

Department of Family Services

Employment & Training Team Report

October 2015

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Opportunity Act Program
Report

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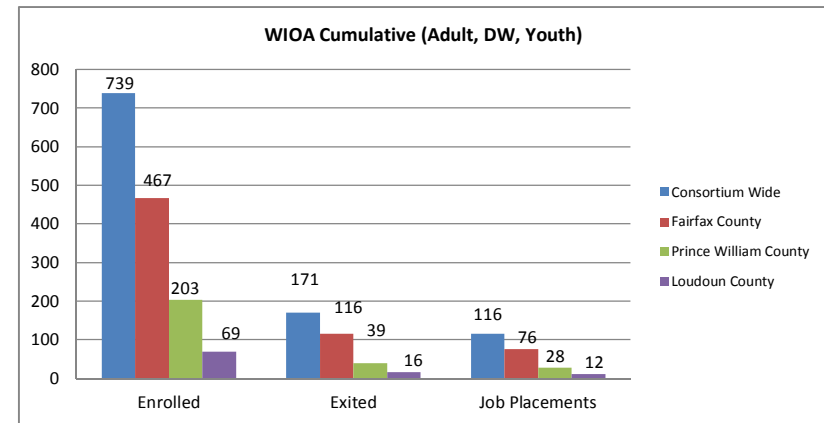
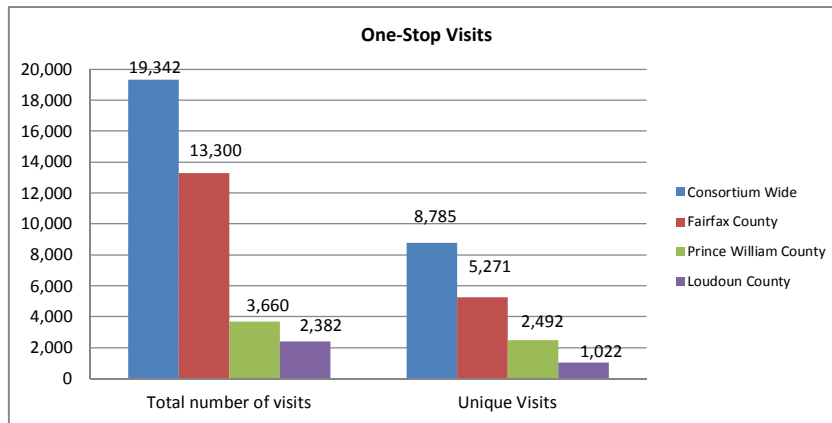
Highlights

- **100%** of WIOA Youth program enrollments this month are out-of-school participants.
- **4,550** job seekers received employment services through their local One-Stop office this month.
- **27** new veteran participants have enrolled in the Jobs 4 Veterans Initiative this program year.
- The average hourly wage at placement for WIOA Dislocated Worker participants is **\$28.07**.

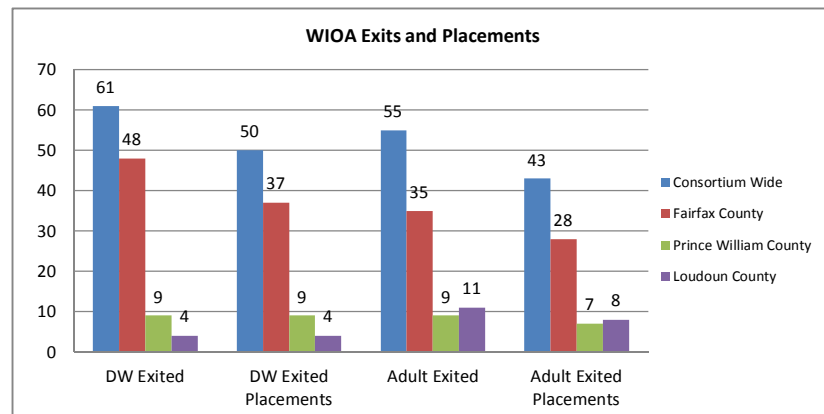
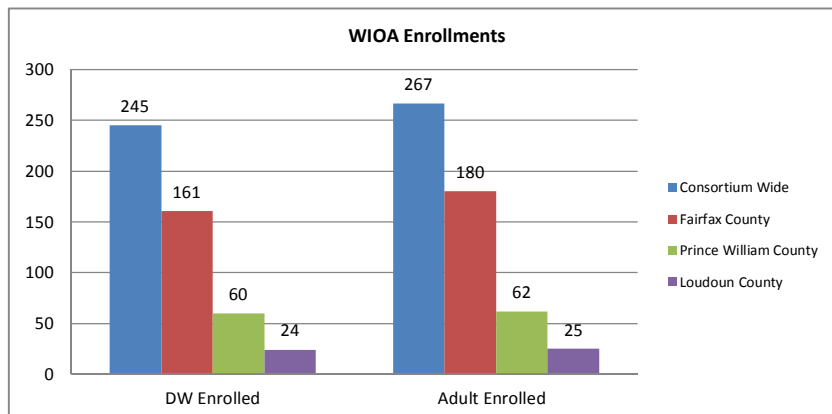
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

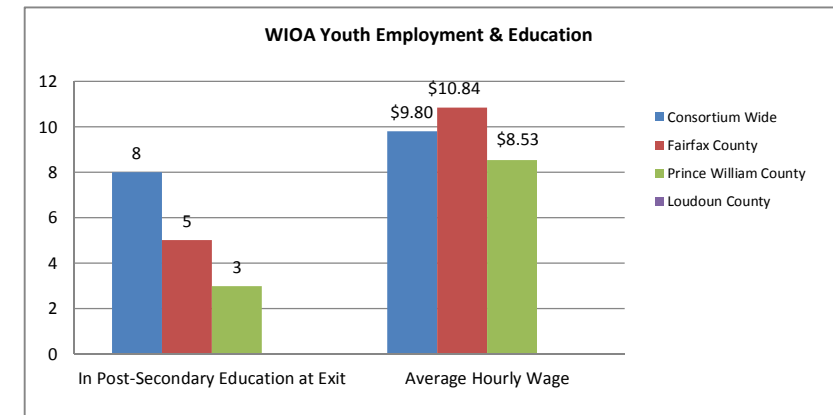
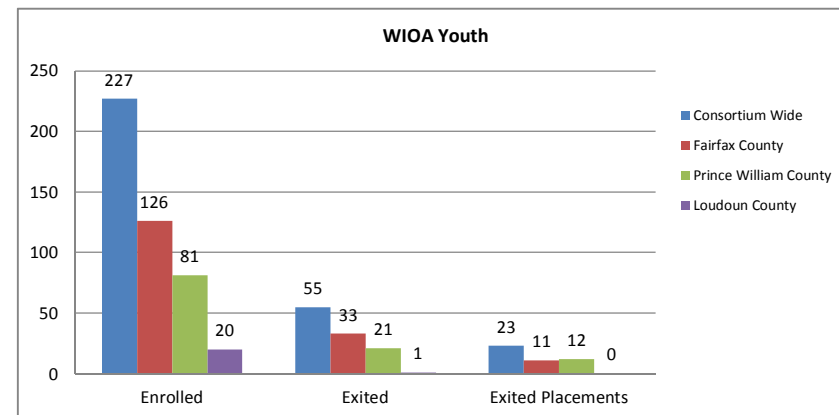
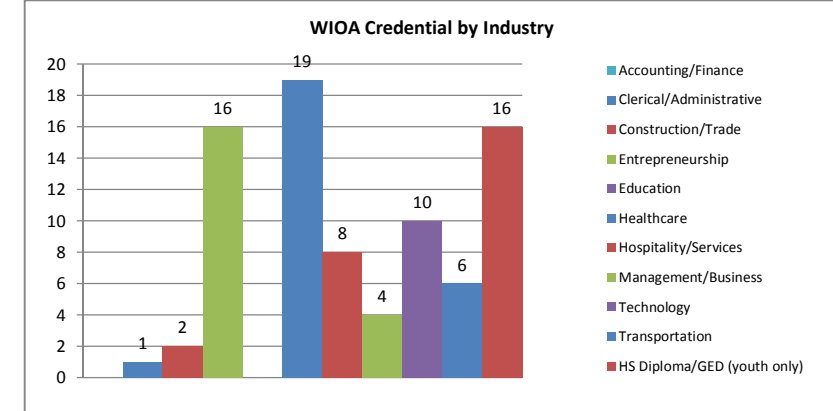
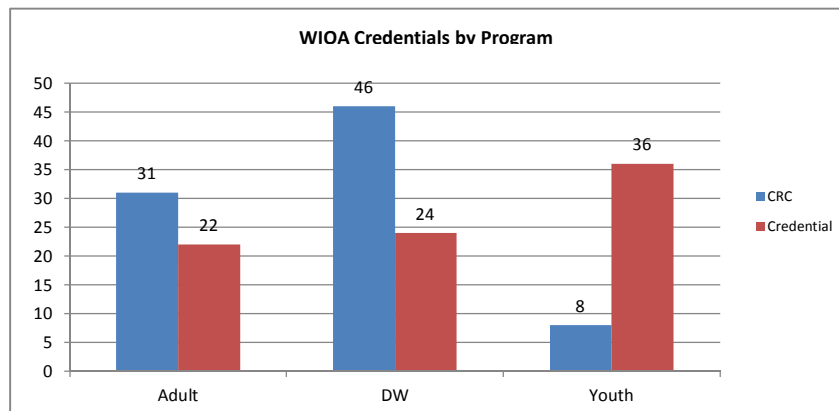
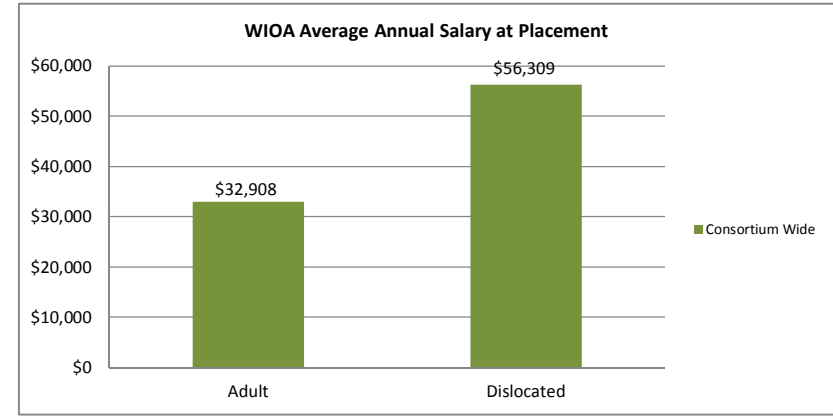
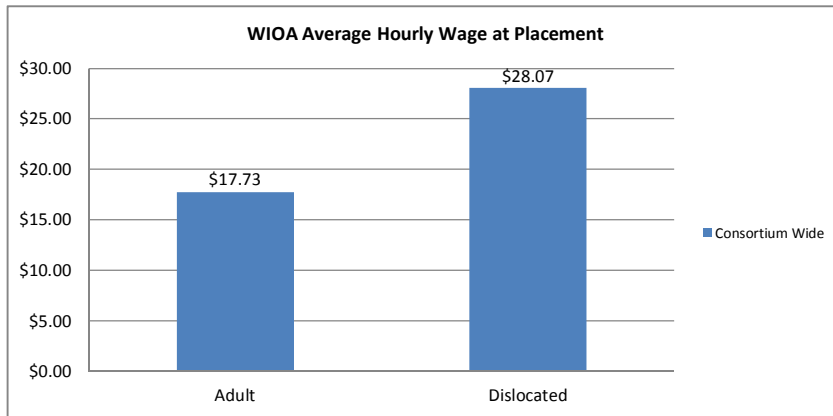
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to October 31, 2015)

At-A-Glance			
One-Stop Visits:	19,342	Total WIOA Participants (Youth/Adult/DW):	739
Unique One-Stop Visits	8,785	WIOA Job Placements	116
One-Stop Job Placements:	192	Average Hourly Wage at Placement (Adult):	\$17.73
Average Hourly Wage at Placement:	\$15.18	Average Hourly Wage at Placement (DW):	\$28.07
		Average Hourly Wage at Placement (Youth):	\$9.80
		Credentials Received (at Closure)	82
Program Overview			
Total Enrolled	845	Total Participants with Disabilities	161
Total Exited	219	Total Veterans	73
Total Job Placements	160		



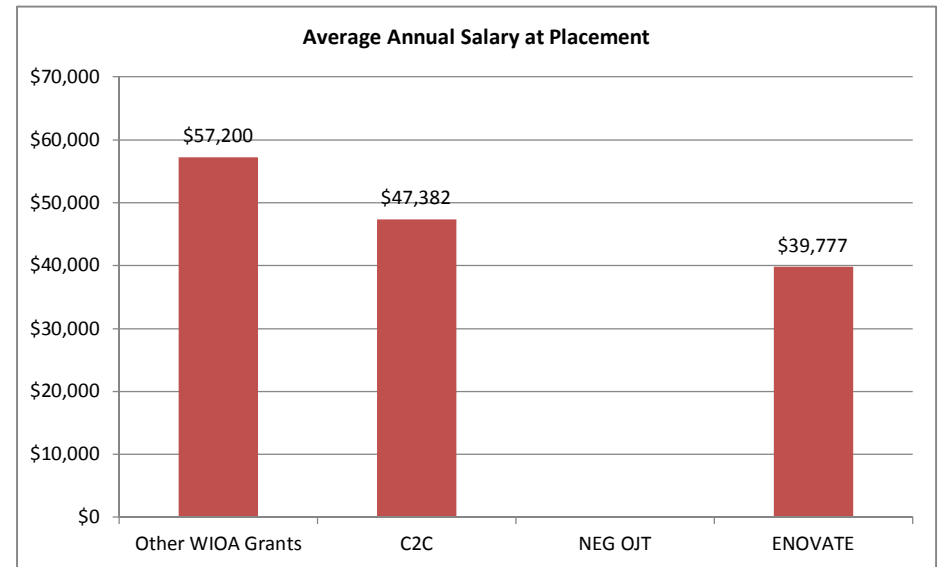
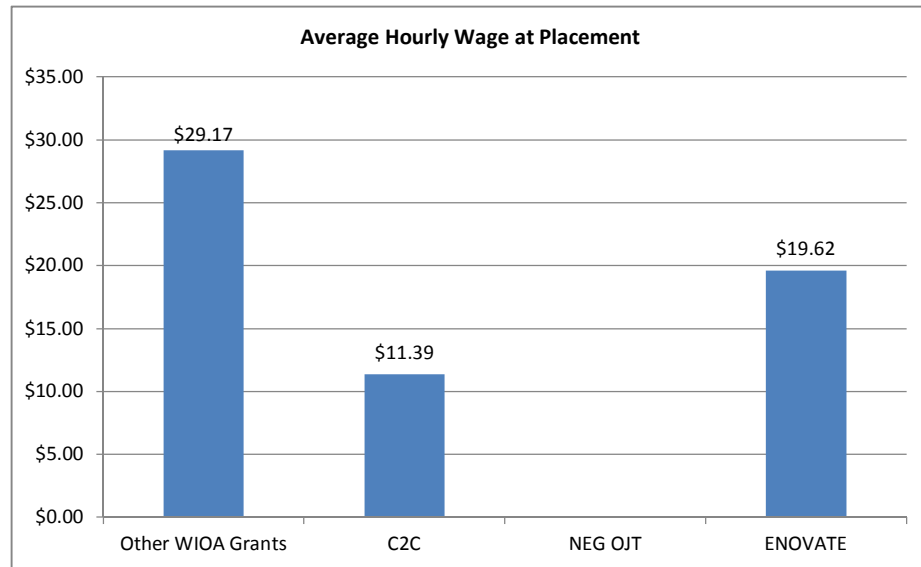
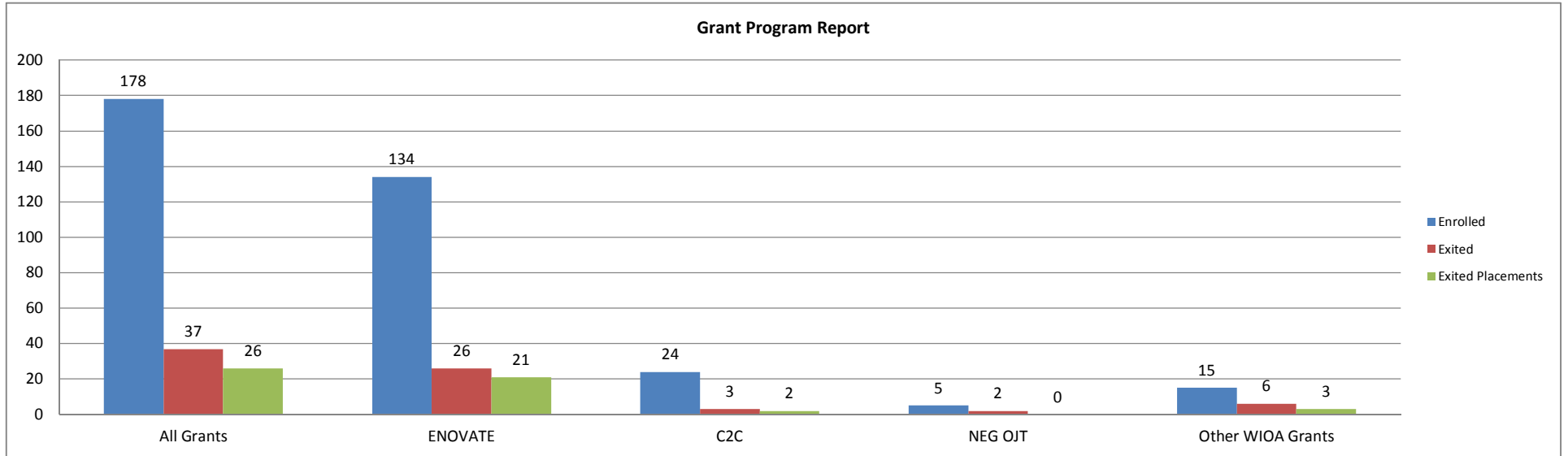
WIOA Breakdown - Adult, Dislocated Worker and Youth



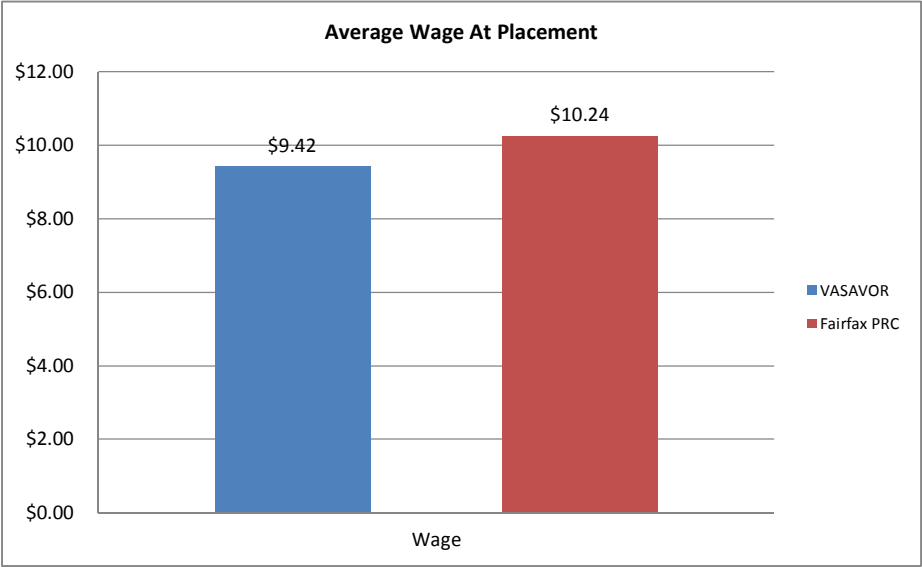
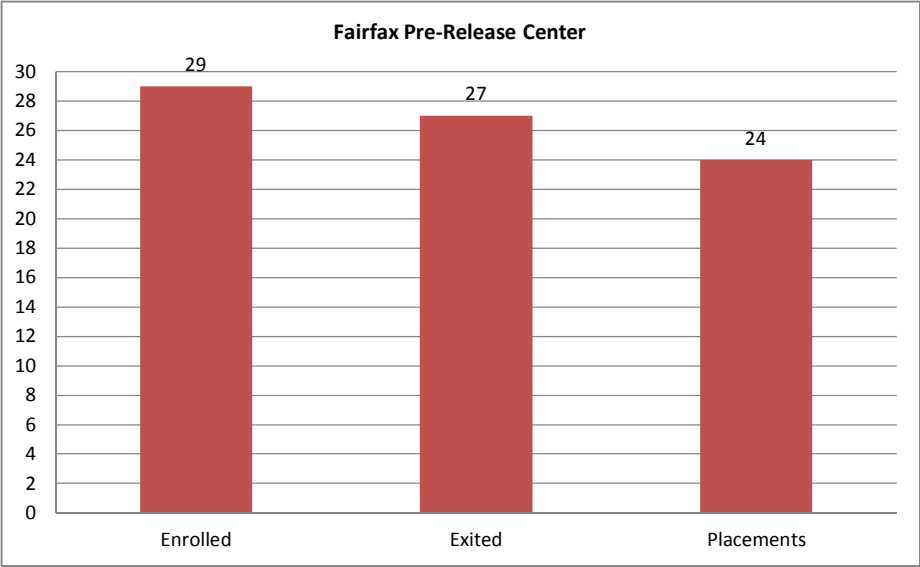
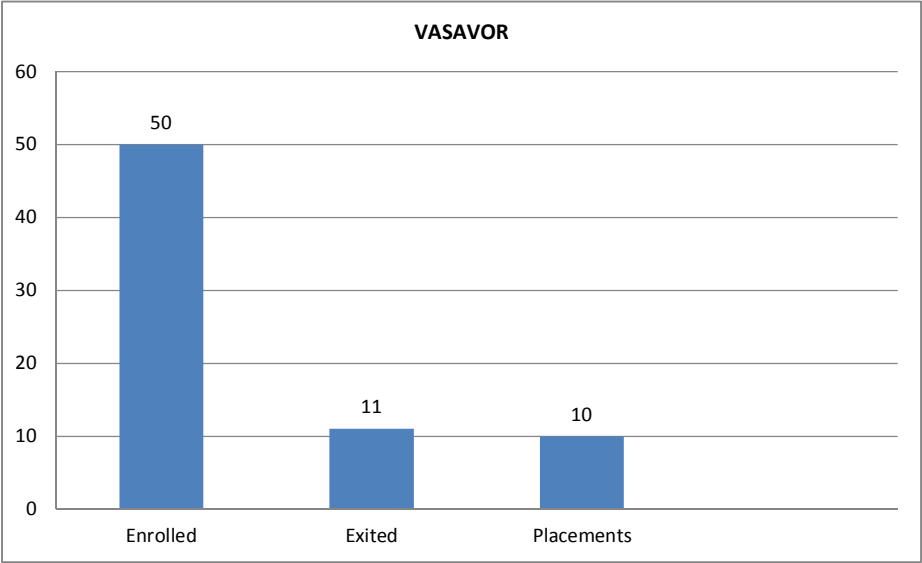
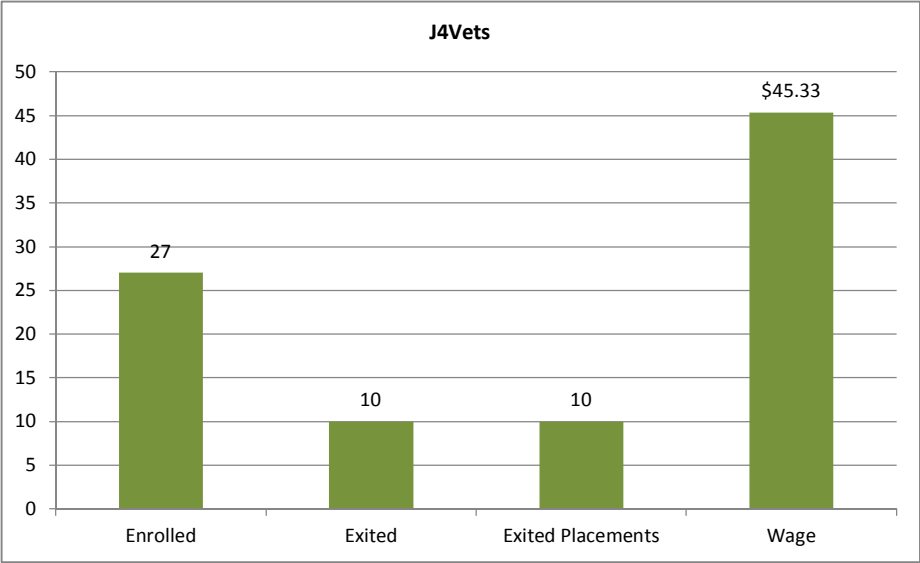


Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2015 to October 31, 2015)

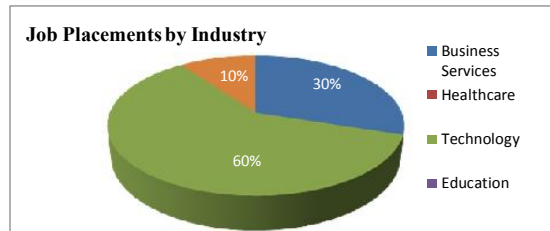
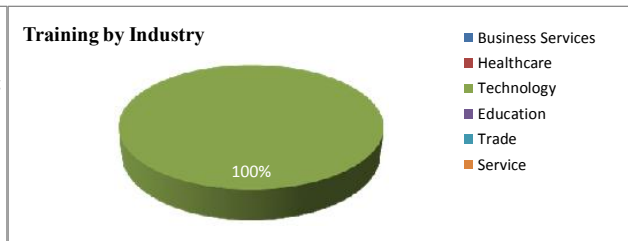
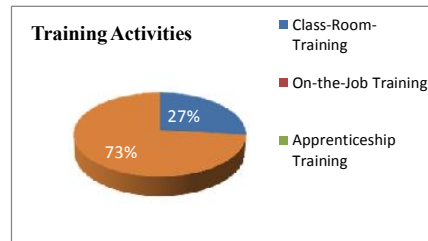
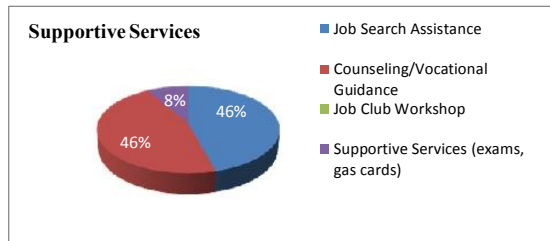


Non WIOA Grants

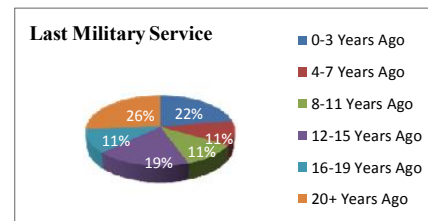
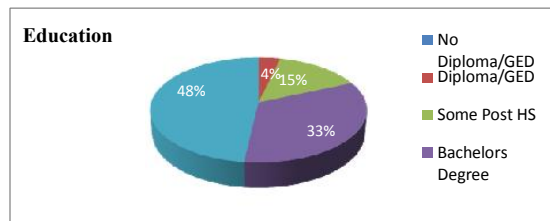
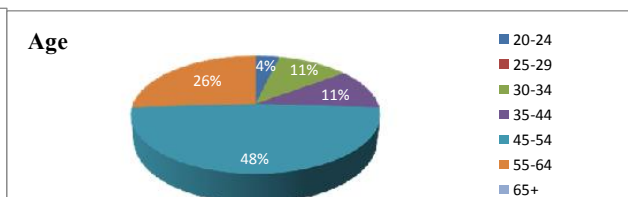
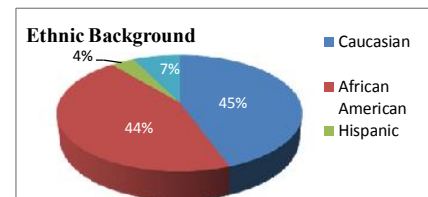
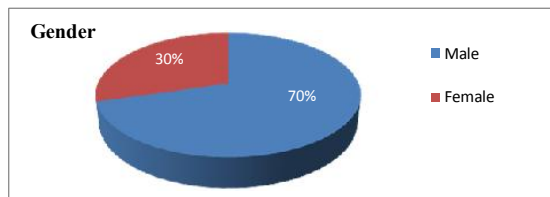


The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 4**

													Yearly Cumulative Outcomes		
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	4th Year Cumulative	4th Year Goal	4th Year Adjusted Goal	3rd Year Cumulative	2nd Year Cumulative	1st year Cumulative
Clients Enrolled	20	0	2	5	0	0	0	0	0	27	20	27	143	148	88
Placed in Training	5	7	3	0	0	0	0	0	0	15	16	22	101	119	66
Placed in Employment	1	4	3	2	0	0	0	0	0	10	14	19	96	96	27
Average Hourly Wage at Placement	\$51.44	\$57.76	\$37.04	\$35.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.53	\$20.00	\$20.00	\$30.97	\$31.33	\$26.82
Exited	1	4	3	2	0	0	0	0	0	10	20	27	143	148	88
Employed at Exit	1	4	3	2	0	0	0	0	0	10	14	19	96	96	27



Demographics

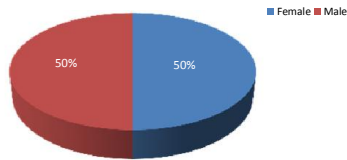


The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	80	83	82	97	82	1372	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	7	4	26	100
<i>Enrolled in WIA (Manassas)</i>	<i>0</i>	<i>1</i>	<i>1</i>	<i>0</i>	<i>2</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>2</i>	<i>2</i>	<i>1</i>	<i>7</i>	<i>4</i>	<i>26</i>	
<i>In Training Activity</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>3</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>1</i>	<i>5</i>	<i>4</i>	<i>18</i>	90
<i>Completed Training</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>4</i>	<i>10</i>	
<i>Received Credential</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>5</i>	45
<i>Entered Employment</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>0</i>	<i>3</i>	<i>66</i>	
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	3	0	5	
<i>Employment at Exit</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>0</i>	<i>3</i>	
<i>Average Hourly Wage at Placement</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$10</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$11</i>	<i>\$0</i>	<i>\$11</i>	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	1	0	1	1	0	3	2	6	1	3	2	3	29	

Demographics

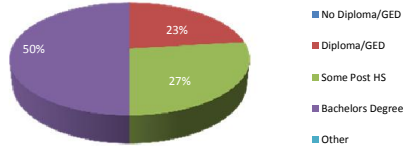
Gender



Ethnicity



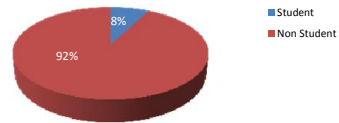
Education



Age



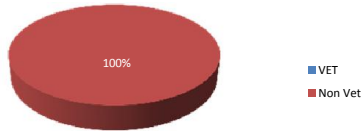
Student or Non Student



Job Placement by Industry



Veteran Status

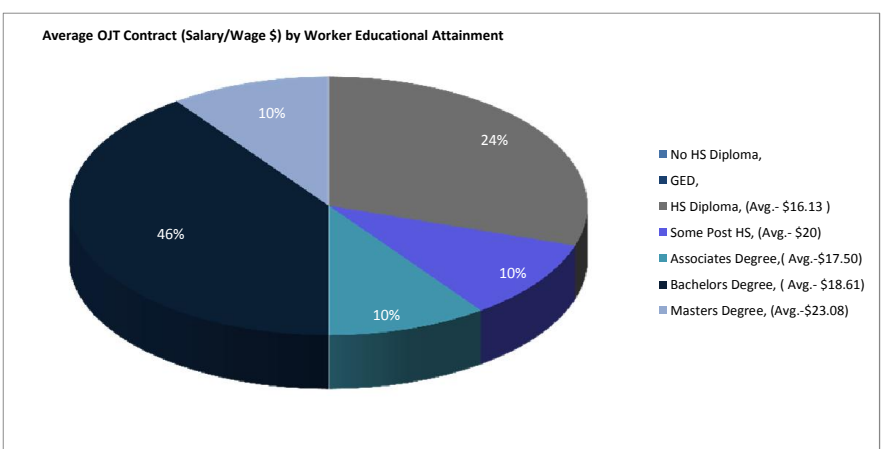
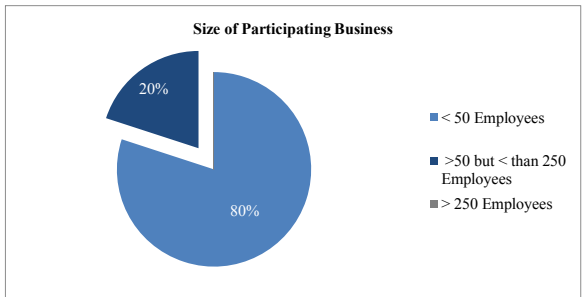
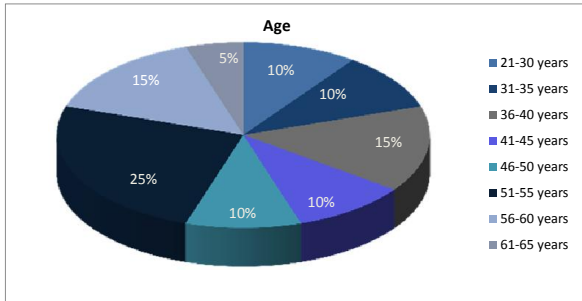
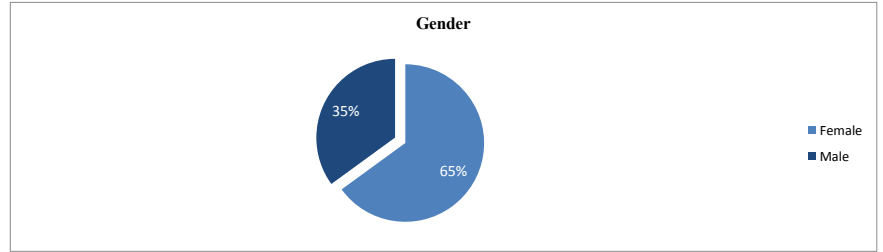
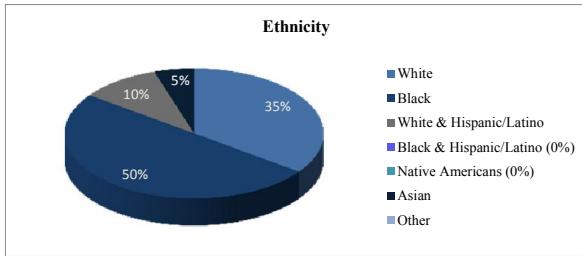


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant -October 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	15	19	22	274
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	0	0	0	20
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	0	1	0	16
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	0	0	0	0
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	0	0	0	9
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	2
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	15	16	21	272
Employer Contracts Checklist Recd) (PreAward	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	0	0	1	46
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	2	2	2	264

* Additional clients entered employment unrelated to OJT. Current total: 2

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- October 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Active Caseload	40	41	43	46								
Receiving Placement Services	40	41	43	46								
New Placements	1	2	3	4								
Unique Placements	1	2	3	2								
Currently Working	30	28	27	30								
Receiving SSI	0	1	0	1								
Technical Violations	1	0	0	1								
Re-Offended	0	0	0	0								
New enrollments	2	3	3	3								
Returned to program	0	1	1	0								
Upcoming referrals	1	3	3	3								
Exited from Program	4	3	2	2								
Training Expenditures	\$0	\$0	\$ 4,249.00	\$0								
Supportive Services Expenditures	\$ 1,775.00	\$145	\$ 1,400.00	\$240.00								

**Final Supportive Services Expenditures Reported on One Month Delay*

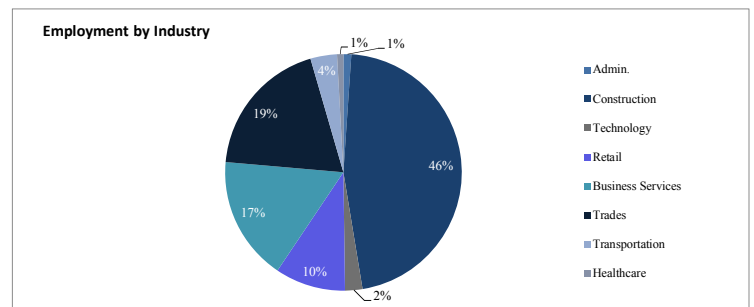
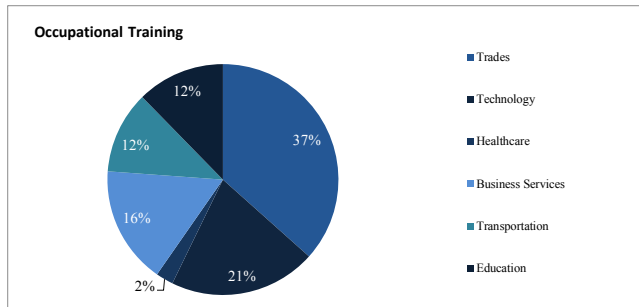
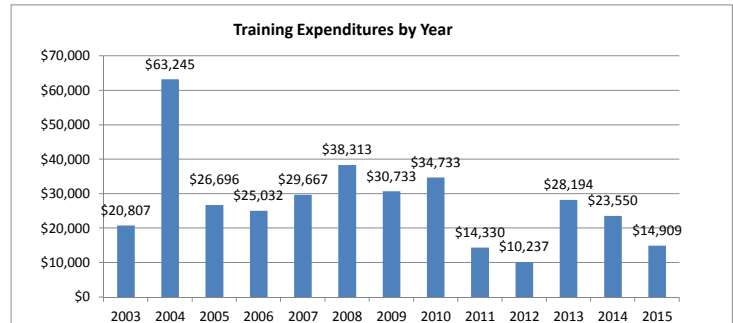
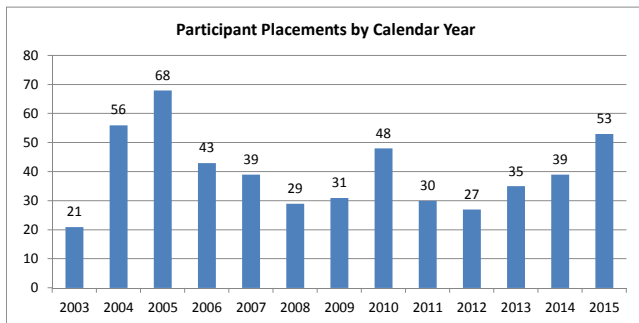
Cumulative (since program inception in 2003):	
Enrollment	500
Placements*	519
Exited**	457
Deceased	6
Average Hourly Wage	\$9.42
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$360,446

*Multiple placements may be made for one participant

**Exited participants may be returned to program

October Placements				
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Cook	Food Industry	\$9.00	30	No
Solid Waste Collector	Waste Management	\$8.33	40	No
Sales Associate	Retail	\$7.25	25	No
Print Operator	Business Services	\$9.50	30	No

Recidivism Rate: 4%

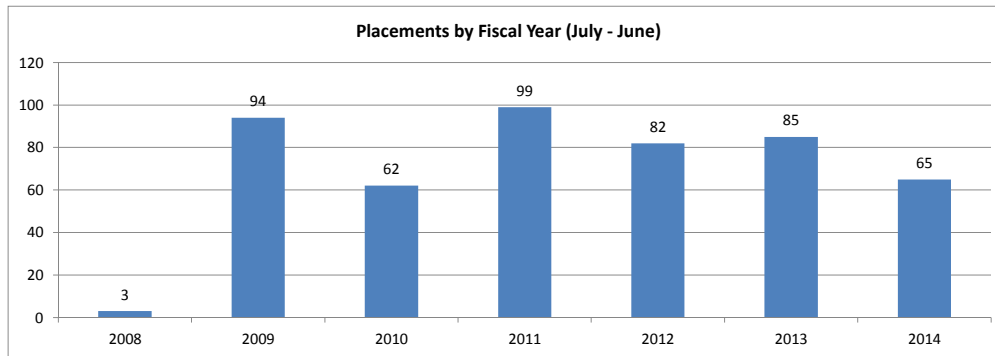
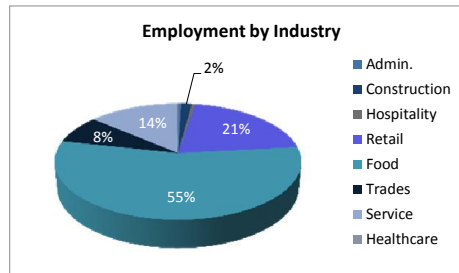
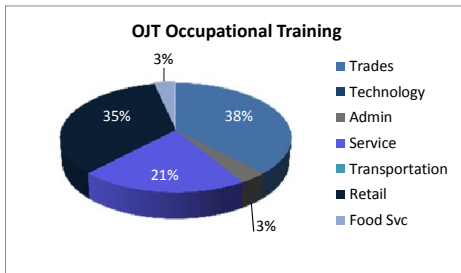


Fairfax Pre-Release Center
Monthly Report- October 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7	10	8	4								
Placed in Employment	4	5	10	5								
Exited	7	6	5	9								
Employed at Exit	6	5	4	8								
Unemployed at Exit	1	1	1	1								
Currently Employed	19	18	23	19								
Average Hourly Wage	\$10.34	\$10.24	\$10.23	\$10.13								

Cumulative	
Enrolled	688
Non-Exited Placements	141
Exited	575
Unemployed as Exit	101
Employed at Exit	434
Insured by Federal Bonding	53
Total Bonding Value	\$265,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	58

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

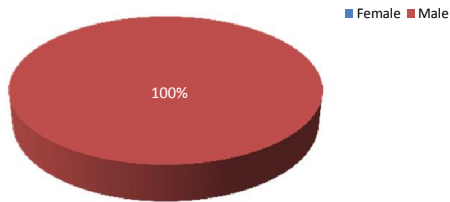
The SkillSource Group, Inc.

Success Through Education, Employment and Reintegration (STEER)

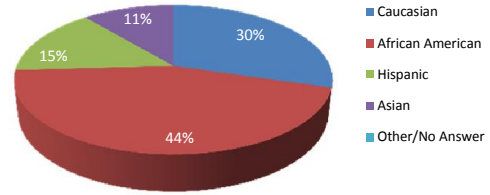
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Cumulative	Goals
Total Clients Enrolled	0	14	7	6						27	150
<i>Pre-Release Center</i>	0	11	4	3						18	
<i>AIB-Non-Work Release</i>	0	0	0	0						0	
<i>Adult Detention Center</i>	0	3	3	3						9	
<i>Enrolled in WIOA</i>	0	0	1	0						1	
<i>Received Training</i>	0	0	1	0						1	
<i>Training Amount</i>	0	\$100	\$1,679	\$200						\$1,979	
<i>Completed Training</i>	0	0	0	0						0	
<i>Received Credential</i>	0	2	7	4						13	
<i>Federal Bonding</i>	0	1	1	0						2	
<i>Entered Employment</i>	0	3	8	3						14	
Clients Exited	0	0	0	0						0	
Violation	0	0	1	0						1	
Re-offended	0	0	0	0						0	
EIP	0	0	0	1						1	
Recidivism Rate	0%	0%	0%	0%						0%	
<i>Dropped Out of Services</i>	0	0	0							0	
<i>Employment at Exit</i>	0	0	0	0						0	
<i>Average Hourly Wage at Placement</i>	\$0	\$7.92	\$9.44	\$8.00						\$8.45	

Client Demographics

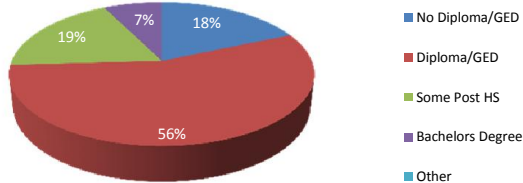
Gender



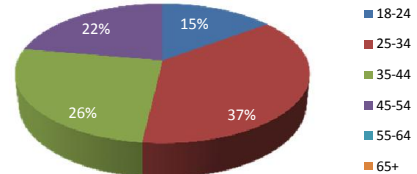
Ethnicity



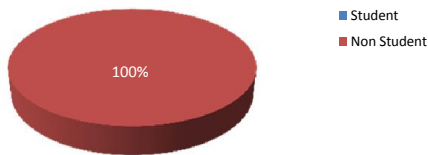
Education



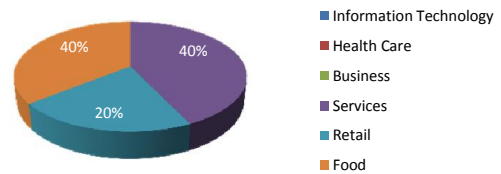
Age



Student or Non Student



Job Placement by Industry



Veteran Status



The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
October 2015

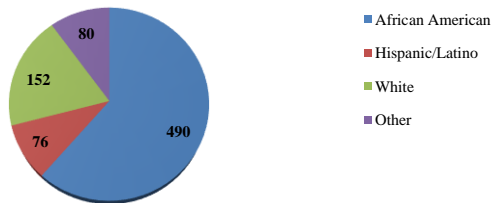
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA # 9	TOTAL
# Attending Info Session	965	1,509	721	3,195
# Screened to be WIA eligible	836	953	406	2,132
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	94	54	51	199
# Veterans Enrolled	54	120	50	224
# Receiving Services	270	297	37	604
#Enrolled Participants – Referred back to traditional employment	52	124	50	226
# Starting New Businesses	125	83	53	261
# Withdrawn Participants	25	93	24	142
# Adults/Dislocated (Treatment only)	109/168	278/37	116/90	503/295

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENOVATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

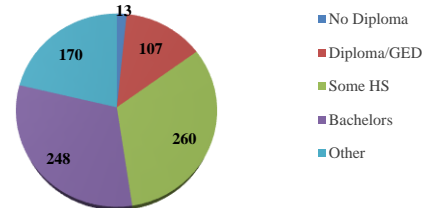
At the conclusion of random assignment, **ENOVATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

Demographics for VETEC Participants – thru October 2015

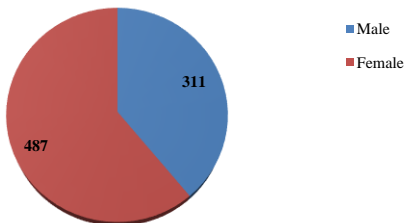
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	117	51	210	85	163	83
Hispanic	43	19	28	13	5	2
White	63	32	58	23	31	10
Other	54	29	19	10	7	5
Total	277	131	315	131	206	100



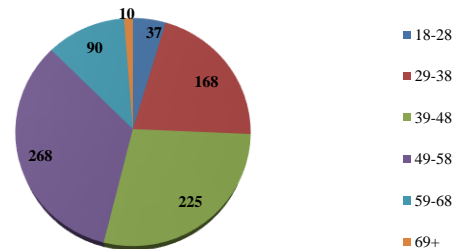
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	7	1	3	2	3	3
Diploma	27	15	35	14	45	24
Some Post HS	76	34	104	46	80	42
Bachelor	110	54	89	33	49	25
Other	57	27	84	36	29	6
Total	277	131	315	131	206	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	123	42	107	21	81	35
Female	154	89	208	110	125	65
Total	277	131	315	131	206	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	15	3	16	17	6	11
29-38	54	25	74	34	40	16
39-48	78	40	80	27	67	36
49-58	95	50	106	42	67	26
59-68	29	12	36	10	25	10
69+	6	1	3	1	1	1
Total	277	131	315	131	206	100



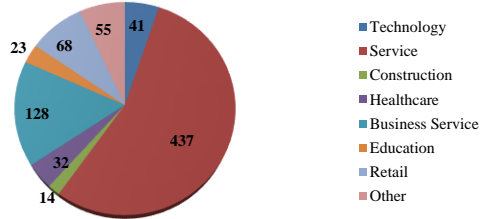
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

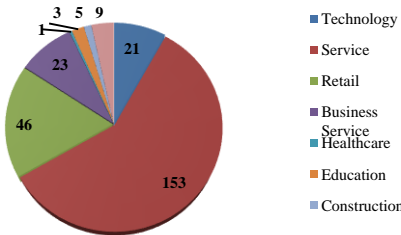
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
October 2015

Results Data for VETEC Participants – thru October 2015

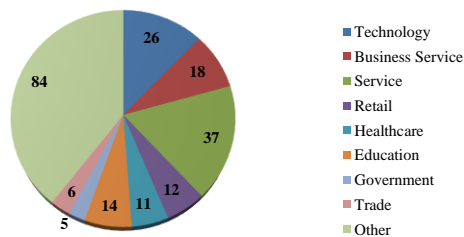
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	27	6	10	4	4	3
Service	114	69	163	69	160	63
Construction	8	6	6	2	--	--
Healthcare	18	7	8	1	6	6
Business Service	61	22	39	9	28	26
Education	--	--	18	5	5	1
Retail	29	17	39	22	--	--
Other	20	4	32	19	3	1
Total	277	131	315	131	206	100



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	15	6	--
Service	66	37	50
Business Service	23	20	3
Retail	14	9	--
Healthcare	1	--	--
Construction	2	3	--
Education	--	3	--
Other	4	5	--
Total	125	83	53



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	11	15	--
Business Service	12	7	--
Service	16	25	--
Retail	3	11	--
Healthcare	6	6	--
Education	--	14	--
Government	--	6	--
Trade	--	6	--
Other	4	34	50
Total	52	124	50



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2015 - October 31, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$3,220		0	0.00%	3	2.52%	3
Clerical / Administrative (CA)	\$9,371		1	2.70%	5	4.20%	6
Construction / Trade (CT)	\$6,588		2	5.41%	2	1.68%	4
Education (Ed)	\$1,070		1	2.70%	0	0.00%	1
Healthcare (He)	\$52,712		13	35.14%	15	12.61%	28
Hospitality / Services (HS)	\$11,687		4	10.81%	3	2.52%	7
Literacy Activities (LA)	\$4,074		8	21.62%	4	3.36%	12
Management/Business (MB)	\$32,908		0	0.00%	16	13.45%	16
Technology (Tech)	\$132,676		7	18.92%	47	39.50%	54
Transportation (Tr)	\$73,863		1	2.70%	24	20.17%	25
Others	\$0		0	0.00%	0	0.00%	0
TOTAL	\$328,168	\$0	37	100.00%	119	100.00%	156

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

Others: J4VETS CRC

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$158,499
WIOA Dislocated	\$108,310
WIOA Youth	\$45,014
J4VETS	\$11,390
VASAVOR	\$4,956
TOTAL	\$328,168

OJT Obligated by Grants	OJT Amount
WIOA Adult	\$3,770
NEG	\$2,995
VASAVOR	\$0
TOTAL	\$6,765

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG/WIOA A/WIOA DW		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$2,995	0	0.00%	1	50.00%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$3,770	0	0.00%	1	50.00%	1
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$6,765	0	0.00%	2	100.00%	2

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	TOTAL
Client Overview													
Walk-In	18	23	20	24									85
One-on-One Counseling	17	21	19	28									85
Training and Event Attendees*	57	51	99	89									296
Total:	92	95	138	141	0	0	0	0	0	0	0	0	466
Economic Impact													
New Businesses Created**	3	6	2	3									14
New Jobs Created	3	6	2	3									14
Businesses Expanded	1	0	1	2									4
Total:	7	12	5	8	0	0	0	0	0	0	0	0	32
Services Utilized													
TA for Business Startup	16	19	20	24									79
TA for Business Expansion	1	2	2	4									9
Total:	17	21	22	28	0	0	0	0	0	0	0	0	88

*Trainings and Events
5 Simple Steps Training: 17
NVCC Training: 10
Focus Group Meeting: 50
How to Get a Loan: 12

**New Businesses
Tawanda Driver (Fashion Services)
Through a Mother's Eyes, LLC
Star Castle, LLC

October 2015 Demographics

