**VCW Northern Region Employer Solutions Team (EST)  
February 17th 2022 Meeting Notes**

**RESOURCES & ANNOUNCEMENTS:**

* **List of job fairs coming up:** <https://www.loudoun.gov/3376/Job-Opportunities>, click on Job Fair tab
* **VITA Services:** <https://vcwnorthern.com/pwfec/> - Use the Financial Empowerment Center page for the appointment links for Monday and Saturday VITA services
* **Union Apprenticeships** will be participating at the April 27th VEC job fair, please spread help market.<https://www.vec.virginia.gov/find-a-job/job-fairs>
* **Spring Into Work Regional Job Fair Area 12 & 11 especially for refugees is May 11th**, with a practice job fair and prep workshops held on May 10th. Contact: eliza.chappell@vcwnorthern.com.
* **Upcoming VEC Statewide Event Dates:**

  February 24th  - Live-Love\_Work in VA Hiring Event

  April 27th  - State Agency Statewide Hiring Event

  June 7th - Live-Love-Work in VA Hiring Event

  June 16th - VA Women Veteran Summit - Women Vet specific

  October 5th - Live-Love-Work in VA Hiring Event

  November 2nd - State Agency Statewide Hiring Event

* **Fairfax County Services Employment and Training Website and Subscribe to Listserve:**<https://www.fairfaxcounty.gov/familyservices/employment-and-training>   
  Myra.mobley@fairfaxcounty.gov or 703-531-4601
* **University of Virginia School of Continuing and Professional Studies**, <https://www.scps.virginia.edu/>  
  Focusing on minority groups and women in technology training.  
  Contact: Lesa Hanlin, [lesa@virginia.edu](mailto:lesa@virginia.edu)
* See attached PowerPoints for Job Quality information and EST discussion on employer feedback.

**DISCUSSION AND SUGGESTIONS:**

* "Job quality" criteria and data/research would be helpful to advise job seekers and to push employers to increase/expand their offerings.
* Is it possible to get a panel or forum of companies to speak about what they are doing that is working, what are the challenges, what can we do to help, share some insights
* Suggesting to employers transportation assistance is a way to help get candidates.

**ESLA Program**

* Low-income candidates in Loudoun, Fairfax, and Prince William County with at least one dependent child under the age of 18.
* Case managers available for general population, candidates with disabilities, and candidates with a criminal background.
* PowerPoint attached.

**Needs:**

* Candidate referrals
* Entry level/internship in IT and Healthcare
* Apprenticeship and helper role in skilled trades
* Companies with lenient background screen

**Brainstorming for Candidates:**

**Mortgage Lender Candidate**

* Loudoun Economic Development offered to brainstorm: [Nancy.evanko@loudoun.gov/703-582-9681](mailto:Nancy.evanko@loudoun.gov/703-582-9681). Search results from our Loudoun Jobs Portal: <https://biz.loudoun.gov/work-in-loudoun/find-a-job/?searchType=freetext&searchText=mortgage+loan+officer>
* Any major new construction home companies building in Loudoun? Ryan Homes? The real estate market is hot, if we can find one of those mortgage lenders who works with the home builders, I am sure they could use his services.
* Nancy Evanko: Apple Federal Credit Union?
* Bethany Tobin: I may be able to connect you to someone in the field to ask questions about how to improve the application - [Bethany.tobin@servicesource.org](mailto:Bethany.tobin@servicesource.org)
* Mike Bozeth: Is the client a veteran? Pen Fed goes out of their way to hire veterans.
* Nancy Evanko: Federal Career Connection has some amazing webinars to assist jobseekers identifying careers in the federal arena.

**Childcare Candidate**

* Mike Bozeth: Parks and Rec, Loudoun or Fairfax have childcare positions, plus benefits :)
* Nancy Evanko: There are a number of facilities I'm thinking of in Loudoun.
* Bethany Tobin: KinderCare at Fordson Road is usually hiring, I can reach out to the director to see if they have any openings if that helps
* Mike Bozeth: Minnie Land in Loudoun