

# Department of Family Services

## Employment & Training Team Report - January 2016

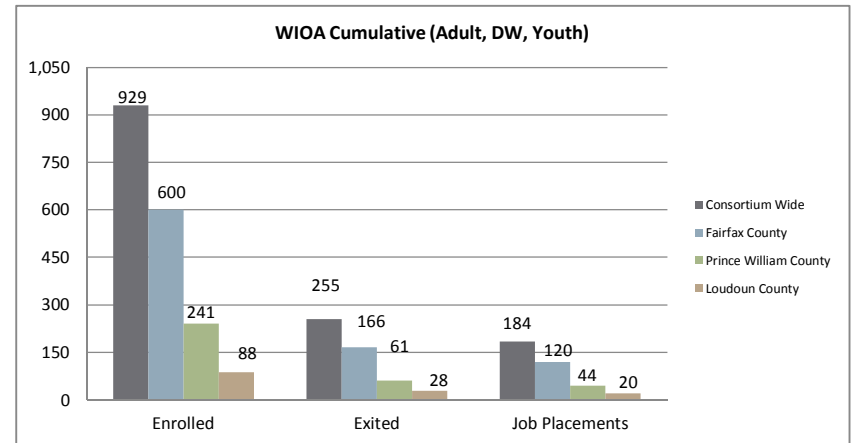
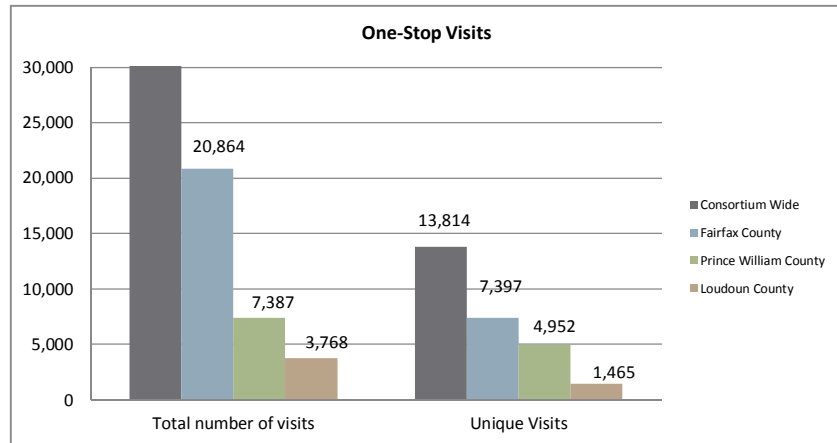
- Pages 1-2: Workforce Innovation and Opportunity Act Program
- Pages 3-4: Workforce Innovation and Opportunity Act/ Other Grants
- Page 5: Jobs 4 Veterans Initiative
- Page 6: Credentials to Careers
- Page 7: On-the-Job Training
- Page 8: Virginia Serious and Violent Offender Reentry
- Page 9: Fairfax Pre-Release Center
- Page 10: Success through Education, Employment and Reintegration (STEER)
- Page 11: ITA and OJT Breakdown
- Page 12: The Center for Business Planning and Development
- Pages 13-14: Virginia Employment through Entrepreneurship Consortium (VETEC/ENOVATE)



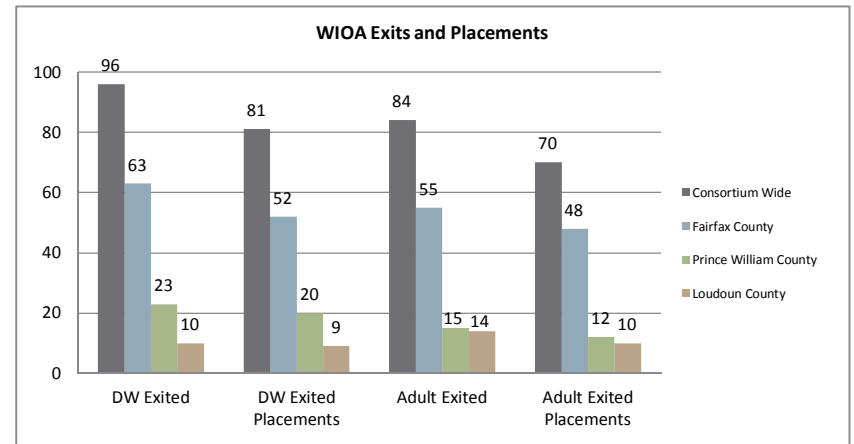
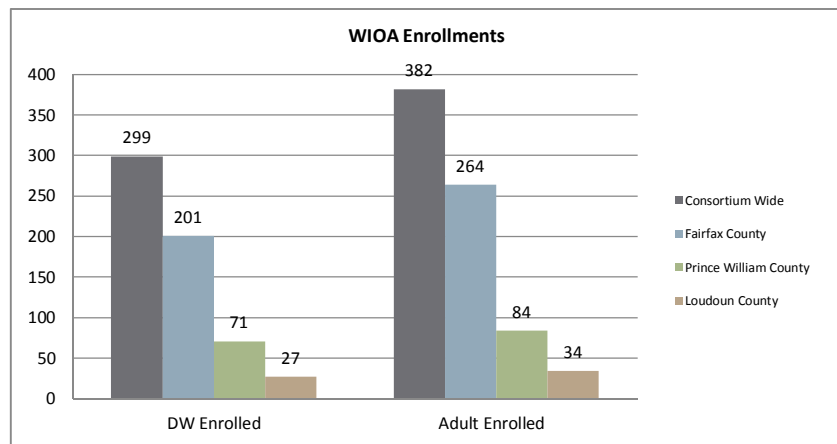
## Northern Virginia Workforce Innovation and Opportunity Act, Area XI

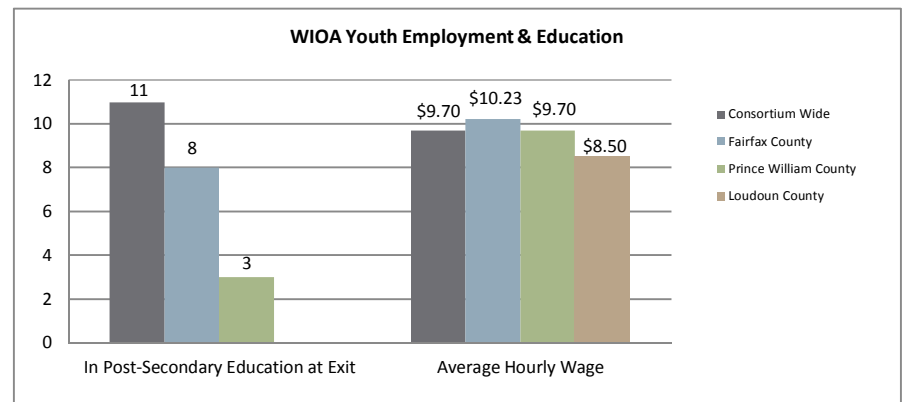
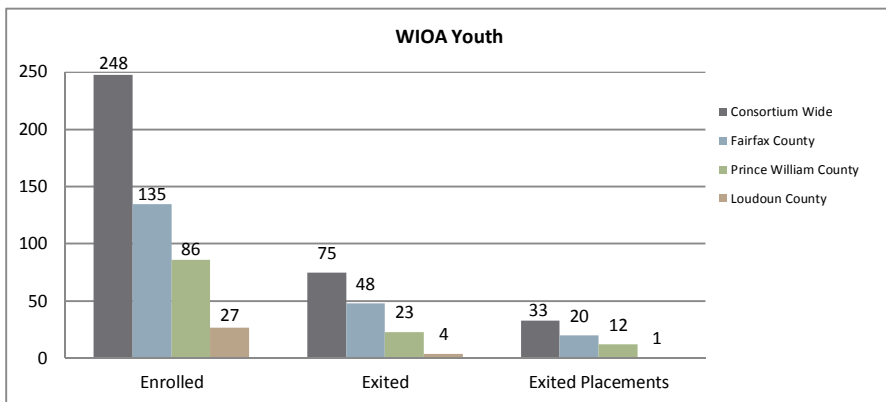
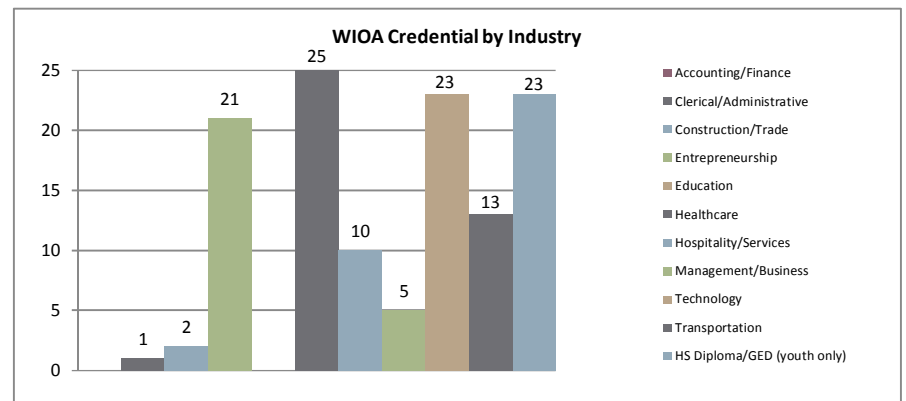
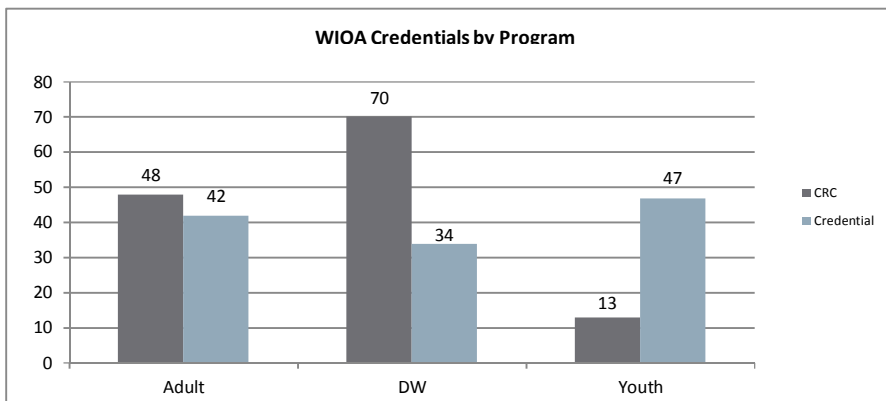
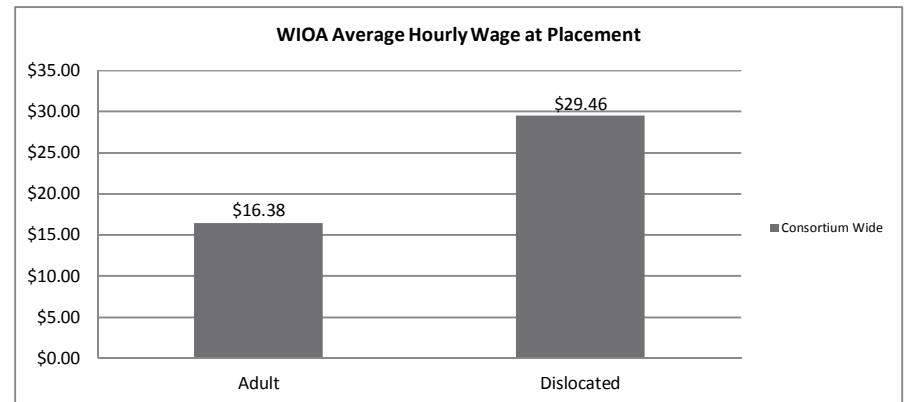
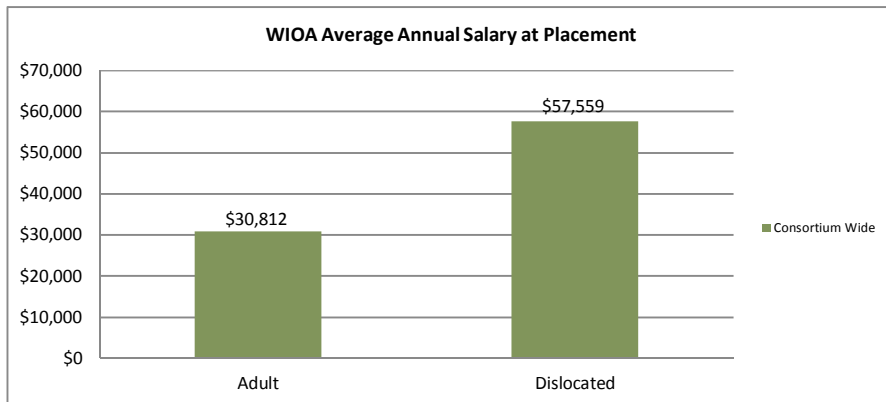
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to January 31, 2016)

At-A-Glance					
One-Stop Services		WIOA Services (Youth/Adult/DW)		All Employment & Training Programs	
Center Visits	32,019	Total Participants	929	Total Enrolled	1,108
Unique One-Stop Visits	13,814	WIOA Job Placements	184	Total Exited	330
One-Stop Job Placements	277	Average Hourly Wage at Placement (Adult)	\$16.38	Total Job Placements	274
Average Hourly Wage at Placement	\$13.97	Average Hourly Wage at Placement (DW)	\$29.46	Total Participants with Disabilities	179
		Average Hourly Wage at Placement (Youth)	\$9.70	Total Veterans	78
		Credentials Received (at Closure)	123		



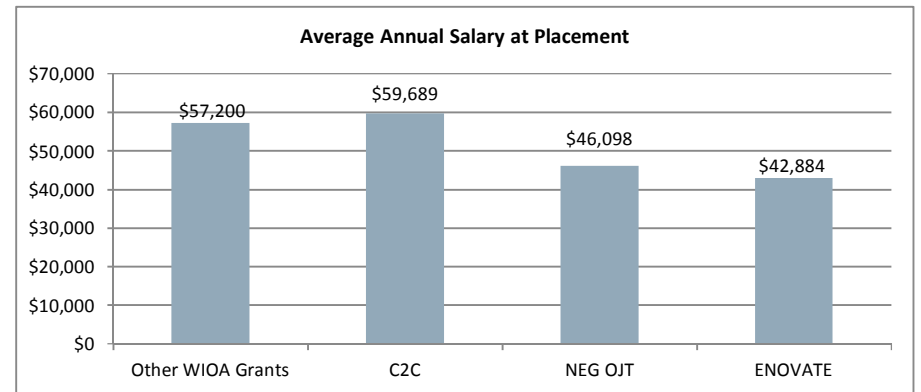
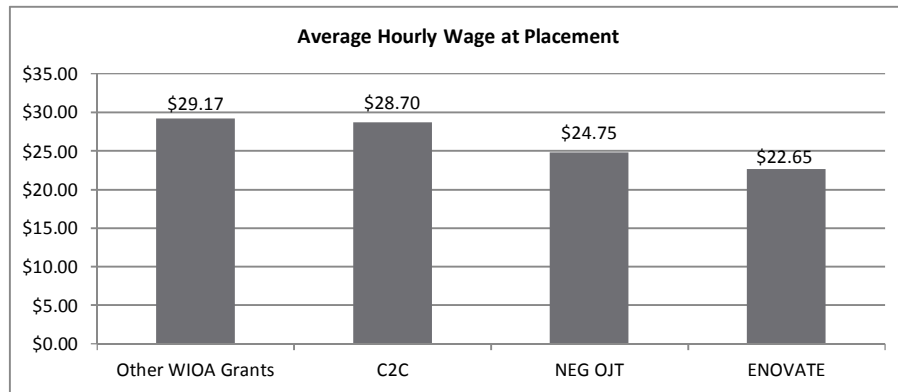
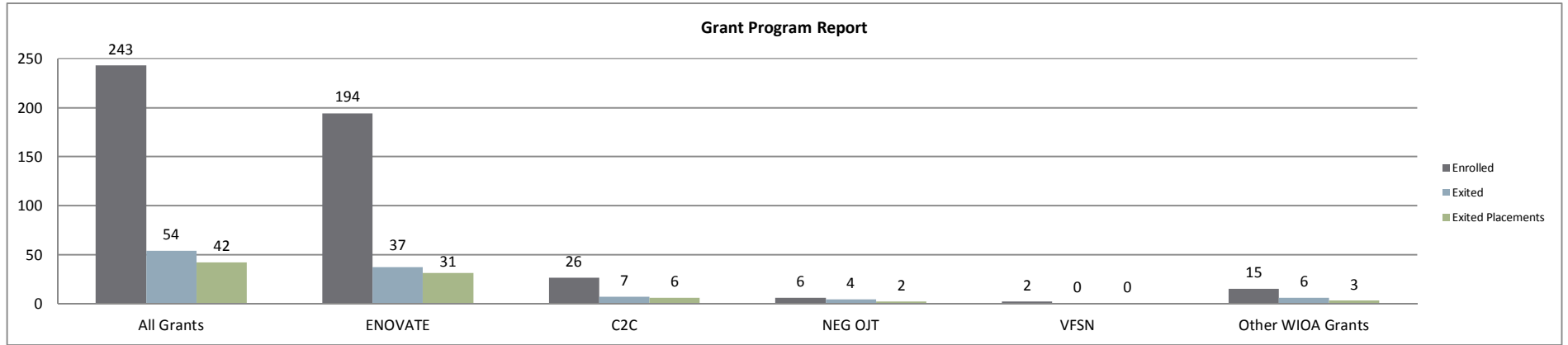
### WIOA Breakdown - Adult, Dislocated Worker and Youth



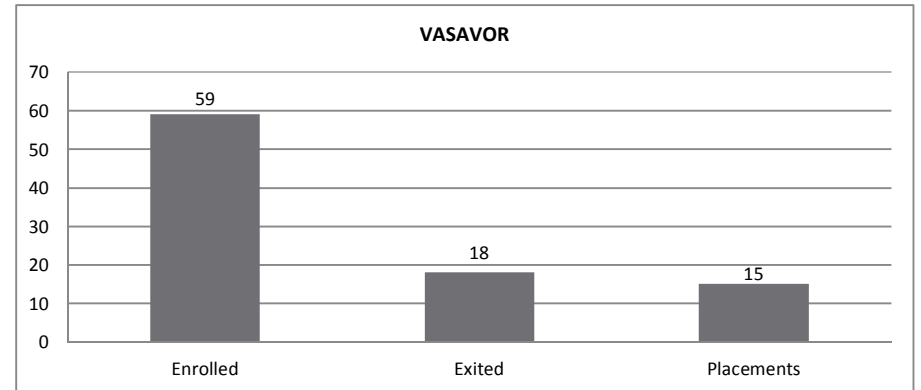
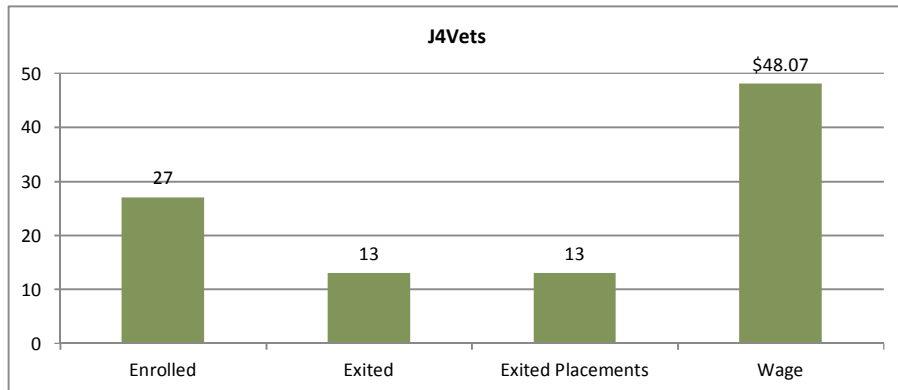


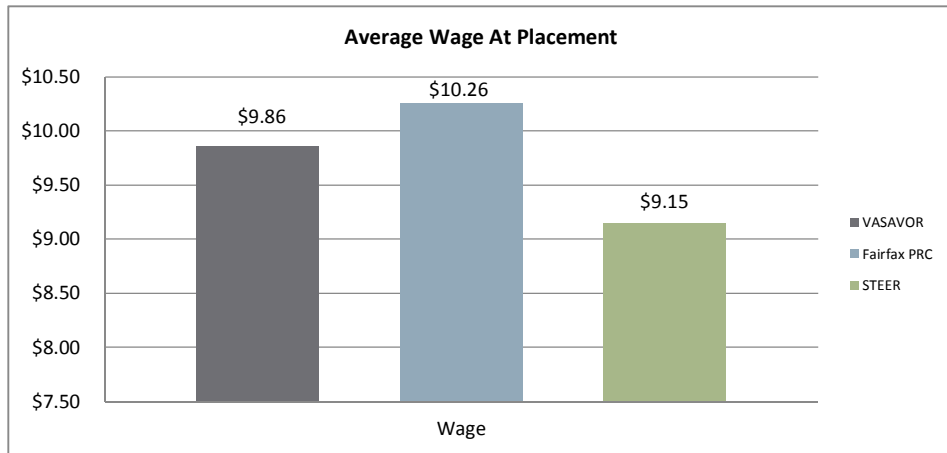
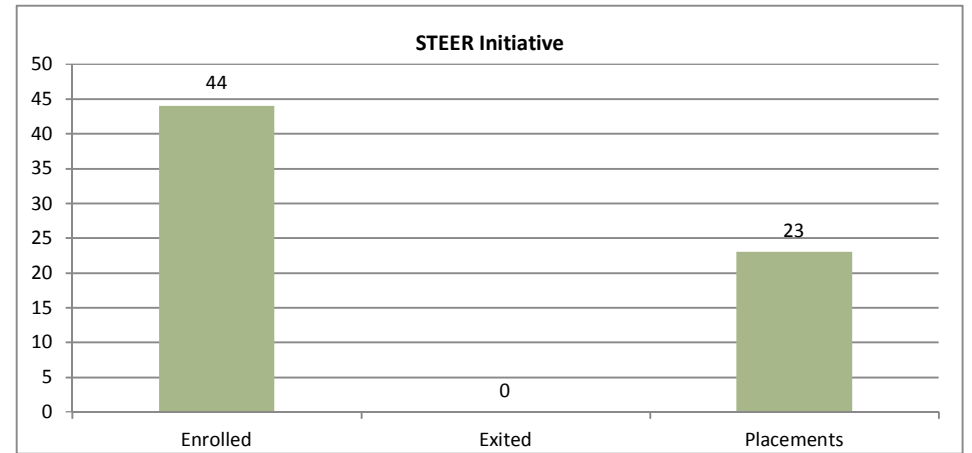
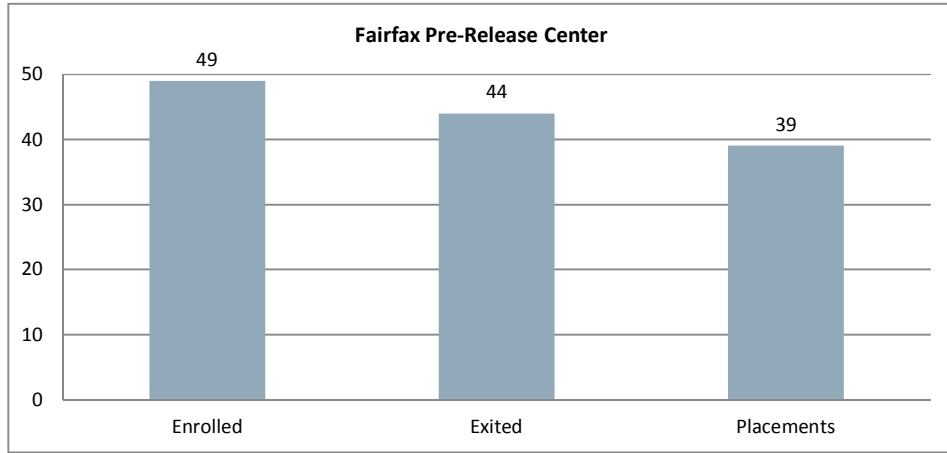
## Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2015 to January 31, 2016)



### Non WIOA Grants

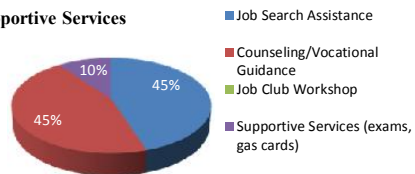




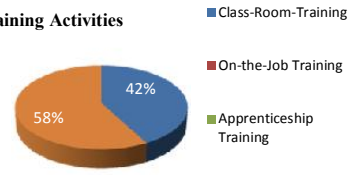
**The SkillSource Group, Inc.**  
Jobs for Veterans Monthly Report - **Year 4**

													Yearly Cumulative Outcomes		
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	4thYear Cumulative	4th Year Goal	4th Year Adjusted Goal	3rd Year Cumulative	2nd Year Cumulative	1st year Cumulative
Clients Enrolled	20	0	2	5	0	0	0	0	0	27	20	27	143	148	88
Placed in Training	5	7	3	0	4	0	0	0	0	19	16	22	101	119	66
Placed in Employment	1	4	3	2	0	2	1	0	0	13	14	19	96	96	27
Average Hourly Wage at Placement	\$51.44	\$57.76	\$37.04	\$35.87	\$0.00	\$55.84	\$50.48	\$0.00	\$0.00	\$48.07	\$20.00	\$20.00	\$30.97	\$31.33	\$26.82
Exited	1	4	3	2	0	2	1	0	0	13	20	27	143	148	88
Employed at Exit	1	4	3	2	0	2	1	0	0	13	14	19	96	96	27

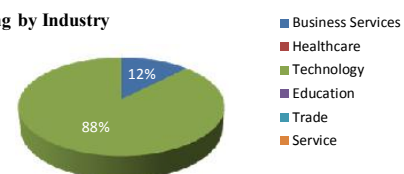
**Supportive Services**



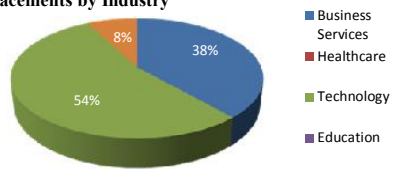
**Training Activities**



**Training by Industry**

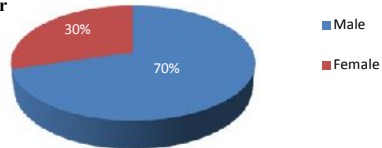


**Job Placements by Industry**

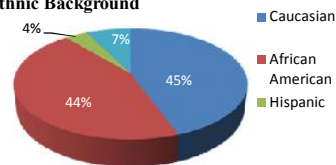


**Demographics**

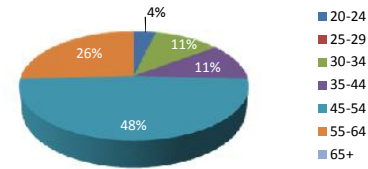
**Gender**



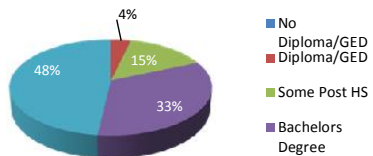
**Ethnic Background**



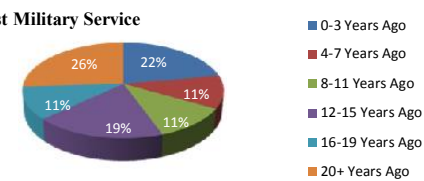
**Age**



**Education**



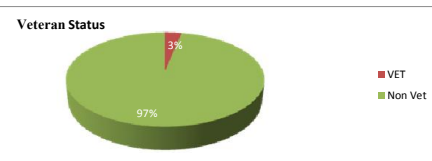
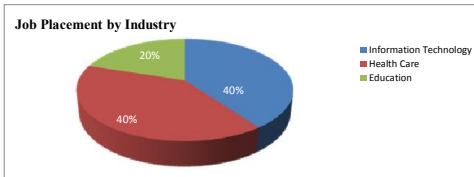
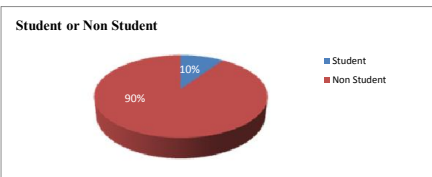
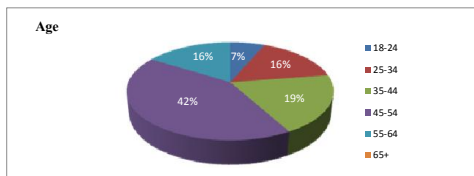
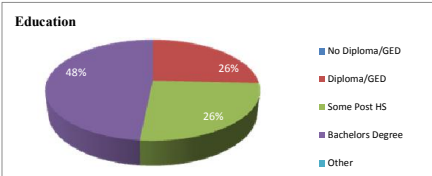
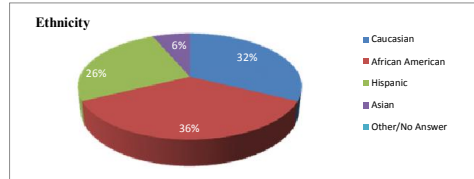
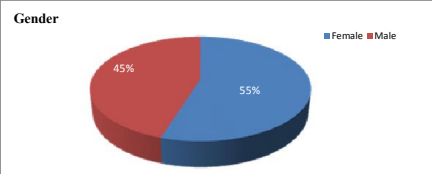
**Last Military Service**



**The SkillSource Group, Inc.**  
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	80	83	82	97	82	63	41	29	1505	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	7	5	1	2	1	31	100
Enrolled in WIA (Manassas)	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	7	5	1	2	1	31	
In Training Activity	0	0	0	0	0	0	0	3	0	1	0	0	1	0	0	0	0	0	0	1	2	1	5	4	2	1	4	25	90
Completed Training	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1	0	1	0	1	0	0	0	2	4	4	3	1	18	
Received Credential	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1	0	0	1	2	0	0	3	8	45
Entered Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	2	0	1	2	1	7	66
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	3	0	1	2	1	9	
Employment at Exit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	2	0	1	2	1	7	
Average Hourly Wage at Placement	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10	\$0	\$0	\$0	\$0	\$11	\$0	\$10	\$50	\$41	\$24	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	1	0	1	1	0	3	2	6	1	3	2	3	4	1	2	36	

**Demographics**



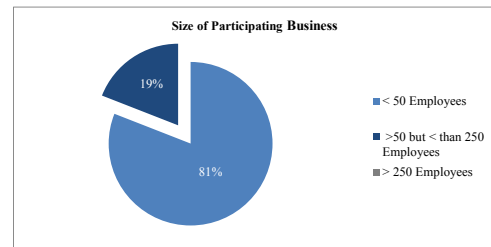
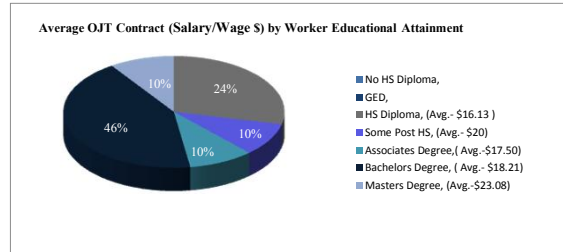
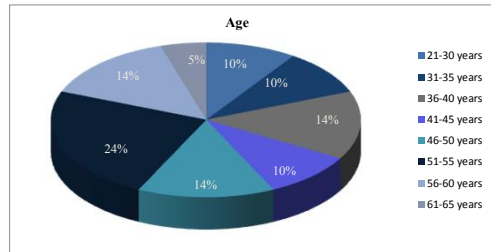
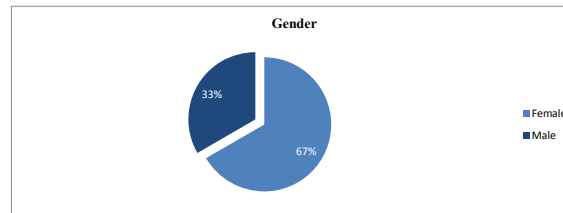
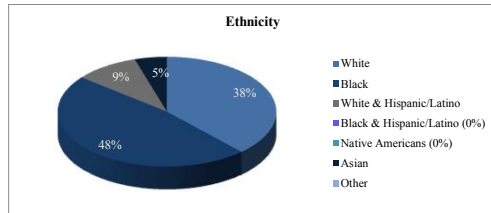


**Northern Virginia Workforce Area #11  
DWT NEG OJT Grant -January 2016 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	15	19	22	9	11	3	297
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	0	0	0	0	0	1	21
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	0	2	0	0	1	0	18
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	0	0	0	0	1	0	14
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	0	0	0	0	0	0	9
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	0	0	0	2
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	15	16	21	27	11	17	327
Employer Contracts (PreAward Checklist Recd)	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	0	0	1	3	1	1	51
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	2	2	2	2	3	2	271

\* Additional clients entered employment unrelated to OJT. Current total: 3

**Formula OJT Placed Participant Demographics**





**Virginia Serious and Violent Offender Reentry Program**  
Monthly Report

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Active Caseload	40	41	43	46	48	45	47					
Receiving Placement Services	40	41	43	46	47	41	44					
New Placements	1	2	3	4	3	1	3					
Unique Placements	1	2	3	2	3	1	1					
Currently Working	30	28	27	30	33	27	24					
Receiving SSI	0	1	0	1	0	0	0					
Technical Violations	1	0	0	1	1	2	1					
Re-Offended	0	0	0	0	0	0	0					
New enrollments	2	3	3	3	5	1	3					
Returned to program	0	1	1	0	0	0	0					
Upcoming referrals	1	3	3	3	1	1	2					
Exited from Program	4	3	2	2	3	3	1					
Training Expenditures	\$0	\$0	\$4,249.00	\$0	\$5,200.00	\$0	\$3,700.00					
Supportive Services Expenditures	\$1,775.00	\$145	\$1,400.00	\$2,262.00	\$0	\$0	\$29.00					

\*Final Supportive Services Expenditures Reported on One Month Delay

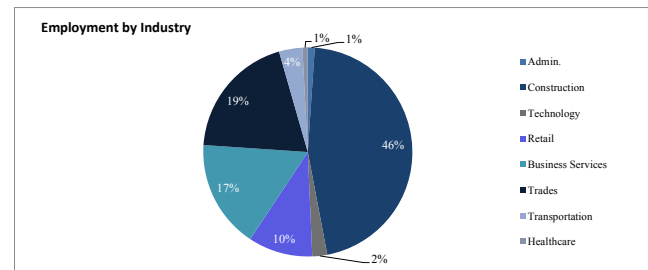
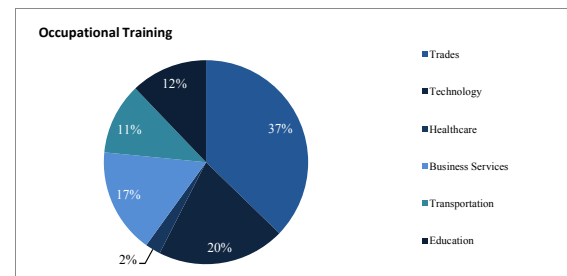
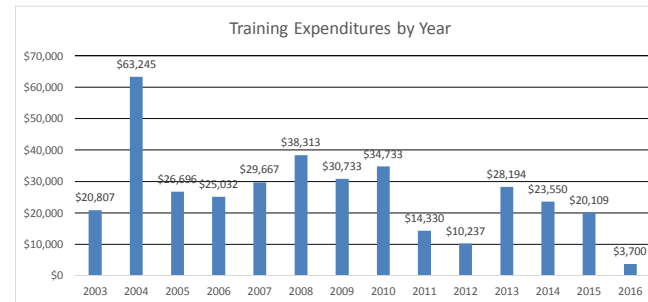
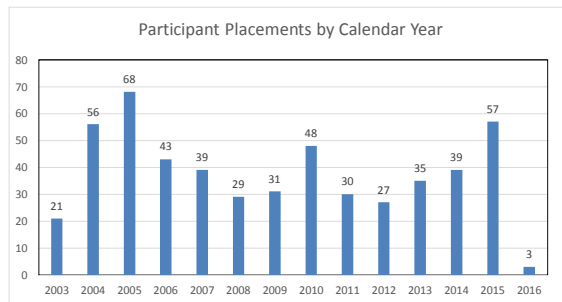
Cumulative (since program inception in 2003):	
Enrollment	509
Placements*	526
Exited**	464
Deceased	6
Average Hourly Wage	\$9.86
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$369,346

\*Multiple placements may be made for one participant

\*\*Exited participants may be returned to program

January Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Merchandise Processor	Retail	\$10.50	40	Yes
Crew Member	Food Industry	\$10.00	30	No
Greeter	Business Services	\$8.00	30	No

**Recidivism Rate: 4%**

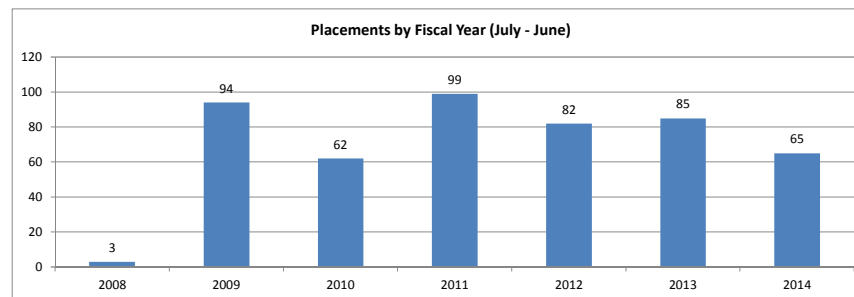
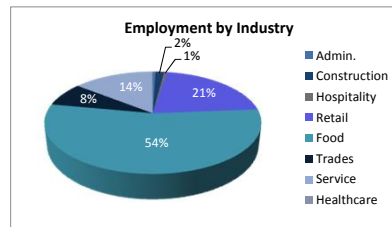
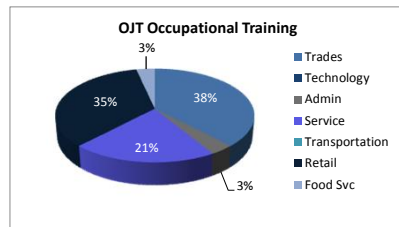


**Fairfax Pre-Release Center**  
*Monthly Report*

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7	10	8	4	7	4	9					
Placed in Employment	4	5	10	5	5	4	6					
Exited	7	6	5	9	6	6	5					
Employed at Exit	6	5	4	8	6	6	4					
Unemployed at Exit	1	1	1	1	0	0	1					
Currently Employed	19	18	23	19	18	16	17					
Average Hourly Wage	\$10.34	\$10.24	\$10.23	\$10.13	\$10.25	\$10.24	\$10.39					

<b>Cumulative</b>	
Enrolled	708
Non-Exited Placements	140
Exited	590
Unemployed at Exit	102
Employed at Exit	450
Insured by Federal Bonding	55
Total Bonding Value	\$275,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	59

**Recidivism Rate 8%**



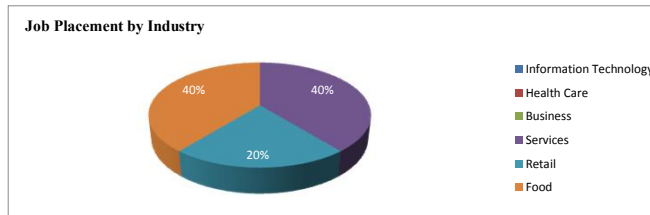
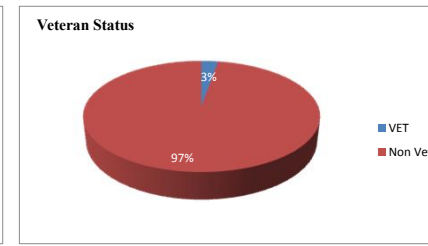
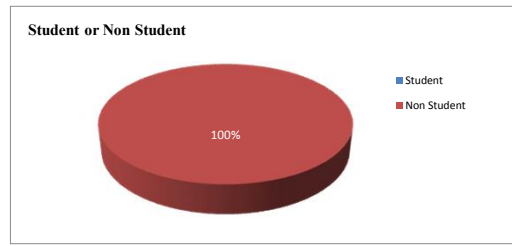
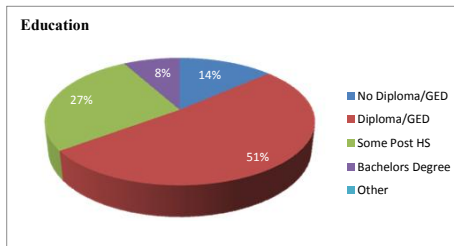
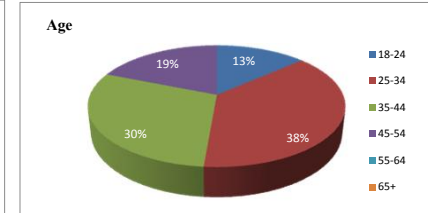
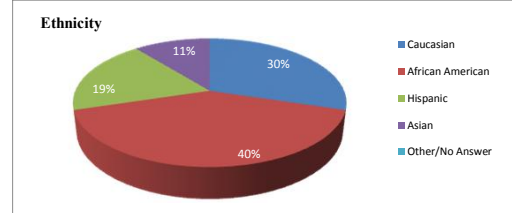
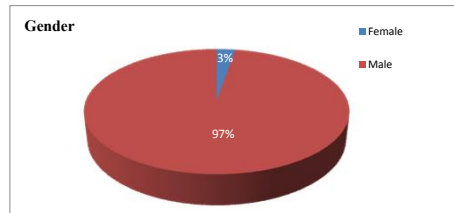
**Sample of Monthly Placements**

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

**The SkillSource Group, Inc.**  
Success Through Education, Employment and Reintegration (STEER)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Cumulative	Goals
<b>Total Clients Enrolled</b>	0	14	7	6	3	3	11						44	150
Pre-Release Center	0	11	4	3	3	2	4						27	
AIB-Non-Work Release	0	0	0	0	0	0	?						0	
Adult Detention Center	0	3	3	3	0	1	?						10	
Enrolled in WIOA	0	0	1	0	0	0	0						1	
Received Training	0	0	1	0	0	0	0						1	
Training Amount	0	\$100	\$1,679	\$200	\$150	\$100	\$150						\$2,379	
Completed Training	0	0	0	0	0	0	0						0	
Received Credential	0	2	7	4	3	2	3						21	
Federal Bonding	0	1	1	0	0	1	0						3	
Entered Employment	0	3	8	3	3	2	4						23	
<b>Clients Exited</b>	0	0	0	0	0	0	0						0	
Violation	0	0	1	0	0	0	0						1	
Re-offended	0	0	0	0	0	0	0						0	
EIP	0	0	0	1	0	0	0						1	
Recidivism Rate	0%	0%	0%	0%	0%	0%	0%						0%	
Dropped Out of Services	0	0	0	0	0	0	0						0	
Employment at Exit	0	0	0	0	0	0	0						0	
Average Hourly Wage at Placement	\$0	\$7.92	\$9.44	\$8.00	\$12.00	\$8.25	\$9.31						\$9.15	

**Client Demographics**



## BREAKDOWN REPORT ON ITAS AND OJTS

*July 1, 2015 -January 31, 2016*

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$4,401		0	0.00%	3	1.30%	3
Clerical / Administrative (CA)	\$13,466		1	1.72%	7	3.04%	8
Construction / Trade (CT)	\$17,022		3	5.17%	5	2.17%	8
Education (Ed)	\$3,210		2	3.45%	1	0.43%	3
Healthcare (He)	\$113,446		21	36.21%	29	12.61%	50
Hospitality / Services (HS)	\$25,772		5	8.62%	7	3.04%	12
Literacy Activities (LA)	\$7,550		12	20.69%	12	5.22%	24
Management/Business (MB)	\$57,808		0	0.00%	24	10.43%	24
Technology (Tech)	\$254,244		11	18.97%	83	36.09%	94
Transportation (Tr)	\$179,400		3	5.17%	58	25.22%	61
Others	\$0	\$30	0	0.00%	1	0.43%	1
<b>TOTAL</b>	<b>\$676,318</b>	<b>\$30</b>	<b>58</b>	<b>100.00%</b>	<b>230</b>	<b>100.00%</b>	<b>288</b>

*AF: bookkeeping*

*CA: Administrative Certificate, MS Office Certificate*

*CT: HVAC, plumbing, electric*

*Ed: teaching, childcare*

*LA: ESL, basic computer*

*Others: J4VETS CRC*

*He: medical, dental, pet health*

*HS: food, design, massage, hair*

*Tech: information technology*

*Tr: CDL ( A & B or endorsement)*

*MB: government contracts, HR, project management*

ITA Obligated by Grants	Training Amount
WIOA Adult	\$351,455
WIOA Dislocated	\$198,731
WIOA Youth	\$93,799
J4VETS	\$18,470
VASAVOR	\$13,894
<b>TOTAL</b>	<b>\$676,348</b>

OJT Obligated by Grants	OJT Amount
WIOA Adult	\$11,804
NEG	\$6,895
VASAVOR	\$0
<b>TOTAL</b>	<b>\$18,700</b>

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG/WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$3,749	0	0.00%	1	20.00%	1
Clerical / Administrative (CA)	\$3,900	0	0.00%	1	20.00%	1
Construction / Trade (CT)	\$2,995	0	0.00%	1	20.00%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$8,055	0	0.00%	2	40.00%	2
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
<b>TOTAL</b>	<b>\$18,700</b>	<b>0</b>	<b>0.00%</b>	<b>5</b>	<b>100.00%</b>	<b>5</b>

**CENTER FOR BUSINESS PLANNING AND DEVELOPMENT**  
(Business Development Assistance Group, Inc.)

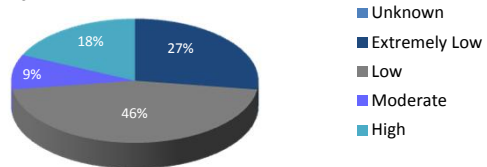
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	TOTAL
<b>Client Overview</b>													
Walk-In	18	62	59	62	48	60	49						358
One-on-One Counseling	17	21	19	28	17	16	11						129
Training and Event Attendees*	57	51	99	89	117	90	60						563
<b>Total:</b>	<b>92</b>	<b>134</b>	<b>177</b>	<b>179</b>	<b>182</b>	<b>166</b>	<b>120</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1050</b>
<b>Economic Impact</b>													
New Businesses Created**	3	6	2	3	4	2	3						23
New Jobs Created	3	6	2	3	4	2	4						24
Businesses Expanded	1	0	1	2	2	1	0						7
<b>Total:</b>	<b>7</b>	<b>12</b>	<b>5</b>	<b>8</b>	<b>10</b>	<b>5</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>54</b>
<b>Services Utilized</b>													
TA for Business Startup	16	19	20	24	13	13	8						113
TA for Business Expansion	1	2	2	4	4	3	3						19
<b>Total:</b>	<b>17</b>	<b>21</b>	<b>22</b>	<b>28</b>	<b>17</b>	<b>16</b>	<b>11</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>132</b>

*Trainings and Events
5 Simple Steps Training: 10
NVCC Training: n/a
Focus Group Meeting: 50

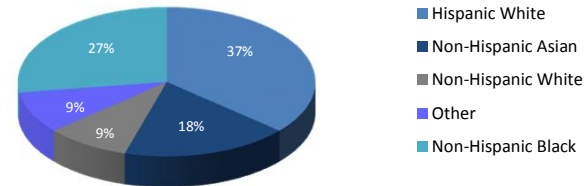
**New Businesses
SignMedic, LLC.
Joy Home Healthcare, LLC.
Alpha & Omega Cleaning Services

**January 2016 Demographics**

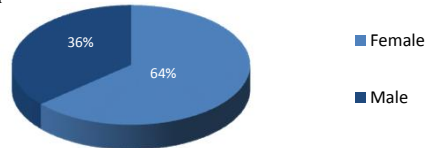
**Income**



**Ethnicity**



**Gender**



The *SkillSource* Group, Inc.  
Virginia Employment Through Entrepreneurship Consortium (VETEC)  
January 2016

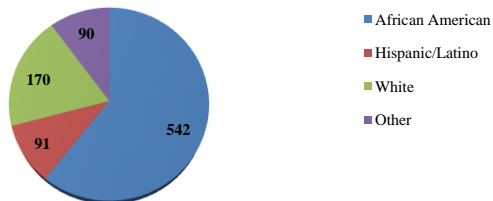
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	1,073	1,583	730	3,386
# Screened to be WIA eligible	939	1,015	420	2,374
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	152	72	67	291
# Veterans Enrolled	54	123	50	227
# Receiving Services	328	315	33	676
#Enrolled Participants – Referred back to traditional employment	59	129	60	248
# Starting New Businesses	138	85	56	279
# Withdrawn Participants	31	99	25	155
# Adults/Dislocated (Treatment only)	136/199	297/39	125/97	558/335

**Summary** – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENOVATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

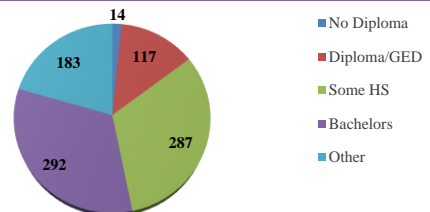
At the conclusion of random assignment, **ENOVATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

## Demographics for VETEC Participants – thru January 2016

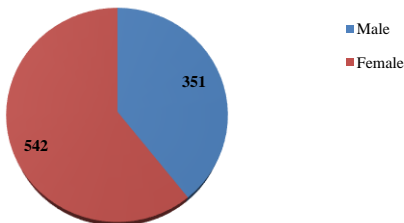
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	145	51	223	85	174	83
Hispanic	56	19	30	13	5	2
White	72	32	62	23	36	10
Other	62	29	21	10	7	5
Total	335	131	336	131	222	100



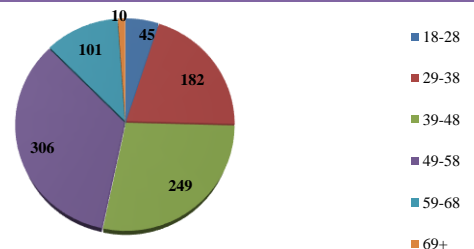
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	8	1	3	2	3	3
Diploma	29	15	37	14	51	24
Some Post HS	91	34	113	46	83	42
Bachelor	140	54	97	33	55	25
Other	67	27	86	36	30	6
Total	335	131	336	131	222	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	149	42	115	21	87	35
Female	186	89	221	110	135	65
Total	335	131	336	131	222	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	17	3	19	17	9	11
29-38	63	25	78	34	41	16
39-48	96	40	84	27	69	36
49-58	115	50	114	42	77	26
59-68	38	12	38	10	25	10
69+	6	1	3	1	1	1
Total	335	131	336	131	222	100



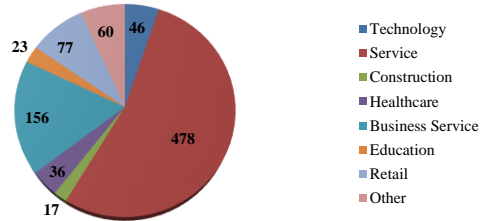
\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

\*\*C=Control

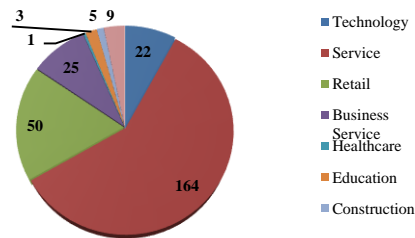
The *SkillSource* Group, Inc.  
Virginia Employment Through Entrepreneurship Consortium (VETEC)  
January 2016

**Results Data for VETEC Participants – thru January 2016**

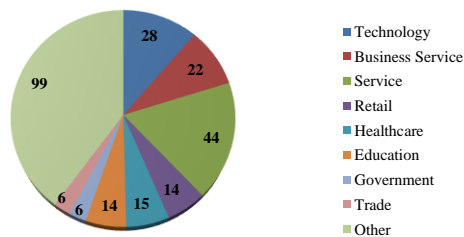
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	32	6	10	4	4	3
Service	131	69	173	69	174	63
Construction	11	6	6	2	--	--
Healthcare	22	7	8	1	6	6
Business Service	86	22	42	9	28	26
Education	--	--	18	5	5	1
Retail	33	17	44	22	--	--
Other	20	4	35	19	5	1
<b>Total</b>	<b>335</b>	<b>131</b>	<b>336</b>	<b>131</b>	<b>222</b>	<b>100</b>



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	16	6	6	4	--	--
Service	72	39	39	53	53	3
Business Service	27	20	20	3	3	--
Retail	16	9	9	--	--	--
Healthcare	1	--	--	--	--	--
Construction	2	3	3	--	--	--
Education	--	3	3	--	--	--
Other	4	5	5	--	--	--
<b>Total</b>	<b>138</b>	<b>85</b>	<b>85</b>	<b>56</b>	<b>56</b>	<b>--</b>



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	13	15	15	--	--	--
Business Service	14	8	8	--	--	--
Service	18	26	26	--	--	--
Retail	3	11	11	--	--	--
Healthcare	7	8	8	--	--	--
Education	--	14	14	--	--	--
Government	--	6	6	--	--	--
Trade	--	6	6	--	--	--
Other	4	35	35	60	60	--
<b>Total</b>	<b>59</b>	<b>129</b>	<b>129</b>	<b>60</b>	<b>60</b>	<b>--</b>



\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

\*\*C=Control