

# Department of Family Services

## Employment & Training Team Report – August 2016

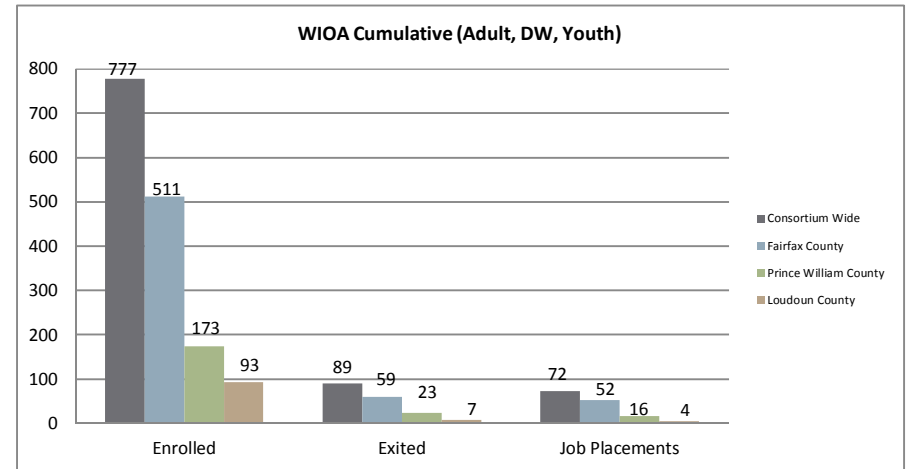
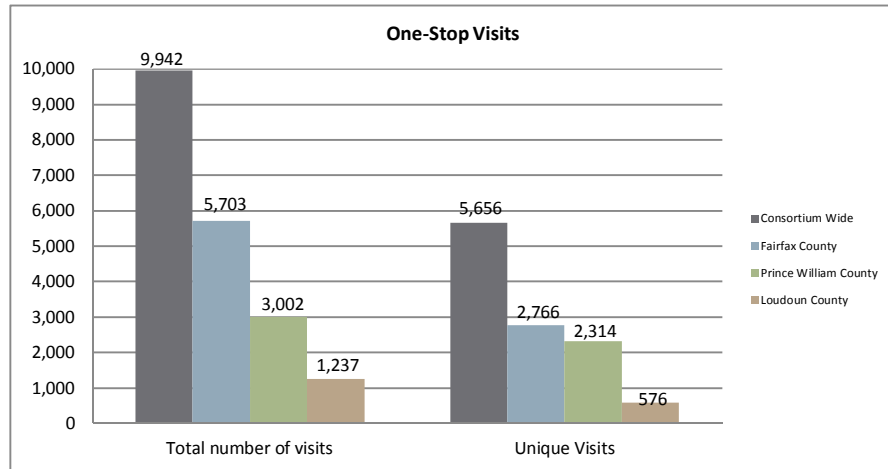
- Pages 1-2: Workforce Innovation and Opportunity Act Program
- Pages 3-4: Workforce Innovation and Opportunity Act/ Other Grants
- Page 5: Virginia Serious and Violent Offender Reentry (VASAVOR)
- Page 6: Fairfax Pre-Release Center
- Page 7: Success through Education, Employment and Reintegration (STEER)
- Page 8: Virginia Financial Services Network (VFSN)
- Page 9: ITA and OJT Breakdown
- Page 10: The Center for Business Planning and Development



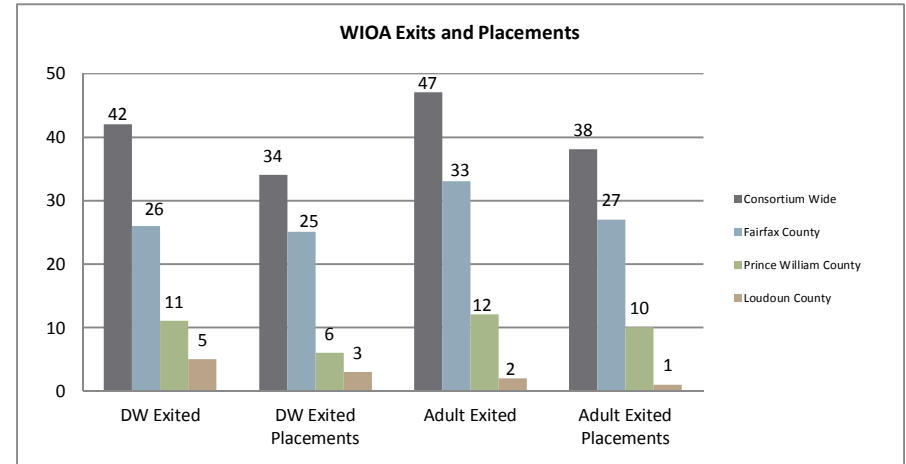
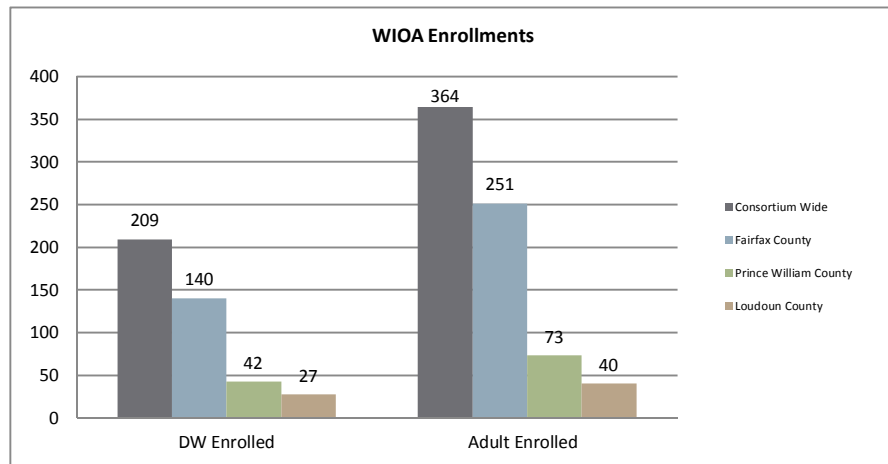
# Northern Virginia Workforce Innovation and Opportunity Act, Area XI

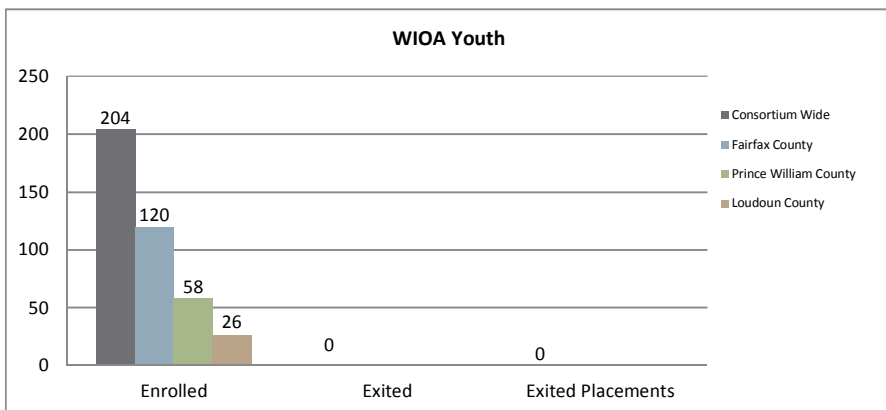
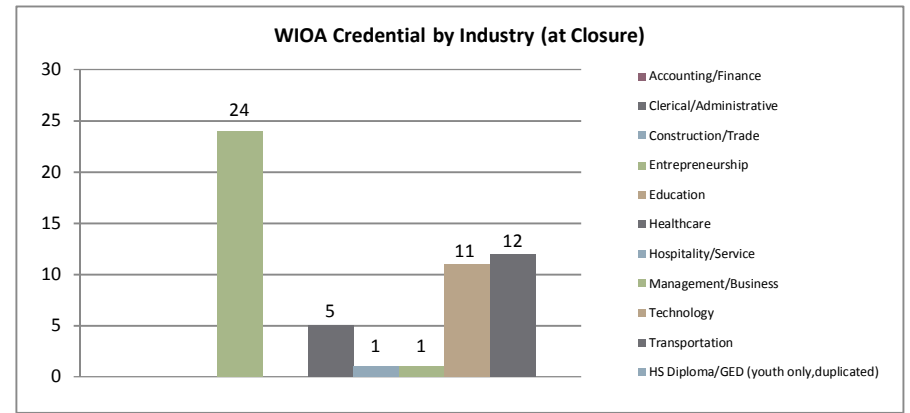
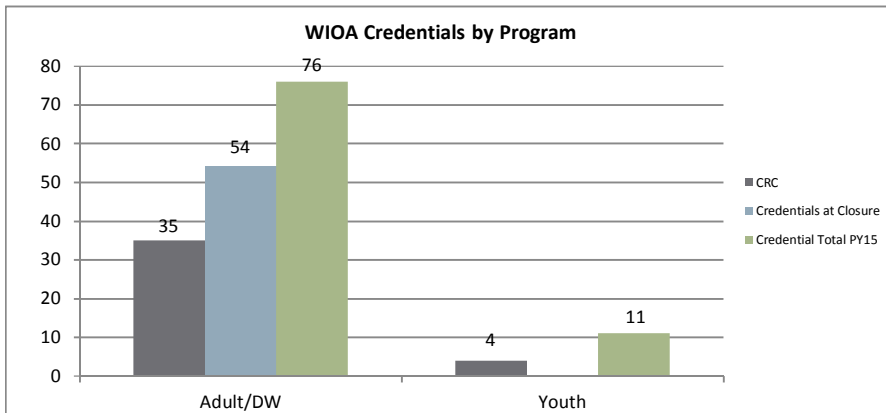
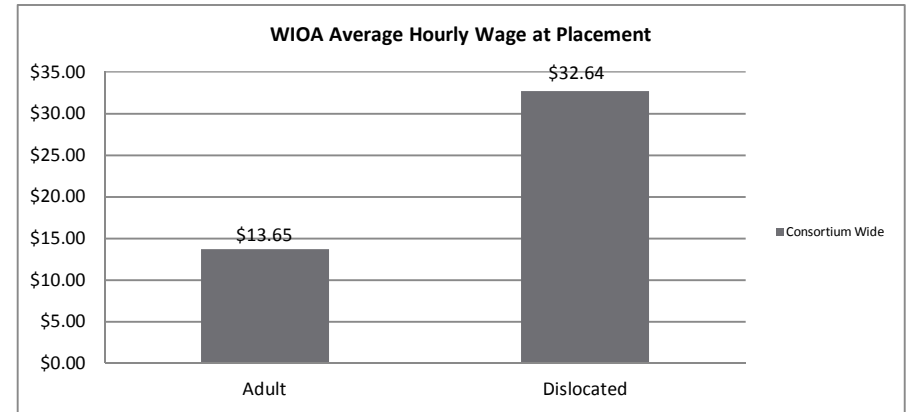
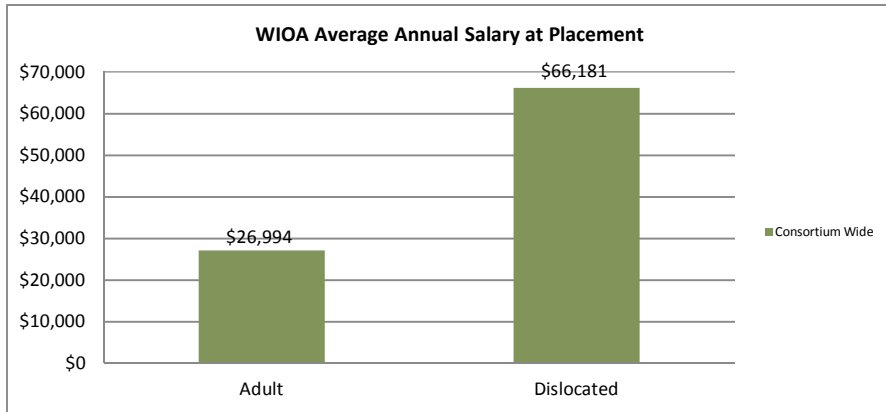
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2016- August 31, 2016)

At-A-Glance					
One-Stop Services		WIOA Services (Youth/Adult/DW)		All Employment & Training Programs	
Center Visits	9,942	Total Participants	777		
Unique One-Stop Visits	5,656	WIOA Job Placements	72	Total Enrolled	946
One-Stop Job Placements	213	Average Hourly Wage at Placement (Adult)	\$13.65	Total Exited	108
Average Hourly Wage at Placement	\$15.72	Average Hourly Wage at Placement (DW)	\$32.64	Total Job Placements	152
		Average Hourly Wage at Placement (Youth)	\$0.00	Total Participants with Disabilities	124
		Credentials Received in PY15	87	Total Veterans	30
		Credentials Received at Closure	54		



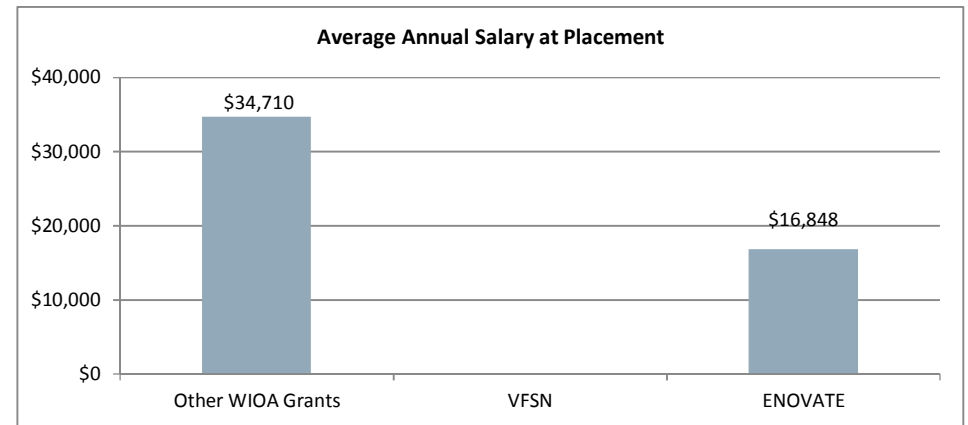
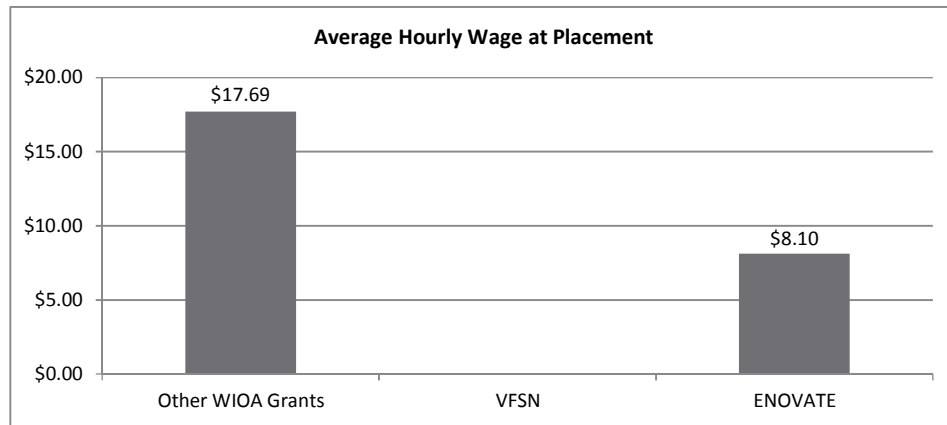
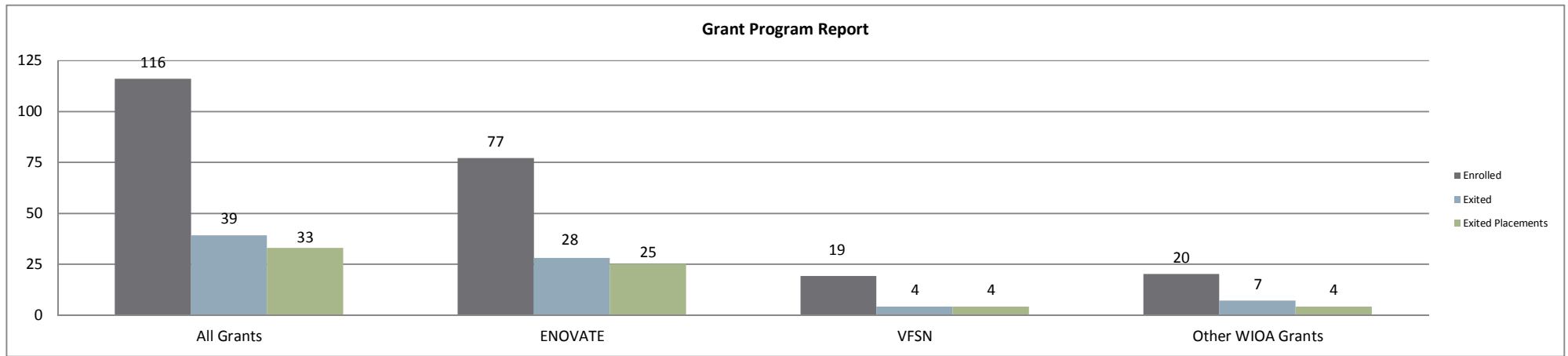
## WIOA Breakdown - Adult, Dislocated Worker and Youth





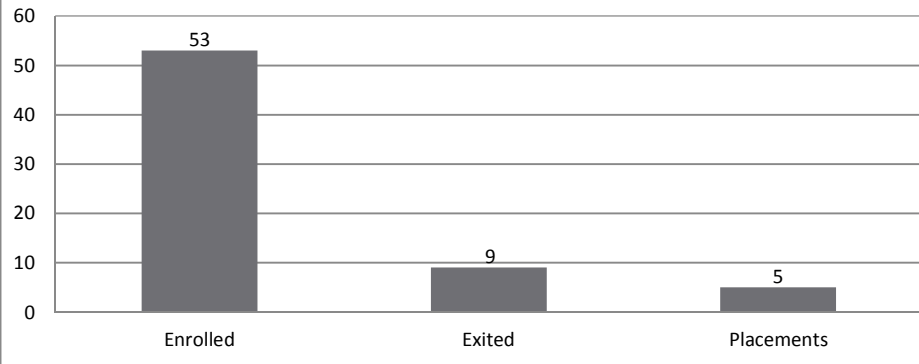
## Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2016- August 31, 2016)

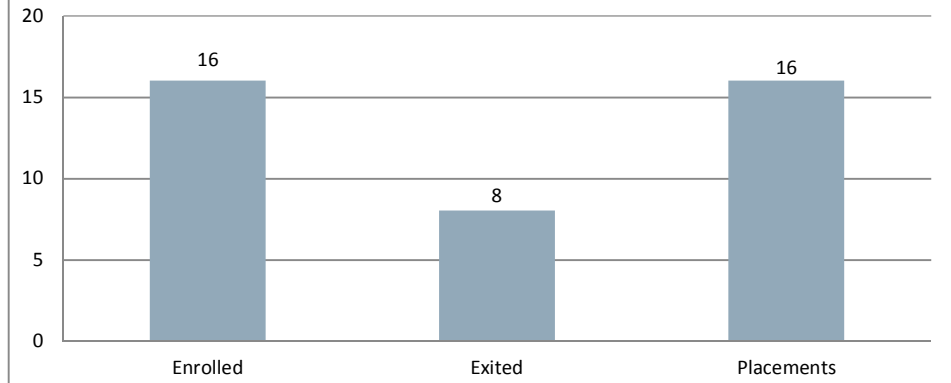


# Non WIOA Grants

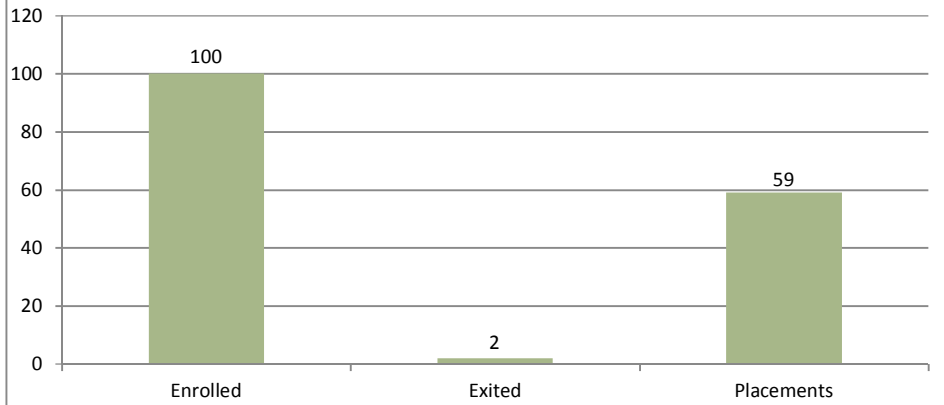
## VASAVOR



## Fairfax Pre-Release Center



## STEER Initiative (Cumulative)



## Average Wage At Placement



**Virginia Serious and Violent Offender Reentry Program**  
Monthly Report

	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17
Active Caseload	47	49	46	45	50	51	53	49									
Receiving Placement Services	44	46	39	36	45	44	44	42									
New Placements	3	5	1	3	2	2	3	3									
Unique Placements	1	5	1	0	1	2	2	2									
Currently Working	24	29	27	25	27	26	28	27									
Receiving SSI	0	1	0	0	1	1	0	0									
Technical Violations	1	1	2	2	1	1	1	2									
Re-Offended	0	0	0	0	0	0	0	0									
New enrollments	3	3	1	2	7	7	5	2									
Returned to program	0	0	0	0	0	0	0	0									
Upcoming referrals	2	2	2	2	4	6	2	2									
Exited from Program	1	1	4	3	2	5	3	6									
Dual Enrollment Referral(WIOA)	0	0	0	1	0	0	0	0									
Training Expenditures	\$ 3,700.00	\$0	\$0	\$3,000.00	\$0	\$9,949	\$0	\$ 760.00									
Supportive Services Expenditures	\$ 29.00	\$1,392.00	\$2,600.00	\$435.00	\$2,600.00	\$0	\$30	\$1,890.00									

*\*Final Supportive Services Expenditures Reported on One Month Delay*

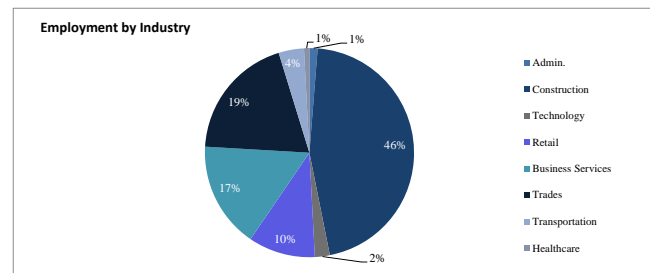
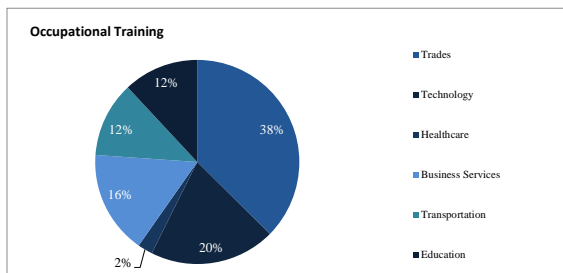
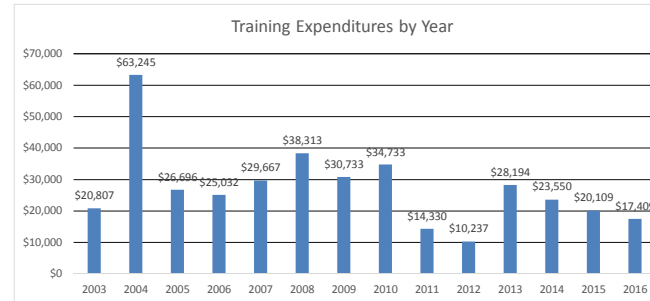
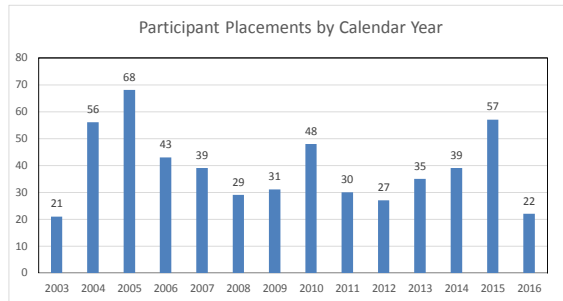
Cumulative (since program inception in 2003):	
Enrollment	534
Placements*	545
Exited**	488
Deceased	6
Average Hourly Wage	\$9.82
Re-Offended	22
Insured by Federal Bonding	85
Total Bonding Value	\$430,000
Training Expenditures	\$383,055

*\*Multiple placements may be made for one participant*

*\*\*Exited participants may be returned to program*

August Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Sales Associate	Retail	\$8.00	30	No
Donation Attendant	Retail	\$10.50	35	No
Laborer	Landscaping	\$10.00	40	No

**Recidivism Rate: 4%**

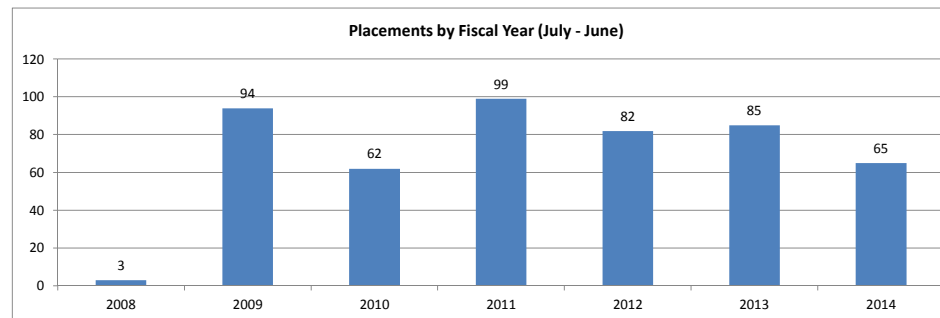
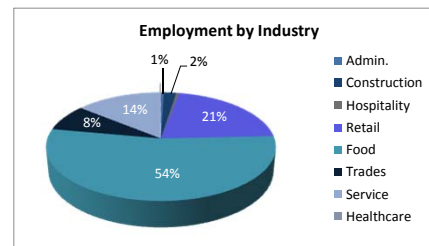
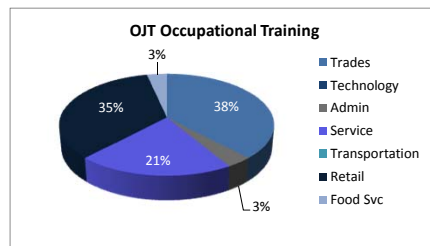


**Fairfax Pre-Release Center**  
Monthly Report

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Enrolled	7	9										
Placed in Employment	9	7										
Exited	4	4										
Employed at Exit	3	4										
Unemployed at Exit	1	0										
Currently Employed	16	19										
Average Hourly Wage	\$10.59	\$11.03										

<b>Cumulative</b>	
Enrolled	765
Non-Exited Placements	138
Exited	633
Unemployed at Exit	109
Employed at Exit	495
Insured by Federal Bonding	59
Total Bonding Value	\$295,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	64

**Recidivism Rate 8%**



**Sample of Monthly Placements**

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.75

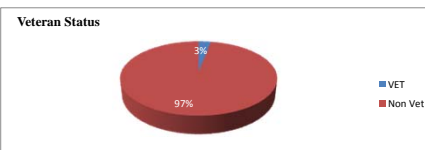
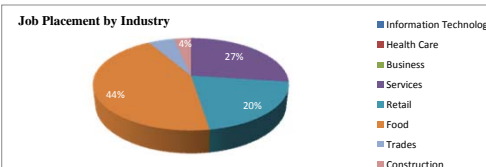
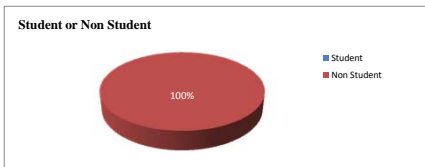
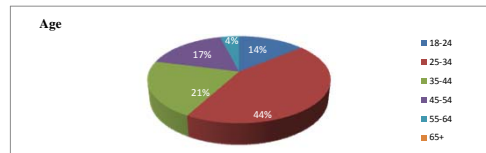
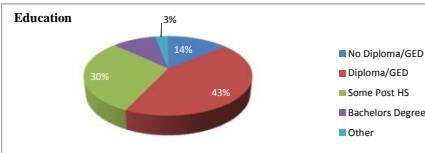
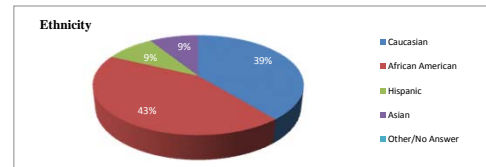
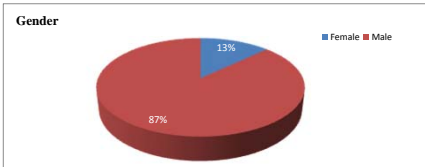
**The SkillSource Group, Inc.**  
Success Through Education, Employment and Reintegration (STEER)

	Jul-15 to Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Cumulative	To Date Enrollment Goal	Program Goals
<b>Total Clients Enrolled</b>	<b>88</b>	<b>8</b>	<b>4</b>											<b>100</b>	133%	150
Pre-Release Center (WR)	54	6	4											64		
AIB-Non-Work Release (NWR)	16	2	0											18		
Adult Detention Center (ADC)	18	0	0											18		
Public referrals	0	0	0											0		
Released	58	9	3											70		
Referral Partners (OAR)	0	0	0											0		
Active	87	8	4											99		
Inactive	1	0	0											1		
Enrolled in WIOA	2	0	0											2		
STEER Training Amount	\$4,610	\$0	\$250											\$4,860		
WIOA Training Amount	\$3,639	\$0	\$0											\$3,639		
Completed Training	40	0	6											46		
Received Credential	39	0	5											44		
Federal Bonding	4	0	0											4		
Entered Employment	52	4	3											59		
<b>Clients Exited</b>	<b>2</b>	<b>0</b>	<b>0</b>											<b>2</b>		
Violation	9	0	2											11		
Re-offended	0	0	0											0		
EIP	1	0	0											1		
<b>Recidivism Rate</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>											<b>0%</b>		
Dropped Out of Services	2	0	0											2		
Employment at Exit	1	0	0											1		
Average Hourly Wage at Placement	\$9.45	\$8.37	\$8.66											\$8.52		

Placements	
WR	50
NWR	4
ADC	5
Referrals	0
Released	70

To Date Performance and Outcomes		
	Outcomes	Goals
Enrollment Rate	133%	100%
Participation Rate	100%	90%
Work readiness Rate	100%	80%
Post-release Enrollment Rate	87%	80%
Placement Rate	59%	60%
Employment Retention Rate	68%	70%
Recidivism Rate	0%	22%

**Client Demographics**



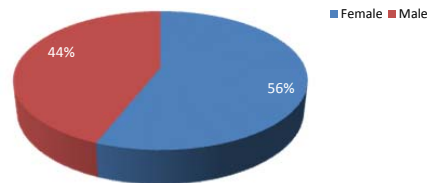


**The SkillSource Group, Inc.**  
Virginia Financial Services Network (VFSN)

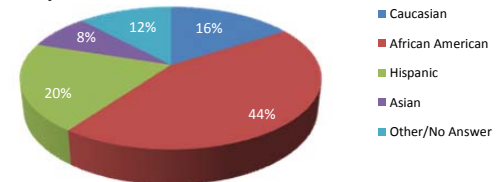
	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Cumulative	Goals
<b>Provided Information on VFSN</b>	<b>195</b>	<b>183</b>	<b>77</b>	<b>19</b>	<b>26</b>	<b>72</b>	<b>94</b>	<b>41</b>	<b>39</b>	<b>746</b>	
<i>Viewed VFSN Video</i>	22	13	49	17	26	32	50	41	39	289	
<i>Interested in VFSN</i>	18	8	21	4	12	19	18	12	14	126	
<b>Applied for VFSN</b>	<b>3</b>	<b>0</b>	<b>2</b>	<b>9</b>	<b>2</b>	<b>0</b>	<b>10</b>	<b>9</b>	<b>7</b>	<b>42</b>	600
<i>Treatment</i>	1	0	1	5	1	0	5	5	3	21	300
<i>Control</i>	2	0	1	4	1	0	5	4	4	21	300
<i>Veterans</i>	1	0	3	0	0	0	0	0	0	4	
<i>Receiving Financial Coaching</i>	2	0	3	5	1	0	5	5	3	24	
<i>Receiving WIOA Training</i>	0	3	0	0	0	1	0	2	1	7	
<b>Clients Exited</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>10</b>	
<i>Received Industry Credential</i>	0	0	0	2	0	0	0	0	0	2	190
<i>Entered Employment</i>	0	1	0	4	0	0	1	0	0	6	216
<i>Average Hourly Wage at Placement</i>	\$0	\$24	\$0	\$13	\$0	\$14	\$17	n/a	n/a	\$17	

**Client Demographics**

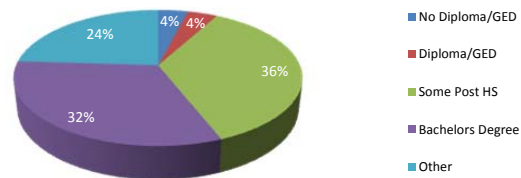
**Gender**



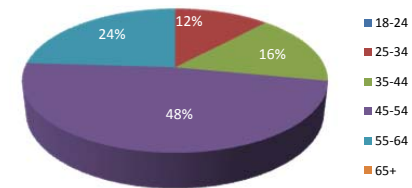
**Ethnicity**



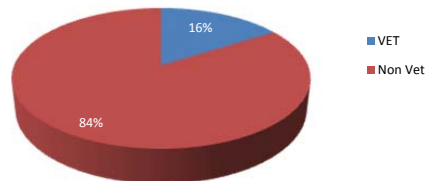
**Education**



**Age**



**Veteran Status**



## BREAKDOWN REPORT ON ITAS AND OJTS

*July 1, 2016 -August 31, 2016*

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$5,270		1	3.13%	4	2.34%	5
Clerical / Administrative (CA)	\$5,035		0	0.00%	4	2.34%	4
Construction / Trade (CT)	\$10,398		1	3.13%	5	2.92%	6
Education (Ed)	\$0		0	0.00%	0	0.00%	0
Healthcare (He)	\$81,065		19	59.38%	21	12.28%	40
Hospitality / Services (HS)	\$12,399		0	0.00%	4	2.34%	4
Literacy Activities (LA)	\$5,219		4	12.50%	5	2.92%	9
Management/Business (MB)	\$61,873		2	6.25%	28	16.37%	30
Technology (Tech)	\$136,789		3	9.38%	55	32.16%	58
Transportation (Tr)	\$137,165		2	6.25%	45	26.32%	47
Others	\$0	\$0	0	0.00%	0	0.00%	0
<b>TOTAL</b>	<b>\$455,213</b>	<b>\$0</b>	<b>32</b>	<b>100.00%</b>	<b>171</b>	<b>100.00%</b>	<b>203</b>

*AF: bookkeeping*

*CA: Administrative Certificate, MS Office Certificate*

*CT: HVAC, plumbing, electric*

*Ed: teaching, childcare*

*LA: ESL, basic computer*

*He: medical, dental, pet health*

*HS: food, design, massage, hair*

*Tech: information technology*

*Tr: CDL ( A & B or endorsement)*

*MB: government contracts, HR, project management*

ITA Obligated by Grants	Training Amount
WIOA Adult	\$268,304
WIOA Dislocated	\$130,736
WIOA Youth	\$46,224
VASAVOR	\$9,949
<b>TOTAL</b>	<b>\$455,213</b>

OJT Obligated by Grants	OJT /WEX Amount
WIOA Adult	\$6,160
WIA DW	\$2,600
VASAVOR	\$5,000
<b>TOTAL</b>	<b>\$13,760</b>

OJTs / INDUSTRY	Obligated Funds	VASAVOR		WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$0	0	0.00%	0	0.00%	0
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$4,920	0	0.00%	2	50.00%	2
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$5,000	0	0.00%	1	25.00%	1
Technology (Tech)	\$3,840	0	0.00%	1	25.00%	1
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
<b>TOTAL</b>	<b>\$13,760</b>	<b>0</b>	<b>0.00%</b>	<b>4</b>	<b>100.00%</b>	<b>4</b>

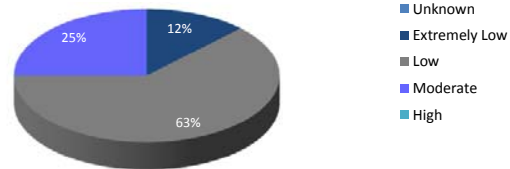
**CENTER FOR BUSINESS PLANNING AND DEVELOPMENT**  
(Business Development Assistance Group, Inc.)

**FISCAL YEAR 2017**

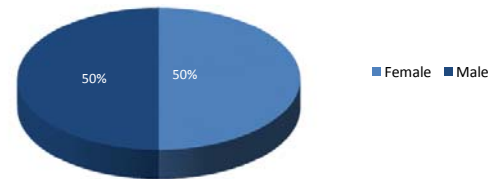
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	TOTAL
<b>Client Overview</b>													
Walk-In	23	20											43
One-on-One Counseling (1st time client)	1	8											9
Training and Event Attendees*	55	0											55
<b>Total:</b>	<b>79</b>	<b>28</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>107</b>
<b>Economic Impact</b>													
New Businesses Created**	0	1											1
New Jobs Created	0	1											1
Businesses Expanded	0	0											0
<b>Total:</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
<b>Services Utilized</b>													
TA for Business Startup	1	6											7
TA for Business Expansion	0	0											0
<b>Total:</b>	<b>1</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7</b>

**One on One Counseling (1st Time Client) Demographic**

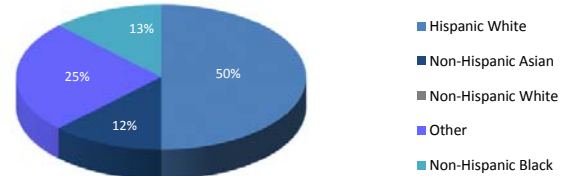
**Income**



**Gender**



**Ethnicity**



**New Businesses**  
Tsega Yemesracen