

Department of Family Services

Employment & Training Team Report

July 2015

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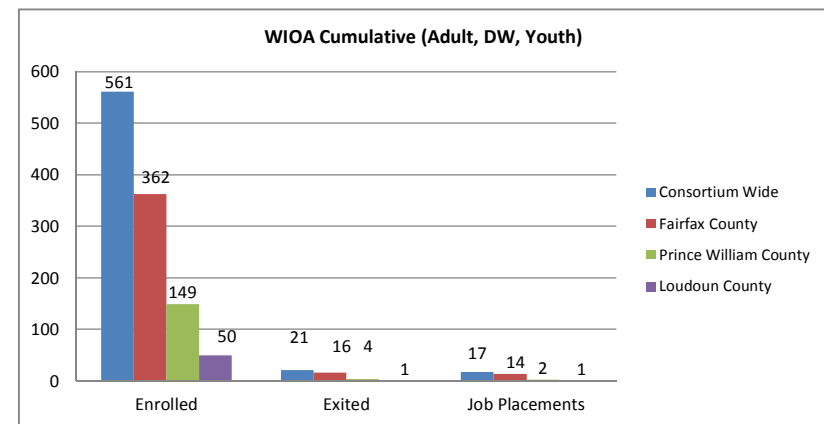
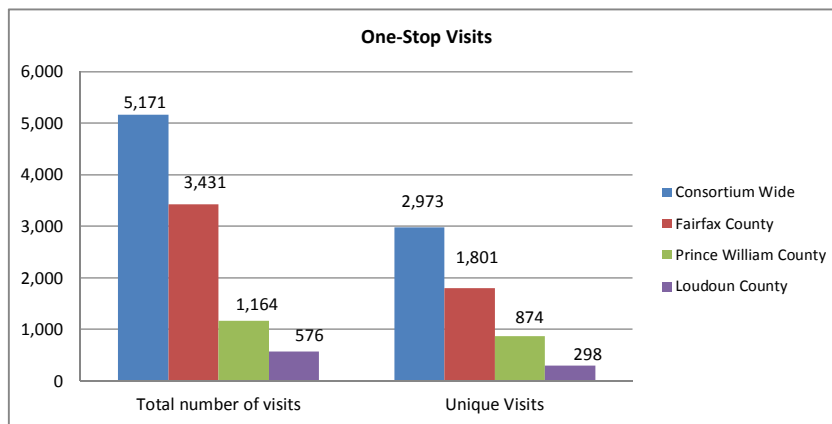
Highlights

- **20** new veteran participants have enrolled in the Jobs 4 Veterans Initiative this month.
- **Three** new businesses were created with assistance from the Center for Business Planning and Development.
- **218** OJT eligible clients have been identified since the DWT NEG OJT grant started.

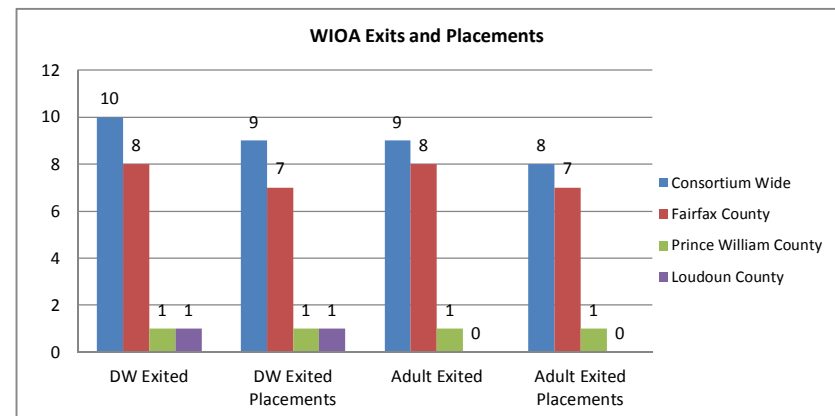
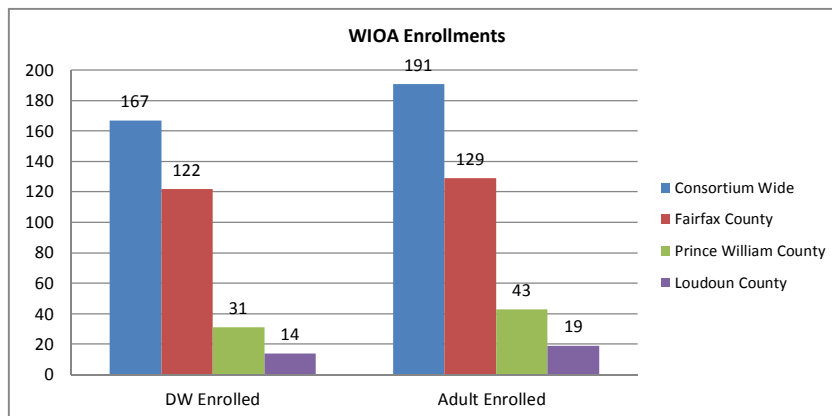
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

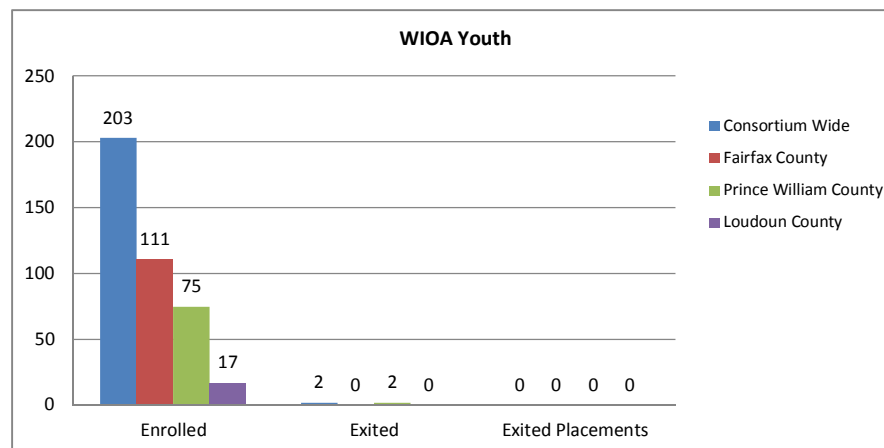
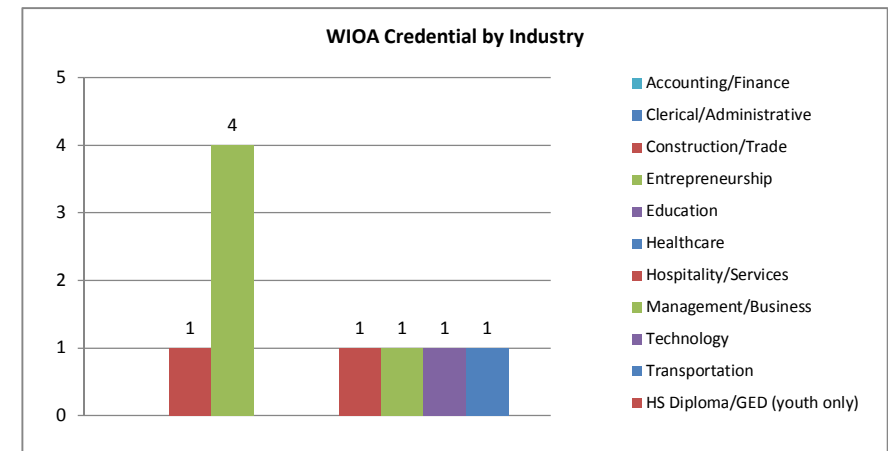
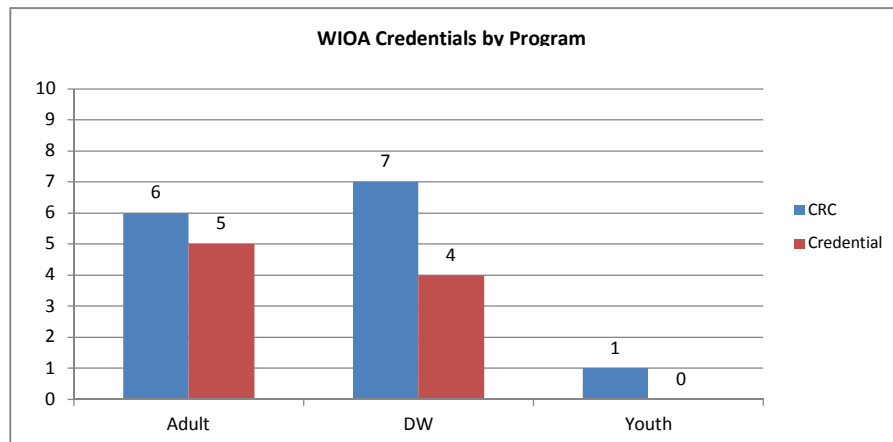
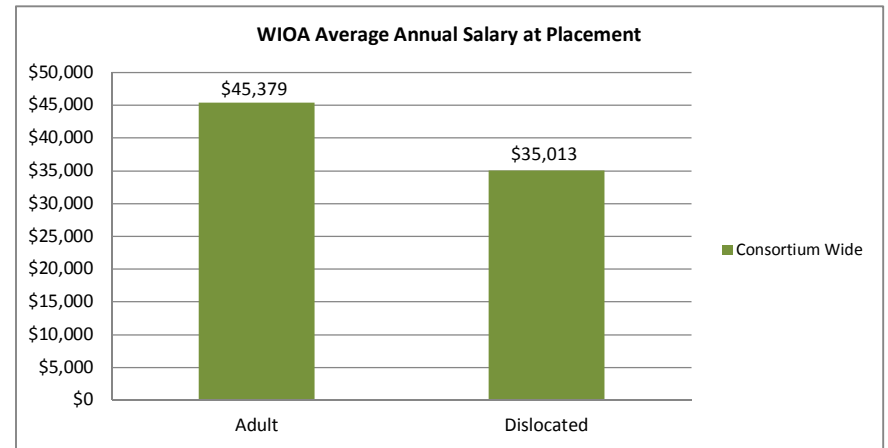
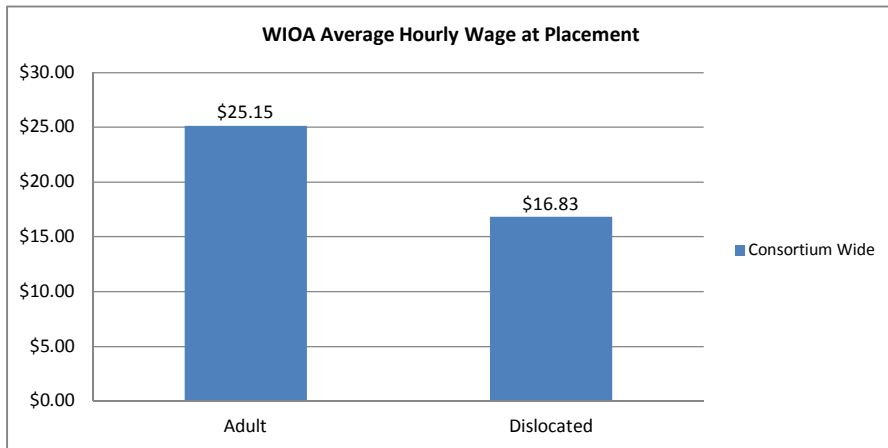
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to July 31, 2015)

At-A-Glance			
One-Stop Visits:	5,171	Total WIOA Participants (Youth/Adult/DW):	561
Unique One-Stop Visits	2,973	WIOA Job Placements	17
One-Stop Job Placements:	43	Average Hourly Wage at Placement (Adult):	\$25.15
Average Hourly Wage at Placement:	\$14.00	Average Hourly Wage at Placement (DW):	\$16.83
		Credentials Received (at Closure)	9
Program Overview			
Total Enrolled	668	Total Job Placements	117
Total Exited	70		



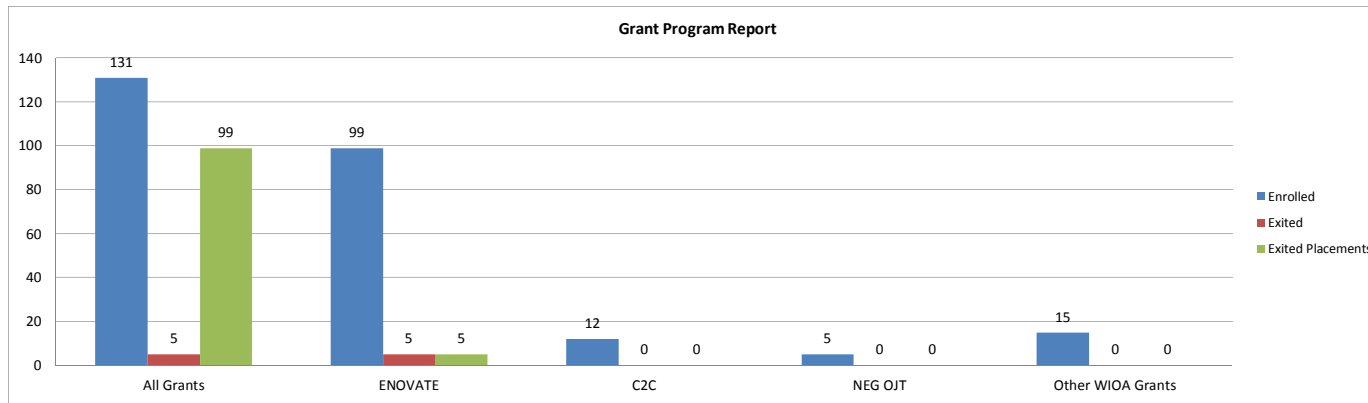
WIOA Breakdown - Adult, Dislocated Worker and Youth



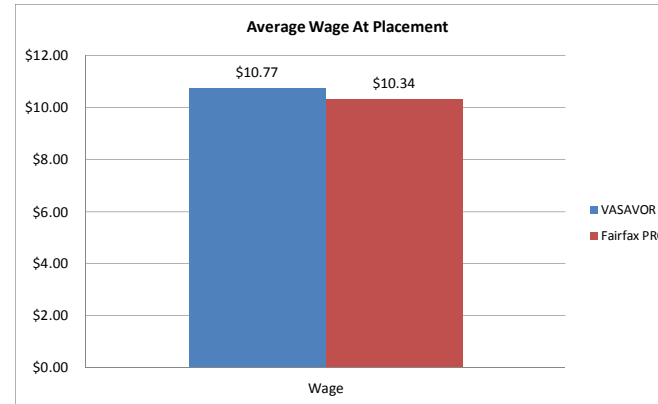
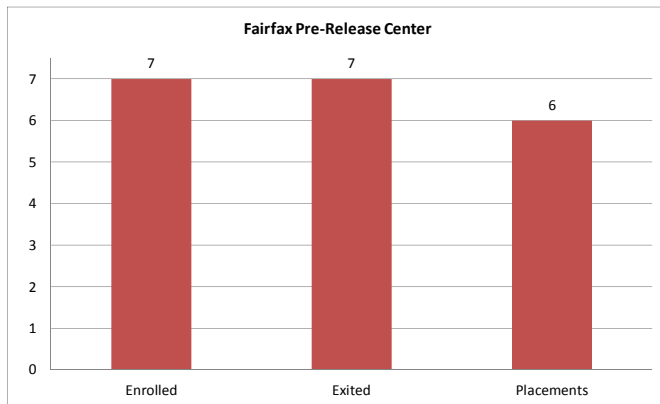
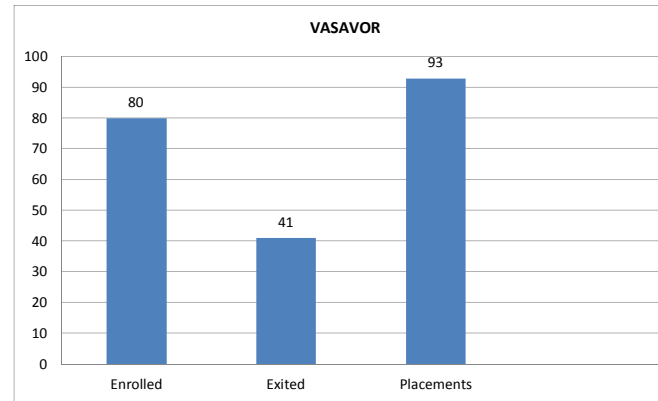
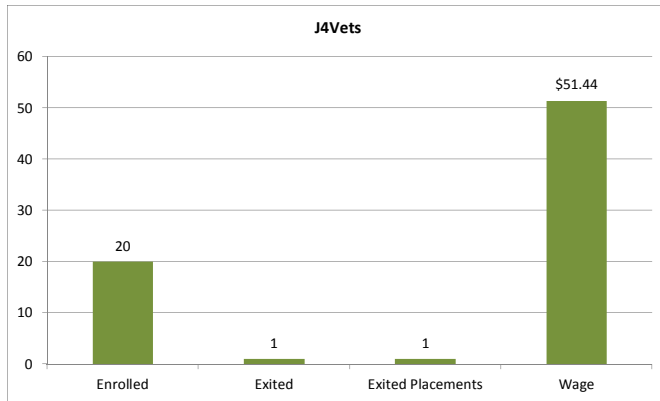


Northern Virginia Workforce Innovation and Opportunity Act, Area XI

Grant Statistics (July 1, 2015 to July 31, 2015)

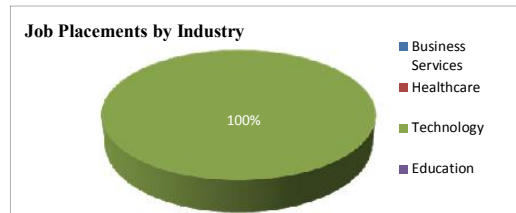
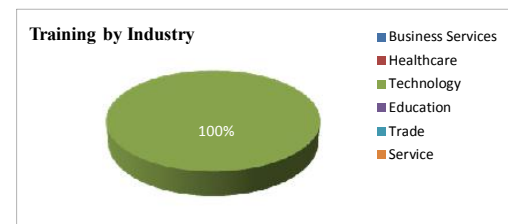
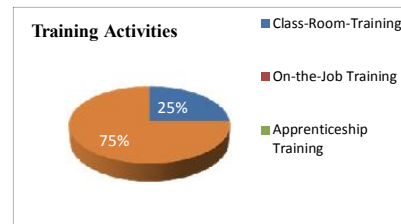
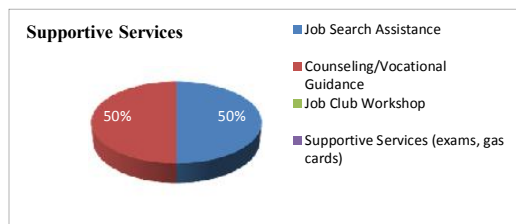


Non WIOA Grants

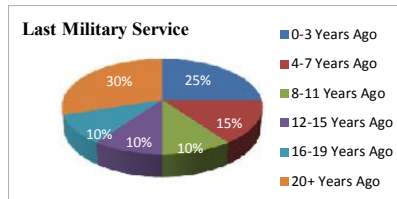
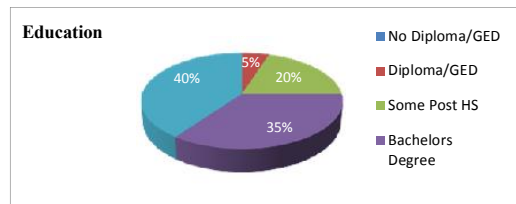
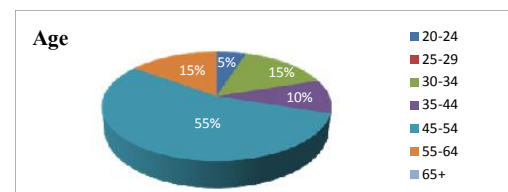
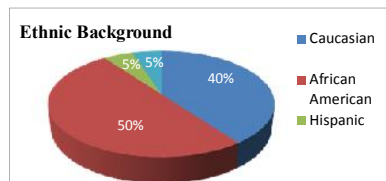
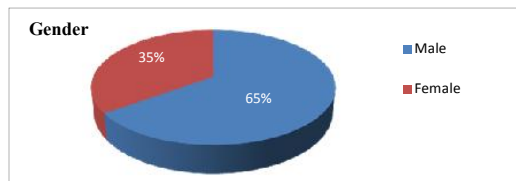


The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 4**

										Yearly Cumulative Outcomes				
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	4th Year Cumulative	4th Year Goal	3rd Year Cumulative	2nd Year Cumulative	1st year Cumulative
Clients Enrolled	20	0	0	0	0	0	0	0	0	20	20	143	148	88
<i>Placed in Training</i>	4	0	0	0	0	0	0	0	0	4	16	101	119	66
Placed in Employment	1	0	0	0	0	0	0	0	0	1	14	96	96	27
<i>Average Hourly Wage at Placement</i>	\$51.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.44	\$20.00	\$30.97	\$31.33	\$26.82
Exited	1	0	0	0	0	0	0	0	0	1	20	143	148	88
<i>Employed at Exit</i>	1	0	0	0	0	0	0	0	0	1	14	96	96	27



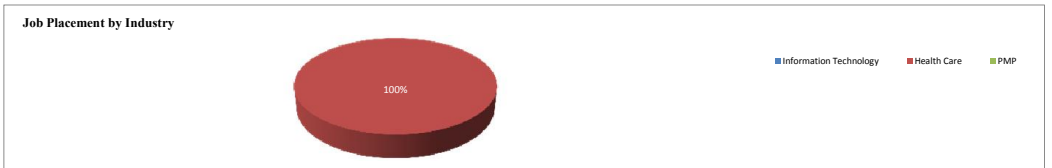
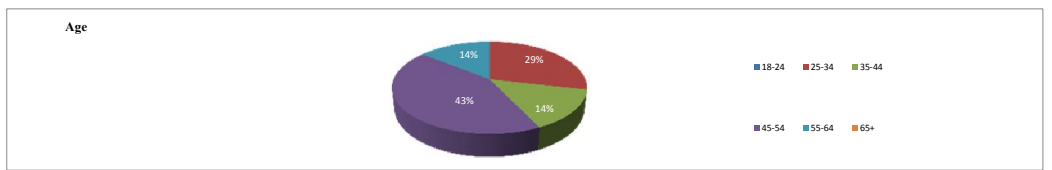
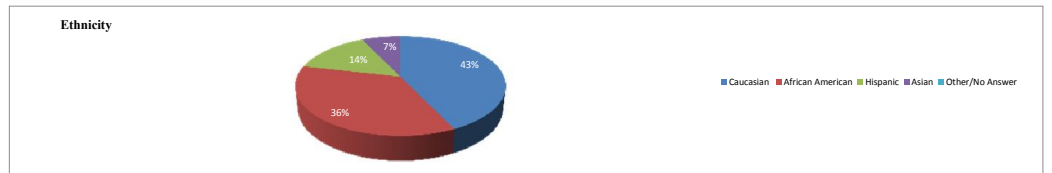
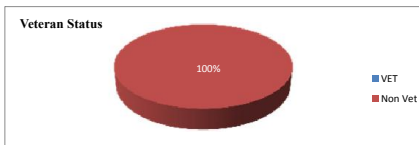
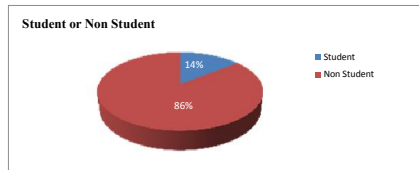
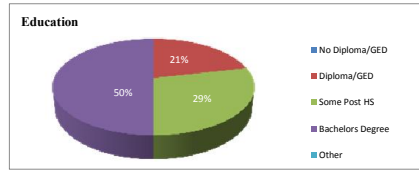
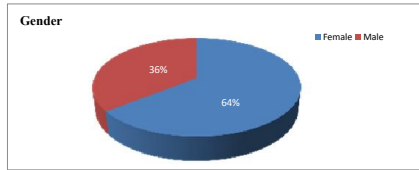
Demographics



The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	80	83	1111	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	14	100
Enrolled in WIOA (Manassas)	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	14	
In Training Activity	0	0	0	0	0	0	0	3	0	1	0	0	1	0	0	0	0	0	0	1	2	8	90
Completed Training	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1	0	1	0	1	0	0	4	
Received Credential	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1	45
Entered Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1	66
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	2	
Employment at Exit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1	
Average Hourly Wage at Placement	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10	\$0	\$0	\$0	\$10	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	1	0	1	1	0	3	2	6	1	21	

Demographics

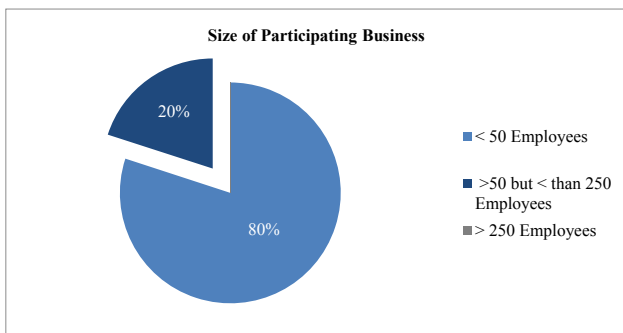
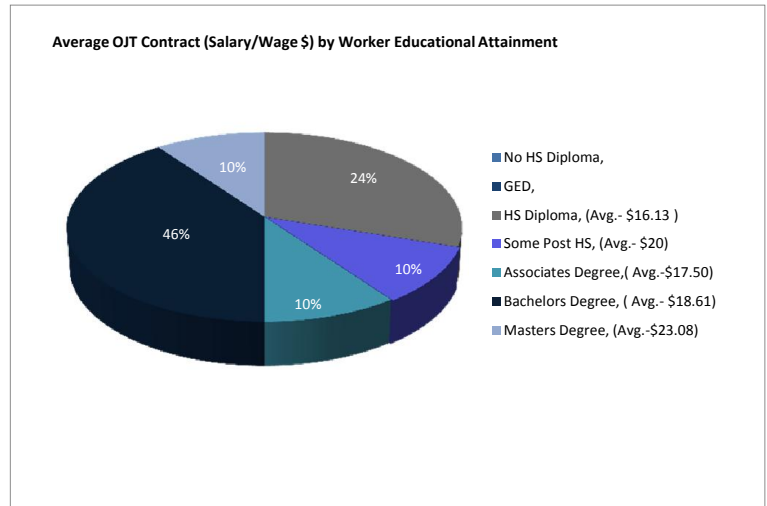
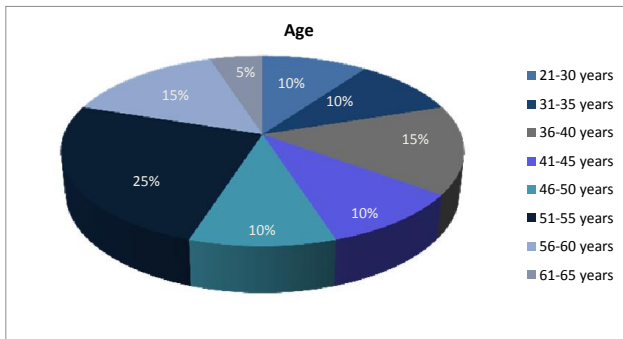
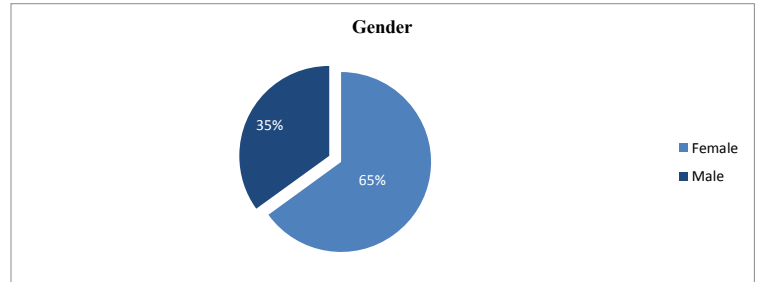
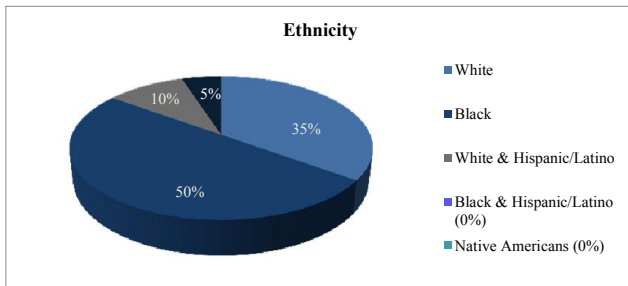


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant - July 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	218
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	20
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	15
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	13
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	9
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	2
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	220
Employer Contracts Checklist Rec'd) (PreAward	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	45
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	258

* Additional clients entered employment unrelated to OJT. Current total: 2

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- July 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Active Caseload	59	61	60	60	61	58	56	55	55	53	55	49	40
Receiving Placement Services	58	61	60	58	57	57	57	57	55	48	53	45	40
New Placements	3	2	3	3	2	5	6	7	12	5	5	8	1
Currently Working	45	41	43	44	44	49	55	62	74	79	84	92	30
Receiving SSI	0	0	0	0	0	0	1	0	1	0	0	1	0
Technical Violations	1	1	1	0	1	1	3	1	0	5	2	2	1
Re-Offended	0	1	0	0	0	1	0	0	1	0	0	0	0
New enrollments	2	4	0	0	1	6	2	1	1	0	2	4	2
Returned to program	0	0	0	0	0	0	0	0	0	1	0	0	0
Upcoming referrals	4	1	0	0	4	3	6	2	1	2	3	2	1
Exited from Program	1	2	1	0	2	9	7	2	1	3	2	10	4
Training Expenditures	\$472	\$0	\$3,438	\$4,987	0	\$4,125.42	\$2,714.90	\$3,500.00	\$299.00	\$ 194.00	\$ 3,952.00	0	0
Supportive Services Expenditures	\$275	\$2,500	\$251	\$865	\$1,001	\$1,010	\$976	\$1,540	\$1,390.29	\$ 839.14	\$ 635.00	\$ 990.00	\$ 1,775.00

**Final Supportive Services Expenditures Reported on One Month Delay*

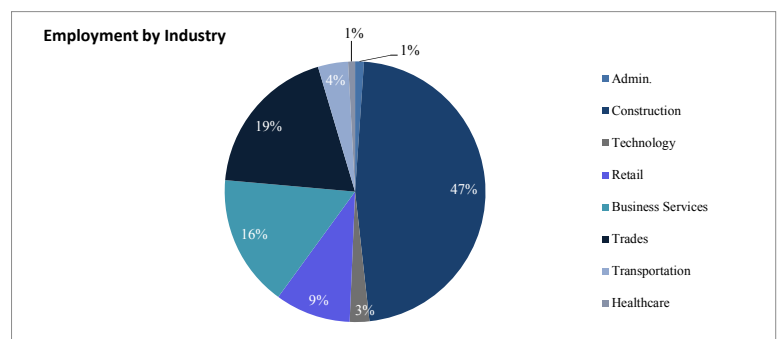
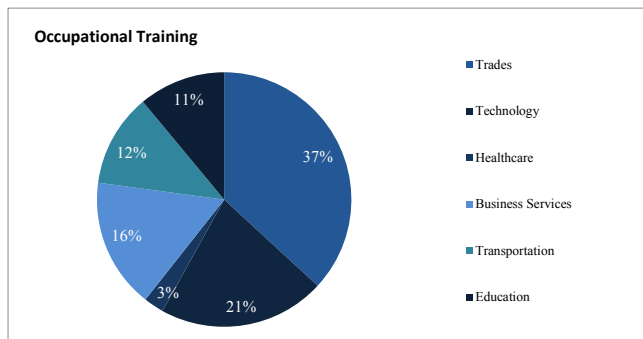
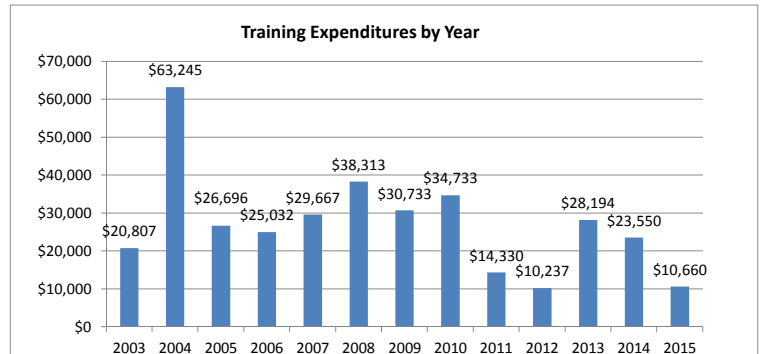
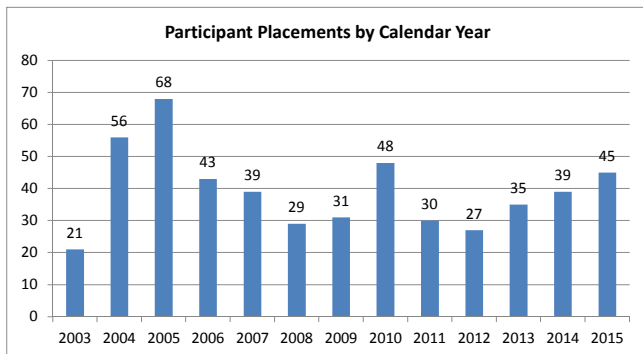
Cumulative (since program inception in 2003):	
Enrollment	491
Placements*	510
Exited**	450
Deceased	6
Average Hourly Wage	\$10.77
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$356,197

**Multiple placements may be made for one participant*

***Exited participants may be returned to program*

July Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Sales Associate	Retail	\$11.00	30	No

Recidivism Rate: 4%

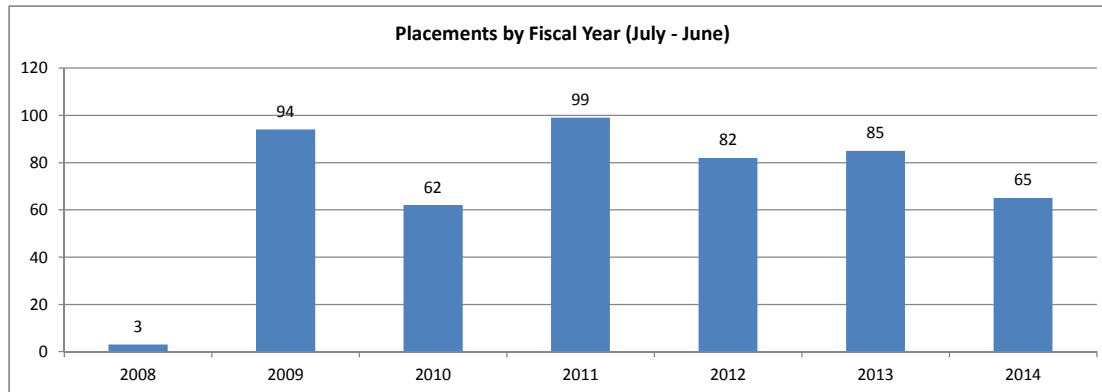
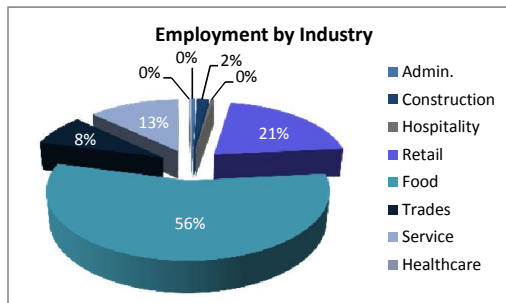
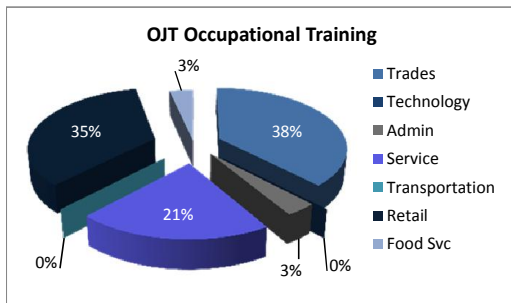


Fairfax Pre-Release Center
Monthly Report-July 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7											
Placed in Employment	4											
Exited	7											
<i>Employed at Exit</i>	6											
<i>Unemployed at Exit</i>	1											
Currently Employed	19											
<i>Average Hourly Wage</i>	\$10.34											

<i>Cumulative</i>	
Enrolled	666
Non-Exited Placements	138
Exited	555
<i>Unemployed at Exit</i>	98
<i>Employed at Exit</i>	417
Insured by Federal Bonding	51
<i>Total Bonding Value</i>	\$255,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	56

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

The **SkillSource** Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
July 2015

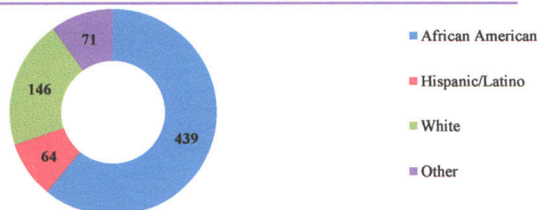
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	878	1,442	668	2,988
# Screened to be WIA eligible	754	900	365	2,019
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	65	29	39	133
# Veterans Enrolled	48	114	49	211
# Receiving Services	237	267	19	523
#Enrolled Participants – Referred back to traditional employment	43	108	45	196
# Starting New Businesses	108	66	49	223
# Withdrawn Participants	19	83	24	126
# Adults/Dislocated (Treatment only)	96/146	261/23	118/76	475/245

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

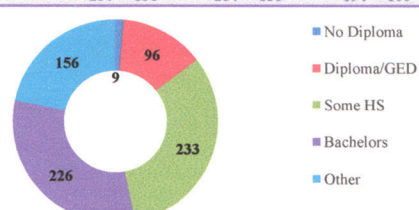
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru July 2015

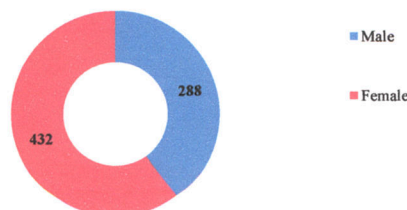
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	100	51	187	85	152	83
Hispanic	35	19	25	13	4	2
White	61	32	54	23	31	10
Other	46	29	18	10	7	5
Total	242	131	284	131	194	100



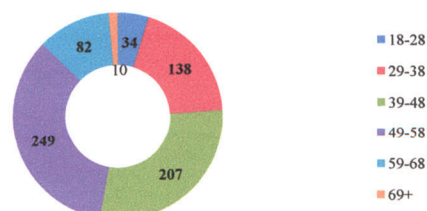
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	5	1	3	2	1	3
Diploma	23	15	30	14	43	24
Some Post HS	65	34	94	46	74	42
Bachelor	99	54	78	33	49	25
Other	50	27	79	36	27	6
Total	230	131	284	131	194	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	108	42	102	21	78	35
Female	134	89	182	110	116	65
Total	242	131	284	131	194	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	13	3	15	17	6	11
9-38	41	25	64	34	33	16
39-48	72	40	71	27	64	36
49-58	85	50	97	42	67	26
59-68	26	12	34	10	22	10
69+	5	1	3	1	2	1
Total	242	131	284	131	194	100



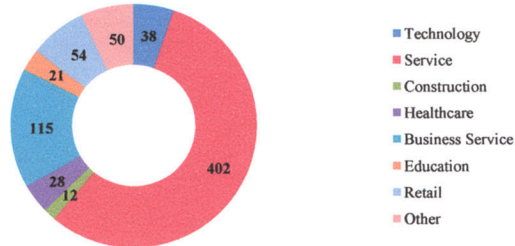
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

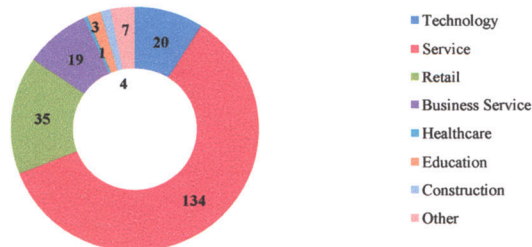
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
July 2015

Results Data for VETEC Participants – thru July 2015

New Business Ideas by Industry	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	25	6	9	4	4	3
Service	105	69	147	69	150	63
Construction	8	6	4	2	--	--
Healthcare	15	17	8	1	5	6
Business Service	54	22	33	9	28	26
Education	--	--	17	5	4	1
Retail	19	17	35	22	--	--
Other	16	4	31	19	3	1
Total	242	131	284	131	194	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	15	5	5	--	--	--
Service	55	33	33	46	46	--
Business Service	18	14	14	3	3	--
Retail	13	6	6	--	--	--
Healthcare	1	--	--	--	--	--
Construction	2	2	2	--	--	--
Education	--	3	3	--	--	--
Other	4	3	3	1	1	--
Total	108	66	66	49	49	--



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	8	15	15	--	--	--
Business Service	12	6	6	--	--	--
Service	10	18	18	--	--	--
Retail	3	6	6	--	--	--
Healthcare	6	5	5	--	--	--
Education	--	14	14	--	--	--
Government	--	5	5	--	--	--
Trade	--	6	6	--	--	--
Other	4	33	33	45	45	--
Total	43	103	103	45	45	--



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2015 - July 31, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0		0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$2,320		0	0.00%	1	2.44%	1
Construction / Trade (CT)	\$3,295		1	8.33%	0	0.00%	1
Education (Ed)	\$0		0	0.00%	0	0.00%	0
Healthcare (He)	\$18,576		5	41.67%	6	14.63%	11
Hospitality / Services (HS)	\$5,912		2	16.67%	2	4.88%	4
Literacy Activities (LA)	\$0		0	0.00%	0	0.00%	0
Management/Business (MB)	\$9,267		0	0.00%	5	12.20%	5
Technology (Tech)	\$60,102		3	25.00%	21	51.22%	24
Transportation (Tr)	\$21,000		1	8.33%	6	14.63%	7
Others	\$0		0	0.00%	0	0.00%	0
TOTAL	\$120,472	\$0	12	100.00%	41	100.00%	53

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

Others: J4VETS CRC

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$63,511
WIOA Dislocated	\$30,949
WIOA Youth	\$17,835
J4VETS	\$7,450
VASAVOR	\$727
TOTAL	\$120,472

OJT Obligated by Grants	OJT Amount
NEG	\$4,992
VASAVOR	\$0
TOTAL	\$4,992

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$4,992	0	0.00%	1	100.00%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$0	0	0.00%	0	0.00%	0
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$4,992	0	0.00%	1	100.00%	1

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	TOTAL
Client Overview													
Walk-In	18												18
One-on-One Counseling	17												17
Training and Event Attendees*	57												57
Total:	92												92
Economic Impact													
New Businesses Created**	3												3
New Jobs Created	3												3
Businesses Expanded	1												1
Total:	7												7
Services Utilized													
TA for Business Startup	16												16
TA for Business Expansion	1												1
Total:	17												17

*Training and Event Attendees	
5 Simple Steps Training:	18
NVCC Training:	14
Focus Group Meeting:	25

**New Businesses	
Helstrom Logistics Consulting Group	
Agile Associates, LLC	
Ana's Spotless Cleaning Services, LLC	

July 2015 Demographics

