The SkillSource Group, Inc. Virginia Employment Through Entrepreneurship Consortium (VETEC) March 2016

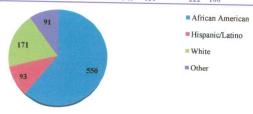
PERFORMANCE OUTCOMES	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
# Attending Info Cont	LWIA #11	LWIA #16	LWIA#9	
# Attending Info Session	1,079	1,603	730	3,412
# Screened to be WIA eligible	941	1,030	420	2,391
# Enrolled/Random Assignment - Treatment	129	141	105	375
Enrolled/Random Assignment - Control	131	131	100	362
Enrolled/Non-Random Assignment	155	78	67	
Veterans Enrolled	56	124	50	301
Receiving Services	333	324	40	229
#Enrolled Participants – Referred back to traditional employment	71	104	68	697 243
# Starting New Businesses	160	91		
Withdrawn Participants	34		63	314
Adults/Dislocated (Treatment only)		133	25	192
(summer only)	140/200	303/40	125/97	568/337

Summary - Projects ENOVATE and GR GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. After random assignments, consortium partners collectively were to enroll 250 additional participants (ENOVATE and GR GATE each to enroll 100 additional participants and Launch Hampton Roads would enroll 50 additional participants).

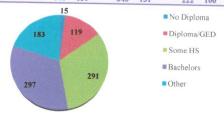
- At the conclusion of random assignment, ENOVATE is 47% of goal; GR GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.
- At the conclusion of non-random assignment, ENOVATE exceeded is goal of 100 additional participants by 55; GR GATE is 67% of goal; and Launch Hampton Roads exceeded its goal of 50 additional participants by 28.

Demographics for VETEC Participants – thru March 2016

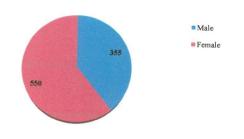
Ethnicity	LW	IA #11	LWI	IA # 16	LW	IA #9	
	T*	C**	T	C	Т	C	
African American	147	51	229	85	174	83	
Hispanic	57	19	31	13	5	2	
White	73	32	62	23	36	10	
Other	63	29	21	10	7	5	
Total	340	131	343	131	222	100	



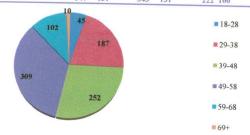
Education	LWIA #11		LWIA #16		LW	IA #9
	T	C	T	C	Т	C
No Diploma	9	1	3	2	3	3
Diploma	30	15	38	14	51	24
Some Post HS	92	34	116	46	83	42
Bachelor	142	54	100	33	55	25
Other	67	27	86	36	30	6
Total	340	131	343	131	222	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	Т	C
Male	151	42	117	21	87	35
Female	189	89	226	110	135	65
Total	340	131	343	131	222	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	17	3	19	17	9	11
9-38	66	25	80	34	41	16
39-48	97	40	86	27	69	36
49-58	116	50	116	42	77	26
59-68	38	12	39	10	25	10
69+	6	1	3	1	1	10
Total	340	131	343	131		100



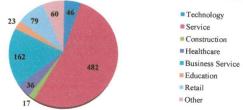
^{*}T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

^{**}C=Control

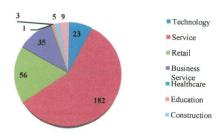
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Results Data for VETEC Participants – thru March 2016

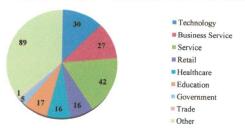
New Business Ideas by Industry	LWI	A # 11	LWL	A #16	LWI	A #9
	T	C	T	С	T	C
Technology	32	6	10	4	4	3
Service	131	69	177	69	174	63
Construction	11	6	6	2		
Healthcare	22	7	8	1	6	6
Business Service	90	22	44	9	28	26
Education		-	18	5	5	1
Retail	34	17	45	22	3	
Other	20	4	35	19	5	1
Total	340	131	343	131	222	100
23 79	60 4	6	Technology Service			



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
	T	T	Т
Technology	17	6	-
Service	79	43	60
Business Service	32	21	3
Retail	25	10	
Healthcare	1		-
Construction	2	3	_
Education		3	
Other	4	5	
Total	160	91	63



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9	
	T	T	Т	
Technology	15	15	-	
Business Service	16	11		
Service	20	22		
Retail	5	11		
Healthcare	7	9		
Education	_	17	_	
Government		5	-	
Trade	_	1		
Other	8	13	68	
Total	71	104	68	



 $[\]label{eq:total-control} \begin{tabular}{ll} *T=T reatment (Sum of the \# of Enrolled Random Assignment + Non-Random Assignment + Veterans) \\ **C=Control \end{tabular}$