

Department of Family Services

Employment & Training Team Report

April 2015

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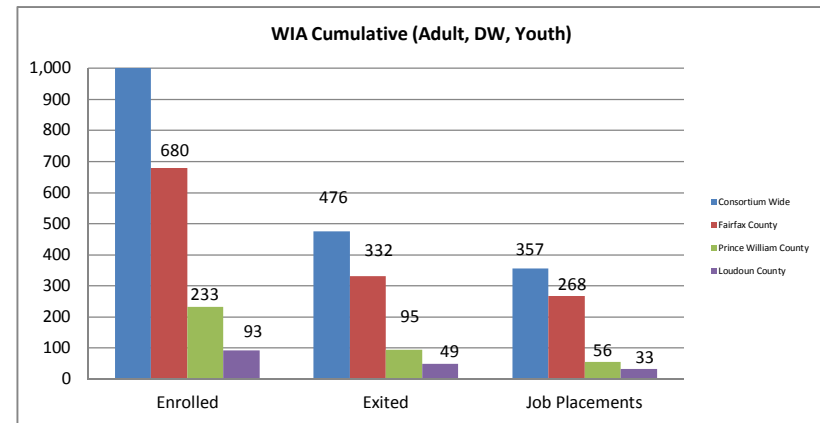
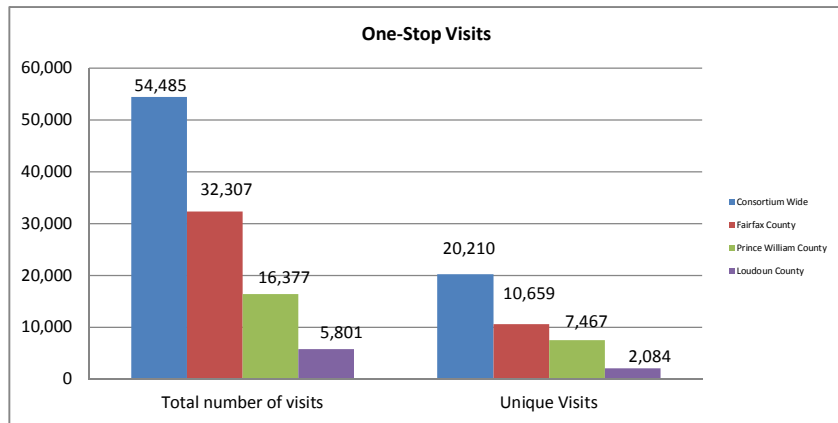
Highlights

- **54,485** job seekers have received core services at their local One-Stop Employment Center since July 2014.
- The average hourly wage at placement for WIA Dislocated Worker participants is **\$30.35**.
- **14** clients working with the PRC or VASAVOR secured employment this month.
- **11** J4Vets participants found employment this month, with an average hourly wage of **\$39.03**.

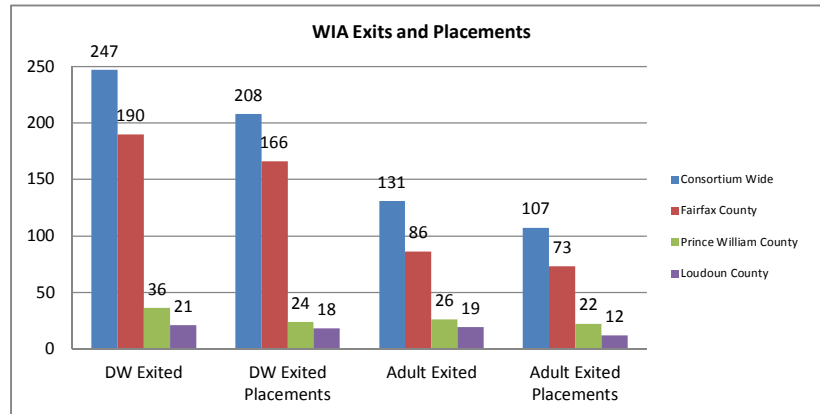
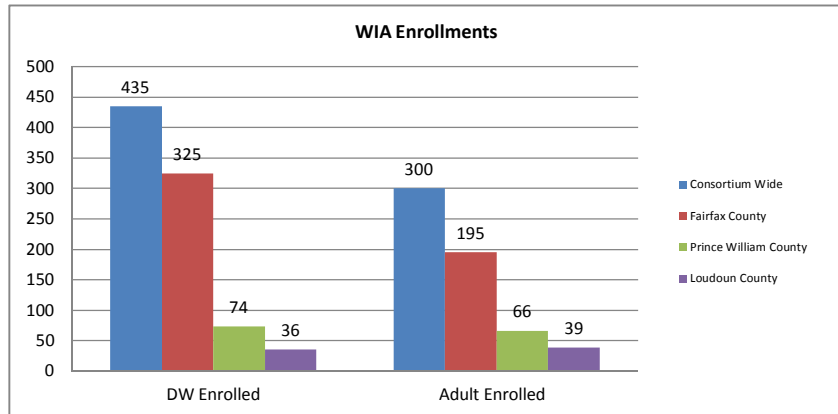
Northern Virginia Workforce Investment Area XI

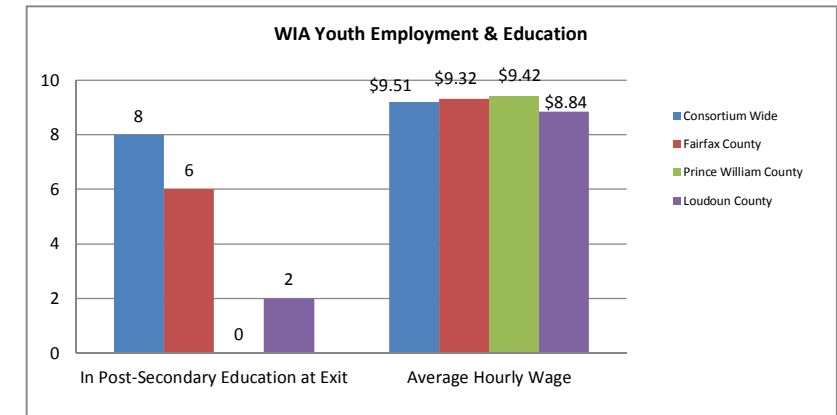
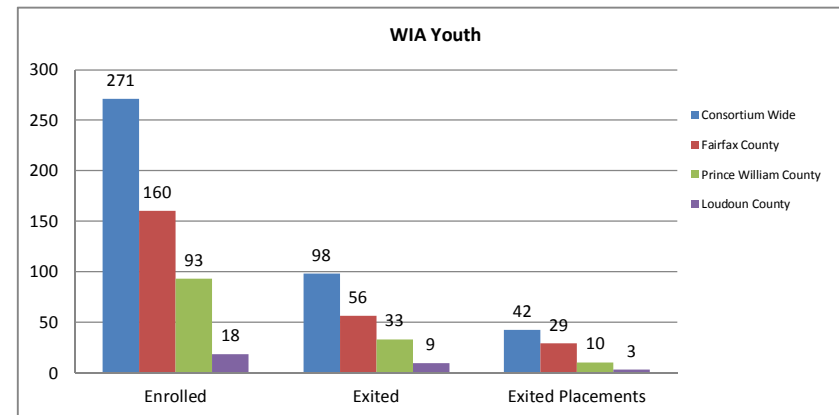
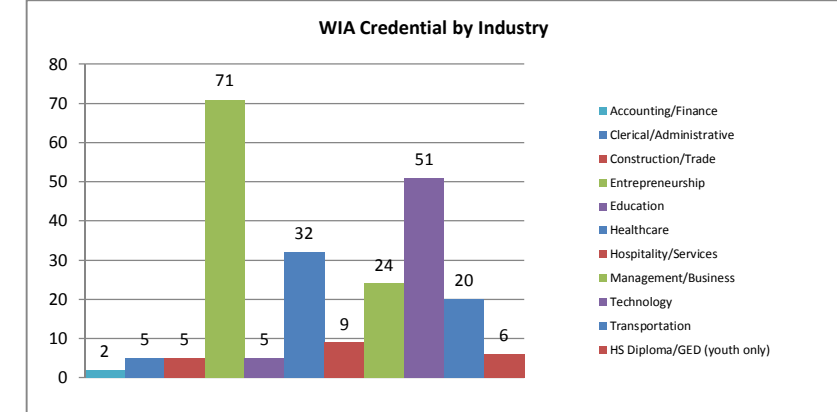
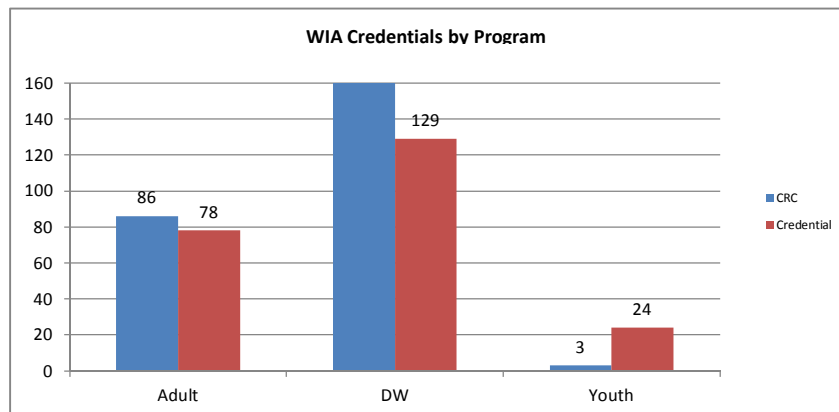
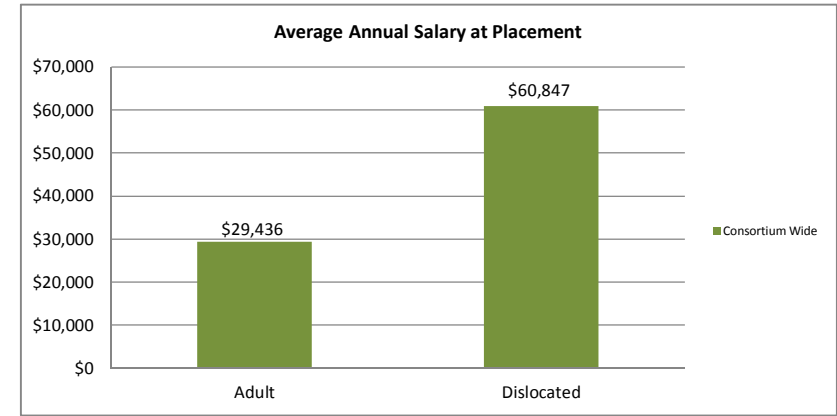
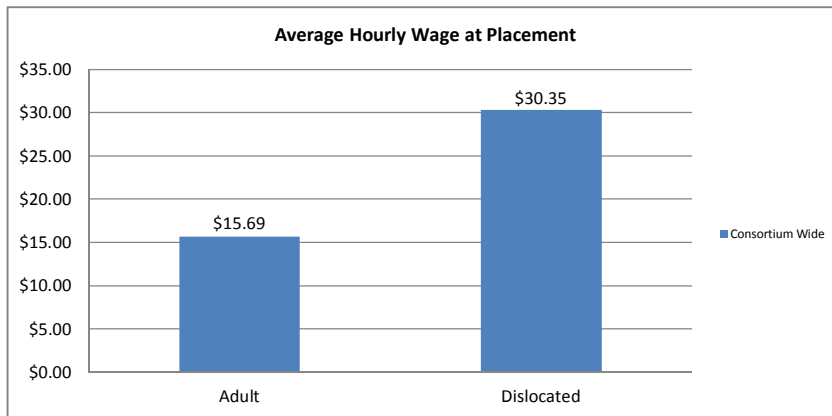
WIA Adult, Youth and Dislocated Worker Statistics (July 1, 2014 – April 30, 2015)

At-A-Glance			
One-Stop Visits:	54,485	Total WIA Participants (Youth/Adult/DW):	1,006
Unique One-Stop Visits	20,210	WIA Job Placements	357
One-Stop Job Placements:	735	Average Hourly Wage at Placement (Adult):	\$15.69
Average Hourly Wage at Placement:	\$14.00	Average Hourly Wage at Placement (DW):	\$30.35
		Average Hourly Wage at Placement (Youth):	\$9.19
		Credentials Received (at Closure)	231
Program Overview			
Total Enrolled	1,311	Total Job Placements	598
Total Exited	674		



WIA Breakdown - Adult, Dislocated Worker and Youth

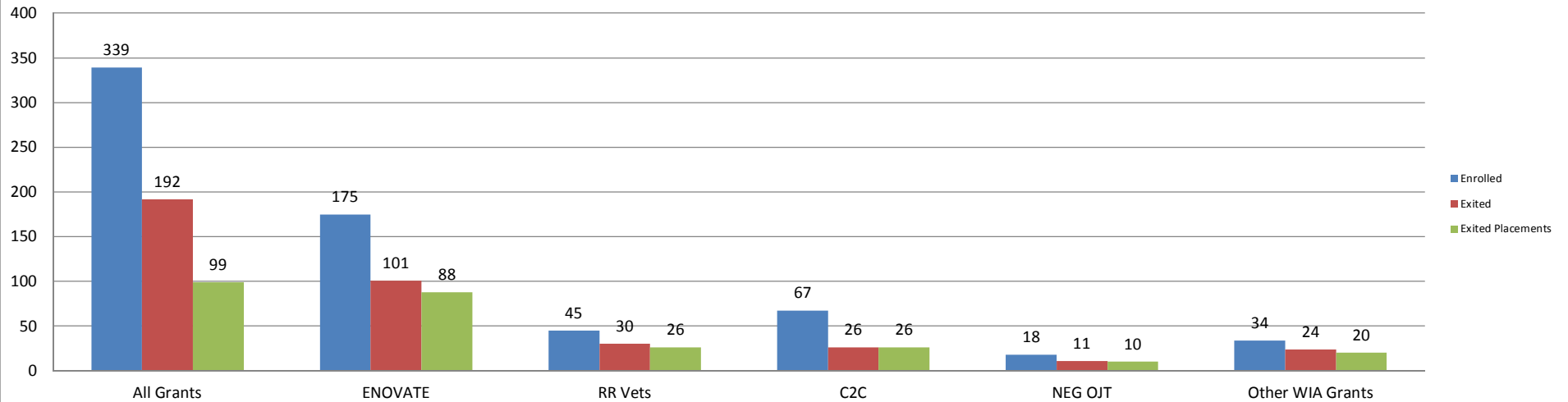




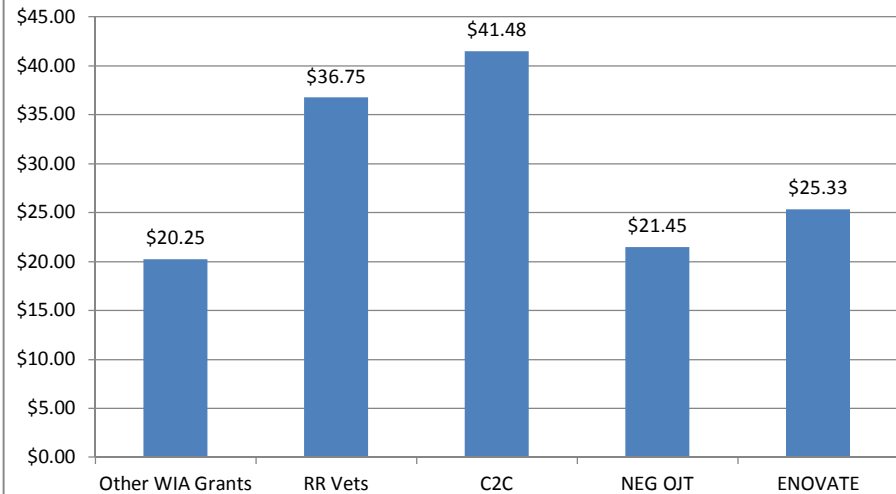
Northern Virginia Workforce Investment Area XI

WIA Grants and Other Programs Statistics (July 1, 2014 – April 30, 2015)

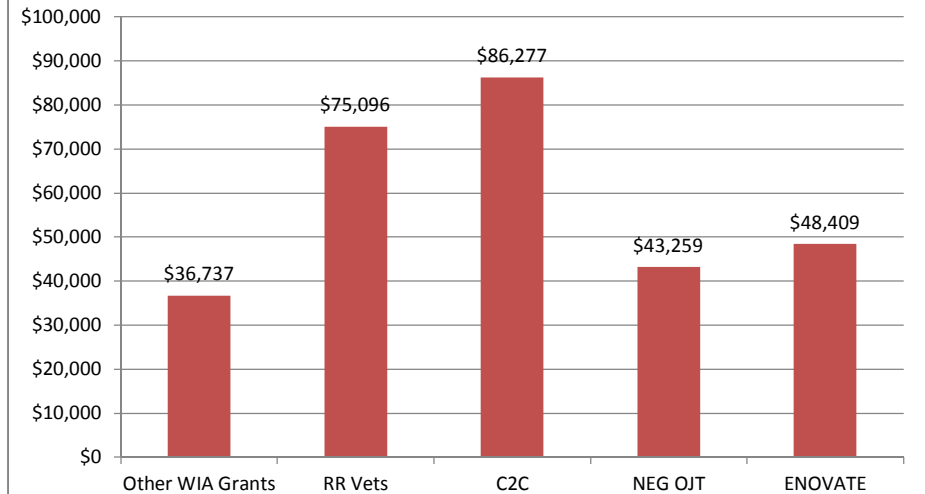
Grant Program Report



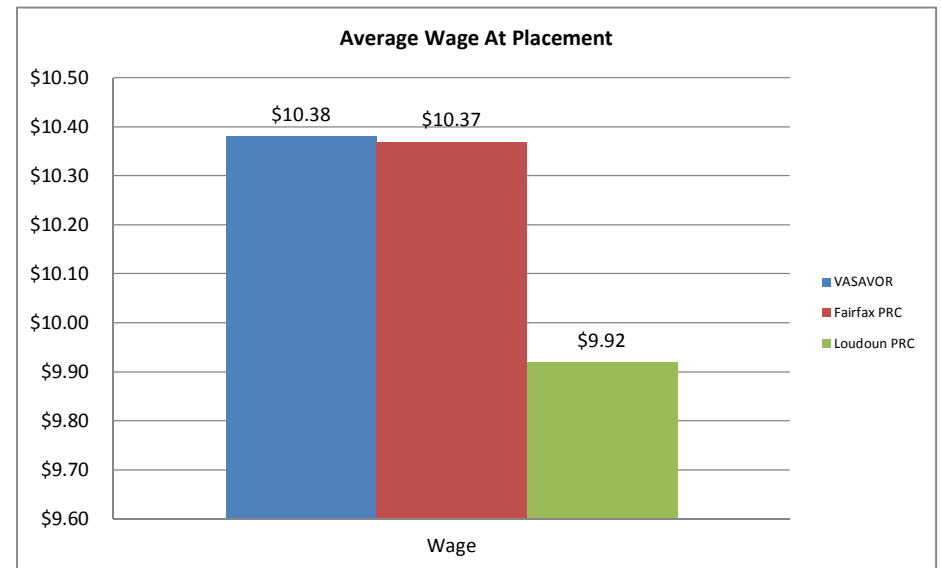
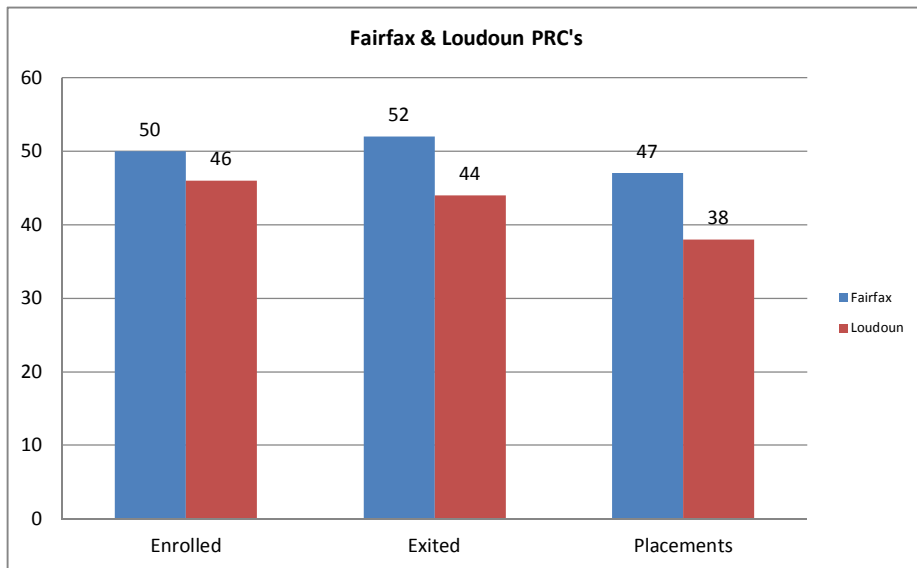
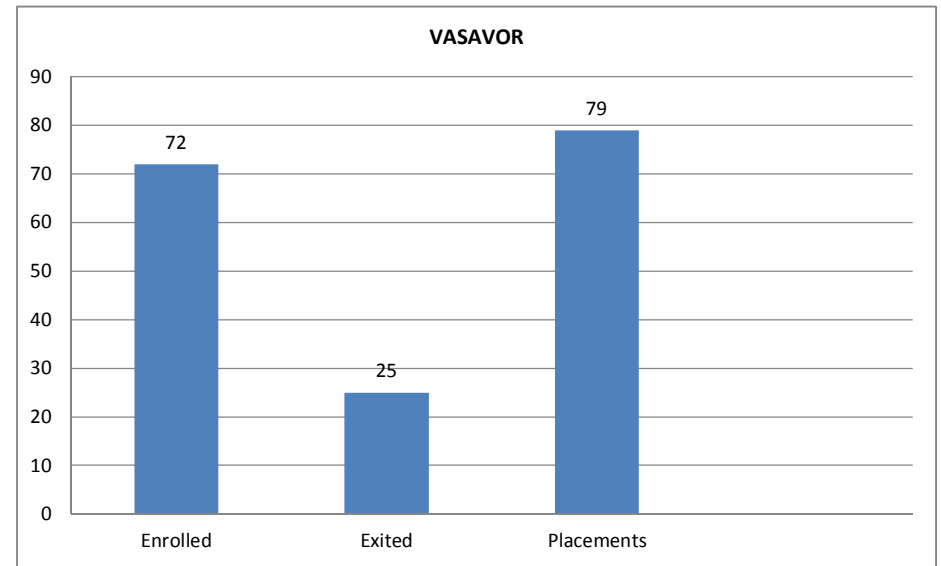
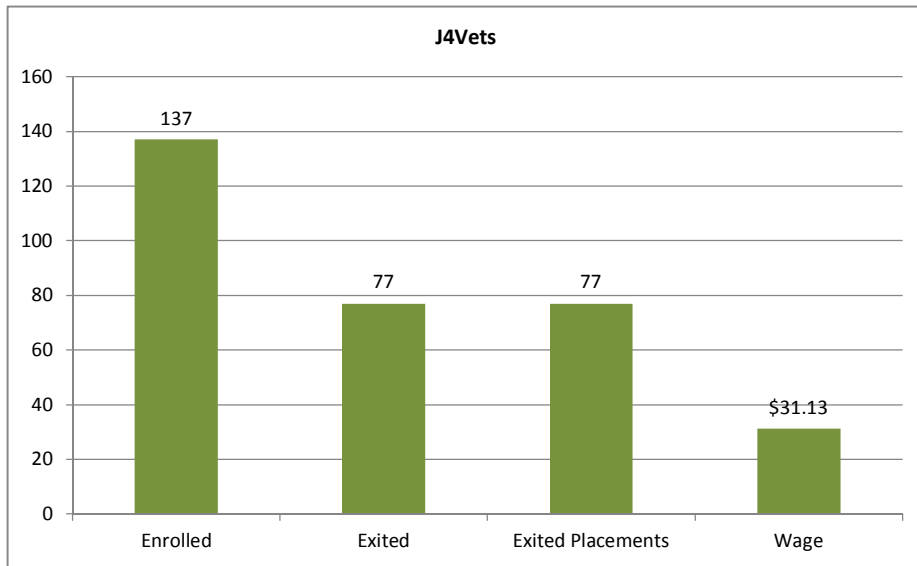
Average Hourly Wage at Placement



Average Annual Salary at Placement



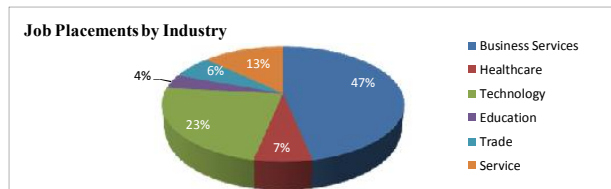
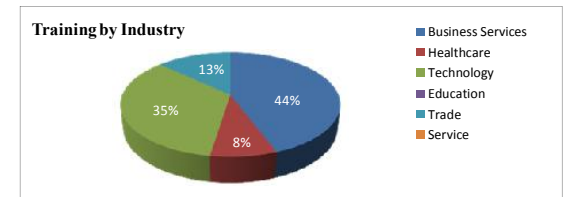
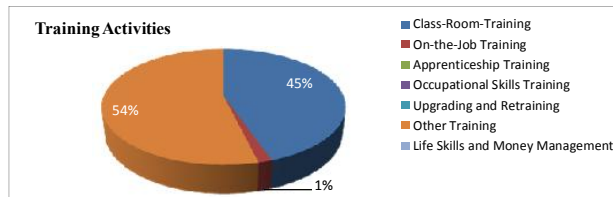
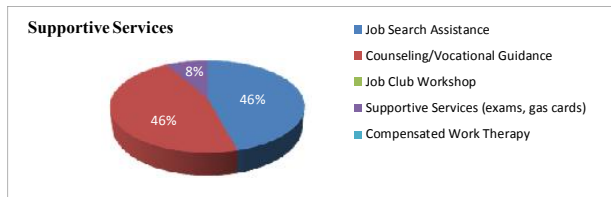
Non WIA Grants



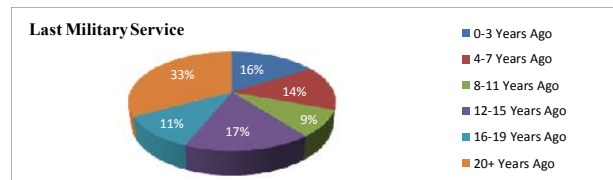
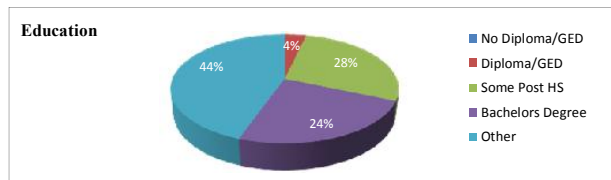
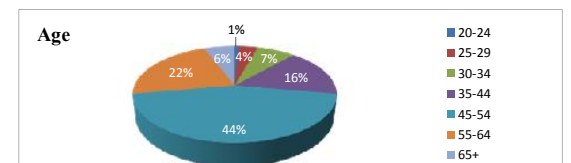
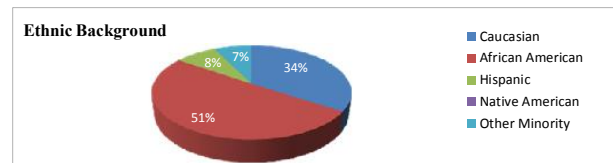
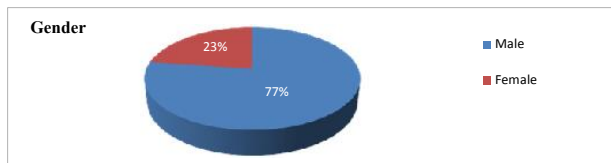
The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 3**

	1st Quarter					2nd Quarter					3rd Quarter					4th Quarter						
	Jul-14	Aug-14	Sep-14	1st Quarter Cumulative	1st Quarter Goals*	Oct-14	Nov-14	Dec-14	2nd Quarter Cumulative	2nd Quarter Goals*	Jan-15	Feb-15	Mar-15	3rd Quarter Cumulative	3rd Quarter Goals*	Apr-15	May-15	Jun-15	4th Quarter Cumulative	4th Quarter Goals*	3rd Year Cumulative	3rd Year Goal*
Clients Assessed	68	33	21	122	100	19	48	24	91	50	21	23	18	62	40	7	0	0	7	10	282	200
Clients Enrolled	58	6	12	76	80	9	9	12	30	35	4	9	11	24	25	7	0	0	7	8	137	148
<i>Placed in Transitional Housing</i>	0	0	0	0	7	0	0	0	0	5	0	0	0	0	2	0	0	0	0	1	0	15
<i>Referred to VA for Benefits</i>	32	6	12	50	73	8	9	12	29	28	4	9	11	24	20	7	0	0	7	5	110	126
<i>Placed in Training</i>	7	16	16	39	64	11	2	12	25	28	5	5	13	23	22	8	0	0	0	5	95	119
Placed in Employment	5	4	9	18	20	5	8	11	24	28	7	6	11	24	28	11	0	0	0	28	77	104
<i>Average Hourly Wage at Placement</i>	\$28.94	\$19.69	\$35.02	\$29.92	\$20.00	\$20.03	\$32.87	\$25.64	\$26.88	\$20.00	\$27.43	\$30.10	\$37.42	\$32.67	\$20.00	\$39.03	\$0.00	\$0.00	\$0.00	\$20.00	\$31.13	\$20.00
Exited	5	4	9	18	22	5	8	11	24	35	7	6	11	24	35	11	0	0	11	56	77	148
<i>Employed at Exit</i>	5	4	9	18	20	5	8	11	24	28	7	6	11	24	28	11	0	0	0	28	77	104

*Goals to be revised 8/2014



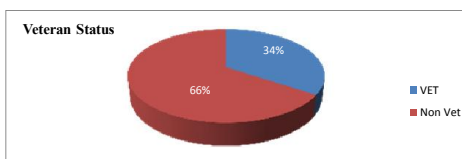
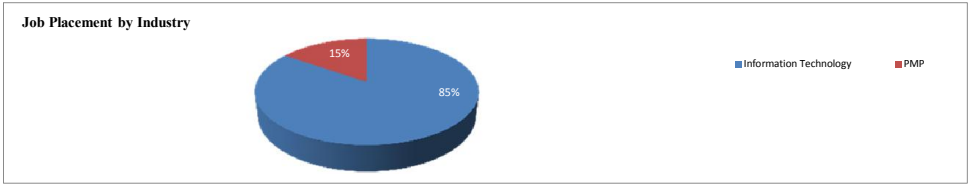
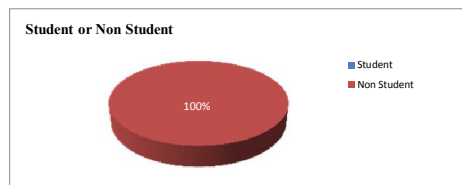
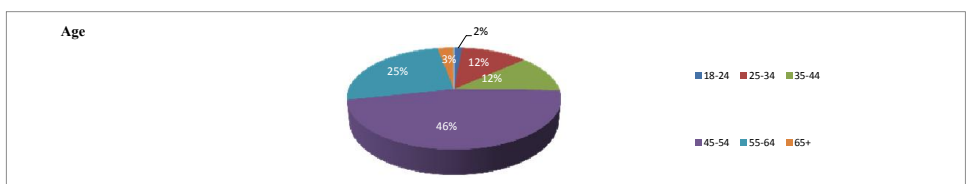
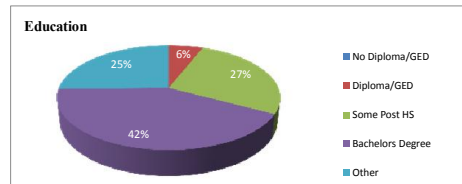
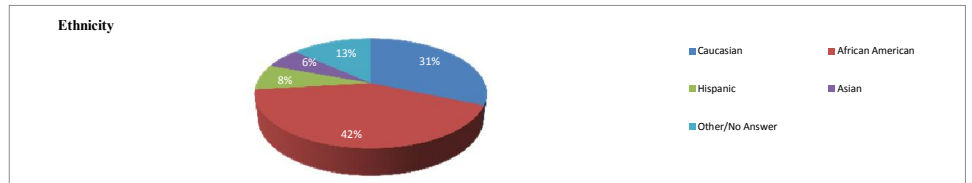
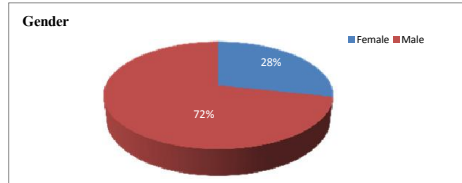
Demographics



The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	863	250
Clients Enrolled	0	0	1	0	2	0	0	0	8	4	14	3	6	5	6	7	2	9	67	100
Enrolled in WIA (Manassas)	0	0	1	0	2	0	0	0	0	1	0	0	0	0	0	0	0	0	4	
Enrolled in WIA (Prince William)	0	0	0	0	0	0	0	0	2	1	3	0	3	0	0	1	0	0	10	
Enrolled in WIA (Fairfax)	0	0	0	0	0	0	0	0	6	2	11	3	3	5	6	6	2	9	53	
In Training Activity	0	0	0	0	0	0	0	2	8	4	14	3	6	5	6	7	2	9	66	90
Completed Training	0	0	0	0	0	0	0	1	6	3	6	4	7	6	2	4	4	3	46	
Received Credential	0	0	0	0	0	0	0	0	6	1	3	2	4	3	1	2	2	0	24	45
Entered Employment	0	0	0	0	0	0	0	0	0	2	3	4	4	3	3	4	2	1	26	66
Clients Exited	0	0	0	0	0	0	0	0	0	2	3	4	4	3	3	4	2	1	26	
Employment at Exit	0	0	0	0	0	0	0	0	0	2	3	4	4	3	3	4	2	1	26	
Average Hourly Wage at Placement	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$43	\$54	\$44	\$35	\$43	\$47	\$37	\$27	\$40	\$41	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	0	0	1	1	0	3	11	

Demographics

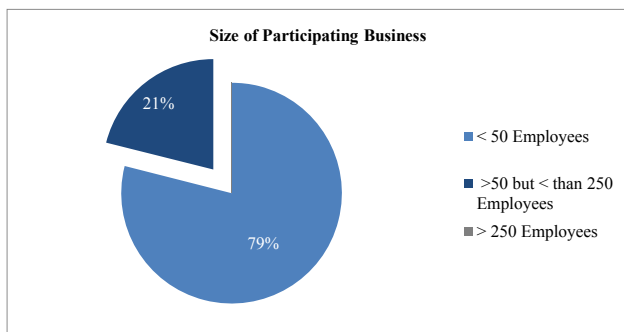
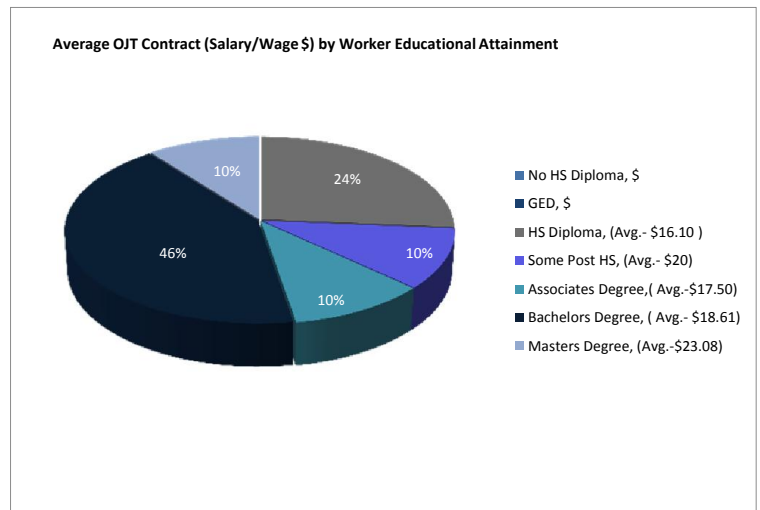
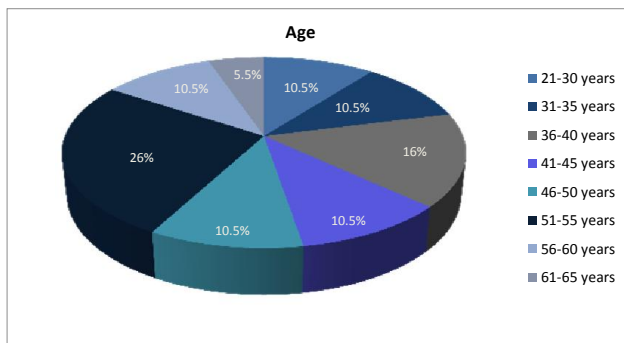
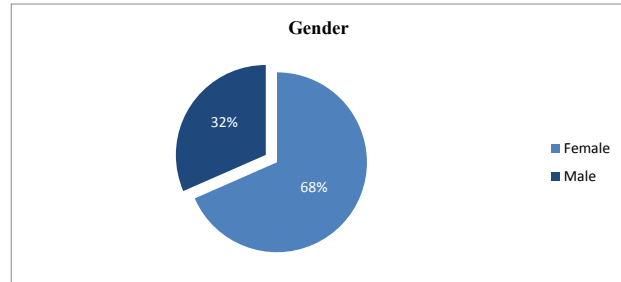
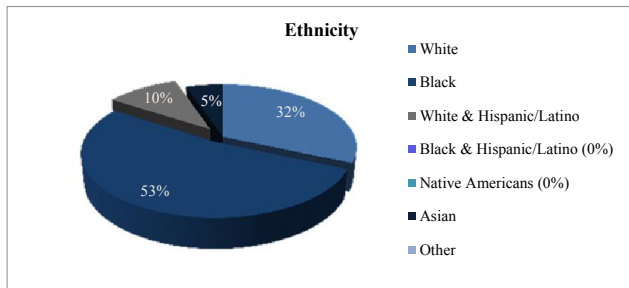


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant - April 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8		199
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2		19
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0		12
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0		11
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0		8
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0		1
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19		185
Employer Contracts (PreAward Checklist Recd)	6	2	1	2	5	4	8	0	2	3	3	1	4		41
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5		245

* Additional clients entered employment unrelated to OJT. Current total: 2

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- April 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Active Caseload	59	61	60	60	61	58	56	55	55	53		
Receiving Placement Services	58	61	60	58	57	57	57	57	55	48		
New Placements	3	2	3	3	2	5	6	7	12	5		
Currently Working	45	41	43	44	44	49	55	62	74	79		
Receiving SSI	9	9	9	9	9	9	10	10	11	11		
Technical Violations	1	1	1	0	1	1	3	1	0	5		
Re-Offended	0	1	0	0	0	1	0	0	1	0		
New enrollments	2	4	0	0	1	6	2	1	1	0		
Returned to program	0	0	0	0	0	0	0	0	0	1		
Upcoming referrals	4	1	0	0	4	3	6	2	1	2		
Exited from Program	1	2	1	0	2	9	7	2	1	3		
Training Expenditures	\$472	\$0	\$3,438	\$4,987	0	\$4,125.42	\$2,714.90	\$3,500.00	\$299.00	\$ 194.00		
Supportive Services Expenditures	\$275	\$2,500	\$251	\$865	\$1,001	\$1,010	\$976	\$1,540	\$1,390.29	\$ 839.14		

*Final Supportive Services Expenditures Reported on One Month Delay

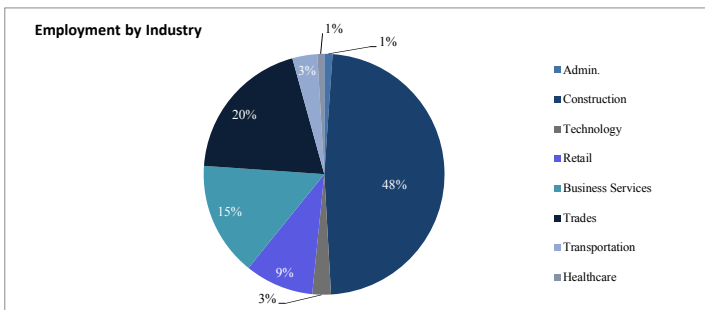
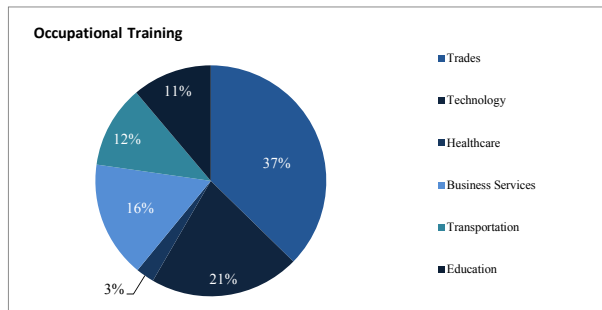
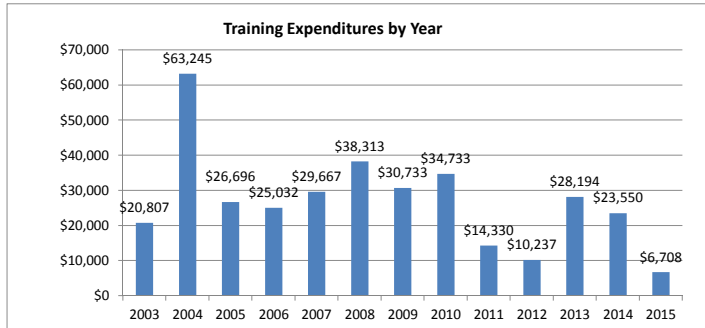
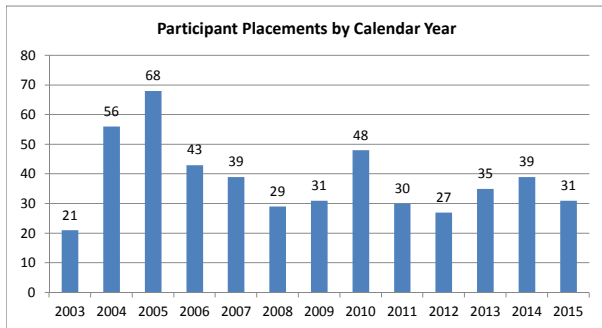
Cumulative (since program inception in 2003):	
Enrollment	483
Placements*	496
Exited**	434
Deceased	6
Average Hourly Wage	\$10.30
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$352,245
Supportive Services Expenditures	\$292,017

*Multiple placements may be made for one participant

**Exited participants may be returned to program

April Placements				
Position	Employer	Starting Wage	Hours Per Week	Benefits?
Seasonal Merchandiser	Plant Partners Inc.	\$10.00	30	No
Helper	Able Moving & Storage	\$12.00	40	No
Cook	Ruby Tuesdays	\$10.75	40	Yes
Overnight Stocker	Giant	\$9.60	40	Yes
Laborer	Ruppert Landscape	\$12.00	40	No

Recidivism Rate: 4%

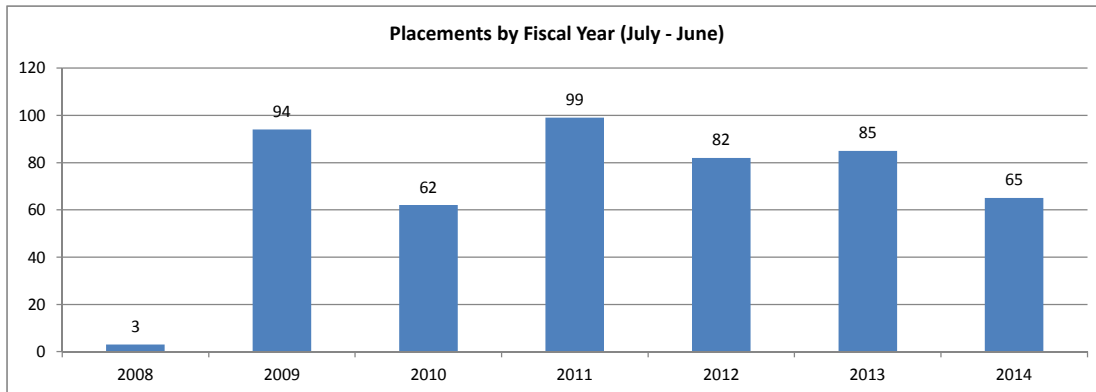
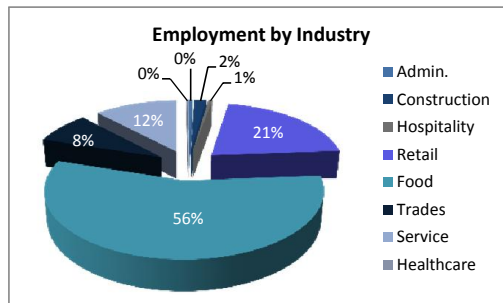
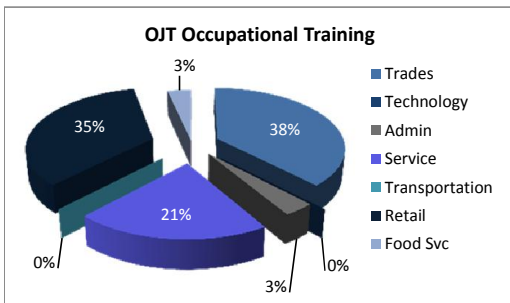


Fairfax Pre-Release Center
Monthly Report-April 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Enrolled	8	9	5	4	3	2	4	2	7	6		
Placed in Employment	5	7	9	2	2	4	3	2	8	5		
Exited	2	10	6	5	2	6	6	6	4	5		
<i>Employed at Exit</i>	2	9	5	5	2	6	6	6	4	5		
<i>Unemployed at Exit</i>	0	1	1	0	0	0	0	0	0	0		
Currently Employed	46	47	54	44	44	44	42	9	13	13		
<i>Average Hourly Wage</i>	\$10.01	\$10.44	\$10.22	\$10.36	\$10.18	\$10.34	\$10.46	\$10.54	\$10.68	\$10.47		

<i>Cumulative</i>	
Enrolled	643
Non-Exited Placements	130
Exited	534
<i>Unemployed at Exit</i>	96
<i>Employed at Exit</i>	404
Insured by Federal Bonding	51
<i>Total Bonding Value</i>	\$255,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	55

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

Loudoun Pre-Release Center

Monthly Report - April 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Enrolled	5	7	4	6	6	3	3	3	4	5		
Placed in Employment	3	6	2	4	6	2	5	2	4	4		
Exited	4	5	3	4	7	1	5	4	3	8		
Employed at Exit	4	5	3	4	6	1	5	4	3	8		
Unemployed at Exit	0	0	0	0	2	0	0	0	0	0		
Currently Employed	14	21	22	22	20	21	19	18	21	18		
Average Hourly Wage	\$9.60	\$9.86	\$9.86	\$9.97	\$10.17	\$10.15	\$9.80	\$9.87	\$9.96	\$9.96		

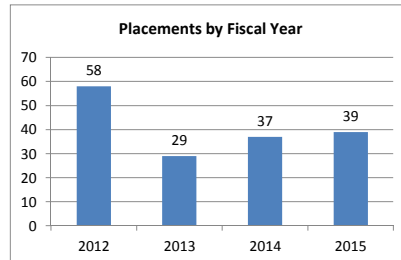
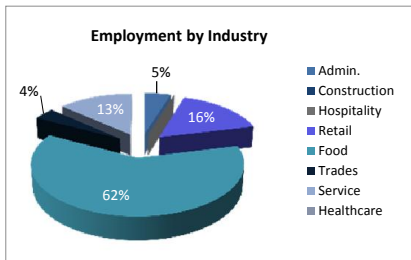
*New Hire Process Underway

Cumulative	
Enrolled	173
Non-Exited Placements	162
Exited	134
Unemployed at Exit	19
Employed at Exit	115
Insured by Federal Bonding	0
Total Bonding Value	\$0
Total On the Job Trainings	0
On the Job Training Expenditures	\$0
Re-Offended	3

Sample of Monthly Placements

Positions	Employers	Starting Wage
Technician	Tire Shop	\$9.00/hour
Cook	Buffalo Wild Wings	\$10.00/hour
Laborer	Meadow Farms	\$10.00/hour

Recidivism Rate: 1.8%



The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
April 2015

PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA #9	TOTAL
# Attending Info Session	782	1,316	579	2,677
# Screened to be WIA eligible	659	787	331	1,777
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	27	21	17	65
# Veterans Enrolled	48	109	48	205
# Receiving Services	199	251	25	475
# Enrolled Participants – Referred back to traditional employment	36	40	42	118
# Starting New Businesses	93	53	41	187
# Withdrawn Participants	16	114	24	154
# Adults/Dislocated (Treatment only)	78/126	249/22	97/74	424/222

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru April 2015

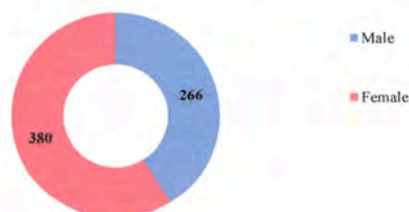
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	89	51	180	85	130	83
Hispanic	29	19	24	13	4	2
White	48	32	51	23	30	10
Other	38	29	16	10	7	5
Total	204	131	271	131	171	100



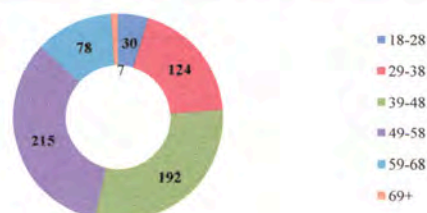
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	4	1	3	2	1	3
Diploma	20	15	27	14	38	24
Some Post HS	51	34	93	46	63	42
Bachelor	83	54	74	33	47	25
Other	46	27	74	36	22	6
Total	204	131	271	131	171	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	94	42	98	21	74	35
Female	110	89	173	110	97	65
Total	198	131	271	131	171	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	12	3	14	17	4	11
29-38	34	25	62	34	28	16
39-48	66	40	66	27	60	36
49-58	67	50	92	42	56	26
59-68	22	12	34	10	22	10
69+	3	1	3	1	1	1
Total	204	131	271	131	166	100



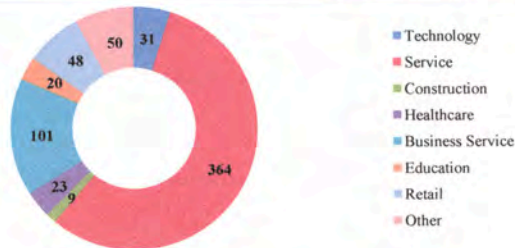
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

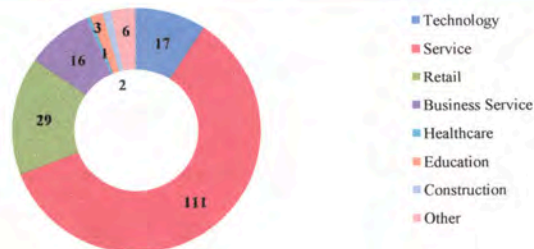
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
April 2015

Results Data for VETEC Participants – thru April 2015

New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	19	6	8	4	4	3
Service	95	69	142	69	127	63
Construction	5	6	4	2	--	--
Healthcare	10	7	8	1	5	6
Business Service	45	22	28	9	28	26
Education	--	--	16	5	4	1
Retail	14	17	34	22	--	--
Other	16	4	31	19	3	1
Total	204	131	271	131	166	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	14	--	3	--	--	--
Service	49	--	26	--	36	--
Business Service	13	--	13	--	3	--
Retail	11	--	5	--	--	--
Healthcare	1	--	--	--	--	--
Construction	1	--	2	--	--	--
Education	--	--	2	--	--	--
Other	4	--	2	--	3	--
Total	93	--	53	--	41	--



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	7	--	9	--	--	--
Business Service	10	--	3	--	--	--
Service	8	--	6	--	--	--
Retail	3	--	3	--	--	--
Healthcare	5	--	2	--	--	--
Education	--	--	7	--	--	--
Other	3	--	10	--	42	--
Total	36	--	40	--	42	--



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2014 - April 30, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIA YOUTH		WIA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$9,661		0	0.00%	6	2.68%	6
Clerical / Administrative (CA)	\$16,972		5	9.09%	7	3.13%	12
Construction / Trade (CT)	\$11,112		1	1.82%	6	2.68%	7
Education (Ed)	\$3,148		2	3.64%	1	0.45%	3
Healthcare (He)	\$123,429		26	47.27%	37	16.52%	63
Hospitality / Services (HS)	\$23,618		3	5.45%	9	4.02%	12
Literacy Activities (LA)	\$5,272		10	18.18%	6	2.68%	16
Management/Business (MB)	\$93,517		0	0.00%	46	20.54%	46
Technology (Tech)	\$240,298		8	14.55%	72	32.14%	80
Transportation (Tr)	\$103,067		0	0.00%	34	15.18%	34
TOTAL	\$630,093	\$0	55	100.00%	224	100.00%	279

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIA Adult	\$179,338
WIA Dislocated	\$257,819
WIA Youth	\$88,322
J4VETS	\$93,230
VASAVOR	\$11,383
TOTAL	\$630,093

OJT Obligated by Grants	OJT Amount
NEG	\$58,853
VASAVOR	\$8,259
TOTAL	\$67,112

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$18,125	0	0.00%	4	23.53%	4
Clerical / Administrative (CA)	\$13,627	0	0.00%	4	23.53%	4
Construction / Trade (CT)	\$14,361	2	66.67%	3	17.65%	5
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$4,747	0	0.00%	1	5.88%	1
Hospitality / Services (HS)	\$974	1	33.33%	1	5.88%	2
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$15,277	0	0.00%	4	23.53%	4
Technology (Tech)	\$0	0	0.00%	0	0.00%	0
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$67,112	3	100.00%	17	100.00%	20

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	TOTAL
Client Overview													
Walk-In	36	40	39	28	29	23	22	25	24	27			293
One-on-One Counseling	17	19	20	14	17	11	14	14	16	15			157
Training and Event Attendees*	34	8	45	74	33	40	42	61	12	12			361
Total:	87	67	104	116	79	74	78	100	52	54			811
Economic Impact													
New Businesses Created**	2	3	5	0	3	1	3	5	2	0			24
New Jobs Created	2	3	6	0	3	1	3	5	2	0			25
Businesses Expanded	0	0	1	0	0	0	0	1	1	1			4
Total:	4	6	12	0	6	2	6	11	5	1			53
Services Utilized													
TA for Business Startup	16	18	18	13	15	10	12	13	15	13			143
TA for Business Expansion	0	1	2	1	2	1	2	1	1	2			13
Total:	16	19	20	14	17	11	14	14	16	15			156

*Trainings and Events
Focus Group Meeting: 28 attendees
NVCC Training: 7
5 Simple Steps: 9 participants
Child Care Training Workshop: N/A

April 2015 Demographics

