

# Department of Family Services

## Employment & Training Team Report – December 2017

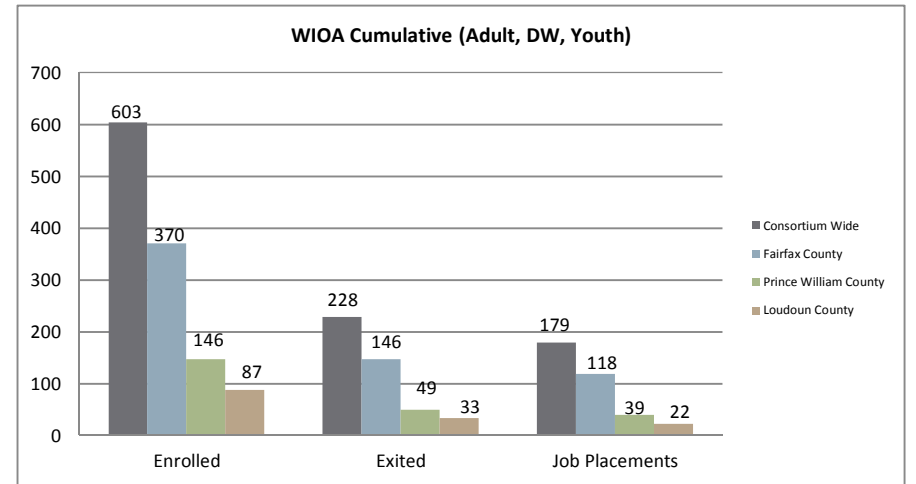
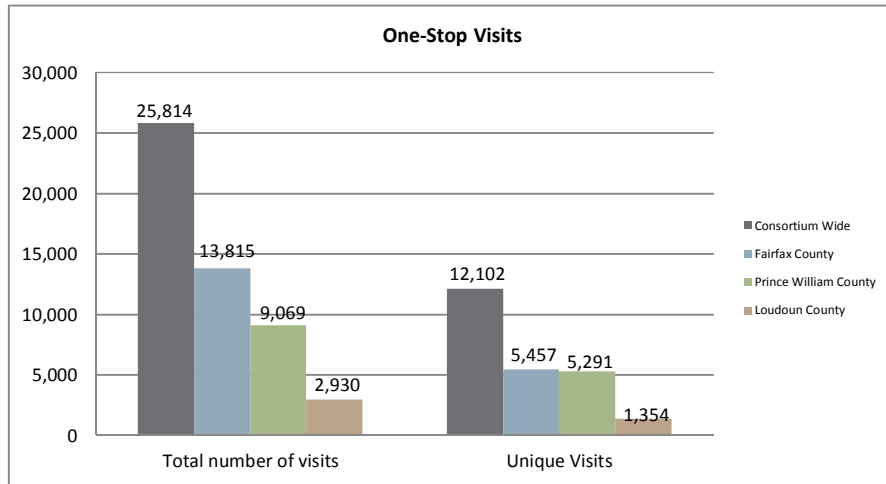
- Pages 1-2: Workforce Innovation and Opportunity Act Program
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## Northern Virginia Workforce Development Area, LWDA XI

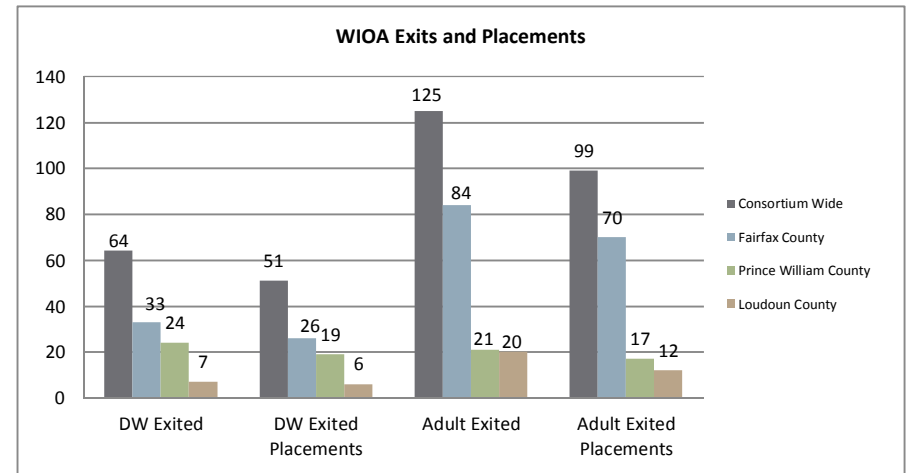
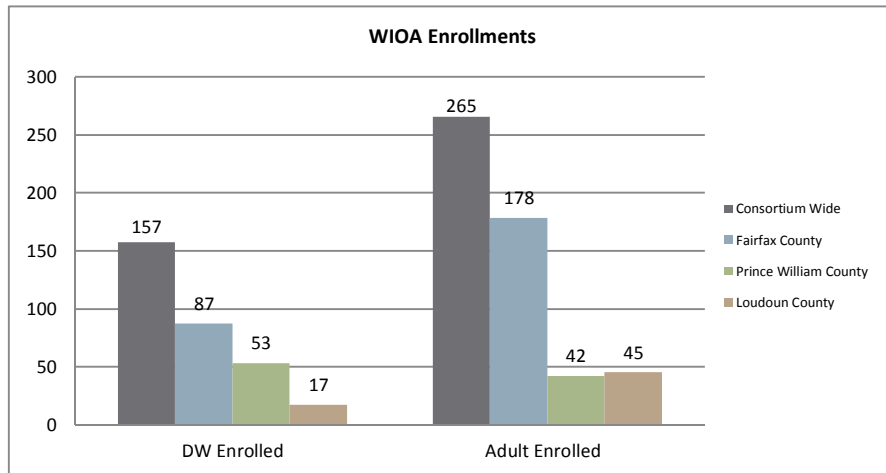
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2017- December 31, 2017)

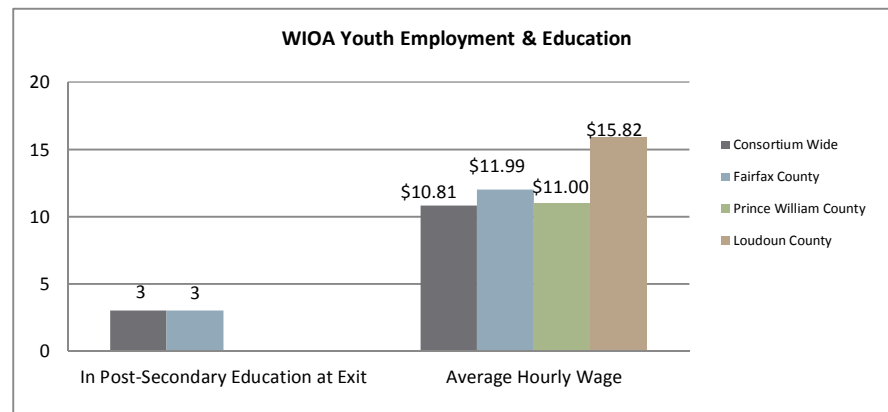
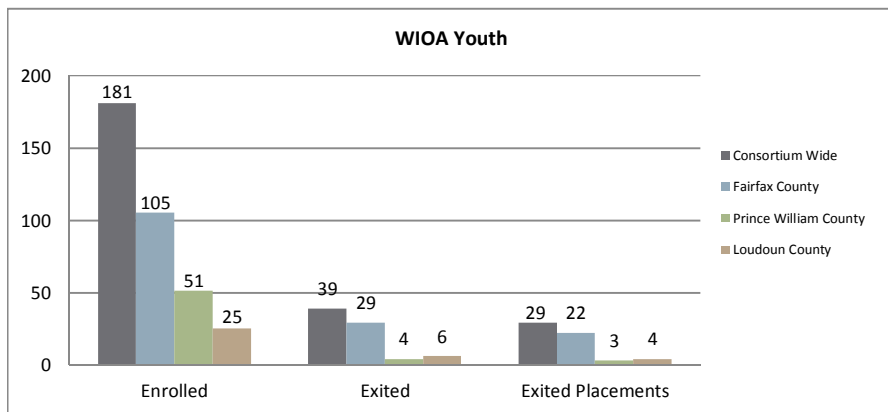
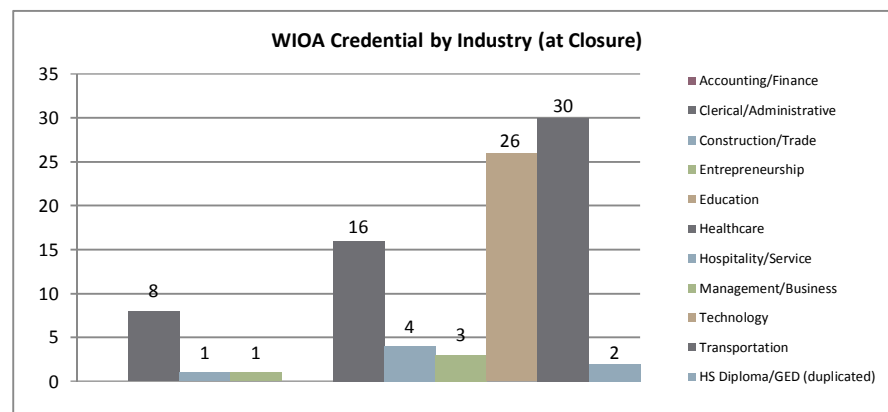
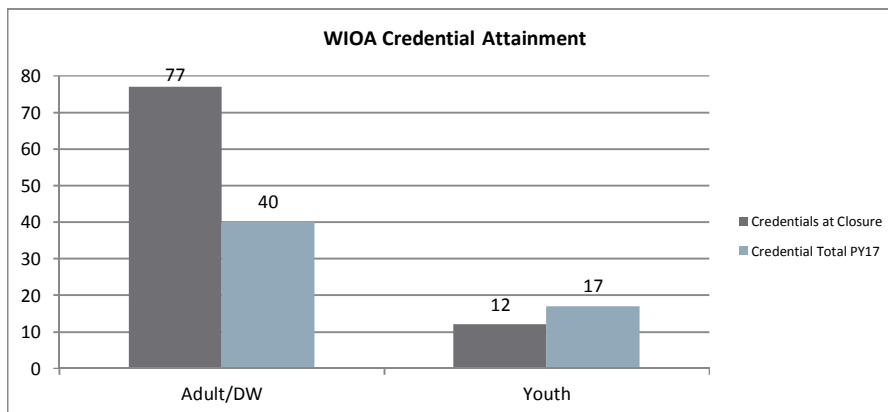
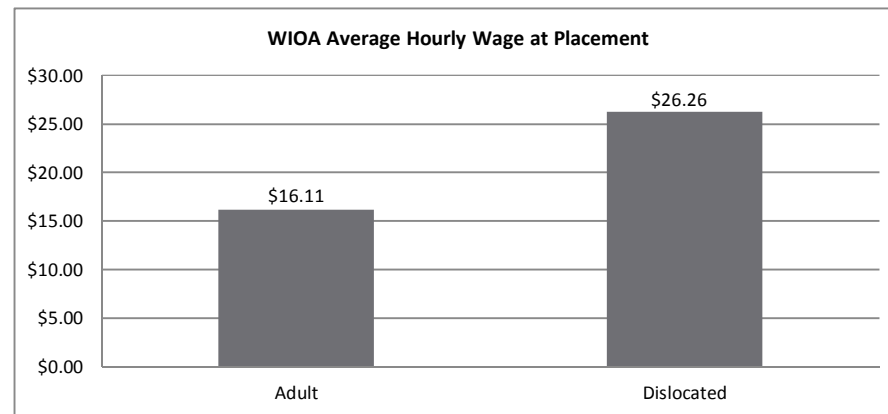
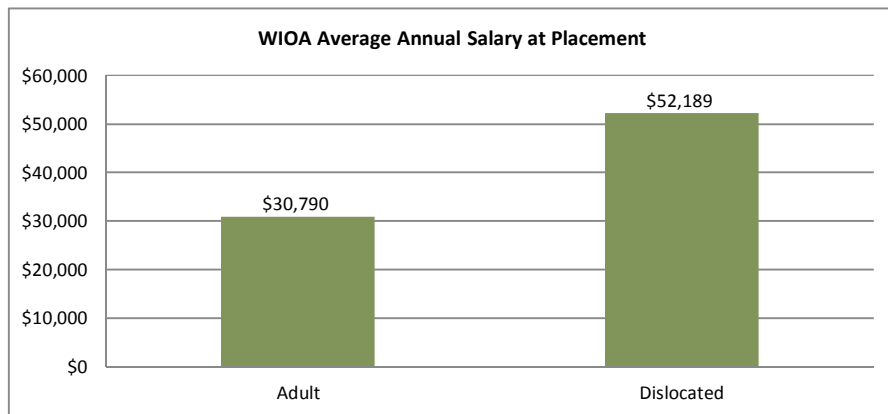
| At-A-Glance                      |         |  |  |
|----------------------------------|---------|--|--|
| One-Stop Services                |         | WIOA Services (Youth/Adult/DW)           | All Employment & Training Programs       |
| Center Visits                    | 25,814  | Total Participants                       | 603                                      |
| Unique One-Stop Visits           | 12,102  | WIOA Job Placements                      | 179                                      |
| One-Stop Job Placements          | 221     | Average Hourly Wage at Placement (Adult) | \$16.11                                  |
| Average Hourly Wage at Placement | \$16.73 | Average Hourly Wage at Placement (DW)    | \$26.26                                  |
|                                  |         | Average Hourly Wage at Placement (Youth) | \$10.81                                  |
|                                  |         | Credentials Received in PY17             | 57                                       |
|                                  |         | Credentials Received at Closure          | 89                                       |
|                                  |         |  | Total Enrolled 823                       |
|                                  |         |  | Total Exited 361                         |
|                                  |         |  | Total Job Placements 329                 |
|                                  |         |  | Total Participants with Disabilities 119 |
|                                  |         |  | Total Veterans 25                        |



\*IWT not included, see Page 3 for Data

### WIOA Breakdown - Adult, Dislocated Worker and Youth

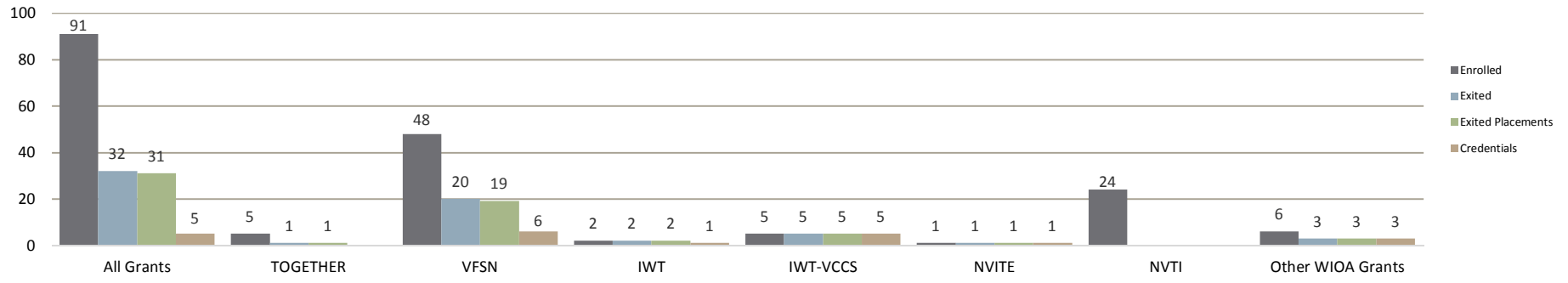




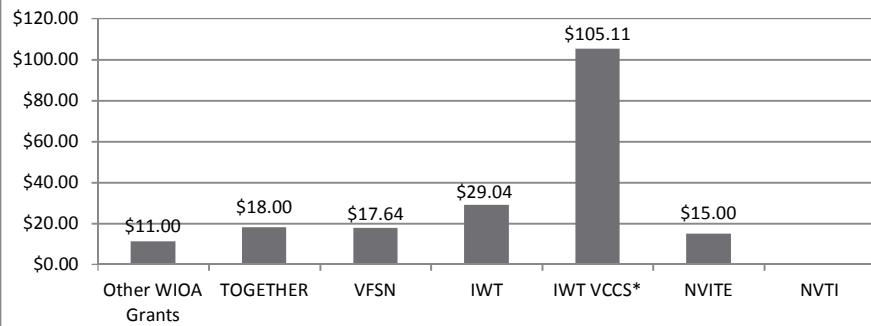
## Northern Virginia Workforce Development Area, LWDA XI

WIOA Grants and Other Programs Statistics (July 1, 2017- December 31, 2017)

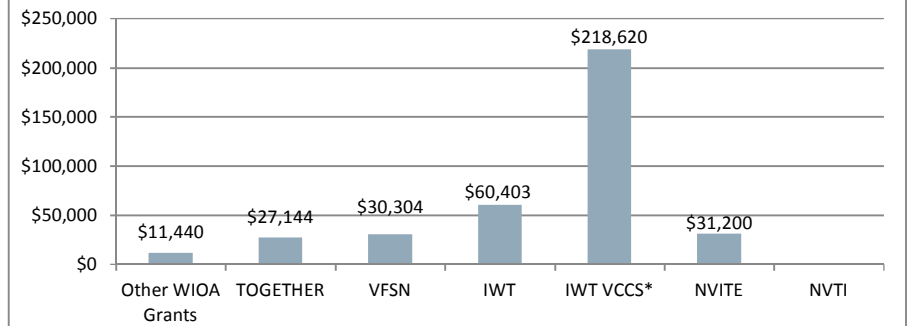
**WIOA Grant Program Report**



**Average Hourly Wage at Placement**

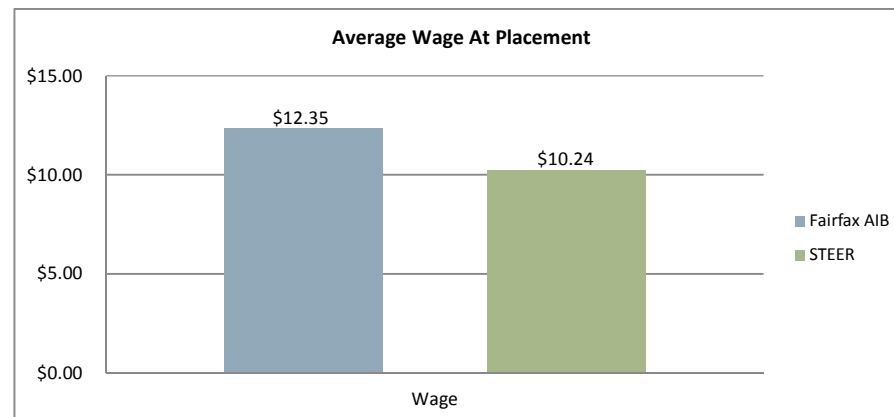
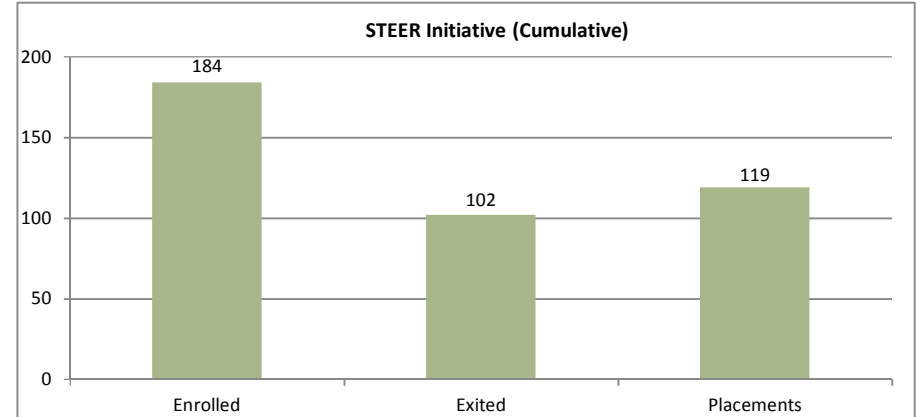
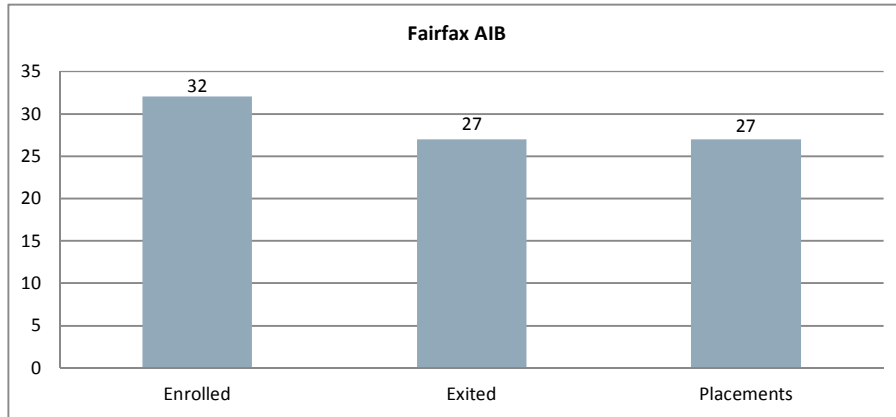


**Average Annual Salary at Placement**



\* IWT VCCS provides training to individuals already employed in IT resulting in significantly higher wages at closure.

Non WIOA Grants



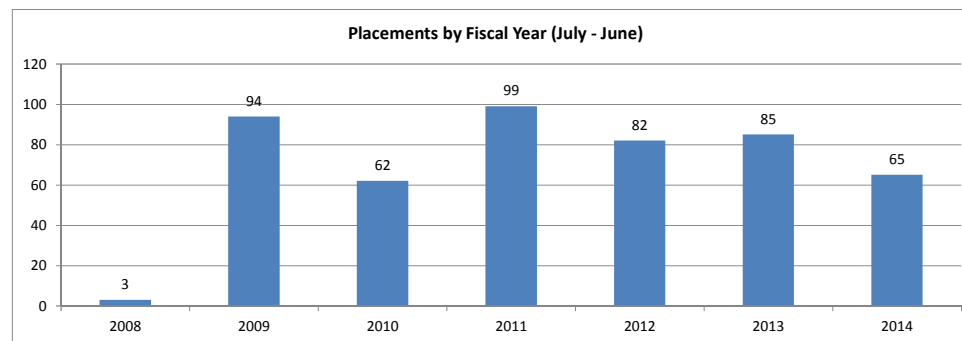
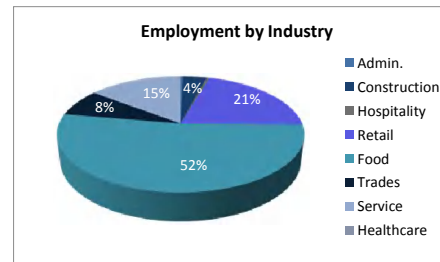
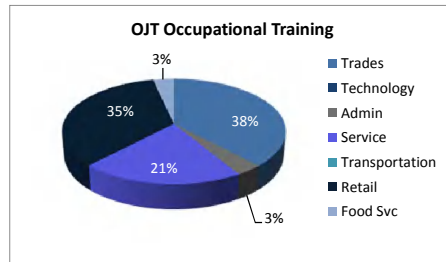
## Fairfax AIB (Alternative Incarceration Branch) Center

### Monthly Report

|                      | Jul-17  | Aug-17  | Sep-17  | Oct-17  | Nov-17  | Dec-17  | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 |
|----------------------|---------|---------|---------|---------|---------|---------|--------|--------|--------|--------|--------|--------|
| Enrolled             | 3       | 7       | 6       | 8       | 5       | 3       |        |        |        |        |        |        |
| Placed in Employment | 2       | 4       | 6       | 5       | 8       | 2       |        |        |        |        |        |        |
| Exited               | 4       | 7       | 4       | 4       | 3       | 5       |        |        |        |        |        |        |
| Employed at Exit     | 3       | 6       | 3       | 4       | 3       | 5       |        |        |        |        |        |        |
| Unemployed at Exit   | 1       | 1       | 1       | 0       | 0       | 0       |        |        |        |        |        |        |
| Currently Employed   | 13      | 11      | 13      | 13      | 18      | 15      |        |        |        |        |        |        |
| Average Hourly Wage  | \$12.15 | \$12.29 | \$12.72 | \$12.44 | \$12.26 | \$12.22 |        |        |        |        |        |        |

| Cumulative                       |           |
|----------------------------------|-----------|
| Enrolled                         | 862       |
| Non-Exited Placements            | 141       |
| Exited                           | 717       |
| Unemployed at Exit               | 121       |
| Employed at Exit                 | 576       |
| Insured by Federal Bonding       | 67        |
| Total Bonding Value              | \$335,000 |
| Total On the Job Trainings       | 29        |
| On the Job Training Expenditures | \$62,628  |
| Re-Offended                      | 68        |

**Recidivism Rate 8%**



#### Sample of Monthly Placements

| Positions         | Employers           | Wage    |
|-------------------|---------------------|---------|
| Laborer           | Shirley Contracting | \$12.00 |
| Crew              | Chipotle            | \$9.00  |
| Laundry Attendant | I&L Laundry         | \$9.00  |

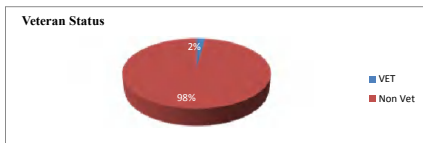
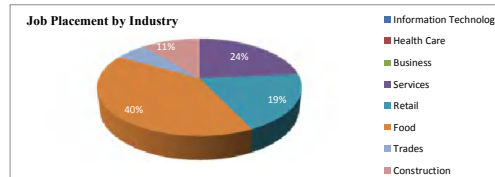
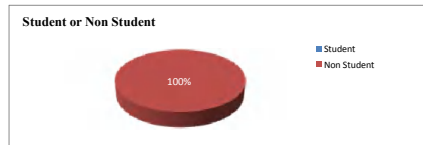
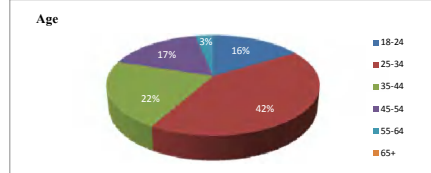
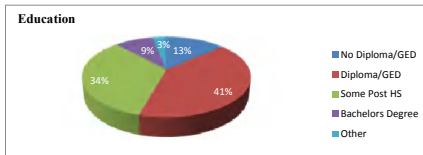
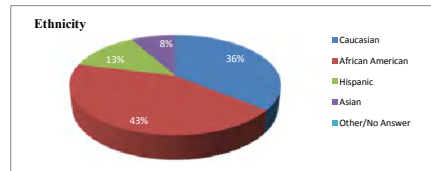
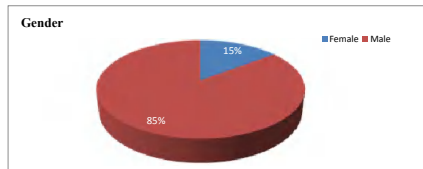
**The SkillSource Group, Inc.**  
Success Through Education, Employment and Reintegration (STEER)

|   | Jul-15 to Jun-16 | Jul-16 to Jun-17 | Jul-17    | Aug-17    | Sep-17    | Oct-17    | Nov-17    | Dec-17    | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Cumulative | To Date Enrollment Goal | Program Goals |
|---|------------------|------------------|-----------|-----------|-----------|-----------|-----------|-----------|--------|--------|--------|--------|--------|--------|------------|-------------------------|---------------|
| <b>Total Clients Enrolled</b>           | <b>88</b>        | <b>71</b>        | <b>3</b>  | <b>5</b>  | <b>8</b>  | <b>4</b>  | <b>2</b>  | <b>3</b>  |        |        |        |        |        |        | <b>184</b> | <b>123%</b>             | <b>150</b>    |
| <i>AIB Center (WR)</i>                  | 54               | 52               | 3         | 5         | 3         | 4         | 2         | 3         |        |        |        |        |        |        | 126        |                         |               |
| <i>AIB-Non-Work Release (NWR)</i>       | 16               | 12               | 0         | 0         | 5         | 0         | 0         | 0         |        |        |        |        |        |        | 33         |                         |               |
| <i>Adult Detention Center (ADC)</i>     | 18               | 5                | 0         | 0         | 0         | 0         | 0         | 0         |        |        |        |        |        |        | 23         |                         |               |
| <i>Public referrals</i>                 | 0                | 0                | 0         | 0         | 0         | 0         | 0         | 0         |        |        |        |        |        |        | 0          |                         |               |
| <i>Released</i>                         | 58               | 82               | 3         | 8         | 2         | 4         | 3         | 4         |        |        |        |        |        |        | 164        |                         |               |
| <i>Referral Partners (OAR, WIOA)</i>    | 0                | 2                | 0         | 0         | 0         | 0         | 0         | 0         |        |        |        |        |        |        | 2          |                         |               |
| <i>Active</i>                           | 87               | 71               | 3         | 6         | 8         | 4         | 2         | 3         |        |        |        |        |        |        | 82         |                         |               |
| <i>Inactive</i>                         | 1                | 62               | 12        | 3         | 7         | 5         | 2         | 10        |        |        |        |        |        |        | 102        |                         |               |
| <i>Enrolled in WIOA</i>                 | 2                | 0                | 0         | 0         | 0         | 0         | 0         | 0         |        |        |        |        |        |        | 2          |                         |               |
| <i>STEER Training Amount</i>            | \$4,610          | \$7,980          | \$100     | \$2,650   | \$0       | \$200     | \$100     | \$820     |        |        |        |        |        |        | \$16,460   |                         |               |
| <i>WIOA Training Amount</i>             | \$3,639          | \$1,606          | \$0       | \$0       | \$0.00    | \$0       | \$0       | \$0       |        |        |        |        |        |        | \$5,245    |                         |               |
| <i>Completed Training</i>               | 40               | 39               | 2         | 9         | 0         | 4         | 2         | 4         |        |        |        |        |        |        | 100        |                         |               |
| <i>Received Credential</i>              | 39               | 35               | 1         | 3         | 0         | 4         | 1         | 4         |        |        |        |        |        |        | 87         |                         |               |
| <i>Federal Bonding</i>                  | 4                | 7                | 0         | 0         | 1         | 0         | 0         | 0         |        |        |        |        |        |        | 12         |                         |               |
| <i>Entered Employment</i>               | 52               | 50               | 2         | 3         | 3         | 3         | 5         | 1         |        |        |        |        |        |        | 119        |                         |               |
| <b>Clients Exited</b>                   | <b>2</b>         | <b>61</b>        | <b>12</b> | <b>3</b>  | <b>7</b>  | <b>5</b>  | <b>2</b>  | <b>10</b> |        |        |        |        |        |        | <b>102</b> |                         |               |
| <i>Violation</i>                        | 9                | 22               | 2         | 2         | 0         | 1         | 0         | 2         |        |        |        |        |        |        | 38         |                         |               |
| <i>Re-offended</i>                      | 0                | 2                | 0         | 0         | 0         | 3         | 0         | 0         |        |        |        |        |        |        | 5          |                         |               |
| <i>EIP</i>                              | 1                | 2                | 0         | 0         | 0         | 0         | 0         | 1         |        |        |        |        |        |        | 4          |                         |               |
| <b>Recidivism Rate</b>                  | <b>0%</b>        | <b>0%</b>        | <b>0%</b> | <b>0%</b> | <b>0%</b> | <b>3%</b> | <b>0%</b> | <b>0%</b> |        |        |        |        |        |        | <b>3%</b>  |                         |               |
| <i>Dropped Out of Services</i>          | 2                | 0                | 0         | 0         | 0         | 0         | 0         | 0         |        |        |        |        |        |        | 2          |                         |               |
| <i>Employment at Exit</i>               | 1                | 19               | 2         | 0         | 1         | 1         | 0         | 1         |        |        |        |        |        |        | 25         |                         |               |
| <i>Average Hourly Wage at Placement</i> | \$9.45           | \$10.66          | \$11.50   | \$10.33   | \$9.67    | \$9.54    | \$10.60   | \$10.15   |        |        |        |        |        |        | \$10.24    |                         |               |

| Placements |     |
|------------|-----|
| WR         | 105 |
| NWR        | 7   |
| ADC        | 7   |
| Referrals  | 3   |
| Released   | 164 |

| To Date Performance and Outcomes |          |       |
|----------------------------------|----------|-------|
|                                  | Outcomes | Goals |
| Enrollment Rate                  | 123%     | 100%  |
| Participation Rate               | 100%     | 90%   |
| Work readiness Rate              | 100%     | 80%   |
| Post-release Enrollment Rate     | 87%      | 80%   |
| Placement Rate                   | 65%      | 60%   |
| Employment Retention Rate        | 55%      | 70%   |
| Recidivism Rate                  | 3%       | 22%   |

**Client Demographics**



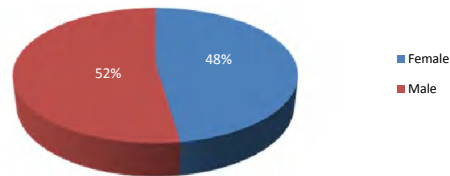


**The SkillSource Group, Inc.**  
Virginia Financial Services Network (VFSN)

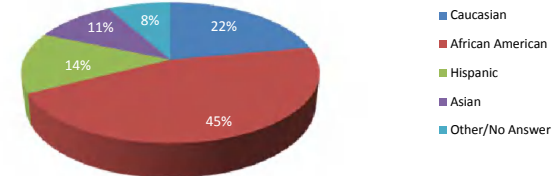
|   | Dec '15-<br>Jun '16 | Jul '16-<br>June '17 | Jul '17  | Aug '17   | Sept '17  | Oct '17   | Nov '17   | Dec '17   | Jan '18 | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Cumulative  | Goals      |
|---|---------------------|----------------------|----------|-----------|-----------|-----------|-----------|-----------|---------|---------|---------|---------|---------|---------|-------------|------------|
| <b>Provided Information on VFSN</b>     | <b>666</b>          | <b>429</b>           | <b>9</b> | <b>10</b> | <b>12</b> | <b>28</b> | <b>23</b> | <b>22</b> |         |         |         |         |         |         | <b>1199</b> |            |
| <i>Viewed VFSN Video</i>                | 209                 | 429                  | 9        | 10        | 12        | 28        | 23        | 22        |         |         |         |         |         |         | 742         |            |
| <i>Interested in VFSN</i>               | 100                 | 142                  | 4        | 4         | 4         | 7         | 6         | 5         |         |         |         |         |         |         | 272         |            |
| <b>Applied for VFSN</b>                 | <b>26</b>           | <b>99</b>            | <b>1</b> | <b>1</b>  | <b>1</b>  | <b>3</b>  | <b>5</b>  | <b>5</b>  |         |         |         |         |         |         | <b>141</b>  | <b>600</b> |
| <i>Treatment</i>                        | 13                  | 45                   | 0        | 0         | 1         | 2         | 5         | 5         |         |         |         |         |         |         | 71          | 300        |
| <i>Control</i>                          | 13                  | 44                   | 1        | 1         | 0         | 0         | 0         | 0         |         |         |         |         |         |         | 59          | 300        |
| <i>Veterans</i>                         | 4                   | 10                   | 0        | 0         | 0         | 1         | 0         | 0         |         |         |         |         |         |         | 15          |            |
| <i>Receiving Financial Coaching</i>     | 15                  | 57                   | 0        | 1         | 1         | 3         | 5         | 5         |         |         |         |         |         |         | 87          |            |
| <i>Receiving WIOA Training</i>          | 4                   | 50                   | 2        | 1         | 0         | 2         | 2         | 1         |         |         |         |         |         |         | 62          |            |
| <b>Clients Exited</b>                   | <b>6</b>            | <b>26</b>            | <b>5</b> | <b>2</b>  | <b>2</b>  | <b>4</b>  | <b>1</b>  | <b>1</b>  |         |         |         |         |         |         | <b>47</b>   |            |
| <i>Received Industry Credential</i>     | 2                   | 5                    | 1        | 0         | 0         | 0         | 0         | 1         |         |         |         |         |         |         | 9           | 190        |
| <i>Entered Employment</i>               | 6                   | 17                   | 5        | 2         | 2         | 4         | 1         | 1         |         |         |         |         |         |         | 38          | 216        |
| <i>Average Hourly Wage at Placement</i> | \$17                | \$24                 | \$24     | \$17      | \$22      | \$14      | \$8       | \$18      |         |         |         |         |         |         | \$22        |            |

**Client Demographics**

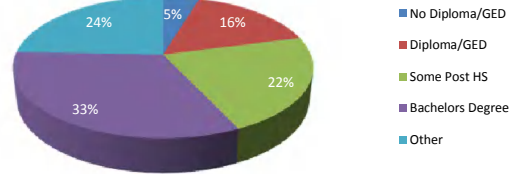
**Gender**



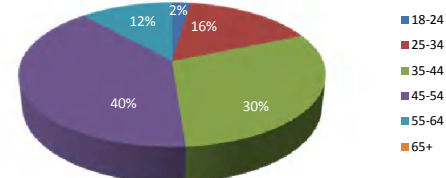
**Ethnicity**



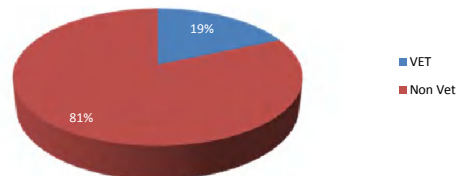
**Education**



**Age**



**Veteran Status**





## BREAKDOWN REPORT ON ITAS AND OJTS

*July 1, 2017 - December 31, 2017\**

| ITAs / INDUSTRY                | Obligated Funds  | Additional Training Expenses | WIOA YOUTH |                | WIOA ADULT/DW/VASAVOR |                | TOTAL      |
|--------------------------------|------------------|------------------------------|------------|----------------|-----------------------|----------------|------------|
|                                |                  |                              | Number     | Percent        | Number                | Percent        |            |
| Accounting/Finance (AF)        | \$4,255          |                              | 1          | 1.72%          | 3                     | 2.54%          | 4          |
| Clerical / Administrative (CA) | \$6,483          |                              | 9          | 15.52%         | 1                     | 0.85%          | 10         |
| Construction / Trade (CT)      | \$15,225         |                              | 6          | 10.34%         | 4                     | 3.39%          | 10         |
| Education (Ed)                 | \$1,600          |                              | 1          | 1.72%          | 0                     | 0.00%          | 1          |
| Healthcare (He)                | \$74,220         |                              | 22         | 37.93%         | 12                    | 10.17%         | 34         |
| Hospitality / Services (HS)    | \$7,850          |                              | 2          | 3.45%          | 1                     | 0.85%          | 3          |
| Literacy Activities (LA)       | \$10,063         |                              | 5          | 8.62%          | 13                    | 11.02%         | 18         |
| Management/Business (MB)       | \$26,771         |                              | 0          | 0.00%          | 19                    | 16.10%         | 19         |
| Technology (Tech)              | \$141,281        |                              | 10         | 17.24%         | 47                    | 39.83%         | 57         |
| Transportation (Tr)            | \$57,000         |                              | 2          | 3.45%          | 18                    | 15.25%         | 20         |
| Others                         | \$0              | \$0                          | 0          | 0.00%          | 0                     | 0.00%          | 0          |
| <b>TOTAL</b>                   | <b>\$344,747</b> | <b>\$0</b>                   | <b>58</b>  | <b>100.00%</b> | <b>118</b>            | <b>100.00%</b> | <b>176</b> |

*AF: bookkeeping*

*CA: Administrative Certificate, MS Office Certificate*

*CT: HVAC, plumbing, electric*

*Ed: teaching, childcare*

*LA: ESL, basic computer*

*\* Including obligated in FY 2017*

*He: medical, dental, pet health*

*HS: food, design, massage, hair*

*Tech: information technology*

*Tr: CDL ( A & B or endorsement)*

*MB: government contracts, HR, project management*

| ITA Obligated by Grants | Training Amount  |
|-------------------------|------------------|
| WIOA Adult              | \$141,054        |
| WIOA Dislocated         | \$90,972         |
| WIOA Youth              | \$96,375         |
| VASAVOR                 | \$16,347         |
| <b>TOTAL</b>            | <b>\$344,747</b> |

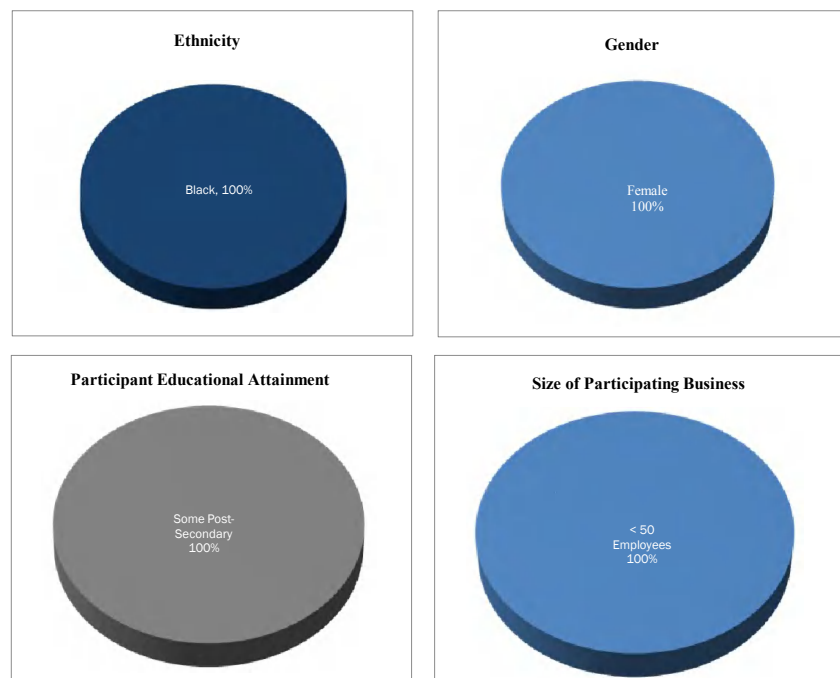
| OJT Obligated by Grants | OJT /WEX Amount |
|-------------------------|-----------------|
| WIOA Adult              | \$4,773         |
| WIA DW                  | \$0             |
| VASAVOR                 | \$0             |
| <b>TOTAL</b>            | <b>\$4,773</b>  |

| OJTs / INDUSTRY                | Obligated Funds | VASAVOR  |              | WIOA A/WIOA DW |                | TOTAL    |
|--------------------------------|-----------------|----------|--------------|----------------|----------------|----------|
|                                |                 | Number   | Percent      | Number         | Percent        |          |
| Accounting/Finance (AF)        | \$0             | 0        | 0.00%        | 0              | 0.00%          | 0        |
| Clerical / Administrative (CA) | \$0             | 0        | 0.00%        | 0              | 0.00%          | 0        |
| Construction / Trade (CT)      | \$0             | 0        | 0.00%        | 1              | 11.11%         | 1        |
| Education (Ed)                 | \$0             | 0        | 0.00%        | 0              | 0.00%          | 0        |
| Healthcare (He)                | \$0             | 0        | 0.00%        | 4              | 44.44%         | 4        |
| Hospitality / Services (HS)    | \$2,320         | 0        | 0.00%        | 2              | 22.22%         | 2        |
| Literacy Activities (LA)       | \$0             | 0        | 0.00%        | 0              | 0.00%          | 0        |
| Management/Business (MB)       | \$0             | 0        | 0.00%        | 1              | 11.11%         | 1        |
| Technology (Tech)              | \$2,453         | 0        | 0.00%        | 1              | 11.11%         | 1        |
| Transportation (Tr)            | \$0             | 0        | 0.00%        | 0              | 0.00%          | 0        |
| <b>TOTAL</b>                   | <b>\$4,773</b>  | <b>0</b> | <b>0.00%</b> | <b>9</b>       | <b>100.00%</b> | <b>9</b> |

**Northern Virginia Workforce Area #11**  
NVITE Monthly Report

| NVITE Eligible Clients Identified              | July '17 | Aug '17 | Sept '17 | Oct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | June '18 |
|--|----------|---------|----------|---------|---------|---------|---------|---------|---------|----------|
| NVITE Eligible Clients Identified              | 56       | 1       | 0        | 1       | 2       | 2       |         |         |         |          |
| Enrolled in NVITE Funded Occupational Training | 0        | 0       | 0        | 0       | 0       | 0       |         |         |         |          |
| Referred to NVITE OJT                          | 5        | 4       | 0        | 1       | 0       | 0       |         |         |         |          |
| Entered NVITE OJT                              | 1        | 0       | 0        | 0       | 0       | 0       |         |         |         |          |
| Retained OJT Employment (Unique)               | 0        | 1       | 0        | 0       | 0       | 0       |         |         |         |          |
| Average Unsubsidized Wage                      | \$15.00  |         |          |         |         |         |         |         |         |          |
| Employers Contacted                            | 6        | 8       | 11       | 5       | 12      | 18      |         |         |         |          |
| Employer Commitments Received                  | 1        | 0       | 0        | 0       | 0       | 0       |         |         |         |          |

**Demographics**



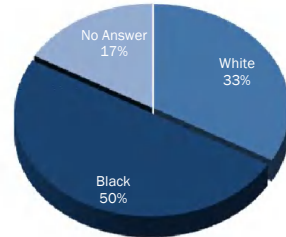
## Northern Virginia Workforce Development Area #11

### TOGETHER Employment Services Monthly Report

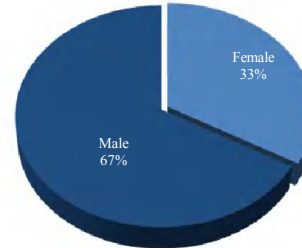
| Together Eligible Clients Identified                         | Jul '16 - Jun '17 | July '17 | Aug '17 | Sept '17 | Oct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | June '18 |
|--|-------------------|----------|---------|----------|---------|---------|---------|---------|---------|---------|----------|
| TOGETHER Clients Referred to Employment Services             | 5                 | 0        | 3       | 0        | 6       | 2       | 3       |         |         |         |          |
| Total Enrolled in Employment Services                        | 3                 | 0        | 0       | 0        | 0       | 2       | 1       |         |         |         |          |
| Enrolled in WIOA Employment Services                         | 3                 | 0        | 0       | 0        | 0       | 1       | 1       |         |         |         |          |
| Enrolled in non-WIOA Employment Services (not WIOA eligible) | 2                 | 0        | 1       | 0        | 0       | 1       | 0       |         |         |         |          |
| Employment Service Recipients Obtaining Training             | 1                 | 0        | 0       | 0        | 0       | 0       | 0       |         |         |         |          |
| Employment Service Recipients Obtaining Employment           | 1                 | 0        | 0       | 0        | 1       | 0       | 0       |         |         |         |          |
| Average Hourly Wage  | \$18.27           |          |         |          | \$18.00 |         |         |         |         |         |          |

### Demographics

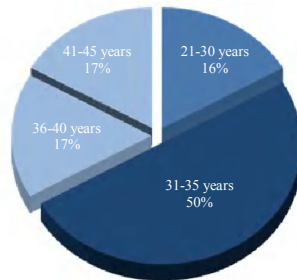
**Ethnicity**



**Gender**



**Age**



**Training Industry**

