

Department of Family Services

Employment & Training Team Report

December 2015

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Opportunity Act Program
Report

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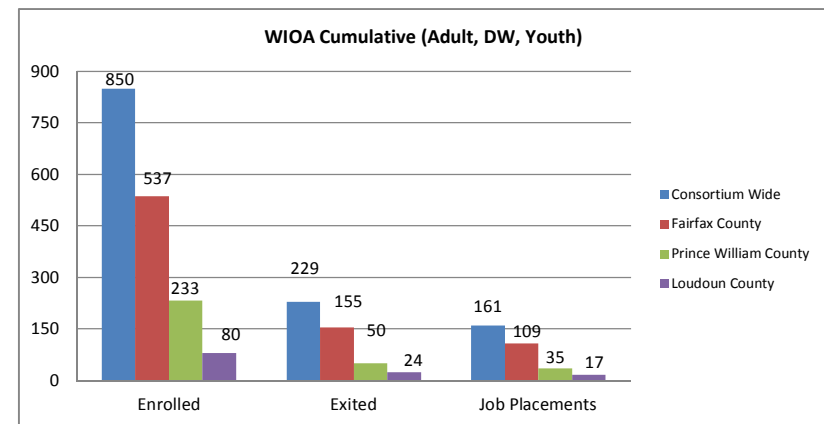
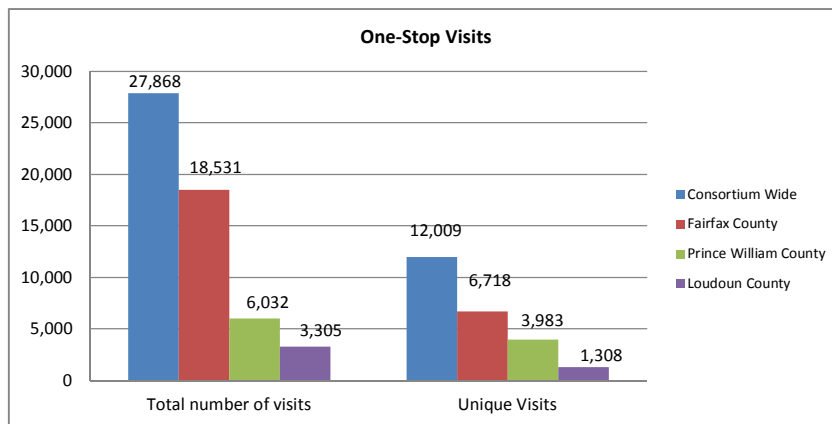
Highlights

- **100%** of WIOA Youth program enrollments this month are out-of-school participants.
- The average hourly wage at placement for WIOA Dislocated Worker participants is **\$30.00**.
- **49** new participants were enrolled in WIOA Adult/Dislocated Worker programs this month.
- **4,850** job seekers received employment services through their local One-Stop office this month.

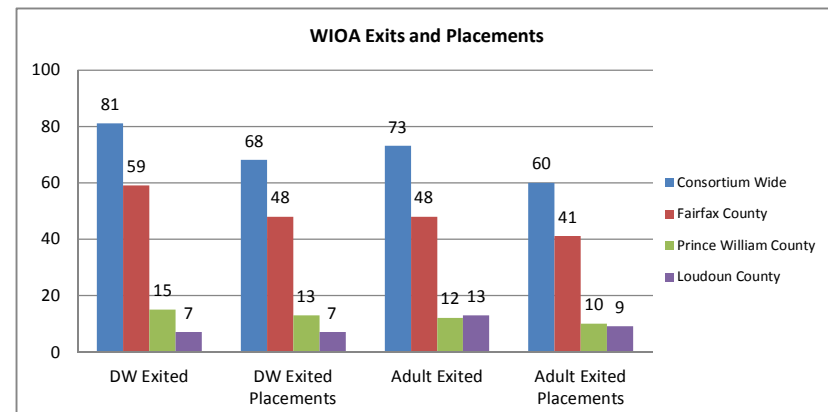
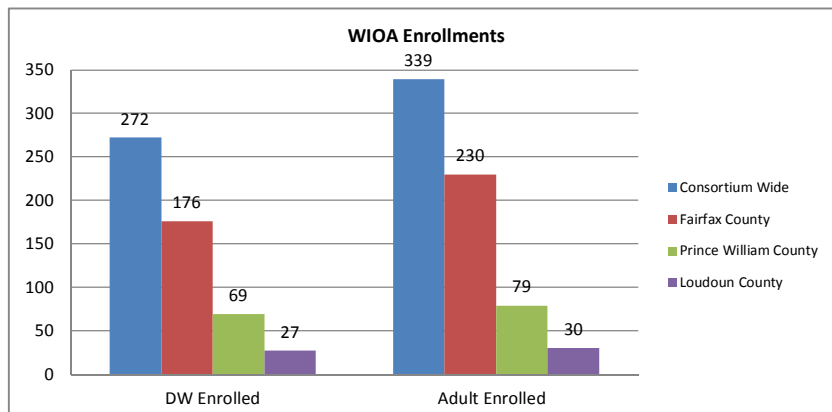
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

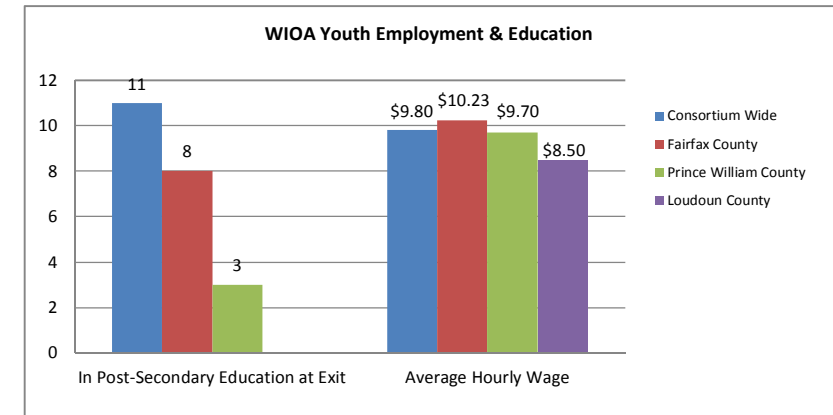
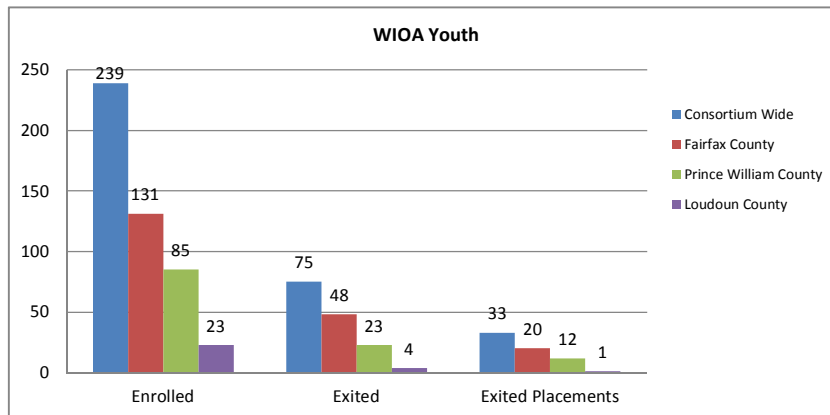
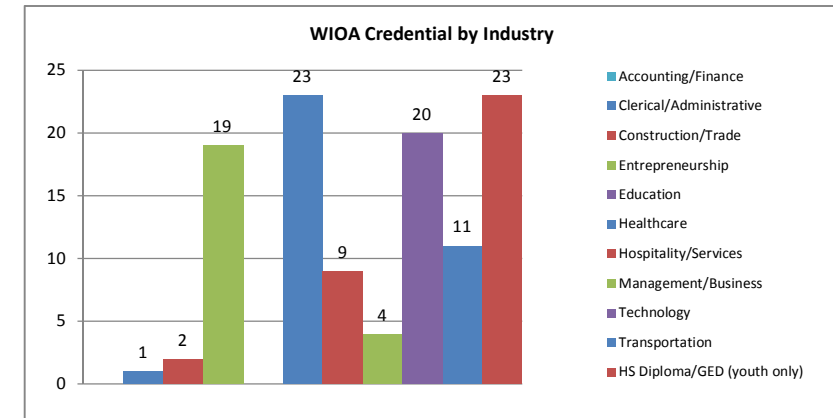
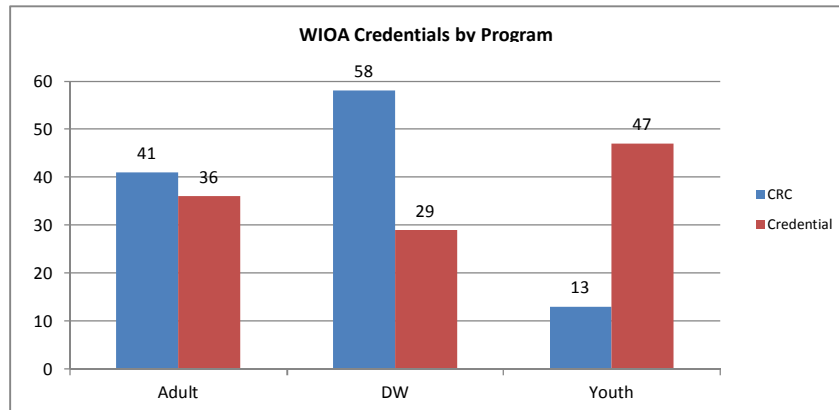
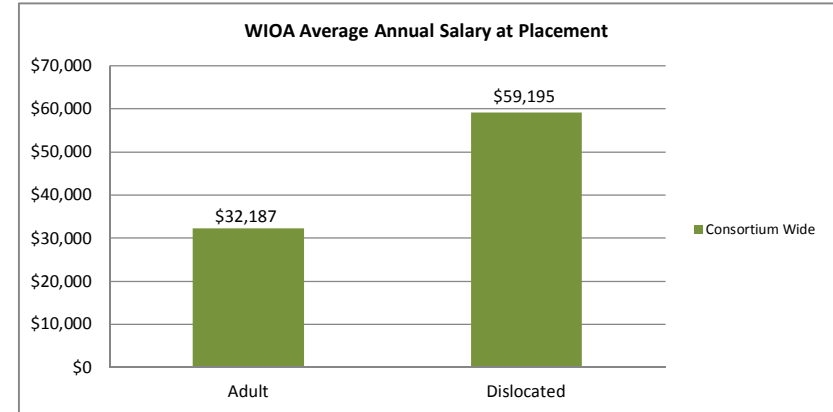
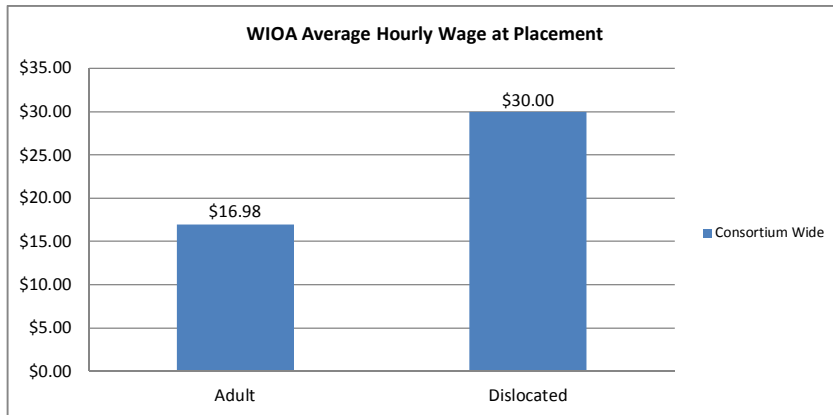
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to December 31, 2015)

At-A-Glance			
One-Stop Visits:	27,868	Total WIOA Participants (Youth/Adult/DW):	850
Unique One-Stop Visits	12,009	WIOA Job Placements	161
One-Stop Job Placements:	248	Average Hourly Wage at Placement (Adult):	\$16.98
Average Hourly Wage at Placement:	\$13.63	Average Hourly Wage at Placement (DW):	\$30.00
		Average Hourly Wage at Placement (Youth):	\$9.80
		Credentials Received (at Closure)	112
Program Overview			
Total Enrolled	1,006	Total Participants with Disabilities	173
Total Exited	297	Total Veterans	77
Total Job Placements	239		



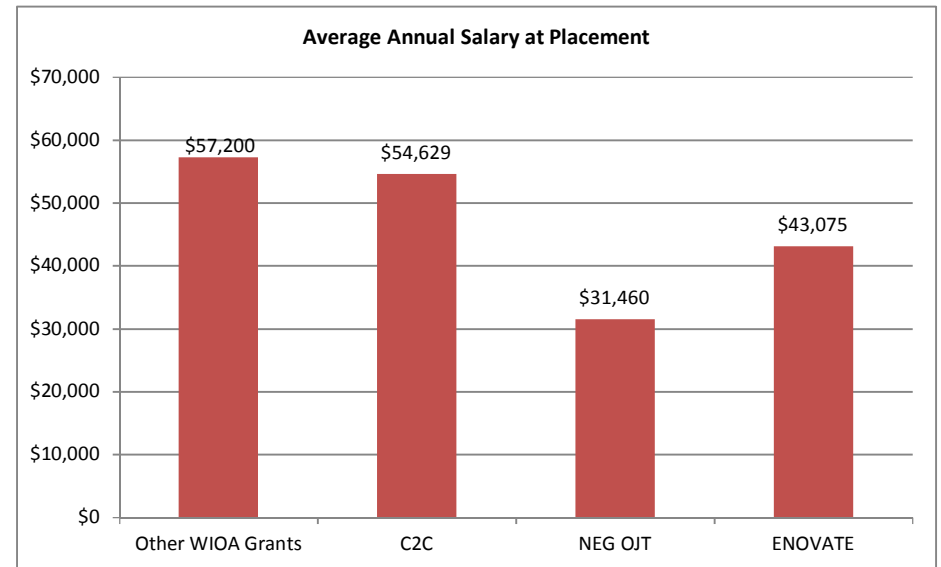
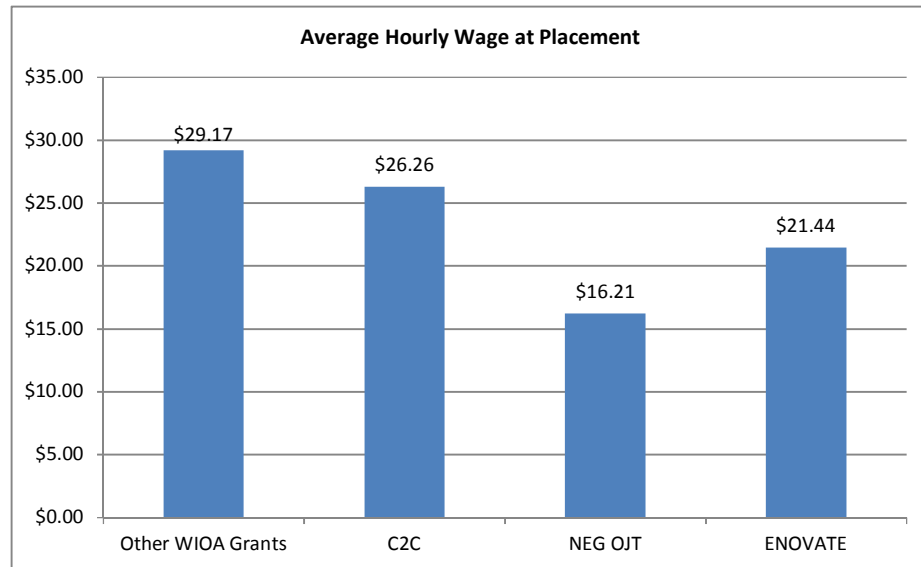
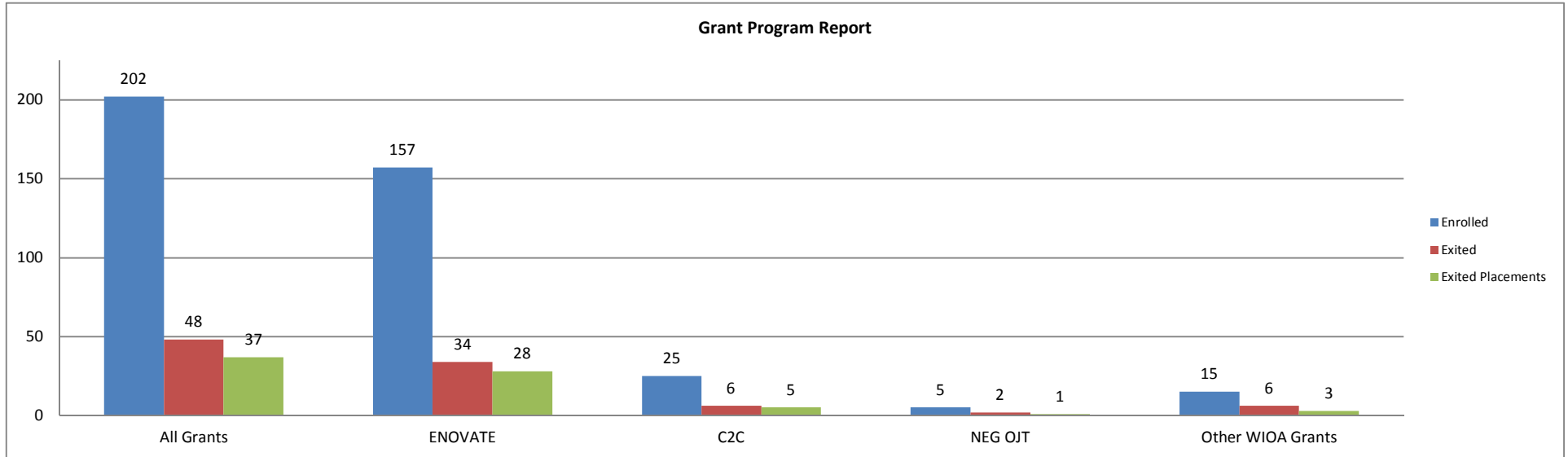
WIOA Breakdown - Adult, Dislocated Worker and Youth



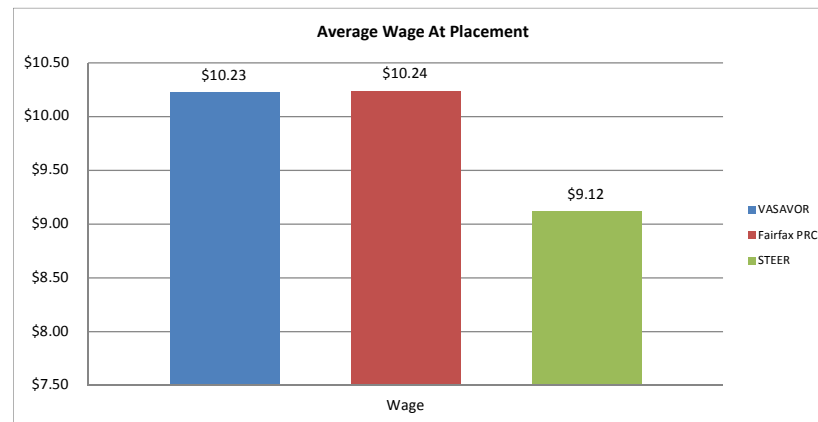
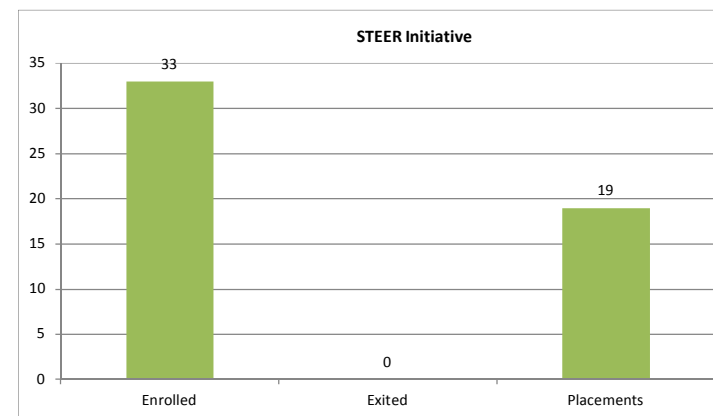
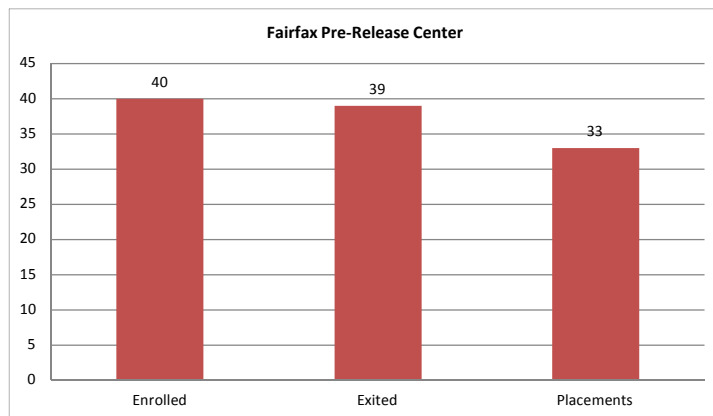
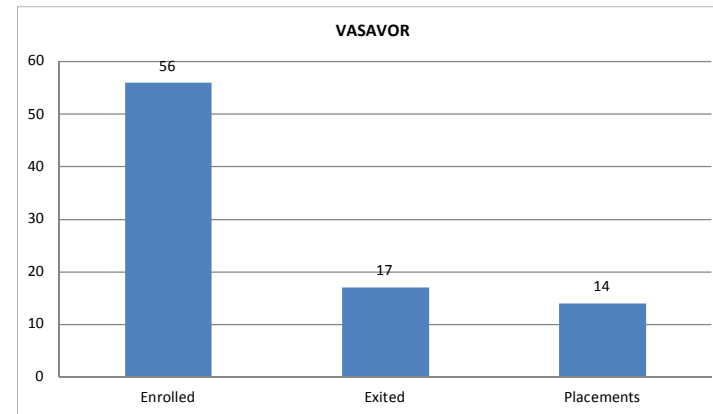
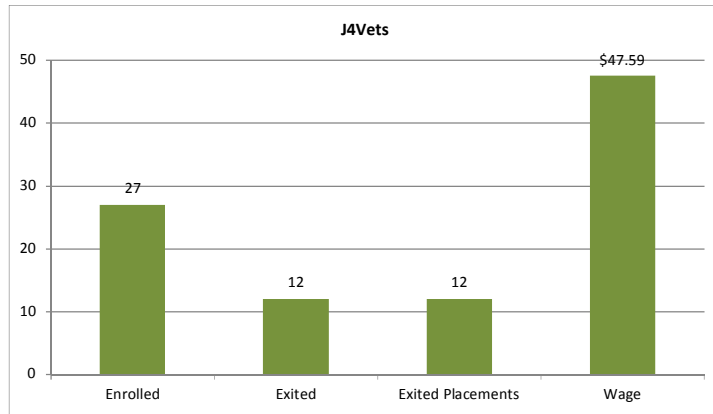


Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2015 to December 31, 2015)



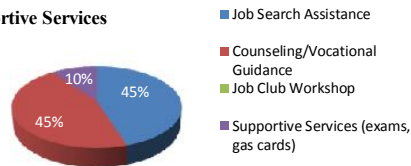
Non WIOA Grants



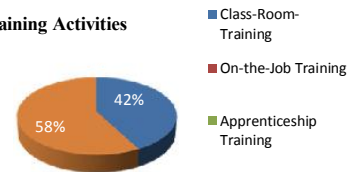
The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 4**

													Yearly Cumulative Outcomes		
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	4thYear Cumulative	4th Year Goal	4th Year Adjusted Goal	3rd Year Cumulative	2nd Year Cumulative	1st year Cumulative
Clients Enrolled	20	0	2	5	0	0	0	0	0	27	20	27	143	148	88
Placed in Training	5	7	3	0	4	0	0	0	0	19	16	22	101	119	66
Placed in Employment	1	4	3	2	0	2	0	0	0	12	14	19	96	96	27
Average Hourly Wage at Placement	\$51.44	\$57.76	\$37.04	\$35.87	\$0.00	\$55.84	\$0.00	\$0.00	\$0.00	\$47.59	\$20.00	\$20.00	\$30.97	\$31.33	\$26.82
Exited	1	4	3	2	0	2	0	0	0	12	20	27	143	148	88
Employed at Exit	1	4	3	2	0	2	0	0	0	12	14	19	96	96	27

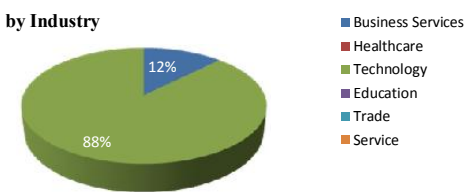
Supportive Services



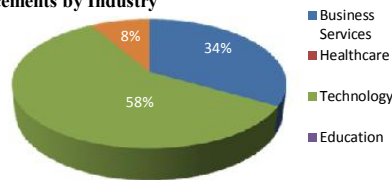
Training Activities



Training by Industry

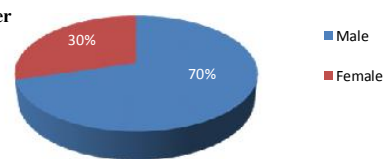


Job Placements by Industry

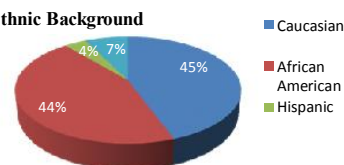


Demographics

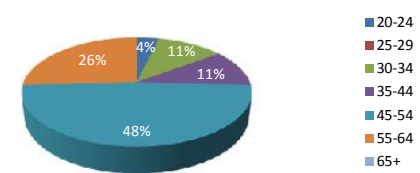
Gender



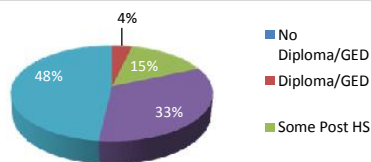
Ethnic Background



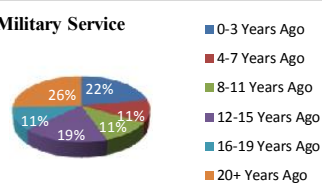
Age



Education



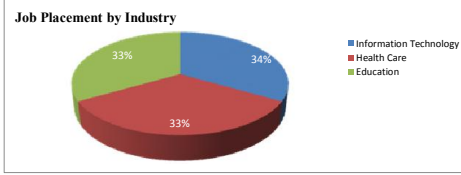
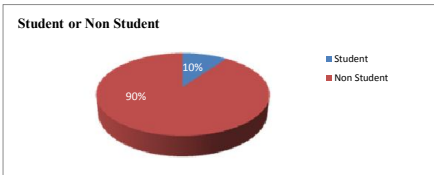
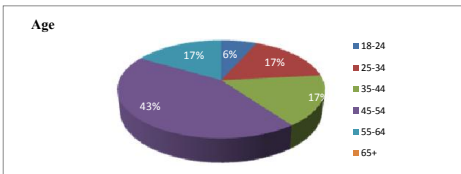
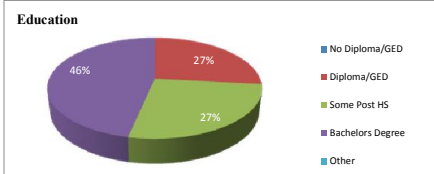
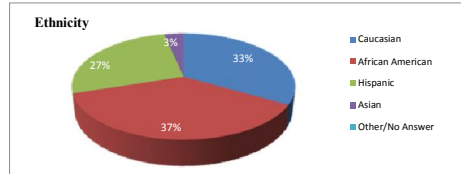
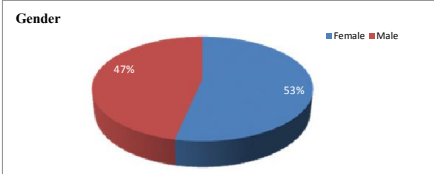
Last Military Service



The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-16	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	80	83	82	97	82	63	41	1476	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	7	5	1	2	30	100
Enrolled in WIA (Manassas)	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	7	5	1	2	30	
In Training Activity	0	0	0	0	0	0	0	3	0	1	0	0	1	0	0	0	0	0	1	2	1	5	4	2	1	21	90	
Completed Training	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1	0	1	0	1	0	0	2	4	4	3	17		
Received Credential	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1	0	0	1	2	0	0	5	45	
Entered Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	2	0	0	2	5	66	
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	3	0	0	2	7		
Employment at Exit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	2	0	0	2	5		
Average Hourly Wage at Placement	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10	\$0	\$0	\$0	\$0	\$11	\$0	\$10	\$50	\$20	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	1	0	1	1	0	3	2	6	1	3	2	3	4	1	34	

Demographics

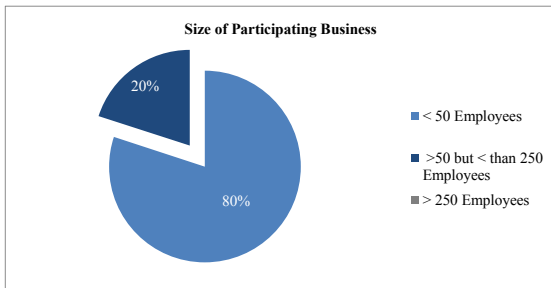
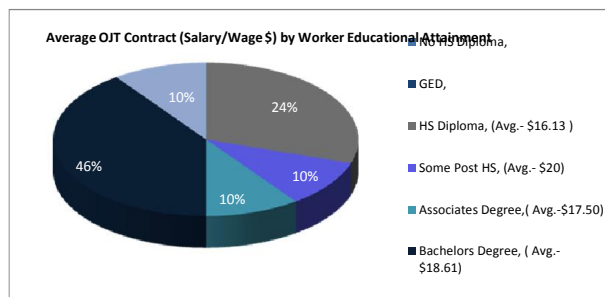
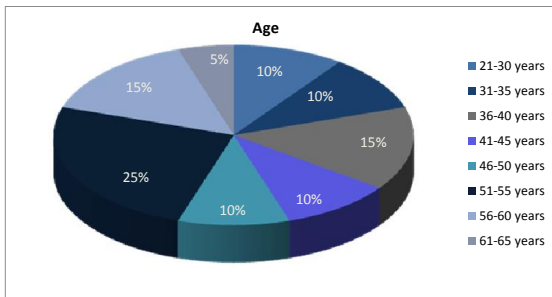
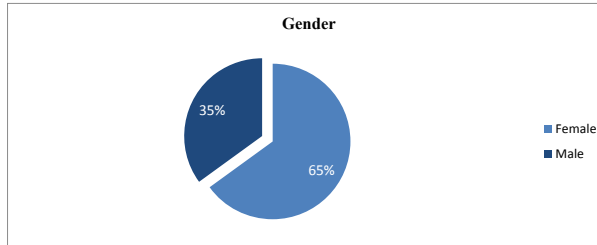
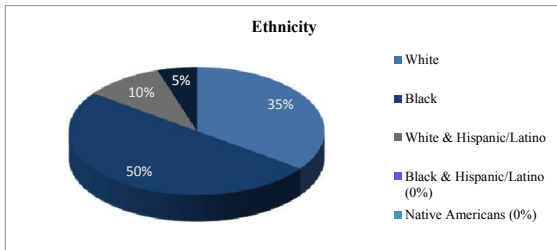


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant -December 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	15	19	22	9	11	294
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	0	0	0	0	0	20
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	0	2	0	0	1	18
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	0	0	0	0	1	14
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	0	0	0	0	0	9
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	0	0	2
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	15	16	21	27	11	310
Employer Contracts (PreAward Checklist Read)	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	0	0	1	3	1	50
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	2	2	2	2	3	269

* Additional clients entered employment unrelated to OJT. Current total: 3

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- December 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Active Caseload	40	41	43	46	48	45						
Receiving Placement Services	40	41	43	46	47	41						
New Placements	1	2	3	4	3	1						
Unique Placements	1	2	3	2	3	1						
Currently Working	30	28	27	30	33	27						
Receiving SSI	0	1	0	1	0	0						
Technical Violations	1	0	0	1	1	2						
Re-Offended	0	0	0	0	0	0						
New enrollments	2	3	3	3	5	1						
Returned to program	0	1	1	0	0	0						
Upcoming referrals	1	3	3	3	1	1						
Exited from Program	4	3	2	2	3	3						
Training Expenditures	\$0	\$0	\$ 4,249.00	\$0	\$5,200.00	\$0						
Supportive Services Expenditures	\$ 1,775.00	\$145	\$ 1,400.00	\$2,262.00	\$0	n/a						

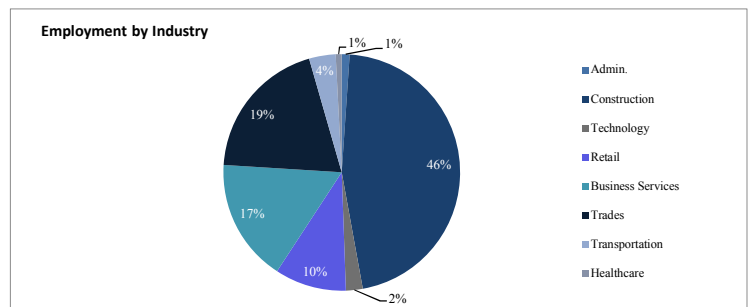
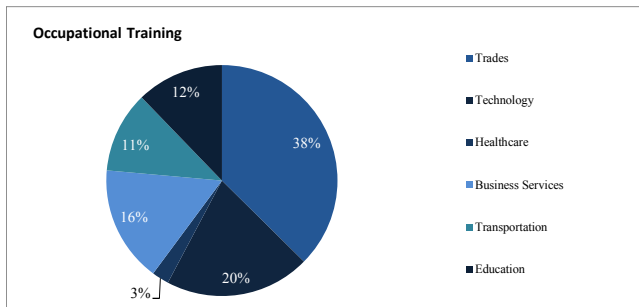
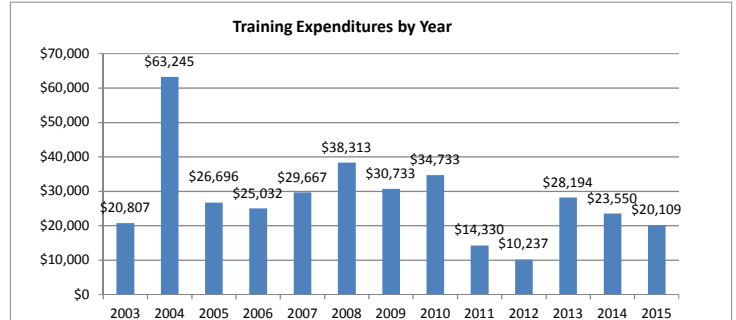
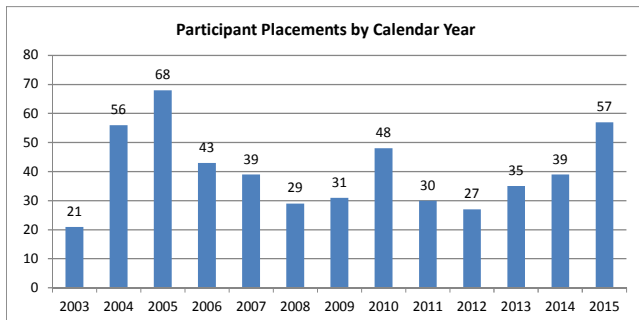
*Final Supportive Services Expenditures Reported on One Month Delay

Cumulative (since program inception in 2003):	
Enrollment	506
Placements*	523
Exited**	463
Deceased	6
Average Hourly Wage	\$10.23
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$365,646

December Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Warehouse Associate	Retail	\$10.00	40	No

Recidivism Rate: 4%

*Multiple placements may be made for one participant
**Exited participants may be returned to program

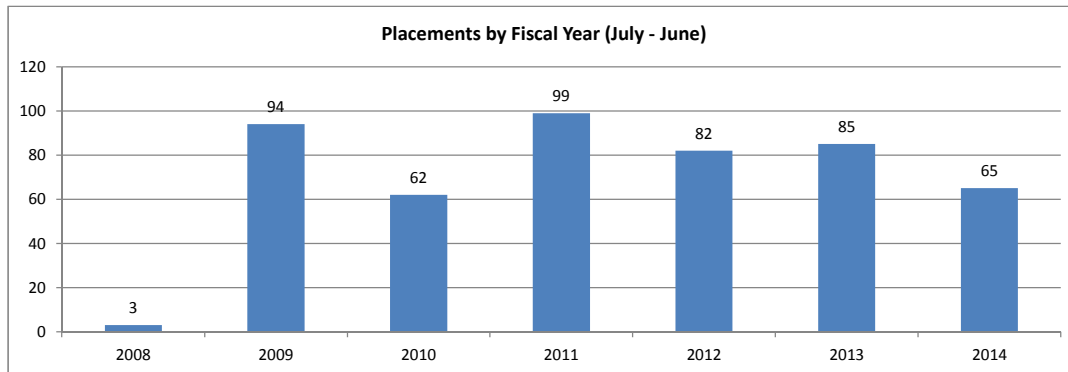
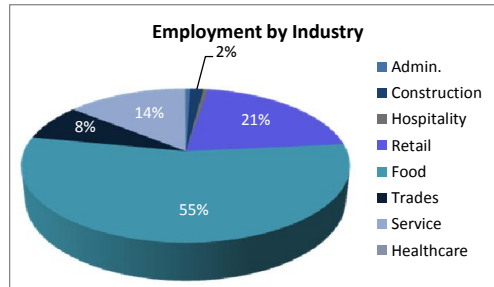
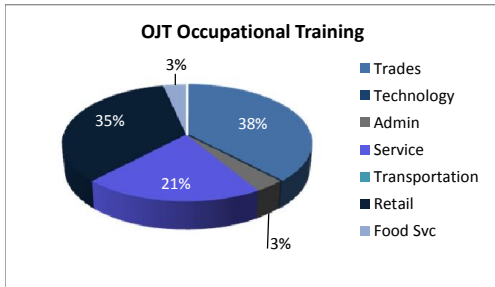


Fairfax Pre-Release Center
Monthly Report- December 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7	10	8	4	7	4						
Placed in Employment	4	5	10	5	5	4						
Exited	7	6	5	9	6	6						
<i>Employed at Exit</i>	6	5	4	8	6	6						
<i>Unemployed at Exit</i>	1	1	1	1	0	0						
Currently Employed	19	18	23	19	18	16						
<i>Average Hourly Wage</i>	\$10.34	\$10.24	\$10.23	\$10.13	\$10.25	\$10.24						

<i>Cumulative</i>	
Enrolled	699
Non-Exited Placements	138
Exited	584
<i>Unemployed as Exit</i>	101
<i>Employed at Exit</i>	446
Insured by Federal Bonding	55
<i>Total Bonding Value</i>	\$275,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	59

Recidivism Rate 8%



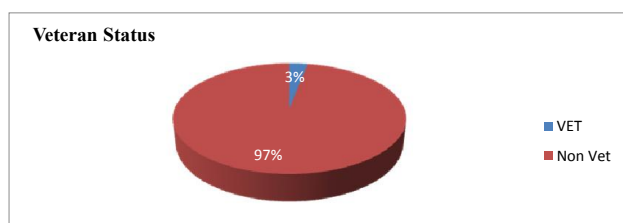
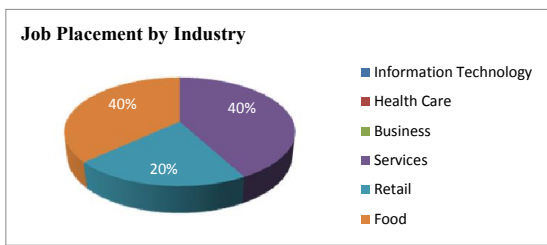
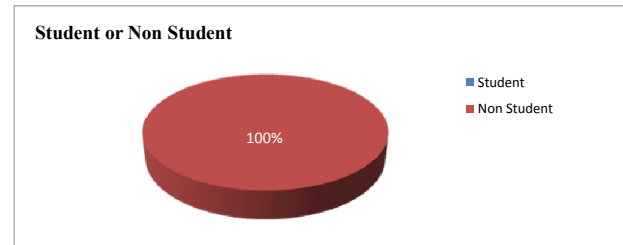
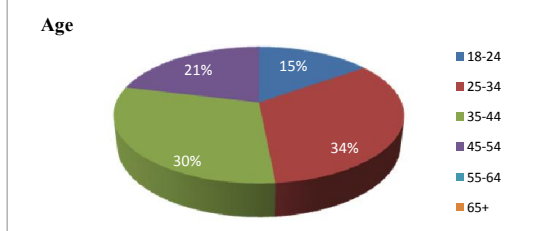
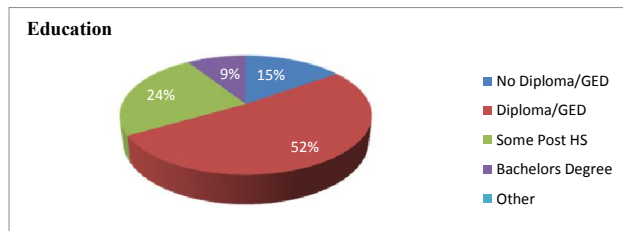
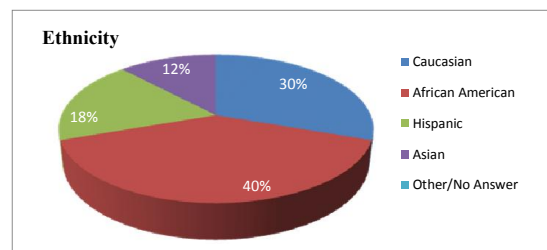
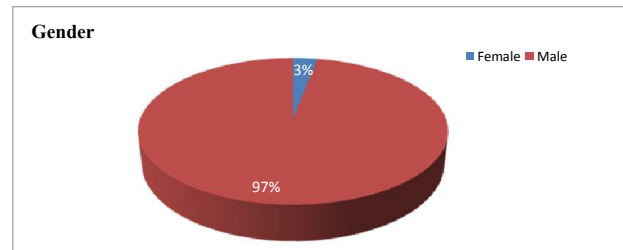
Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

The SkillSource Group, Inc.
Success Through Education, Employment and Reintegration (STEER)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Cumulative	Goals
Total Clients Enrolled	0	14	7	6	3	3				33	150
Pre-Release Center	0	11	4	3	3	2				23	
AIB-Non-Work Release	0	0	0	0	0	0				0	
Adult Detention Center	0	3	3	3	0	1				10	
Enrolled in WIOA	0	0	1	0	0	0				1	
Received Training	0	0	1	0	0	0				1	
Training Amount	0	\$100	\$1,679	\$200	\$150	\$100				\$2,229	
Completed Training	0	0	0	0	0	0				0	
Received Credential	0	2	7	4	3	2				18	
Federal Bonding	0	1	1	0	0	1				3	
Entered Employment	0	3	8	3	3	2				19	
Clients Exited	0	0	0	0	0	0				0	
Violation	0	0	1	0	0	0				1	
Re-offended	0	0	0	0	0	0				0	
EIP	0	0	0	1	0	0				1	
Recidivism Rate	0%	0%	0%	0%	0%	0%				0%	
Dropped Out of Services	0	0	0	0	0	0				0	
Employment at Exit	0	0	0	0	0	0				0	
Average Hourly Wage at Placement	\$0	\$7.92	\$9.44	\$8.00	\$12.00	\$8.25				\$9.12	

Client Demographics



The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
December 2015

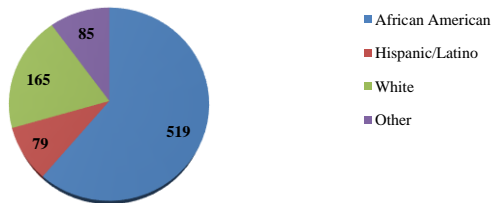
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	1,013	1,556	730	3,299
# Screened to be WIA eligible	883	992	420	2,295
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	117	65	65	247
# Veterans Enrolled	54	122	50	226
# Receiving Services	293	303	35	631
#Enrolled Participants – Referred back to traditional employment	58	129	59	246
# Starting New Businesses	131	85	56	272
# Withdrawn Participants	31	96	24	151
# Adults/Dislocated (Treatment only)	124/176	290/38	124/96	517/297

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENOVATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

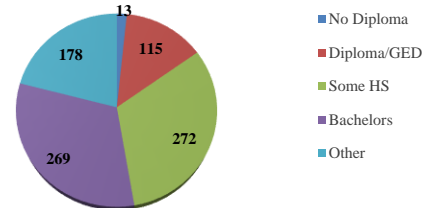
At the conclusion of random assignment, **ENOVATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

Demographics for VETEC Participants – thru December 2015

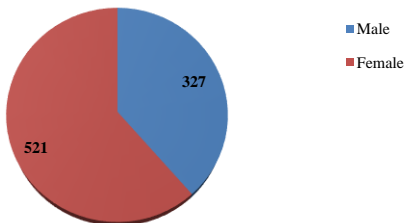
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	129	51	218	85	172	83
Hispanic	45	19	29	13	5	2
White	68	32	61	23	36	10
Other	58	29	20	10	7	5
Total	300	131	328	131	220	100



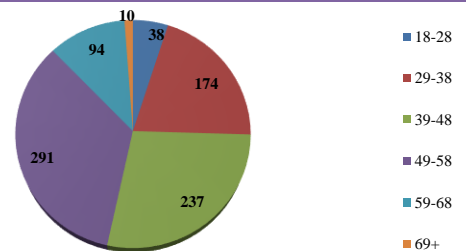
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	8	1	3	2	3	3
Diploma	28	15	37	14	50	24
Some Post HS	81	34	108	46	83	42
Bachelor	120	54	95	33	54	25
Other	63	27	85	36	30	6
Total	300	131	328	131	220	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	129	42	112	21	86	35
Female	171	89	216	110	134	65
Total	300	131	328	131	220	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	16	3	17	17	9	11
29-38	56	25	77	34	41	16
39-48	86	40	82	27	69	36
49-58	104	50	112	42	75	26
59-68	32	12	37	10	25	10
69+	6	1	3	1	1	1
Total	300	131	328	131	220	100



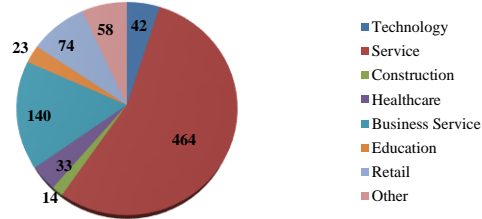
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

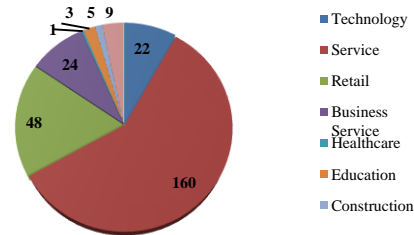
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
December 2015

Results Data for VETEC Participants – thru December 2015

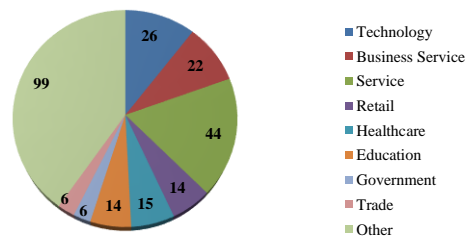
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	28	6	10	4	4	3
Service	124	69	166	69	174	63
Construction	8	6	6	2	--	--
Healthcare	19	7	8	1	6	6
Business Service	71	22	41	9	28	26
Education	--	--	18	5	5	1
Retail	30	17	44	22	--	--
Other	20	4	35	19	3	1
Total	300	131	328	131	220	100



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	16	6	--
Service	68	39	53
Business Service	25	20	3
Retail	15	9	--
Healthcare	1	--	--
Construction	2	3	--
Education	--	3	--
Other	4	5	--
Total	131	85	56



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	11	15	--
Business Service	14	8	--
Service	18	26	--
Retail	3	11	--
Healthcare	7	8	--
Education	--	14	--
Government	--	6	--
Trade	--	6	--
Other	5	35	59
Total	58	124	59



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2015 -December 31, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$4,401		0	0.00%	3	1.56%	3
Clerical / Administrative (CA)	\$11,790		1	2.04%	6	3.13%	7
Construction / Trade (CT)	\$11,087		2	4.08%	4	2.08%	6
Education (Ed)	\$2,140		2	4.08%	0	0.00%	2
Healthcare (He)	\$85,903		17	34.69%	22	11.46%	39
Hospitality / Services (HS)	\$22,272		5	10.20%	6	3.13%	11
Literacy Activities (LA)	\$6,533		10	20.41%	8	4.17%	18
Management/Business (MB)	\$44,669		0	0.00%	20	10.42%	20
Technology (Tech)	\$221,923		10	20.41%	73	38.02%	83
Transportation (Tr)	\$149,510		2	4.08%	49	25.52%	51
Others	\$0	\$30	0	0.00%	1	0.52%	1
TOTAL	\$560,228	\$30	49	100.00%	192	100.00%	241

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

Others: J4VETS CRC

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$288,065
WIOA Dislocated	\$167,458
WIOA Youth	\$76,109
J4VETS	\$18,470
VASAVOR	\$10,156
TOTAL	\$560,258

OJT Obligated by Grants	OJT Amount
WIOA Adult	\$7,519
NEG	\$2,995
VASAVOR	\$0
TOTAL	\$10,514

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG/WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$3,749	0	0.00%	1	33.33%	1
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$2,995	0	0.00%	1	33.33%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$3,770	0	0.00%	1	33.33%	1
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$10,514	0	0.00%	3	100.00%	3

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	TOTAL
Client Overview													
Walk-In	18	23	20	24	28	24							137
One-on-One Counseling	17	21	19	28	17	16							118
Training and Event Attendees*	57	51	99	89	117	101							514
Total:	92	95	138	141	162	141	0	0	0	0	0	0	769
Economic Impact													
New Businesses Created**	3	6	2	3	4	2							20
New Jobs Created	3	6	2	3	4	2							20
Businesses Expanded	1	0	1	2	2	1							7
Total:	7	12	5	8	10	5	0	0	0	0	0	0	47
Services Utilized													
TA for Business Startup	16	19	20	24	13	13							105
TA for Business Expansion	1	2	2	4	4	3							16
Total:	17	21	22	28	17	16	0	0	0	0	0	0	121

*Trainings and Events
5 Simple Steps Training: 15
Focus Group Meeting: 75
Promote Online & Mobile Marketing Strategies for your Business: 11

**New Businesses
Global Wellspring, LLC
Quality Cleaning Services

December 2015 Demographics

