

Department of Family Services

Employment & Training Team Report

May 2015

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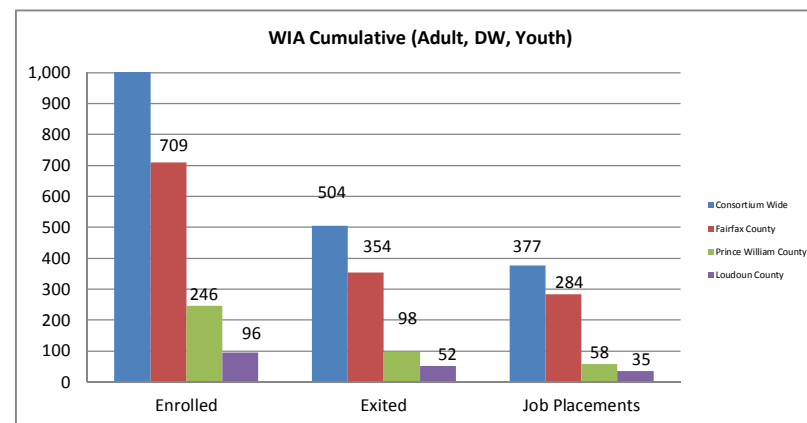
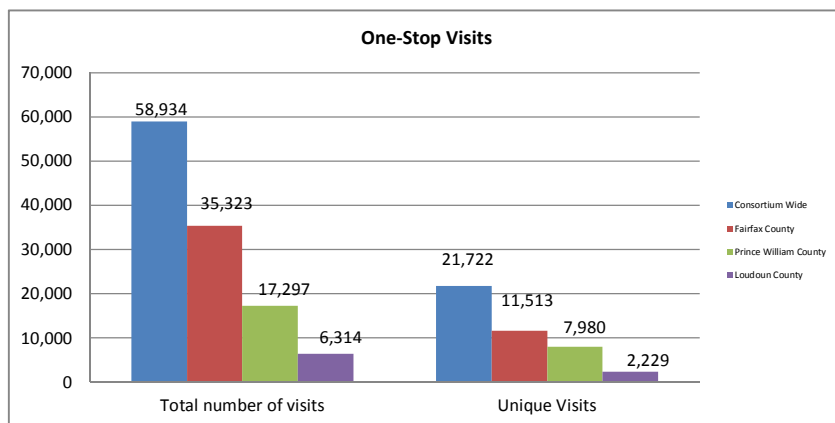
Highlights

- **92** job seekers reported finding employment after having received core services at their local *SkillSource* Center this month.
- **21** youth enrolled in the WIA Youth program this month.
- **290** veteran participants have been assessed for services through the Jobs 4 Veterans Initiative this program year.
- **97** new businesses have been created through the ENOVATE initiative.

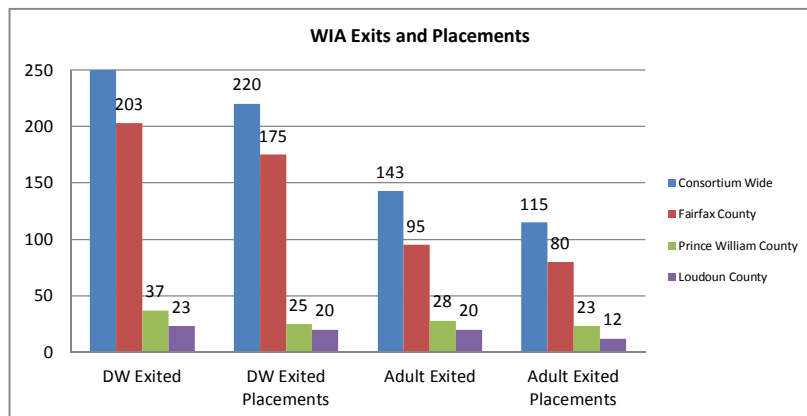
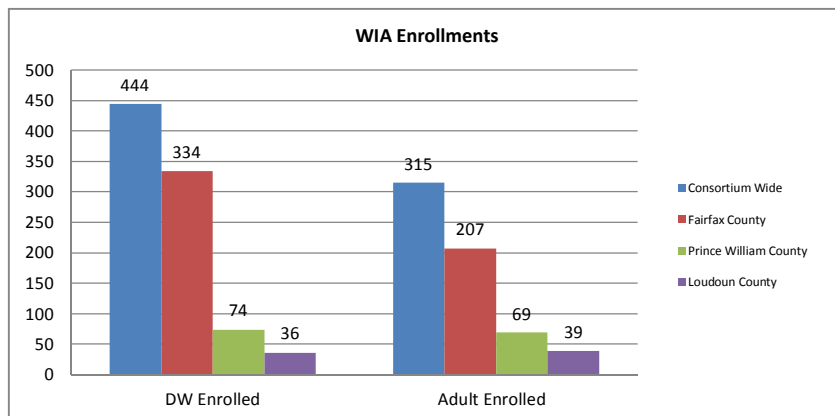
Northern Virginia Workforce Investment Area XI

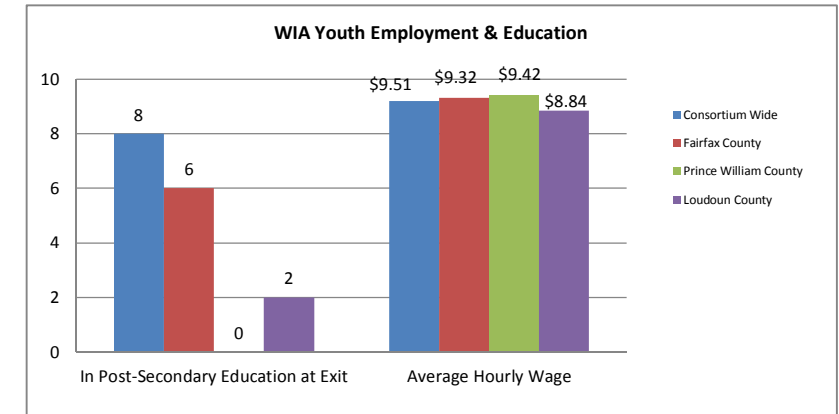
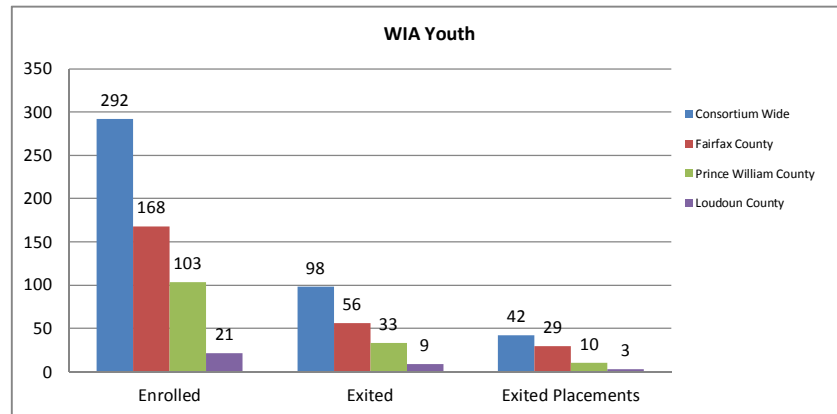
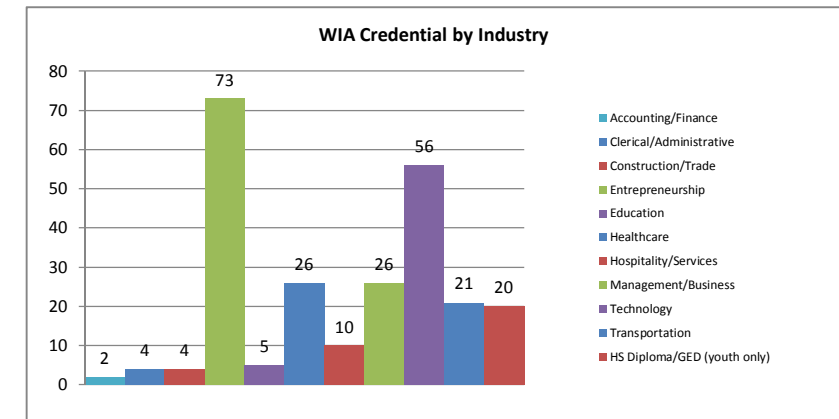
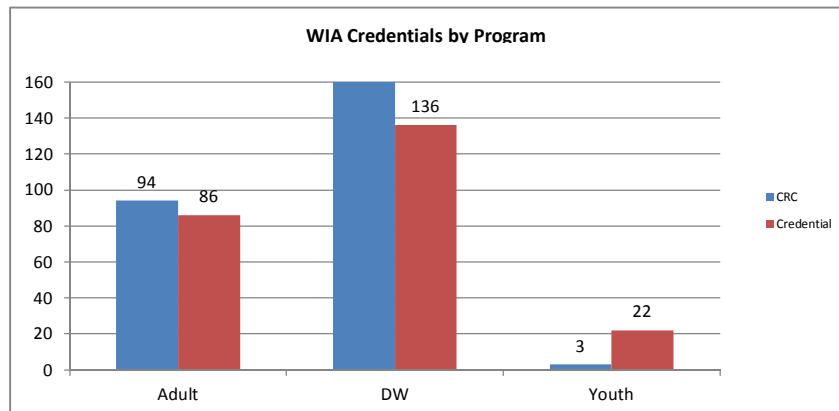
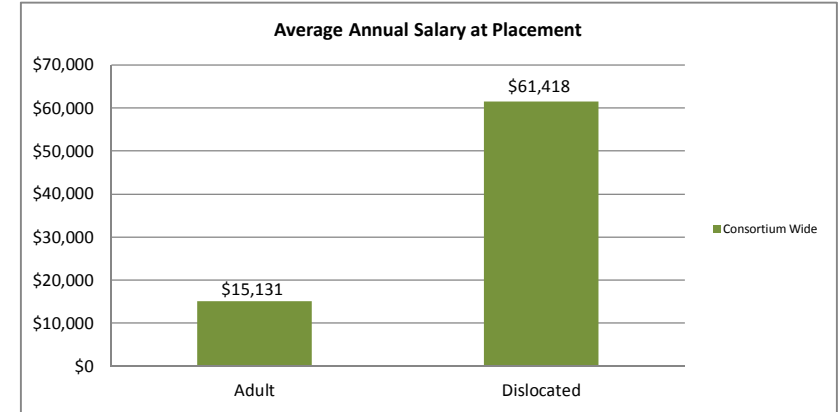
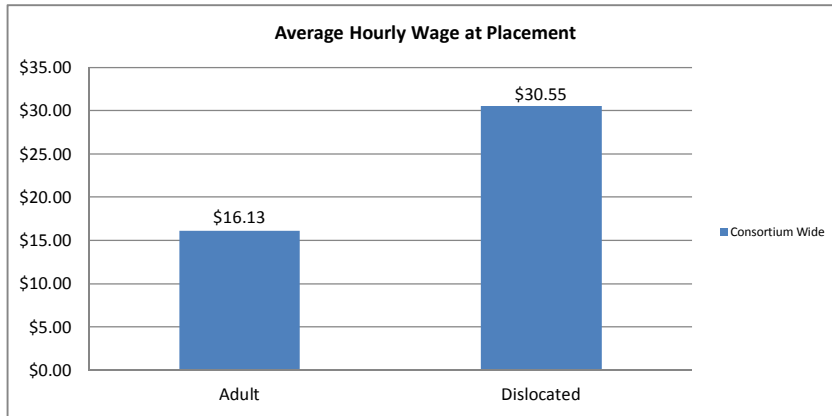
WIA Adult, Youth and Dislocated Worker Statistics (July 1, 2014 – May 31, 2015)

At-A-Glance			
One-Stop Visits:	58,934	Total WIA Participants (Youth/Adult/DW):	1,051
Unique One-Stop Visits	21,722	WIA Job Placements	377
One-Stop Job Placements:	827	Average Hourly Wage at Placement (Adult):	\$16.13
Average Hourly Wage at Placement:	\$18.00	Average Hourly Wage at Placement (DW):	\$30.55
		Average Hourly Wage at Placement (Youth):	\$9.19
		Credentials Received (at Closure)	244
Program Overview			
Total Enrolled	1,371	Total Job Placements	634
Total Exited	713		



WIA Breakdown - Adult, Dislocated Worker and Youth

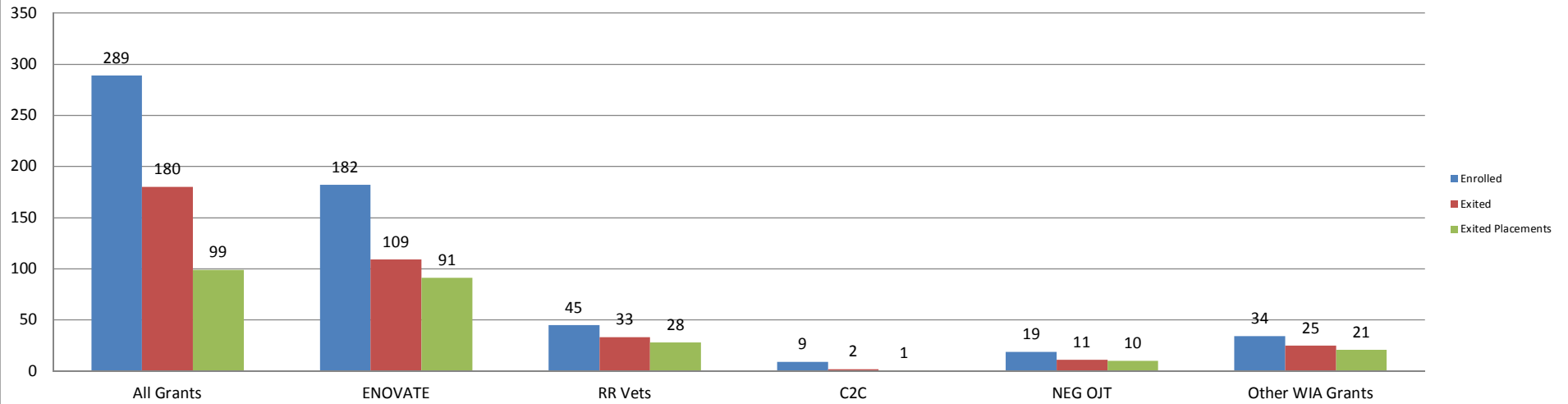




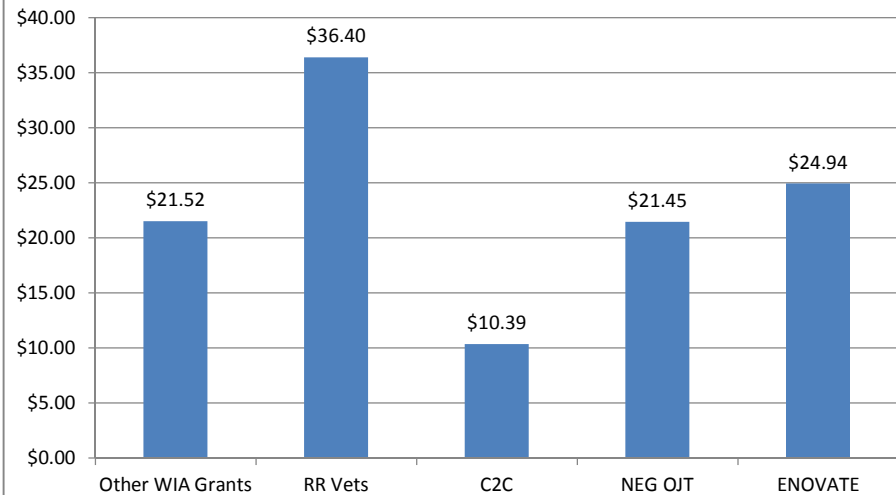
Northern Virginia Workforce Investment Area XI

WIA Grants and Other Programs Statistics (July 1, 2014 – May 31, 2015)

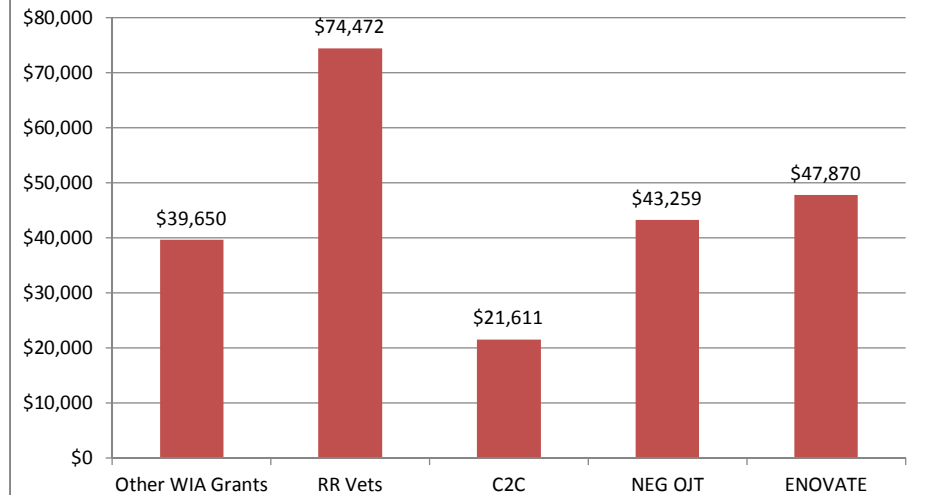
Grant Program Report



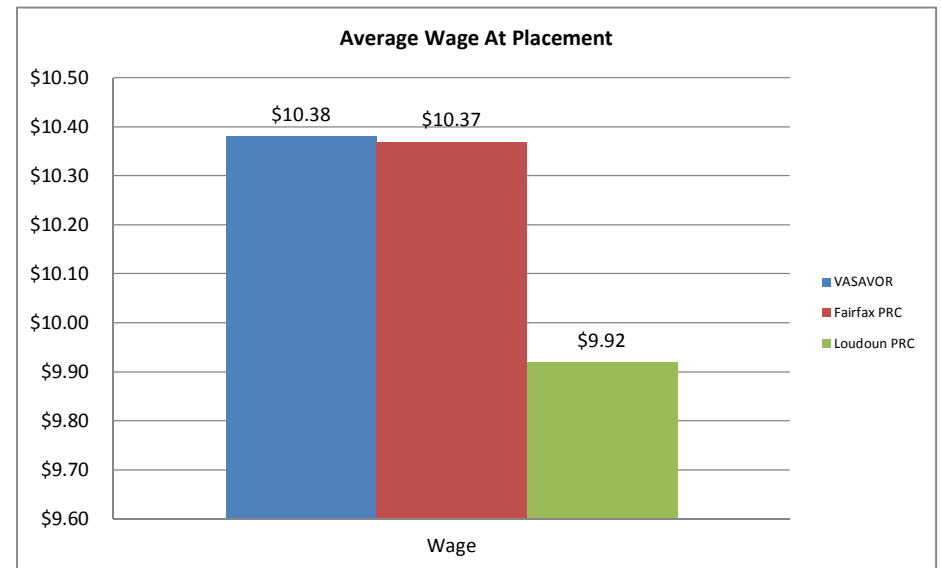
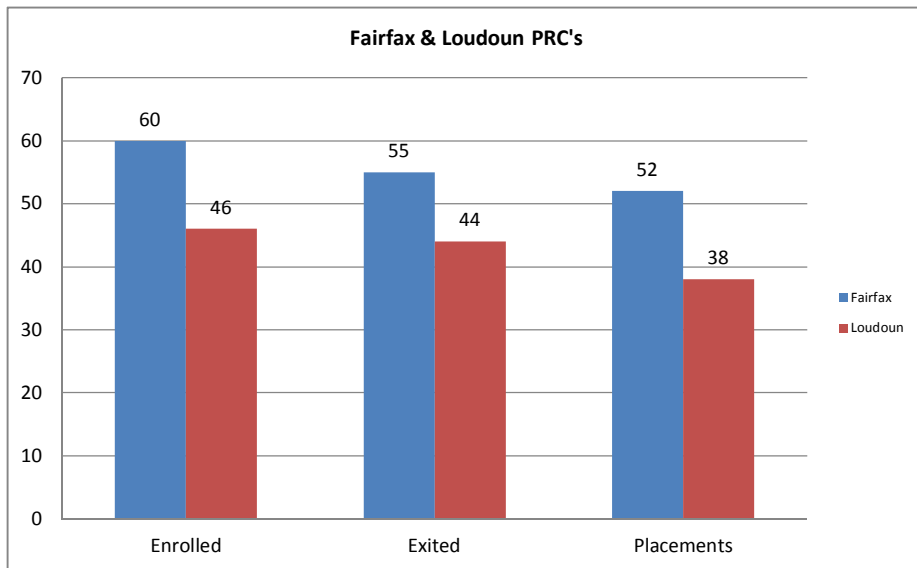
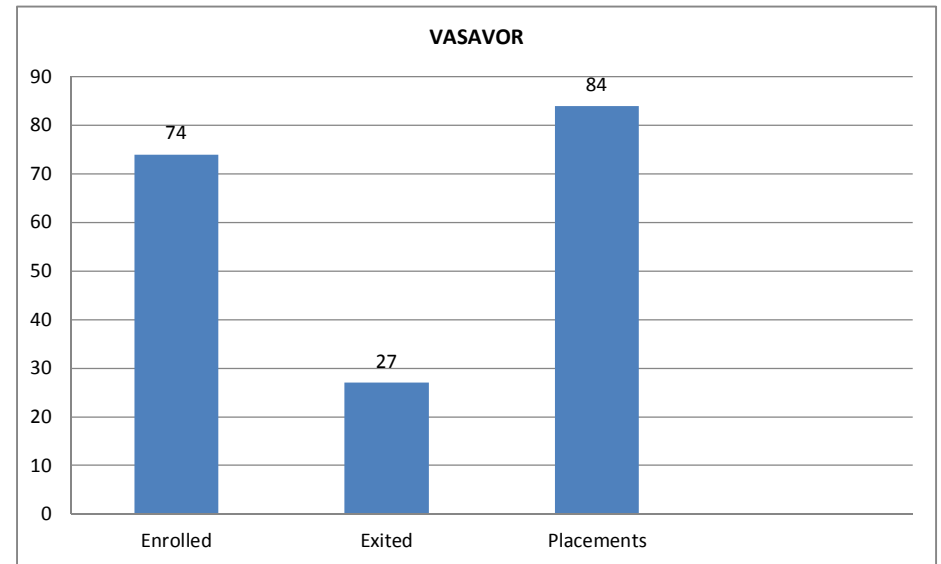
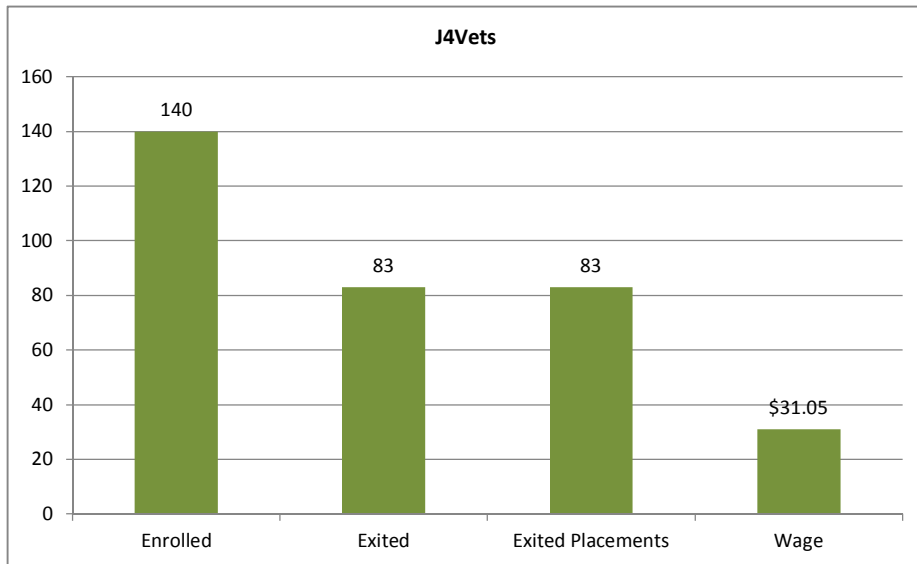
Average Hourly Wage at Placement



Average Annual Salary at Placement



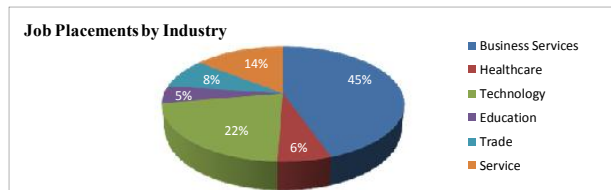
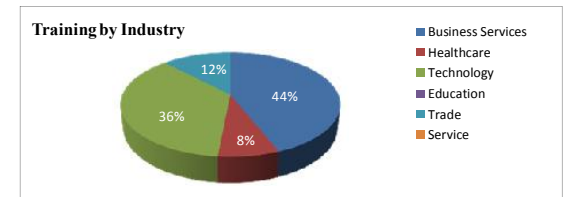
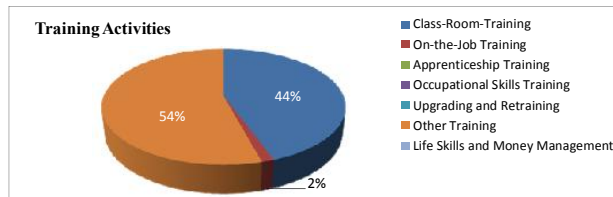
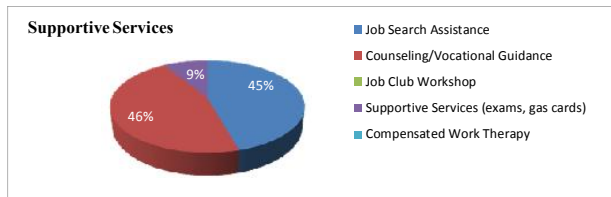
Non WIA Grants



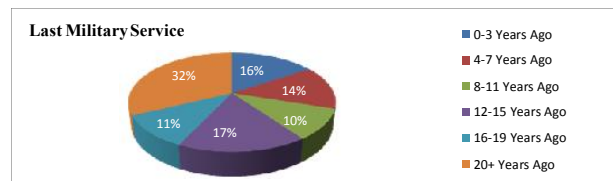
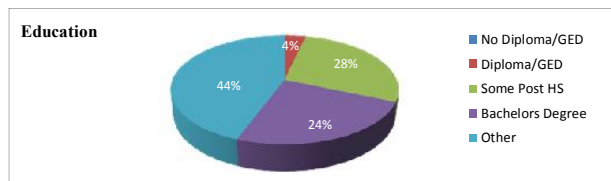
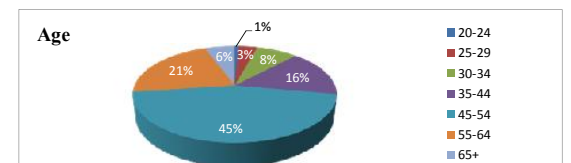
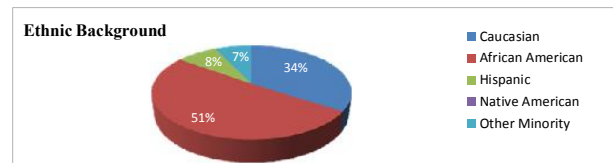
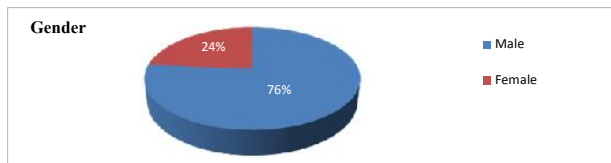
The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 3**

	1st Quarter					2nd Quarter					3rd Quarter					4th Quarter					3rd Year Cumulative	3rd Year Goal*
	Jul-14	Aug-14	Sep-14	1st Quarter Cumulative	1st Quarter Goals*	Oct-14	Nov-14	Dec-14	2nd Quarter Cumulative	2nd Quarter Goals*	Jan-15	Feb-15	Mar-15	3rd Quarter Cumulative	3rd Quarter Goals*	Apr-15	May-15	Jun-15	4th Quarter Cumulative	4th Quarter Goals*		
Clients Assessed	68	33	21	122	100	19	48	24	91	50	21	23	18	62	40	7	8	0	15	10	290	200
Clients Enrolled	58	6	12	76	80	9	9	12	30	35	4	9	11	24	25	7	3	0	10	8	140	148
<i>Placed in Transitional Housing</i>	0	0	0	0	7	0	0	0	0	5	0	0	0	0	2	0	0	0	0	1	0	15
<i>Referred to VA for Benefits</i>	32	6	12	50	73	8	9	12	29	28	4	9	11	24	20	7	3	0	10	5	113	126
<i>Placed in Training</i>	7	16	16	39	64	11	2	12	25	28	5	5	13	23	22	8	4	0	12	5	99	119
Placed in Employment	5	4	9	18	20	5	8	11	24	28	7	6	11	24	28	11	6	0	17	28	83	104
<i>Average Hourly Wage at Placement</i>	\$28.94	\$19.69	\$35.02	\$29.92	\$20.00	\$20.03	\$32.87	\$25.64	\$26.88	\$20.00	\$27.43	\$30.10	\$37.42	\$32.67	\$20.00	\$39.03	\$29.91	\$0.00	\$35.81	\$20.00	\$31.05	\$20.00
Exited	5	4	9	18	22	5	8	11	24	35	7	6	11	24	35	11	6	0	17	56	83	148
<i>Employed at Exit</i>	5	4	9	18	20	5	8	11	24	28	7	6	11	24	28	11	6	0	17	28	83	104

*Goals to be revised 8/2014



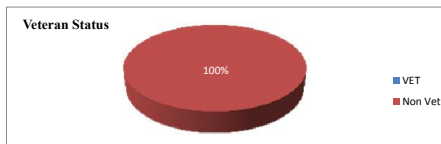
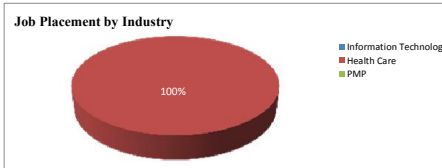
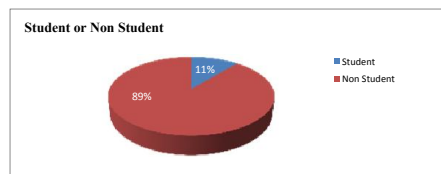
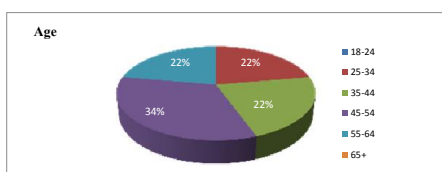
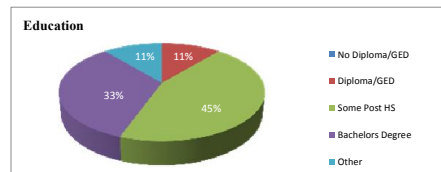
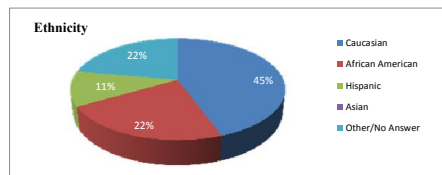
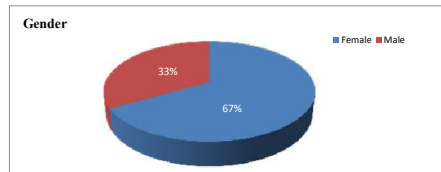
Demographics



The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	948	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	1	9	100
<i>Enrolled in WIA (Manassas)</i>	<i>0</i>	<i>1</i>	<i>1</i>	<i>0</i>	<i>2</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>9</i>	
<i>In Training Activity</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>3</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>5</i>	<i>90</i>
<i>Completed Training</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>4</i>	
<i>Received Credential</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>3</i>	<i>45</i>
<i>Entered Employment</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>66</i>
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	2	
<i>Employment at Exit</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	
<i>Average Hourly Wage at Placement</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$10</i>	<i>\$0</i>	<i>\$10</i>	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	0	0	1	1	0	3	2	13	

Demographics

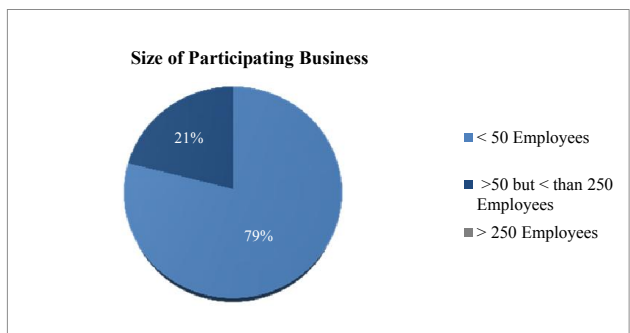
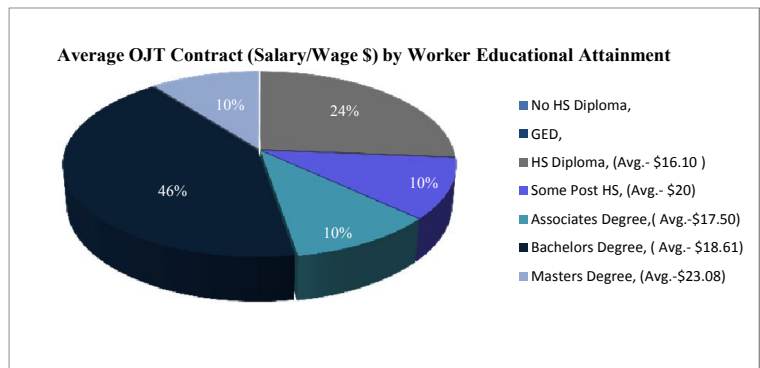
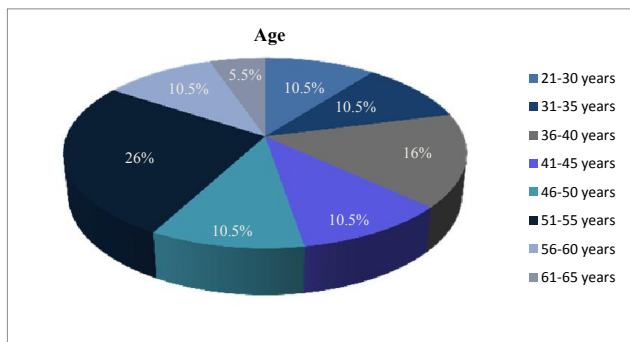
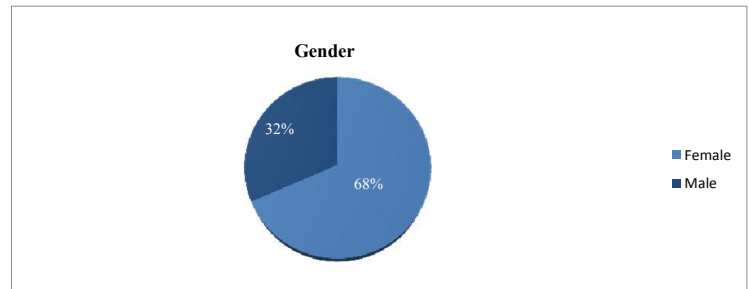
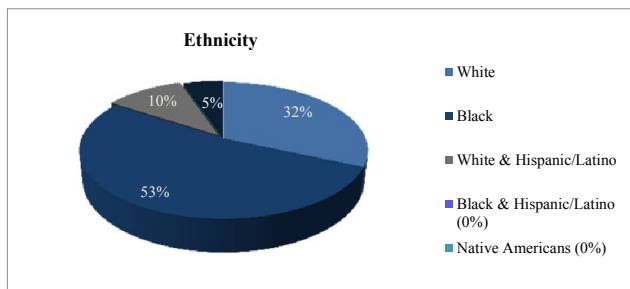


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant - May 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	204
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	19
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	12
Entered Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	11
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	8
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	200
Employer Contracts (PreAward Checklist Recd)	6	2	1	2	5	4	8	0	2	3	3	1	4	0	41
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	250

* Additional clients entered employment unrelated to OJT. Current total: 2

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- May 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Active Caseload	59	61	60	60	61	58	56	55	55	53	55	
Receiving Placement Services	58	61	60	58	57	57	57	57	55	48	53	
New Placements	3	2	3	3	2	5	6	7	12	5	5	
Currently Working	45	41	43	44	44	49	55	62	74	79	84	
Receiving SSI	9	9	9	9	9	9	10	10	11	11	11	
Technical Violations	1	1	1	0	1	1	3	1	0	5	2	
Re-Offended	0	1	0	0	0	1	0	0	1	0	0	
New enrollments	2	4	0	0	1	6	2	1	1	0	2	
Returned to program	0	0	0	0	0	0	0	0	0	1	0	
Upcoming referrals	4	1	0	0	4	3	6	2	1	2	3	
Exited from Program	1	2	1	0	2	9	7	2	1	3	2	
Training Expenditures	\$472	\$0	\$3,438	\$4,987	0	\$4,125.42	\$2,714.90	\$3,500.00	\$299.00	\$ 194.00	\$ 3,952.00	
Supportive Services Expenditures	\$275	\$2,500	\$251	\$865	\$1,001	\$1,010	\$976	\$1,540	\$1,390.29	\$ 839.14	\$ 635.00	

**Final Supportive Services Expenditures Reported on One Month Delay*

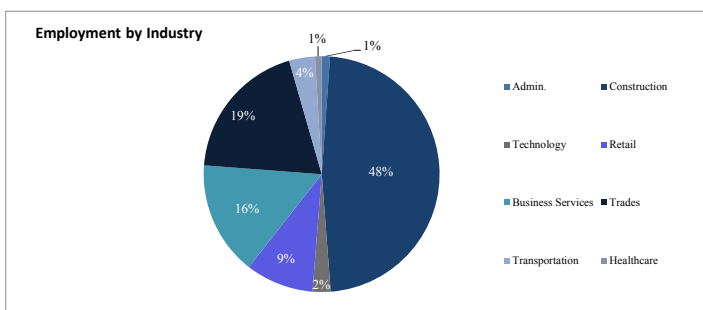
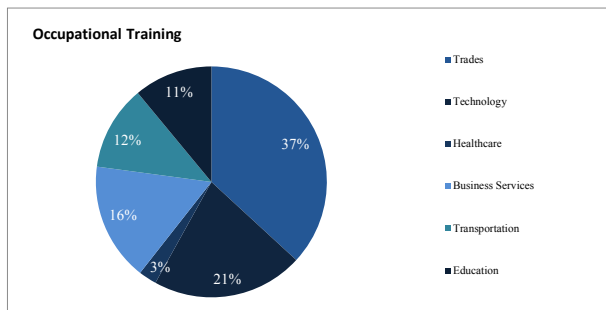
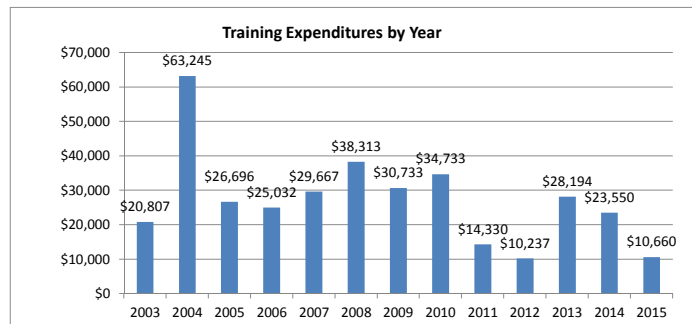
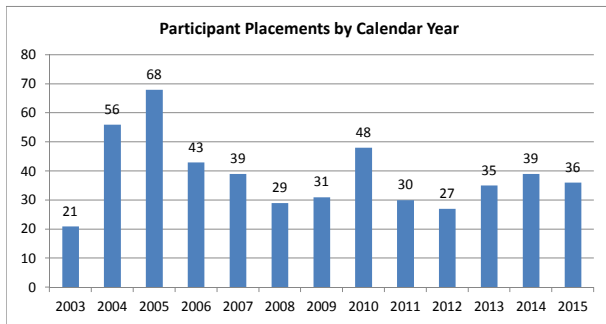
Cumulative (since program inception in 2003):	
Enrollment	485
Placements*	501
Exited**	436
Deceased	6
Average Hourly Wage	\$10.38
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$356,197
Supportive Services Expenditures	\$292,652

**Multiple placements may be made for one participant*

***Exited participants may be returned to program*

May Placements				
Position	Employer	Starting Wage	Hours Per Week	Benefits?
Stocker	Dollar Tree	\$8.00	30	No
Mechanic	Jiffy Lube	\$8.00	40	No
Laborer	Greener Side	\$11.00	40	No
Packing&Loading	Interstate Moving Company	\$16.00	40	No
Driver	Adesa Auto Auction	\$10.00	40	No

Recidivism Rate: 4%



Fairfax Pre-Release Center
Monthly Report- May 2015

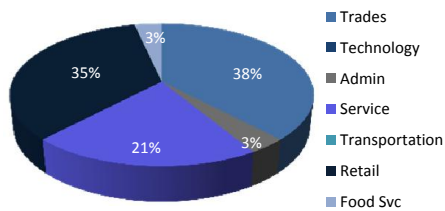
	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Enrolled	8	9	5	4	3	2	4	2	7	6	10	
Placed in Employment	5	7	9	2	2	4	3	2	8	5	5	
Exited	2	10	6	5	2	6	6	6	4	5	3	
Employed at Exit	2	9	5	5	2	6	6	6	4	5	3	
Unemployed at Exit	0	1	1	0	0	0	0	0	0	0	0	
Currently Employed	46	47	54	44	44	44	42	9	13	13	15	
Average Hourly Wage	\$10.01	\$10.44	\$10.22	\$10.36	\$10.18	\$10.34	\$10.46	\$10.54	\$10.68	\$10.47	\$10.42	

Cumulative

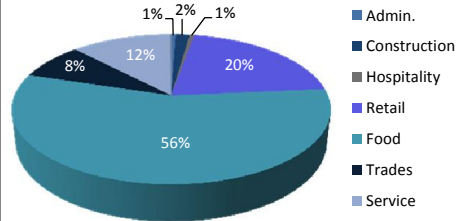
Enrolled	653
Non-Exited Placements	132
Exited	539
Unemployed as Exit	96
Employed at Exit	407
Insured by Federal Bonding	51
Total Bonding Value	\$255,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	55

Recidivism Rate 8%

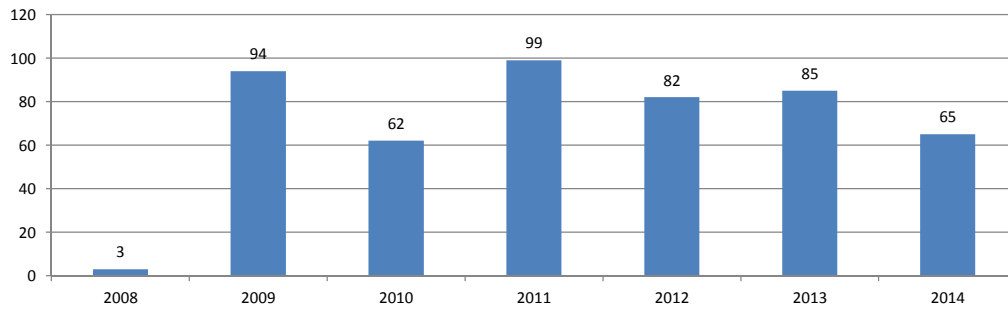
OJT Occupational Training



Employment by Industry



Placements by Fiscal Year (July - June)



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

Loudoun Pre-Release Center

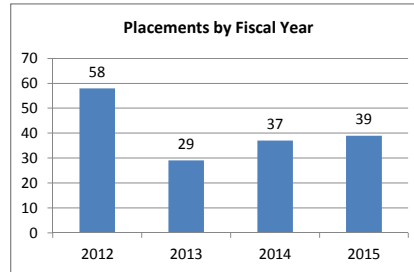
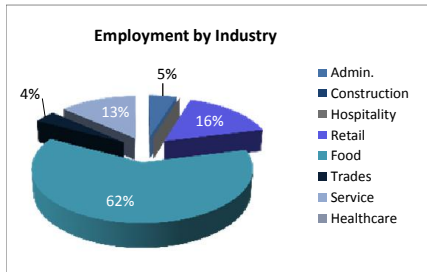
Monthly Report - May 2015

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15
Enrolled	5	7	4	6	6	3	3	3	4	5	0	
Placed in Employment	3	6	2	4	6	2	5	2	4	4	0	
Exited	4	5	3	4	7	1	5	4	3	8	0	
<i>Employed at Exit</i>	4	5	3	4	6	1	5	4	3	8	0	
<i>Unemployed at Exit</i>	0	0	0	0	2	0	0	0	0	0	0	
Currently Employed	14	21	22	22	20	21	19	18	21	18	18	
<i>Average Hourly Wage</i>	\$9.60	\$9.86	\$9.86	\$9.97	\$10.17	\$10.15	\$9.80	\$9.87	\$9.96	\$9.96	\$9.96	

*New Hire Process Underway

<i>Cumulative</i>	
Enrolled	173
Non-Exited Placements	162
Exited	134
<i>Unemployed at Exit</i>	19
<i>Employed at Exit</i>	115
Insured by Federal Bonding	0
<i>Total Bonding Value</i>	\$0
Total On the Job Trainings	0
<i>On the Job Training Expenditures</i>	\$0
Re-Offended	3

Recidivism Rate: 1.8%



The **SkillSource** Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
May 2015

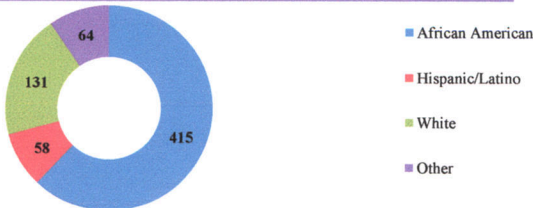
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	803	1,352	620	2,775
# Screened to be WIA eligible	679	822	341	1,842
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	34	24	26	84
# Veterans Enrolled	48	111	49	208
# Receiving Services	206	258	27	491
# Enrolled Participants – Referred back to traditional employment	40	99	44	183
# Starting New Businesses	97	56	49	202
# Withdrawn Participants	19	121	24	164
# Adults/Dislocated (Treatment only)	83/128	253/23	107/74	443/225

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

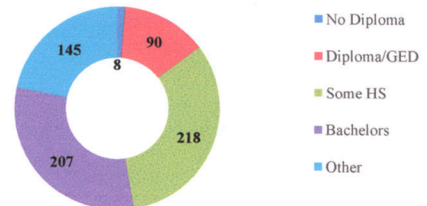
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru May 2015

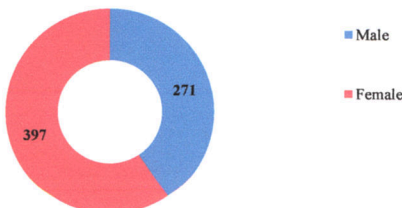
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	92	51	183	85	140	83
Hispanic	30	19	24	13	4	2
White	49	32	52	23	30	10
Other	40	29	17	10	7	5
Total	211	131	276	131	181	100



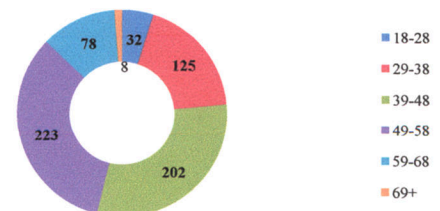
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	4	1	3	2	1	3
Diploma	21	15	29	14	40	24
Some Post HS	55	34	93	46	70	42
Bachelor	85	54	74	33	48	25
Other	46	27	77	36	22	6
Total	211	131	276	131	181	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	96	42	99	21	76	35
Female	115	89	177	110	105	65
Total	211	131	276	131	181	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	12	3	14	17	6	11
9-38	34	25	62	34	29	16
39-48	68	40	71	27	63	36
49-58	71	50	92	42	60	26
59-68	22	12	34	10	22	10
69+	4	1	3	1	1	1
Total	204	131	276	131	181	100



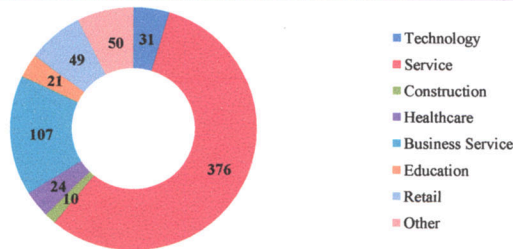
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

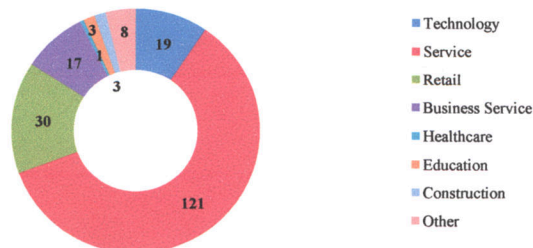
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
May 2015

Results Data for VETEC Participants – thru May 2015

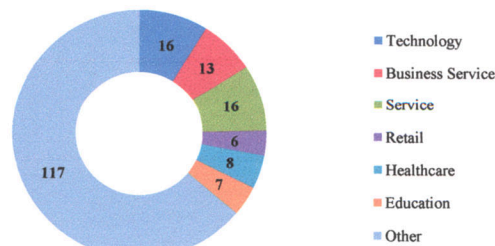
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	19	6	8	4	4	3
Service	97	69	142	69	137	63
Construction	6	6	4	2	--	--
Healthcare	11	7	8	1	5	6
Business Service	47	22	32	9	28	26
Education	--	--	17	5	4	1
Retail	15	17	34	22	--	--
Other	16	4	31	19	3	1
Total	211	131	276	131	181	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	15	--	4	--	--	--
Service	50	26	45	--	45	--
Business Service	14	13	3	--	3	--
Retail	12	5	--	--	--	--
Healthcare	1	--	--	--	--	--
Construction	1	2	--	--	--	--
Education	--	3	--	--	--	--
Other	4	3	1	--	1	--
Total	97	56	49	--	49	--



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	7	--	9	--	--	--
Business Service	10	3	--	--	--	--
Service	10	6	--	--	--	--
Retail	3	3	--	--	--	--
Healthcare	6	2	--	--	--	--
Education	--	7	--	--	--	--
Other	4	69	44	--	44	--
Total	40	99	44	--	44	--



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2014 - May 31, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIA YOUTH		WIA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$9,661		0	0.00%	6	2.58%	6
Clerical / Administrative (CA)	\$18,438		6	10.34%	7	3.00%	13
Construction / Trade (CT)	\$11,341		2	3.45%	6	2.58%	8
Education (Ed)	\$3,059		2	3.45%	1	0.43%	3
Healthcare (He)	\$128,386		26	44.83%	39	16.74%	65
Hospitality / Services (HS)	\$23,618		3	5.17%	9	3.86%	12
Literacy Activities (LA)	\$5,247		10	17.24%	6	2.58%	16
Management/Business (MB)	\$93,517		0	0.00%	46	19.74%	46
Technology (Tech)	\$250,727		9	15.52%	77	33.05%	86
Transportation (Tr)	\$109,567		0	0.00%	36	15.45%	36
TOTAL	\$653,560	\$0	58	100.00%	233	100.00%	291

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIA Adult	\$180,113
WIA Dislocated	\$226,206
WIA Youth	\$92,394
J4VETS	\$138,029
VASAVOR	\$14,319
WIA Incentive - Exemplary & Most Improved	\$2,500
TOTAL	\$653,560

OJT Obligated by Grants	OJT Amount
NEG	\$58,853
VASAVOR	\$8,259
TOTAL	\$67,112

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$18,125	0	0.00%	4	23.53%	4
Clerical / Administrative (CA)	\$13,627	0	0.00%	4	23.53%	4
Construction / Trade (CT)	\$14,361	2	66.67%	3	17.65%	5
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$4,747	0	0.00%	1	5.88%	1
Hospitality / Services (HS)	\$974	1	33.33%	1	5.88%	2
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$15,277	0	0.00%	4	23.53%	4
Technology (Tech)	\$0	0	0.00%	0	0.00%	0
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$67,112	3	100.00%	17	100.00%	20

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	TOTAL
Client Overview													
Walk-In	36	40	39	28	29	23	22	25	24	27	28		321
One-on-One Counseling	17	19	20	14	17	11	14	14	16	15	14		171
Training and Event Attendees*	34	8	45	74	33	40	42	61	12	12	42		403
Total:	87	67	104	116	79	74	78	100	52	54	84		895
Economic Impact													
New Businesses Created**	2	3	5	0	3	1	3	5	2	0	4		28
New Jobs Created	2	3	6	0	3	1	3	5	2	0	4		29
Businesses Expanded	0	0	1	0	0	0	0	1	1	1	0		4
Total:	4	6	12	0	6	2	6	11	5	1	8		61
Services Utilized													
TA for Business Startup	16	18	18	13	15	10	12	13	15	13	12		155
TA for Business Expansion	0	1	2	1	2	1	2	1	1	2	2		15
Total:	16	19	20	14	17	11	14	14	16	15	14		170

*Trainings and Events
Focus Group Meeting: 24 attendees
NVCC Training: 8 participants
5 Simple Steps: 10 participants
Child Care Training Workshop: N/A

*New Businesses
Strategic Technologies, LLC
Adele Kuo Sustainable Landscape Design, LLC
Cool Sensations -Southern Snowballs
AESIT Government Facilities, Inc.

May 2015 Demographics

