

Department of Family Services

Employment & Training Team Report – May 2016

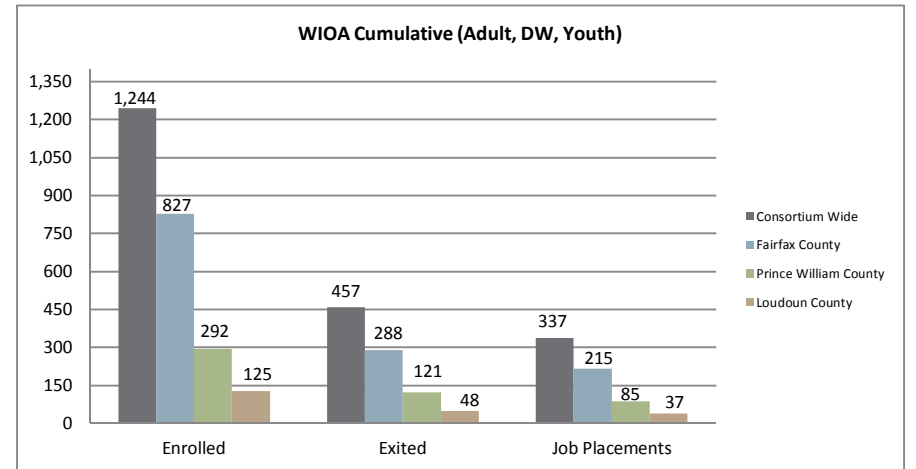
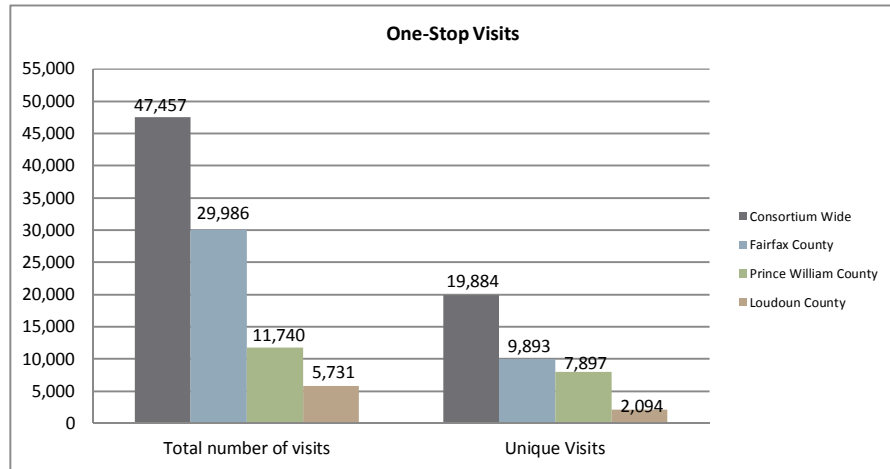
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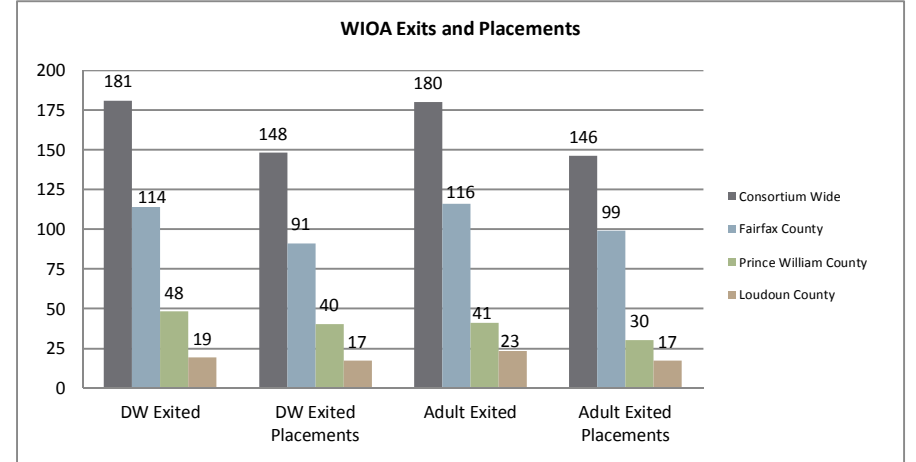
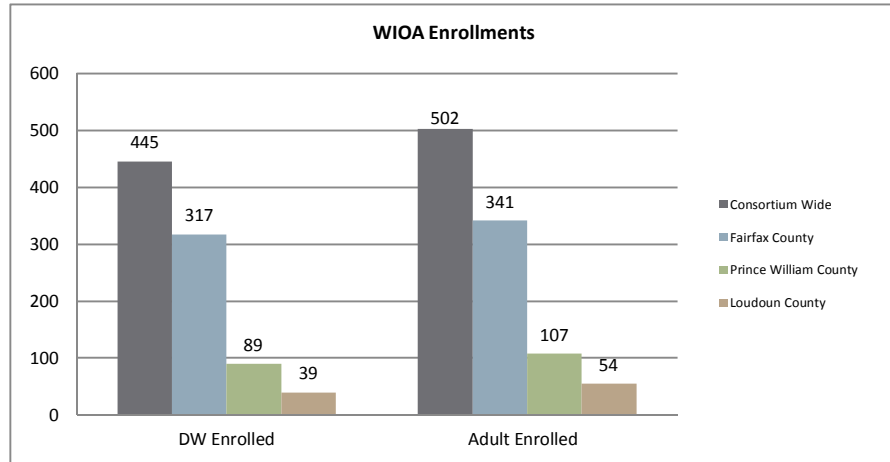
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

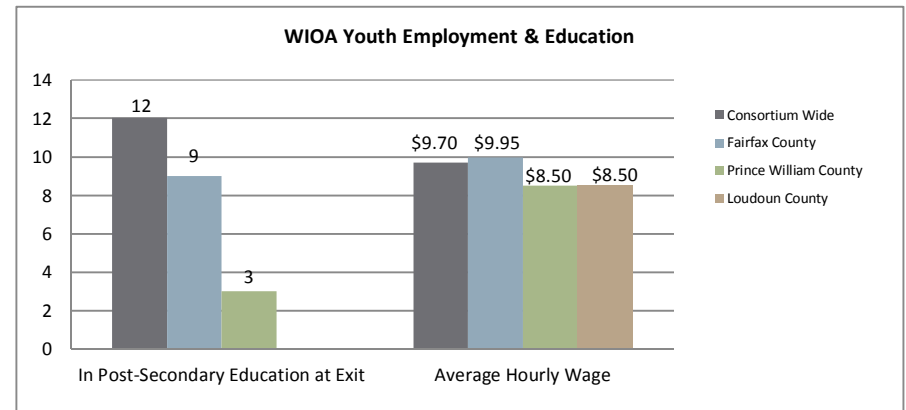
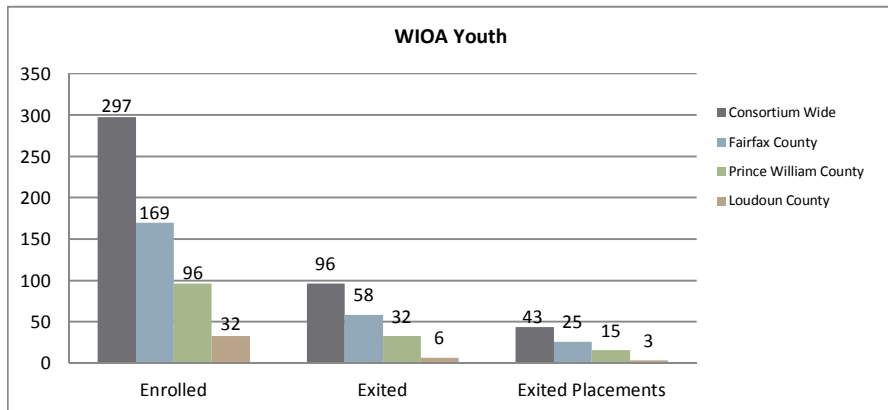
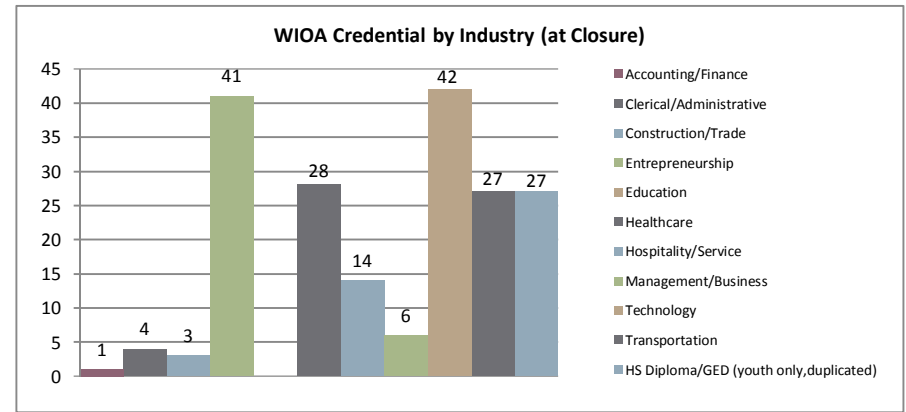
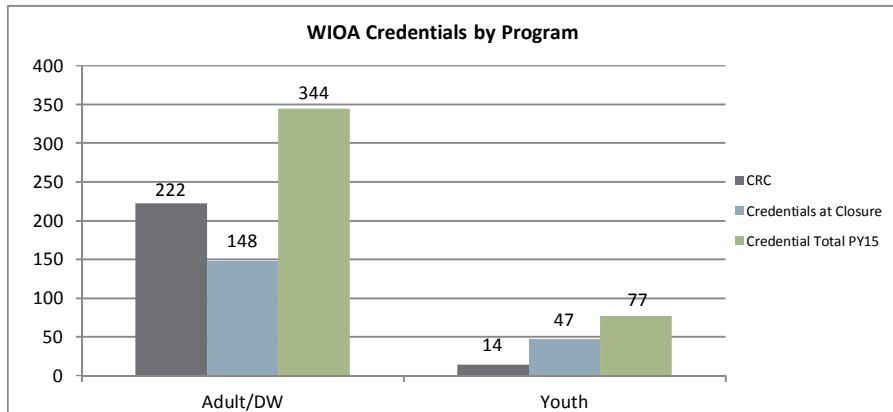
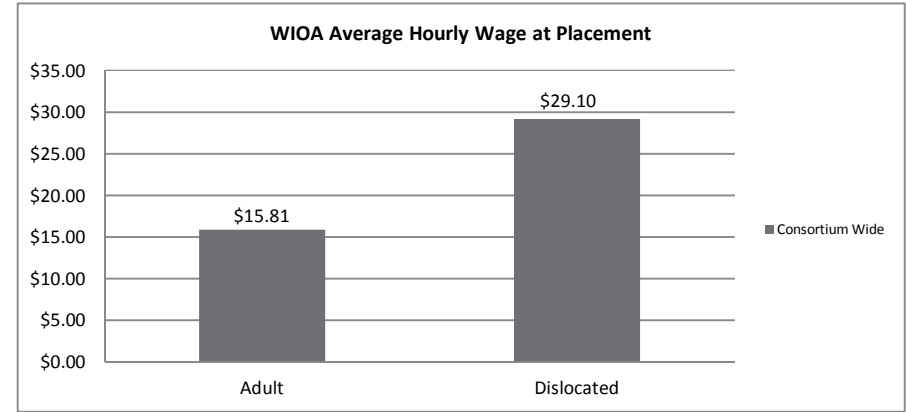
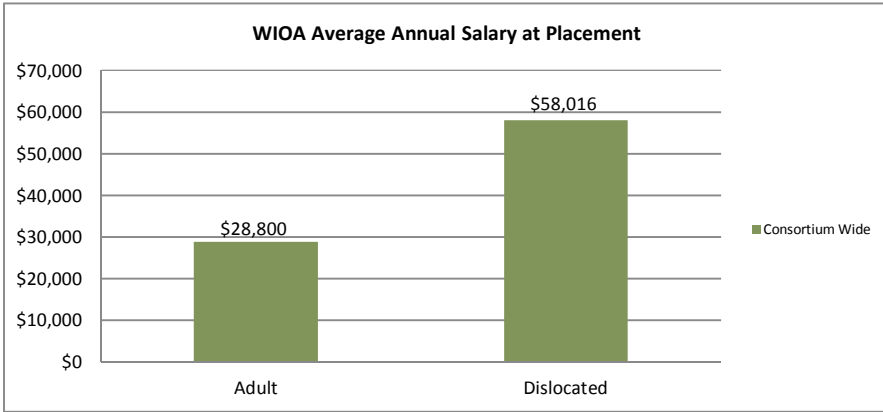
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to May 31, 2016)

At-A-Glance					
One-Stop Services		WIOA Services (Youth/Adult/DW)		All Employment & Training Programs	
Center Visits	47,457	Total Participants	1,244		
Unique One-Stop Visits	19,884	WIOA Job Placements	337	Total Enrolled	1,503
One-Stop Job Placements	400	Average Hourly Wage at Placement (Adult)	\$15.81	Total Exited	594
Average Hourly Wage at Placement	\$14.23	Average Hourly Wage at Placement (DW)	\$29.10	Total Job Placements	493
		Average Hourly Wage at Placement (Youth)	\$9.70	Total Participants with Disabilities	204
		Credentials Received in PY15	421	Total Veterans	91
		Credentials Received at Closure	195		



WIOA Breakdown - Adult, Dislocated Worker and Youth

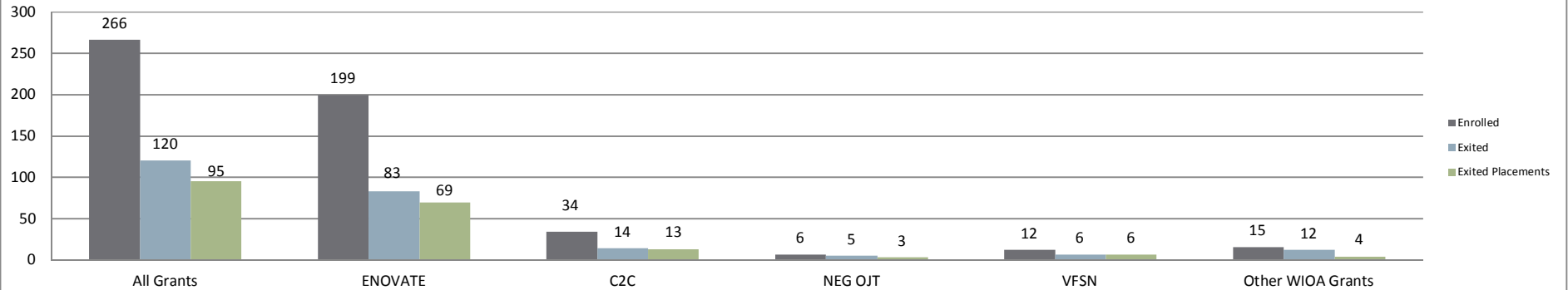




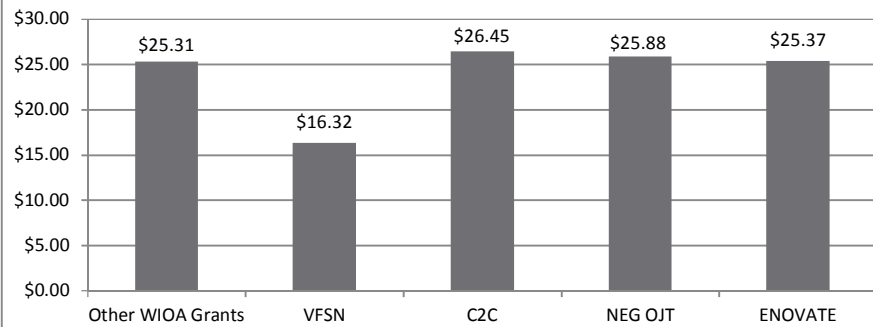
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2015 to May 31, 2016)

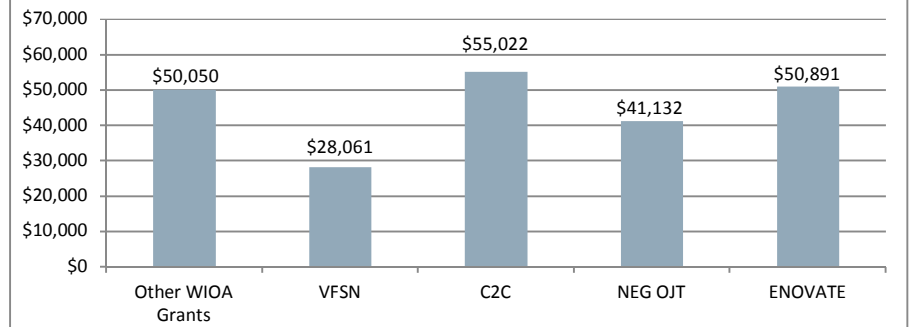
Grant Program Report



Average Hourly Wage at Placement

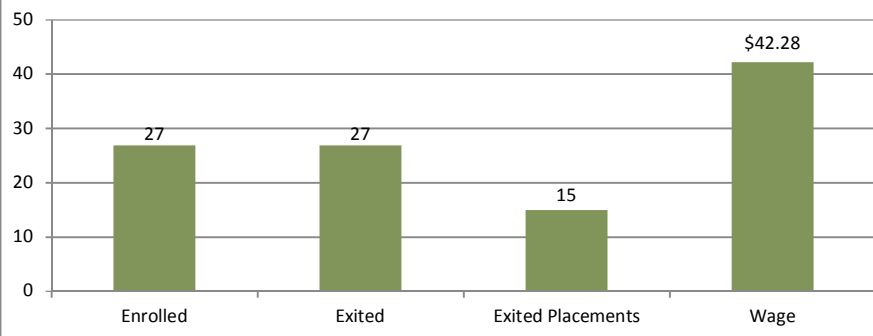


Average Annual Salary at Placement

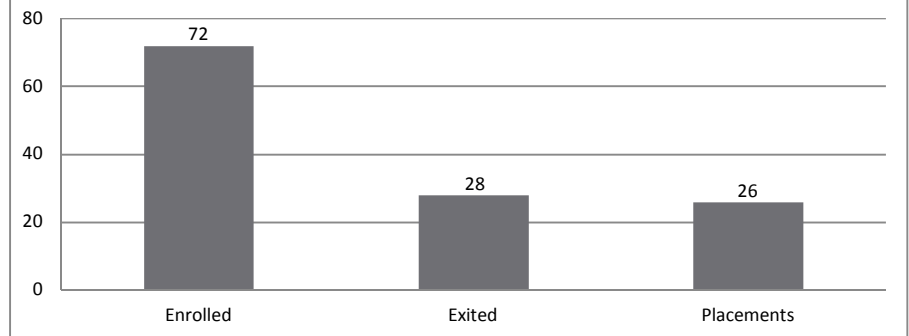


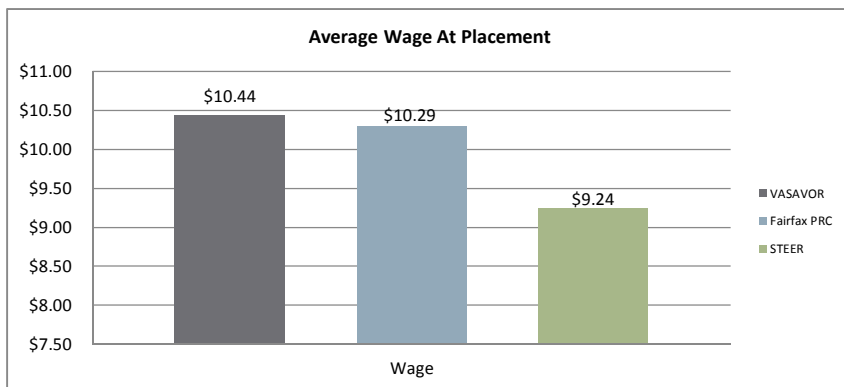
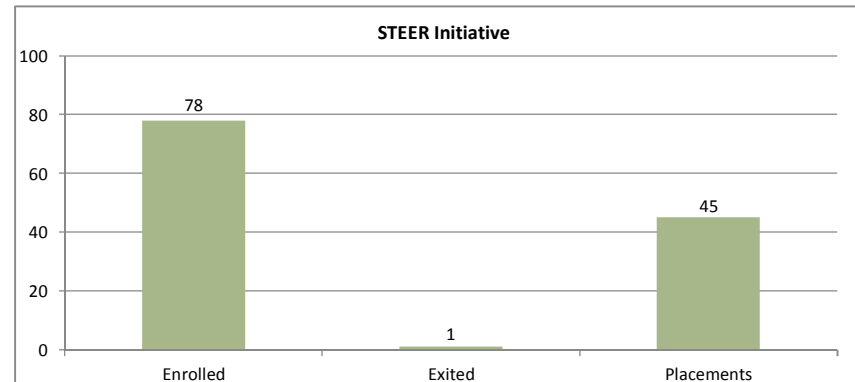
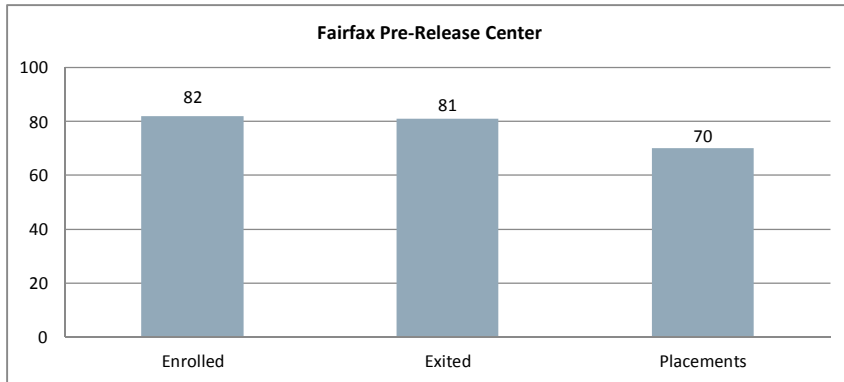
Non WIOA Grants

J4Vets



VASAVOR



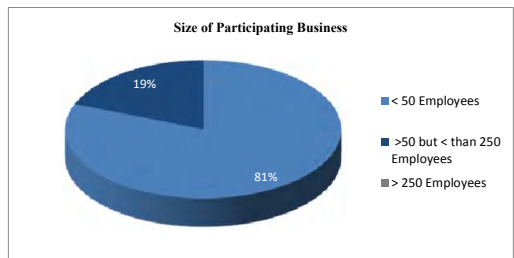
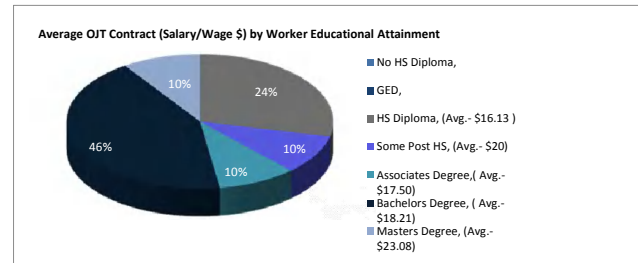
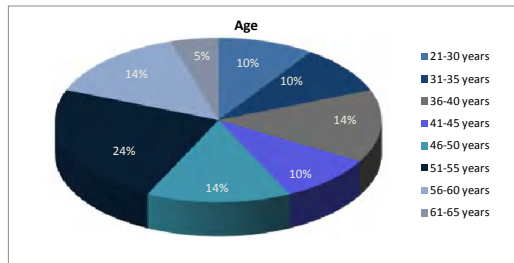
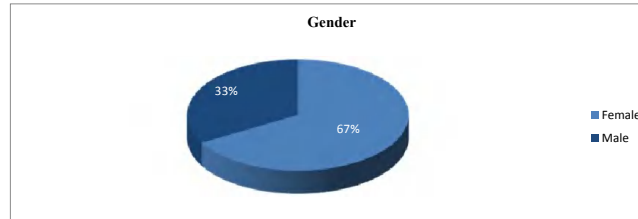
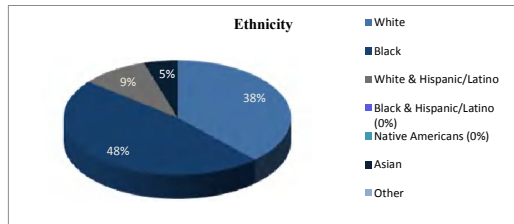


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant -May 2016 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	15	19	22	9	11	3	8	13	14	23	355
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	0	0	0	0	0	1	0	0	0	0	21
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	0	2	0	0	1	1	0	0	1	0	20
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	0	0	0	0	1	1	0	0	1	0	16
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	0	0	0	0	0	0	0	0	1	0	10
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	0	0	1	0	0	0	0	3
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	15	16	21	27	11	17	25	12	20	30	414
Employer Contracts Checklist Recd) (PreAward	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	0	0	1	3	1	1	1	0	2	1	55
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	2	2	2	2	3	2	2	3	6	7	289

* Additional clients entered employment unrelated to OJT. Current total: 3

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Active Caseload	40	41	43	46	48	45	47	49	46	45	50	
Receiving Placement Services	40	41	43	46	47	41	44	46	39	36	45	
New Placements	1	2	3	4	3	1	3	5	1	3	2	
Unique Placements	1	2	3	2	3	1	1	5	1	0	1	
Currently Working	30	28	27	30	33	27	24	29	27	25	27	
Receiving SSI	0	1	0	1	0	0	0	1	0	0	1	
Technical Violations	1	0	0	1	1	2	1	1	2	2	1	
Re-Offended	0	0	0	0	0	0	0	0	0	0	0	
New enrollments	2	3	3	3	5	1	3	3	1	2	7	
Returned to program	0	1	1	0	0	0	0	0	0	0	0	
Upcoming referrals	1	3	3	3	1	1	2	2	2	2	4	
Exited from Program	4	3	2	2	3	3	1	1	4	3	2	
Dual Enrollment Referral(WIOA)	0	0	0	0	0	0	0	0	0	1	0	
Training Expenditures	\$0	\$0	\$4,249.00	\$0	\$5,200.00	\$0	\$3,700.00	\$0	\$0	\$3,000.00	\$0	
Supportive Services Expenditures	\$ 1,775.00	\$145	\$ 1,400.00	\$2,262.00	\$0	\$0	\$ 29.00	\$1,392.00	\$2,600.00	\$435.00	\$ 2,600.00	

*Final Supportive Services Expenditures Reported on One Month Delay

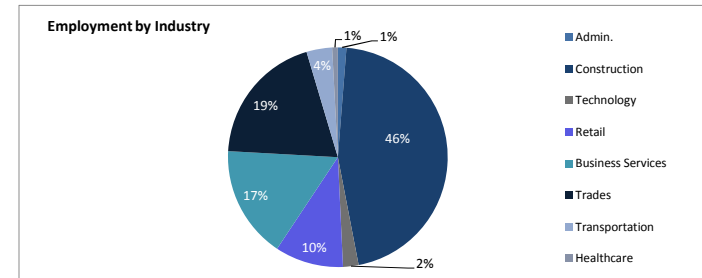
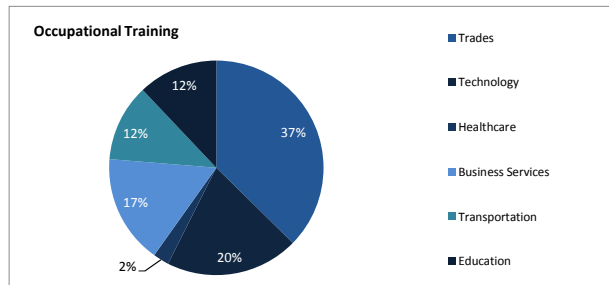
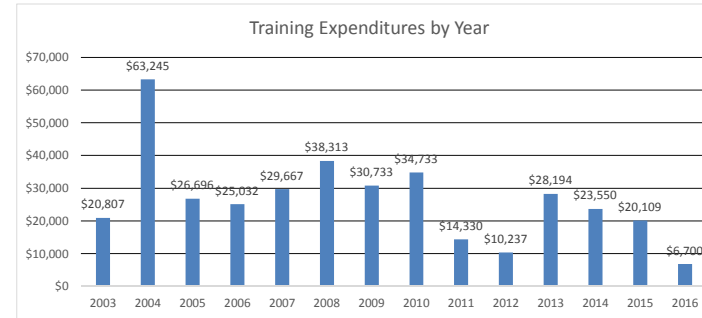
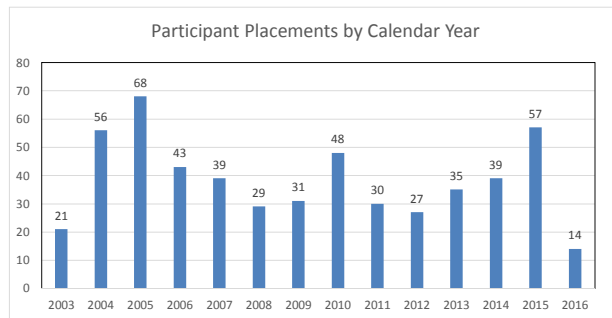
Cumulative (since program inception in 2003):	
Enrollment	522
Placements*	537
Exited**	474
Deceased	6
Average Hourly Wage	\$10.44
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$372,346

*Multiple placements may be made for one participant

**Exited participants may be returned to program

May Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Merchandise Processor	Retail	\$10.50	35	No
Dishwasher	Food	\$10.00	40	No

Recidivism Rate: 4%

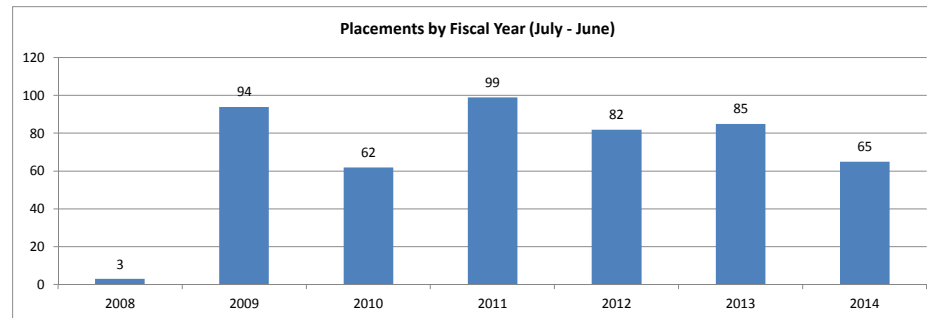
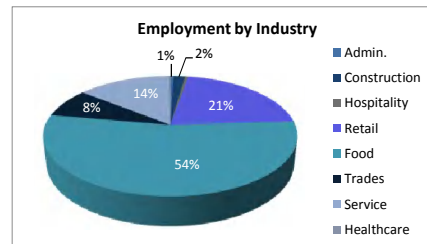
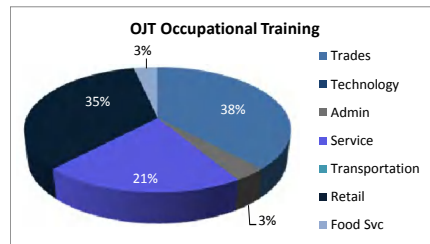


Fairfax Pre-Release Center
Monthly Report

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7	10	8	4	7	4	9	10	7	11	5	
Placed in Employment	4	5	10	5	5	4	6	7	9	7	8	
Exited	7	6	5	9	6	6	5	10	13	6	8	
Employed at Exit	6	5	4	8	6	6	4	8	11	5	8	
Unemployed at Exit	1	1	1	1	0	0	1	2	2	1	0	
Currently Employed	19	18	23	19	18	16	17	15	11	12	12	
Average Hourly Wage	\$10.34	\$10.24	\$10.23	\$10.13	\$10.25	\$10.24	\$10.39	\$10.21	\$10.39	\$10.42	\$10.34	

Cumulative	
Enrolled	741
Non-Exited Placements	142
Exited	612
Unemployed at Exit	119
Employed at Exit	470
Insured by Federal Bonding	58
Total Bonding Value	\$290,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	60

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.75

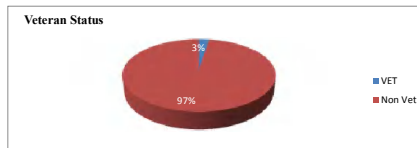
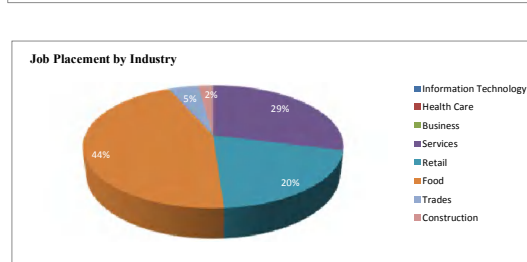
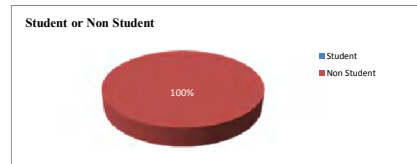
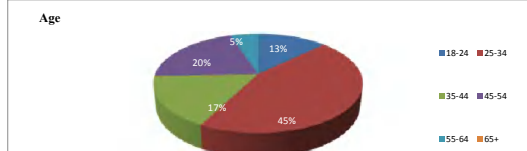
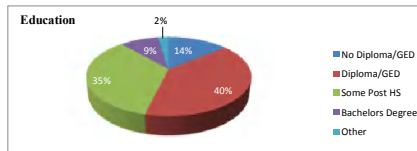
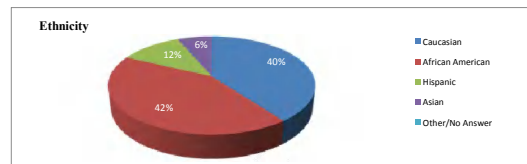
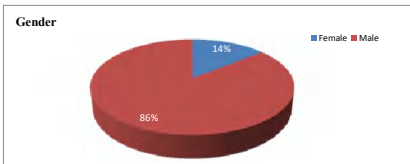
The SkillSource Group, Inc.
Success Through Education, Employment and Reintegration (STEER)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Cumulative	To Date Enrollment Goal	Program Goals
Total Clients Enrolled	0	14	7	6	3	3	11	6	7	12	9		78	104%	150
Pre-Release Center (WR)	0	11	4	3	3	2	4	5	5	5	8		50		
AIB-Non-Work Release (NWR)	0	0	0	0	0	0	4	0	2	3	1		10		
Adult Detention Center (ADC)	0	3	3	3	0	1	3	1	0	4	0		18		
Public referrals	0	0	0	0	0	0	0	0	0	0	0		0		
Released	0	1	2	3	6	4	5	6	11	5	10		53		
Referral Partners (OAR)													0		
Active	0	14	7	6	3	3	11	5	7	12	9		77		
Inactive	0	0	0	0	0	0	0	1	0	0	0		1		
Enrolled in WIOA	0	0	1	0	0	0	0	0	0	1	0		2		
STEER Training Amount	\$0	\$100	\$350	\$200	\$150	\$100	\$150	\$300	\$100	\$200	\$200		\$1,650		
WIOA Training Amount	\$0	\$0	\$1,329	\$0	\$0	\$0	\$0	\$0	\$0	\$2,310	\$0		\$3,639		
Completed Training	0	2	7	4	3	2	3	6	2	4	4		37		
Received Credential	0	2	7	4	3	2	3	6	2	4	4		37		
Federal Bonding	0	1	1	0	0	1	0	0	1	0	0		4		
Entered Employment	0	3	8	3	3	2	4	2	7	3	10		45		
Clients Exited	0	0	0	0	0	0	0	1	0	0			1		
Violation	0	0	1	0	0	0	0	1	2	3	1		8		
Re-offended	0	0	0	0	0	0	0	0	0	0	0		0		
EIP	0	0	0	1	0	0	0	0	0	0	0		1		
Recidivism Rate	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%		
Dropped Out of Services	0	0	0	0	0	0	0	1	0	0	0		1		
Employment at Exit	0	0	0	0	0	0	0	0	0	0	0		0		
Average Hourly Wage at Placement	\$0	\$7.92	\$9.44	\$8.00	\$12.00	\$8.25	\$9.31	\$10	\$10	\$9.45	\$9		\$9.24		

Placements	
WR	40
NWR	1
ADC	4
Referrals	0
Released	53

To Date Performance and Outcomes		
	Outcomes	Goals
Enrollment Rate	104%	100%
Participation Rate	100%	90%
Work readiness Rate	100%	80%
Post-release Enrollment Rate	87%	80%
Placement Rate	58%	60%
Employment Retention Rate	76%	70%
Recidivism Rate	0%	22%

Client Demographics

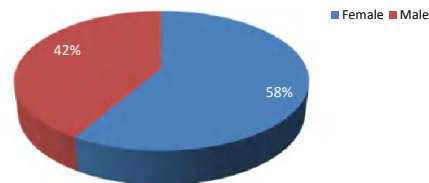


The SkillSource Group, Inc.
Virginia Financial Services Network (VFSN)

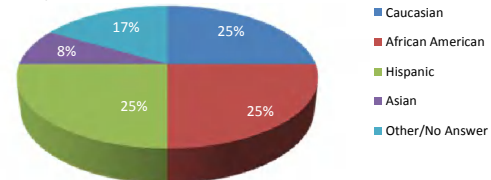
	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Cumulative	Goals
Provided Information on VFSN	195	183	77	19	26	72				572	
<i>Viewed VFSN Video</i>	22	13	49	17	26	32				159	
<i>Interested in VFSN</i>	18	8	21	4	12	19				82	
Applied for VFSN	3	0	1	9	2	1				16	600
<i>Treatment</i>	1	0	1	5	1	0				8	300
<i>Control</i>	2	0	0	4	1	0				7	300
<i>Veterans</i>	1	0	3	0	0	0				4	
<i>Receiving Financial Coaching</i>	2	0	3	5	1	0				11	
<i>Receiving WIOA Training</i>	0	3	0		0	0				3	
Clients Exited	0	1	0	3	0	0				4	
<i>Received Industry Credential</i>	0	0	0	2	0	0				0	190
<i>Entered Employment</i>	0	1	0	3	0	0				4	216
<i>Average Hourly Wage at Placement</i>	\$0	\$24	\$0	\$13	\$0	\$0				\$37	

Client Demographics

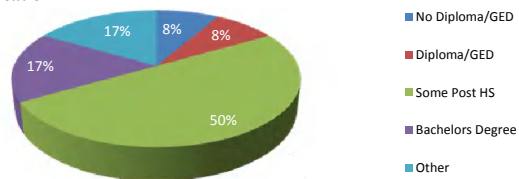
Gender



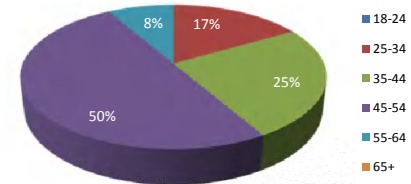
Ethnicity



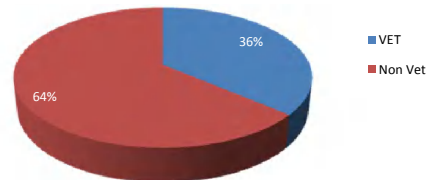
Education



Age



Veteran Status



BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2015 -May 31, 2016

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$7,901		0	0.00%	4	1.18%	4
Clerical / Administrative (CA)	\$17,733		3	3.75%	10	2.94%	13
Construction / Trade (CT)	\$28,612		6	7.50%	6	1.76%	12
Education (Ed)	\$3,210		2	2.50%	1	0.29%	3
Healthcare (He)	\$175,457		33	41.25%	46	13.53%	79
Hospitality / Services (HS)	\$26,824		5	6.25%	9	2.65%	14
Literacy Activities (LA)	\$12,238		13	16.25%	20	5.88%	33
Management/Business (MB)	\$82,419		0	0.00%	39	11.47%	39
Technology (Tech)	\$328,495		14	17.50%	112	32.94%	126
Transportation (Tr)	\$283,895		4	5.00%	92	27.06%	96
Others	\$0	\$30	0	0.00%	1	0.29%	1
TOTAL	\$966,784	\$30	80	100.00%	340	100.00%	420

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

Others: J4VETS CRC

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$509,754
WIOA Dislocated	\$278,437
WIOA Youth	\$137,609
J4VETS	\$24,120
VASAVOR	\$16,894
TOTAL	\$966,814

OJT Obligated by Grants	OJT Amount
WIOA Adult	\$13,580
NEG	\$6,850
VASAVOR	\$0
TOTAL	\$20,430

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG/WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$3,461	0	0.00%	1	14.29%	1
Clerical / Administrative (CA)	\$3,855	0	0.00%	1	14.29%	1
Construction / Trade (CT)	\$2,995	0	0.00%	1	14.29%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$5,046	0	0.00%	2	28.57%	2
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$5,072	0	0.00%	2	28.57%	2
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$20,430	0	0.00%	7	100.00%	7

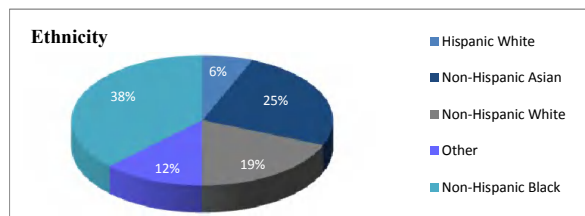
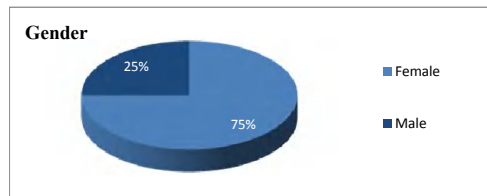
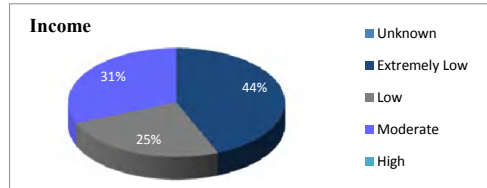
CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	TOTAL
Client Overview													
Walk-In	18	62	59	62	48	60	49	51	62	75	84		630
One-on-One Counseling	17	21	19	28	17	16	11	19	23	24	16		211
Training and Event Attendees*	57	51	99	89	117	90	60	107	82	294	40		1086
Total:	92	134	177	179	182	166	120	177	167	393	140	0	1927
Economic Impact													
New Businesses Created**	3	6	2	3	4	2	3	5	40	0	31		99
New Jobs Created	3	6	2	3	4	2	4	5	2	0			31
Businesses Expanded	1	0	1	2	2	1	0	0	1	0			8
Total:	7	12	5	8	10	5	7	10	43	0	31	0	138
Services Utilized													
TA for Business Startup	16	19	20	24	13	13	8	16	20	22	16		187
TA for Business Expansion	1	2	2	4	4	3	3	3	3	2	0		27
Total:	17	21	22	28	17	16	11	19	23	24	16	0	214

*Trainings and Events
5 Simple Steps Training: 10
NVCC Training: 0
Focus Group Meeting: 30
Child Care Training: n/a

**New Businesses		
Sarah Pope Enterprises, LLC	Vialo Accessories, LLC	Au Tax & Accounting Services, LLC
Smith Global, LLC	Lush Life, LLC	Nice Trucking, LLC
Teen Experience USA, LLC	B&H World, LLC	My Heritage Doll, LLC
United CVconsulting Associates, LLC	Sushila Sardana (DBA: Sheel's Spices)	Anshur Transportation, LLC
Nella's Sweets	Luna HVAC Services, LLC	Swanky Plus, LLC
Mobius Associates, LLC	Go Dog GO!	Hawk Eye Landscaping, LLC
Shotokan Martial Arts & Fitness, LLC	ACTN Strategies, LLC	Eyvette Hassan (DBA: Bibnzari Spice Consulting)
John Machayo (DBA: Focused Education)	Natalia Schifini	Scoop-N-Ride, LLC
Global Wellspring, LLC	Carmen Thayer	Sassy Spaces Organizing, LLC
Brookstock Group, LLC	Structures 110 - Hieghtened Research, LLC	Amberly Hoang
Masterbrands Masterpieces, Inc.		

MAY 2016 Demographics



The SkillSource Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
May 2016

PERFORMANCE OUTCOMES	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	1,079	1,603	730	3,412
# Screened to be WIA eligible	941	1,030	420	2,391
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	155	78	67	301
# Veterans Enrolled	56	124	50	229
# Receiving Services	333	324	37	694
#Enrolled Participants – Referred back to traditional employment	81	127	73	281
# Starting New Businesses	206	103	65	374
# Withdrawn Participants	38	115	25	178
# Adults/Dislocated (Treatment only)	140/200	301/42	125/97	568/337

Summary –Projects ENOVATE and GR GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. After random assignments, consortium partners collectively were to enroll 250 additional participants (ENOVATE and GR GATE each to enroll 100 additional participants and Launch Hampton Roads would enroll 50 additional participants).

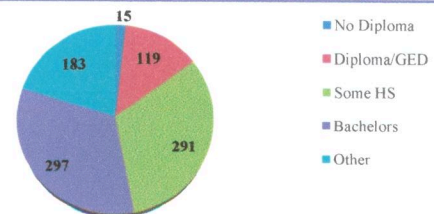
- At the conclusion of **random assignment**, ENOVATE is **47%** of goal; GR GATE is **39%** of goal; and Launch Hampton Roads is **71%** of goal.
- At the conclusion of **non-random assignment**, ENOVATE exceeded its goal of 100 additional participants by 55 participants; GR GATE is 67% of goal; and Launch Hampton Roads exceeded its goal of 50 additional participants by 28 participants.

Demographics for VETEC Participants – thru May 2016

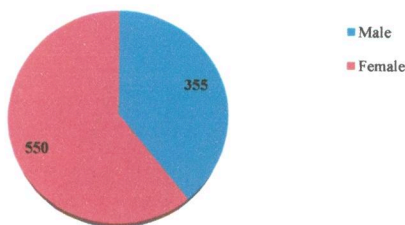
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	147	51	229	85	174	83
Hispanic	57	19	31	13	5	2
White	73	32	62	23	36	10
Other	63	29	21	10	7	5
Total	340	131	343	131	222	100



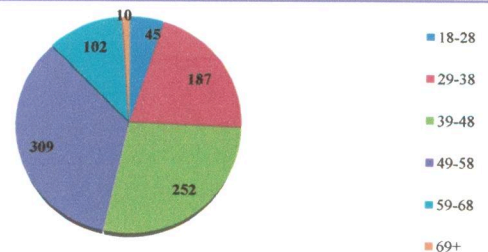
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	9	1	3	2	3	3
Diploma	30	15	38	14	51	24
Some Post HS	92	34	116	46	83	42
Bachelor	142	54	100	33	55	25
Other	67	27	86	36	30	6
Total	340	131	343	131	222	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	151	42	117	21	87	35
Female	189	89	226	110	135	65
Total	340	131	343	131	222	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	17	3	19	17	9	11
9-38	66	25	80	34	41	16
39-48	97	40	86	27	69	36
49-58	116	50	116	42	77	26
59-68	38	12	39	10	25	10
69+	6	1	3	1	1	1
Total	340	131	343	131	222	100

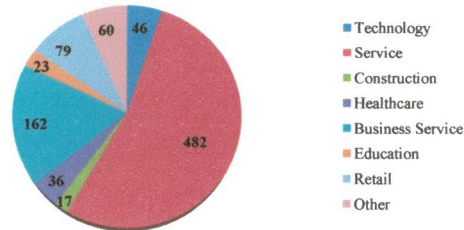


*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
 **C=Control

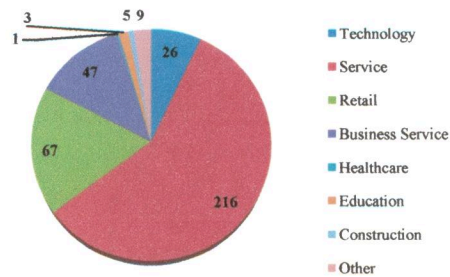
The SkillSource Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
May 2016

Results Data for VETEC Participants – thru May 2016

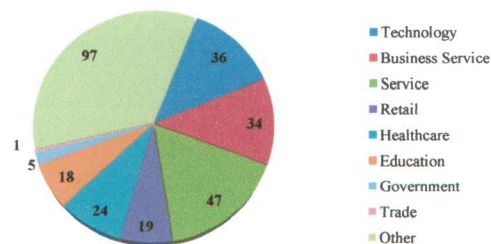
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	32	6	10	4	4	3
Service	131	69	177	69	174	63
Construction	11	6	6	2	--	--
Healthcare	22	7	8	1	6	6
Business Service	90	22	44	9	28	26
Education	--	--	18	5	5	1
Retail	34	17	45	22	--	--
Other	20	4	35	19	5	1
Total	340	131	343	131	222	100



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	18	8	--	--	--	--
Service	105	49	62	3	--	--
Business Service	42	22	13	--	--	--
Retail	34	--	--	--	--	--
Healthcare	1	--	--	--	--	--
Construction	2	3	--	--	--	--
Education	--	3	--	--	--	--
Other	4	5	--	--	--	--
Total	206	103	65	--	--	--



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	20	16	--	--	--	--
Business Service	18	16	--	--	--	--
Service	20	27	--	--	--	--
Retail	5	14	--	--	--	--
Healthcare	8	16	--	--	--	--
Education	--	18	--	--	--	--
Government	--	5	--	--	--	--
Trade	--	1	--	--	--	--
Other	10	14	73	--	--	--
Total	81	127	73	--	--	--



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control