

Department of Family Services

Employment & Training Team Report –June 2017

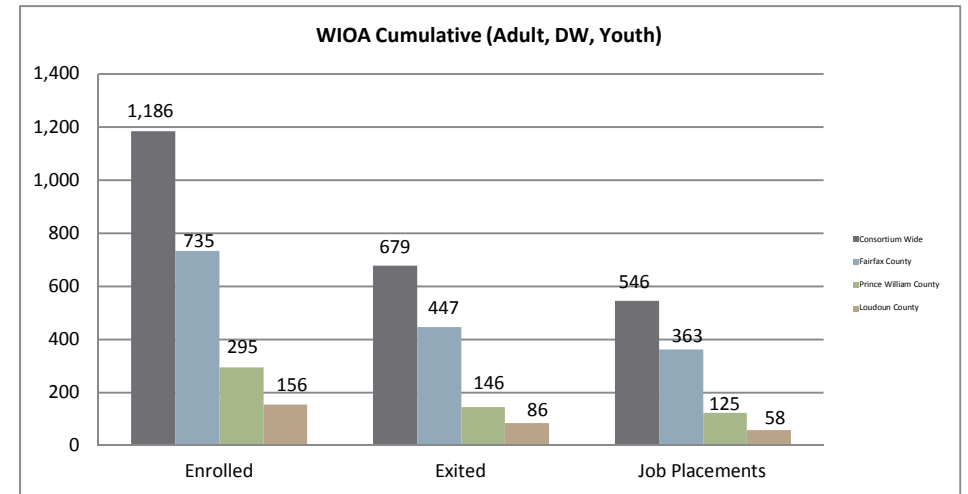
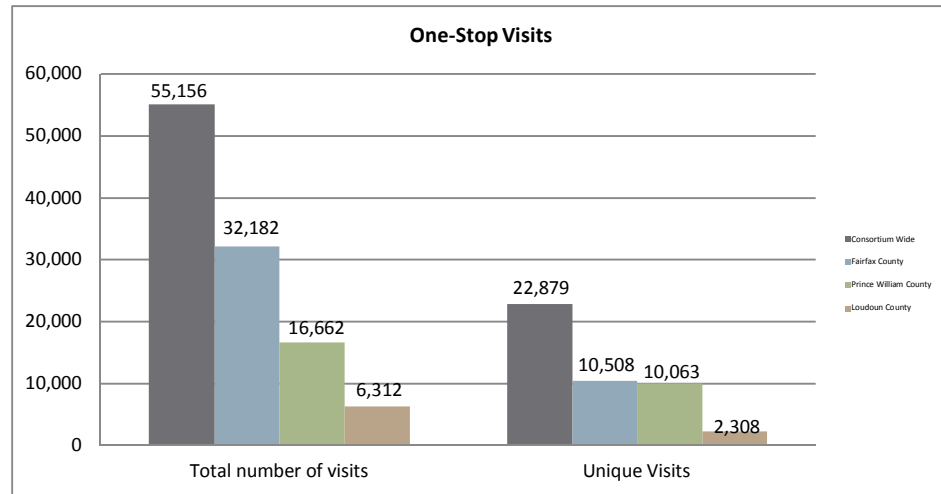
- Pages 1-2: Workforce Innovation and Opportunity Act Program
- Pages 3-4: Workforce Innovation and Opportunity Act/ Other Grants
- Page 5: Virginia Serious and Violent Offender Reentry (VASAVOR)
- Page 6: Fairfax Pre-Release Center
- Page 7: Success through Education, Employment and Reintegration (STEER)
- Page 8: Virginia Financial Services Network (VFSN)
- Page 9: ITA and OJT Breakdown
- Page 10: The Center for Business Planning and Development



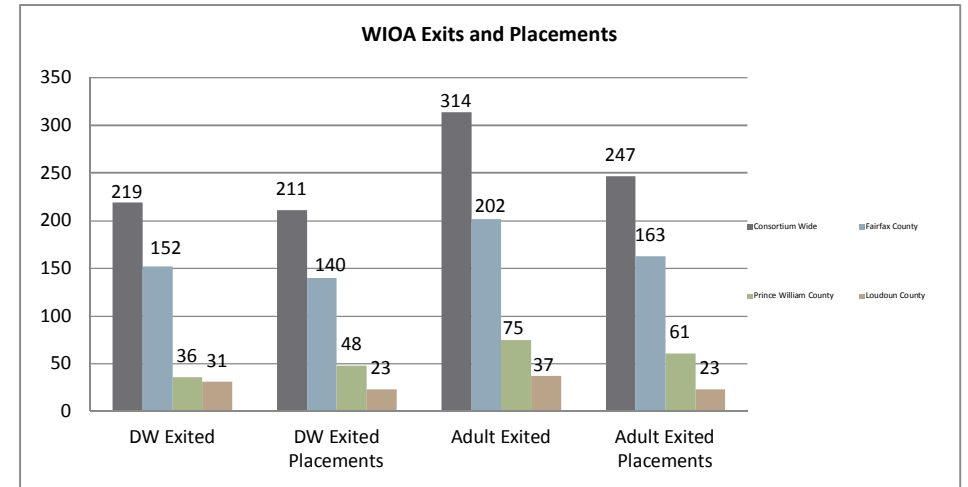
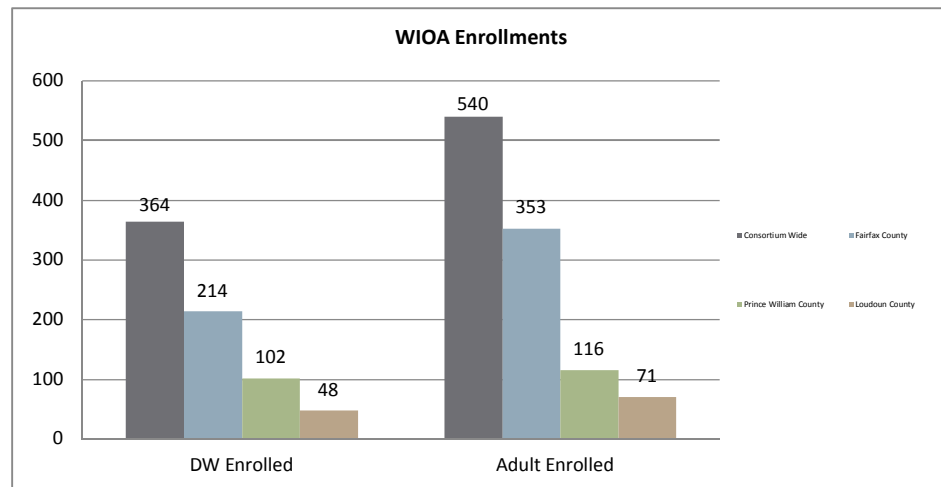
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

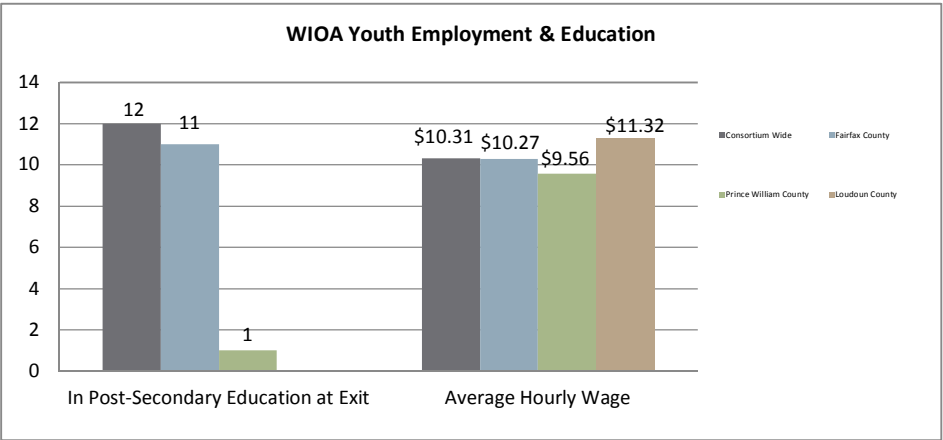
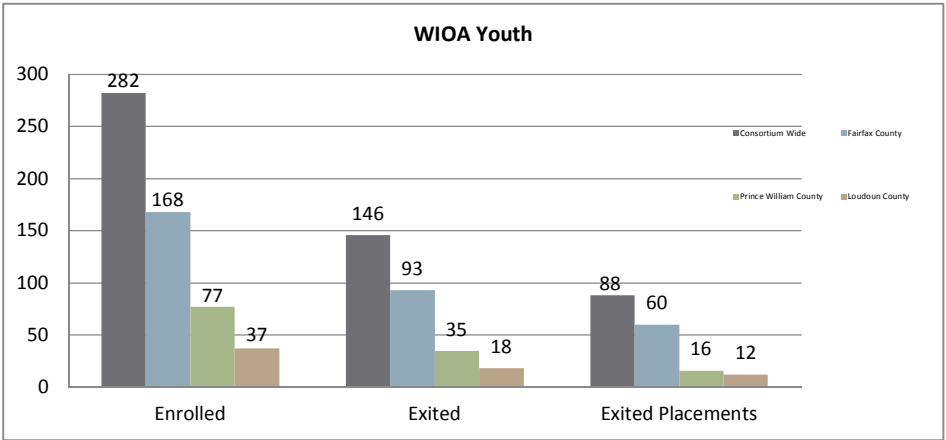
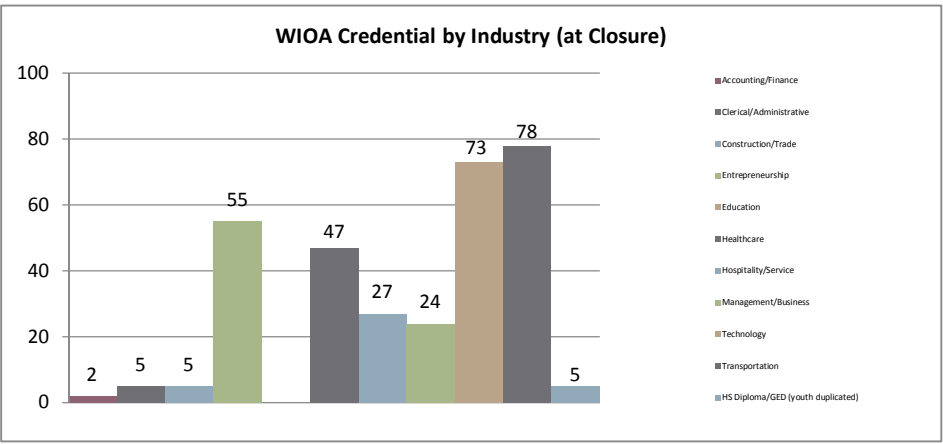
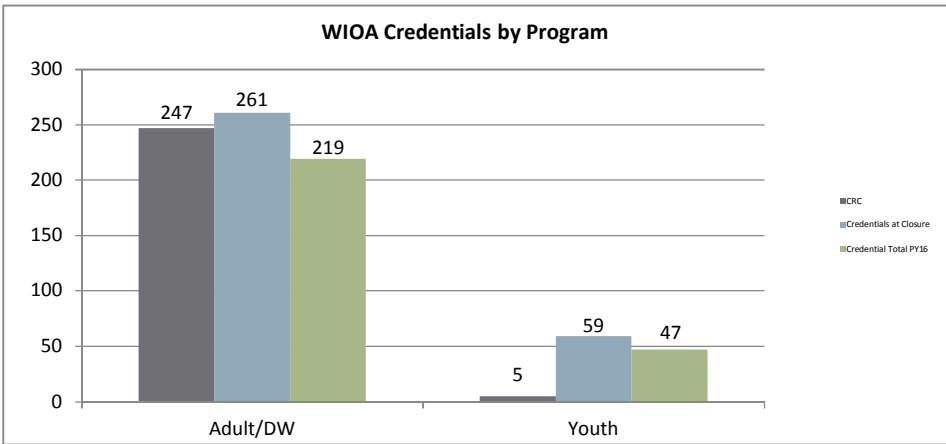
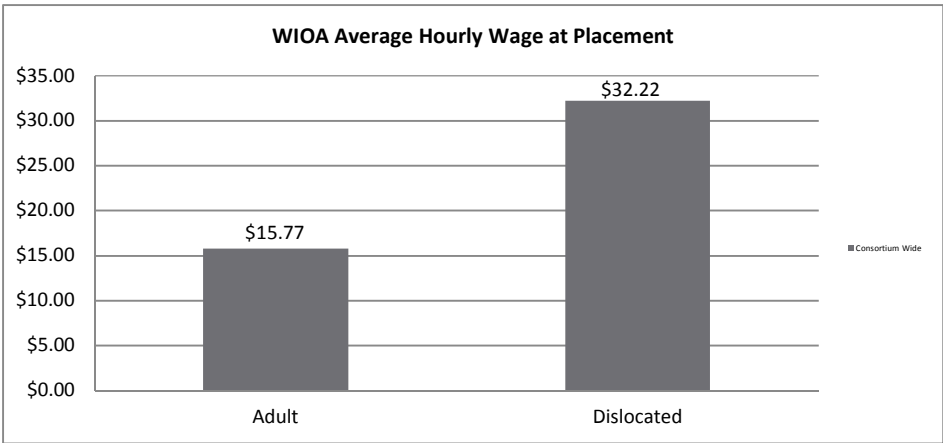
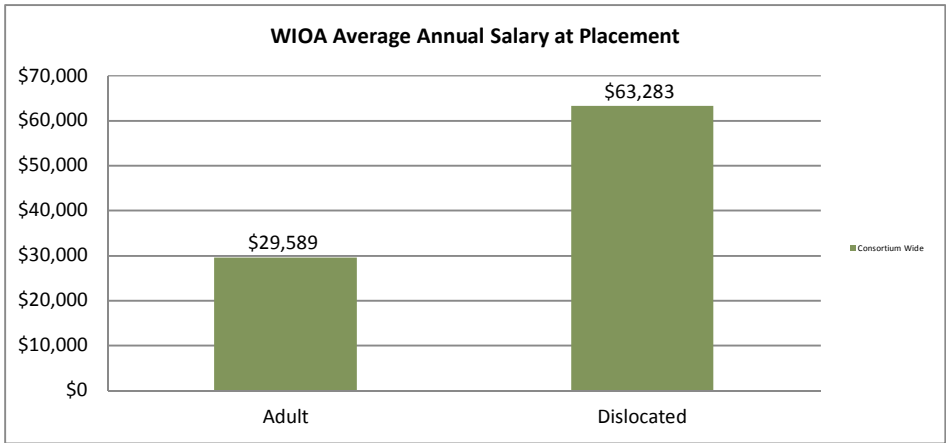
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2016- June 30, 2017)

At-A-Glance				
One-Stop Services		WIOA Services (Youth/Adult/DW)		All Employment & Training Programs
Center Visits	55,156	Total Participants	1,186	
Unique One-Stop Visits	22,879	WIOA Job Placements	546	Total Enrolled 1,509
One-Stop Job Placements	579	Average Hourly Wage at Placement (Adult)	\$15.77	Total Exited 880
Average Hourly Wage at Placement	\$15.64	Average Hourly Wage at Placement (DW)	\$32.22	Total Job Placements 744
		Average Hourly Wage at Placement (Youth)	\$10.31	Total Participants with Disabilities 198
		Credentials Received in PY16	266	Total Veterans 47
		Credentials Received at Closure	320	



WIOA Breakdown - Adult, Dislocated Worker and Youth

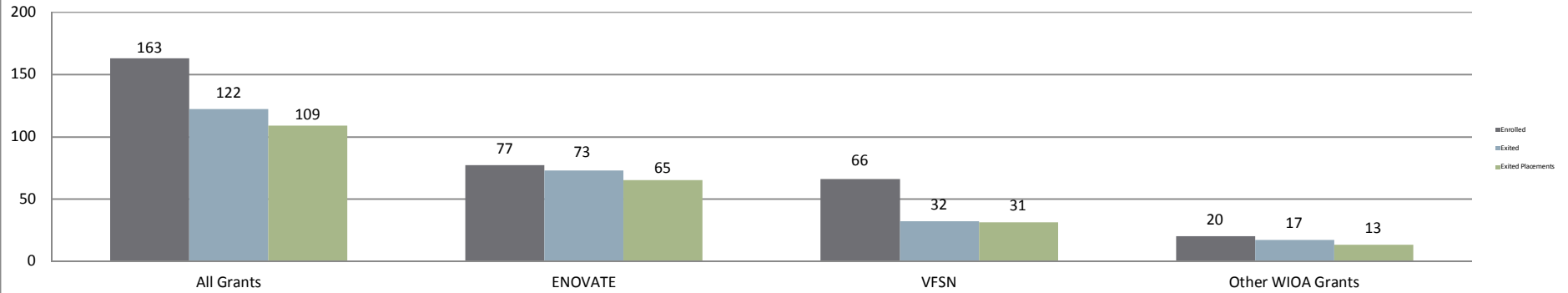




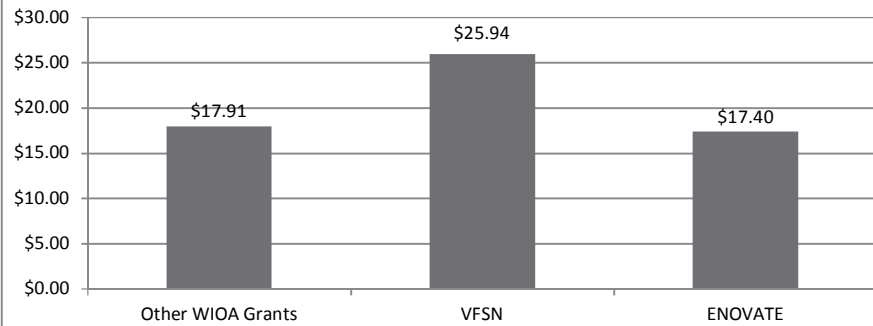
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2016- June 30, 2017)

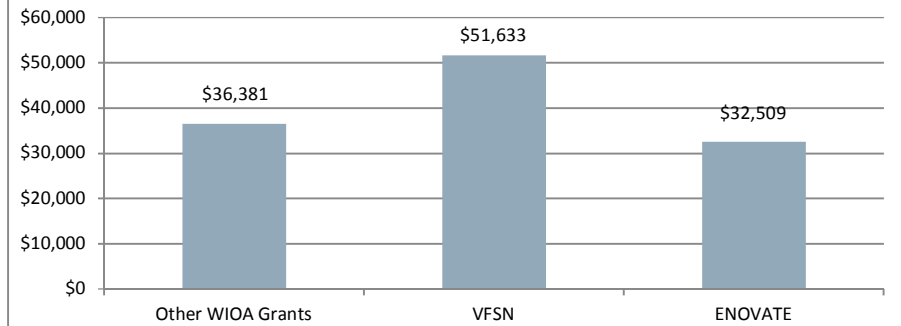
Grant Program Report



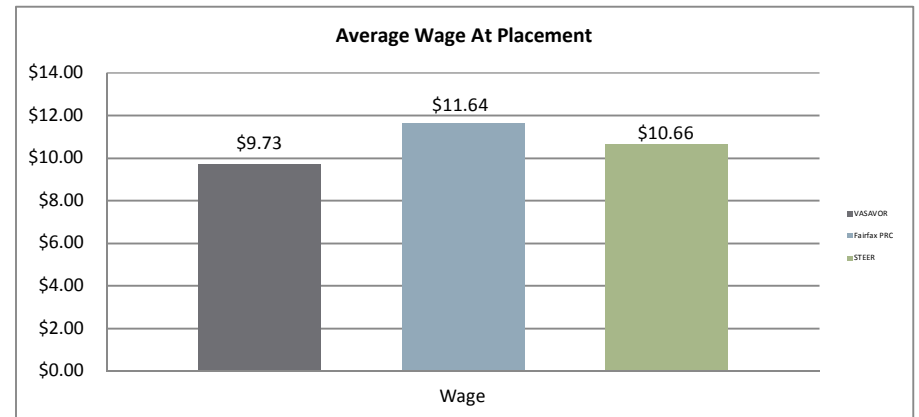
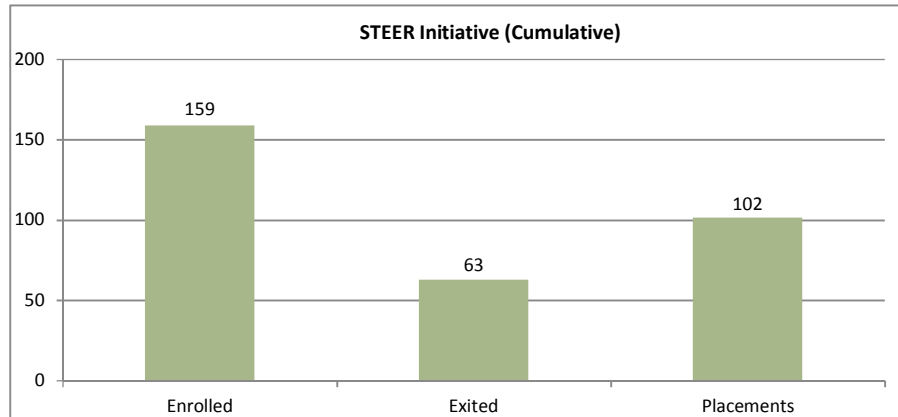
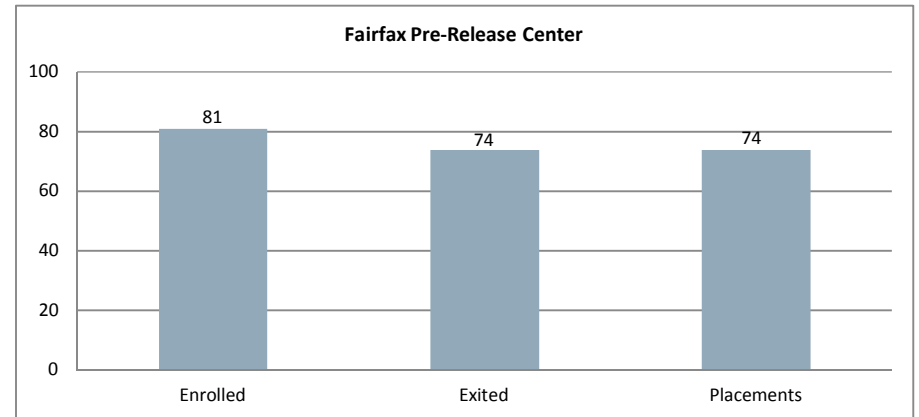
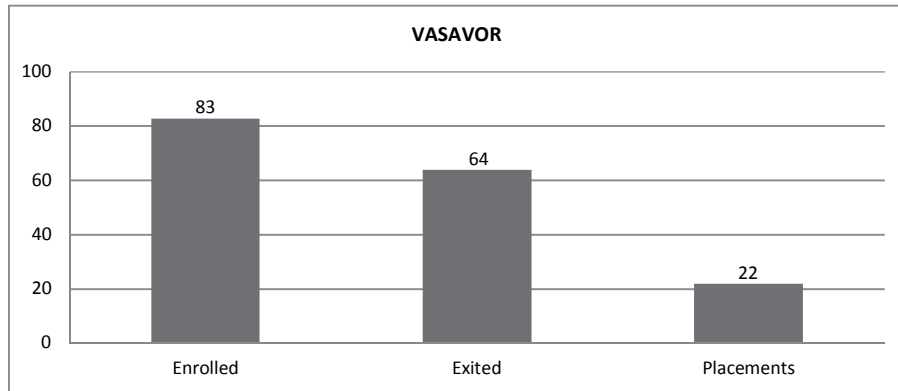
Average Hourly Wage at Placement



Average Annual Salary at Placement



Non WIOA Grants



Virginia Serious and Violent Offender Reentry Program
Monthly Report

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Active Caseload	53	49	42	40	37	36	26	23	21	23	17	22
Receiving Placement Services	44	42	38	37	34	33	25	23	21	23	17	22
New Placements	3	3	4	1	1	3	1	1	4	0	2	2
Unique Placements	2	2	3	1	0	3	1	1	4	0	1	2
Currently Working	28	27	27	24	21	19	16	15	17	15	12	13
Receiving SSI	0	0	0	0	0	0	0	0	0	0	0	0
Technical Violations	1	2	1	1	2	1	1	0	0	1	0	0
Re-Offended	0	0	0	0	0	0	1	0	0	0	0	0
New enrollments	5	2	2	4	2	3	3	1	1	5	3	6
Returned to program	0	0	0	0	0	0	0	0	0	0	0	0
Upcoming referrals	2	2	4	2	4	3	3	2	1	3	8	1
Exited from Program	3	6	6	7	5	4	13	4	3	3	9	1
Dual Enrollment Referral(WIOA)	0	0	0	0	0	0	0	0	0	0	0	0
Training Expenditures	\$0	\$ 760.00	\$1,050.00	\$9,000.00	\$1,050.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Supportive Services Expenditures	\$30	\$1,890.00	\$230.00	\$184.00	\$2,860.00	\$24.00	\$ 1,985.00	\$0.00	\$ 2,850.00	\$ 24.00	\$ 10.00	\$0.00

*Final Supportive Services Expenditures Reported on One Month Delay

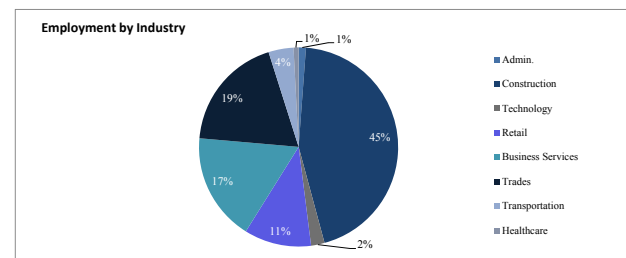
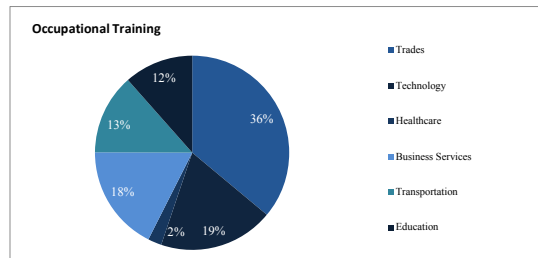
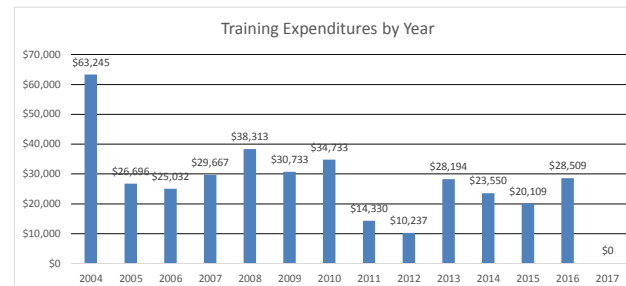
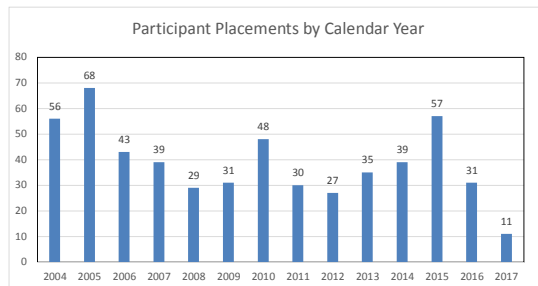
Cumulative (since program inception in 2003):	
Enrollment	564
Placements*	565
Exited**	543
Deceased	7
Average Hourly Wage	\$9.73
Re-Offended	23
Insured by Federal Bonding	88
Total Bonding Value	\$445,000
Training Expenditures	\$394,155

*Multiple placements may be made for one participant

**Exited participants may be returned to program

June				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Sales Associate	Retail	\$7.15	20	No
Cashier	Food Industry	\$12.00	40	No

Recidivism Rate: 4%

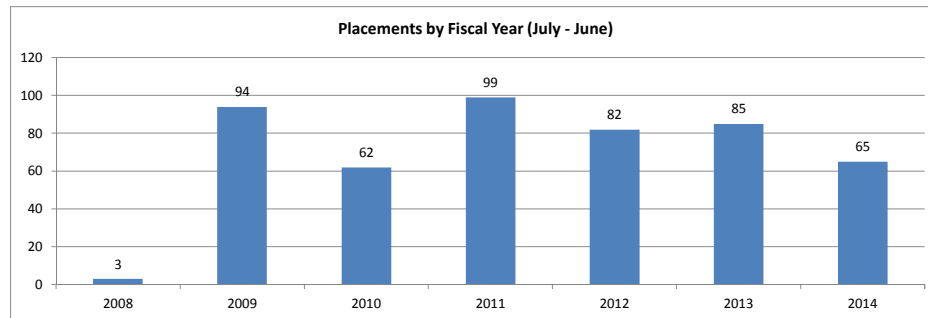
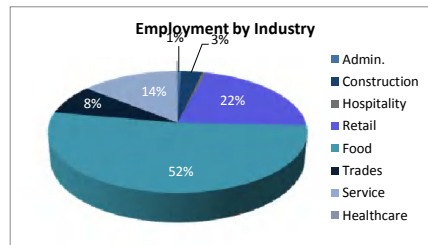
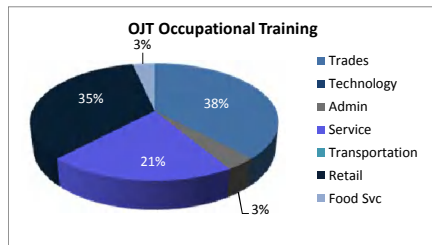


Fairfax Pre-Release Center
Monthly Report

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Enrolled	7	9	8	5	9	6	7	7	5	8	5	5
Placed in Employment	9	7	4	5	8	7	8	2	4	8	4	8
Exited	4	4	9	11	4	5	8	6	5	8	8	2
<i>Employed at Exit</i>	3	4	7	9	4	5	7	5	4	6	8	2
<i>Unemployed at Exit</i>	1	0	2	2	0	0	1	1	1	2	0	0
Currently Employed	16	19	14	14	18	18	18	14	14	15	9	15
<i>Average Hourly Wage</i>	\$10.59	\$11.03	\$11.39	\$11.48	\$11.65	\$11.62	\$11.78	\$11.82	\$11.93	\$12.26	\$12.14	\$11.94

Cumulative	
Enrolled	830
Non-Exited Placements	135
Exited	687
<i>Unemployed as Exit</i>	118
<i>Employed at Exit</i>	552
Insured by Federal Bonding	66
<i>Total Bonding Value</i>	\$330,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	67

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Laborer	Shirley Contracting	\$12.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$9.00

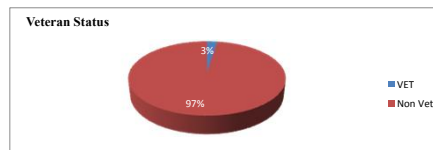
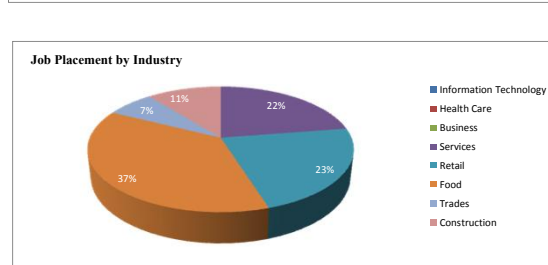
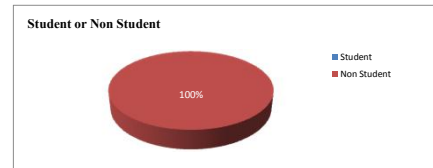
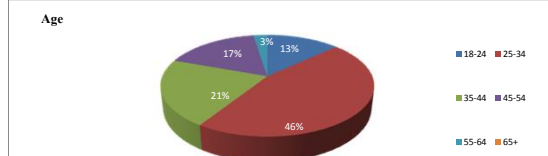
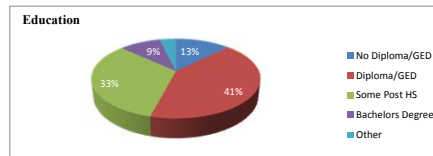
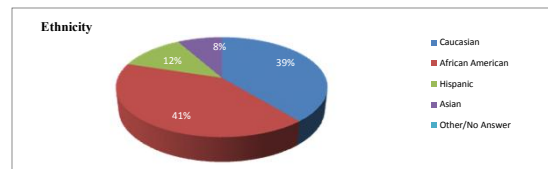
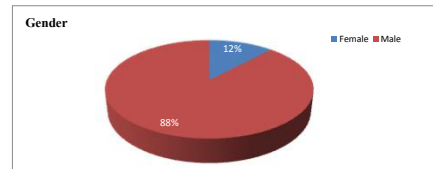
The SkillSource Group, Inc.
Success Through Education, Employment and Reintegration (STEER)

	Jul-15 to Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Cumulative	To Date Enrollment Goal	Program Goals
Total Clients Enrolled	88	9	5	5	7	14	3	6	1	9	4	5	3	159	212%	150
Pre-Release Center (WR)	54	6	4	1	6	8	3	6	1	5	4	5	3	106		
AIB-Non-Work Release (NWR)	16	3	1	0	1	4	0	0	0	3	0	0	0	28		
Adult Detention Center (ADC)	18	0	0	3	0	2	0	0	0	0	0	0	0	23		
Public referrals	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Released	58	9	3	5	5	2	9	6	9	11	6	12	5	140		
Referral Partners (OAR, WIOA)	0	0	0	1	0	0	0	0	0	1	0	0	0	2		
Active	87	9	5	5	7	14	3	6	1	9	4	5	3	158		
Inactive	1	0	0	0	0	0	0	0	28	13	7	9	5	63		
Enrolled in WIOA	2	0	0	0	0	0	0	0	0	0	0	0	0	2		
STEER Training Amount	\$4,610	\$0	\$250	\$3,000	\$150	\$950	\$150	\$50	\$100	\$2,260	\$0	\$200	\$870	\$12,590		
WIOA Training Amount	\$3,639	\$0	\$0	\$1,605.72	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,245		
Completed Training	40	0	6	0	3	7	3	1	2	8	0	4	5	79		
Received Credential	39	0	5	0	3	7	1	1	1	8	0	4	5	74		
Federal Bonding	4	0	0	1	0	0	0	1	0	0	3	0	2	11		
Entered Employment	52	4	3	2	8	6	4	5	1	3	6	3	5	102		
Clients Exited	2	0	0	0	0	0	0	0	27	13	7	9	5	63		
Violation	9	0	2	4	2	2	2	4	2	2	1	1	0	31		
Re-offended	0	0	0	0	0	0	0	0	0	0	0	0	2	2		
EIP	1	0	0	0	0	0	0	0	0	0	0	2	0	3		
Recidivism Rate	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD		
Dropped Out of Services	2	0	0	0	0	0	0	0	0	0	0	0	0	2		
Employment at Exit	1	0	0	0	0	0	0	0	9	4	2	1	3	20		
Average Hourly Wage at Placement	\$9.45	\$8.37	\$8.66	\$12.50	\$15.47	\$12.08	\$11.91	\$9.20	\$12.00	\$10.00	\$11.58	\$8.00	\$9.40	\$10.66		

Placements	
WR	88
NWR	7
ADC	7
Referrals	0
Released	140

To Date Performance and Outcomes		
	Outcomes	Goals
Enrollment Rate	212%	100%
Participation Rate	100%	90%
Work readiness Rate	100%	80%
Post-release Enrollment Rate	87%	80%
Placement Rate	64%	60%
Employment Retention Rate	51%	70%
Recidivism Rate	TBD	22%

Client Demographics

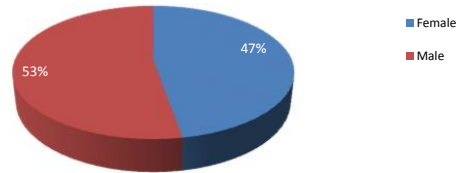


The SkillSource Group, Inc.
Virginia Financial Services Network (VFSN)

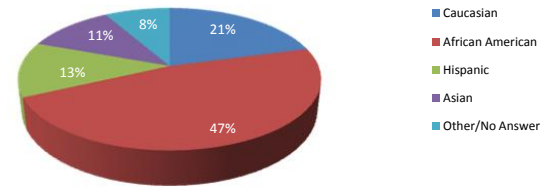
	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Cumulative	Goals
Provided Information on VFSN	195	183	77	19	26	72	94	41	39	51	54	32	34	36	38	45	36	14	9	1095	
<i>Viewed VFSN Video</i>	22	13	49	17	26	32	50	41	39	51	54	32	34	36	38	45	36	14	9	638	
<i>Interested in VFSN</i>	18	8	21	4	12	19	18	12	14	19	15	12	10	9	7	6	25	6	7	242	
Applied for VFSN	3	0	2	9	2	0	10	9	7	7	10	11	5	7	7	6	22	5	3	125	600
<i>Treatment</i>	1	0	1	5	1	0	5	5	3	3	5	3	2	5	2	3	10	2	2	58	300
<i>Control</i>	2	0	1	4	1	0	5	4	4	4	5	4	2	1	4	3	11	2	0	57	300
<i>Veterans</i>	1	0	3	0	0	0	0	0	0	0	0	4	1	1	1	0	1	1	1	14	
<i>Receiving Financial Coaching</i>	2	0	3	4	1	0	5	5	3	1	4	7	8	6	2	3	11	5	2	72	
<i>Receiving WIOA Training</i>	0	3	0	0	0	1	0	2	1	1	7	10	7	6	6	3	2	4	1	54	
Clients Exited	0	1	0	4	0	1	0	0	4	3	0	0	4	1	0	4	2	2	5	31	
<i>Received Industry Credential</i>	0	0	0	2	0	0	0	0	0	0	0	0	0	2	0	2	0	1	0	7	190
<i>Entered Employment</i>	0	1	0	4	0	0	1	0	0	3	0	0	3	2	0	4	2	2	0	22	216
<i>Average Hourly Wage at Placement</i>	n/a	\$24	n/a	\$13	n/a	\$14	\$17	n/a	n/a	\$30	n/a	n/a	\$22	\$23	n/a	\$34	\$30	\$22	n/a	\$23	

Client Demographics

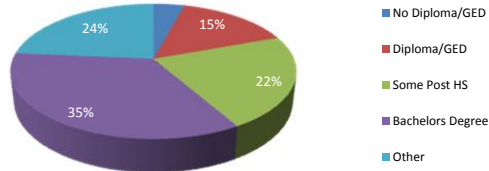
Gender



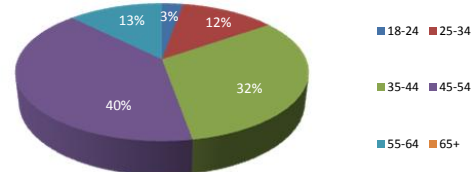
Ethnicity



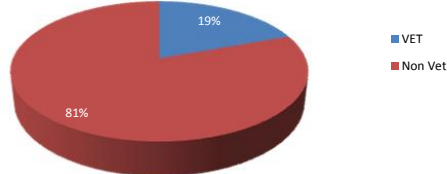
Education



Age



Veteran Status



BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2016 -June 30, 2017

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$21,455		3	4.00%	12	2.70%	15
Clerical / Administrative (CA)	\$14,333		5	6.67%	6	1.35%	11
Construction / Trade (CT)	\$16,747		5	6.67%	8	1.80%	13
Education (Ed)	\$2,107		0	0.00%	2	0.45%	2
Healthcare (He)	\$183,207		36	48.00%	57	12.84%	93
Hospitality / Services (HS)	\$30,214		3	4.00%	11	2.48%	14
Literacy Activities (LA)	\$22,331		8	10.67%	17	3.83%	25
Management/Business (MB)	\$166,863		3	4.00%	80	18.02%	83
Technology (Tech)	\$357,270		9	12.00%	141	31.76%	150
Transportation (Tr)	\$335,060		3	4.00%	110	24.77%	113
Others	\$0	\$0	0	0.00%	0	0.00%	0
TOTAL	\$1,149,586	\$0	75	100.00%	444	100.00%	519

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$615,515
WIOA Dislocated	\$393,327
WIOA Youth	\$119,095
VASAVOR	\$21,649
TOTAL	\$1,149,586

OJT Obligated by Grants	OJT /WEX Amount
WIOA Adult	\$11,202
WIA DW	\$12,792
VASAVOR	\$3,666
TOTAL	\$27,659

OJTs / INDUSTRY	Obligated Funds	VASAVOR		WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$4,309	0	0.00%	1	11.11%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$12,552	0	0.00%	4	44.44%	4
Hospitality / Services (HS)	\$4,805	0	0.00%	2	22.22%	2
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$4,616	0	0.00%	1	11.11%	1
Technology (Tech)	\$1,378	0	0.00%	1	11.11%	1
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$27,659	0	0.00%	9	100.00%	9

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

FISCAL YEAR 2017

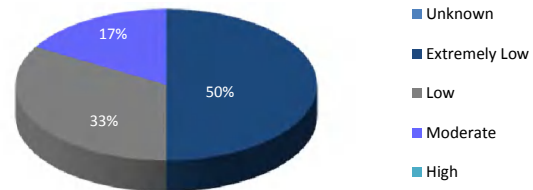
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	TOTAL
Client Overview													
Walk-In	23	20	22	20	21	22	20	24	20	24	22	18	256
One-on-One Counseling (1st time client)	1	8	9	13	6	8	9	14	9	18	16	12	123
Training and Event Attendees*	55	0	23	0	36	8	0	29	34	202	0	24	411
Total:	79	28	54	33	63	38	29	67	63	244	38	54	790
Economic Impact													
New Businesses Created**	0	1	0	0	0	1	1	0	0	0	0	0	3
New Jobs Created	0	1	0	0	0	1	1	0	0	0	0	0	3
Businesses Expanded	0	0	0	0	1	1	1	2	0	0	0	0	5
Total:	0	2	0	0	1	3	3	2	0	0	0	0	11
Services Utilized													
TA for Business Startup	1	6	7	13	6	7	8	10	2	15	14	12	101
TA for Business Expansion	0	2	2	0	0	1	1	4	4	3	2	0	19
Total:	1	8	9	13	6	8	9	14	6	18	16	12	120

***Trainings and Events**

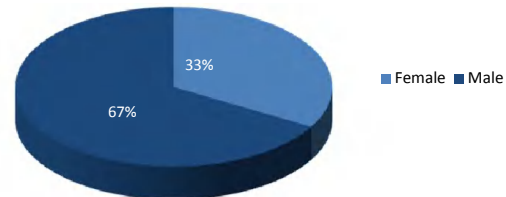
Child Care Provider Training: 24

One on One Counseling (1st Time Client) Demographic

Income



Gender



Ethnicity

