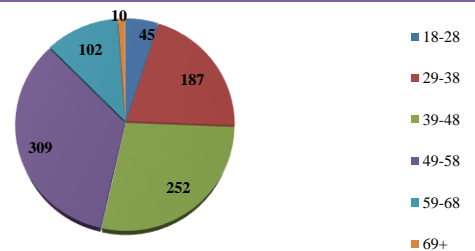
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	9	1	3	2	3	3
Diploma	30	15	38	14	51	24
Some Post HS	92	34	116	46	83	42
Bachelor	142	54	100	33	55	25
Other	67	27	86	36	30	6
Total	340	131	343	131	222	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	151	42	117	21	87	35
Female	189	89	226	110	135	65
Total	340	131	343	131	222	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	17	3	19	17	9	11
9-38	66	25	80	34	41	16
39-48	97	40	86	27	69	36
49-58	116	50	116	42	77	26
59-68	38	12	39	10	25	10
69+	6	1	3	1	1	1
Total	340	131	343	131	222	100



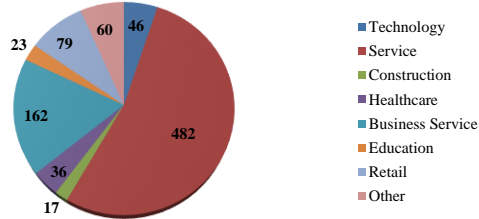
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

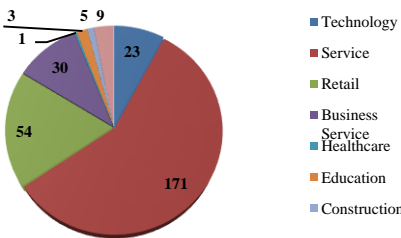
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Results Data for VETEC Participants – thru February 2016

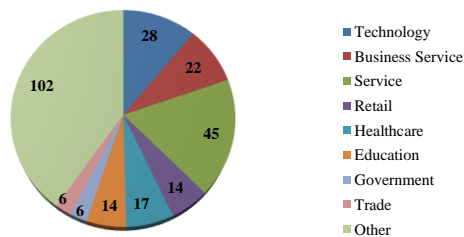
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	32	6	10	4	4	3
Service	131	69	177	69	174	63
Construction	11	6	6	2	--	--
Healthcare	22	7	8	1	6	6
Business Service	90	22	44	9	28	26
Education	--	--	18	5	5	1
Retail	34	17	45	22	--	--
Other	20	4	35	19	5	1
Total	340	131	343	131	222	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	17	6	6	6	--	--
Service	73	42	42	42	56	56
Business Service	30	21	21	21	3	3
Retail	21	9	9	9	--	--
Healthcare	1	--	--	--	--	--
Construction	2	3	3	3	--	--
Education	--	3	3	3	--	--
Other	4	5	5	5	--	--
Total	148	89	89	89	59	59



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	13	15	15	15	--	--
Business Service	14	8	8	8	--	--
Service	18	27	27	27	--	--
Retail	3	11	11	11	--	--
Healthcare	7	10	10	10	--	--
Education	--	14	14	14	--	--
Government	--	6	6	6	--	--
Trade	--	6	6	6	--	--
Other	6	35	35	35	61	61
Total	61	132	132	132	61	61



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
 **C=Control