

# Department of Family Services

## Employment & Training Team Report – April 2016

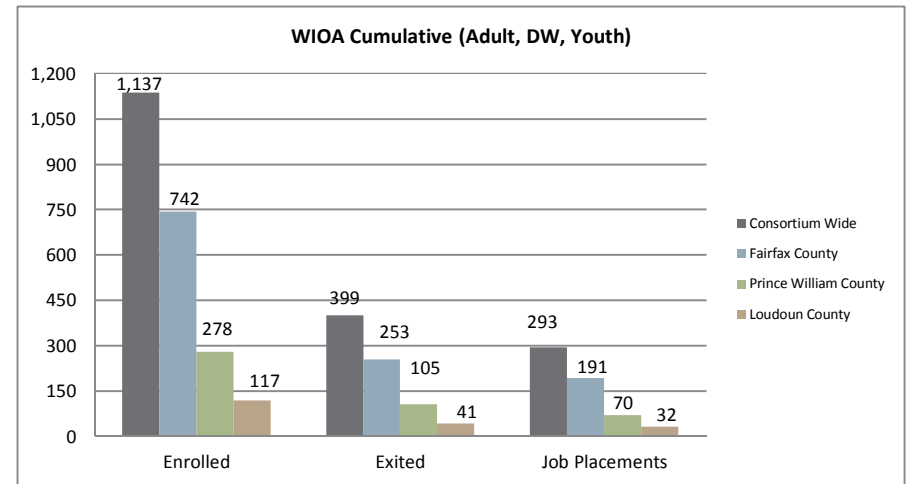
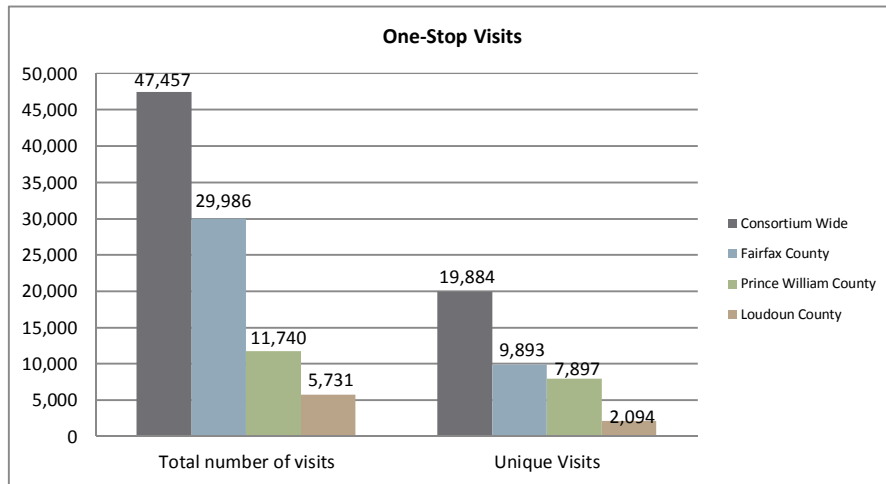
- Pages 1-2: Workforce Innovation and Opportunity Act Program
- Pages 3-4: Workforce Innovation and Opportunity Act/ Other Grants
- Page 5: On-the-Job Training
- Page 6: Virginia Serious and Violent Offender Reentry (VASAVOR)
- Page 7: Fairfax Pre-Release Center
- Page 8: Success through Education, Employment and Reintegration (STEER)
- Page 9: Virginia Financial Services Network (VFSN)
- Page 10: ITA and OJT Breakdown
- Page 11: The Center for Business Planning and Development
- Pages 12-13: Virginia Employment through Entrepreneurship Consortium (VETEC/ENOVATE)



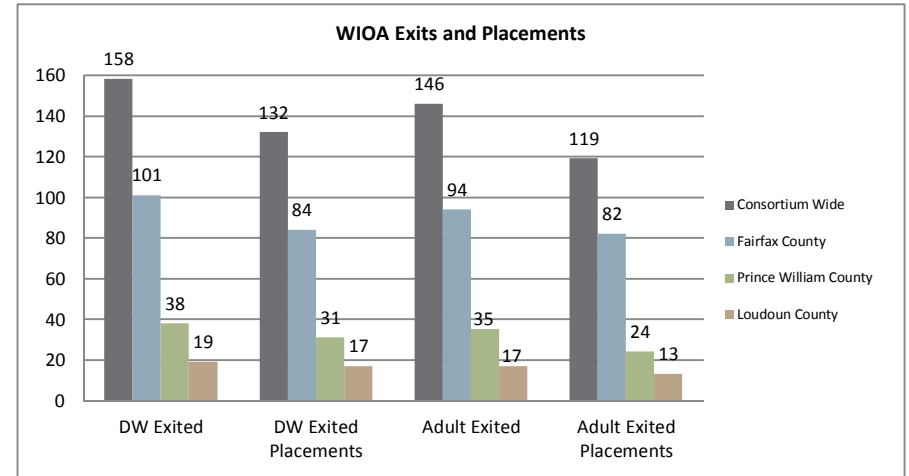
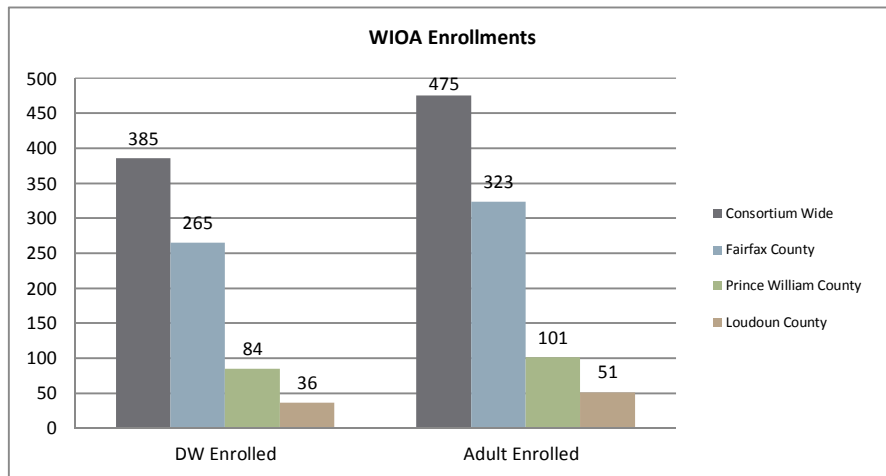
## Northern Virginia Workforce Innovation and Opportunity Act, Area XI

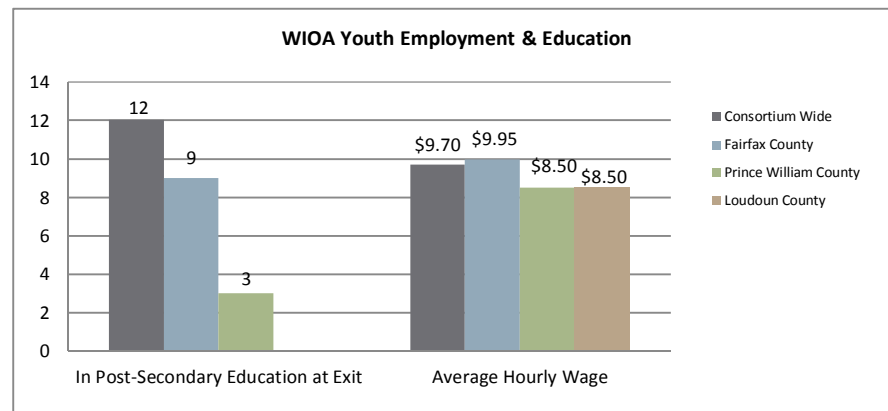
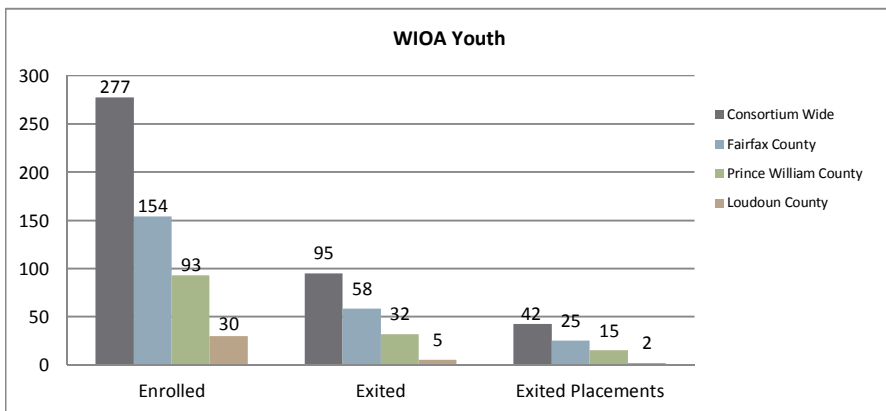
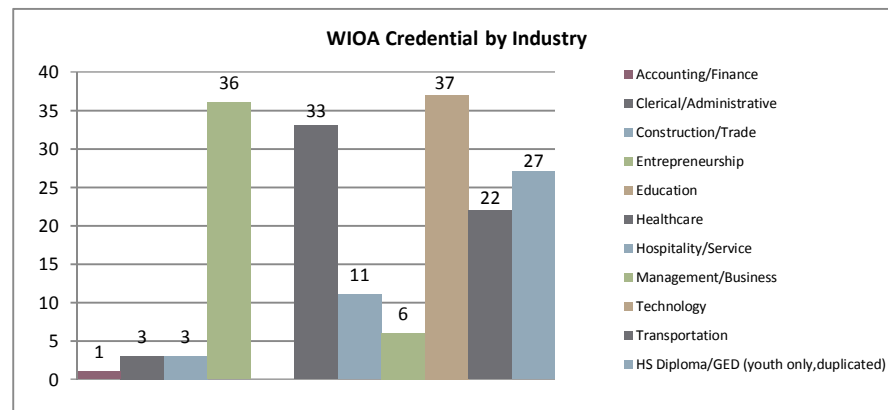
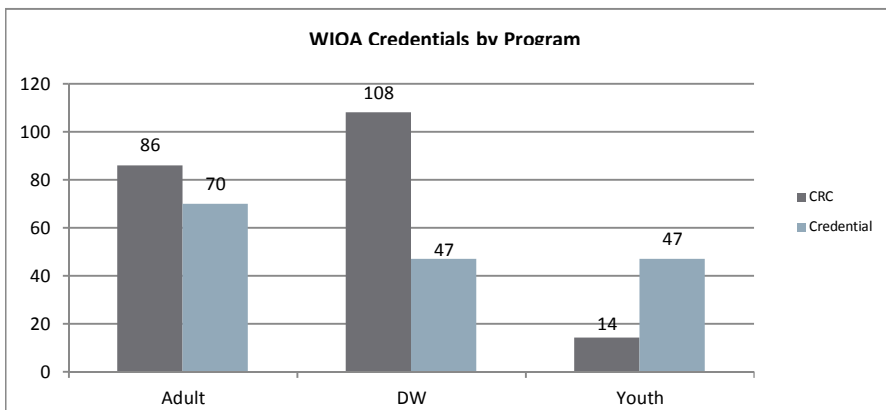
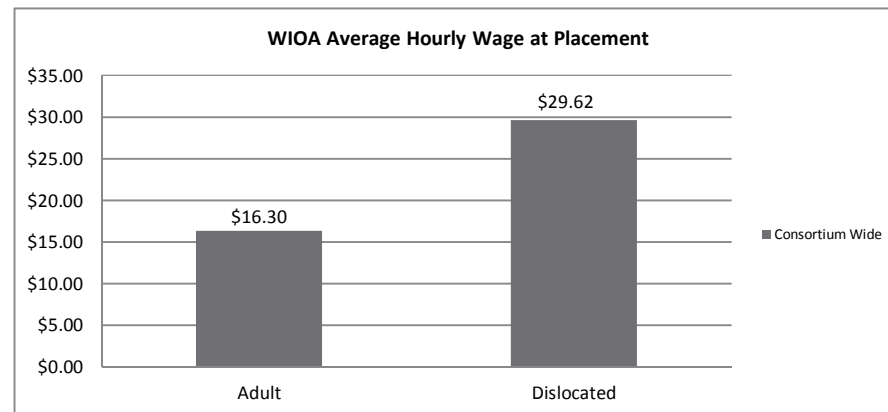
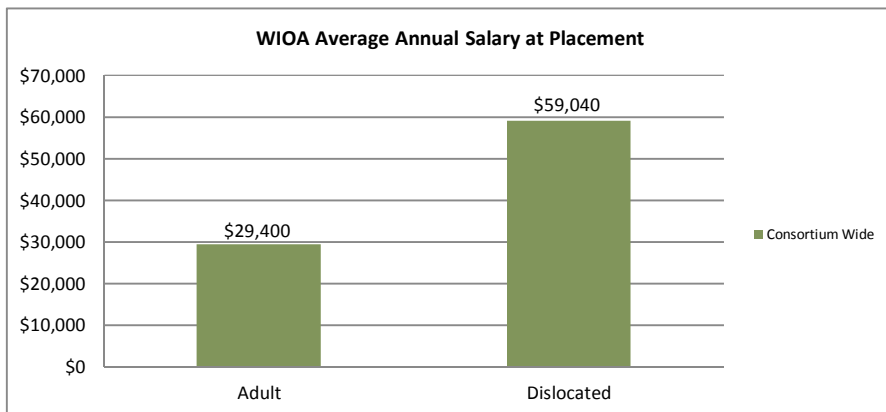
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to April 30, 2016)

At-A-Glance				
One-Stop Services		WIOA Services (Youth/Adult/DW)		All Employment & Training Programs
Center Visits	47,457	Total Participants	1,137	
Unique One-Stop Visits	19,884	WIOA Job Placements	293	Total Enrolled 1,375
One-Stop Job Placements	400	Average Hourly Wage at Placement (Adult)	\$16.30	Total Exited 526
Average Hourly Wage at Placement	\$14.23	Average Hourly Wage at Placement (DW)	\$29.62	Total Job Placements 429
		Average Hourly Wage at Placement (Youth)	\$9.70	Total Participants with Disabilities 190
		Credentials Received (at Closure)	164	Total Veterans 88



### WIOA Breakdown - Adult, Dislocated Worker and Youth

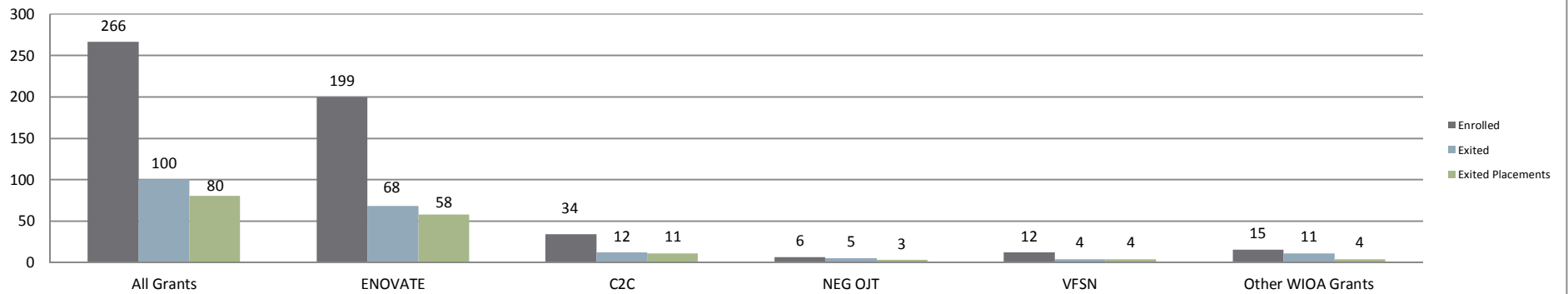




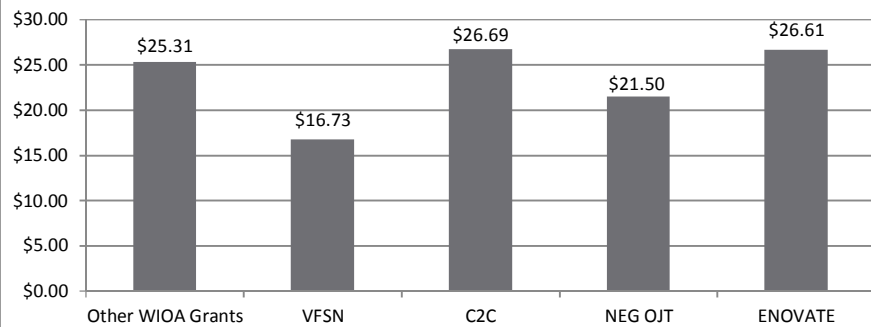
# Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2015 to April 30, 2016)

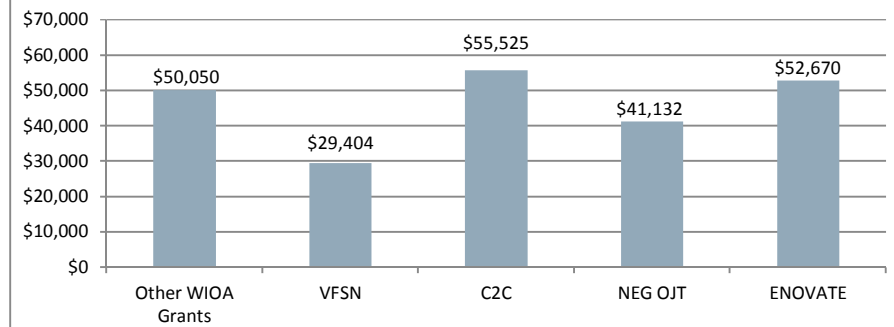
Grant Program Report



Average Hourly Wage at Placement

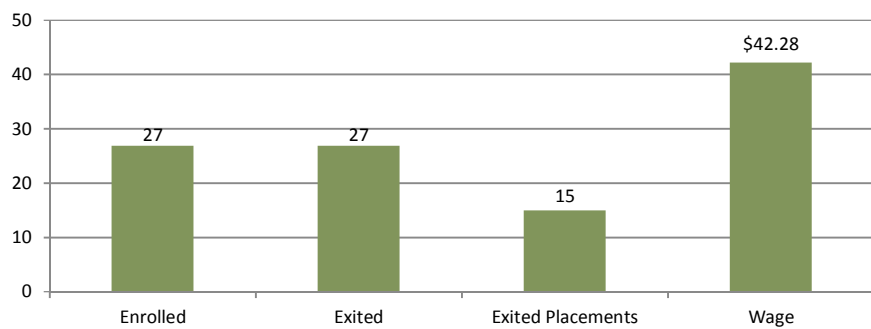


Average Annual Salary at Placement

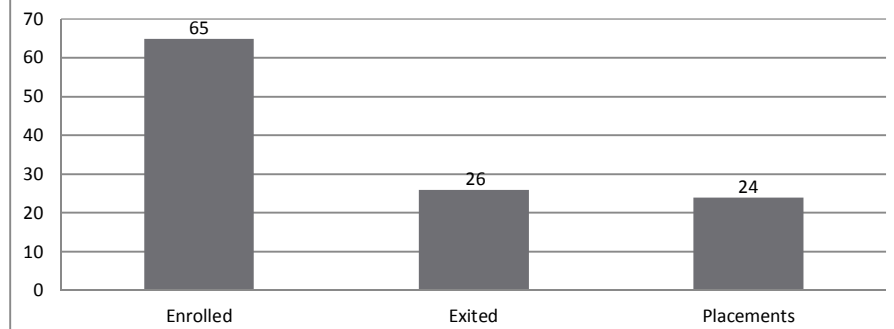


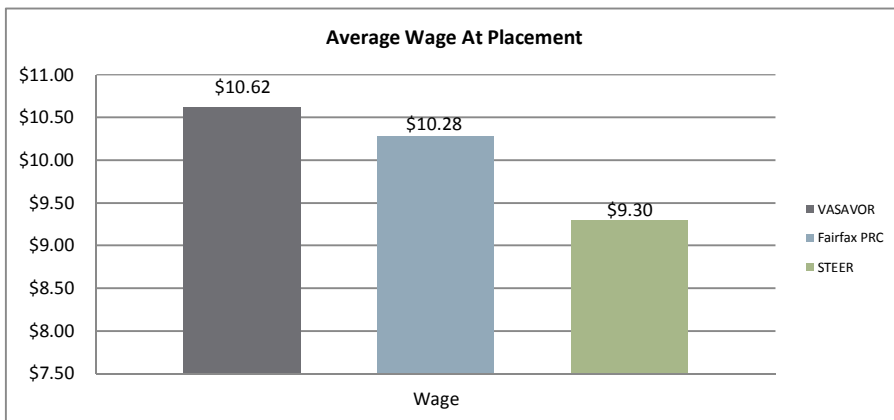
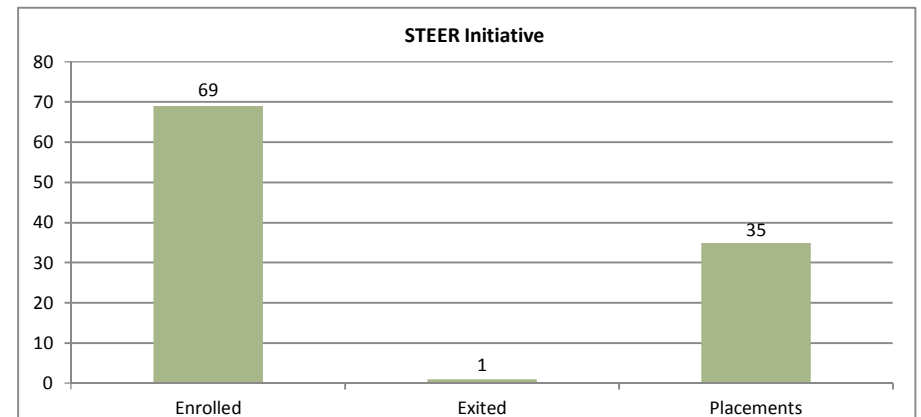
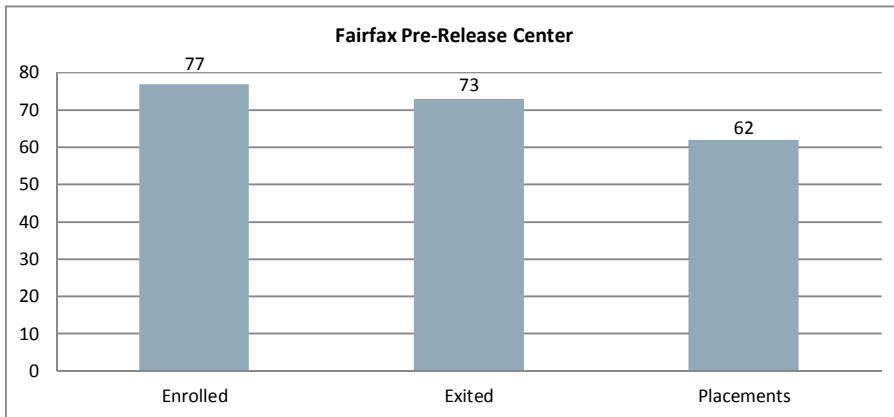
## Non WIOA Grants

J4Vets



VASAVOR



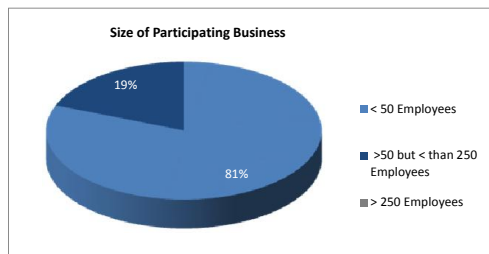
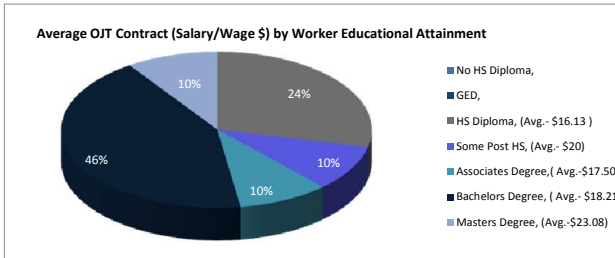
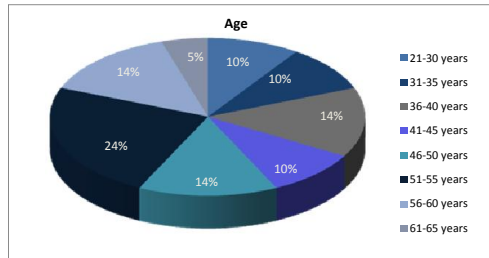
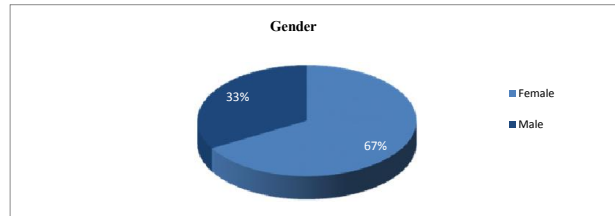
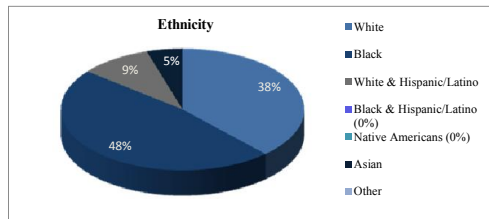


Northern Virginia Workforce Area #11  
DWT NEG OJT Grant -April 2016 Report

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	15	19	22	9	11	3	8	13	14	332
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	0	0	0	0	0	1	0	0	0	21
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	0	2	0	0	1	1	0	0	1	20
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	0	0	0	0	1	1	0	0	1	16
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	0	0	0	0	0	0	0	0	1	10
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	0	0	1	0	0	0	3
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	15	16	21	27	11	17	25	12	20	384
Employer Contracts (PreAward Checklist Recd)	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	0	0	1	3	1	1	1	0	2	54
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	2	2	2	2	3	2	2	3	6	282

\* Additional clients entered employment unrelated to OJT. Current total: 3

Formula OJT Placed Participant Demographics



# Virginia Serious and Violent Offender Reentry Program

Monthly Report- April 2016

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Active Caseload	40	41	43	46	48	45	47	49	46	45		
Receiving Placement Services	40	41	43	46	47	41	44	46	39	36		
New Placements	1	2	3	4	3	1	3	5	1	3		
Unique Placements	1	2	3	2	3	1	1	5	1	0		
Currently Working	30	28	27	30	33	27	24	29	27	25		
Receiving SSI	0	1	0	1	0	0	0	1	0	0		
Technical Violations	1	0	0	1	1	2	1	1	2	2		
Re-Offended	0	0	0	0	0	0	0	0	0	0		
New enrollments	2	3	3	3	5	1	3	3	1	2		
Returned to program	0	1	1	0	0	0	0	0	0	0		
Upcoming referrals	1	3	3	3	1	1	2	2	2	2		
Exited from Program	4	3	2	2	3	3	1	1	4	3		
Dual Enrollment Referral(WIOA)	0	0	0	0	0	0	0	0	0	1		
Training Expenditures	\$0	\$0	\$ 4,249.00	\$0	\$5,200.00	\$0	\$ 3,700.00	\$0	\$0	\$3,000.00		
Supportive Services Expenditures	\$ 1,775.00	\$145	\$ 1,400.00	\$2,262.00	\$0	\$0	\$ 29.00	\$1,392.00	\$2,600.00	\$435.00		

\*Final Supportive Services Expenditures Reported on One Month Delay

Cumulative (since program inception in 2003):	
Enrollment	515
Placements*	535
Exited**	472
Deceased	6
Average Hourly Wage	\$10.62
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$372,346

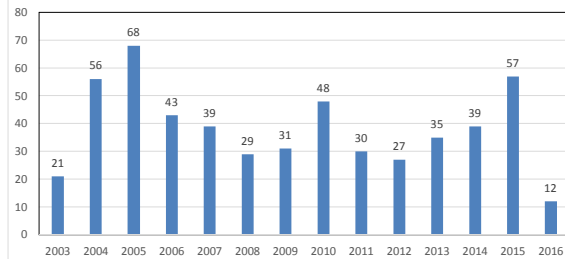
\*Multiple placements may be made for one participant

\*\*Exited participants may be returned to program

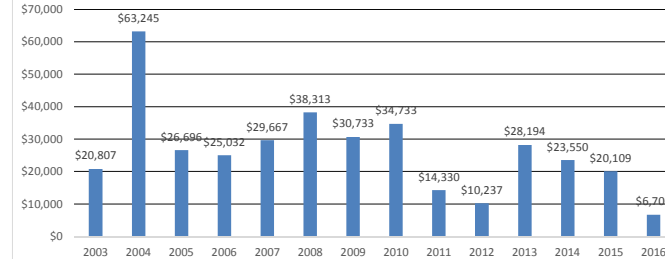
April Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Environmental Specialist	Environmental Services	\$10.00	40	No
Laborer	Construction	\$12.00	40	No
Landscaper	Trades	\$12.00	25	No

Recidivism Rate: 4%

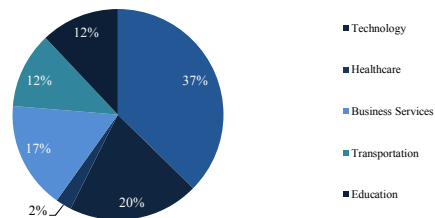
Participant Placements by Calendar Year



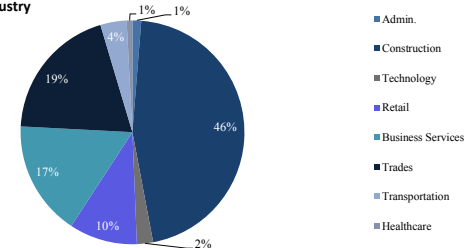
Training Expenditures by Year



Occupational Training



Employment by Industry

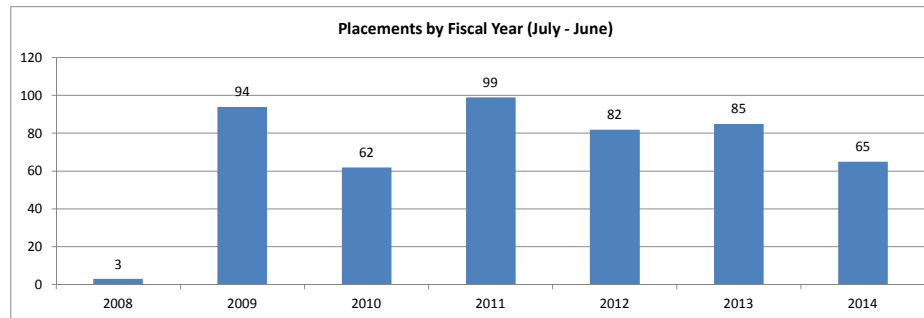
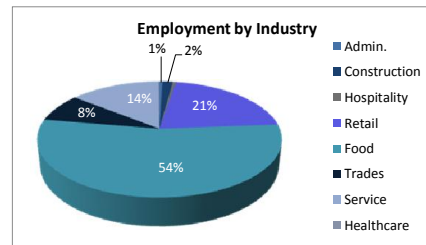
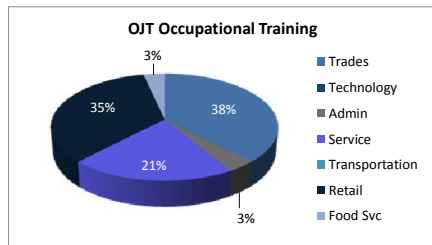


**Fairfax Pre-Release Center**  
 Monthly Report- April 2016

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7	10	8	4	7	4	9	10	7	11		
Placed in Employment	4	5	10	5	5	4	6	7	9	7		
Exited	7	6	5	9	6	6	5	10	13	6		
<i>Employed at Exit</i>	6	5	4	8	6	6	4	8	11	5		
<i>Unemployed at Exit</i>	1	1	1	1	0	0	1	2	2	1		
Currently Employed	19	18	23	19	18	16	17	15	11	12		
<i>Average Hourly Wage</i>	\$10.34	\$10.24	\$10.23	\$10.13	\$10.25	\$10.24	\$10.39	\$10.21	\$10.39	\$10.42		

<i>Cumulative</i>	
Enrolled	736
Non-Exited Placements	134
Exited	604
<i>Unemployed at Exit</i>	111
<i>Employed at Exit</i>	470
Insured by Federal Bonding	58
<i>Total Bonding Value</i>	\$290,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	60

**Recidivism Rate 8%**



**Sample of Monthly Placements**

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50



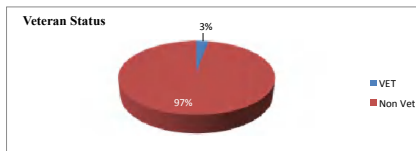
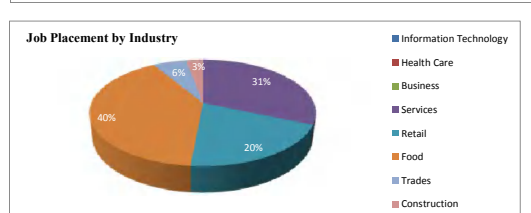
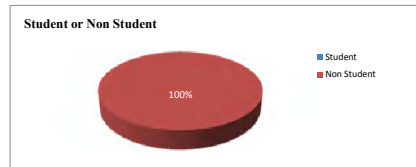
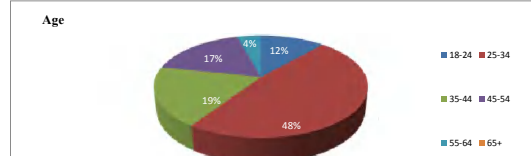
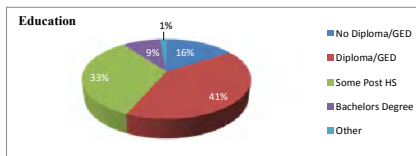
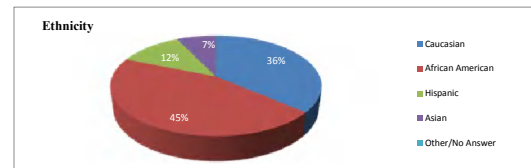
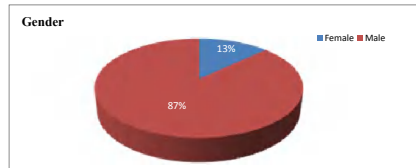
**The SkillSource Group, Inc.**  
Success Through Education, Employment and Reintegration (STEER)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Cumulative	Goals
Total Clients Enrolled	0	14	7	6	3	3	11	6	7	12			69	150
Pre-Release Center (WR)	0	11	4	3	3	2	4	5	5	5			42	
AIB-Non-Work Release (NWR)	0	0	0	0	0	0	4	0	2	3			9	
Adult Detention Center (ADC)	0	3	3	3	0	1	3	1	0	4			18	
Public referrals Released	0	0	0	0	0	0	0	0	0	0			0	
Referral Partners (OAR)								5	8				13	
Active														
Inactive														
Enrolled in WIOA	0	0	1	0	0	0	0	0	0	1			2	
STEER Training Amount	\$0	\$100	\$350	\$200	\$150	\$100	\$150	\$300	\$100	\$200			\$1,650	
WIOA Training Amount	\$0	\$0	\$1,329	\$0	\$0	\$0	\$0	\$0	\$0	\$2,310			\$3,639	
Completed Training	0	2	7	4	3	2	3	6	2	4			33	
Received Credential	0	2	7	4	3	2	3	6	2	4			33	
Federal Bonding	0	1	1	0	0	1	0	0	1	0			4	
Entered Employment	0	3	8	3	3	2	4	2	7	3			35	
Clients Exited	0	0	0	0	0	0	0	1	0	0			1	
Violation	0	0	1	0	0	0	0	1	2	3			7	
Re-offended	0	0	0	0	0	0	0	0	0	0			0	
EIP	0	0	0	1	0	0	0	0	0	0			1	
<b>Recidivism Rate</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>			<b>0%</b>	
Dropped Out of Services	0	0	0	0	0	0	0	1	0	0			1	
Employment at Exit	0	0	0	0	0	0	0	0	0	0			0	
Average Hourly Wage at Placement	\$0	\$7.92	\$9.44	\$8.00	\$12.00	\$8.25	\$9.31	\$10	\$10	\$9.45			\$9.30	

Placements	
WR	32
NWR	1
ADC	4
Referrals	0
Released	45

Performance and Outcomes		
	Outcomes	Goals
Enrollment Rate	46%	100%
Participation Rate	100%	90%
Work readiness Rate	100%	80%
Post-release Enrollment Rate	87%	80%
Placement Rate	54%	60%
Employment Retention Rate	16%	70%
Recidivism Rate	0%	22%

**Client Demographics**

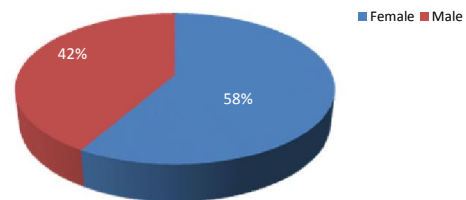


**The SkillSource Group, Inc.**  
Virginia Financial Services Network (VFSN)

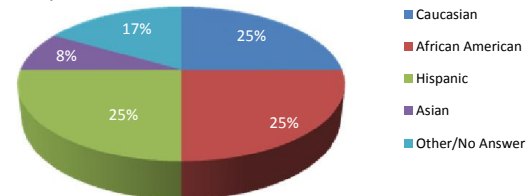
	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Cumulative	Goals
<b>Provided Information on VFSN</b>	<b>195</b>	<b>183</b>	<b>77</b>	<b>19</b>	<b>26</b>					<b>500</b>	
<i>Viewed VFSN Video</i>	22	13	49	17	26					127	
<i>Interested in VFSN</i>	18	8	21	4	12					63	
<b>Applied for VFSN</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>9</b>	<b>2</b>					15	600
<i>Treatment</i>	1	0	1	5	1					8	300
<i>Control</i>	2	0	0	4	1					7	300
<i>Veterans</i>	1	0	3	0	0					4	
<i>Receiving Financial Coaching</i>	2	0	3	5	1					11	
<i>Receiving WIOA Training</i>	0	3	0	0	0					3	
<b>Clients Exited</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>3</b>	<b>0</b>					4	
<i>Received Industry Credential</i>	0	0	0	2	0					0	190
<i>Entered Employment</i>	0	1	0	3	0					4	216
<i>Average Hourly Wage at Placement</i>	\$0	\$24	\$0	\$13	\$0					\$37	

**Client Demographics**

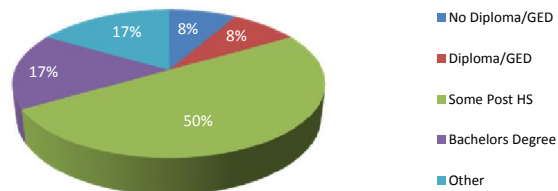
**Gender**



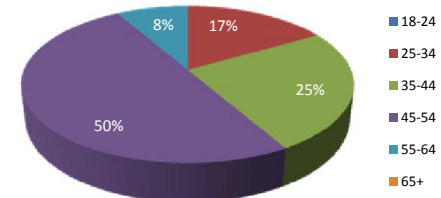
**Ethnicity**



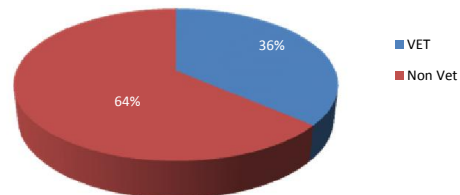
**Education**



**Age**



**Veteran Status**



## BREAKDOWN REPORT ON ITAS AND OJTS

*July 1, 2015 -April 30, 2016*

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$7,901		0	0.00%	4	1.23%	4
Clerical / Administrative (CA)	\$17,529		3	3.90%	10	3.08%	13
Construction / Trade (CT)	\$29,837		6	7.79%	7	2.15%	13
Education (Ed)	\$3,210		2	2.60%	1	0.31%	3
Healthcare (He)	\$167,986		31	40.26%	46	14.15%	77
Hospitality / Services (HS)	\$26,824		5	6.49%	9	2.77%	14
Literacy Activities (LA)	\$12,238		13	16.88%	20	6.15%	33
Management/Business (MB)	\$73,156		0	0.00%	33	10.15%	33
Technology (Tech)	\$320,239		14	18.18%	107	32.92%	121
Transportation (Tr)	\$266,395		3	3.90%	87	26.77%	90
Others	\$0	\$30	0	0.00%	1	0.31%	1
<b>TOTAL</b>	<b>\$925,315</b>	<b>\$30</b>	<b>77</b>	<b>100.00%</b>	<b>325</b>	<b>100.00%</b>	<b>402</b>

*AF: bookkeeping*

*CA: Administrative Certificate, MS Office Certificate*

*CT: HVAC, plumbing, electric*

*Ed: teaching, childcare*

*LA: ESL, basic computer*

*Others: J4VETS CRC*

*He: medical, dental, pet health*

*HS: food, design, massage, hair*

*Tech: information technology*

*Tr: CDL ( A & B or endorsement)*

*MB: government contracts, HR, project management*

ITA Obligated by Grants	Training Amount
WIOA Adult	\$498,989
WIOA Dislocated	\$258,566
WIOA Youth	\$126,776
J4VETS	\$24,120
VASAVOR	\$16,894
<b>TOTAL</b>	<b>\$925,345</b>

OJT Obligated by Grants	OJT Amount
WIOA Adult	\$9,980
NEG	\$6,850
VASAVOR	\$0
<b>TOTAL</b>	<b>\$16,830</b>

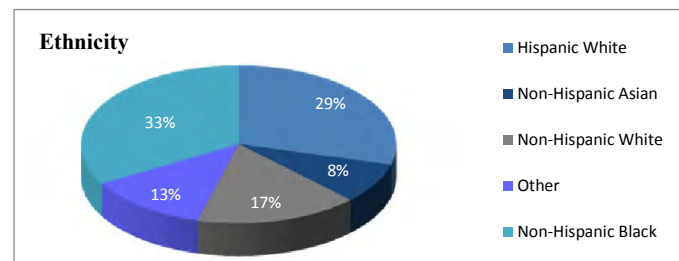
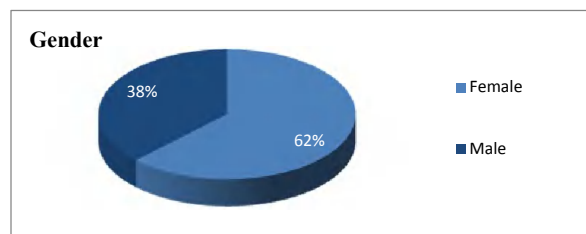
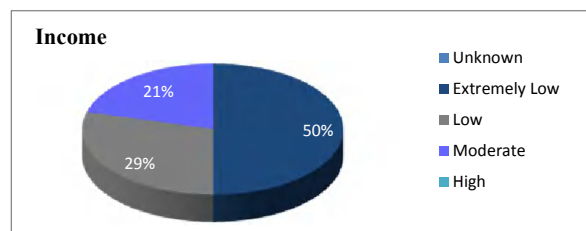
OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG/WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$3,461	0	0.00%	1	16.67%	1
Clerical / Administrative (CA)	\$3,855	0	0.00%	1	16.67%	1
Construction / Trade (CT)	\$2,995	0	0.00%	1	16.67%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$1,446	0	0.00%	1	16.67%	1
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$5,072	0	0.00%	2	33.33%	2
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
<b>TOTAL</b>	<b>\$16,830</b>	<b>0</b>	<b>0.00%</b>	<b>6</b>	<b>100.00%</b>	<b>6</b>

**CENTER FOR BUSINESS PLANNING AND DEVELOPMENT**  
(Business Development Assistance Group, Inc.)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	TOTAL
<b>Client Overview</b>													
Walk-In	18	62	59	62	48	60	49	51	62	75			546
One-on-One Counseling	17	21	19	28	17	16	11	19	23	24			195
Training and Event Attendees*	57	51	99	89	117	90	60	107	82	294			1046
<b>Total:</b>	<b>92</b>	<b>134</b>	<b>177</b>	<b>179</b>	<b>182</b>	<b>166</b>	<b>120</b>	<b>177</b>	<b>167</b>	<b>393</b>	<b>0</b>	<b>0</b>	<b>1787</b>
<b>Economic Impact</b>													
New Businesses Created**	3	6	2	3	4	2	3	5	40	0			68
New Jobs Created	3	6	2	3	4	2	4	5	2	0			31
Businesses Expanded	1	0	1	2	2	1	0	0	1	0			8
<b>Total:</b>	<b>7</b>	<b>12</b>	<b>5</b>	<b>8</b>	<b>10</b>	<b>5</b>	<b>7</b>	<b>10</b>	<b>43</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>107</b>
<b>Services Utilized</b>													
TA for Business Startup	16	19	20	24	13	13	8	16	20	22			171
TA for Business Expansion	1	2	2	4	4	3	3	3	3	2			27
<b>Total:</b>	<b>17</b>	<b>21</b>	<b>22</b>	<b>28</b>	<b>17</b>	<b>16</b>	<b>11</b>	<b>19</b>	<b>23</b>	<b>24</b>	<b>0</b>	<b>0</b>	<b>198</b>

*Trainings and Events
5 Simple Steps Training: 17
NVCC Training: 12
Focus Group Meeting: 65
Child Care Training: n/a
Access to Capital Conference: 200 attendees

**APRIL 2016 Demographics**



**The SkillSource Group, Inc.**  
**Virginia Employment Through Entrepreneurship Consortium (VETEC)**  
**April 2016**

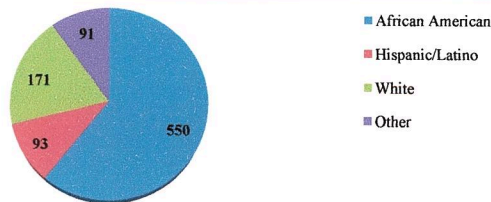
PERFORMANCE OUTCOMES	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	1,079	1,603	730	3,412
# Screened to be WIA eligible	941	1,030	420	2,391
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	155	78	67	301
# Veterans Enrolled	56	124	50	229
# Receiving Services	333	324	37	694
#Enrolled Participants – Referred back to traditional employment	76	112	73	261
# Starting New Businesses	175	94	65	334
# Withdrawn Participants	35	126	25	186
# Adults/Dislocated (Treatment only)	140/200	301/42	125/97	568/337

**Summary** –Projects ENOVATE and GR GATE each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. After random assignments, consortium partners collectively were to enroll 250 additional participants (ENOVATE and GR GATE each to enroll 100 additional participants and **Launch Hampton Roads** would enroll 50 additional participants).

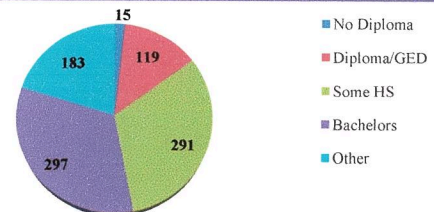
- At the conclusion of **random assignment**, ENOVATE is **47%** of goal; GR GATE is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.
- At the conclusion of **non-random assignment**, ENOVATE exceeded its goal of 100 additional participants by 55 participants; GR GATE is 67% of goal; and Launch Hampton Roads exceeded its goal of 50 additional participants by 28 participants.

### Demographics for VETEC Participants – thru April 2016

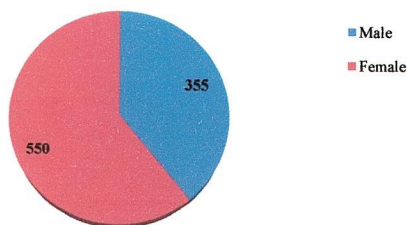
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	147	51	229	85	174	83
Hispanic	57	19	31	13	5	2
White	73	32	62	23	36	10
Other	63	29	21	10	7	5
Total	340	131	343	131	222	100



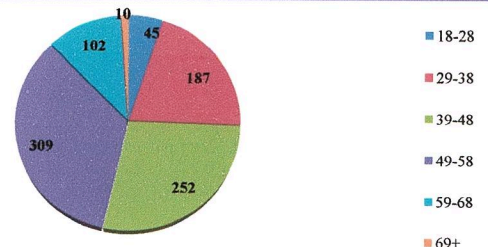
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	9	1	3	2	3	3
Diploma	30	15	38	14	51	24
Some Post HS	92	34	116	46	83	42
Bachelor	142	54	100	33	55	25
Other	67	27	86	36	30	6
Total	340	131	343	131	222	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	151	42	117	21	87	35
Female	189	89	226	110	135	65
Total	340	131	343	131	222	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	17	3	19	17	9	11
9-38	66	25	80	34	41	16
39-48	97	40	86	27	69	36
49-58	116	50	116	42	77	26
59-68	38	12	39	10	25	10
69+	6	1	3	1	1	1
Total	340	131	343	131	222	100

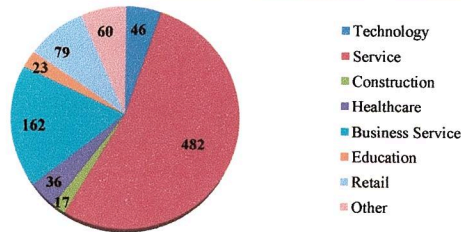


\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)  
 \*\*C=Control

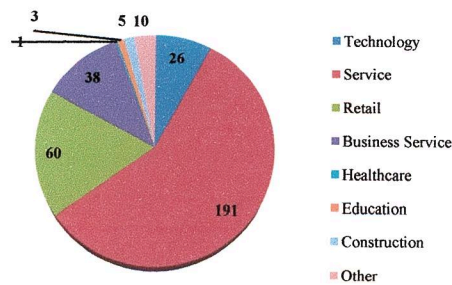
**The SkillSource Group, Inc.**  
**Virginia Employment Through Entrepreneurship Consortium (VETEC)**  
**April 2016**

**Results Data for VETEC Participants – thru April 2016**

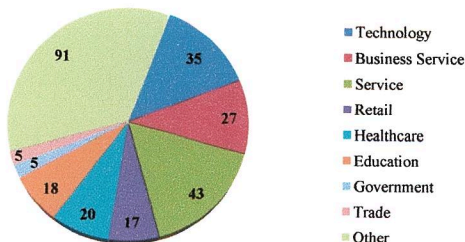
New Business Ideas by Industry	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	32	6	10	4	4	3
Service	131	69	177	69	174	63
Construction	11	6	6	2	--	--
Healthcare	22	7	8	1	6	6
Business Service	90	22	44	9	28	26
Education	--	--	18	5	5	1
Retail	34	17	45	22	--	--
Other	20	4	35	19	5	1
Total	340	131	343	131	222	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	18	8	--	--	--	--
Service	85	44	62	--	--	--
Business Service	36	21	3	--	--	--
Retail	28	10	--	--	--	--
Healthcare	1	--	--	--	--	--
Construction	2	3	--	--	--	--
Education	--	3	--	--	--	--
Other	5	5	--	--	--	--
Total	175	94	65	--	--	--



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	19	16	--	--	--	--
Business Service	16	11	--	--	--	--
Service	20	23	--	--	--	--
Retail	5	12	--	--	--	--
Healthcare	7	13	--	--	--	--
Education	--	18	--	--	--	--
Government	--	5	--	--	--	--
Trade	--	5	--	--	--	--
Other	9	9	73	--	--	--
Total	76	112	73	--	--	--



\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)  
 \*\*C=Control