**EST Virtual Meeting Notes**

**Thursday, February 18th 10-12pm**

**Announcements**

**February 23rd Staffing Agency Job Fair** 10am – 1pm: [Website](https://portal.premiervirtual.com/event/register-jobseeker/4946-northern-virginia-staffing-agency-virtual-fair)

**March 9th VEC Virtual Job Fair 1pm – 5pm**: See attached flyer for employer and candidate links

**COVID-19 Dislocated Workers needed for NEG Grant** – Refer WIOA-eligible candidates interested in healthcare or CDL. ContactXimena Rada, 571-595-9675 (VA Relay: 711). [Lourdes.Rada@fairfaxcounty.gov](mailto:Lourdes.Rada@fairfaxcounty.gov). (See notes and flyer)**.**

**May be a space open for the Heavy Equipment Operator Simulator Based Training Cohort** at Lord Fairfax CC starting in mid-March. $900 training, Saturdays and Sundays. Participants getting hired starting at $18/hour. For more info, email Ann Hyslop [ann.hyslop@vcwnorthern.com](mailto:ann.hyslop@vcwnorthern.com).

**Know anyone who affected by airport layoffs and reductions?** Airport Rapid Response grant specialist will be available to speak to candidates at the **February 23rd** job fair in the VCW Infobooth. You can also contact [myra.mobley@fairfaxcounty.gov](mailto:myra.mobley@fairfaxcounty.gov) to get connected.

**NOVA is launching two new FastForward eligible programs for Career Changers: IT Support Technician** and **EPA Section 608 Technician Certification (entry HVAC/refrig) 42 hours.** Eligible for the VA Ready credential award (additional $1000 award incentive after). Contact Lesa Hanlin for more info [lhanlin@nvcc.edu](mailto:lhanlin@nvcc.edu). <https://www.nvcc.edu/workforce/assistance/index.html>.

**New VCW Referral Portal:** <https://app.virginia.myjourney.com/>

**1. Introductions and Housekeeping**

* New Member: Lesa Hanlin, EdD

Manager, Business and Executive Programs

Northern Virginia Community College

hanlin[@nvcc.edu](mailto:swood@nvcc.edu) / [nvcc.edu](https://nam11.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.nvcc.edu%2F&data=04%7C01%7CLhanlin%40nvcc.edu%7C201b2e68769c4482280f08d880e9eac4%7C9f05c0e4988c48288359193b3485e731%7C0%7C0%7C637401089439325454%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C1000&sdata=lfkWqpyji5Sr0i3tkvqyV7BejXttv41KAZtqrLhEQgE%3D&reserved=0)

1. **Guest: V.R. Maddox Consulting LLC - Vanessa Maddox**[V.R. Maddox Consulting LLC](http://www.vrmaddox.com/) |571-252-9029 | Connect with me on [LinkedIn](http://www.linkedin.com/in/vrmaddox)

**Services include:**

* Recruiting and Staffing – Specialize in HR, IT, and Highly Cleared Individuals but can support any candidate. Focus on women and veterans.
* Confidence mentoring for women.
* Currently working on a Veterans pilot project, seeking veteran candidates

**Community Projects:**

* + [#GetHired Employment Community](https://www.facebook.com/groups/GetHiredDC) – 11 years
  + #[Black Wall Street:  Loudoun](https://www.facebook.com/groups/215802850089317) - Loudoun-focused support for nonprofit and social justice organizations to solve local problems
  + [#EmploymentSME](https://www.facebook.com/groups/4943275969075664) (Employment Subject Matter Experts, Workforce Community)
  + [#TipsfromaRecruiter](https://www.facebook.com/hashtag/tipsfromarecruiter) - video series tips for workforce professionals and jobseekers

1. **Guest: Disability Solutions @ Ability Beyond - Keith Meadows (Hiring and Engagement Consultant) |** 203-516-8987 | [Keith.Meadows@disabilitytalent.org](mailto:Keith.Meadows@disabilitytalent.org) | [LinkedIn](https://www.linkedin.com/in/kmeadowsdisabilitysolutions/) | [**disabilitytalent.org**](http://www.disabilitytalent.org)

**Key Resources:**

* **Job Board/Employers Seeking Candidates with Disabilities:** [**www.disabilitysolutionstalent.org**](http://www.disabilitysolutionstalent.org/)
  + 14 employers with positions open in our area and over 200+ jobs ranging from entry-level to c-suite; jobseekers can apply in their database for free
  + Many criminal backgrounds accepted – generally worth the application to submit
* **Jobseeker and Employer Videos:** [**Disability Solutions Youtube Channel**](https://www.youtube.com/channel/UCVF8c0b_QlErI0lK9VPqW1w/videos)
* Free resources for us because employer-paid. Goal to help employers with inclusivity goals.

**Other Resources:**

* Contact Keith to **receive monthly inclusive employer** email customized jobs in our area
* Willing to get on a quick call with a jobseeker for a confidence boost or practice call.
* Free webinar series 24/7 on demand on youtube: “what not to do” how to research network apply get past application, behavior-based interview questions

**Referral Process:**

* Have candidate apply on website. Candidates still need to meet qualifications and fulfil job duties with our without accommodations.
* Keith does not need to be involved, but can send resume to Keith of recommended candidates who have applied and he can try to get in front of a hiring manager
* Can follow up with Keith for update on candidate status

1. **Prince William Adult Education Business Partnership - Filippo Cataldo, Business Partner Support |** [**cataldf@pwcs.edu**](mailto:cataldf@pwcs.edu) **| Donna Motsek |** [**motsekdl@pwcs.edu**](mailto:motsekdl@pwcs.edu)

* **Goal 1: Alert Businesses About New Adult Ed Partnerships**
  + Learn what businesses are looking for in jobseekers to develop relevant courses
  + Also customize business-specific trainings for their employees (ex: industry-specific ELL)
* **Goal 2: Increase Prince William Candidate Enrollment in Online Programs – Please refer**
  + New career pathways, certifications, and digital literacy programs along with traditional classes. New programs start March 1.
  + Certifications in Customer Service, Childcare coming
  + Classes are accessible: Zoom and Canvas. Alert of any accommodation need ahead of time.
  + Financial Aid – if person qualifies for financial aid, they are very connected with agencies who fund students (WIOA, catholic charities, Lutheran social services, headstart parents, dept of social services etc).
* **National External High School Diploma program –** Open to all Northern Virginia Residents.   
  1:1 program to receive a high school diploma. Advisor. Only organization in the area to offer this program. $800 from PW County, $1000 for anywhere else in Northern Virginia.

1. **Dislocated Worker NEG Project – Seema Jain**
   * COVID-Affected Dislocated Work Grant (candidates must qualify for WIOA)
   * Supports candidates entering Healthcare and CDL occupations and training
   * Temporary on-site emergency health positions to assist with COVID-19. $15/hour for up to a year.
   * **Needed:**
   * Distribute flyer to clients: <https://vcwnorthern.com/jobseekers/covid-19-disaster-dislocated-worker-grant-program/>
   * Seeking candidates for the emergency health positions (up to 1 year)
   * Refer employers who would benefit from the emergency worker positions
   * Refer candidates interested in healthcare who to Ximena Rada, 571-595-9675 (VA Relay: 711). [Lourdes.Rada@fairfaxcounty.gov](mailto:Lourdes.Rada@fairfaxcounty.gov)