

# Department of Family Services

## Employment & Training Team Report –March 2017

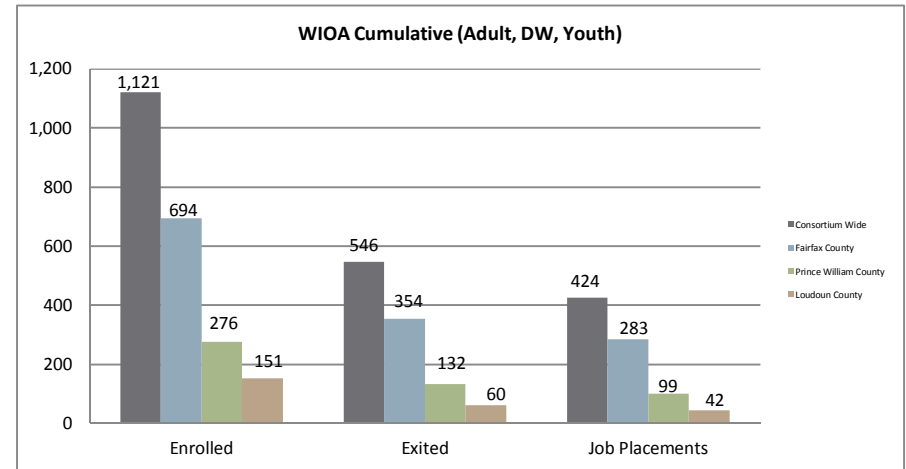
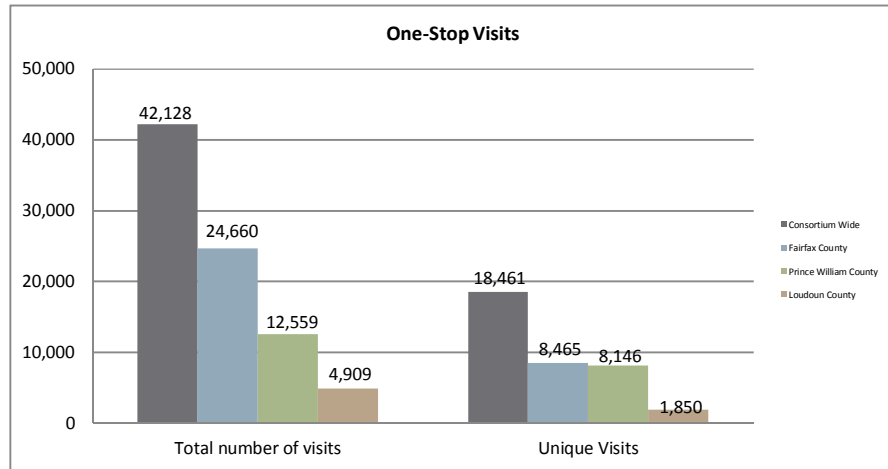
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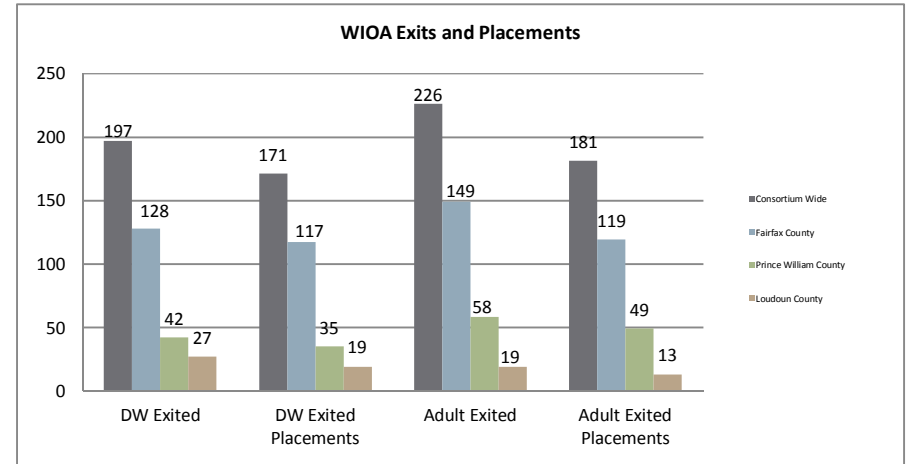
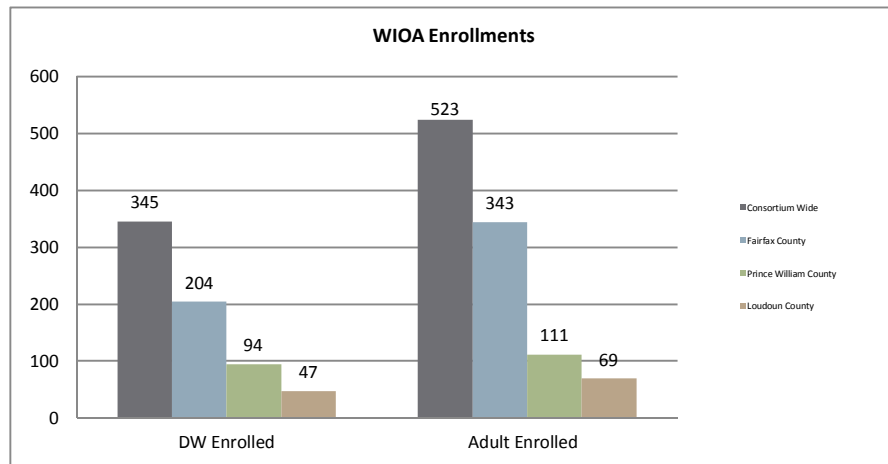
## Northern Virginia Workforce Innovation and Opportunity Act, Area XI

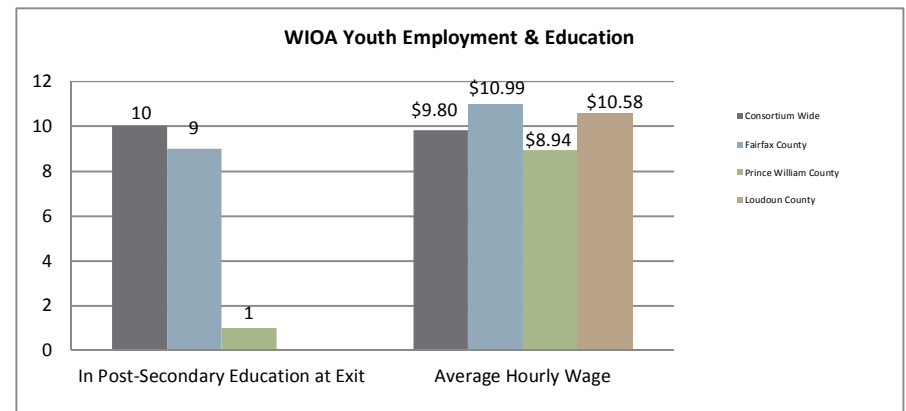
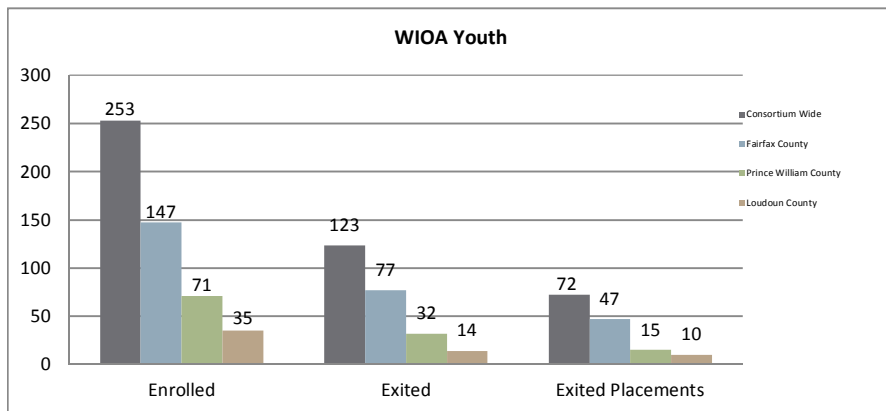
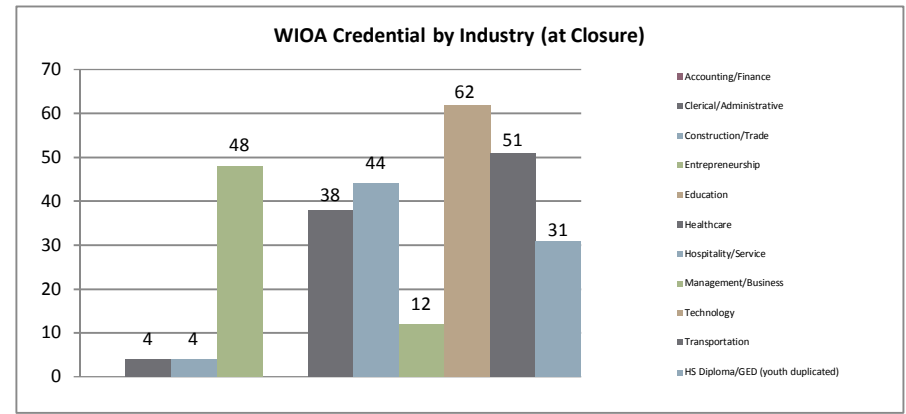
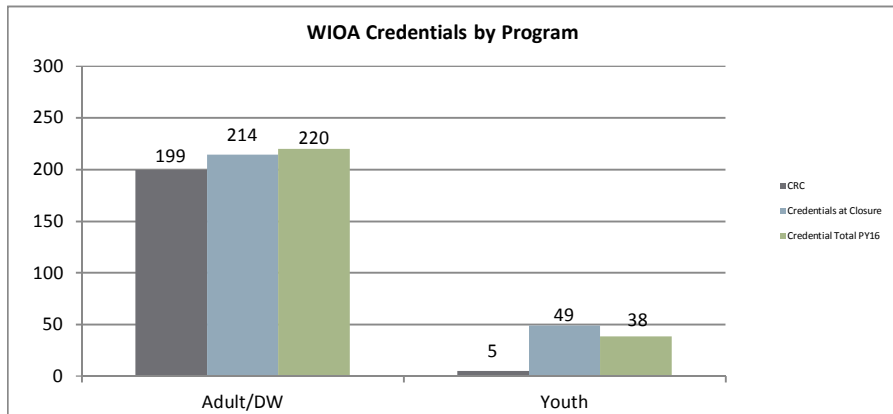
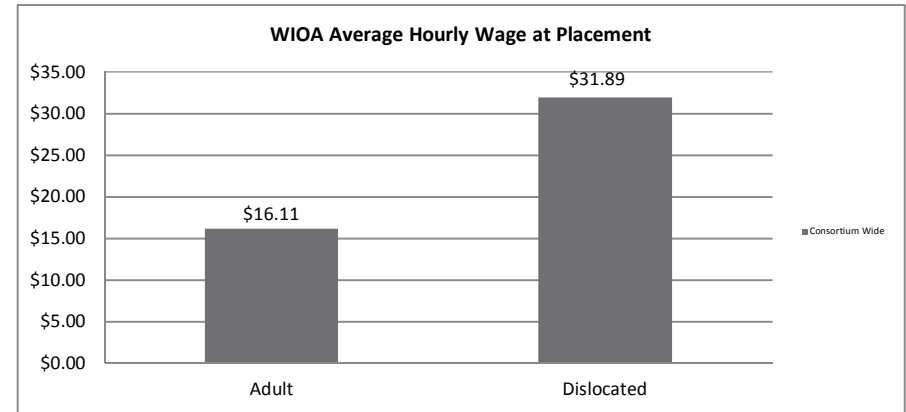
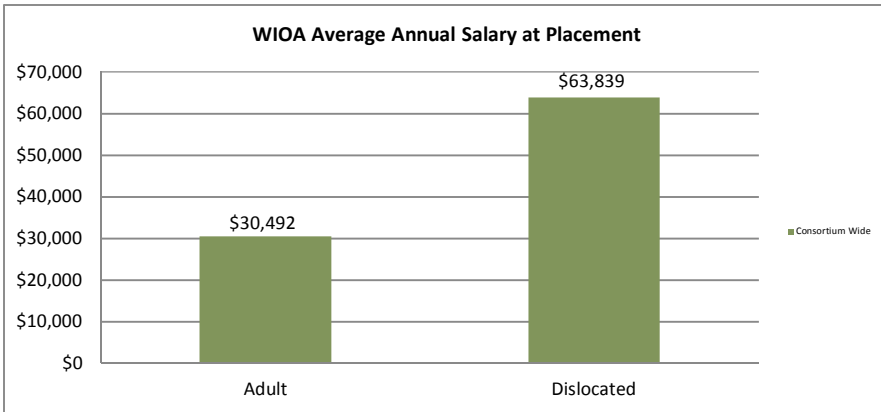
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2016- March 31, 2017)

At-A-Glance					
One-Stop Services		WIOA Services (Youth/Adult/DW)		All Employment & Training Programs	
Center Visits	42,128	Total Participants	1,121		
Unique One-Stop Visits	18,461	WIOA Job Placements	424	Total Enrolled	1,400
One-Stop Job Placements	487	Average Hourly Wage at Placement (Adult)	\$16.11	Total Exited	695
Average Hourly Wage at Placement	\$14.08	Average Hourly Wage at Placement (DW)	\$31.89	Total Job Placements	584
		Average Hourly Wage at Placement (Youth)	\$9.80	Total Participants with Disabilities	171
		Credentials Received in PY16	258	Total Veterans	46
		Credentials Received at Closure	263		



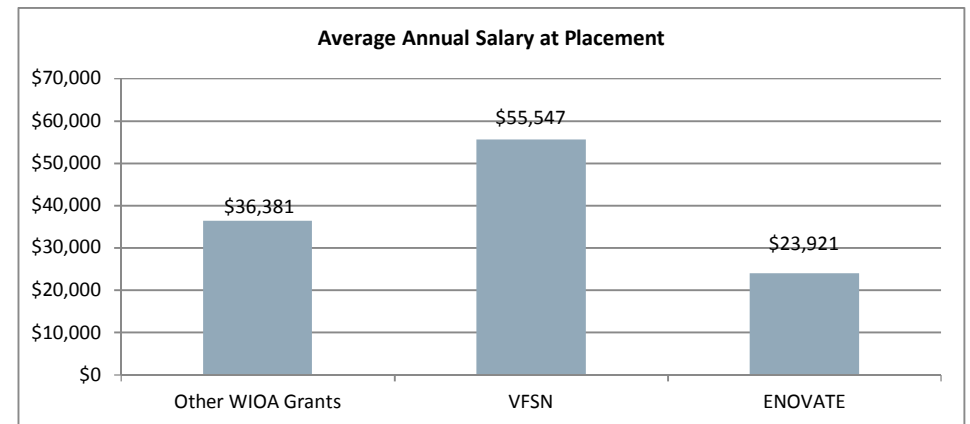
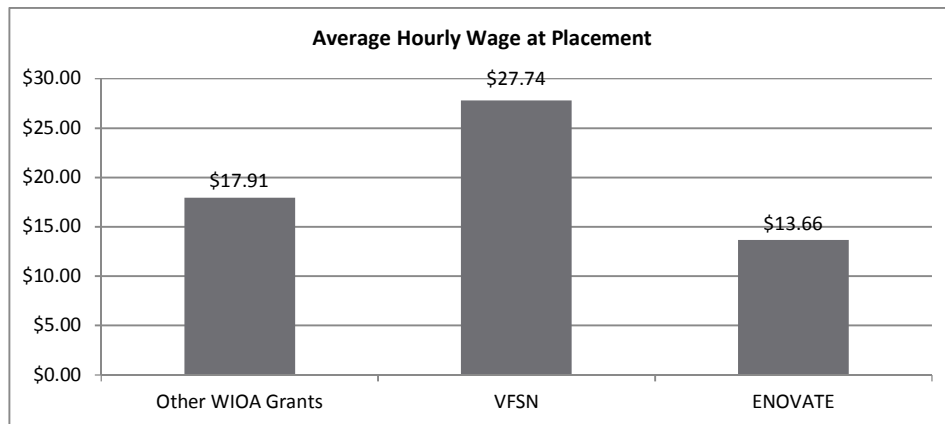
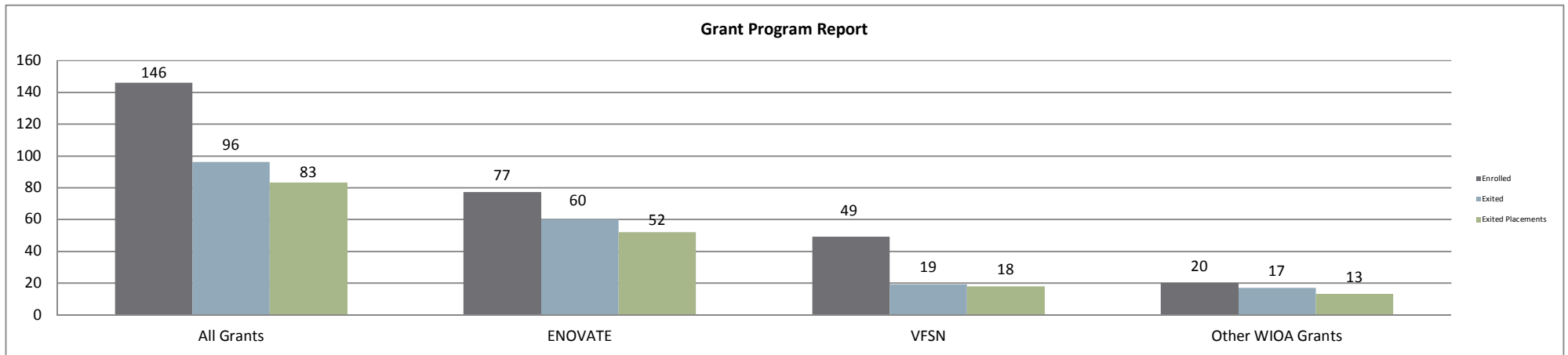
### WIOA Breakdown - Adult, Dislocated Worker and Youth



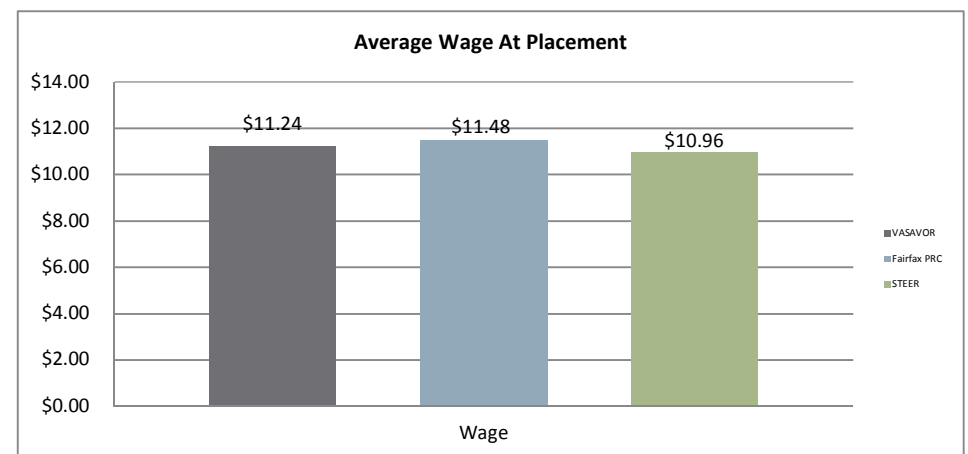
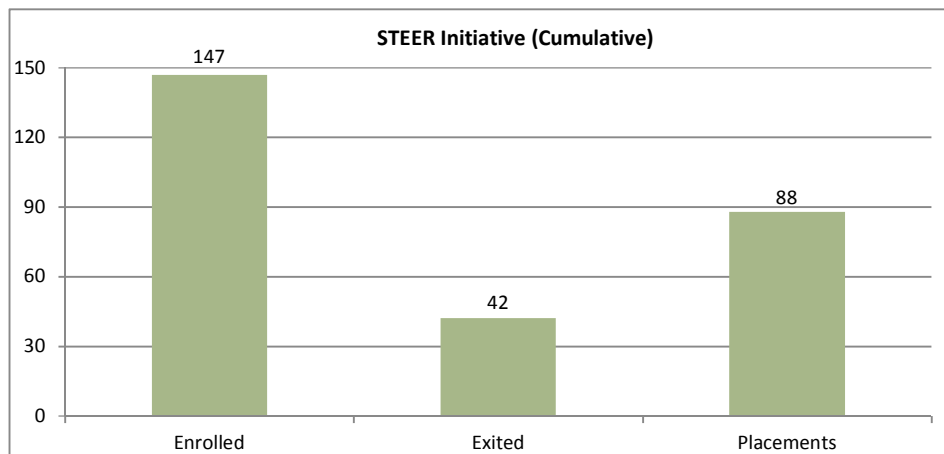
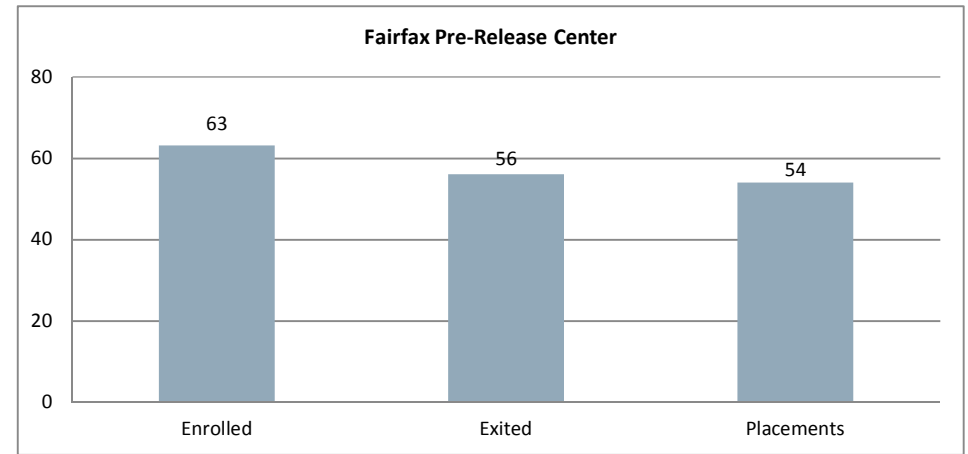
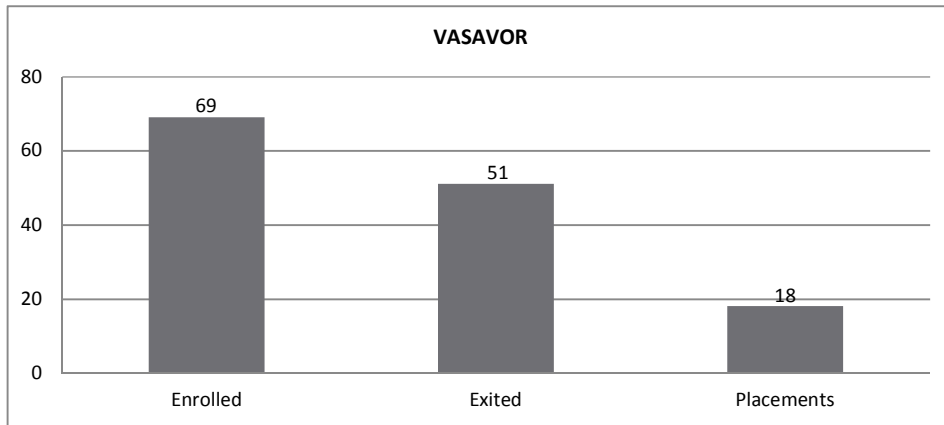


## Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2016- March 31, 2017)



### Non WIOA Grants



**Virginia Serious and Violent Offender Reentry Program**  
Monthly Report

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Active Caseload	53	49	42	40	37	36	26	23	21			
Receiving Placement Services	44	42	38	37	34	33	25	23	21			
New Placements	3	3	4	1	1	3	1	1	4			
Unique Placements	2	2	3	1	0	3	1	1	4			
Currently Working	28	27	27	24	21	19	16	15	17			
Receiving SSI	0	0	0	0	0	0	0	0	0			
Technical Violations	1	2	1	1	2	1	1	0	0			
Re-Offended	0	0	0	0	0	0	1	0	0			
New enrollments	5	2	2	4	2	3	3	1	1			
Returned to program	0	0	0	0	0	0	0	0	0			
Upcoming referrals	2	2	4	2	4	3	3	2	1			
Exited from Program	3	6	6	7	5	4	13	4	3			
Dual Enrollment Referral(WIOA)	0	0	0	0	0	0	0	0	0			
Training Expenditures	\$0	\$ 760.00	\$1,050.00	\$9,000.00	\$1,050.00	\$0	\$0	\$0	\$0			
Supportive Services Expenditures	\$30	\$1,890.00	\$230.00	\$184.00	\$2,860.00	\$24.00	\$ 1,985.00	\$0.00	\$ 2,850.00			

\*Final Supportive Services Expenditures Reported on One Month Delay

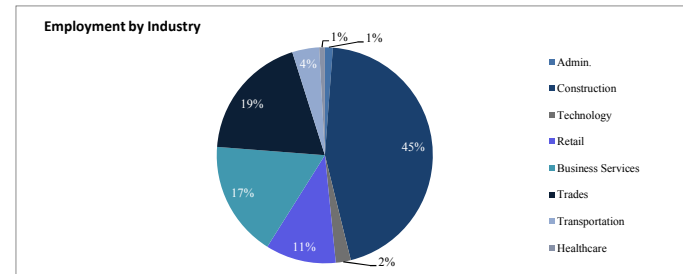
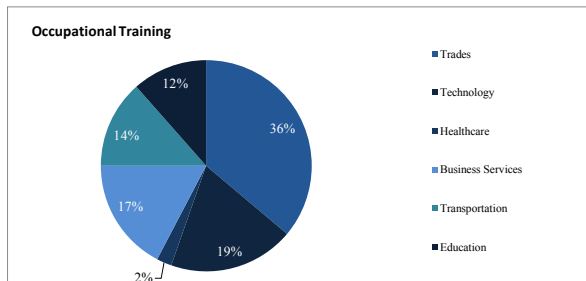
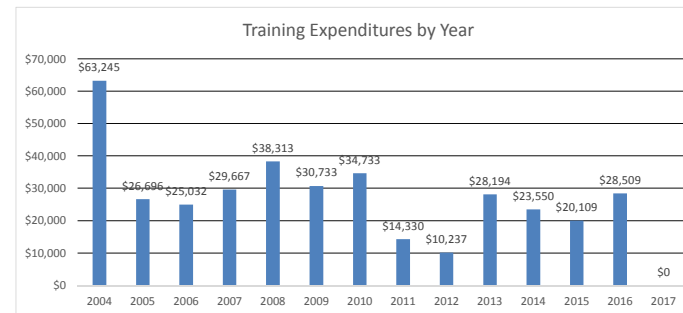
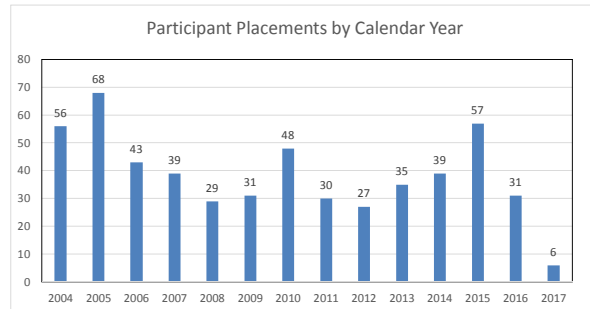
Cumulative (since program inception in 2003):	
Enrollment	550
Placements*	560
Exited**	530
Deceased	7
Average Hourly Wage	\$11.23
Re-Offended	23
Insured by Federal Bonding	85
Total Bonding Value	\$430,000
Training Expenditures	\$394,155

\*Multiple placements may be made for one participant

\*\*Exited participants may be returned to program

March				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Sales Associate	Retail Industry	\$10.00	35	No
Paint Line Tech	Automotive Industry	\$10.00	40	No
Car Detailer	Business Services	\$12.85	40	No
Car Detailer	Business Services	\$12.85	40	No

**Recidivism Rate: 4%**

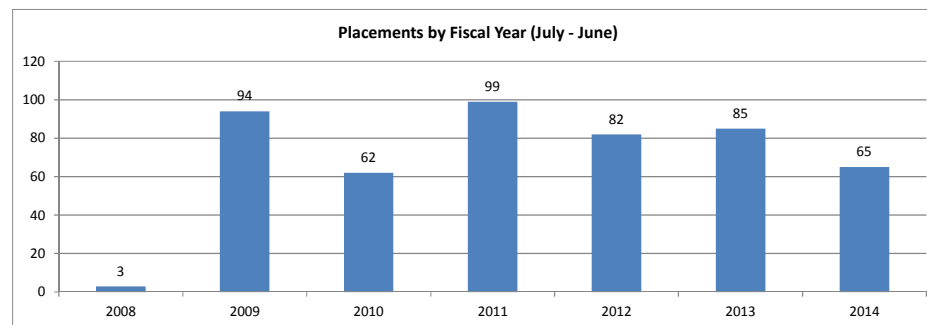
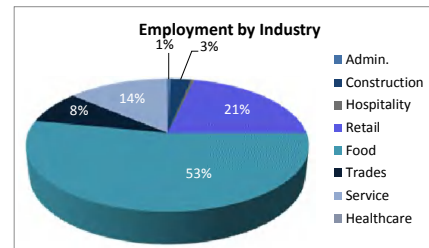
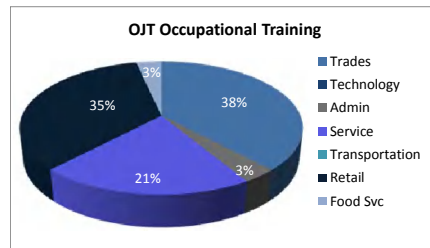


**Fairfax Pre-Release Center**  
*Monthly Report*

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Enrolled	7	9	8	5	9	6	7	7	5			
Placed in Employment	9	7	4	5	8	7	8	2	4			
Exited	4	4	9	11	4	5	8	6	5			
<i>Employed at Exit</i>	3	4	7	9	4	5	7	5	4			
<i>Unemployed at Exit</i>	1	0	2	2	0	0	1	1	1			
Currently Employed	16	19	14	14	18	18	18	14	14			
<i>Average Hourly Wage</i>	\$10.59	\$11.03	\$11.39	\$11.48	\$11.65	\$11.62	\$11.78	\$11.82	\$11.93			

<i>Cumulative</i>	
Enrolled	812
Non-Exited Placements	131
Exited	667
<i>Unemployed at Exit</i>	116
<i>Employed at Exit</i>	536
Insured by Federal Bonding	61
<i>Total Bonding Value</i>	\$310,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	64

**Recidivism Rate 8%**



**Sample of Monthly Placements**

Positions	Employers	Wage
Laborer	Shirley Contracting	\$12.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$9.00



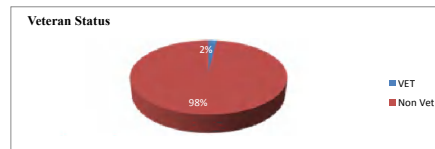
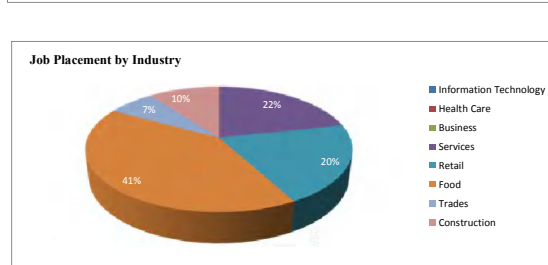
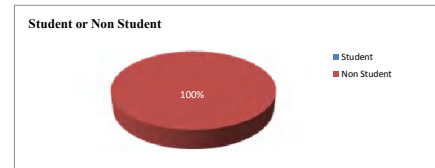
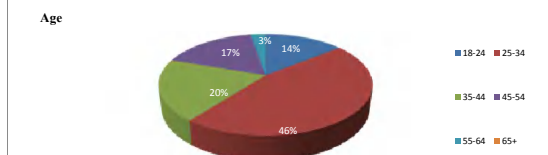
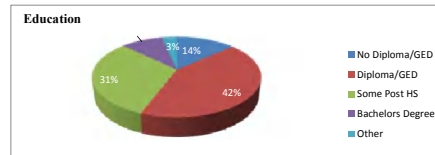
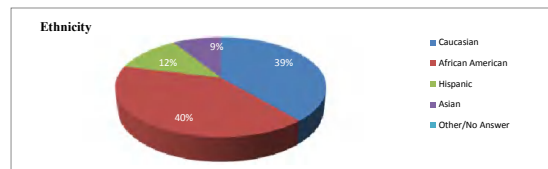
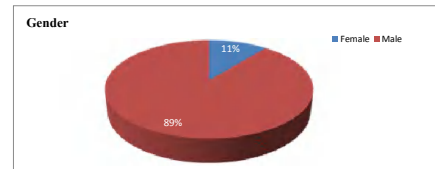
**The SkillSource Group, Inc.**  
Success Through Education, Employment and Reintegration (STEER)

	Jul-15 to Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Cumulative	To Date Enrollment Goal	Program Goals
<b>Total Clients Enrolled</b>	<b>88</b>	<b>9</b>	<b>5</b>	<b>5</b>	<b>7</b>	<b>14</b>	<b>3</b>	<b>6</b>	<b>1</b>	<b>9</b>				<b>147</b>	<b>196%</b>	<b>150</b>
Pre-Release Center (WR)	54	6	4	1	6	8	3	6	1	5				94		
AIB-Non-Work Release (NWR)	16	3	1	0	1	4	0	0	0	3				28		
Adult Detention Center (ADC)	18	0	0	3	0	2	0	0	0	0				23		
Public referrals	0	0	0	0	0	0	0	0	0	0				0		
Released	58	9	3	5	5	2	9	6	9	11				117		
Referral Partners (OAR, WIOA)	0	0	0	1	0	0	0	0	0	1				2		
Active	87	9	5	5	7	14	3	6	1	9				146		
Inactive	1	0	0	0	0	0	0	0	28	13				42		
Enrolled in WIOA	2	0	0	0	0	0	0	0	0	0				2		
STEER Training Amount	\$4,610	\$0	\$250	\$3,000	\$150	\$950	\$150	\$50	\$100	\$2,260				\$11,520		
WIOA Training Amount	\$3,639	\$0	\$0	\$1,605.72	\$0	\$0	\$0	\$0	\$0	\$0				\$5,245		
Completed Training	40	0	6	0	3	7	3	1	2	8				70		
Received Credential	39	0	5	0	3	7	1	1	1	8				65		
Federal Bonding	4	0	0	1	0	0	0	1	0	0				6		
Entered Employment	52	4	3	2	8	6	4	5	1	3				88		
<b>Clients Exited</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>27</b>	<b>13</b>				<b>42</b>		
Violation	9	0	2	4	2	2	2	4	2	2				29		
Re-offended	0	0	0	0	0	0	0	0	0	0				0		
EIP	1	0	0	0	0	0	0	0	0	0				1		
<b>Recidivism Rate</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>				<b>0%</b>		
Dropped Out of Services	2	0	0	0	0	0	0	0	0	0				2		
Employment at Exit	1	0	0	0	0	0	0	0	9	4				14		
Average Hourly Wage at Placement	\$9.45	\$8.37	\$8.66	\$12.50	\$15.47	\$12.08	\$11.91	\$9.20	\$12.00	\$10.00				\$10.96		

Placements	
WR	74
NWR	7
ADC	7
Referrals	0
Released	117

To Date Performance and Outcomes		
	Outcomes	Goals
Enrollment Rate	196%	100%
Participation Rate	100%	90%
Work readiness Rate	100%	80%
Post-release Enrollment Rate	87%	80%
Placement Rate	60%	60%
Employment Retention Rate	47%	70%
Recidivism Rate	0%	22%

**Client Demographics**



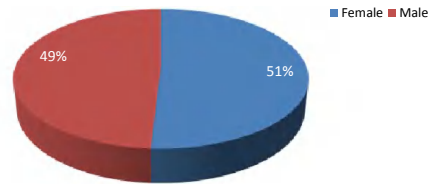


**The SkillSource Group, Inc.**  
Virginia Financial Services Network (VFSN)

	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Cumulative	Goals
<b>Provided Information on VFSN</b>	<b>195</b>	<b>183</b>	<b>77</b>	<b>19</b>	<b>26</b>	<b>72</b>	<b>94</b>	<b>41</b>	<b>39</b>	<b>51</b>	<b>54</b>	<b>32</b>	<b>34</b>	<b>36</b>	<b>38</b>	<b>45</b>	<b>1036</b>	
<i>Viewed VFSN Video</i>	<i>22</i>	<i>13</i>	<i>49</i>	<i>17</i>	<i>26</i>	<i>32</i>	<i>50</i>	<i>41</i>	<i>39</i>	<i>51</i>	<i>54</i>	<i>32</i>	<i>34</i>	<i>36</i>	<i>38</i>	<i>45</i>	<i>579</i>	
<i>Interested in VFSN</i>	<i>18</i>	<i>8</i>	<i>21</i>	<i>4</i>	<i>12</i>	<i>19</i>	<i>18</i>	<i>12</i>	<i>14</i>	<i>19</i>	<i>15</i>	<i>12</i>	<i>10</i>	<i>9</i>	<i>7</i>	<i>6</i>	<i>204</i>	
<b>Applied for VFSN</b>	<b>3</b>	<b>0</b>	<b>2</b>	<b>9</b>	<b>2</b>	<b>0</b>	<b>10</b>	<b>9</b>	<b>7</b>	<b>7</b>	<b>10</b>	<b>11</b>	<b>5</b>	<b>7</b>	<b>7</b>	<b>6</b>	<b>95</b>	<b>600</b>
<i>Treatment</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>5</i>	<i>1</i>	<i>0</i>	<i>5</i>	<i>5</i>	<i>3</i>	<i>3</i>	<i>5</i>	<i>3</i>	<i>2</i>	<i>5</i>	<i>2</i>	<i>3</i>	<i>44</i>	<i>300</i>
<i>Control</i>	<i>2</i>	<i>0</i>	<i>1</i>	<i>4</i>	<i>1</i>	<i>0</i>	<i>5</i>	<i>4</i>	<i>4</i>	<i>4</i>	<i>5</i>	<i>4</i>	<i>2</i>	<i>1</i>	<i>4</i>	<i>3</i>	<i>44</i>	<i>300</i>
<i>Veterans</i>	<i>1</i>	<i>0</i>	<i>3</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>4</i>	<i>1</i>	<i>1</i>	<i>1</i>	<i>0</i>	<i>11</i>	
<i>Receiving Financial Coaching</i>	<i>2</i>	<i>0</i>	<i>3</i>	<i>4</i>	<i>1</i>	<i>0</i>	<i>5</i>	<i>5</i>	<i>3</i>	<i>1</i>	<i>4</i>	<i>7</i>	<i>8</i>	<i>6</i>	<i>2</i>	<i>3</i>	<i>54</i>	
<i>Receiving WIOA Training</i>	<i>0</i>	<i>3</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>2</i>	<i>1</i>	<i>1</i>	<i>7</i>	<i>10</i>	<i>7</i>	<i>6</i>	<i>6</i>	<i>3</i>	<i>47</i>	
<b>Clients Exited</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>1</b>	<b>0</b>	<b>4</b>	<b>22</b>	
<i>Received Industry Credential</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>0</i>	<i>2</i>	<i>6</i>	<i>190</i>
<i>Entered Employment</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>4</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>3</i>	<i>0</i>	<i>0</i>	<i>3</i>	<i>2</i>	<i>0</i>	<i>4</i>	<i>18</i>	<i>216</i>
<i>Average Hourly Wage at Placement</i>	<i>\$0</i>	<i>\$24</i>	<i>\$0</i>	<i>\$13</i>	<i>\$0</i>	<i>\$14</i>	<i>\$17</i>	<i>n/a</i>	<i>n/a</i>	<i>\$30</i>	<i>n/a</i>	<i>n/a</i>	<i>\$22</i>	<i>\$23</i>	<i>n/a</i>	<i>\$34</i>	<i>\$17</i>	

**Client Demographics**

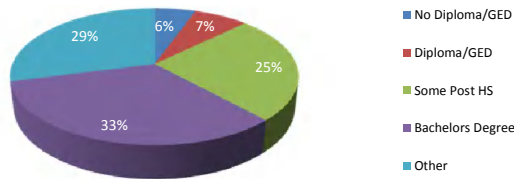
**Gender**



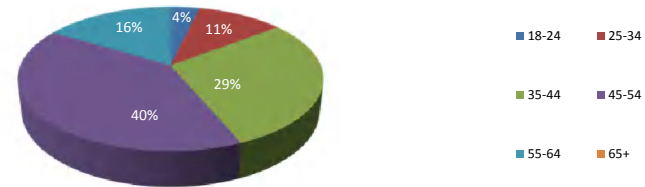
**Ethnicity**



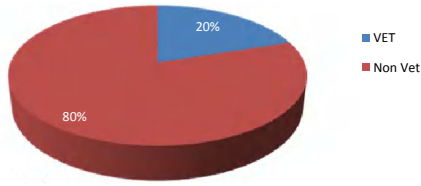
**Education**



**Age**



**Veteran Status**



## BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2016 -March 31, 2017

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$19,553		3	4.55%	11	2.53%	14
Clerical / Administrative (CA)	\$10,944		3	4.55%	7	1.61%	10
Construction / Trade (CT)	\$22,747		5	7.58%	10	2.30%	15
Education (Ed)	\$3,809		0	0.00%	2	0.46%	2
Healthcare (He)	\$181,812		33	50.00%	55	12.64%	88
Hospitality / Services (HS)	\$29,879		2	3.03%	11	2.53%	13
Literacy Activities (LA)	\$22,413		7	10.61%	18	4.14%	25
Management/Business (MB)	\$157,001		3	4.55%	77	17.70%	80
Technology (Tech)	\$356,201		7	10.61%	136	31.26%	143
Transportation (Tr)	\$329,260		3	4.55%	108	24.83%	111
Others	\$0	\$0	0	0.00%	0	0.00%	0
<b>TOTAL</b>	<b>\$1,133,618</b>	<b>\$0</b>	<b>66</b>	<b>100.00%</b>	<b>435</b>	<b>100.00%</b>	<b>501</b>

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL ( A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$626,964
WIOA Dislocated	\$375,927
WIOA Youth	\$109,078
VASAVOR	\$21,649
<b>TOTAL</b>	<b>\$1,133,618</b>

OJT Obligated by Grants	OJT /WEX Amount
WIOA Adult	\$11,888
WIA DW	\$12,889
VASAVOR	\$2,485
<b>TOTAL</b>	<b>\$27,262</b>

OJTs / INDUSTRY	Obligated Funds	VASAVOR		WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$4,995	0	0.00%	1	12.50%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$11,468	0	0.00%	3	37.50%	3
Hospitality / Services (HS)	\$4,805	0	0.00%	2	25.00%	2
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$4,616	0	0.00%	1	12.50%	1
Technology (Tech)	\$1,378	0	0.00%	1	12.50%	1
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
<b>TOTAL</b>	<b>\$27,262</b>	<b>0</b>	<b>0.00%</b>	<b>8</b>	<b>100.00%</b>	<b>8</b>

**CENTER FOR BUSINESS PLANNING AND DEVELOPMENT**  
(Business Development Assistance Group, Inc.)

**FISCAL YEAR 2017**

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	TOTAL
<b>Client Overview</b>													
Walk-In	23	20	22	20	21	22	20	24	20				192
One-on-One Counseling (1st time client)	1	8	9	13	6	8	9	14	9				77
Training and Event Attendees*	55	0	23	0	36	8	0	29	34				185
<b>Total:</b>	<b>79</b>	<b>28</b>	<b>54</b>	<b>33</b>	<b>63</b>	<b>38</b>	<b>29</b>	<b>67</b>	<b>63</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>454</b>
<b>Economic Impact</b>													
New Businesses Created**	0	1	0	0	0	1	1	0	0				3
New Jobs Created	0	1	0	0	0	1	1	0	0				3
Businesses Expanded	0	0	0	0	1	1	1	2	0				5
<b>Total:</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>3</b>	<b>3</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11</b>
<b>Services Utilized</b>													
TA for Business Startup	1	6	7	13	6	7	8	10	2				60
TA for Business Expansion	0	2	2	0	0	1	1	4	4				14
<b>Total:</b>	<b>1</b>	<b>8</b>	<b>9</b>	<b>13</b>	<b>6</b>	<b>8</b>	<b>9</b>	<b>14</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>74</b>

**\*Trainings and Events**

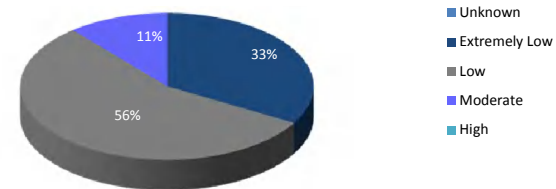
eVA Certification Training: 8

Food Handling Permit Class: 8

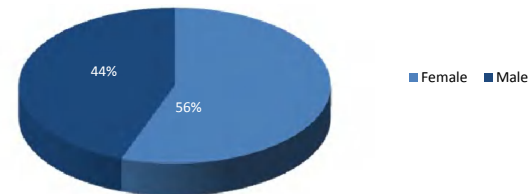
Entrepreneurial Training: 18

**One on One Counseling (1st Time Client) Demographic**

**Income**



**Gender**



**Ethnicity**

