

Department of Family Services

Employment & Training Team Report

August 2015

Pages 1-2
Workforce Innovation and
Opportunity Act Program
Report

Pages 3 -4
Workforce Innovation and
Opportunity Act/ Other
Grants Report

Page 5
Jobs 4 Veterans Initiative

Page 6
Credentials to Careers

Page 7
On-the-Job Training

Page 8
Virginia Serious and Violent
Offender Reentry

Page 9
Fairfax Pre-Release Center

Pages 10-11
Virginia Employment through
Entrepreneurship Consortium
(VETEC/ENOVATE)

Page 12
ITA and OJT Breakdown

Page 13
The Center for Business
Planning and Development

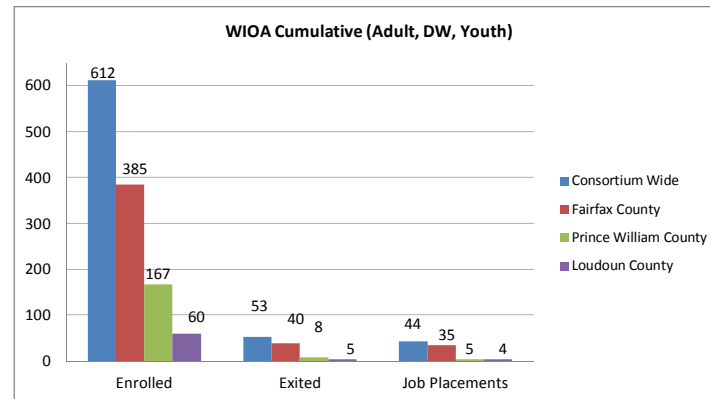
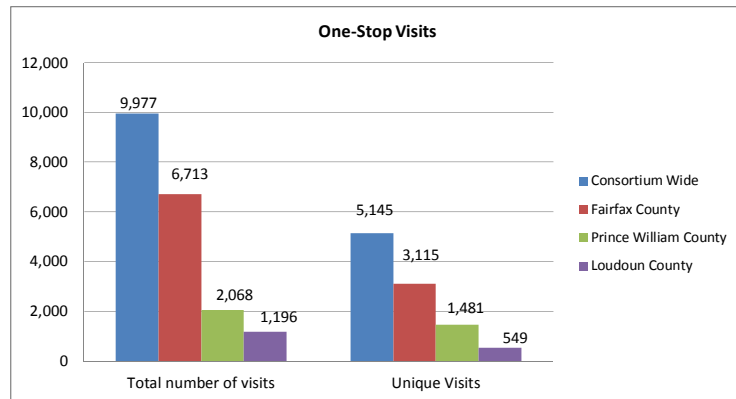
Highlights

- The average hourly wage at placement for J4Vets participants is **\$57.76**.
- **7** clients working with the Pre-Release Center or VASAVOR secured employment this month.
- **211** youth are enrolled in the WIOA Youth program, working towards their education and employment goals.
- **Six** new businesses were created with assistance from the Center for Business Planning and Development.

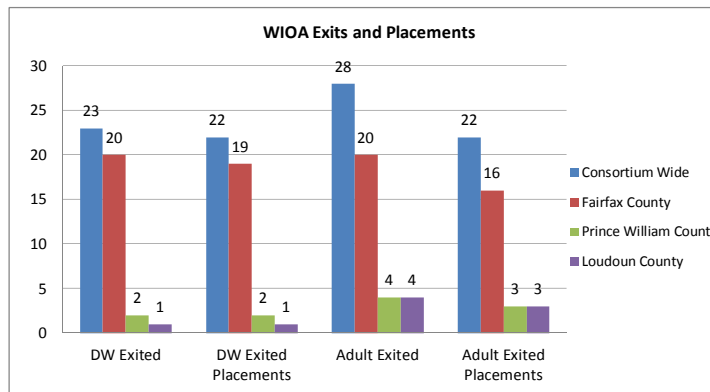
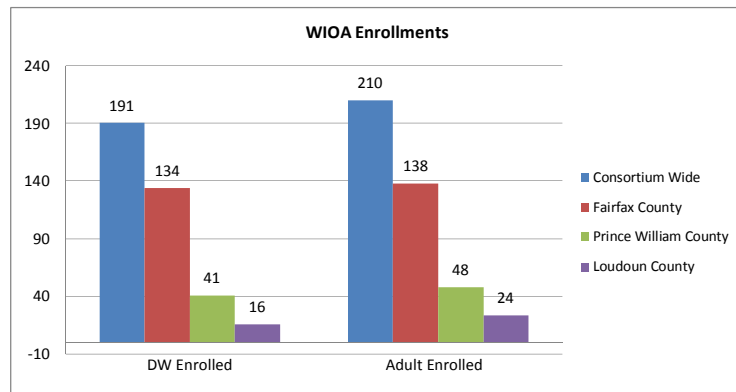
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

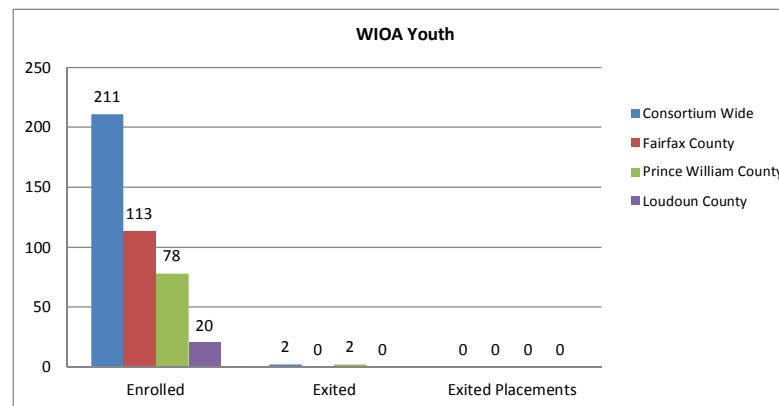
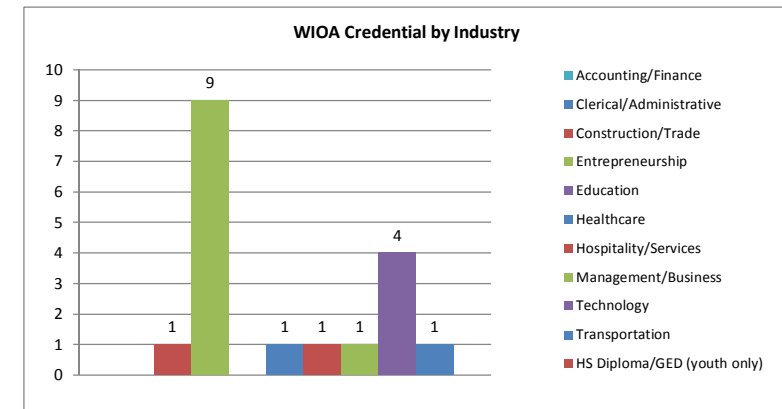
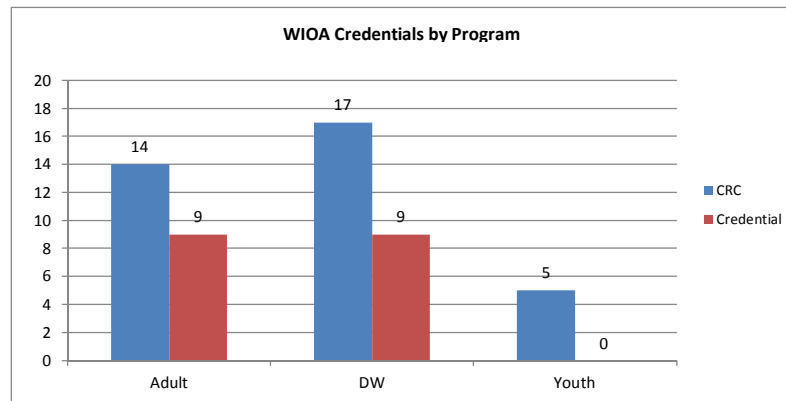
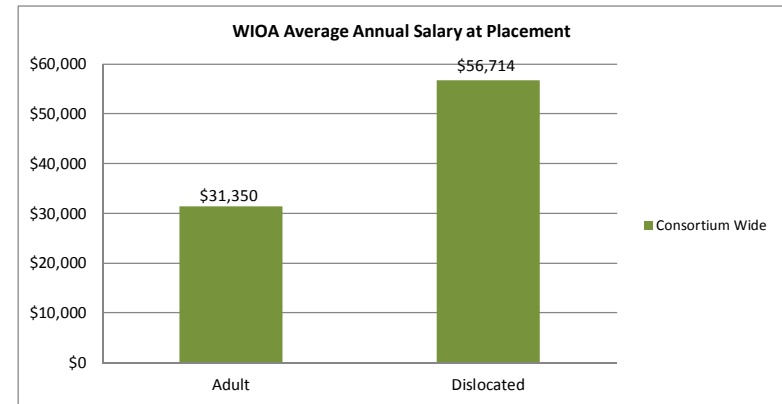
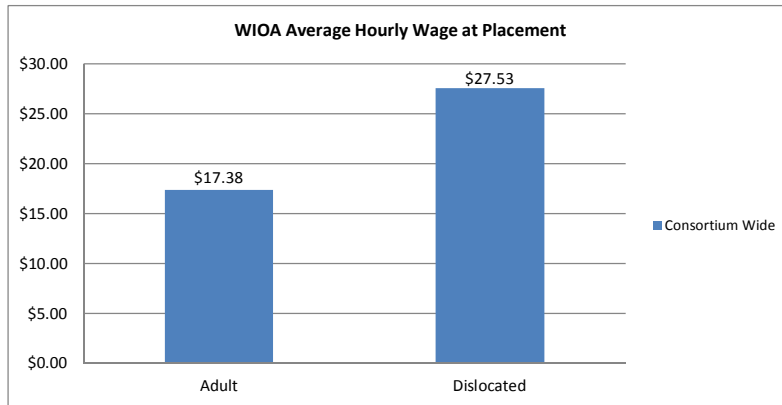
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to August 31, 2015)

At-A-Glance			
One-Stop Visits:	9,977	Total WIOA Participants (Youth/Adult/DW):	612
Unique One-Stop Visits	5,145	WIOA Job Placements	44
One-Stop Job Placements:	130	Average Hourly Wage at Placement (Adult):	\$17.38
Average Hourly Wage at Placement:	\$13.00	Average Hourly Wage at Placement (DW):	\$27.53
Credentials Received (at Closure)			18
Program Overview			
Total Enrolled	693	Total Participants with Disabilities	148
Total Exited	78	Total Veterans	60
Total Job Placements	61		



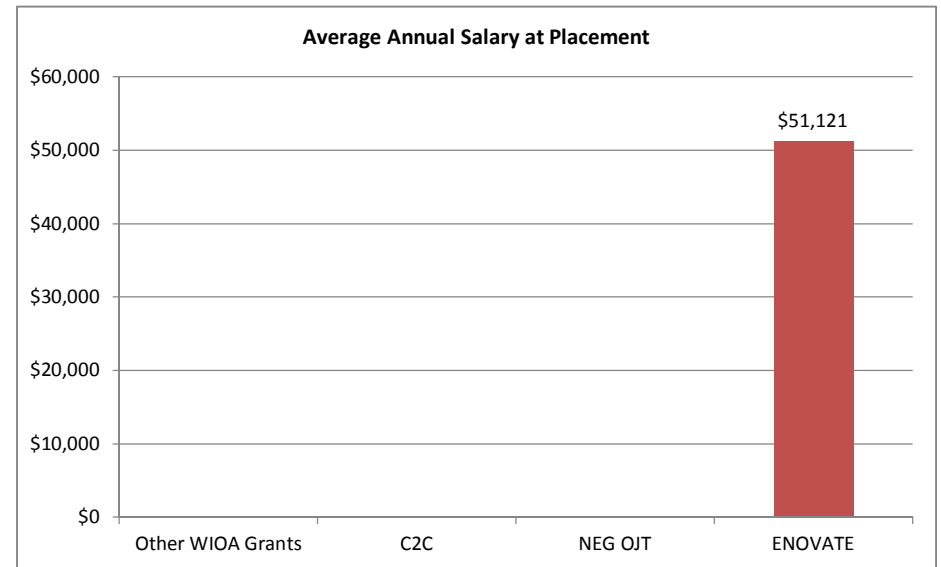
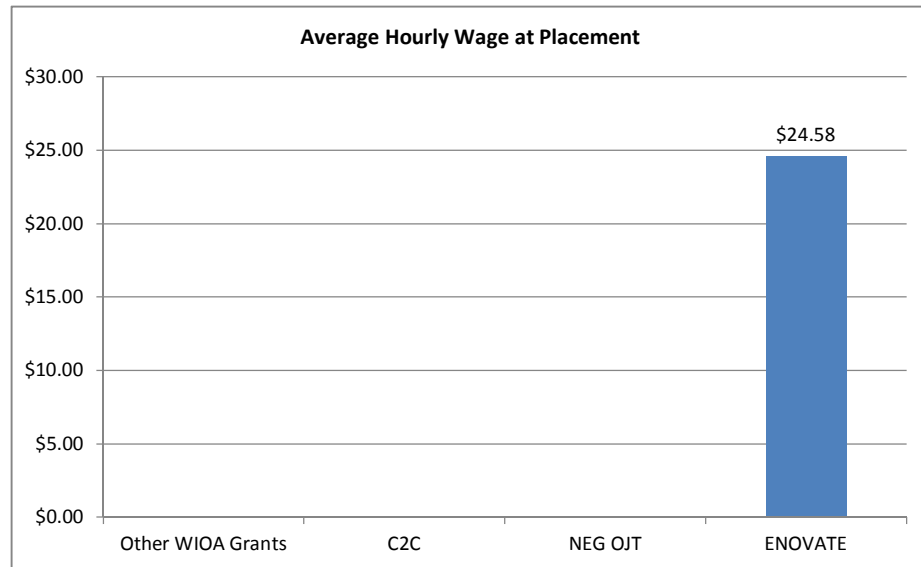
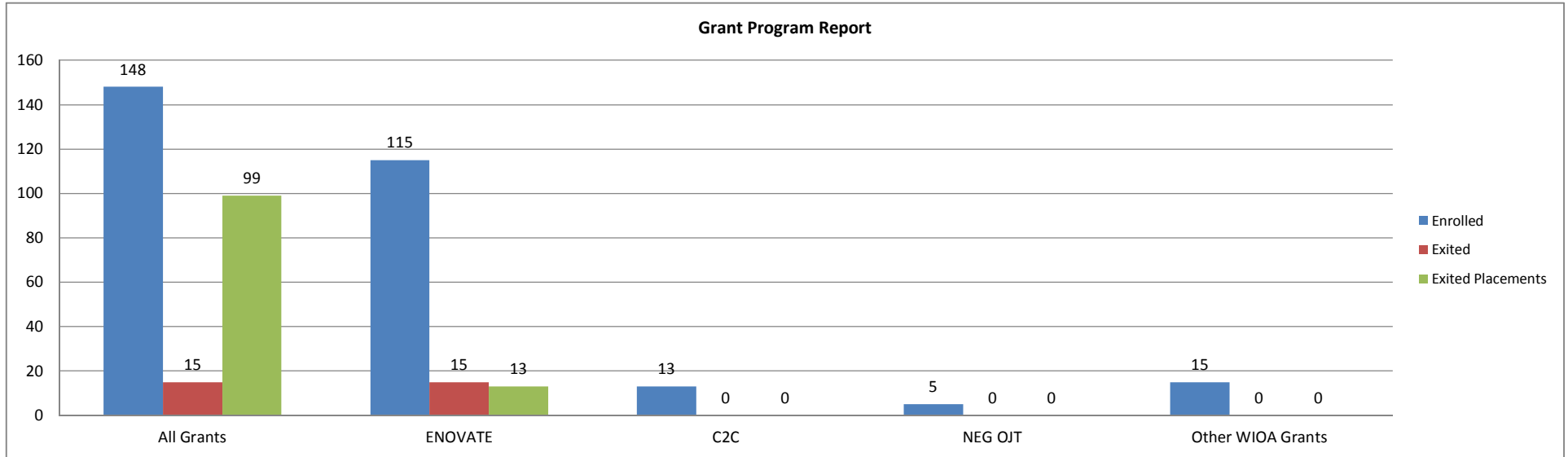
WIOA Breakdown - Adult, Dislocated Worker and Youth



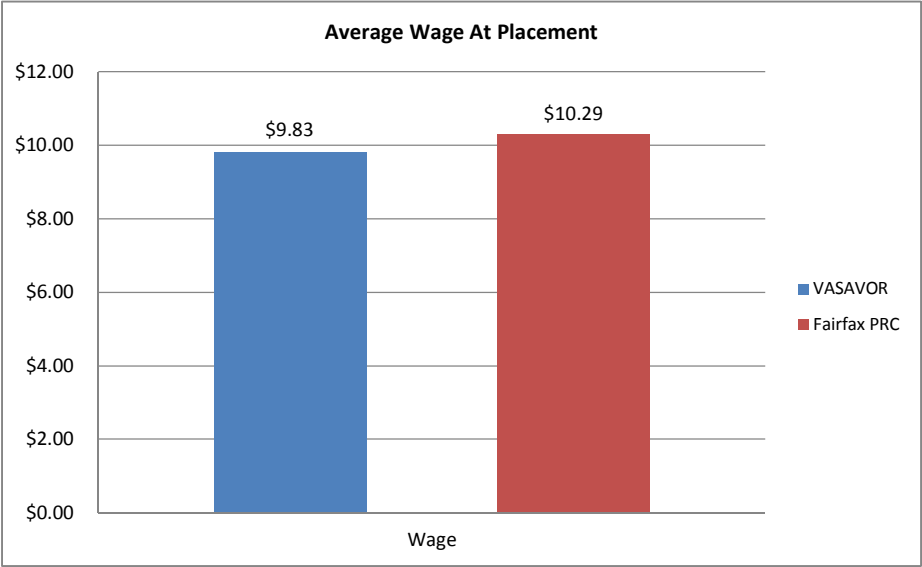
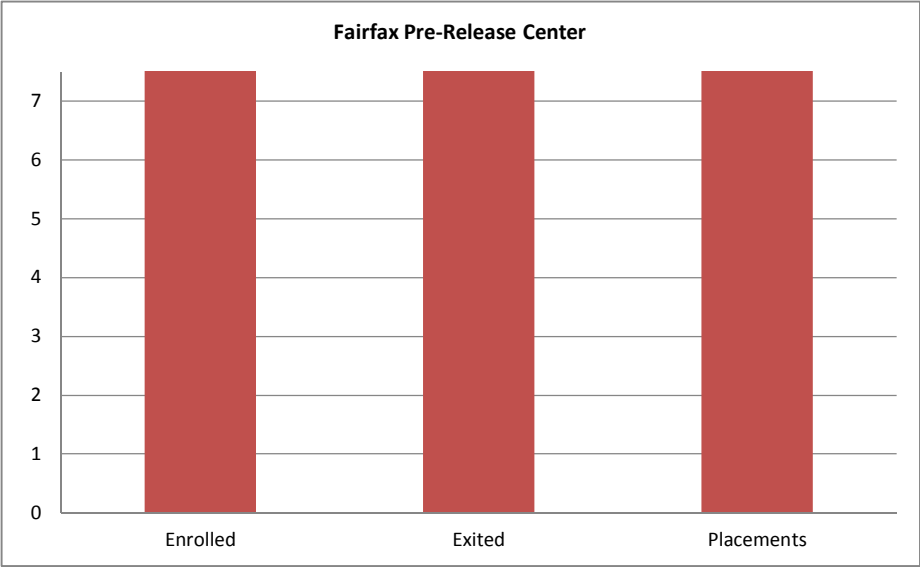
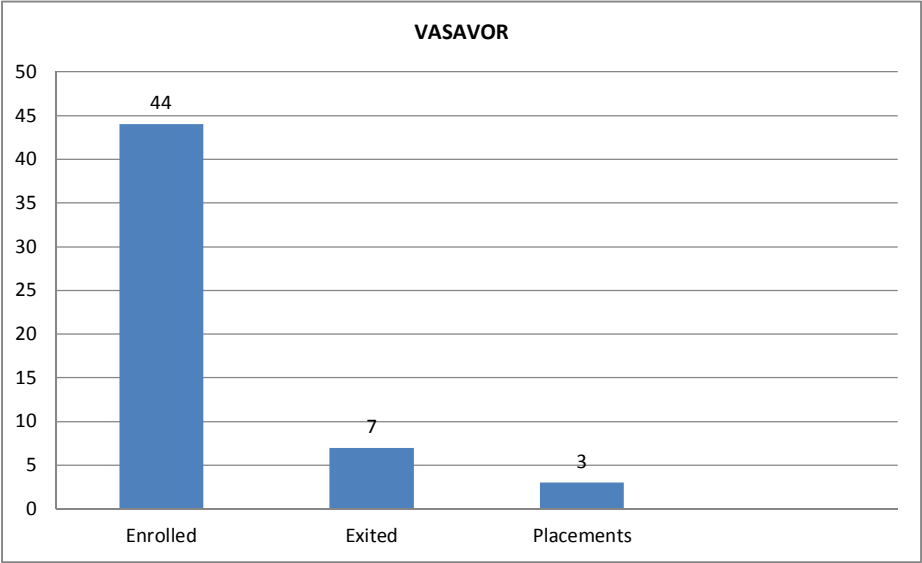
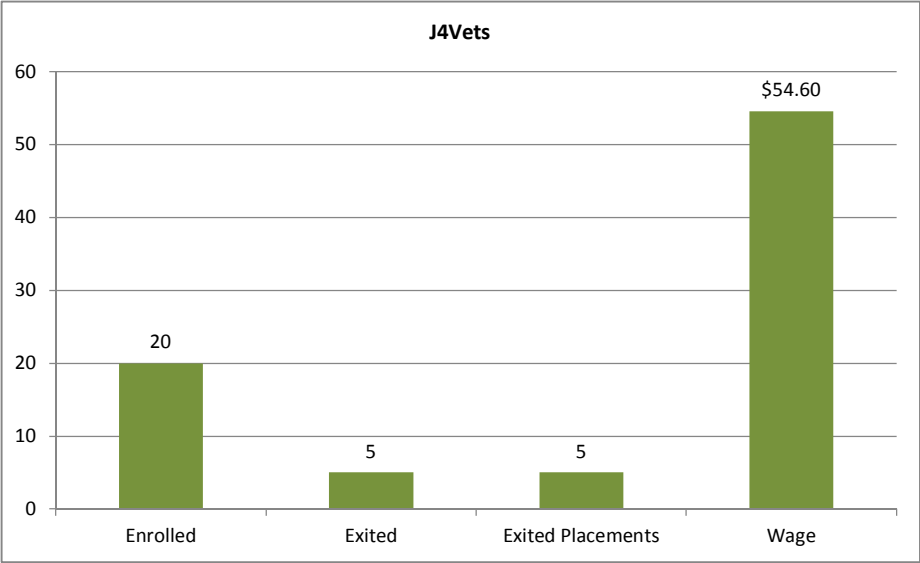


Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2015 to August 31, 2015)

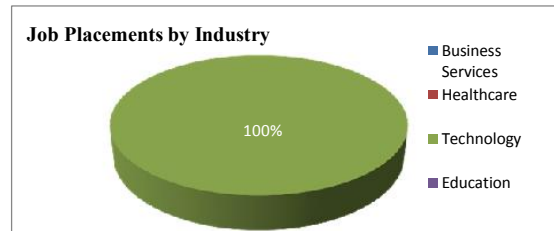
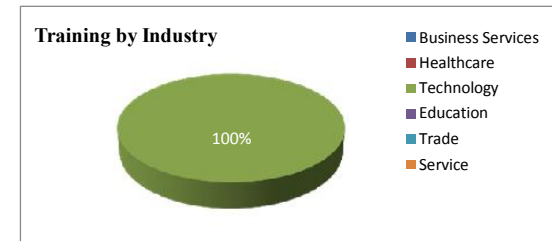
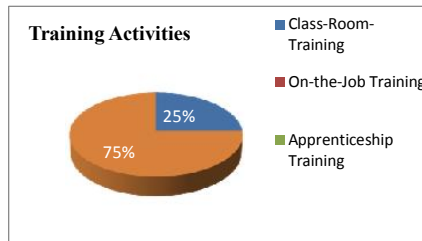
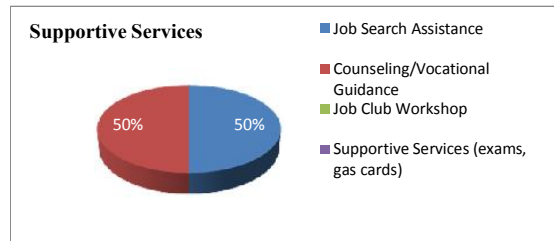


Non WIOA Grants

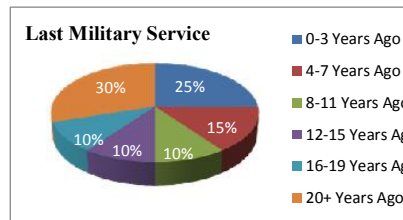
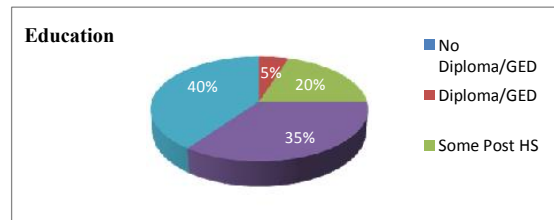
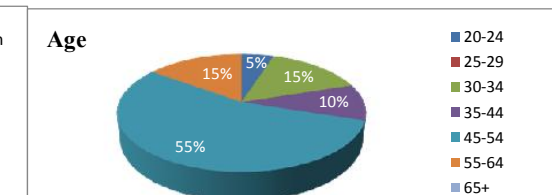
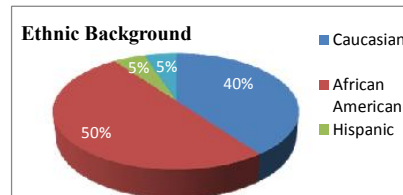
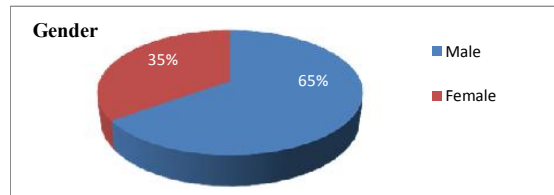


The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 4**

										Yearly Cumulative Outcomes				
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	4th Year Cumulative	4th Year Goal	3rd Year Cumulative	2nd Year Cumulative	1st year Cumulative
Clients Enrolled	20	0	0	0	0	0	0	0	0	20	20	143	148	88
<i>Placed in Training</i>	5	7	0	0	0	0	0	0	0	12	16	101	119	66
Placed in Employment	1	4	0	0	0	0	0	0	0	5	14	96	96	27
<i>Average Hourly Wage at Placement</i>	\$51.44	\$57.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.60	\$20.00	\$30.97	\$31.33	\$26.82
Exited	1	4	0	0	0	0	0	0	0	5	20	143	148	88
<i>Employed at Exit</i>	1	4	0	0	0	0	0	0	0	5	14	96	96	27



Demographics

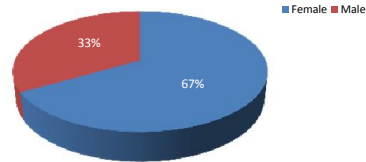


The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	80	83	82	1193	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	15	100
<i>Enrolled in WIA (Manassas)</i>	<i>0</i>	<i>1</i>	<i>1</i>	<i>0</i>	<i>2</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>2</i>	<i>2</i>	<i>1</i>	<i>15</i>	
<i>In Training Activity</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>3</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>1</i>	<i>9</i>	90
<i>Completed Training</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>4</i>	
<i>Received Credential</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	45
<i>Entered Employment</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	66
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	2	
<i>Employment at Exit</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	
<i>Average Hourly Wage at Placement</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$10</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$10</i>	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	1	0	1	1	0	3	2	6	1	3	24	

Demographics

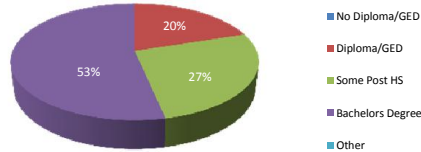
Gender



Ethnicity



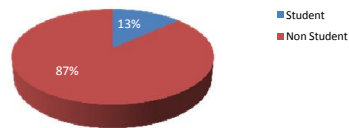
Education



Age



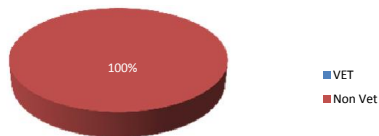
Student or Non Student



Job Placement by Industry



Veteran Status

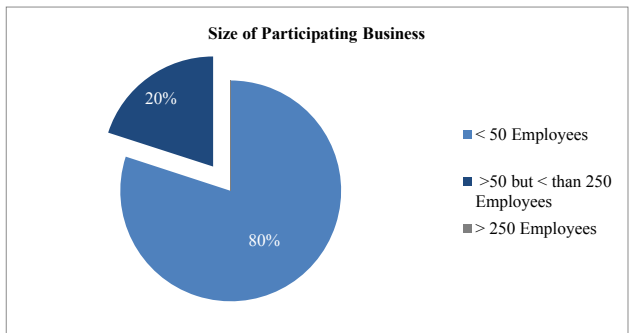
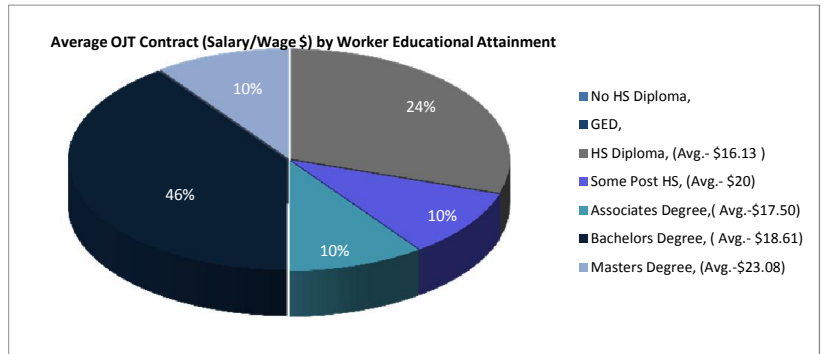
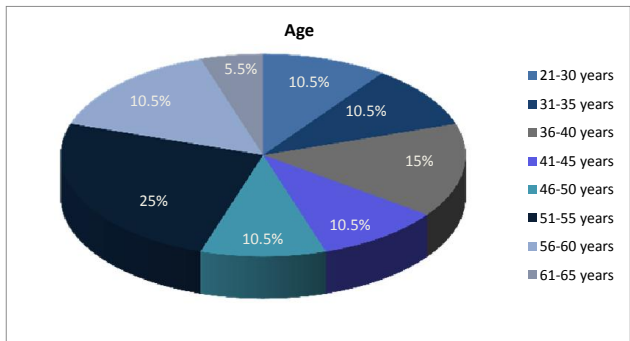
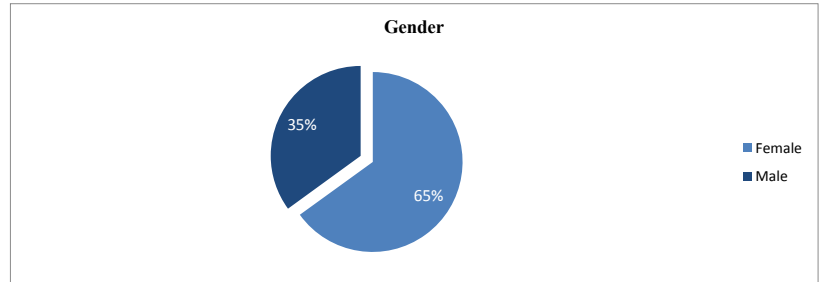
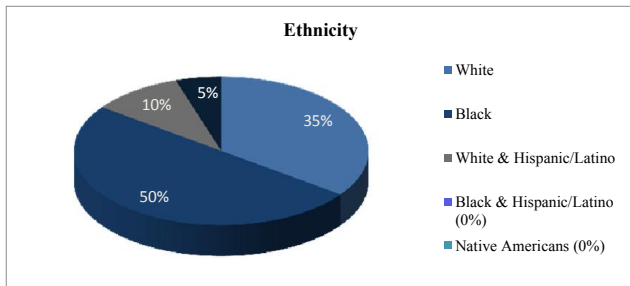


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant - August 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	15	233
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	0	20
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	0	15
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	0	13
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	0	9
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	2
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	15	235
Employer Contracts (PreAward Checklist Recd)	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	0	45
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	2	260

* Additional clients entered employment unrelated to OJT. Current total: 2

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- August 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15
Active Caseload	59	61	60	60	61	58	56	55	55	53	55	49	40	41
Receiving Placement Services	58	61	60	58	57	57	57	57	55	48	53	45	40	41
New Placements	3	2	3	3	2	5	6	7	12	5	5	8	1	2
Currently Working	45	41	43	44	44	49	55	62	74	79	84	92	30	28
Receiving SSI	0	0	0	0	0	0	1	0	1	0	0	1	0	1
Technical Violations	1	1	1	0	1	1	3	1	0	5	2	2	1	0
Re-Offended	0	1	0	0	0	1	0	0	1	0	0	0	0	0
New enrollments	2	4	0	0	1	6	2	1	1	0	2	4	2	3
Returned to program	0	0	0	0	0	0	0	0	0	1	0	0	0	1
Upcoming referrals	4	1	0	0	4	3	6	2	1	2	3	2	1	3
Exited from Program	1	2	1	0	2	9	7	2	1	3	2	10	4	3
Training Expenditures	\$472	\$0	\$ 3,438.00	\$ 4,987.00	\$0	\$4,125.42	\$ 2,714.90	\$3,500.00	\$ 299.00	\$ 194.00	\$ 3,952.00	\$0	\$0	\$0
Supportive Services Expenditures	\$ 275.00	\$2,500.00	\$ 251.00	\$ 865.00	\$1,001.09	\$1,010.00	\$ 976.00	\$1,540.00	\$1,390.29	\$ 839.14	\$ 635.00	\$ 990.00	\$ 1,775.00	\$0

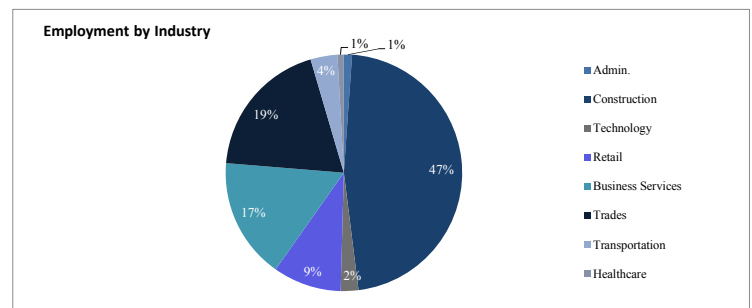
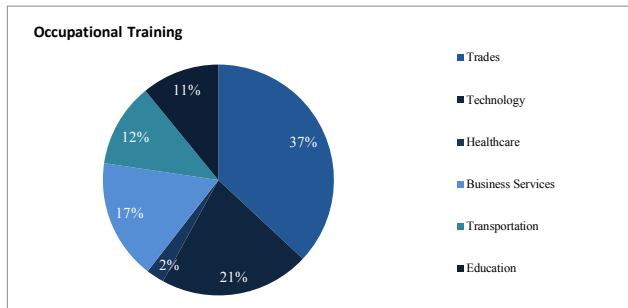
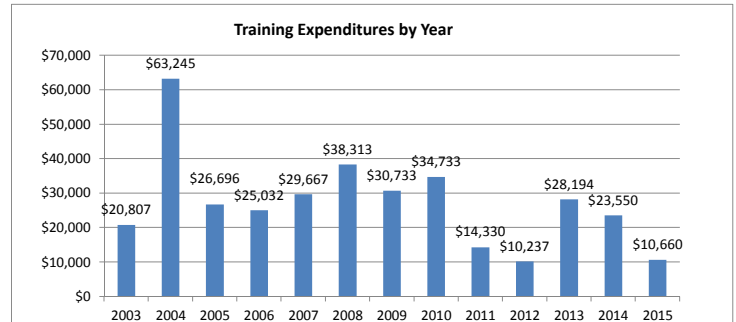
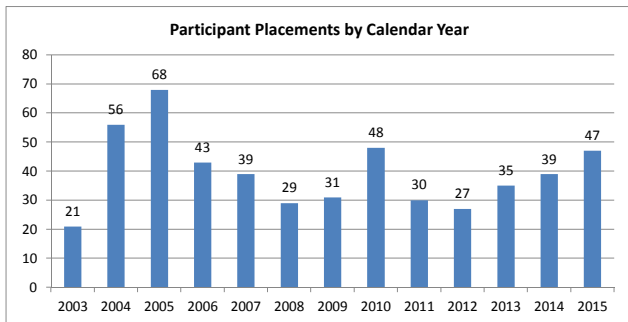
**Final Supportive Services Expenditures Reported on One Month Delay*

Cumulative (since program inception in 2003):	
Enrollment	494
Placements*	512
Exited**	453
Deceased	6
Average Hourly Wage	\$10.01
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$356,197

August Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Dish Washer	Food Industry	\$8.50	30	No
Car Mechanic	Automotive Industry	\$10.00	40	No

Recidivism Rate: 4%

*Multiple placements may be made for one participant
 **Exited participants may be returned to program

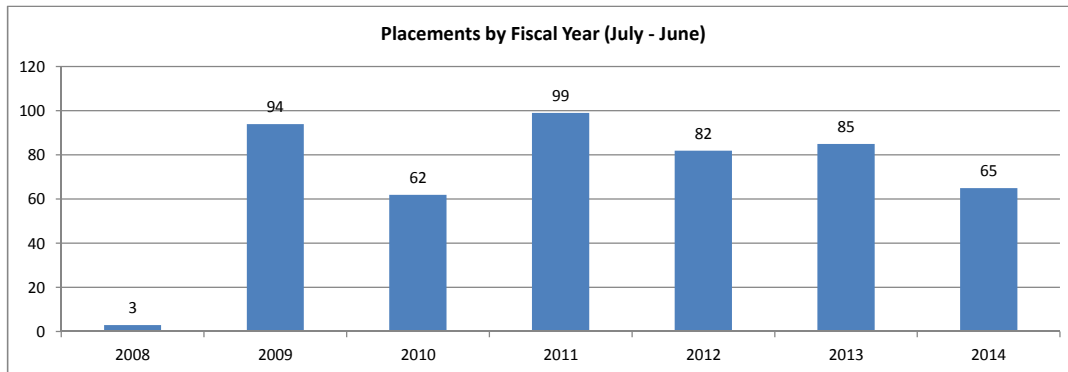
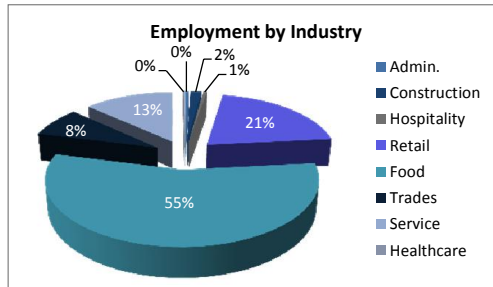
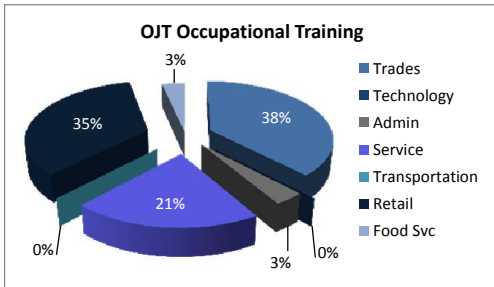


Fairfax Pre-Release Center
Monthly Report- August 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7	10										
Placed in Employment	4	5										
Exited	7	6										
<i>Employed at Exit</i>	6	5										
<i>Unemployed at Exit</i>	1	1										
Currently Employed	19	18										
<i>Average Hourly Wage</i>	\$10.34	\$10.24										

<i>Cumulative</i>	
Enrolled	676
Non-Exited Placements	138
Exited	560
<i>Unemployed at Exit</i>	99
<i>Employed at Exit</i>	422
Insured by Federal Bonding	52
<i>Total Bonding Value</i>	\$260,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	58

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
August 2015

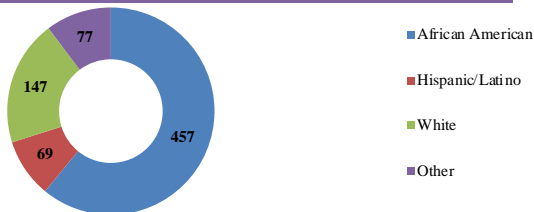
PERFORMANCE OUTCOMES	ENO VATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	912	1,473	692	3,077
# Screened to be WIA eligible	788	924	331	2,043
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	75	38	42	155
# Veterans Enrolled	53	117	49	219
# Receiving Services	250	279	28	557
# Enrolled Participants – Referred back to traditional employment	48	110	46	204
# Starting New Businesses	114	71	48	233
# Withdrawn Participants	21	88	24	133
# Adults/Dislocated (Treatment only)	100/157	263/33	115/82	478/272

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENO VATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

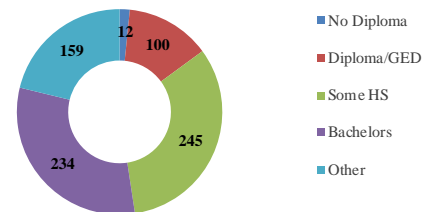
At the conclusion of random assignment, **ENO VATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

Demographics for VETEC Participants – thru August 2015

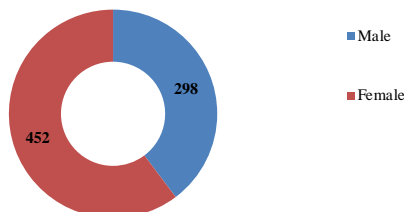
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	109	51	195	85	153	83
Hispanic	38	19	27	13	4	2
White	61	32	55	23	31	10
Other	49	29	19	10	9	5
Total	257	131	296	131	197	100



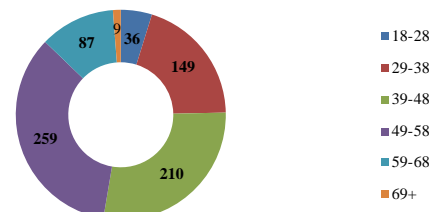
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	6	1	3	2	3	3
Diploma	25	15	32	14	43	24
Some Post HS	72	34	97	46	76	42
Bachelor	104	54	83	33	47	25
Other	50	27	81	36	28	6
Total	257	131	296	131	197	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	112	42	105	21	81	35
Female	145	89	191	110	116	65
Total	257	131	296	131	197	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	14	3	16	17	6	11
29-38	49	25	66	34	34	16
39-48	73	40	74	27	63	36
49-58	90	50	102	42	67	26
59-68	26	12	35	10	26	10
69+	5	1	3	1	1	1
Total	257	131	296	131	197	100



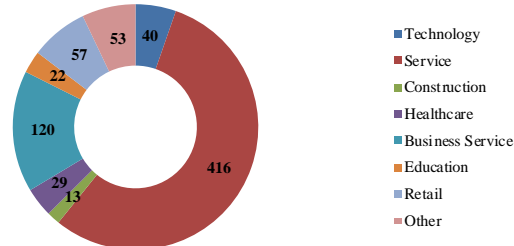
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

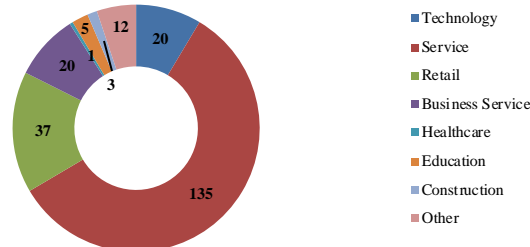
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
August 2015

Results Data for VETEC Participants – thru August 2015

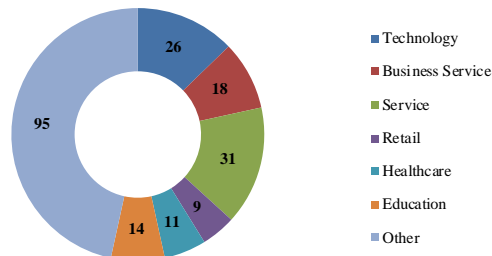
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	27	6	9	4	4	3
Service	111	69	154	69	151	63
Construction	8	6	5	2	--	--
Healthcare	16	7	8	1	5	6
Business Service	59	22	33	9	28	26
Education	--	--	18	5	4	1
Retail	20	17	37	22	--	--
Other	16	4	32	19	5	1
Total	257	131	296	131	197	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	15	5	5	--	--	--
Service	60	34	34	41	41	3
Business Service	19	15	15	3	3	--
Retail	13	7	7	--	--	--
Healthcare	1	--	--	--	--	--
Construction	2	3	3	--	--	--
Education	--	3	3	--	--	--
Other	4	4	4	4	4	4
Total	114	71	71	48	48	48



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	11	15	15	--	--	--
Business Service	12	6	6	--	--	--
Service	12	19	19	--	--	--
Retail	3	6	6	--	--	--
Healthcare	6	5	5	--	--	--
Education	--	14	14	--	--	--
Other	4	45	45	46	46	46
Total	48	110	110	46	46	46



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2015 - August 31, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$899		0	0.00%	1	1.67%	1
Clerical / Administrative (CA)	\$3,509		1	3.33%	1	1.67%	2
Construction / Trade (CT)	\$5,259		2	6.67%	1	1.67%	3
Education (Ed)	\$0		0	0.00%	0	0.00%	0
Healthcare (He)	\$34,120		11	36.67%	9	15.00%	20
Hospitality / Services (HS)	\$7,612		3	10.00%	2	3.33%	5
Literacy Activities (LA)	\$510		3	10.00%	0	0.00%	3
Management/Business (MB)	\$18,002		0	0.00%	8	13.33%	8
Technology (Tech)	\$89,647		9	30.00%	29	48.33%	38
Transportation (Tr)	\$30,117		1	3.33%	9	15.00%	10
Others	\$0		0	0.00%	0	0.00%	0
TOTAL	\$189,674	\$0	30	100.00%	60	100.00%	90

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

Others: J4VETS CRC

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$84,326
WIOA Dislocated	\$53,196
WIOA Youth	\$42,086
J4VETS	\$7,890
VASAVOR	\$2,176
TOTAL	\$189,674

OJT Obligated by Grants	OJT Amount
NEG	\$4,992
VASAVOR	\$0
TOTAL	\$4,992

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$4,992	0	0.00%	1	100.00%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$0	0	0.00%	0	0.00%	0
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$4,992	0	0.00%	1	100.00%	1

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	TOTAL
Client Overview													
Walk-In	18	23											41
One-on-One Counseling	17	21											38
Training and Event Attendees*	57	51											108
Total:	92	95	0	0	0	0	0	0	0	0	0	0	187
Economic Impact													
New Businesses Created**	3	6											9
New Jobs Created	3	6											9
Businesses Expanded	1	0											1
Total:	7	12	0	0	0	0	0	0	0	0	0	0	19
Services Utilized													
TA for Business Startup	16	19											35
TA for Business Expansion	1	2											3
Total:	17	21	0	0	0	0	0	0	0	0	0	0	38

*Training and Event Attendees
5 Simple Steps Training: 13
NVCC Training: 12
Focus Group Meeting: 26

**New Businesses
ISD Logic, LLC
Oswald's Cleaning, LLC
Endoxa Corp (IT)
Tiny's Treats, LLC
Art B Cause
Diligence Business Services, Inc.

August 2015 Demographics

