

The **SkillSource** Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
July 2015

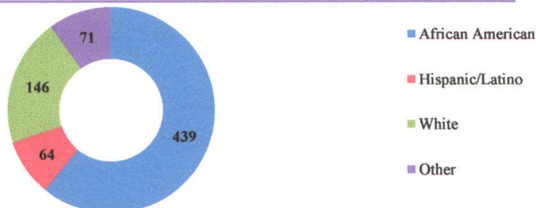
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	878	1,442	668	2,988
# Screened to be WIA eligible	754	900	365	2,019
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	65	29	39	133
# Veterans Enrolled	48	114	49	211
# Receiving Services	237	267	19	523
#Enrolled Participants – Referred back to traditional employment	43	108	45	196
# Starting New Businesses	108	66	49	223
# Withdrawn Participants	19	83	24	126
# Adults/Dislocated (Treatment only)	96/146	261/23	118/76	475/245

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

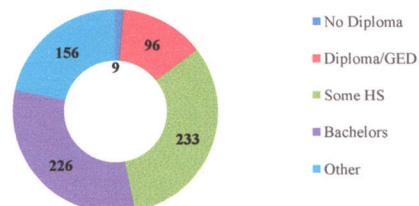
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru July 2015

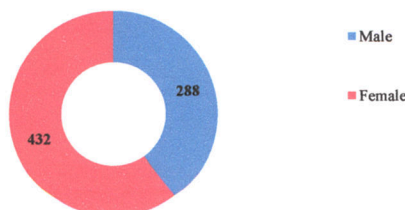
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	100	51	187	85	152	83
Hispanic	35	19	25	13	4	2
White	61	32	54	23	31	10
Other	46	29	18	10	7	5
Total	242	131	284	131	194	100



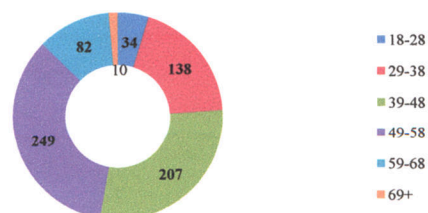
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	5	1	3	2	1	3
Diploma	23	15	30	14	43	24
Some Post HS	65	34	94	46	74	42
Bachelor	99	54	78	33	49	25
Other	50	27	79	36	27	6
Total	230	131	284	131	194	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	108	42	102	21	78	35
Female	134	89	182	110	116	65
Total	242	131	284	131	194	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	13	3	15	17	6	11
9-38	41	25	64	34	33	16
39-48	72	40	71	27	64	36
49-58	85	50	97	42	67	26
59-68	26	12	34	10	22	10
69+	5	1	3	1	2	1
Total	242	131	284	131	194	100



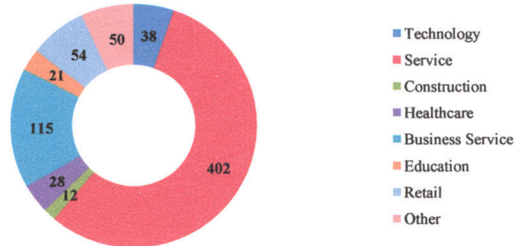
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

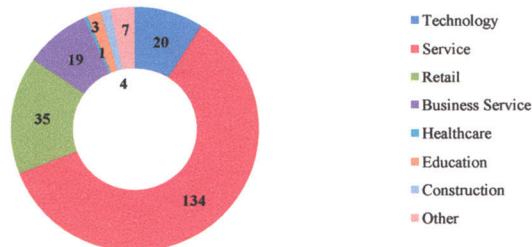
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Results Data for VETEC Participants – thru July 2015

New Business Ideas by Industry	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	25	6	9	4	4	3
Service	105	69	147	69	150	63
Construction	8	6	4	2	--	--
Healthcare	15	17	8	1	5	6
Business Service	54	22	33	9	28	26
Education	--	--	17	5	4	1
Retail	19	17	35	22	--	--
Other	16	4	31	19	3	1
Total	242	131	284	131	194	100



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	15	5	--
Service	55	33	46
Business Service	18	14	3
Retail	13	6	--
Healthcare	1	--	--
Construction	2	2	--
Education	--	3	--
Other	4	3	1
Total	108	66	49



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	8	15	--
Business Service	12	6	--
Service	10	18	--
Retail	3	6	--
Healthcare	6	5	--
Education	--	14	--
Government	--	5	--
Trade	--	6	--
Other	4	33	45
Total	43	103	45



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control