

Department of Family Services

Employment & Training Team Report

June 2015

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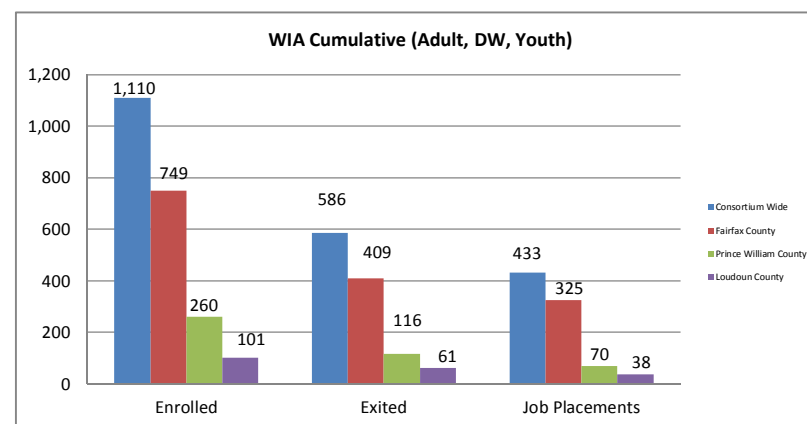
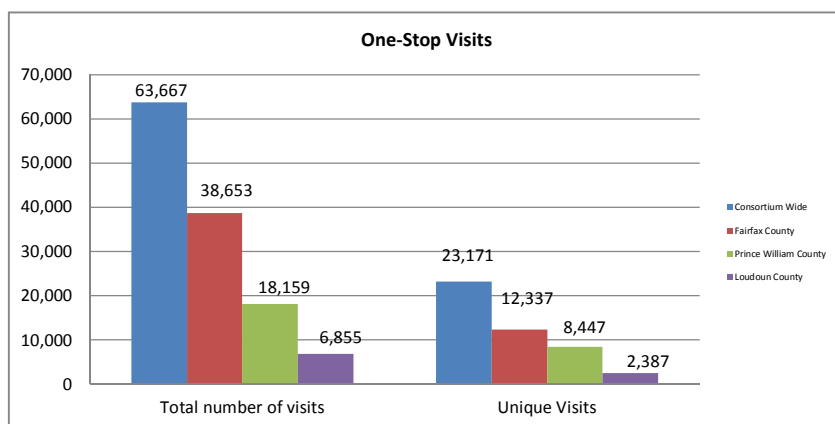
Highlights

- **63,667** job seekers have received core services at their local One-Stop Employment Center since July 2014.
- The average hourly wage at placement for WIA Dislocated Worker participants is **\$30.57**.
- **134** new youth participants enrolled in the WIA Youth program this year.
- **30** J4Vets participants found employment this quarter, with an average hourly wage of **\$33.50**.

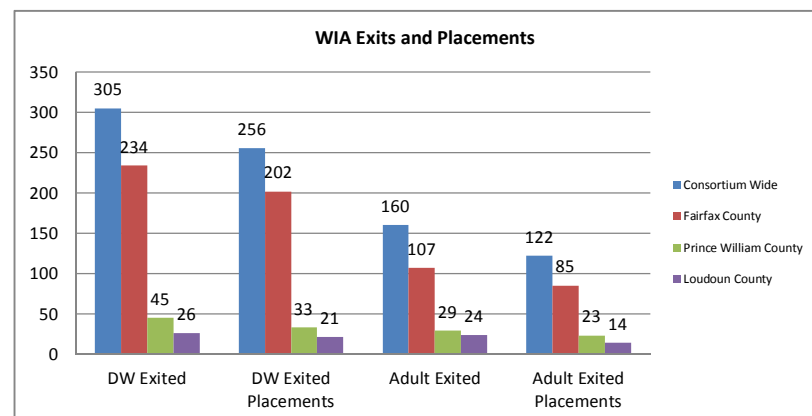
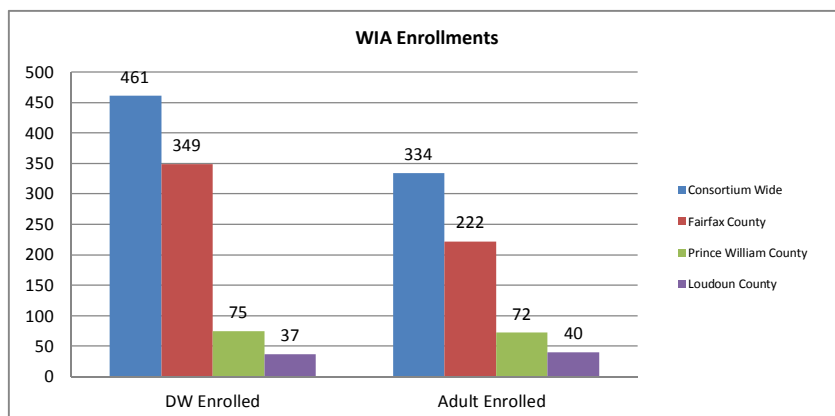
Northern Virginia Workforce Investment Area XI

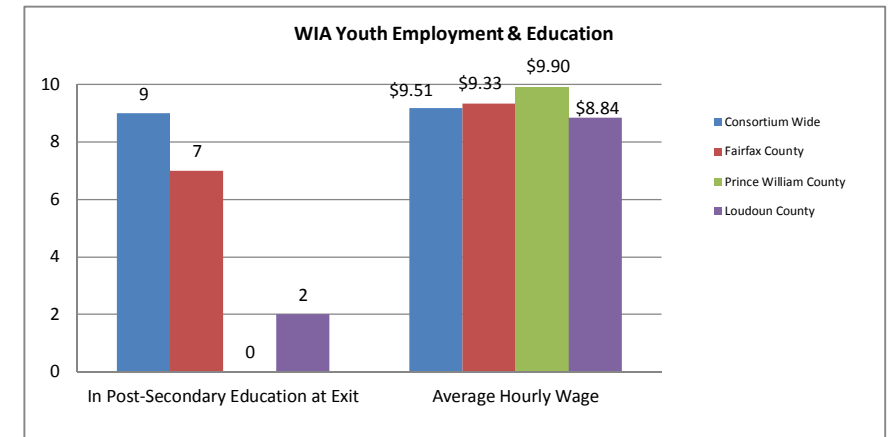
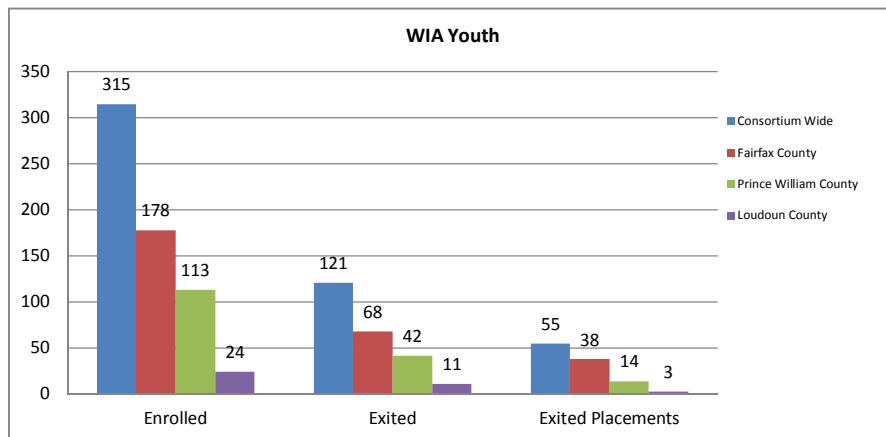
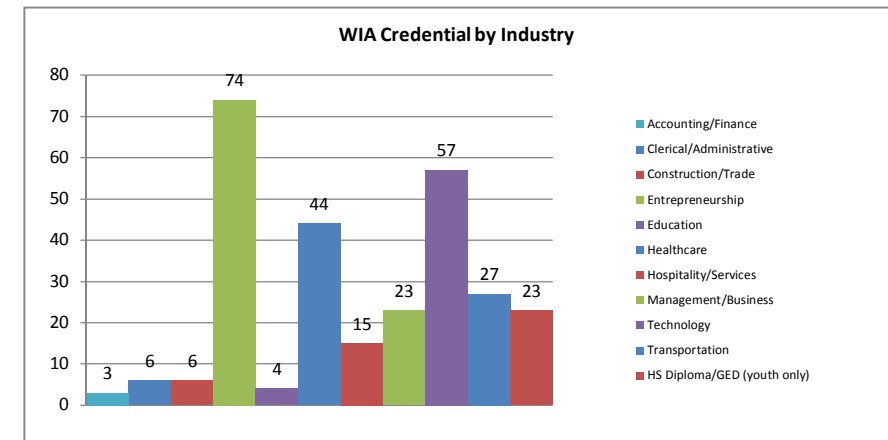
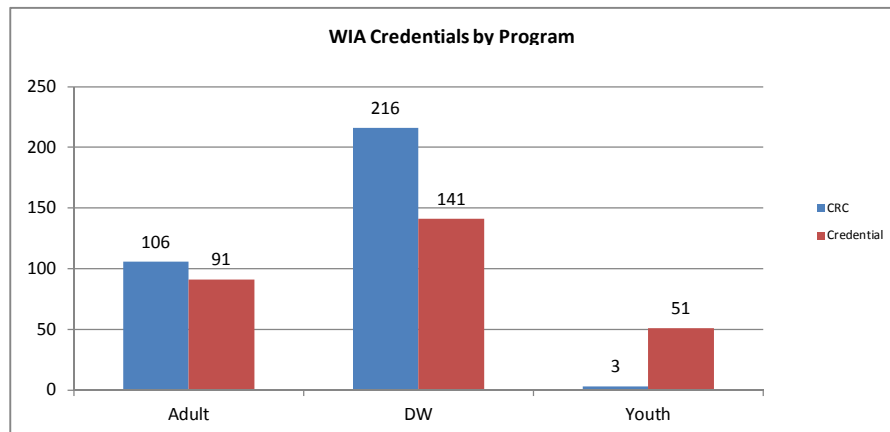
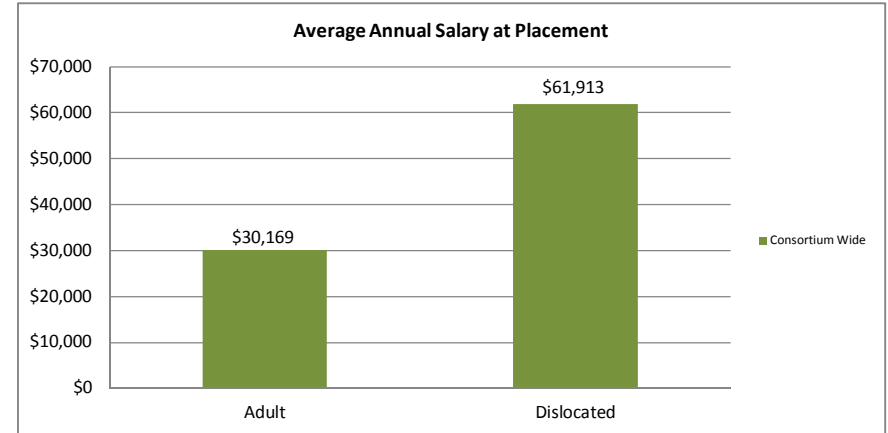
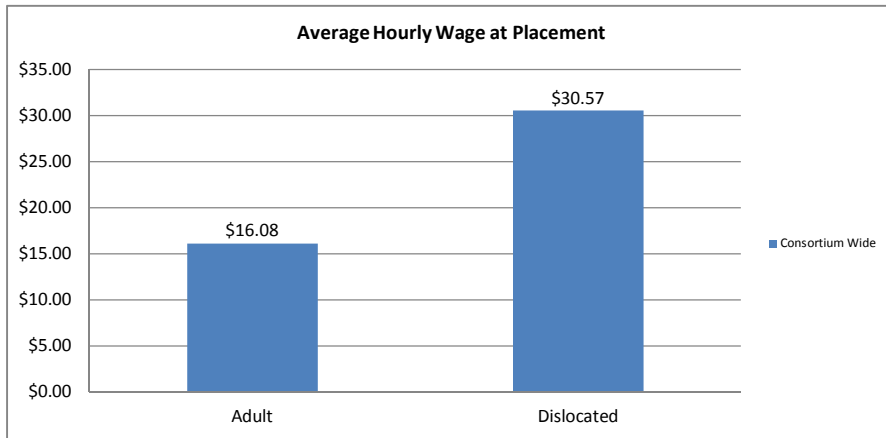
WIA Adult, Youth and Dislocated Worker Statistics (July 1, 2014 – June 30, 2015)

At-A-Glance			
One-Stop Visits:	63,667	Total WIA Participants (Youth/Adult/DW):	1,110
Unique One-Stop Visits	23,171	WIA Job Placements	433
One-Stop Job Placements:	880	Average Hourly Wage at Placement (Adult):	\$16.08
Average Hourly Wage at Placement:	\$14.00	Average Hourly Wage at Placement (DW):	\$30.57
		Average Hourly Wage at Placement (Youth):	\$9.19
		Credentials Received (at Closure)	283
Program Overview			
Total Enrolled	1,443	Total Job Placements	723
Total Exited	850		



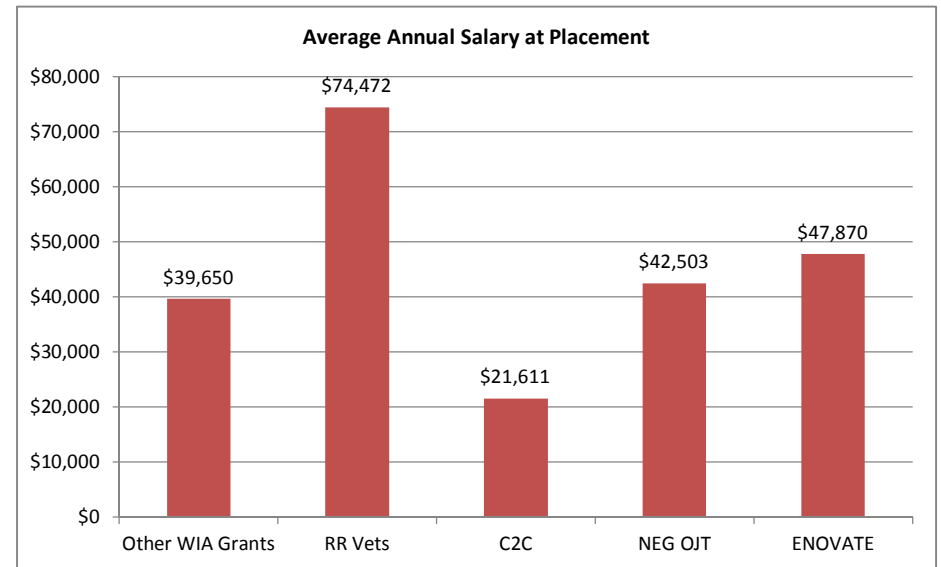
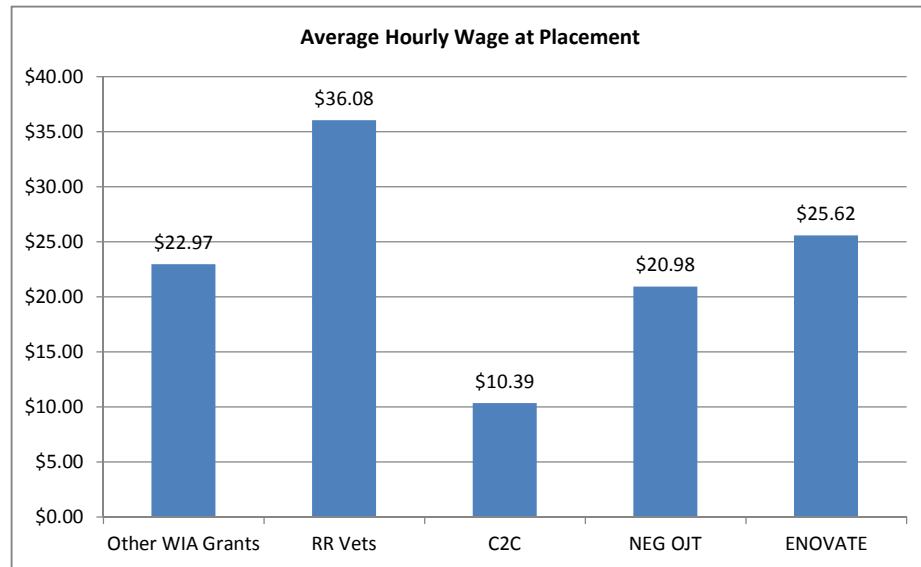
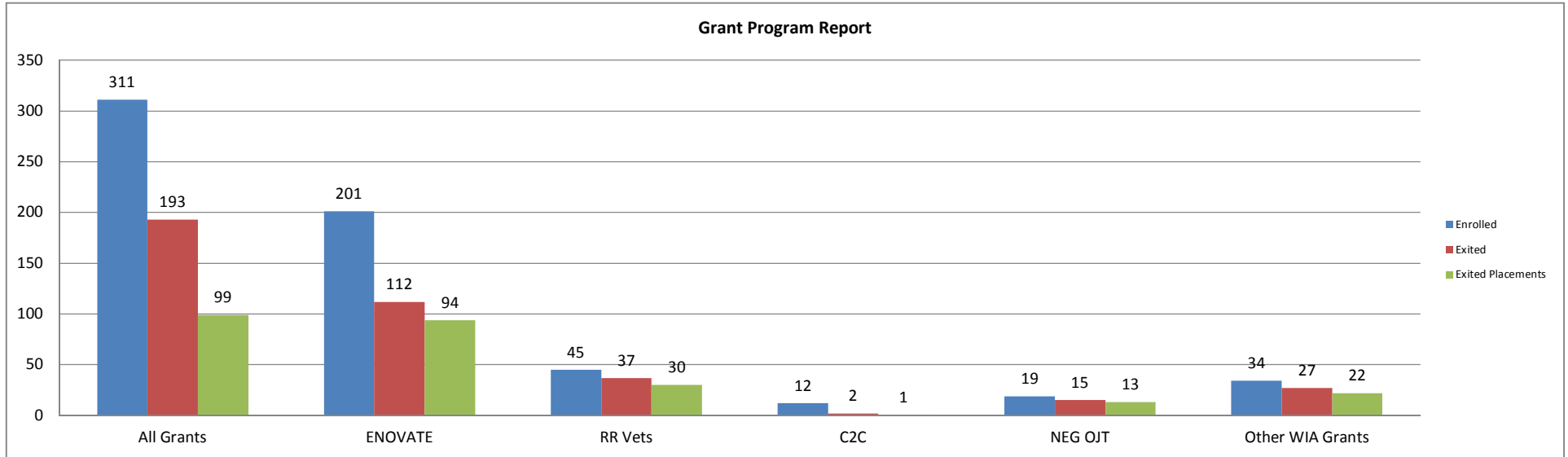
WIA Breakdown - Adult, Dislocated Worker and Youth



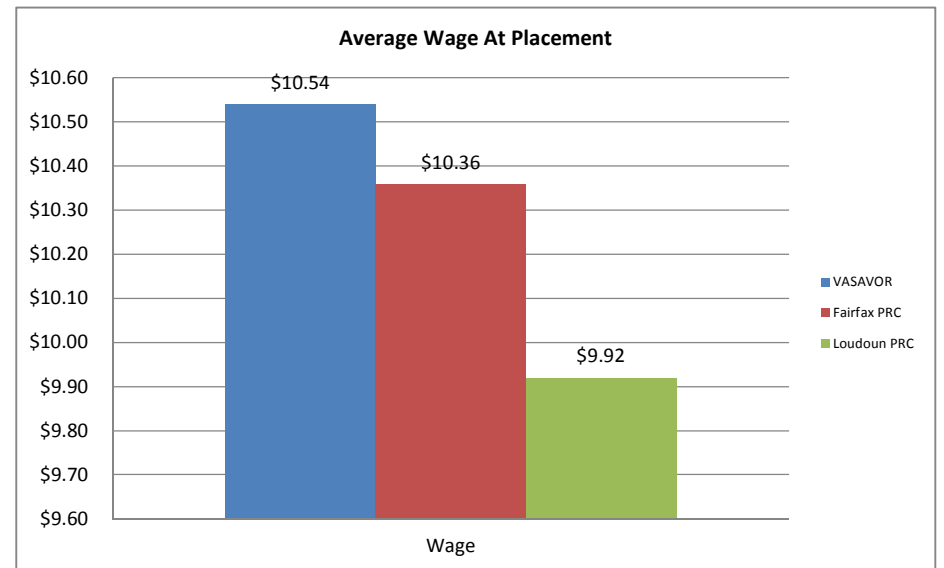
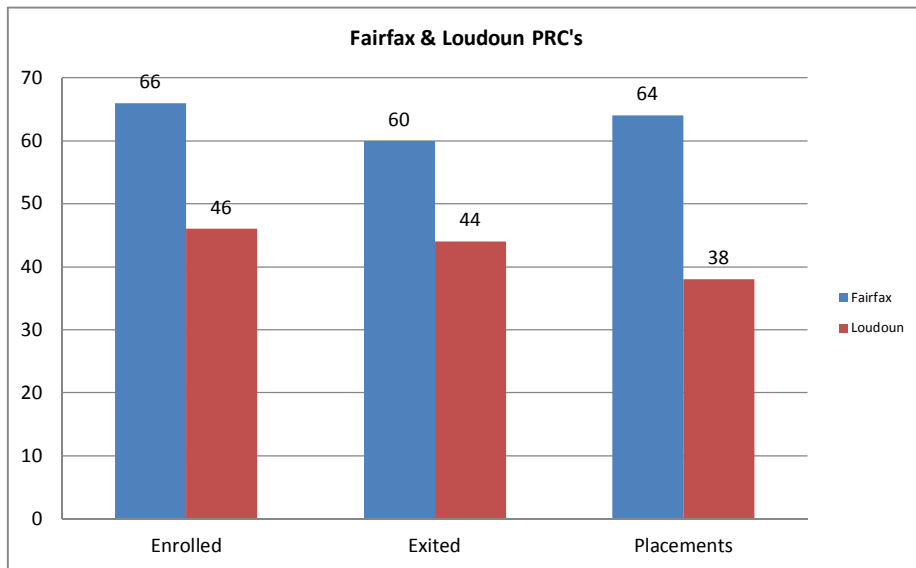
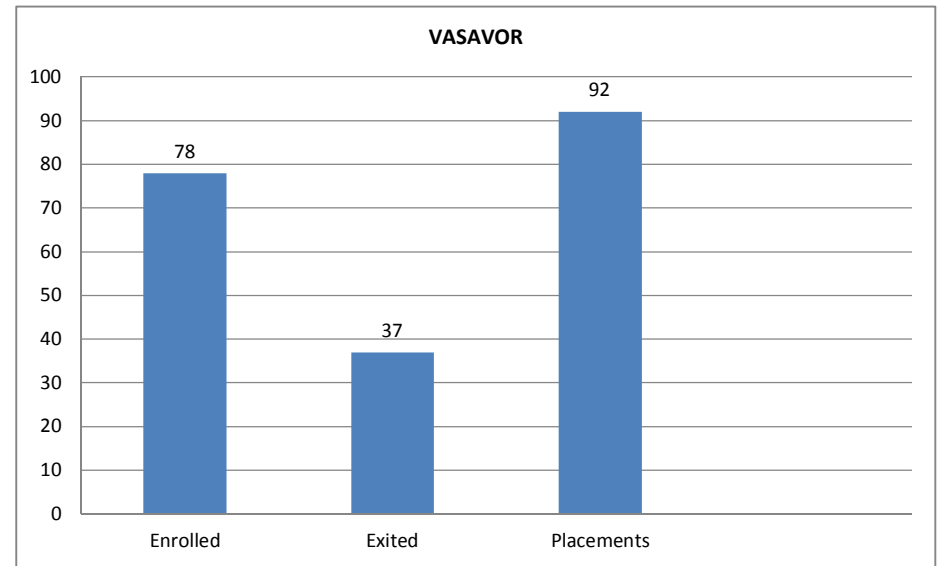
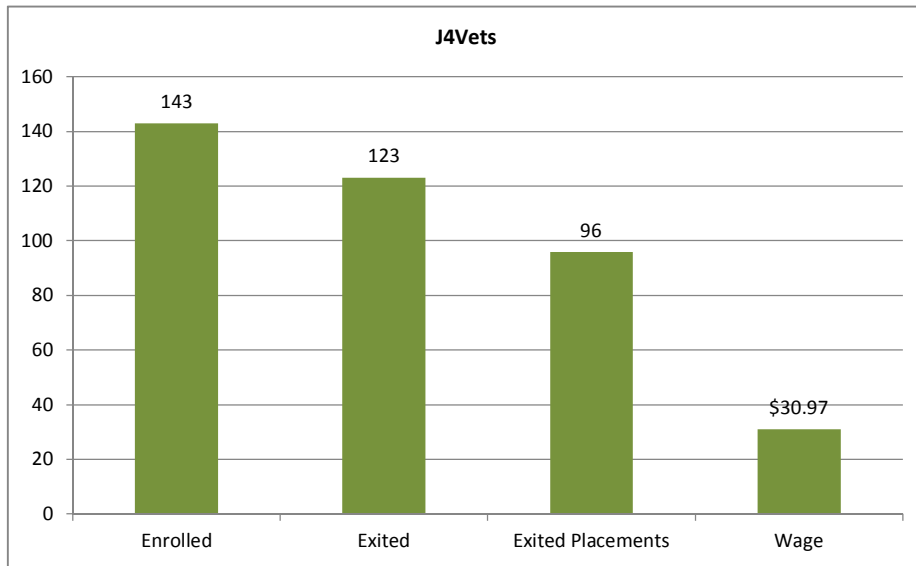


Northern Virginia Workforce Investment Area XI

WIA Grants and Other Programs Statistics (July 1, 2014 – June 30, 2015)



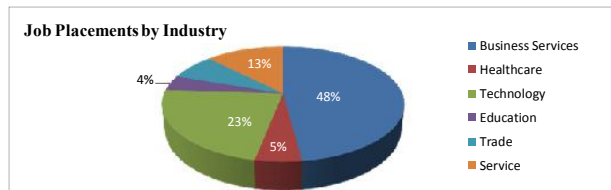
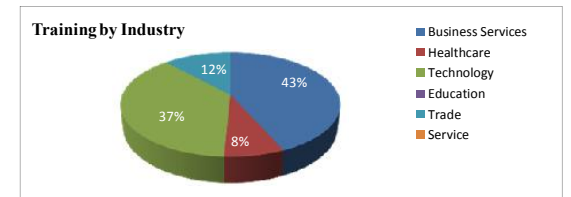
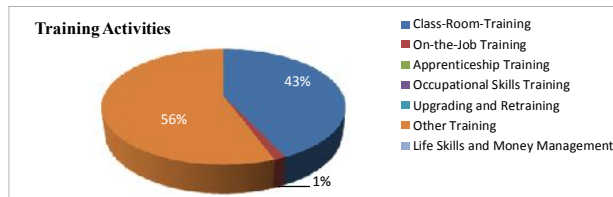
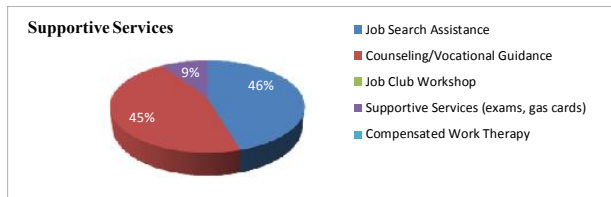
Non WIA Grants



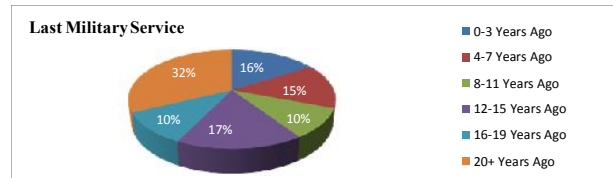
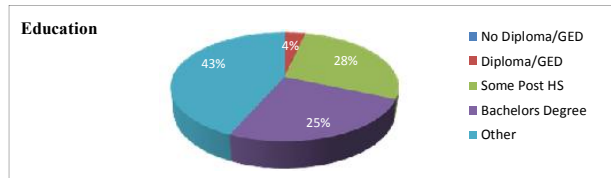
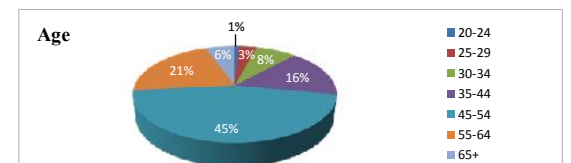
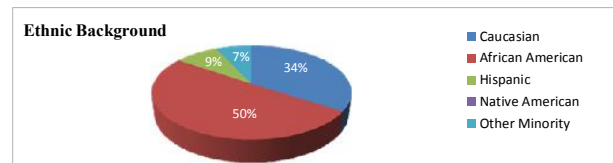
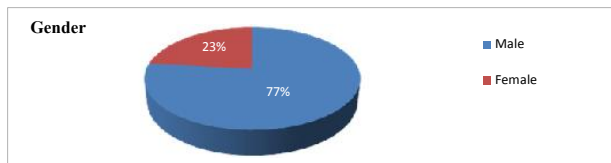
The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 3**

	1st Quarter					2nd Quarter					3rd Quarter					4th Quarter					3rd Year Cumulative	3rd Year Goal*
	Jul-14	Aug-14	Sep-14	1st Quarter Cumulative	1st Quarter Goals*	Oct-14	Nov-14	Dec-14	2nd Quarter Cumulative	2nd Quarter Goals*	Jan-15	Feb-15	Mar-15	3rd Quarter Cumulative	3rd Quarter Goals*	Apr-15	May-15	Jun-15	4th Quarter Cumulative	4th Quarter Goals*		
Clients Assessed	68	33	21	122	100	19	48	24	91	50	21	23	18	62	40	7	8	4	19	10	294	200
Clients Enrolled	58	6	12	76	80	9	9	12	30	35	4	9	11	24	25	7	3	3	13	8	143	148
<i>Placed in Transitional Housing</i>	0	0	0	0	7	0	0	0	0	5	0	0	0	0	2	0	0	0	0	1	0	15
<i>Referred to VA for Benefits</i>	32	6	12	50	73	8	9	12	29	28	4	9	11	24	20	7	3	3	13	5	116	126
<i>Placed in Training</i>	7	16	16	39	64	11	2	12	25	28	5	5	13	23	22	8	4	2	14	5	101	119
Placed in Employment	5	4	9	18	20	5	8	11	24	28	7	6	11	24	28	11	6	13	30	28	96	104
<i>Average Hourly Wage at Placement</i>	\$28.94	\$19.69	\$35.02	\$29.92	\$20.00	\$20.03	\$32.87	\$25.64	\$26.88	\$20.00	\$27.43	\$30.10	\$37.42	\$32.67	\$20.00	\$39.03	\$29.91	\$30.47	\$33.50	\$20.00	\$30.97	\$20.00
Exited	5	4	9	18	22	5	8	11	24	35	7	6	11	24	35	11	6	60	77	56	143	148
<i>Employed at Exit</i>	5	4	9	18	20	5	8	11	24	28	7	6	11	24	28	11	6	13	30	28	96	104

*Goals to be revised 8/2014



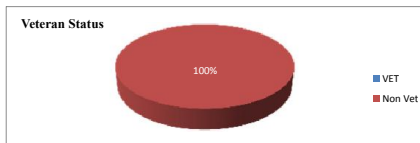
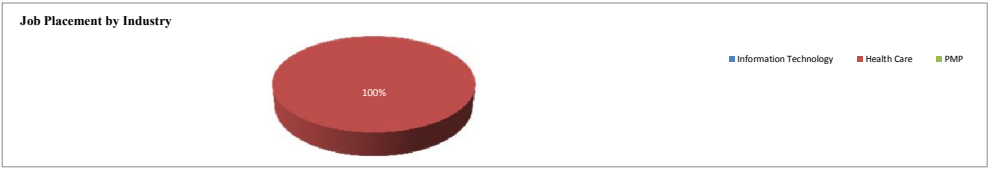
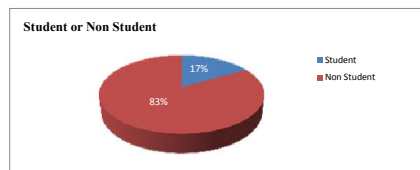
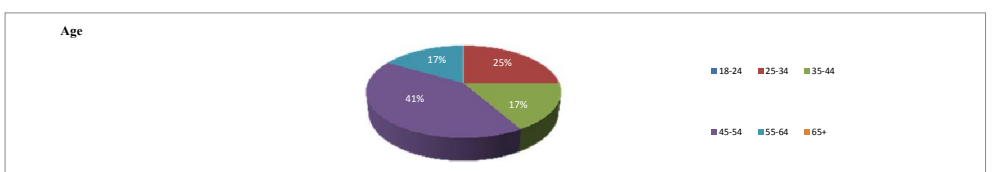
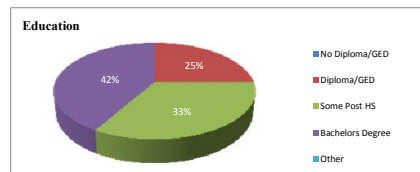
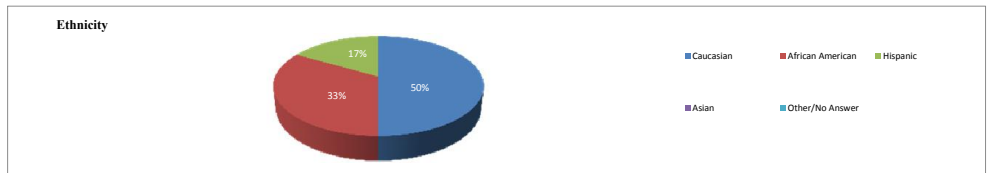
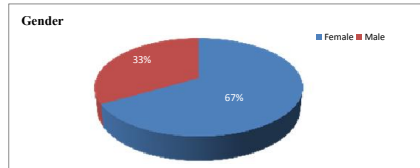
Demographics



The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

Monthly Visits	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	80	1028	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	12	100
Enrolled in WIA (Manassas)	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	12	
In Training Activity	0	0	0	0	0	0	0	3	0	1	0	0	1	0	0	0	0	0	0	1	6	90
Completed Training	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1	0	1	0	1	0	4	
Received Credential	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1	45
Entered Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1	66
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	2	
Employment at Exit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1	
Average Hourly Wage at Placement	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10	\$0	\$0	\$10	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	0	0	1	1	0	3	2	6	19	

Demographics

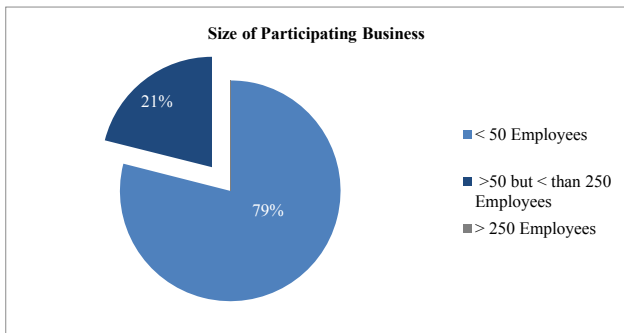
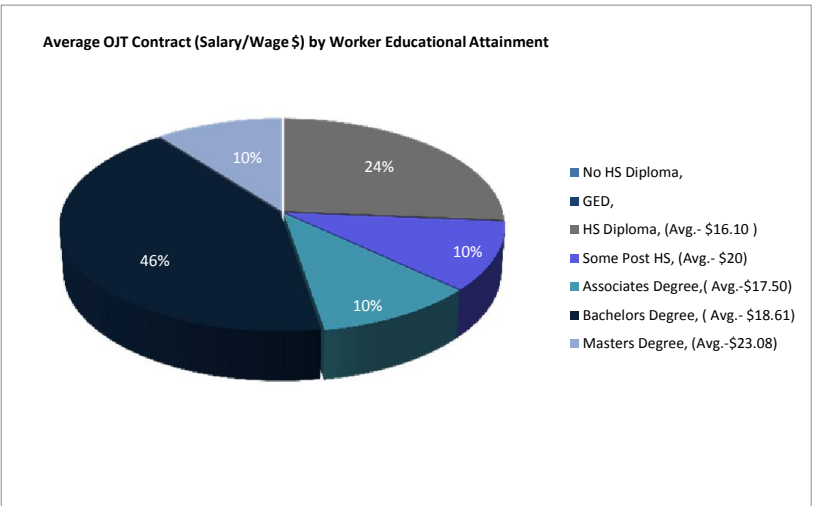
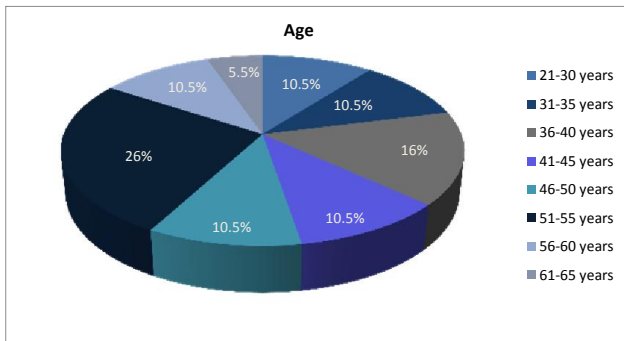
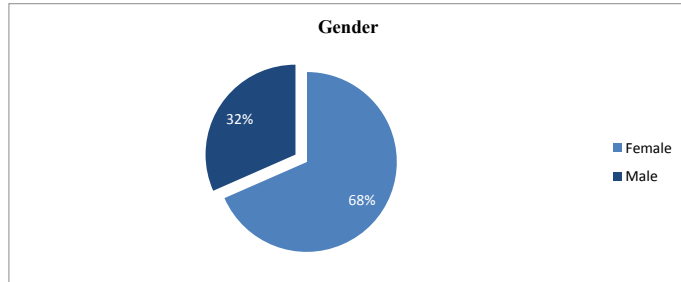
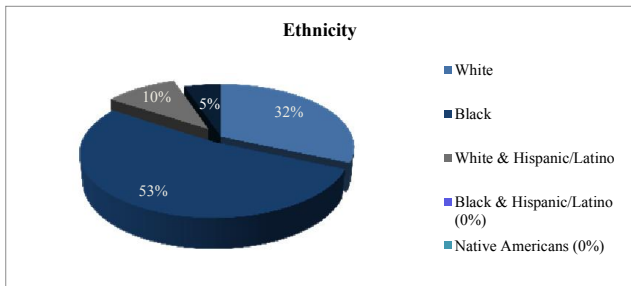


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant - June 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	211
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	19
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	15
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	13
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	9
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	2
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	212
Employer Contracts Checklist Recd) (PreAward	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	44
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	255

* Additional clients entered employment unrelated to OJT. Current total: 2

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- June 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Active Caseload	59	61	60	60	61	58	56	55	55	53	55	49
Receiving Placement Services	58	61	60	58	57	57	57	57	55	48	53	45
New Placements	3	2	3	3	2	5	6	7	12	5	5	8
Currently Working	45	41	43	44	44	49	55	62	74	79	84	92
Receiving SSI	9	9	9	9	9	9	10	10	11	11	11	12
Technical Violations	1	1	1	0	1	1	3	1	0	5	2	2
Re-Offended	0	1	0	0	0	1	0	0	1	0	0	0
New enrollments	2	4	0	0	1	6	2	1	1	0	2	4
Returned to program	0	0	0	0	0	0	0	0	0	1	0	0
Upcoming referrals	4	1	0	0	4	3	6	2	1	2	3	2
Exited from Program	1	2	1	0	2	9	7	2	1	3	2	10
Training Expenditures	\$472	\$0	\$3,438	\$4,987	0	\$4,125.42	\$2,714.90	\$3,500.00	\$299.00	\$ 194.00	\$ 3,952.00	0
Supportive Services Expenditures	\$275	\$2,500	\$251	\$865	\$1,001	\$1,010	\$976	\$1,540	\$1,390.29	\$ 839.14	\$ 635.00	\$ 990.00

**Final Supportive Services Expenditures Reported on One Month Delay*

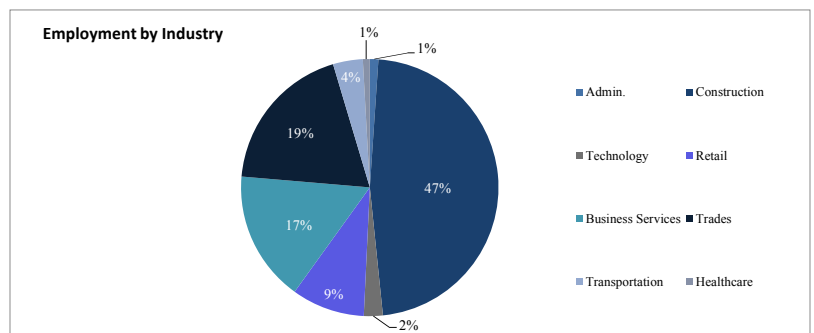
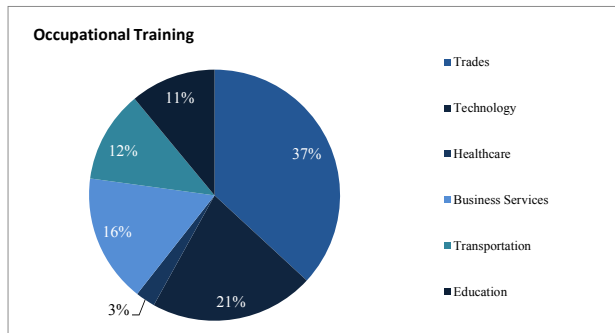
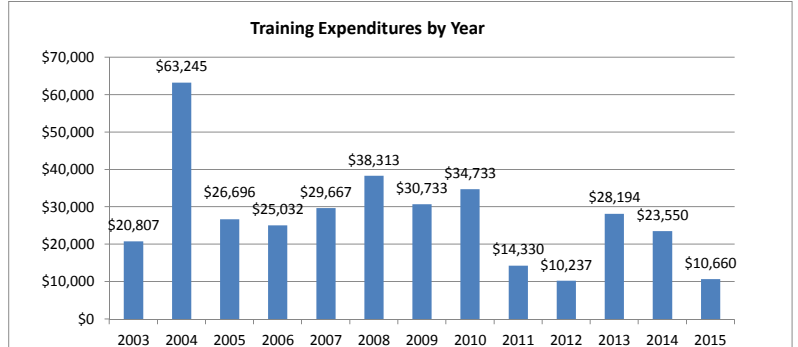
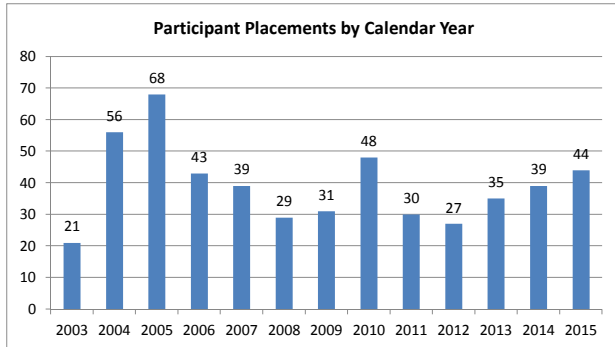
Cumulative (since program inception in 2003):	
Enrollment	489
Placements*	509
Exited**	446
Deceased	6
Average Hourly Wage	\$10.54
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$356,197

**Multiple placements may be made for one participant*

***Exited participants may be returned to program*

June Placements				
Position	Employer	Starting Wage	Hours Per Week	Benefits?
Server	Le Pain Quotidien	\$12.00	40	Yes
Laborer	Landis Scapes Incorporated	\$10.00	30	No
Server	Olive Express	\$14.00	40	No
Laborer	Modular Office Technicians LLC	\$9.50	40	No
Server/Cashier	Cedar Café	\$7.50	40	No
Detailer	Paragon Aviation Detailing	\$10.50	40	No
Cook	Ruby Tuesday	\$10.75	40	Yes
Carpenter	Tradesmen International Corp.	\$30.00	40	Yes

Recidivism Rate: 4%

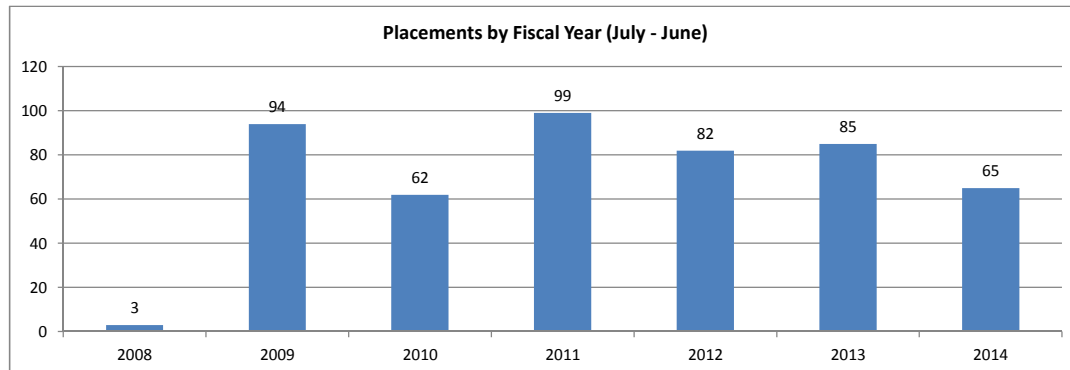
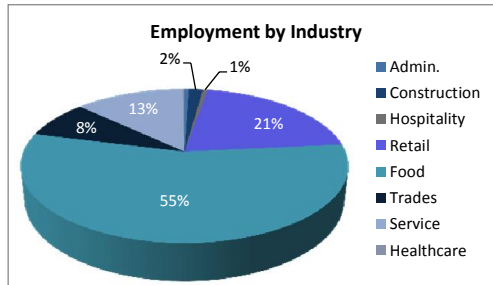
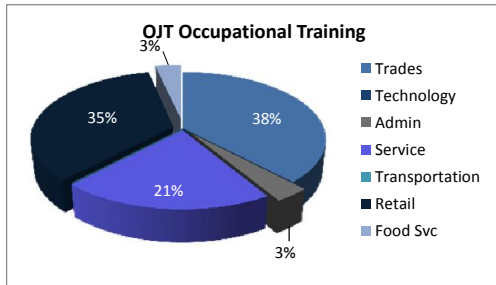


Fairfax Pre-Release Center
Monthly Report- June 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Enrolled	8	9	5	4	3	2	4	2	7	6	10	6
Placed in Employment	5	7	9	2	2	4	3	2	8	5	5	12
Exited	2	10	6	5	2	6	6	6	4	5	3	5
<i>Employed at Exit</i>	2	9	5	5	2	6	6	6	4	5	3	4
<i>Unemployed at Exit</i>	0	1	1	0	0	0	0	0	0	0	0	1
Currently Employed	46	47	54	44	44	44	42	9	13	13	15	22
<i>Average Hourly Wage</i>	\$10.01	\$10.44	\$10.22	\$10.36	\$10.18	\$10.34	\$10.46	\$10.54	\$10.68	\$10.47	\$10.42	\$10.16

<i>Cumulative</i>	
Enrolled	659
Non-Exited Placements	140
Exited	551
<i>Unemployed at Exit</i>	97
<i>Employed at Exit</i>	411
Insured by Federal Bonding	51
<i>Total Bonding Value</i>	\$255,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	56

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

Loudoun Pre-Release Center

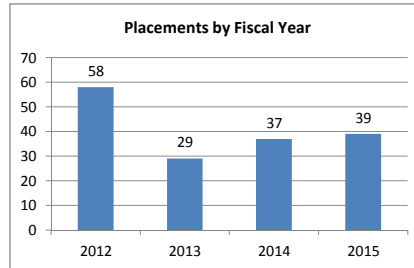
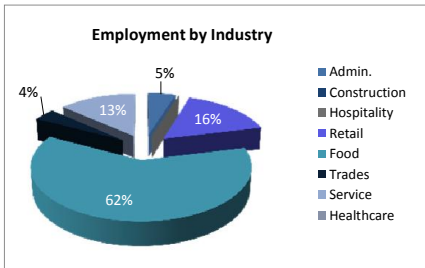
Monthly Report - June 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Enrolled	5	7	4	6	6	3	3	3	4	5	0	0
Placed in Employment	3	6	2	4	6	2	5	2	4	4	0	0
Exited	4	5	3	4	7	1	5	4	3	8	0	0
<i>Employed at Exit</i>	4	5	3	4	6	1	5	4	3	8	0	0
<i>Unemployed at Exit</i>	0	0	0	0	2	0	0	0	0	0	0	0
Currently Employed	14	21	22	22	20	21	19	18	21	18	18	18
Average Hourly Wage	\$9.60	\$9.86	\$9.86	\$9.97	\$10.17	\$10.15	\$9.80	\$9.87	\$9.96	\$9.96	\$9.96	\$9.96

*New Hire Process Underway

<i>Cumulative</i>	
Enrolled	173
Non-Exited Placements	162
Exited	134
<i>Unemployed at Exit</i>	19
<i>Employed at Exit</i>	115
Insured by Federal Bonding	0
Total Bonding Value	\$0
Total On the Job Trainings	0
On the Job Training Expenditures	\$0
Re-Offended	3

Recidivism Rate: 1.8%



The **SkillSource** Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
June 2015

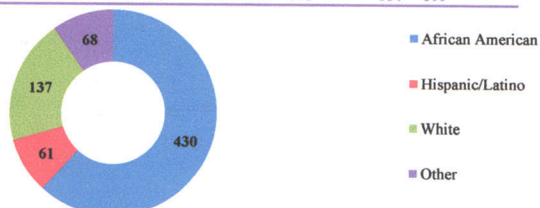
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	855	1,418	646	2,919
# Screened to be WIA eligible	731	880	344	1,955
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	53	28	29	110
# Veterans Enrolled	48	113	49	210
# Receiving Services	225	265	27	517
# Enrolled Participants – Referred back to traditional employment	43	103	45	191
# Starting New Businesses	104	64	49	217
# Withdrawn Participants	21	76	24	121
# Adults/Dislocated (Treatment only)	90/140	259/23	108/76	457/239

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

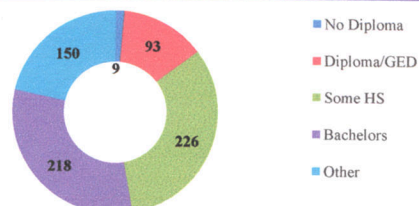
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru June 2015

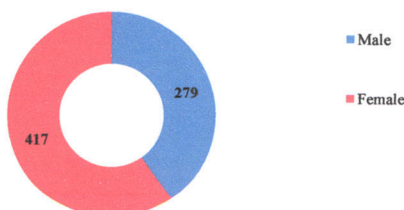
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	100	51	187	85	143	83
Hispanic	32	19	25	13	4	2
White	55	32	52	23	30	10
Other	43	29	18	10	7	5
Total	230	131	282	131	184	100



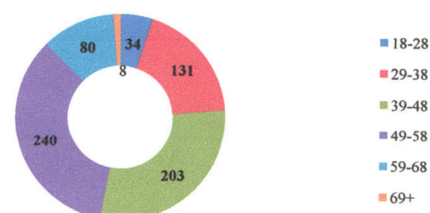
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	5	1	3	2	1	3
Diploma	22	15	30	14	41	24
Some Post HS	61	34	94	46	71	42
Bachelor	94	54	76	33	48	25
Other	48	27	79	36	23	6
Total	230	131	282	131	184	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	102	42	101	21	76	35
Female	128	89	181	110	108	65
Total	230	131	282	131	184	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	13	3	15	17	6	11
29-38	38	25	64	34	29	16
39-48	70	40	70	27	63	36
49-58	81	50	96	42	63	26
59-68	24	12	34	10	22	10
69+	4	1	3	1	1	1
Total	230	131	282	131	184	100

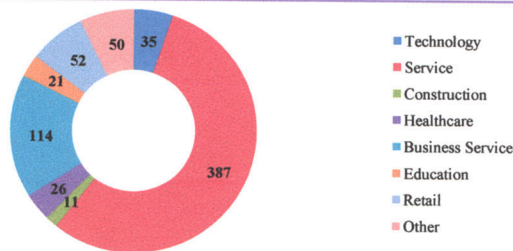


*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
**C=Control

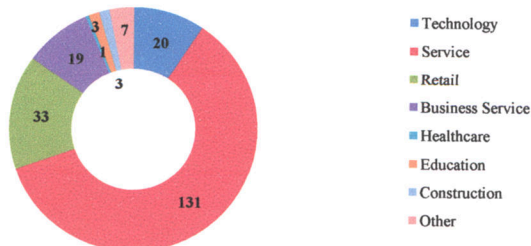
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
June 2015

Results Data for VETEC Participants – thru June 2015

New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	23	6	8	4	4	3
Service	101	69	146	69	140	63
Construction	7	6	4	2	--	--
Healthcare	13	17	8	1	5	6
Business Service	53	22	33	9	28	26
Education	--	--	17	5	4	1
Retail	17	17	35	22	--	--
Other	16	4	31	19	3	1
Total	230	131	282	131	184	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	15	5	5	--	--	--
Service	54	31	31	46	--	--
Business Service	16	14	14	3	--	--
Retail	13	6	6	--	--	--
Healthcare	1	--	--	--	--	--
Construction	1	2	2	--	--	--
Education	--	3	3	--	--	--
Other	4	3	3	1	--	--
Total	104	64	64	49	--	--



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	8	11	11	--	--	--
Business Service	12	6	6	--	--	--
Service	10	18	18	--	--	--
Retail	3	6	6	--	--	--
Healthcare	6	5	5	--	--	--
Education	--	14	14	--	--	--
Government	--	5	5	--	--	--
Trade	--	6	6	--	--	--
Other	4	32	32	45	--	--
Total	43	103	103	44	--	--



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2014 - June 30, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses*	WIA YOUTH		WIA ADULT/DW/VASA VOR/ J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$8,690		0	0.00%	5	2.09%	5
Clerical / Administrative (CA)	\$18,438		6	10.53%	8	3.35%	14
Construction / Trade (CT)	\$10,868		1	1.75%	6	2.51%	7
Education (Ed)	\$3,059		2	3.51%	1	0.42%	3
Healthcare (He)	\$130,701		27	47.37%	37	15.48%	64
Hospitality / Services (HS)	\$26,798		3	5.26%	11	4.60%	14
Literacy Activities (LA)	\$5,247		10	17.54%	6	2.51%	16
Management/Business (MB)	\$93,499		0	0.00%	47	19.67%	47
Technology (Tech)	\$259,175		8	14.04%	81	33.89%	89
Transportation (Tr)	\$103,567		0	0.00%	36	15.06%	34
Others	\$0	\$30	0	0.00%	1	0.42%	1
TOTAL	\$660,042	\$30	57	100.00%	239	100.00%	294

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

Others: J4VETS CRC

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIA Adult	\$185,082
WIA Dislocated	\$227,442
WIA Youth	\$94,004
J4VETS	\$139,545
VASA VOR	\$11,499
WIA Incentive - Exemplary & Most Improved	\$2,500
TOTAL	\$660,072

OJT Obligated by Grants	OJT Amount
NEG	\$56,806
VASA VOR	\$8,259
TOTAL	\$65,065

OJTs / INDUSTRY	Obligated Funds	VASA VOR		NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$16,650	0	0.00%	4	23.53%	4
Clerical / Administrative (CA)	\$12,559	0	0.00%	4	23.53%	4
Construction / Trade (CT)	\$14,361	2	66.67%	3	17.65%	5
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$4,747	0	0.00%	1	5.88%	1
Hospitality / Services (HS)	\$974	1	33.33%	1	5.88%	2
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$15,774	0	0.00%	4	23.53%	4
Technology (Tech)	\$0	0	0.00%	0	0.00%	0
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$65,065	3	100.00%	17	100.00%	20

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	TOTAL
Client Overview													
Walk-In	36	40	39	28	29	23	22	25	24	27	28	26	347
One-on-One Counseling	17	19	20	14	17	11	14	14	16	15	14	10	181
Training and Event Attendees*	34	8	45	74	33	40	42	61	12	12	42	59	462
Total:	87	67	104	116	79	74	78	100	52	54	84	95	990
Economic Impact													
New Businesses Created**	2	3	5	0	3	1	3	5	2	0	4	4	32
New Jobs Created	2	3	6	0	3	1	3	5	2	0	4	4	33
Businesses Expanded	0	0	1	0	0	0	0	1	1	1	0	2	6
Total:	4	6	12	0	6	2	6	11	5	1	8	10	71
Services Utilized													
TA for Business Startup	16	18	18	13	15	10	12	13	15	13	12	10	165
TA for Business Expansion	0	1	2	1	2	1	2	1	1	2	2	0	15
Total:	16	19	20	14	17	11	14	14	16	15	14	10	180

*Trainings and Events
Focus Group Meeting: 24 attendees
NVCC Training: 8
5 Simple Steps: N/A
Child Care Training Workshop: 27 attendees

*New Businesses
Delago HVAC Solution
Hawk Eye Landscaping
Ambience Enviromental Cleaning, Inc.
Ana's Spotless Cleaning Services, LLC

June 2015 Demographics

