

Department of Family Services

Employment & Training Team Report

March 2015

Pages 1-2
Workforce Investment Act
Program Report

Pages 3-4
Workforce Investment Act/
Other Grants Report

Page 5
Jobs 4 Veterans Initiative

Page 6
Credentials to Careers

Page 7
On-the-Job Training

Page 8
Virginia Serious and Violent
Offender Reentry

Page 9
Fairfax Pre-Release Center

Page 10
Loudoun Pre-Release Center

Pages 11-12
Virginia Employment through
Entrepreneurship Consortium
(VETEC/ENOVATE)

Page 13
ITA and OJT Breakdown

Page 14
The Center for Business
Planning and Development

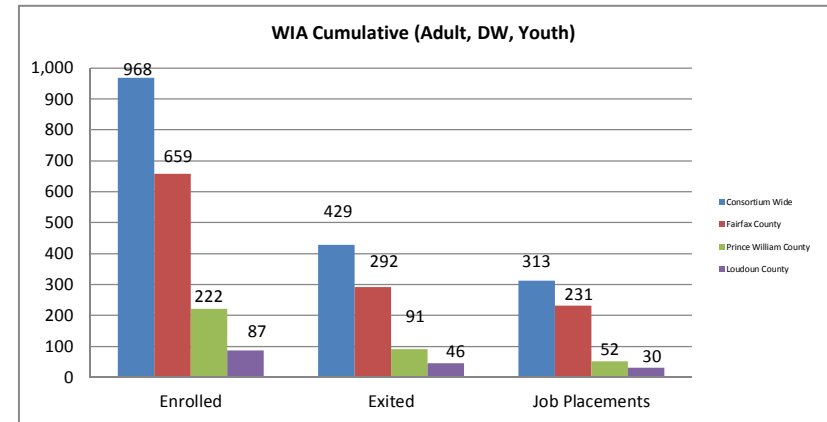
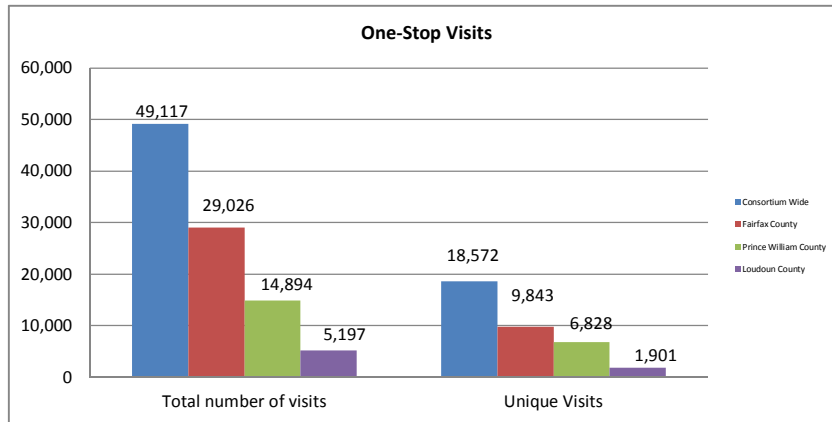
Highlights

- Average hourly wage at placement for WIA Dislocated Worker participants is **\$30.48**.
- **100** job seekers reported finding employment after having received core services at their local *SkillSource* Center this month.
- **260** youth are enrolled in the WIA Youth program.
- **11** J4Vets participants found employment this month, with an average hourly wage of **\$37.42**.

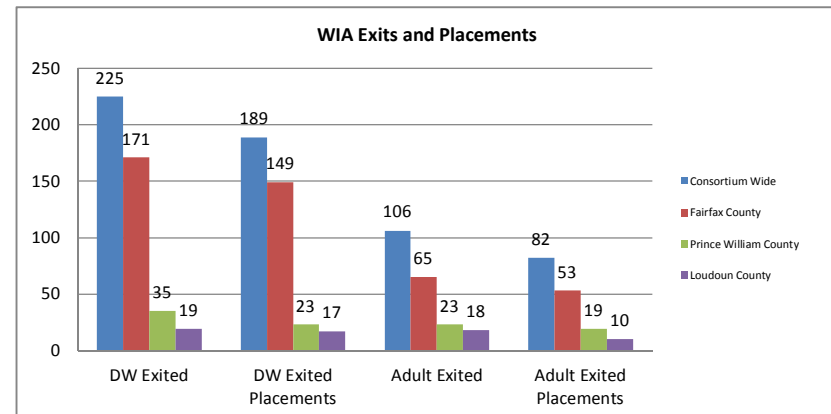
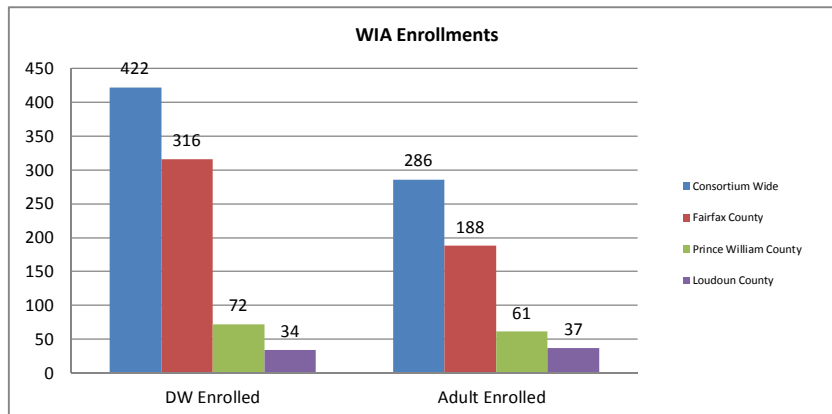
Northern Virginia Workforce Investment Area XI

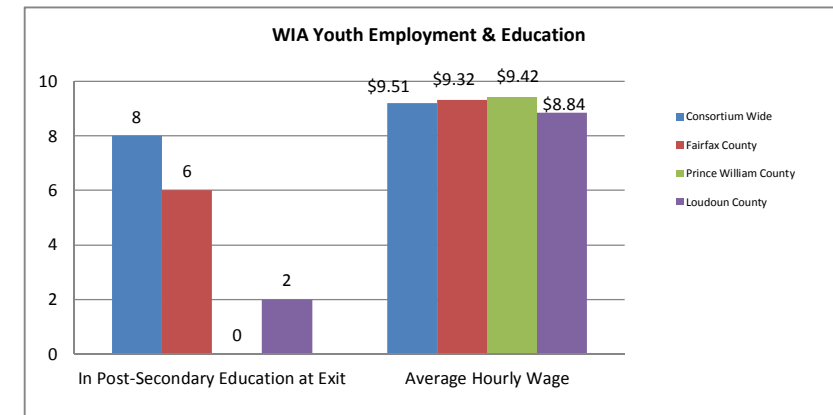
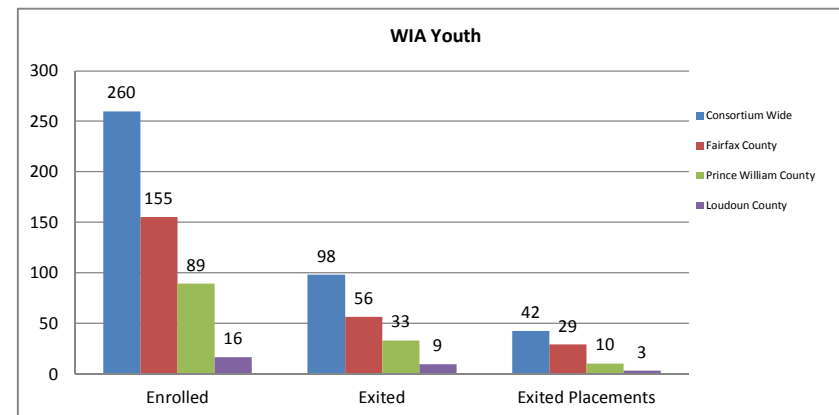
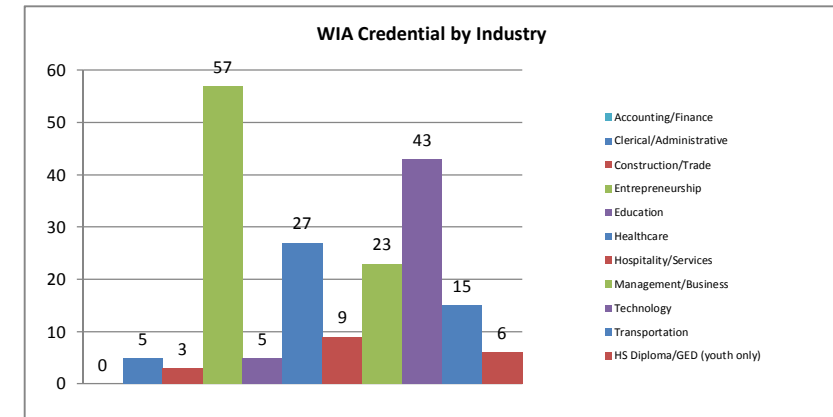
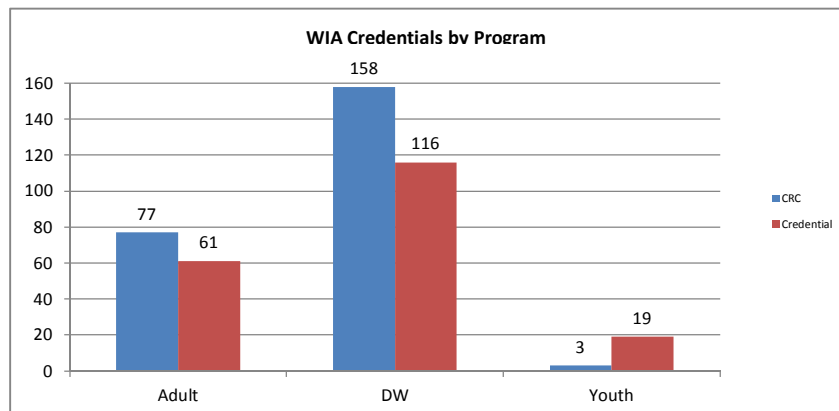
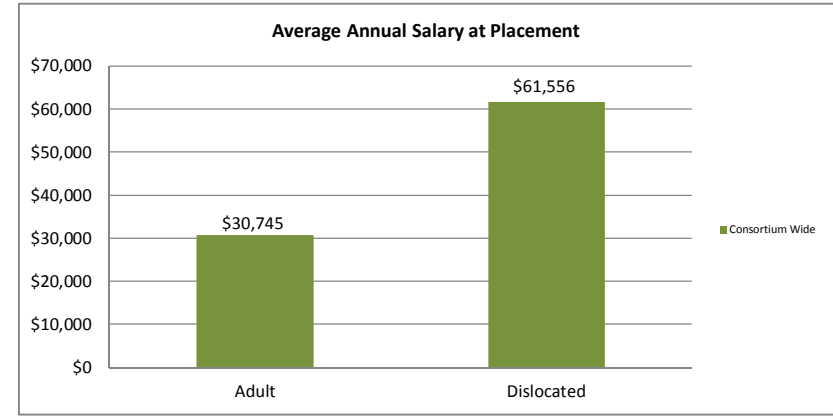
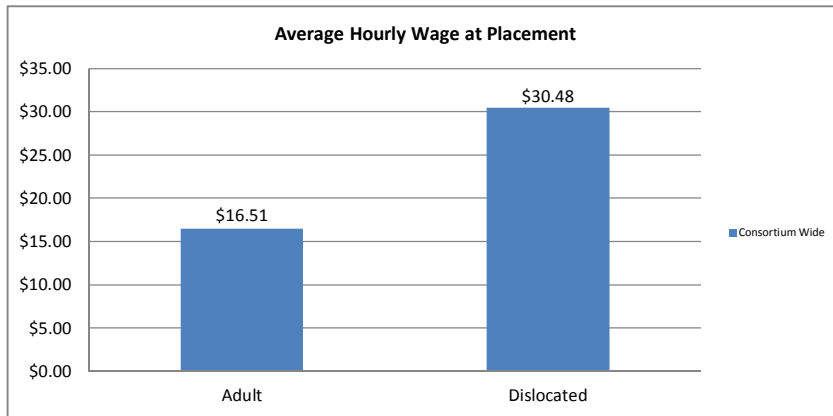
WIA Adult, Youth and Dislocated Worker Statistics (July 1, 2014 – March 31, 2015)

At-A-Glance			
One-Stop Visits:	49,117	Total WIA Participants (Youth/Adult/DW):	968
Unique One-Stop Visits	18,572	WIA Job Placements	313
One-Stop Job Placements:	659	Average Hourly Wage at Placement (Adult):	\$16.51
Average Hourly Wage at Placement:	\$12.00	Average Hourly Wage at Placement (DW):	\$30.48
		Average Hourly Wage at Placement (Youth):	\$9.19
		Credentials Received (at Closure)	196
Program Overview			
Total Enrolled	1,254	Total Job Placements	529
Total Exited	600		



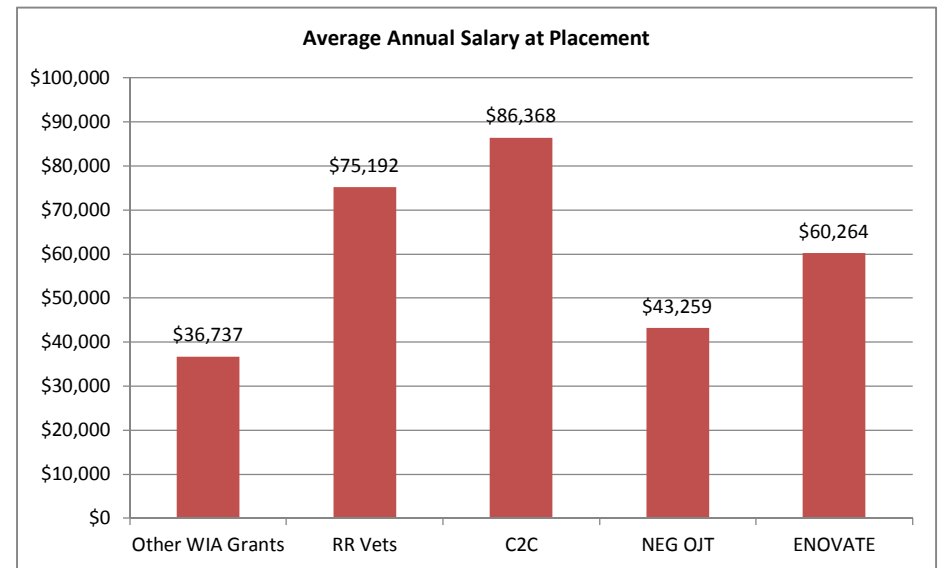
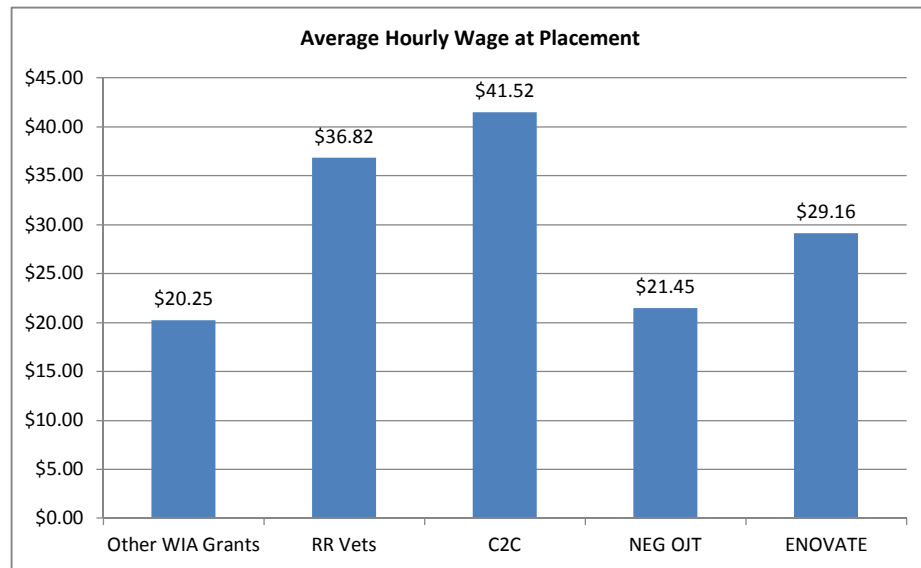
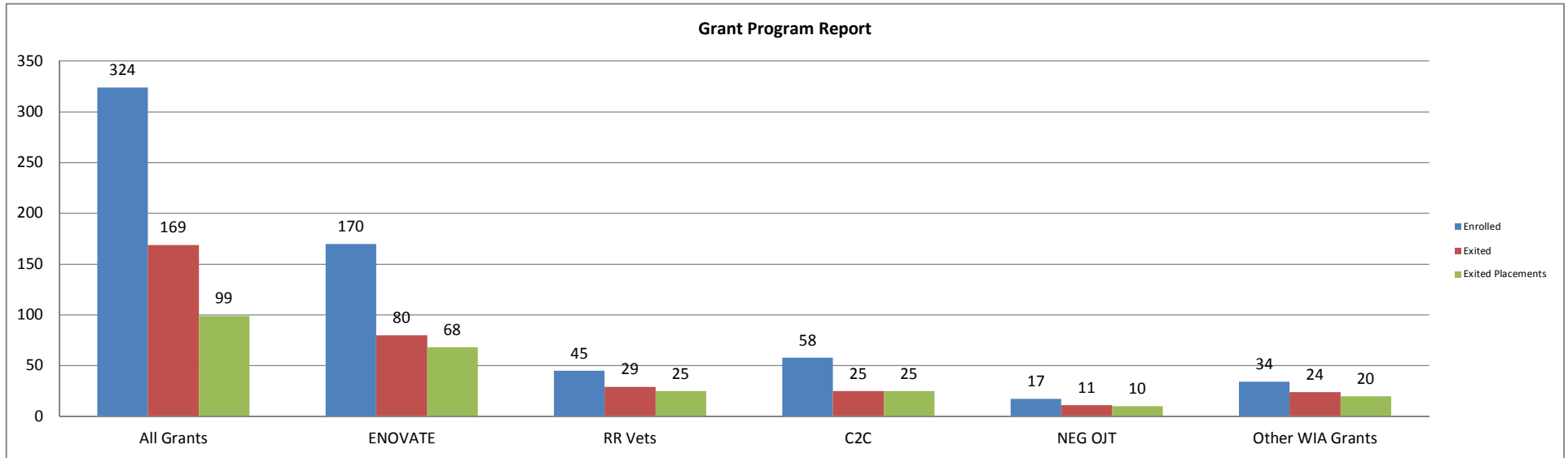
WIA Breakdown - Adult, Dislocated Worker and Youth



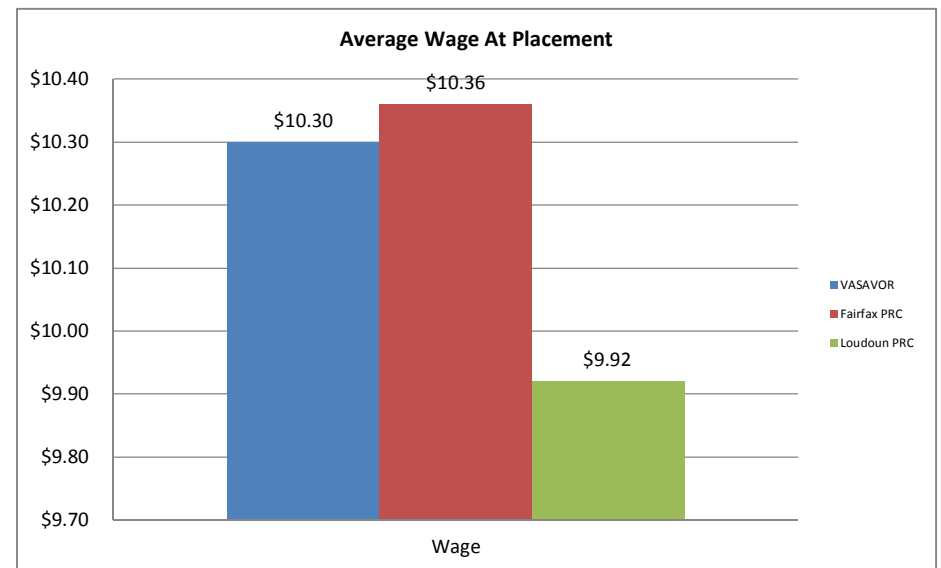
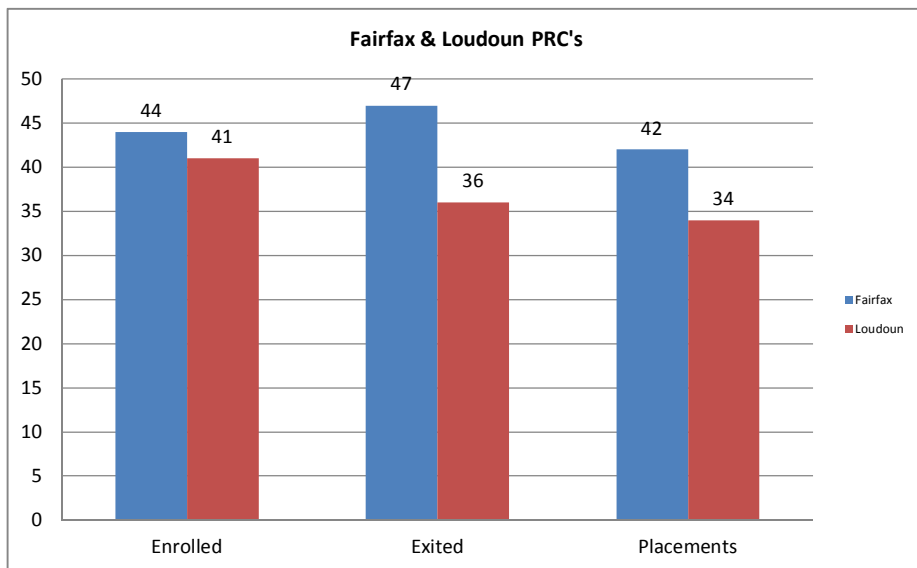
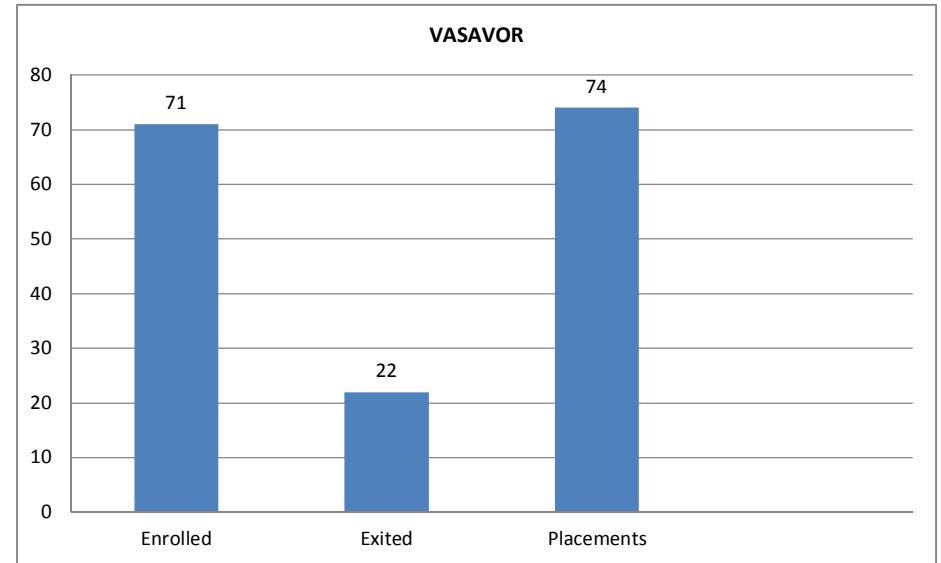
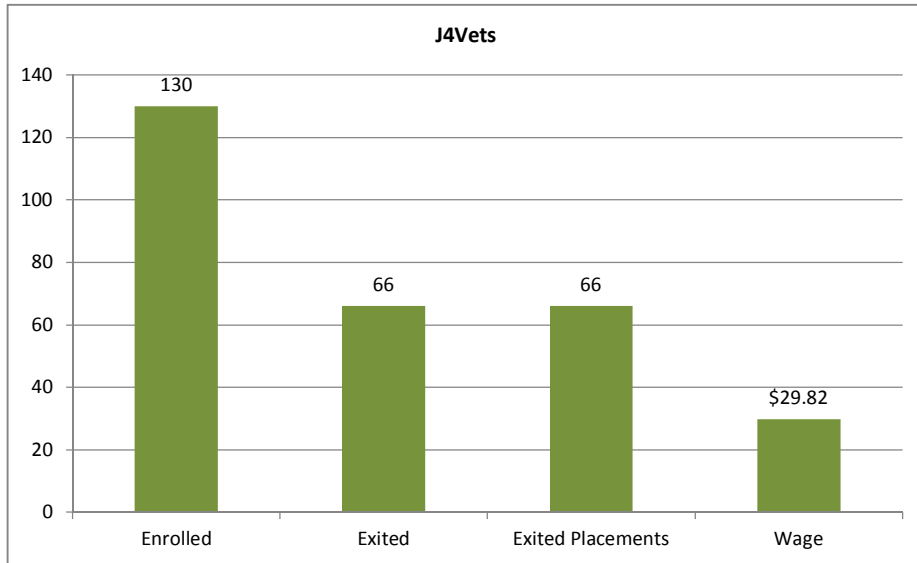


Northern Virginia Workforce Investment Area XI

WIA Grants and Other Programs Statistics (July 1, 2014 – March 31, 2015)



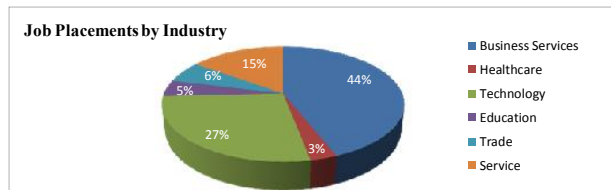
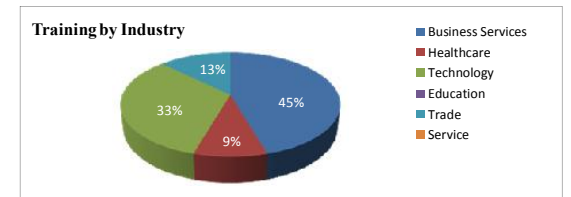
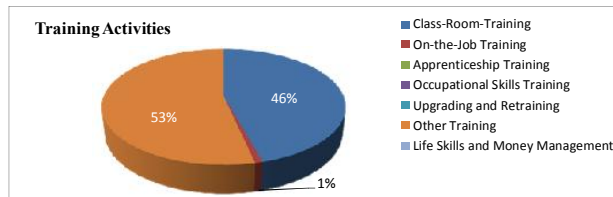
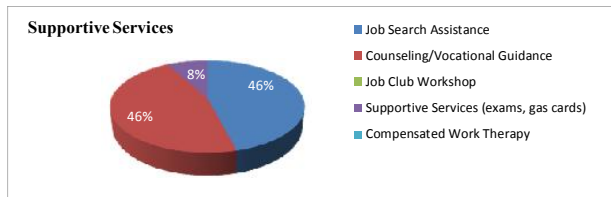
Non WIA Grants



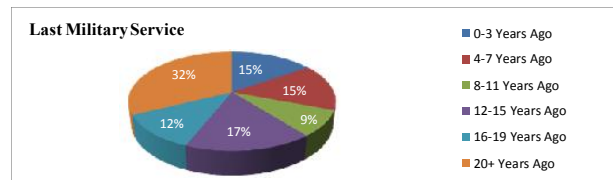
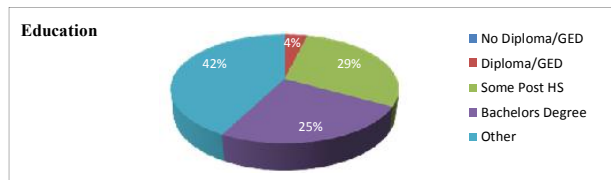
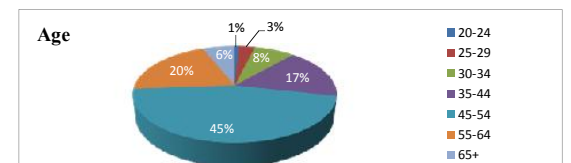
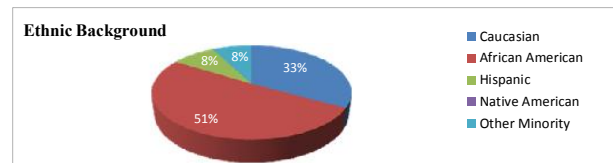
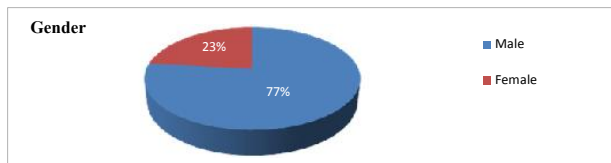
The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 3**

	1st Quarter					2nd Quarter					3rd Quarter					4th Quarter					3rd Year Cumulative	3rd Year Goal*
	Jul-14	Aug-14	Sep-14	1st Quarter Cumulative	1st Quarter Goals*	Oct-14	Nov-14	Dec-14	2nd Quarter Cumulative	2nd Quarter Goals*	Jan-15	Feb-15	Mar-15	3rd Quarter Cumulative	3rd Quarter Goals*	Apr-15	May-15	Jun-15	4th Quarter Cumulative	4th Quarter Goals*		
Clients Assessed	68	33	21	122	100	19	48	24	91	50	21	23	18	62	40	0	0	0	0	10	275	200
Clients Enrolled	58	6	12	76	80	9	9	12	30	35	4	9	11	24	25	0	0	0	0	8	130	148
<i>Placed in Transitional Housing</i>	0	0	0	0	7	0	0	0	0	5	0	0	0	0	2	0	0	0	0	1	0	15
<i>Referred to VA for Benefits</i>	32	6	12	50	73	8	9	12	29	28	4	9	11	24	20	0	0	0	0	5	103	126
<i>Placed in Training</i>	7	16	16	39	64	11	2	12	25	28	5	5	13	23	22	0	0	0	0	5	87	119
Placed in Employment	5	4	9	18	20	5	8	11	24	28	7	6	11	24	28	0	0	0	0	28	66	104
<i>Average Hourly Wage at Placement</i>	\$28.94	\$19.69	\$35.02	\$29.92	\$20.00	\$20.03	\$32.87	\$25.64	\$26.88	\$20.00	\$27.43	\$30.10	\$37.42	\$32.67	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00	\$29.82	\$20.00
Exited	5	4	9	18	22	5	8	11	24	35	7	6	11	24	35	0	0	0	0	56	66	148
<i>Employed at Exit</i>	5	4	9	18	20	5	8	11	24	28	7	6	11	24	28	0	0	0	0	28	66	104

*Goals to be revised 8/2014



Demographics

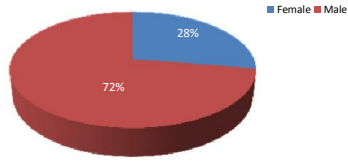


The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	755	250
Clients Enrolled	0	0	1	0	2	0	0	0	8	4	14	3	6	5	6	7	2	58	100
Enrolled in WIA (Manassas)	0	0	1	0	2	0	0	0	0	1	0	0	0	0	0	0	0	4	
Enrolled in WIA (Prince William)	0	0	0	0	0	0	0	0	2	1	3	0	3	0	0	1	0	10	
Enrolled in WIA (Fairfax)	0	0	0	0	0	0	0	0	6	2	11	3	3	5	6	6	2	44	
In Training Activity	0	0	0	0	0	0	0	2	8	4	14	3	6	5	6	7	2	57	90
Completed Training	0	0	0	0	0	0	0	1	6	3	6	4	7	6	2	4	4	43	
Received Credential	0	0	0	0	0	0	0	0	6	1	3	2	4	3	1	2	2	24	45
Entered Employment	0	0	0	0	0	0	0	0	0	2	3	4	4	3	3	4	2	25	66
Clients Exited	0	0	0	0	0	0	0	0	0	2	3	4	4	3	3	4	2	25	
Employment at Exit	0	0	0	0	0	0	0	0	0	2	3	4	4	3	3	4	2	25	
Average Hourly Wage at Placement	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$43	\$54	\$44	\$35	\$43	\$47	\$37	\$27	\$42	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	0	0	1	1	0	8	

Demographics

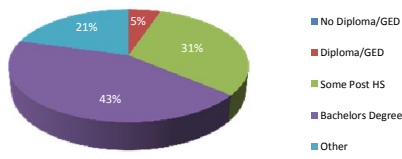
Gender



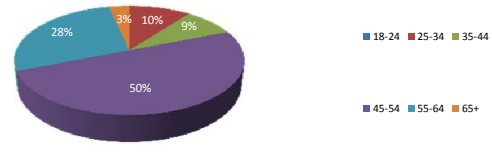
Ethnicity



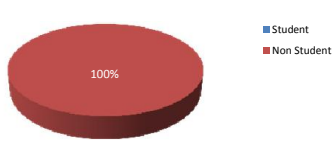
Education



Age



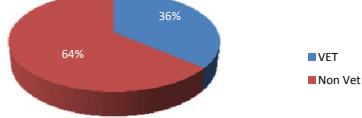
Student or Non Student



Job Placement by Industry



Veteran Status

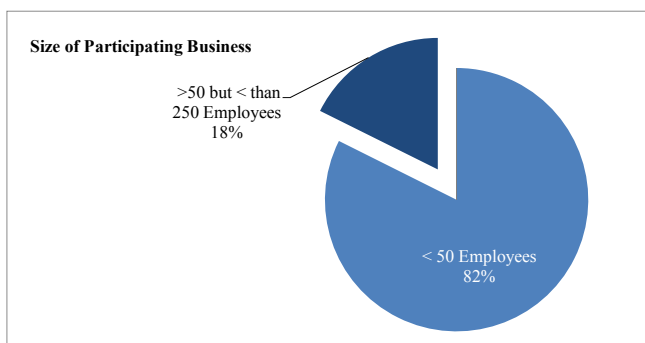
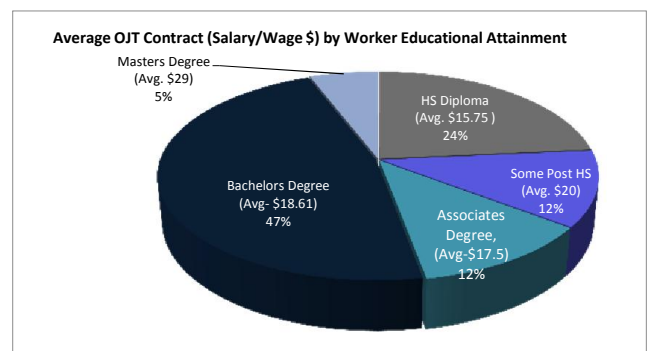
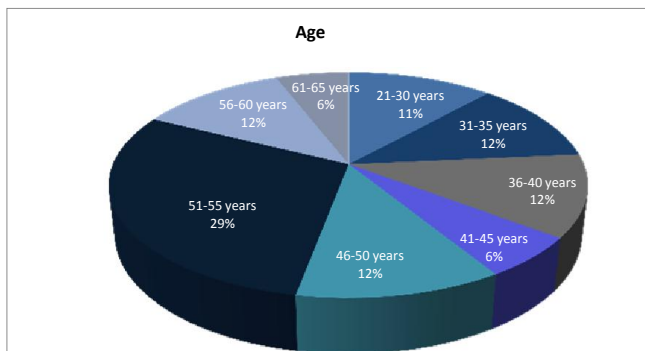
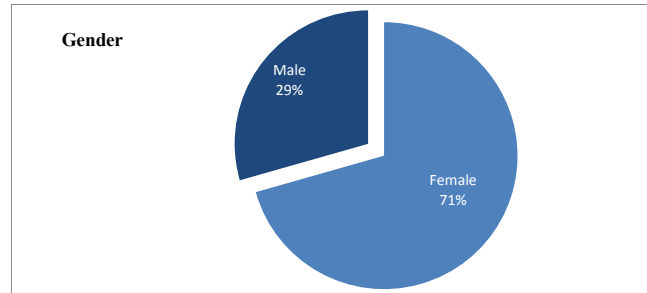
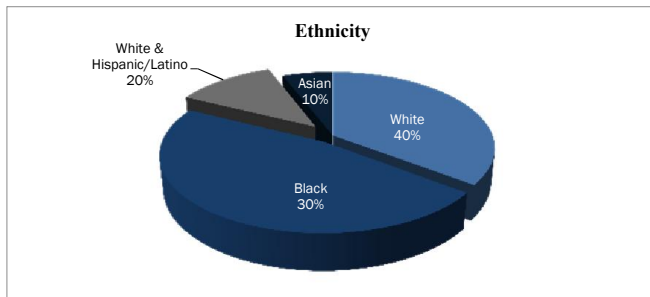


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant - March 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10			191
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3			17
Exits	0	0	0	0	2	0	1	1	3	4	0	1			12
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1			11
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1			8
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0			1
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7			166
Employer Contracts Checklist Recd) (PreAward	6	2	1	2	5	4	8	0	2	3	3	1			37
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5			240

* Additional clients entered employment unrelated to OJT. Current total: 2

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report-March 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Active Caseload	59	61	60	60	61	58	56	55	55			
Receiving Placement Services	58	61	60	58	57	57	57	57	55			
New Placements	3	2	3	3	2	5	6	7	12			
Currently Working	45	41	43	44	44	49	55	62	74			
Receiving SSI	9	9	9	9	9	9	10	10	11			
Technical Violations	1	1	1	0	1	1	3	1	0			
Re-Offended	0	1	0	0	0	1	0	0	1			
New enrollments	2	4	0	0	1	6	2	1	1			
Returned to program	0	0	0	0	0	0	0	0	0			
Upcoming referrals	4	1	0	0	4	3	6	2	1			
Exited from Program	1	2	1	0	2	9	7	2	1			
Training Expenditures	\$472	\$0	\$3,438	\$4,987	\$0	\$4,125.42	\$2,714.90	\$3,500.00	\$299.00			
Supportive Services Expenditures	\$275	\$2,500	\$251	\$865	\$1,001	\$1,010	\$976	\$1,540	\$1,390.29			

*Final Supportive Services Expenditures Reported on One Month Delay

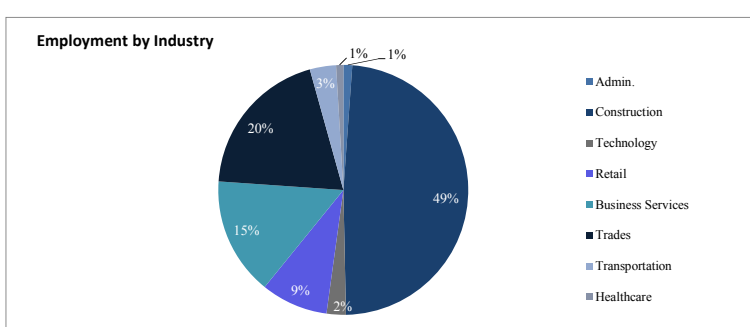
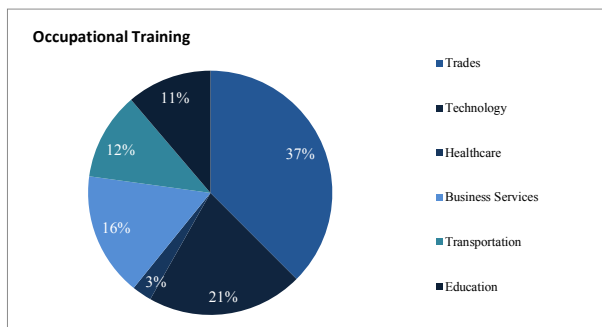
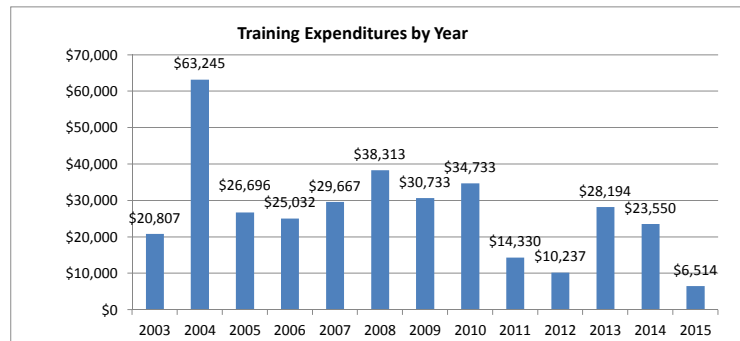
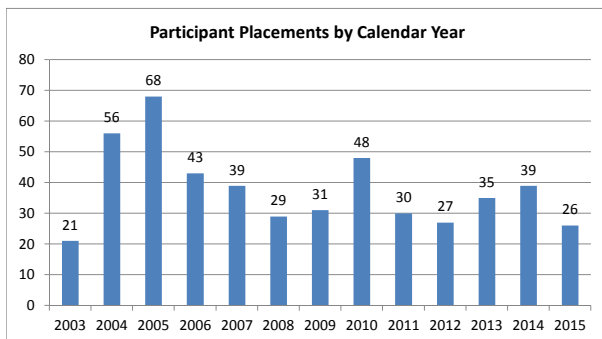
Cumulative (since program inception in 2003):	
Enrollment	482
Placements*	491
Exited**	431
Deceased	6
Average Hourly Wage	\$10.30
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$352,051
Supportive Services Expenditures	\$291,178

*Multiple placements may be made for one participant

**Exited participants may be returned to program

March Placements				
Position	Employer	Starting Wage	Hours Per Week	Benefits?
Driver Helper	Gettier Commercial	\$11.25	40	Yes
BackHoe Operator	Kathmar Asphalt Construction	\$12.00	40	No
BackHoe Operator	Kathmar Asphalt Construction	\$12.00	40	No
Laborer	Budget Pavement Markings	\$22.00	30	No
Transporter	FC Auto	\$11.00	40	No
Carpentry worker	CommonWealth wall systems LLC	\$18.00	40	No
Carpentry worker	F&V Carpet Installers Inc.	\$16.00	40	No
Computer Tech	WhiteWolf Enterprises	\$13.00	40	No

Recidivism Rate: 4%



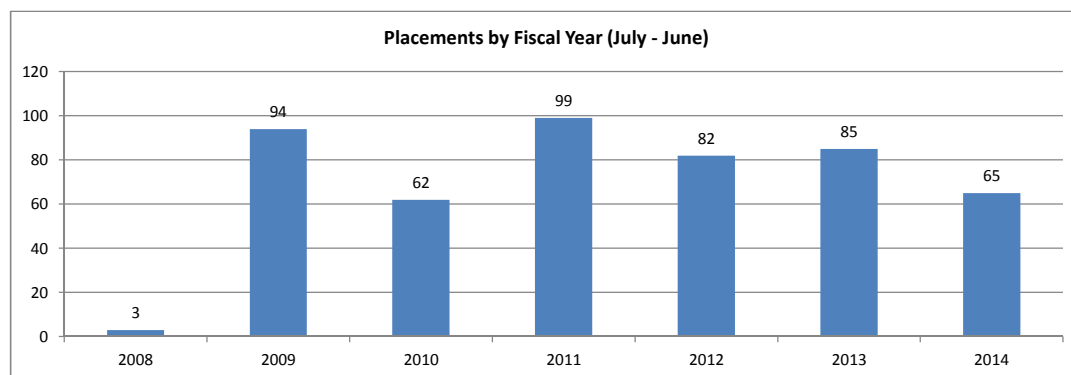
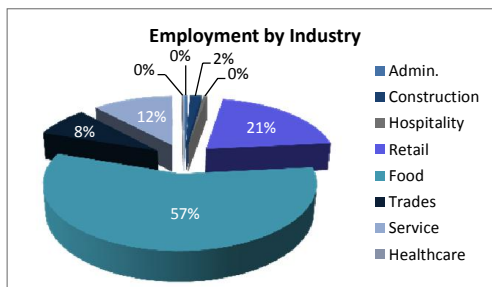
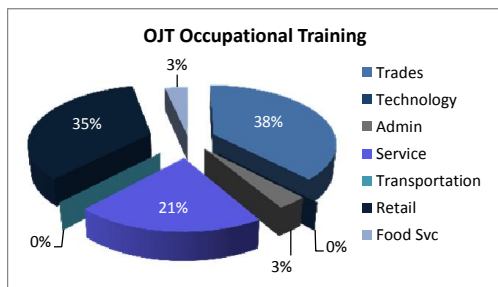
Fairfax Pre-Release Center

Monthly Report-March 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Enrolled	8	9	5	4	3	2	4	2	7			
Placed in Employment	5	7	9	2	2	4	3	2	8			
Exited	2	10	6	5	2	6	6	6	4			
<i>Employed at Exit</i>	2	9	5	5	2	6	6	6	4			
<i>Unemployed at Exit</i>	0	1	1	0	0	0	0	0	0			
Currently Employed	46	47	54	44	44	44	42	9	13			
<i>Average Hourly Wage</i>	\$10.01	\$10.44	\$10.22	\$10.36	\$10.18	\$10.34	\$10.46	\$10.54	\$10.68			

<i>Cumulative</i>	
Enrolled	637
Non-Exited Placements	130
Exited	529
<i>Unemployed as Exit</i>	96
<i>Employed at Exit</i>	399
Insured by Federal Bonding	51
<i>Total Bonding Value</i>	\$255,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	54

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

Loudoun Pre-Release Center

Monthly Report - March 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Enrolled	5	7	4	6	6	3	3	3	4			
Placed in Employment	3	6	2	4	6	2	5	2	4			
Exited	4	5	3	4	7	1	5	4	3			
Employed at Exit	4	5	3	4	6	1	5	4	3			
Unemployed at Exit	0	0	0	0	2	0	0	0	0			
Currently Employed	14	21	22	22	20	21	19	18	22			
Average Hourly Wage	\$9.60	\$9.86	\$9.86	\$9.97	\$10.17	\$10.15	\$9.80	\$9.87	\$9.96			

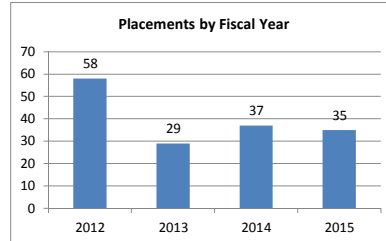
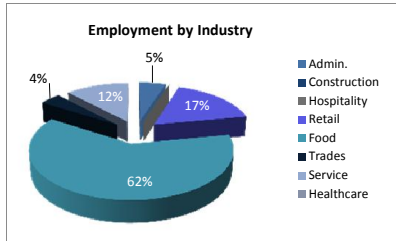
*New Hire Process Underway

Cumulative	
Enrolled	167
Non-Exited Placements	158
Exited	126
Unemployed at Exit	19
Employed at Exit	107
Insured by Federal Bonding	0
Total Bonding Value	\$0
Total On the Job Trainings	0
On the Job Training Expenditures	\$0
Re-Offended	3

Sample of Monthly Placements

Positions	Employers	Wage
Warehouse	Victory Van Corp.	\$13.00
Mechanic	DD Towing	\$10.00
Detail Manager	Leesburg Auto Finance	\$10.00

Recidivism Rate	1.80%
-----------------	-------



The **SkillSource** Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
March 2015

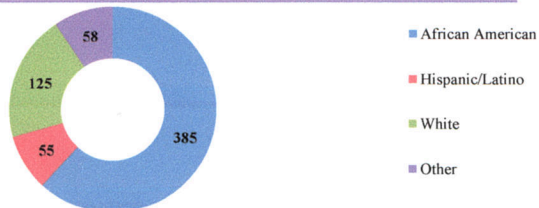
	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
PERFORMANCE OUTCOMES				
	LWIA #11	LWIA #16	LWIA #9	
# Attending Info Session	768	1,281	558	2,607
# Screened to be WIA eligible	645	755	322	1,722
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	21	11	13	45
# Veterans Enrolled	48	107	47	202
# Receiving Services	193	237	33	463
# Enrolled Participants – Referred back to traditional employment	26	32	42	100
# Starting New Businesses	91	50	39	180
# Withdrawn Participants	14	114	24	152
# Adults/Dislocated (Treatment only)	73/125	237/22	92/74	402/221

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants will be enrolled without going through the random assignment process.

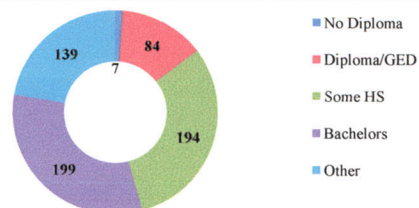
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru March 2015

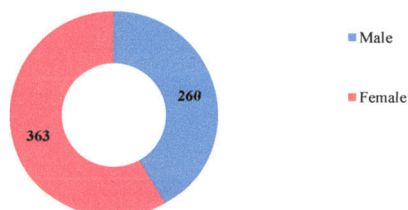
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	87	51	171	85	127	83
Hispanic	28	19	24	13	3	2
White	47	32	49	23	29	10
Other	36	29	15	10	7	5
Total	198	131	259	131	166	100



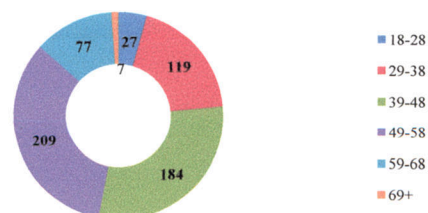
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	3	1	3	2	1	3
Diploma	20	15	26	14	38	24
Some Post HS	48	34	87	46	59	42
Bachelor	81	54	71	33	47	25
Other	46	27	72	36	21	6
Total	198	131	259	131	166	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	91	42	97	21	72	35
Female	107	89	162	110	94	65
Total	198	131	243	131	166	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	12	3	11	17	4	11
29-38	33	25	58	34	28	16
39-48	62	40	64	27	58	36
49-58	66	50	90	42	53	26
59-68	22	12	33	10	22	10
69+	3	1	3	1	1	1
Total	198	131	259	131	166	100



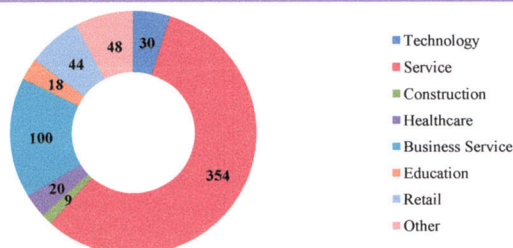
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

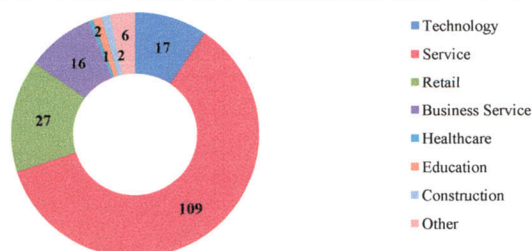
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
March 2015

Results Data for VETEC Participants – thru March 2015

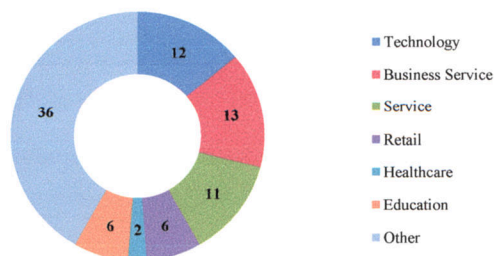
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	19	6	7	4	4	3
Service	93	69	139	69	122	63
Construction	5	6	4	2	--	--
Healthcare	9	7	6	1	5	6
Business Service	44	22	28	9	28	26
Education	--	--	14	5	4	1
Retail	13	17	31	22	--	--
Other	15	4	30	19	3	1
Total	198	131	259	131	166	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	14	3	3	--	--	--
Service	48	25	25	36	36	36
Business Service	12	12	12	3	3	3
Retail	11	5	5	--	--	--
Healthcare	1	--	--	--	--	--
Construction	1	1	1	--	--	--
Education	--	2	2	--	--	--
Other	4	2	2	--	--	--
Total	91	50	50	39	39	39



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	4	8	8	--	--	--
Business Service	10	3	3	--	--	--
Service	5	6	6	--	--	--
Retail	3	3	3	--	--	--
Healthcare	2	--	--	--	--	--
Education	--	6	6	--	--	--
Other	2	6	6	28	28	28
Total	26	32	32	28	28	28



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2014 - March 31, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIA YOUTH		WIA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$9,160		0	0.00%	6	2.91%	6
Clerical / Administrative (CA)	\$14,136		4	9.09%	6	2.91%	10
Construction / Trade (CT)	\$11,142		1	2.27%	6	2.91%	7
Education (Ed)	\$3,148		2	4.55%	1	0.49%	3
Healthcare (He)	\$105,618		21	47.73%	33	16.02%	54
Hospitality / Services (HS)	\$20,918		3	6.82%	8	3.88%	11
Literacy Activities (LA)	\$5,160		6	13.64%	8	3.88%	14
Management/Business (MB)	\$87,605		0	0.00%	43	20.87%	43
Technology (Tech)	\$208,190		7	15.91%	64	31.07%	71
Transportation (Tr)	\$94,067		0	0.00%	31	15.05%	31
TOTAL	\$559,144	\$0	44	100.00%	206	100.00%	250

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIA Adult	\$152,318
WIA Dislocated	\$242,172
WIA Youth	\$75,077
J4VETS	\$78,199
VASAVOR	\$11,377
TOTAL	\$559,144

OJT Obligated by Grants	OJT Amount
NEG	\$46,755
VASAVOR	\$8,259
TOTAL	\$55,013

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$18,125	0	0.00%	4	28.57%	4
Clerical / Administrative (CA)	\$5,477	0	0.00%	2	14.29%	2
Construction / Trade (CT)	\$10,163	2	66.67%	2	14.29%	4
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$4,997	0	0.00%	1	7.14%	1
Hospitality / Services (HS)	\$974	1	33.33%	1	7.14%	2
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$15,277	0	0.00%	4	28.57%	4
Technology (Tech)	\$0	0	0.00%	0	0.00%	0
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$55,013	3	100.00%	14	100.00%	17

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	TOTAL
Client Overview													
Walk-In	36	40	39	28	29	23	22	25	24				266
One-on-One Counseling	17	19	20	14	17	11	14	14	16				142
Training and Event Attendees*	34	8	45	74	33	40	42	61	12				349
Total:	87	67	104	116	79	74	78	100	52	0	0	0	757
Economic Impact													
New Businesses Created**	2	3	5	0	3	1	3	5	2				24
New Jobs Created	2	3	6	0	3	1	3	5	2				25
Businesses Expanded	0	0	1	0	0	0	0	1	1				3
Total:	4	6	12	0	6	2	6	11	5	0	0	0	52
Services Utilized													
TA for Business Startup	16	18	18	13	15	10	12	13	15				130
TA for Business Expansion	0	1	2	1	2	1	2	1	1				11
Total:	16	19	20	14	17	11	14	14	16	0	0	0	141

*Trainings and Events
Focus Group Meeting: 33 attendees
NVCC Training: 11
5 Simple Steps: 12 participants
Child Care Training Workshop: N/A

*New Businesses
Adele Kuo Sustainable Landscape Design, LLC
G.M.P Umbrella Corporation

March 2015 Demographics

