

The SkillSource Group, Inc.
Virginia Financial Services Network (VFSN)

	Dec '15- Jun '16	Jul '16- June '17	Jul '17- June '18	Jul '18	Aug '18	Sept '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Cumulative	Goals
Provided Information on VFSN	666	429	393	24												1512	
<i>Viewed VFSN Video</i>	209	429	393	3												1034	
<i>Interested in VFSN</i>	100	142	91	3												336	
Applied for VFSN	26	99	77	3												205	600
<i>Treatment</i>	13	45	74	3												135	300
<i>Control</i>	13	44	2	0												59	300
<i>Veterans</i>	4	10	5	0												19	
<i>Receiving Financial Coaching</i>	15	57	76	3												151	
<i>Receiving WIOA Training</i>	4	50	21	0												75	
Clients Exited	6	26	27	0												59	
<i>Received Industry Credential</i>	2	5	13	0												20	190
<i>Entered Employment</i>	6	17	27	0												50	216
<i>Average Hourly Wage at Placement</i>	\$17	\$24	\$16	\$0												\$14	

Client Demographics

