**EST Virtual Meeting Notes**

**Thursday, October 21 10-12pm**

**ANNOUNCEMENTS:**

* **Cherokee Avenue Center is Open**: Appointments [https://vcwnorthern.com/ca\_booking/](https://urldefense.com/v3/__https:/vcwnorthern.com/ca_booking/__;!!IvMiCv_-VA!gMBriifQQ4l9tiye14raMVZr8p3Vs_1GnwjxwUKI9CWvcNjyIXi9tjgXzIFJew6f7hCWlGPJvw$)
* **To refer candidates for a LinkedIn Learning License:** [https://vcwnorthern.com/jobseekers/linkedin-learning/](https://urldefense.com/v3/__https:/vcwnorthern.com/jobseekers/linkedin-learning/__;!!IvMiCv_-VA!gMBriifQQ4l9tiye14raMVZr8p3Vs_1GnwjxwUKI9CWvcNjyIXi9tjgXzIFJew6f7hCa384vyw$)
* **Heavy Equipment Operator Training** now recruiting for participants, opportunity to interview/hire:  5 consecutive weeks (2 day/week). Free but must meet the requirements
* Must own Drivers license and transportation
* Able to lift at least 50 Lbs
* Must have at least 8th Grade level

Training location: 6480 College St. | Warrenton, VA  20187

Contact: Mouly Aloumouati ([mouly.aloumouati@fairfaxcounty.gov](mailto:mouly.aloumouati@fairfaxcounty.gov))

* **Full Employment Program Incentive**Offer Employers a pool of candidates that come with a hiring incentive. Flyer is attached. If your employers are interested, contact [Kellan.graves@fairfaxcounty.gov](mailto:Kellan.graves@fairfaxcounty.gov)
* **The Loudoun Workforce Resource Center is now offering Professional Resume Writing services, LinkedIn Profile Reviews, Individual Mock Interviews and Panel Mock Interviews** **on demand, by appointment.** There is no longer the need to wait for a scheduled offering.Refer customers to Pam Elliott at 703.777.0150, Ext. 1 to inquire and get started. More information is at the top of [www.loudoun.gov/wrcworkshops](http://www.loudoun.gov/wrcworkshops)
* **HubZone link to identify eligible addresses:**   
  [https://maps.certify.sba.gov/hubzone/map#center=38.690513,-77.212385&zoom=12](https://urldefense.com/v3/__https:/maps.certify.sba.gov/hubzone/map*center=38.690513,-77.212385&zoom=12__;Iw!!IvMiCv_-VA!gMBriifQQ4l9tiye14raMVZr8p3Vs_1GnwjxwUKI9CWvcNjyIXi9tjgXzIFJew6f7hAbzPQSvA$)

**GUESTS  
  
Piper Company** – **Grace Czechowski, HR Manager – Send Referrals to Warren Smith**

* **About:** Staffing agency focused on technical roles, software engineers, network engineering, product management etc. Cybersecurity, clinical research and ife sciences, Applied Health, IT infrastructure, cloud.
* **Positions:** Long-term contract and Direct Placements, most hybrid or remote options
* Focus on underserved communities – passion project
* **To Refer:** [Careers Page](https://myskillsource-my.sharepoint.com/personal/eliza_chappell_vcwnorthern_com/Documents/Eliza/EST/Oct%202021/•%09https:/careers.pipercompanies.com/?business_unit%5B%5D=Piper%20Companies&business_unit%5B%5D=ZP%20Group&business_unit%5B%5D=Zachary%20Piper). Send resumes for direct referral to **Warren Smith**.

**Lewinsville Senior Center – Robert Grape, Director – Send Referrals to Kellan Graves**

* Runs 14 brick and mortar community centers, Adult Daycare and Senior Centers through Neighborhood and Community Services
* **Seeking**: Part-Time Activity Facilitators
  + Providing activities and interactions at community centers, senior centers, and teen centers. Teaching hobbies, games, sports, physical fitness activities and cognitive awareness
  + Customer service/human services attitude preferred, help with resources, help clients advocate for themselves
  + 900 hours per year, 17.5 hours per week, public servant focused
  + Multiple positions per center, needing Senior Centers especially. All looking for 2-3 staff, and opening 3 new brick and mortar centers in the next 15 months and looking for at least 10 per center over the next year.
* **Qualifications**: Applicants that are dedicated, self-starters, want to engage with participants and want to develop relationships and help people.
* **Collaborations:** Open to Work Experience/Internship placements
* **To Refer**: Send resumes to Kellan Graves

**Wondrium – Tabitha Henderson, HR Business Partner –Referrals to Warren Smith**

* **About:** Media Education Company – 800 courses, documentaries, digital platform. Visison offer the most diverse mind blowing nonfiction learning experience – wine tasting, government, dog care, random things.
* **Positions: 100% remote Part-time flex Customer Care positions**. **Equipment provided.** Support to customers – help with passwords, customer service.
* **Benefits:** Many benefits – paid new parent leave, generous PTO, Linkedin learning, mid-day breaks, employee assistance, commute/wfh stipend, workplace giving, 401K
* Can be promoted from call center when dedicated and continue to upskill with these resources and move into depts that interest them.
* Qualifications:
  + Willing to hire even with gaps in work history
  + Curious, accountable, inclusive, innovative, passionate, respectful, honorable.
* Team player, tech savvy, prepared, coachable, dedication.
* Look at website for 5 minutes at least
* Troubleshooting computers, walking people through the website
* Show self-awareness
* Keep updated on communication
* **[Careers Page](https://recruiting.ultipro.com/TEA1007/JobBoard/4aca9f4f-904f-264c-a8b7-6bd9afbf7102/?q=customer&o=relevance)** [– Alert Warren Smith of any referrals.](https://recruiting.ultipro.com/TEA1007/JobBoard/4aca9f4f-904f-264c-a8b7-6bd9afbf7102/?q=customer&o=relevance)

**Other Highlighted Opportunities:**

* **Lockheed Martin has 4 active open requisitions in Manassas seeking our assistance to find applicants:**[**Facilities Reliability Engineer**](https://urldefense.com/v3/__https:/www.lockheedmartinjobs.com/job/manassas/facilities-reliability-engineer/694/11990385328__;!!IvMiCv_-VA!gMBriifQQ4l9tiye14raMVZr8p3Vs_1GnwjxwUKI9CWvcNjyIXi9tjgXzIFJew6f7hDr6cfzpA$)[**Architect Senior**](https://urldefense.com/v3/__https:/www.lockheedmartinjobs.com/job/manassas/architect-senior/694/14333960128__;!!IvMiCv_-VA!gMBriifQQ4l9tiye14raMVZr8p3Vs_1GnwjxwUKI9CWvcNjyIXi9tjgXzIFJew6f7hDOjzxhAw$)[**Facilities Maintenance Electrician**](https://urldefense.com/v3/__https:/www.lockheedmartinjobs.com/job/manassas/facilities-maintenance-electrician-manassas-va/694/5532274176__;!!IvMiCv_-VA!gMBriifQQ4l9tiye14raMVZr8p3Vs_1GnwjxwUKI9CWvcNjyIXi9tjgXzIFJew6f7hDYYMoeBg$)[**Power Plant Operator**](https://urldefense.com/v3/__https:/www.lockheedmartinjobs.com/job/manassas/power-plant-operator-manassas-va/694/10256012224__;!!IvMiCv_-VA!gMBriifQQ4l9tiye14raMVZr8p3Vs_1GnwjxwUKI9CWvcNjyIXi9tjgXzIFJew6f7hAwjYLl4g$)Contact: Angela Harris. ​Jobseekers should apply online at the LM website (linked through each position listed above). Should one of your clients apply, please email me at [angela.harris@vcwnorthern.com](mailto:angela.harris@vcwnorthern.com)for follow up
* **Anthem Remote Positions:**[https://anthemcareers.ttcportals.com/jobs/7738128-customer-care-representative-i-remote](https://urldefense.com/v3/__https:/anthemcareers.ttcportals.com/jobs/7738128-customer-care-representative-i-remote__;!!IvMiCv_-VA!gMBriifQQ4l9tiye14raMVZr8p3Vs_1GnwjxwUKI9CWvcNjyIXi9tjgXzIFJew6f7hDnzVVkSA$)
* Mouly: [Securis](https://securis.com/locations/northern-virginia/?utm_campaign=google_my_business). Chantilly, $15 IT refurbishing company, all refugees welcome. Going to talk to recruiter on site, huge warehouse dealing with upgrading computers, and disassembling computers, taking off chips. Will consider backgrounds and those willing to learn.