

- □ Pages 1-2: Workforce Innovation and Opportunity Act Program
- □ Pages 3-4: Workforce Innovation and Opportunity Act/ Other Grants
- □ Page 5: Virginia Serious and Violent Offender Reentry (VASAVOR)
- □ Page 6: Fairfax Pre-Release Center
- □ Page 7: Success through Education, Employment and Reintegration (STEER)
- □ Page 8: Virginia Financial Services Network (VFSN)
- □ Page 9: ITA and OJT Breakdown
- □ Page 10: The Center for Business Planning and Development



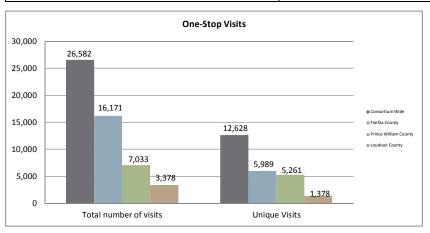


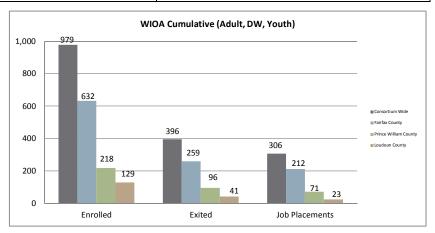


# Northern Virginia Workforce Innovation and Opportunity Act, Area XI

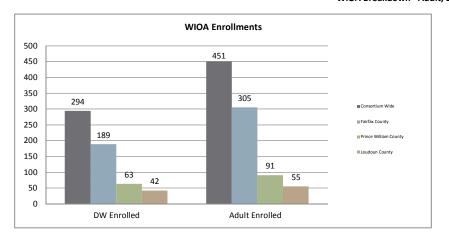
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2016- December 31, 2016)

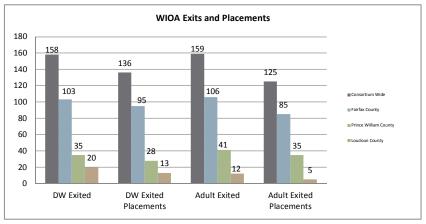
At-A-Glance								
One-Stop Services		WIOA Services (Youth/Adult/DN	WIOA Services (Youth/Adult/DW)					
Center Visits	26,582	Total Participants	979					
Unique One-Stop Visits	12,628	WIOA Job Placements	306	Total Enrolled	1,218			
One-Stop Job Placements	366	Average Hourly Wage at Placement (Adult)	\$16.17	Total Exited	466			
Average Hourly Wage at Placement	\$13.80	Average Hourly Wage at Placement (DW)	\$30.65	Total Job Placements	437			
		Average Hourly Wage at Placement (Youth)	\$9.80	Total Participants with Disabilities	152			
		Credentials Received in PY16	318	Total Veterans	38			
		Credentials Received at Closure	210					



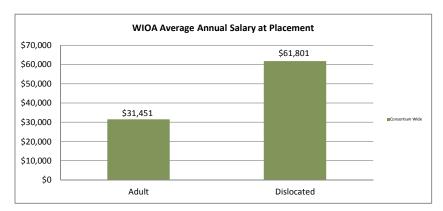


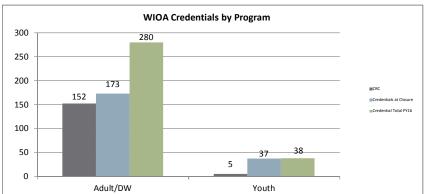
## WIOA Breakdown - Adult, Dislocated Worker and Youth

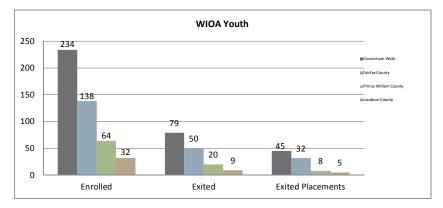


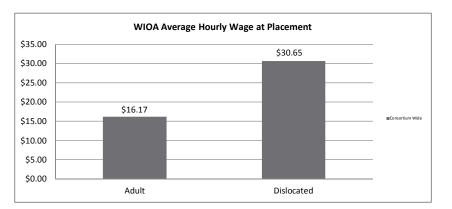


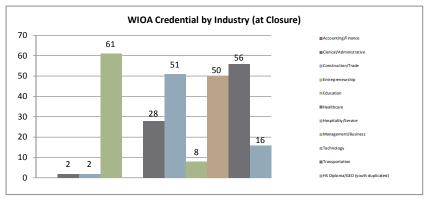
Page 1

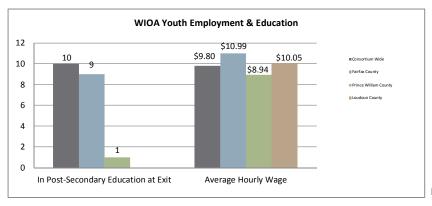








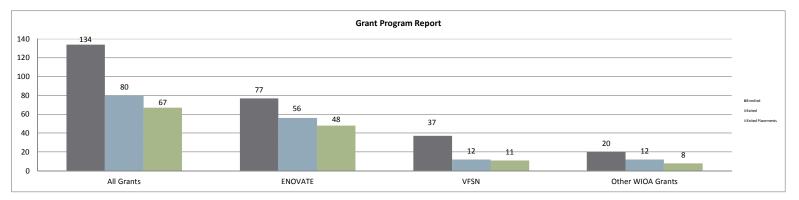


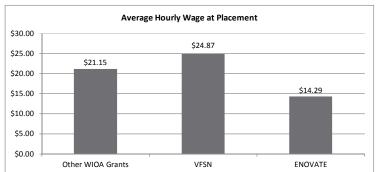


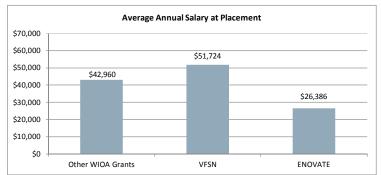
Page 2

# Northern Virginia Workforce Innovation and Opportunity Act, Area XI

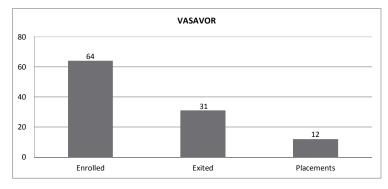
WIOA Grants and Other Programs Statistics (July 1, 2016- December 31, 2016)

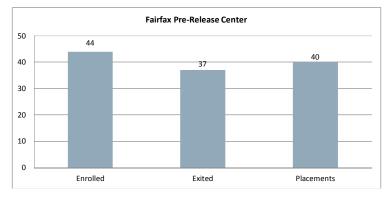




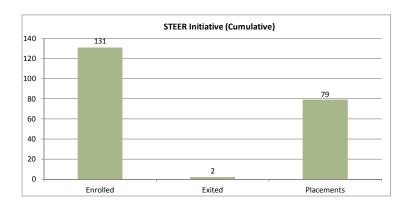


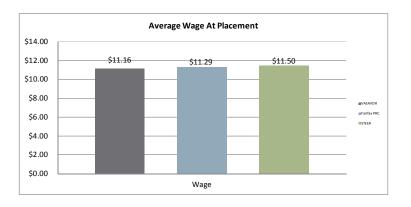
#### Non WIOA Grants





Page 3





Page 4

# Virginia Serious and Violent Offender Reentry Program Monthly Report

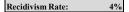
	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17
Active Caseload	47	49	46	45	50	51	53	49	42	40	37	36			
Receiving Placement Services	44	46	39	36	45	44	44	42	38	37	34	33			1
New Placements	3	5	1	3	2	2	3	3	4	1	1	3			1
Unique Placements	1	5	1	0	1	2	2	2	3	1	0	3			1
Currently Working	24	29	27	25	27	26	28	27	27	24	21	19			l
Receiving SSI	0	1	0	0	1	1	0	0	0	0	0	0			1
Technical Violations	1	1	2	2	1	1	1	2	1	1	2	1			l
Re-Offended	0	0	0	0	0	0	0	0	0	0	0	0			<u> </u>
New enrollments	3	3	1	2	7	7	5	2	2	4	2	3			
Returned to program	0	0	0	0	0	0	0	0	0	0	0	0			1
Upcoming referrals	2	2	2	2	4	6	2	2	4	2	4	3			1
Exited from Program	1	1	4	3	2	5	3	6	6	7	5	4			1
Dual Enrollment Referral(WIOA)	0	0	0	1	0	0	0	0	0	0	0	0			<u> </u>
Training Expenditures	\$3,700.00	\$0	\$0	\$3,000.00	\$0	#########	\$0	\$ 760.00	\$1,050.00	########	\$ 1,050.00	\$0			
Supportive Services Expenditures	\$ 29.00	########	\$2,600.00	\$435.00	########	\$0	\$30	########	\$230.00	\$184.00	\$2,860.00	\$24.00			

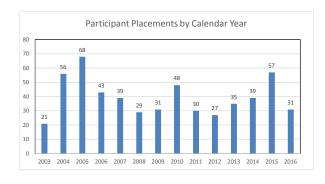
\*Final Supportive Services Expenditures Reported on One Month Delay

Cumulative (since program inception in 2003):						
Enrollment	545					
Placements*	554					
Exited**	510					
Deceased	6					
Average Hourly Wage	\$10.94					
Re-Offended	22					
Insured by Federal Bonding	85					
Total Bonding Value	\$430,000					
Training Expenditures	\$394,155					

<sup>\*</sup>Multiple placements may be made for one participant

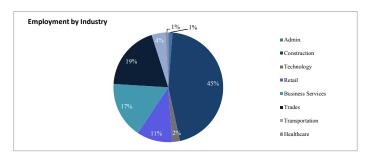












<sup>\*\*</sup>Exited participants may be returned to program

# Fairfax Pre-Release Center

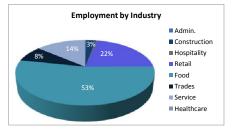
Monthly Report

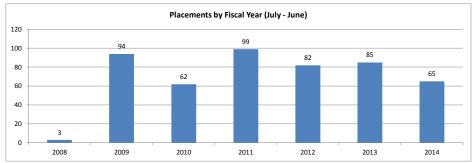
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Enrolled	7	9	8	5	9	6						
Placed in Employment	9	7	4	5	8	7						
Exited	4	4	9	11	4	5						
Employed at Exit	3	4	7	9	4	5						
Unemployed at Exit	1	0	2	2	0	0						
Currently Employed	16	19	14	14	18	18						
Average Hourly Wage	\$10.59	\$11.03	\$11.39	\$11.48	\$11.65	\$11.62						

Cumulative	
Enrolled	793
Non-Exited Placements	137
Exited	657
Unemployed as Exit	113
Employed at Exit	520
Insured by Federal Bonding	60
Total Bonding Value	\$300,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	64









## Sample of Monthly Placements

Positions	Employers	Wage
Laborer	Shirley Contracting	\$12.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$9.00

## The SkillSource Group, Inc.

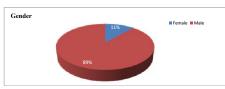
Success Through Education, Employment and Reintegration (STEER)

	Jul-15 to Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Cumulative	To Date Enrollment Goal	Program Goals
Total Clients Enrolled	88	9	5	5	7	14	3							131	175%	150
Pre-Release Center (WR)	54	6	4	1	6	8	3							82		
AIB-Non-Work Release (NWR)	16	3	1	0	1	4	0							25		
Adult Detention Center (ADC)	18	0	0	3	0	2	0							23		
Public referrals	0	0	0	0	0	0	0							0		
Released	58	9	3	5	5	2	9							91		
Referral Partners (OAR, WIOA)	0	0	0	1	0	0	0							1		
Active	87	9	5	5	7	14	3							130		
Inactive	1	0	0	0	0	0	0							1		
Enrolled in WIOA	2	0	0	0	0	0	0							2		
STEER Training Amount	\$4,610	\$0	\$250	\$3,000	\$150	\$950	\$150							\$9,110		
WIOA Training Amount	\$3,639	\$0	\$0	\$1,605.72	\$0	\$0	\$0							\$5,245		
Completed Training	40	0	6	0	3	7	3							59		
Received Credential	39	0	5	0	3	7	1							55		
Federal Bonding	4	0	0	1	0	0	0							5		
Entered Employment	52	4	3	2	8	6	4							79		
Clients Exited	2	0	0	0	0	0	0							2		
Violation	9	0	2	4	2	2	2							21		
Re-offended	0	0	0	0	0	0	0							0		
EIP	1	0	0	0	0	0	0							1		
Recidivism Rate	0%	0%	0%	0%	0%	0%	0%							0%		
Dropped Out of Services	2	0	0	0	0	0	0							2		
Employment at Exit	1	0	0	0	0	0	0							1		
Average Hourly Wage at Placement	\$9.45	\$8.37	\$8.66	\$12.50	\$15.47	\$12.08	\$11.91							\$11.50		

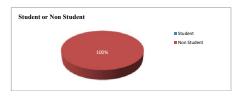
Placements							
WR	65						
NWR	7						
ADC	7						
Referrals	0						
Released	91						

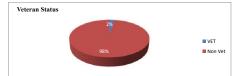
To Date Performance and Outcomes							
	Outcomes	Goals					
Enrollment Rate	175%	100%					
Participation Rate	100%	90%					
Work readiness Rate	100%	80%					
Post-release Enrollment Rate	87%	80%					
Placement Rate	60%	60%					
Employment Retention Rate	61%	70%					
Recidivism Rate	0%	22%					

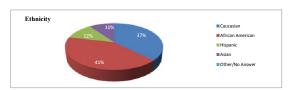
#### Client Demographics



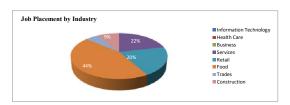










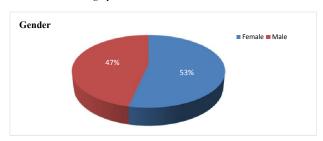


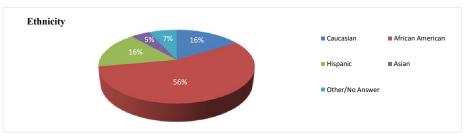
# The SkillSource Group, Inc.

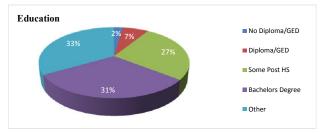
Virginia Financial Services Network (VFSN)

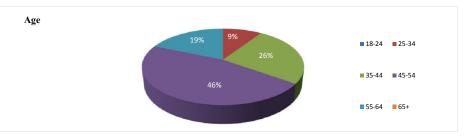
	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Cumulative	Goals
Provided Information on VFSN	195	183	77	19	26	72	94	41	39	51	54	32	34	917	
Viewed VFSN Video	22	13	49	17	26	32	50	41	39	51	54	32	34	460	
Interested in VFSN	18	8	21	4	12	19	18	12	14	19	15	12	10	182	
Applied for VFSN	3	0	2	9	2	0	10	9	7	7	9	11	5	74	600
Treatment	1	0	1	5	1	0	5	5	3	3	5	3	2	34	300
Control	2	0	1	4	1	0	5	4	4	4	5	4	2	36	300
Veterans	1	0	3	0	0	0	0	0	0	0	0	4	1	9	
Receiving Financial Coaching	2	0	3	4	1	0	5	5	3	1	4	7	8	43	
Receiving WIOA Training	0	3	0	0	0	1	0	2	1	1	7	10	7	32	
Clients Exited	0	1	0	4	0	1	0	0	4	3	0	0	4	17	
Received Industry Credential	0	0	0	2	0	0	0	0	0	0	0	0	0	2	190
Entered Employment	0	1	0	4	0	0	1	0	0	3	0	0	3	12	216
Average Hourly Wage at Placement	\$0	\$24	\$0	\$13	\$0	\$14	\$17	n/a	n/a	\$30	n/a	n/a	\$22	\$17	

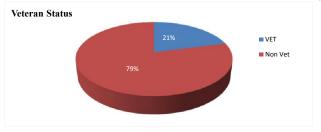
## Client Demographics











# BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2016 -December 31, 2016

ITAs / INDUSTRY	Obligated Funds	Additional Training	WIOA	YOUTH	WIC ADULT/DW/	TOTAL	
		Expenses	Number	Percent	Number Percent		
Accounting/Finance (AF)	\$11,538		1	2.04%	7	2.26%	8
Clerical / Administrative (CA)	\$5,626		0	0.00%	5	1.61%	5
Construction / Trade (CT)	\$22,637		3	6.12%	12	3.87%	15
Education (Ed)	\$3,000		0	0.00%	1	0.32%	1
Healthcare (He)	\$125,419		27	55.10%	36	11.61%	63
Hospitality / Services (HS)	\$27,404		1	2.04%	9	2.90%	10
Literacy Activities (LA)	\$10,832		6	12.24%	10	3.23%	16
Management/Business (MB)	\$115,304		3	6.12%	55	17.74%	58
Technology (Tech)	\$256,055		6	12.24%	101	32.58%	107
Transportation (Tr)	\$225,160		2	4.08%	74	23.87%	76
Others	\$0	\$0	0	0.00%	0	0.00%	0
TOTAL	\$802,975	\$0	49	100.00%	310	100.00%	359

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$441,683
WIOA Dislocated	\$260,102
WIOA Youth	\$79,791
VASAVOR	\$21,399
TOTAL	\$802,975

OJT Obligated by Grants	OJT /WEX Amount
WIOA Adult	\$7,298
WIA DW	\$13,507
VASAVOR	\$2,485
TOTAL	\$23,290

OJTs / INDUSTRY	Obligated	VASA	VOR	WIOA A/V	TOTAL	
OUTS/ INDUSTRI	Funds	Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0.00	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0.00	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$0.00	0	0.00%	0	0.00%	0
Education (Ed)	\$0.00	0	0.00%	0	0.00%	0
Healthcare (He)	\$12,491.73	0	0.00%	3	42.86%	3
Hospitality / Services (HS)	\$4,805.00	0	0.00%	2	28.57%	2
Literacy Activities (LA)	\$0.00	0	0.00%	0	0.00%	0
Management/Business (MB)	\$4,615.68	0	0.00%	1	14.29%	1
Technology (Tech)	\$1,377.98	0	0.00%	1	14.29%	1
Transportation (Tr)	\$0.00	0	0.00%	0	0.00%	0
TOTAL	\$23,290	0	0.00%	7	100.00%	7

## CENTER FOR BUSINESS PLANNING AND DEVELOPMENT

(Business Development Assistance Group, Inc.)

#### FISCAL YEAR 2017

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	TOTAL
Client Overview													
Walk-In	23	20	22	20	21	22							128
One-on-One Counseling (1st time client)	1	8	9	13	6	8							45
Training and Event Attendees*	55	0	23	0	36	8							122
Total:	79	28	54	33	63	38	0	0	0	0	0	0	295
Economic Impact													
New Businesses Created**	0	1	0	0	0	1							2
New Jobs Created	0	1	0	0	0	1							2
Businesses Expanded	0	0	0	0	1	1							2
Total:	0	2	0	0	1	3	0	0	0	0	0	0	6
Services Utilized													
TA for Business Startup	1	6	7	13	6	7							40
TA for Business Expansion	0	2	2	0	0	1							5
Total:	1	8	9	13	6	8	0	0	0	0	0	0	45

*Trainings and Events
How to Get Financing for Your Business: 8
Child Care Training:

