

Department of Family Services

Employment & Training Team Report

November 2015

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Opportunity Act Program
Report

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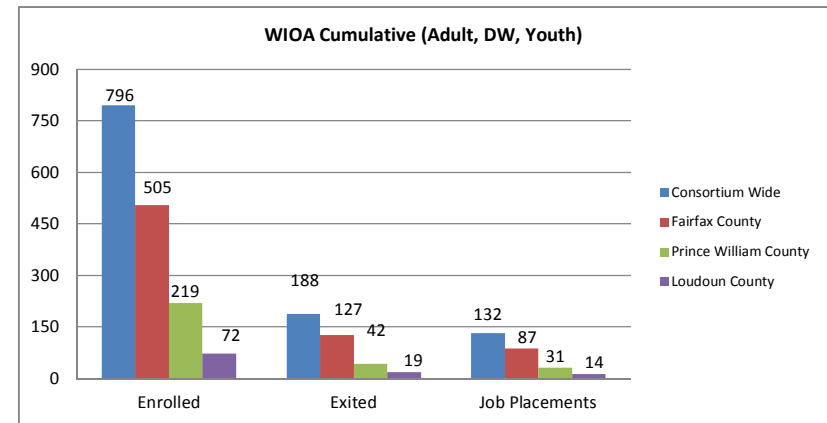
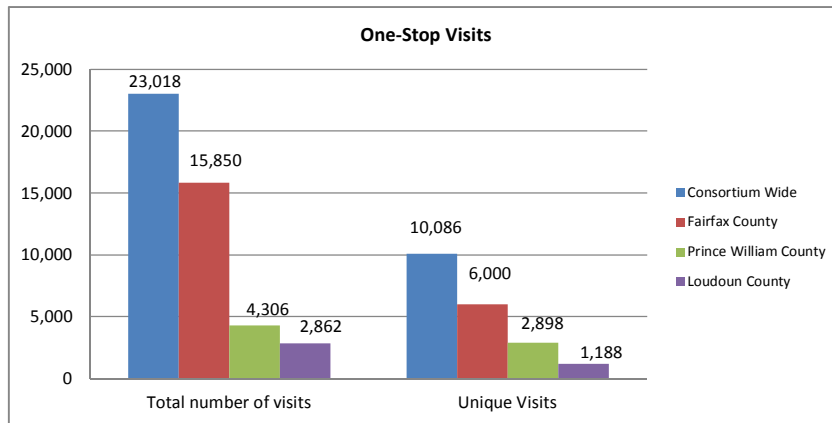
Highlights

- **100%** of WIOA Youth program enrollments this month are out-of-school participants.
- The average hourly wage at placement for WIOA Adult participants is **\$16.38**.
- **65%** of youth exited this program year attained a credential while enrolled in the WIOA Youth program.
- **30** clients are enrolled in the STEER initiative.

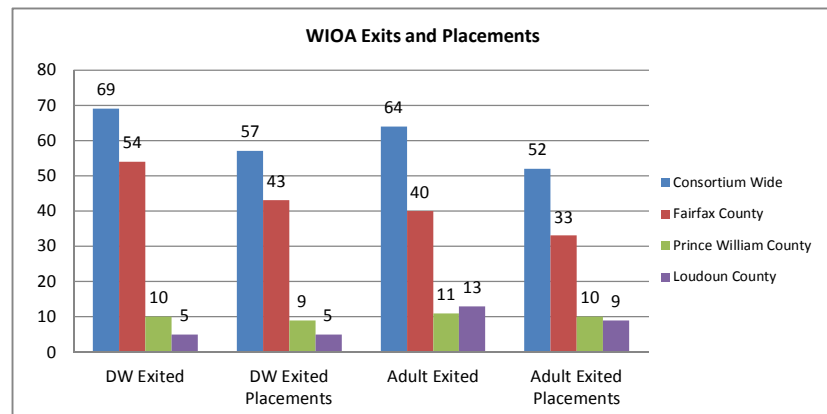
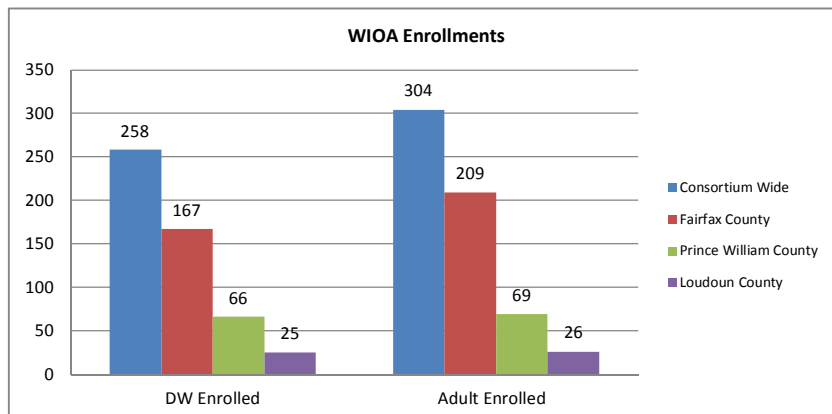
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

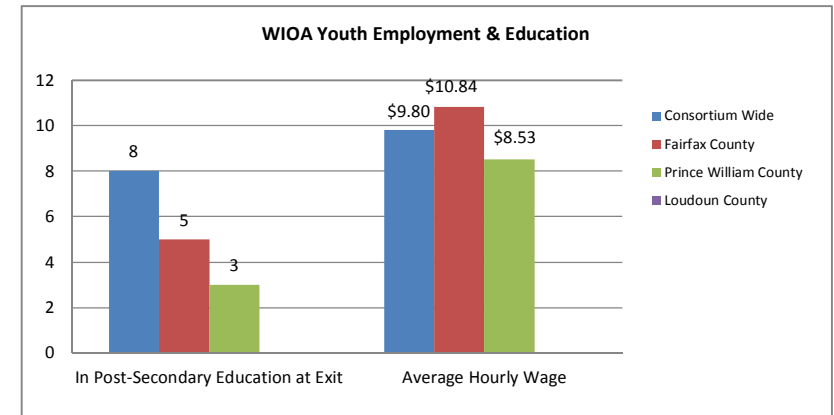
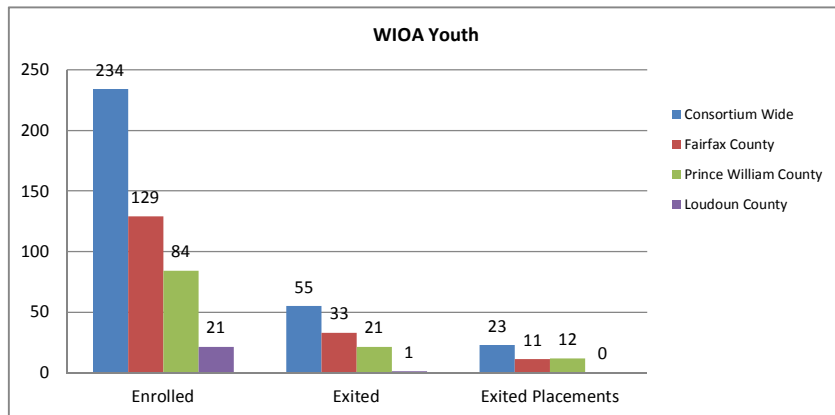
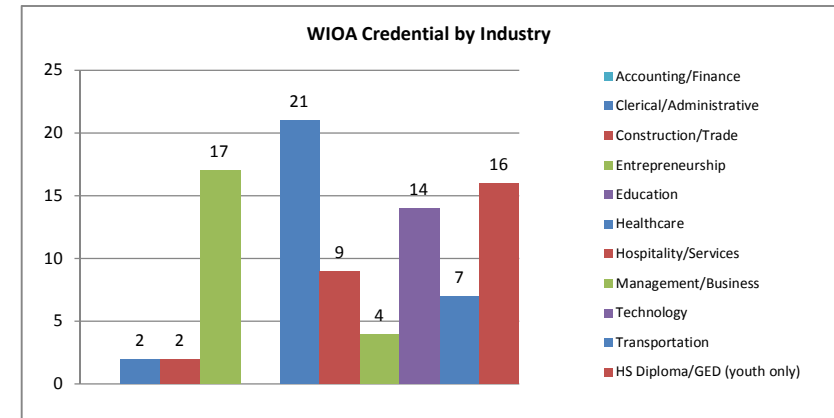
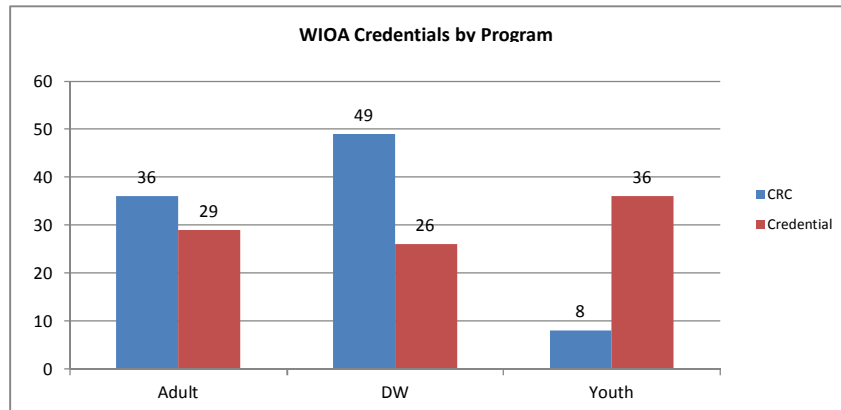
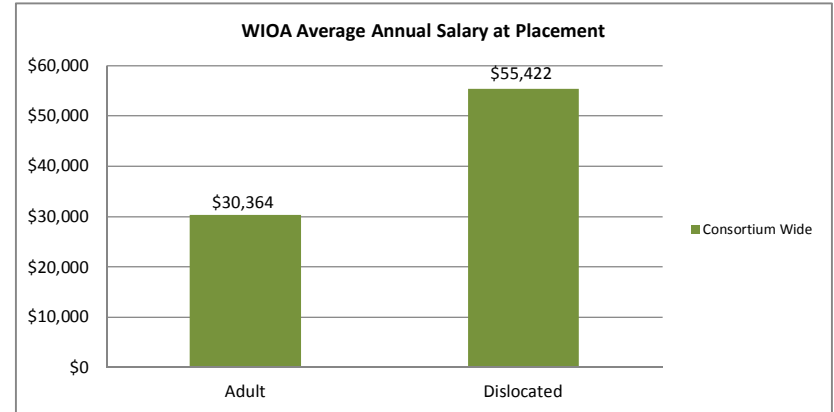
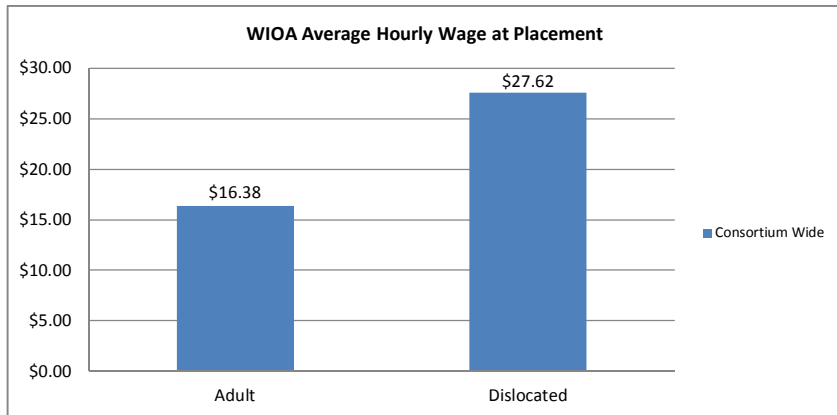
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to November 30, 2015)

At-A-Glance			
One-Stop Visits:	23,018	Total WIOA Participants (Youth/Adult/DW):	796
Unique One-Stop Visits	10,086	WIOA Job Placements	132
One-Stop Job Placements:	220	Average Hourly Wage at Placement (Adult):	\$16.38
Average Hourly Wage at Placement:	\$13.21	Average Hourly Wage at Placement (DW):	\$27.62
		Average Hourly Wage at Placement (Youth):	\$9.80
		Credentials Received (at Closure)	91
Program Overview			
Total Enrolled	944	Total Participants with Disabilities	166
Total Exited	245	Total Veterans	77
Total Job Placements	201		



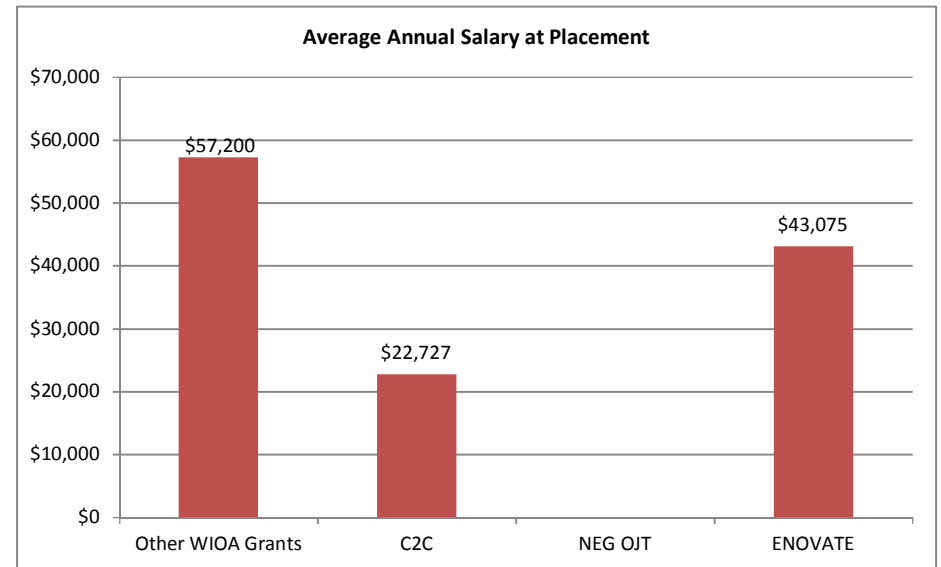
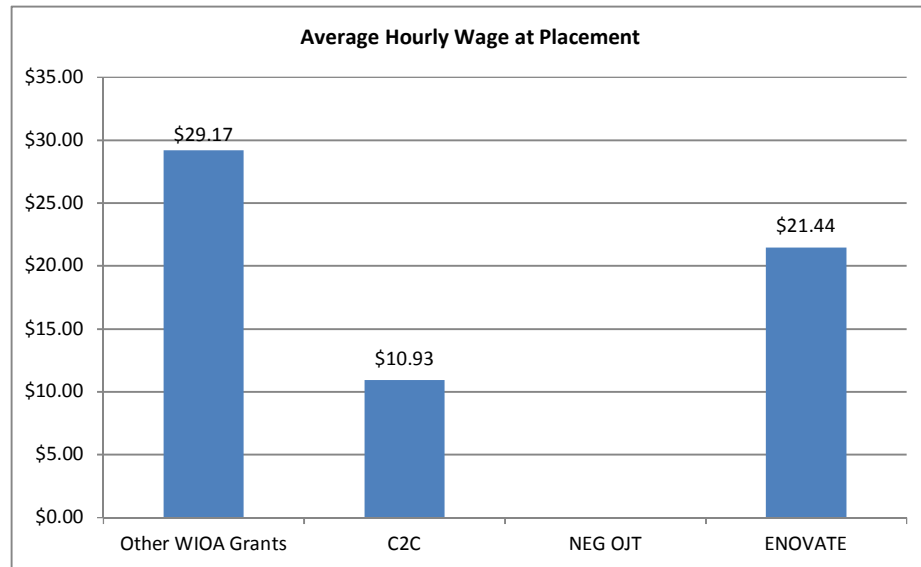
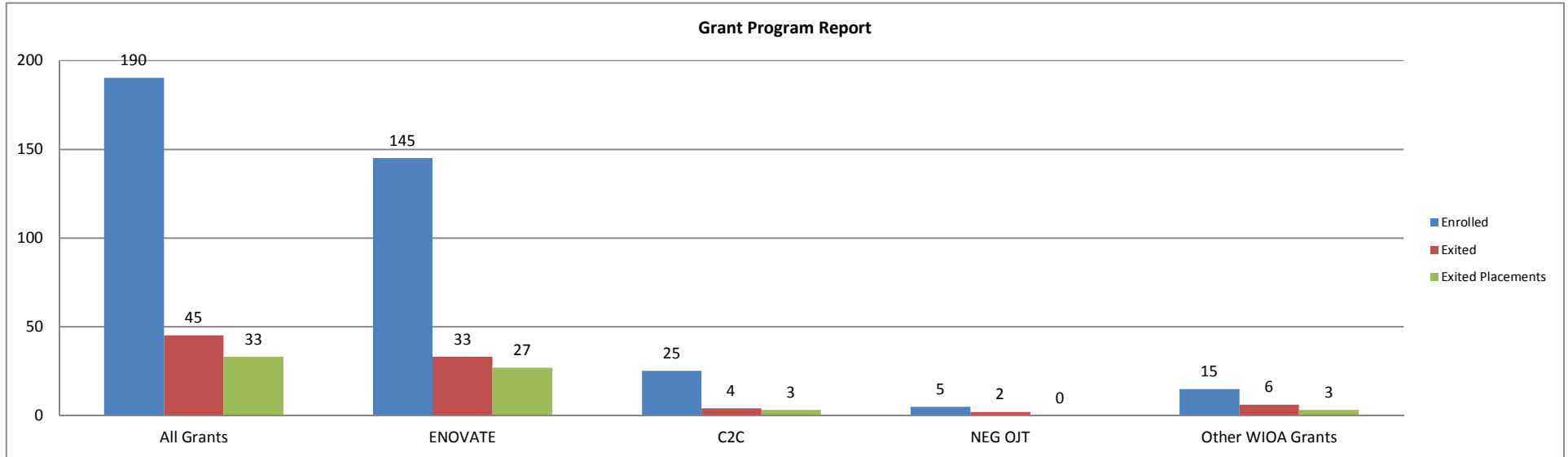
WIOA Breakdown - Adult, Dislocated Worker and Youth



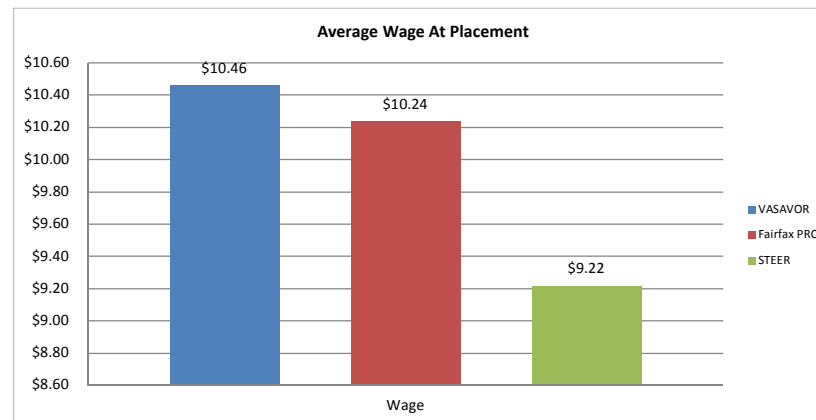
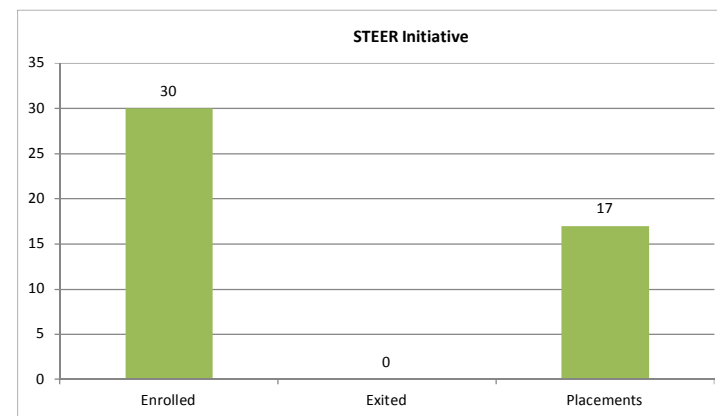
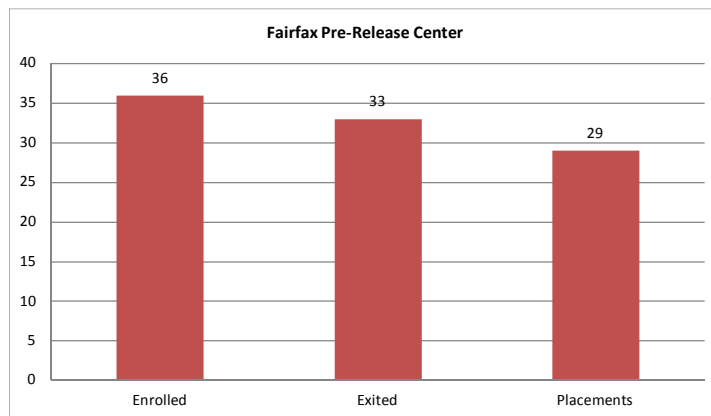
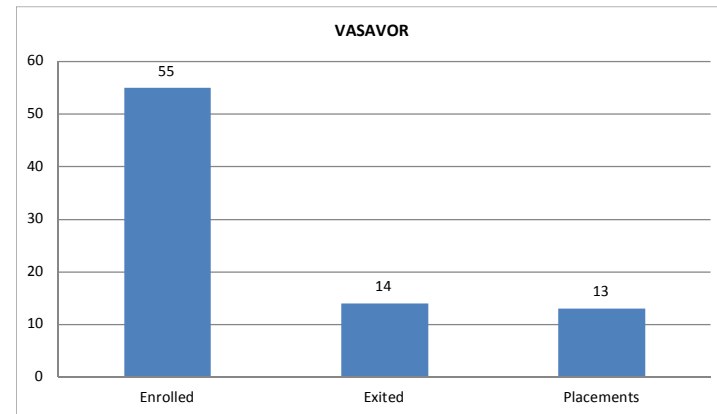
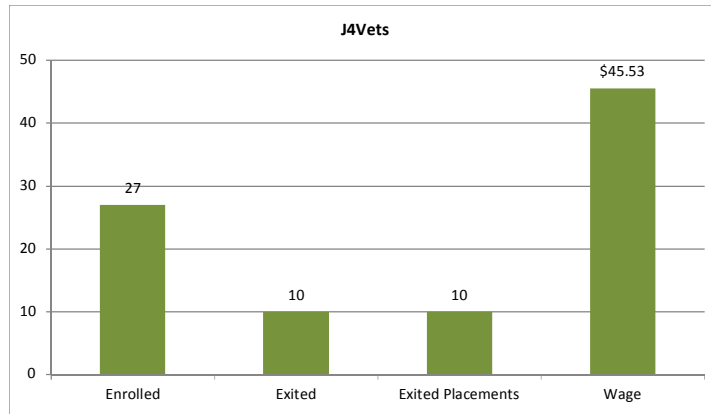


Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2015 to November 30, 2015)

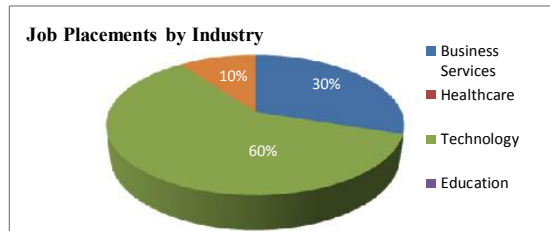
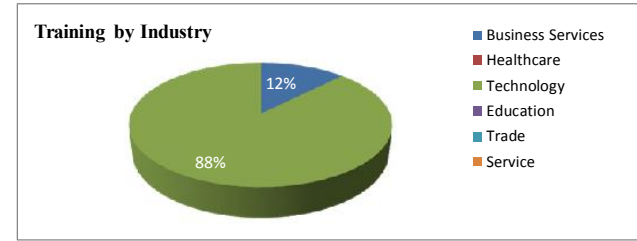
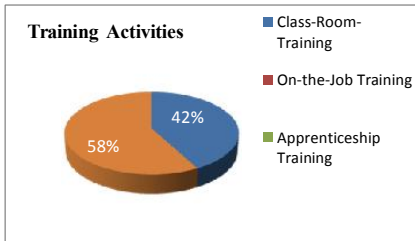
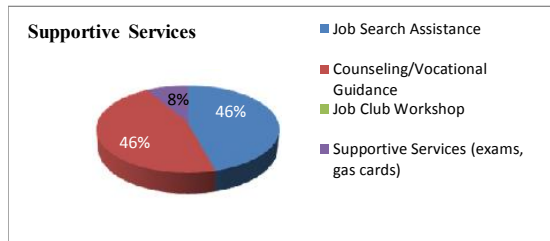


Non WIOA Grants

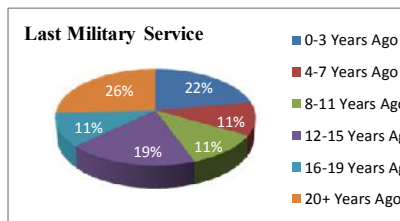
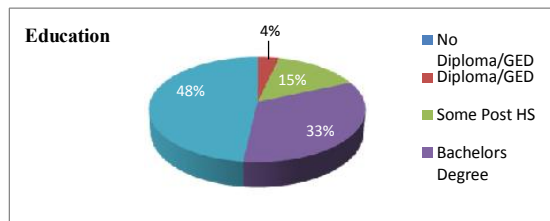
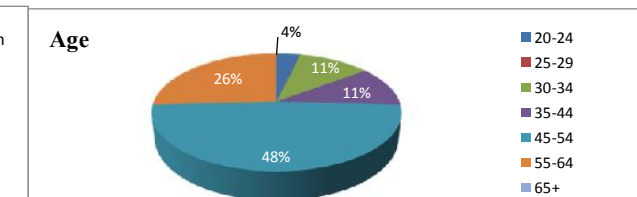
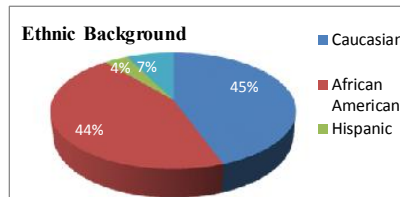
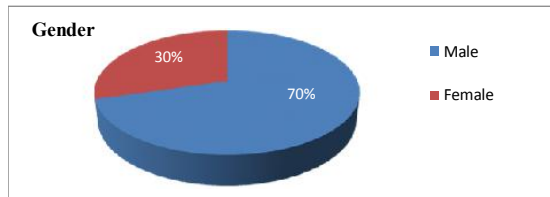


The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 4**

										Yearly Cumulative Outcomes					
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	4th Year Cumulative	4th Year Goal	4th Year Adjusted Goal	3rd Year Cumulative	2nd Year Cumulative	1st year Cumulative
Clients Enrolled	20	0	2	5	0	0	0	0	0	27	20	27	143	148	88
<i>Placed in Training</i>	5	7	3	0	4	0	0	0	0	19	16	22	101	119	66
Placed in Employment	1	4	3	2	0	0	0	0	0	10	14	19	96	96	27
<i>Average Hourly Wage at Placement</i>	\$51.44	\$57.76	\$37.04	\$35.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.53	\$20.00	\$20.00	\$30.97	\$31.33	\$26.82
Exited	1	4	3	2	0	0	0	0	0	10	20	27	143	148	88
<i>Employed at Exit</i>	1	4	3	2	0	0	0	0	0	10	14	19	96	96	27



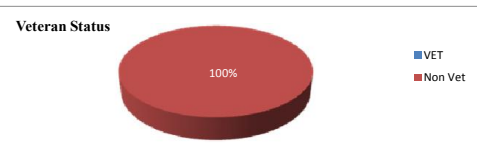
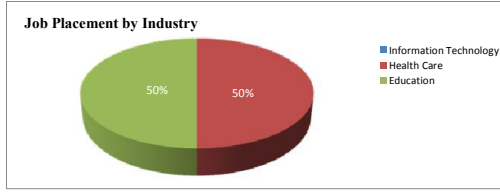
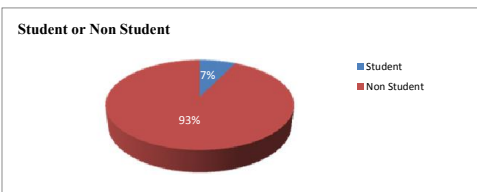
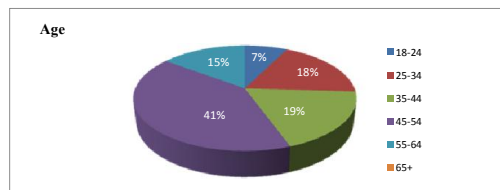
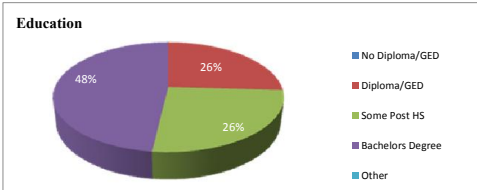
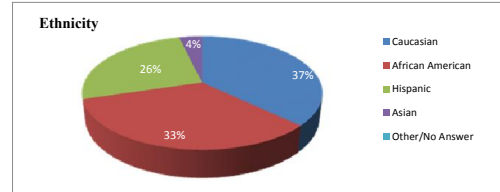
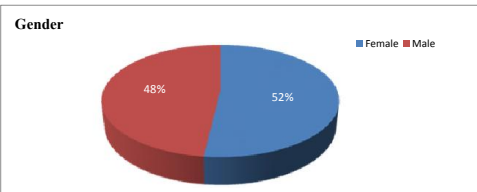
Demographics



The SkillSource Group, Inc.
Credentialed to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	80	83	82	97	82	63	1435	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	7	4	1	27	100
Enrolled in WIA (Manassas)	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	7	4	1	27	
In Training Activity	0	0	0	0	0	0	0	3	0	1	0	0	1	0	0	0	0	0	0	1	2	1	5	4	2	20	90
Completed Training	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1	0	1	0	1	0	0	0	2	4	4	14	
Received Credential	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1	0	0	1	2	0	5	45
Entered Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	2	0	0	3	66
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	3	0	1	6	
Employment at Exit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	2	0	1	4	
Average Hourly Wage at Placement	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10	\$0	\$0	\$0	\$0	\$11	\$0	\$10	\$10	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	1	0	1	1	0	3	2	6	1	3	2	3	4	33	

Demographics

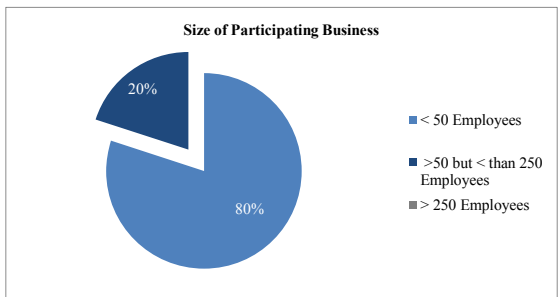
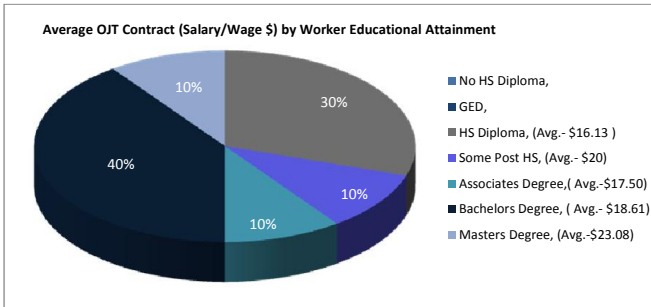
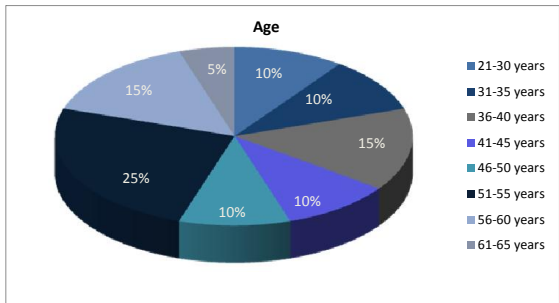
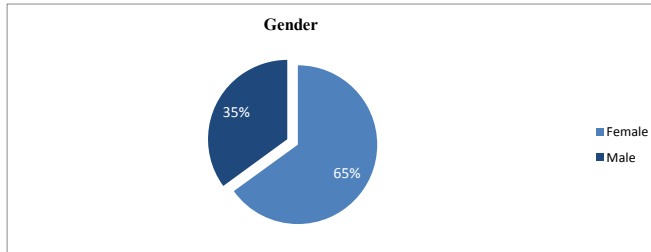
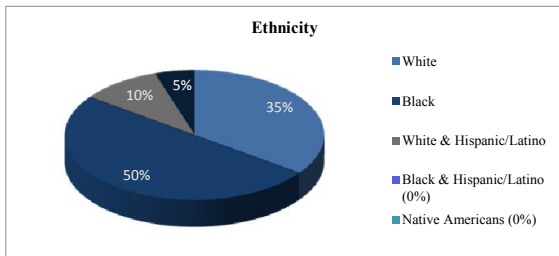


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant -November2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	15	19	22	9	283
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	0	0	0	0	20
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	0	2	0	0	17
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	0	0	0	0	0
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	0	0	0	0	9
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	0	2
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	15	16	21	27	299
Employer Contracts Checklist Recd) (PreAward	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	0	0	1	3	49
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	2	2	2	2	266

** Additional clients entered employment unrelated to OJT. Current total: 2*

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- November 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Active Caseload	40	41	43	46	48							
Receiving Placement Services	40	41	43	46	47							
New Placements	1	2	3	4	3							
Unique Placements	1	2	3	2	3							
Currently Working	30	28	27	30	33							
Receiving SSI	0	1	0	1	0							
Technical Violations	1	0	0	1	1							
Re-Offended	0	0	0	0	0							
New enrollments	2	3	3	3	5							
Returned to program	0	1	1	0	0							
Upcoming referrals	1	3	3	3	1							
Exited from Program	4	3	2	2	3							
Training Expenditures	\$0	\$0	\$ 4,249.00	\$0	\$5,200.00							
Supportive Services Expenditures	\$ 1,775.00	\$145	\$ 1,400.00	\$2,262.00	n/a							

**Final Supportive Services Expenditures Reported on One Month Delay*

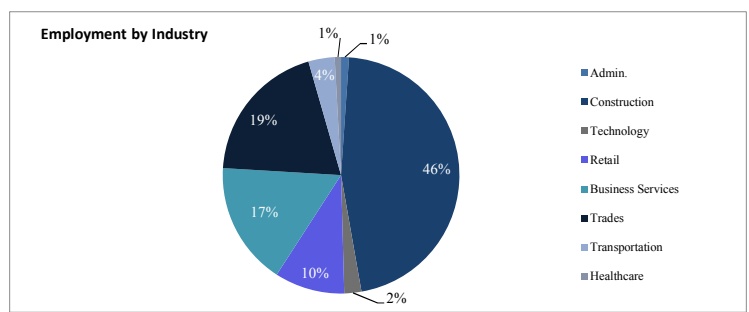
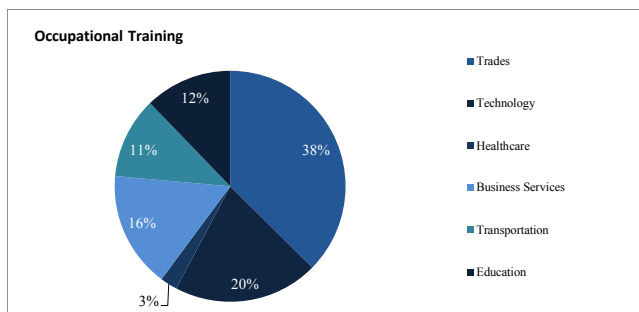
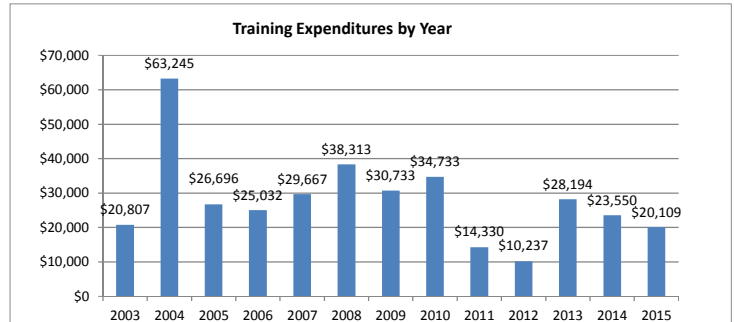
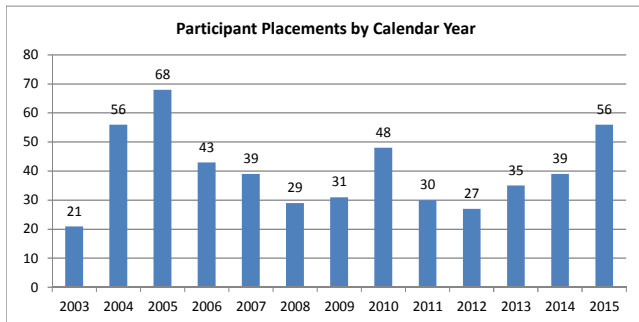
Cumulative (since program inception in 2003):	
Enrollment	505
Placements*	522
Exited**	460
Deceased	6
Average Hourly Wage	\$10.46
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$365,646

**Multiple placements may be made for one participant*

***Exited participants may be returned to program*

November Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Sales Associate	Automotive	\$8.50	40	No
General Labor	Construction	\$10.00	30	No
Event Crew	Business Services	\$16.00	20	No

Recidivism Rate: 4%

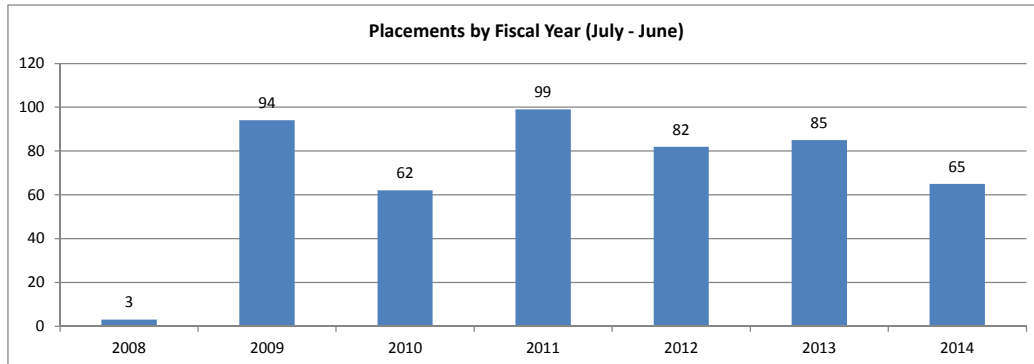
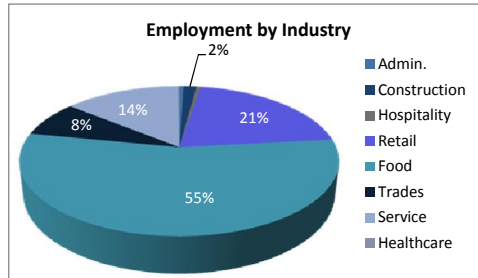
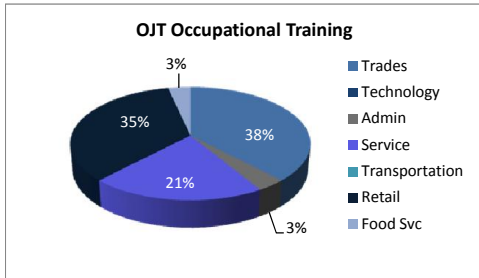


Fairfax Pre-Release Center
 Monthly Report- November 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7	10	8	4	7							
Placed in Employment	4	5	10	5	5							
Exited	7	6	5	9	6							
Employed at Exit	6	5	4	8	6							
Unemployed at Exit	1	1	1	1	0							
Currently Employed	19	18	23	19	18							
Average Hourly Wage	\$10.34	\$10.24	\$10.23	\$10.13	\$10.25							

Cumulative	
Enrolled	695
Non-Exited Placements	140
Exited	580
Unemployed at Exit	101
Employed at Exit	440
Insured by Federal Bonding	53
Total Bonding Value	\$265,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	58

Recidivism Rate 8%



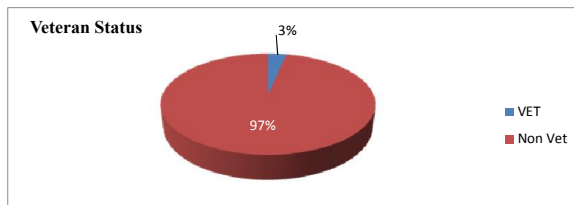
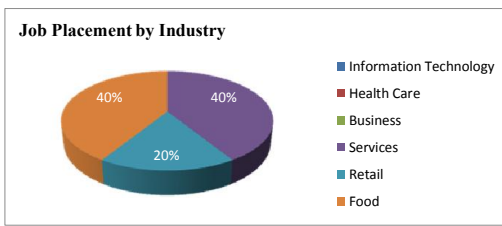
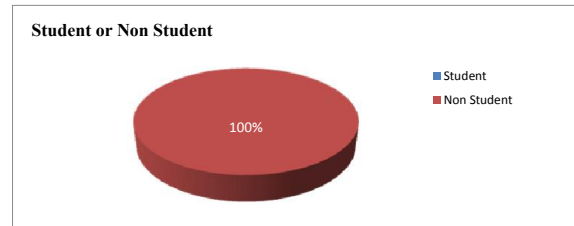
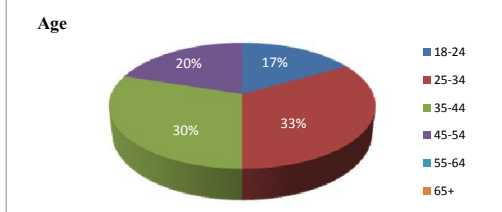
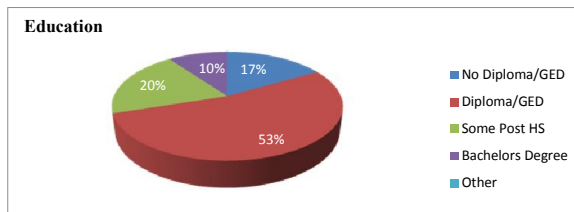
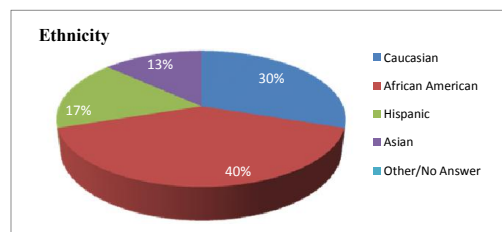
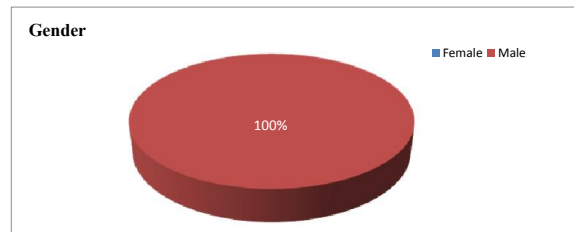
Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

The SkillSource Group, Inc.
Success Through Education, Employment and Reintegration (STEER)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Cumulative	Goals
Total Clients Enrolled	0	14	7	6	3					30	150
<i>Pre-Release Center</i>	0	11	4	3	3					21	
<i>AIB-Non-Work Release</i>	0	0	0	0	0					0	
<i>Adult Detention Center</i>	0	3	3	3	0					9	
<i>Enrolled in WIOA</i>	0	0	1	0	0					1	
<i>Received Training</i>	0	0	1	0	0					1	
<i>Training Amount</i>	0	\$100	\$1,679	\$200	\$150					\$2,129	
<i>Completed Training</i>	0	0	0	0	0					0	
<i>Received Credential</i>	0	2	7	4	3					16	
<i>Federal Bonding</i>	0	1	1	0	0					2	
<i>Entered Employment</i>	0	3	8	3	3					17	
Clients Exited	0	0	0	0	0					0	
Violation	0	0	1	0	0					1	
Re-offended	0	0	0	0	0					0	
EIP	0	0	0	1	0					1	
Recidivism Rate	0%	0%	0%	0%	0%					0%	
<i>Dropped Out of Services</i>	0	0	0	0	0					0	
<i>Employment at Exit</i>	0	0	0	0	0					0	
<i>Average Hourly Wage at Placement</i>	\$0	\$7.92	\$9.44	\$8.00	\$11.50					\$9.22	

Client Demographics



The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
November 2015

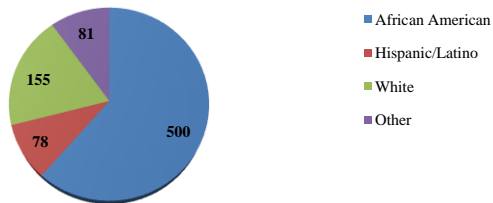
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	992	1,528	721	3,241
# Screened to be WIA eligible	862	968	406	2,236
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	105	59	51	214
# Veterans Enrolled	54	120	50	224
# Receiving Services	281	300	16	597
#Enrolled Participants – Referred back to traditional employment	57	124	55	236
# Starting New Businesses	128	84	54	266
# Withdrawn Participants	25	96	24	145
# Adults/Dislocated (Treatment only)	118/170	283/37	116/90	517/297

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENOVATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

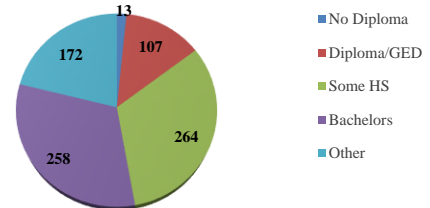
At the conclusion of random assignment, **ENOVATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

Demographics for VETEC Participants – thru November 2015

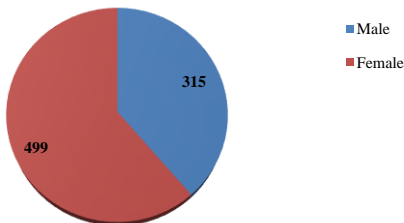
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	124	51	213	85	163	83
Hispanic	45	19	28	13	5	2
White	64	32	60	23	31	10
Other	55	29	19	10	7	5
Total	288	131	320	131	206	100



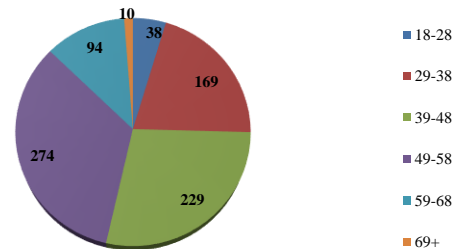
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	7	1	3	2	3	3
Diploma	27	15	35	14	45	24
Some Post HS	78	34	106	46	80	42
Bachelor	117	54	92	33	49	25
Other	59	27	84	36	29	6
Total	288	131	320	131	206	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	126	42	108	21	81	35
Female	162	89	212	110	125	65
Total	288	131	320	131	206	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	15	3	17	17	6	11
29-38	55	25	74	34	40	16
39-48	81	40	81	27	67	36
49-58	99	50	108	42	67	26
59-68	32	12	37	10	25	10
69+	6	1	3	1	1	1
Total	288	131	320	131	206	100



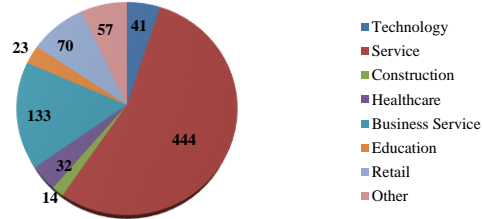
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

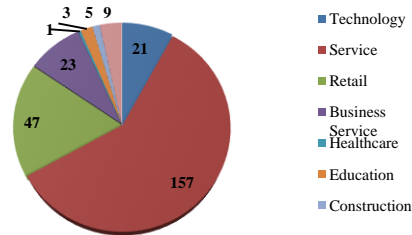
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Virginia Employment Through Entrepreneurship Consortium (VETEC)
November 2015

Results Data for VETEC Participants – thru November 2015

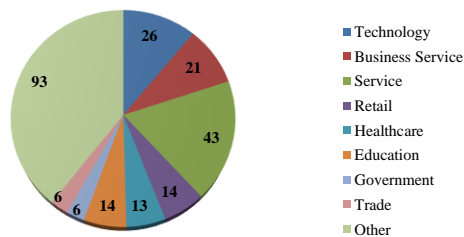
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	27	6	10	4	4	3
Service	120	69	164	69	160	63
Construction	8	6	6	2	--	--
Healthcare	18	7	8	1	6	6
Business Service	65	22	40	9	28	26
Education	--	--	18	5	5	1
Retail	30	17	40	22	--	--
Other	20	4	34	19	3	1
Total	288	131	320	131	206	100



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	15	6	--
Service	68	38	51
Business Service	24	20	3
Retail	14	9	--
Healthcare	1	--	--
Construction	2	3	--
Education	--	3	--
Other	4	5	--
Total	128	84	54



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	11	15	--
Business Service	14	7	--
Service	18	25	--
Retail	3	11	--
Healthcare	7	6	--
Education	--	14	--
Government	--	6	--
Trade	--	6	--
Other	4	34	55
Total	57	124	55



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2015 -November 30, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$3,220		0	0.00%	3	1.79%	3
Clerical / Administrative (CA)	\$9,371		1	2.50%	5	2.98%	6
Construction / Trade (CT)	\$9,588		2	5.00%	3	1.79%	5
Education (Ed)	\$1,070		1	2.50%	0	0.00%	1
Healthcare (He)	\$70,079		14	35.00%	20	11.90%	34
Hospitality / Services (HS)	\$12,282		4	10.00%	4	2.38%	8
Literacy Activities (LA)	\$6,264		8	20.00%	8	4.76%	16
Management/Business (MB)	\$42,180		0	0.00%	19	11.31%	19
Technology (Tech)	\$194,787		8	20.00%	67	39.88%	75
Transportation (Tr)	\$120,010		2	5.00%	39	23.21%	41
Others	\$0		0	0.00%	0	0.00%	0
TOTAL	\$468,850	\$0	40	100.00%	168	100.00%	208

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

Others: J4VETS CRC

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$236,302
WIOA Dislocated	\$149,251
WIOA Youth	\$54,752
J4VETS	\$18,390
VASAVOR	\$10,156
TOTAL	\$468,850

OJT Obligated by Grants	OJT Amount
WIOA Adult	\$7,519
NEG	\$2,995
VASAVOR	\$0
TOTAL	\$10,514

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG/WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$3,749	0	0.00%	1	33.33%	1
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$2,995	0	0.00%	1	33.33%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$3,770	0	0.00%	1	33.33%	1
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$10,514	0	0.00%	3	100.00%	3