

Department of Family Services

Employment & Training Team Report

September 2015

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Report

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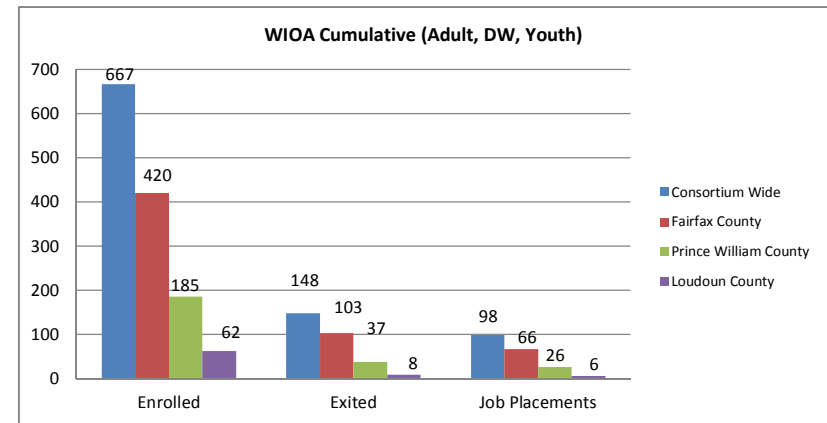
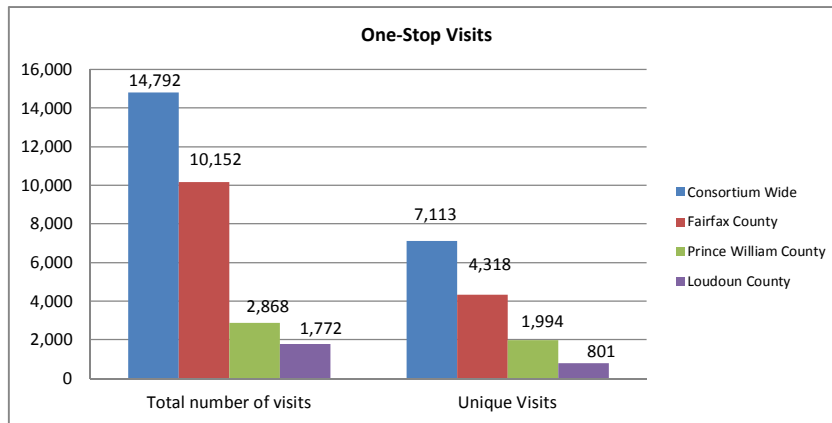
Highlights

- **14,792** job seekers have received employment services through their local One-Stop office since July 2015.
- **36** young adults exited the WIOA Youth program with a credential this month.
- **13** clients working with the Pre-Release Center or VASAVOR secured employment this month.
- **22** new veteran participants have enrolled in the Jobs 4 Veterans Initiative this program year.

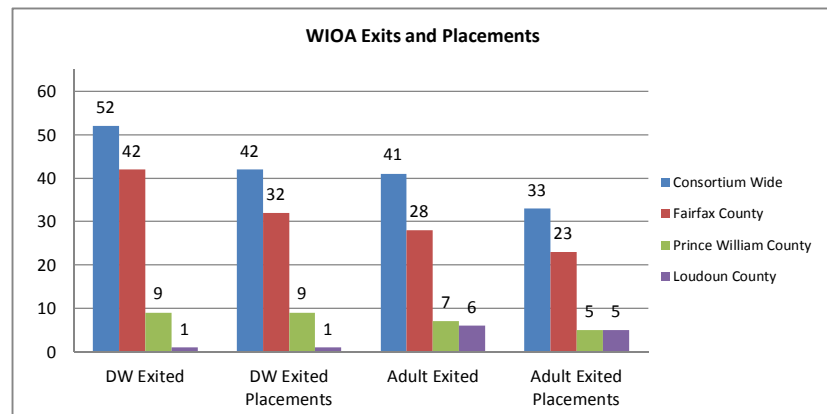
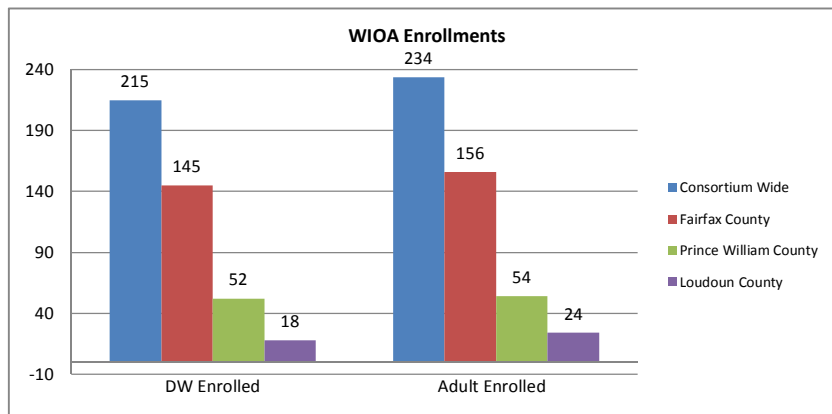
Northern Virginia Workforce Innovation and Opportunity Act, Area XI

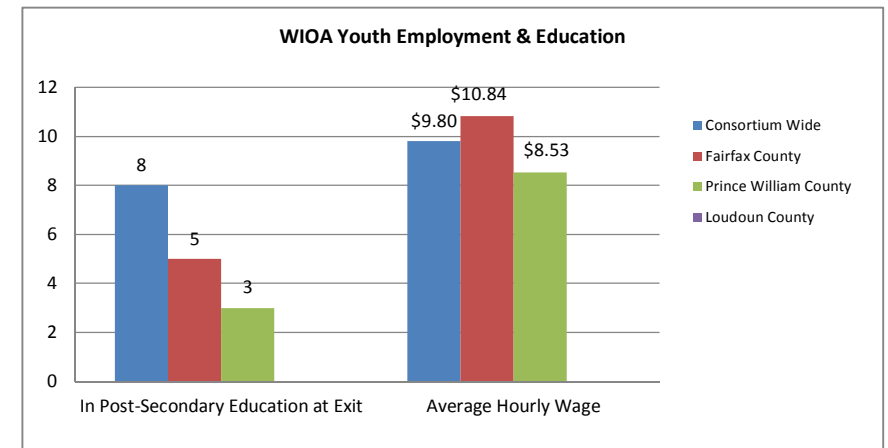
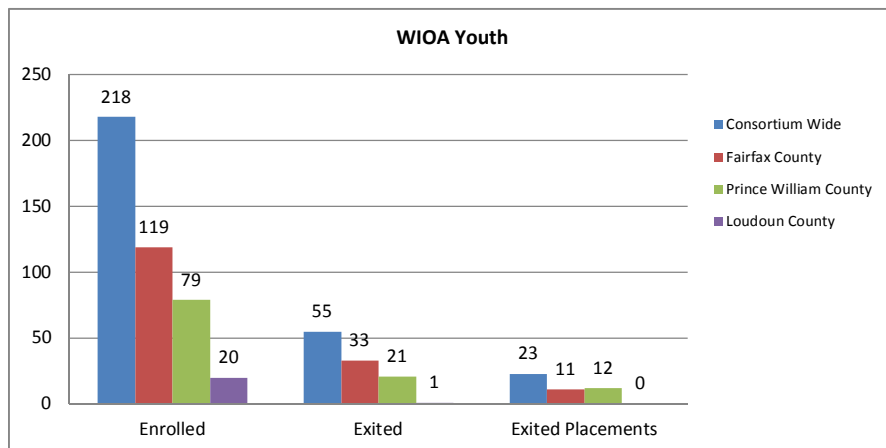
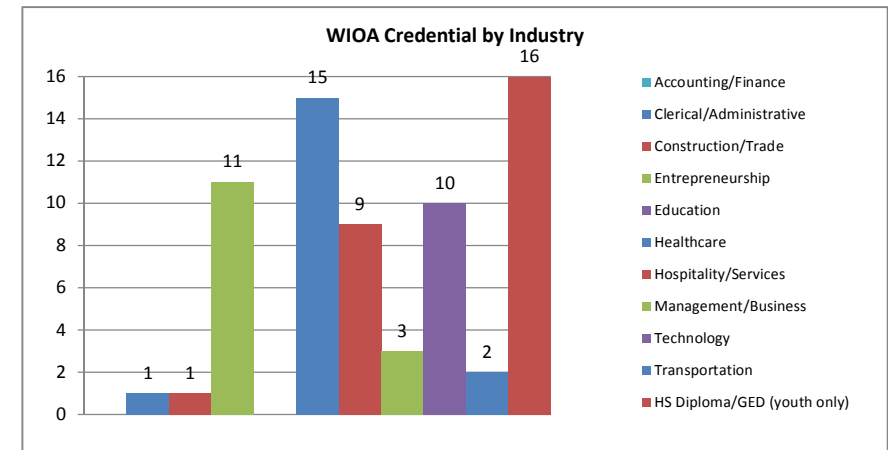
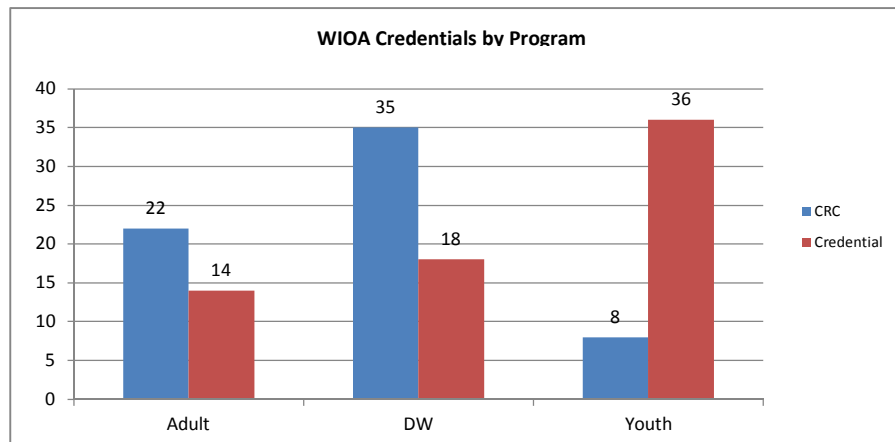
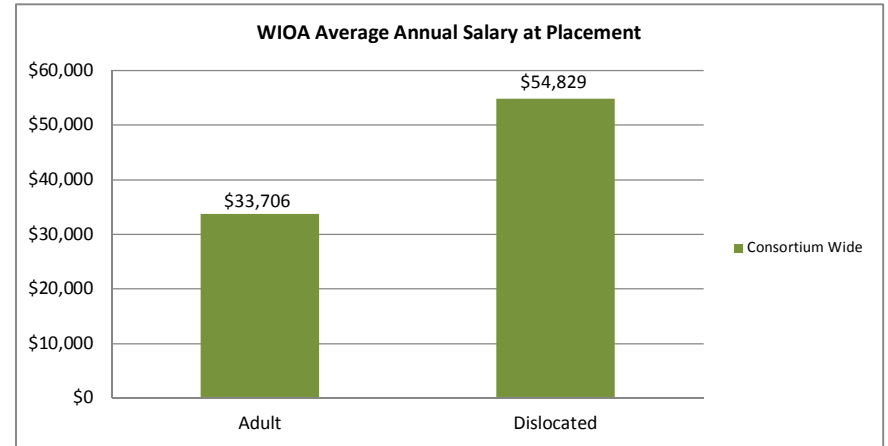
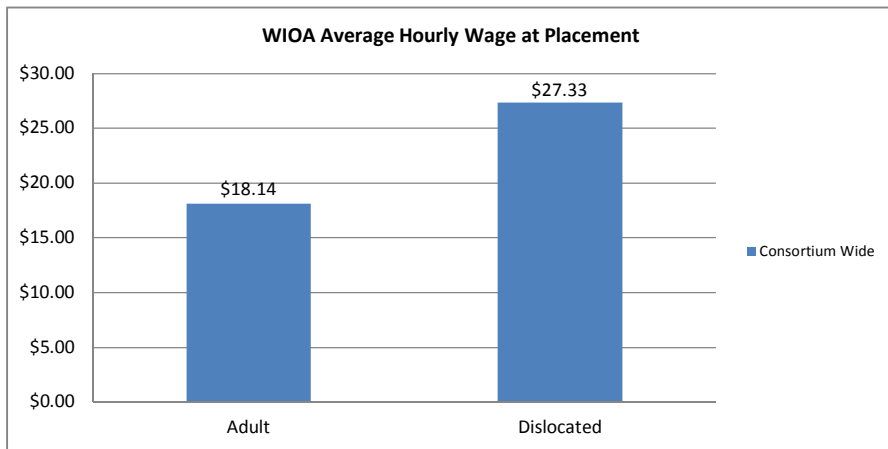
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2015 to September 30, 2015)

At-A-Glance			
One-Stop Visits:	14,792	Total WIOA Participants (Youth/Adult/DW):	667
Unique One-Stop Visits	7,113	WIOA Job Placements	98
One-Stop Job Placements:	161	Average Hourly Wage at Placement (Adult):	\$18.14
Average Hourly Wage at Placement:	\$15.00	Average Hourly Wage at Placement (DW):	\$27.33
		Average Hourly Wage at Placement (Youth):	\$9.80
		Credentials Received (at Closure)	68
Program Overview			
Total Enrolled	761	Total Participants with Disabilities	151
Total Exited	183	Total Veterans	64
Total Job Placements	131		



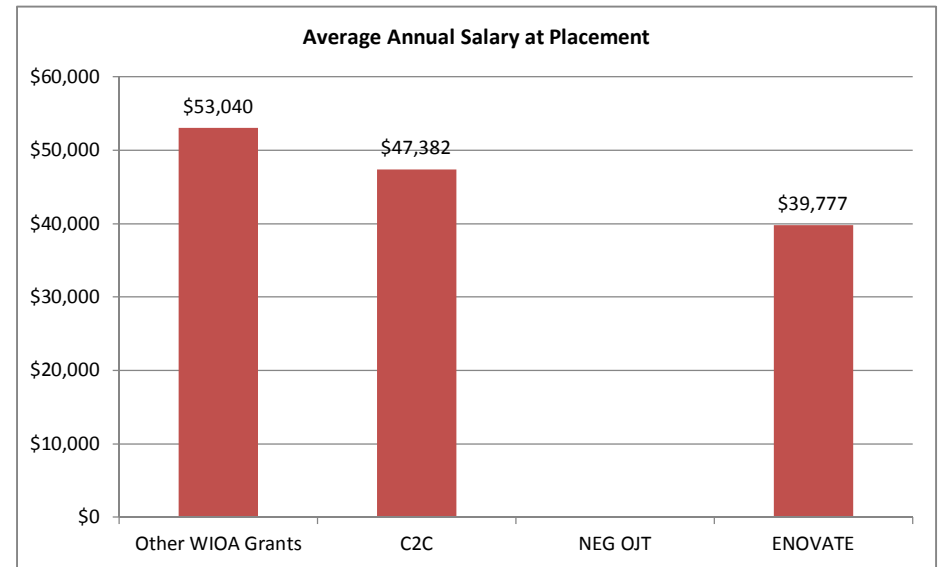
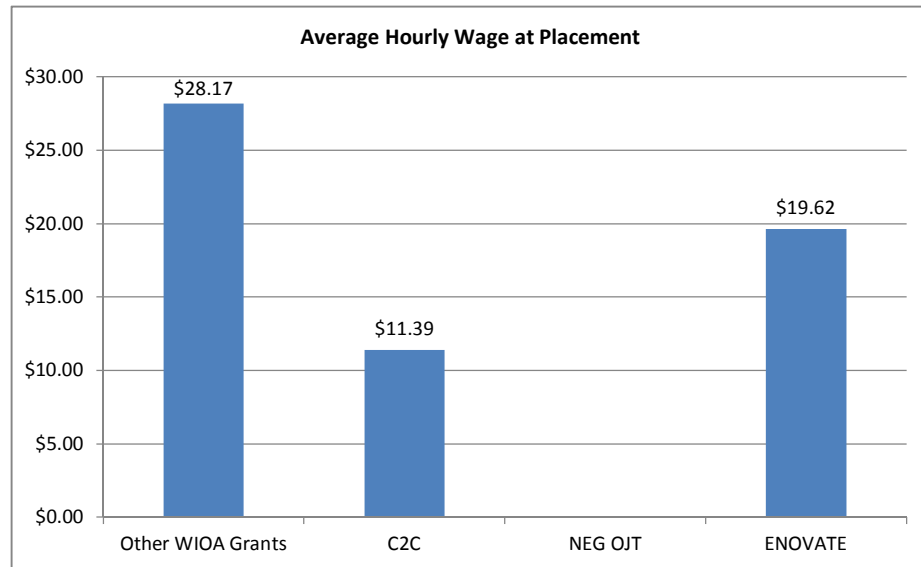
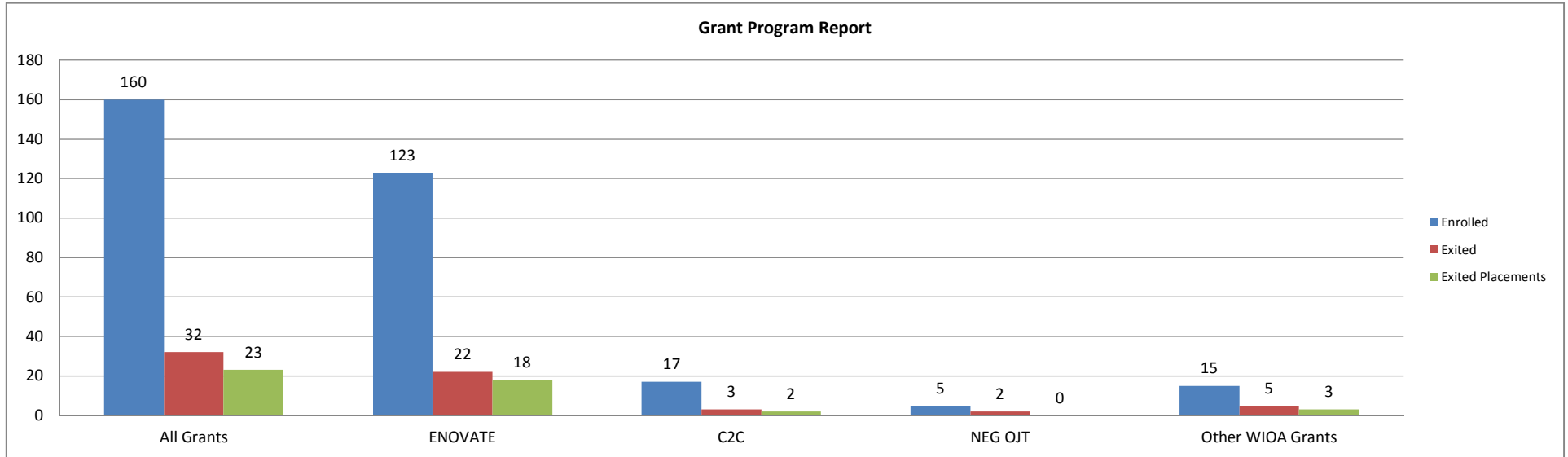
WIOA Breakdown - Adult, Dislocated Worker and Youth



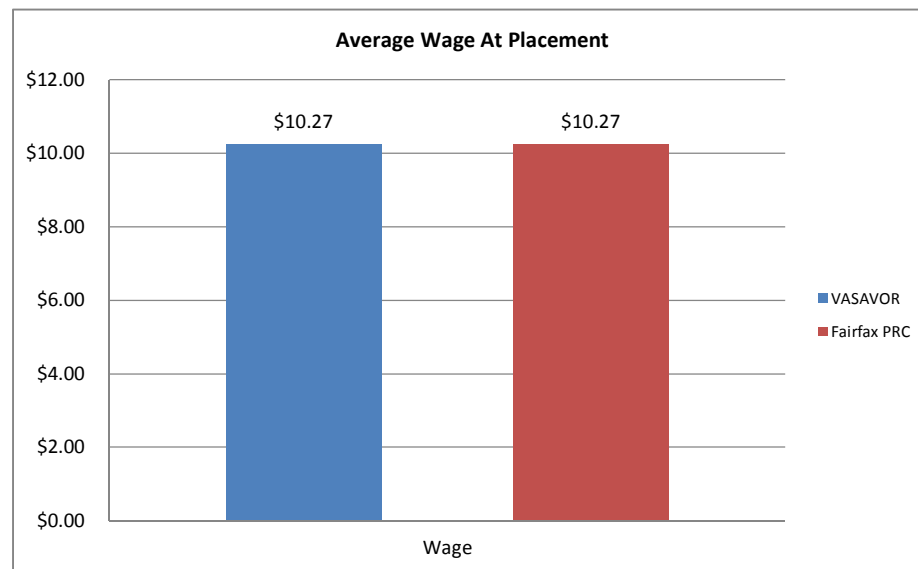
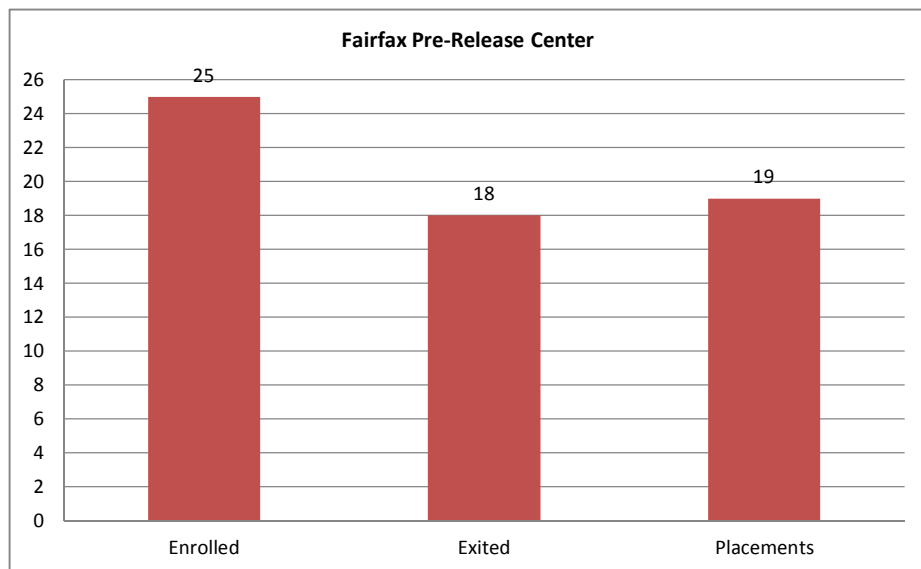
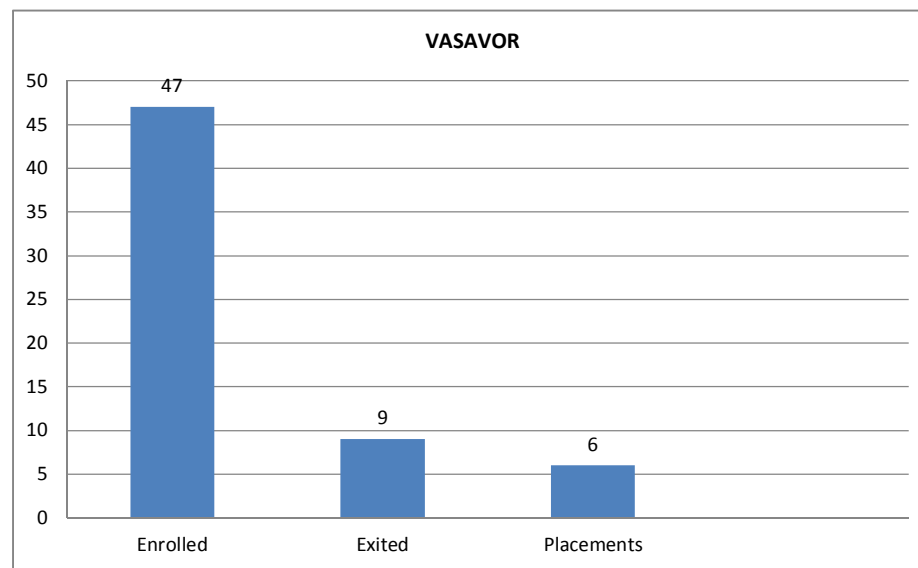
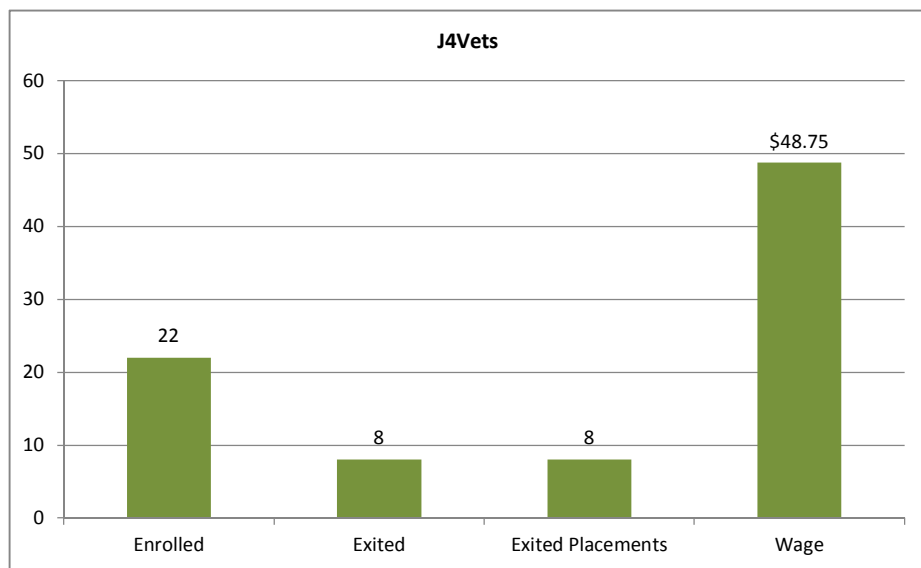


Northern Virginia Workforce Innovation and Opportunity Act, Area XI

WIOA Grants and Other Programs Statistics (July 1, 2015 to September 30, 2015)



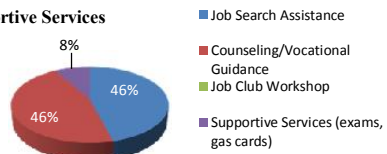
Non WIOA Grants



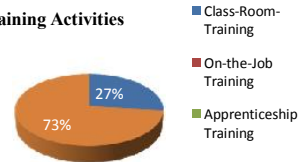
The SkillSource Group, Inc.
Jobs for Veterans Monthly Report - **Year 4**

										Yearly Cumulative Outcomes					
	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	4th Year Cumulative	4th Year Goal	4th Year Adjusted Goal	3rd Year Cumulative	2nd Year Cumulative	1st year Cumulative
Clients Enrolled	20	0	2	0	0	0	0	0	0	22	20	22	143	148	88
<i>Placed in Training</i>	5	7	3	0	0	0	0	0	0	15	16	18	101	119	66
Placed in Employment	1	4	3	0	0	0	0	0	0	8	14	15	96	96	27
<i>Average Hourly Wage at Placement</i>	\$51.44	\$57.76	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.75	\$20.00	\$20.00	\$30.97	\$31.33	\$26.82
Exited	1	4	3	0	0	0	0	0	0	8	20	22	143	148	88
<i>Employed at Exit</i>	1	4	3	0	0	0	0	0	0	8	14	15	96	96	27

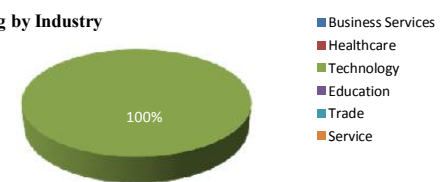
Supportive Services



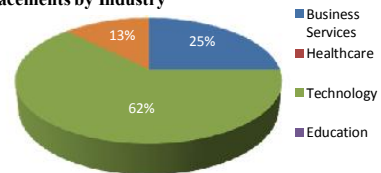
Training Activities



Training by Industry

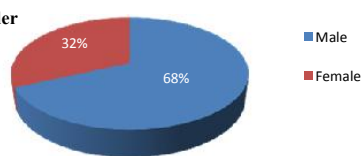


Job Placements by Industry

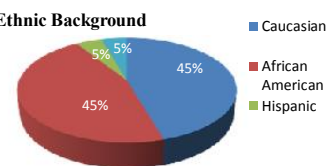


Demographics

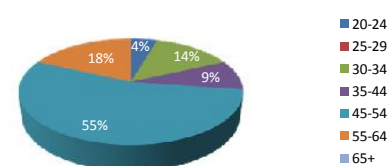
Gender



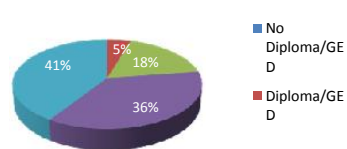
Ethnic Background



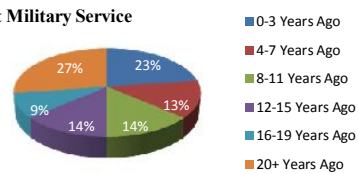
Age



Education



Last Military Service

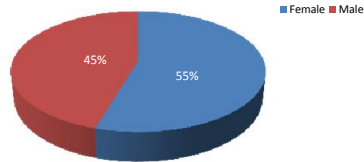


The SkillSource Group, Inc.
 Credentials to Careers (Cumulative)

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Cumulative	Goals
Monthly Visits	13	12	41	65	52	76	55	56	55	52	31	39	58	29	49	34	38	108	85	80	83	82	97	1290	250
Clients Enrolled	0	1	1	0	2	0	1	0	1	2	0	0	0	0	0	0	0	0	2	2	2	1	7	22	100
<i>Enrolled in WIA (Manassas)</i>	<i>0</i>	<i>1</i>	<i>1</i>	<i>0</i>	<i>2</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>2</i>	<i>2</i>	<i>1</i>	<i>7</i>	<i>22</i>	
<i>In Training Activity</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>3</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>2</i>	<i>1</i>	<i>4</i>	<i>13</i>	90
<i>Completed Training</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>4</i>	
<i>Received Credential</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	45
<i>Entered Employment</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>3</i>	66
Clients Exited	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	0	3	5	
<i>Employment at Exit</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>1</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>2</i>	<i>3</i>	
<i>Average Hourly Wage at Placement</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$10</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$11</i>	<i>\$11</i>	
Core Clients Employed	0	0	0	0	2	1	2	1	0	0	0	0	1	0	1	1	0	3	2	6	1	3	2	26	

Demographics

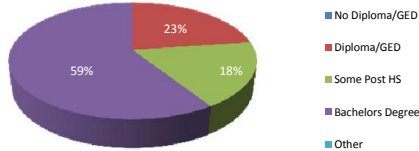
Gender



Ethnicity



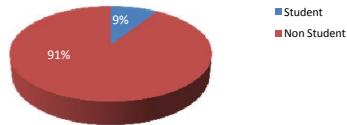
Education



Age



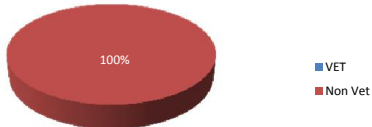
Student or Non Student



Job Placement by Industry



Veteran Status

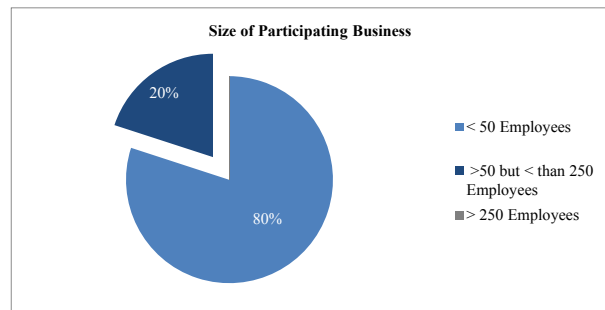
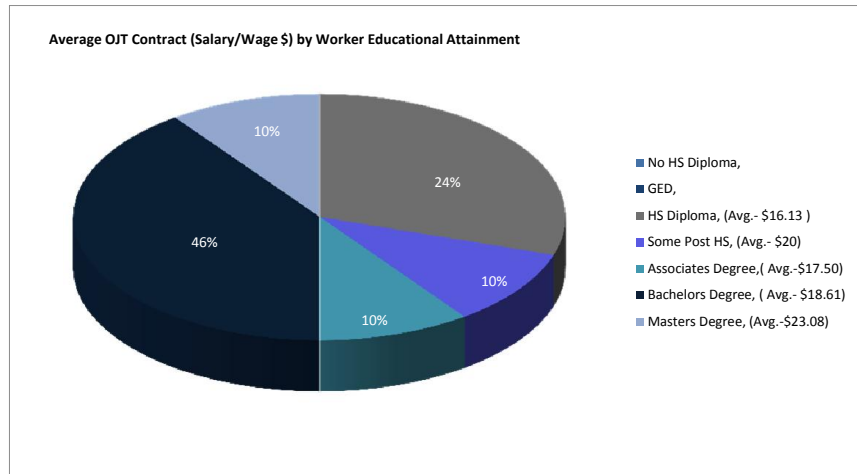
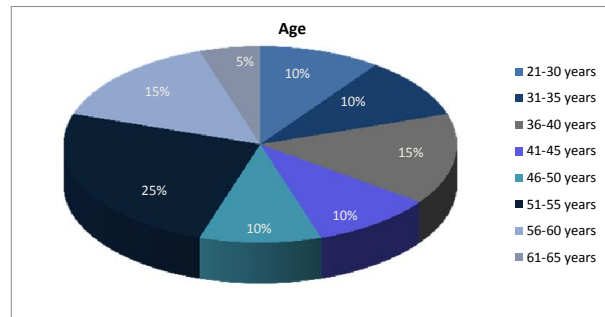
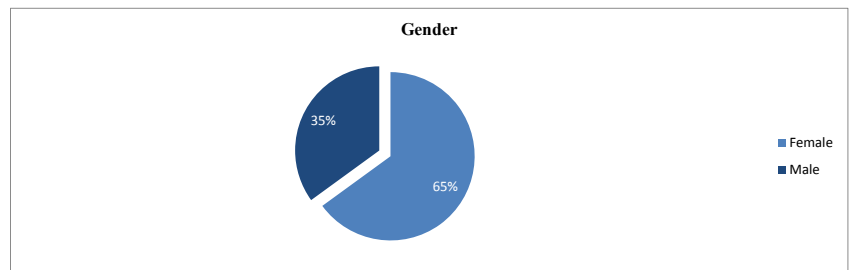
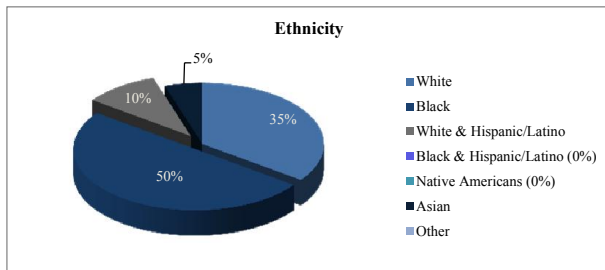


**Northern Virginia Workforce Area #11
DWT NEG OJT Grant -September 2015 Report**

Formula OJT	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	MTD
OJT Eligible Clients Identified	2	10	25	24	21	12	10	20	33	11	13	10	8	5	7	7	15	19	252
Enrolled in OJT Funded Training	1	1	0	1	0	1	4	2	4	0	0	3	2	0	0	1	0	0	20
Exits	0	0	0	0	2	0	1	1	3	4	0	1	0	0	3	0	0	1	16
Entering Employment at Exit	0	0	0	0	2	0	1	1	2	4	0	1	0	0	2	0	0	0	0
Entered OJT Employment at Exit	0	0	0	0	1	0	0	1	1	4	0	1	0	0	1	0	0	0	9
Entered OJT Related Employment at Exit	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1	0	0	0	2
Employers Contacted	19	7	16	6	20	9	18	19	18	11	16	7	19	15	12	8	15	16	251
Employer Contracts (PreAward Checklist Recd)	6	2	1	2	5	4	8	0	2	3	3	1	4	0	3	1	0	0	45
Client Referrals for Placement	2	0	19	49	28	25	21	19	35	24	13	5	5	5	5	3	2	2	262

** Additional clients entered employment unrelated to OJT. Current total: 2*

Formula OJT Placed Participant Demographics



Virginia Serious and Violent Offender Reentry Program
Monthly Report- September 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Active Caseload	40	41	43									
Receiving Placement Services	40	41	43									
New Placements	1	2	3									
Unique Placements	1	2	3									
Currently Working	30	28	27									
Receiving SSI	0	1	0									
Technical Violations	1	0	0									
Re-Offended	0	0	0									
New enrollments	2	3	3									
Returned to program	0	1	1									
Upcoming referrals	1	3	3									
Exited from Program	4	3	2									
Training Expenditures	\$0	\$0	\$ 4,249.00									
Supportive Services Expenditures	\$ 1,775.00	\$145	\$ 1,400.00									

**Final Supportive Services Expenditures Reported on One Month Delay*

Cumulative (since program inception in 2003):	
Enrollment	497
Placements*	515
Exited**	455
Deceased	6
Average Hourly Wage	\$10.31
Re-Offended	22
Insured by Federal Bonding	84
Total Bonding Value	\$420,000
Training Expenditures	\$360,446

**Multiple placements may be made for one participant*

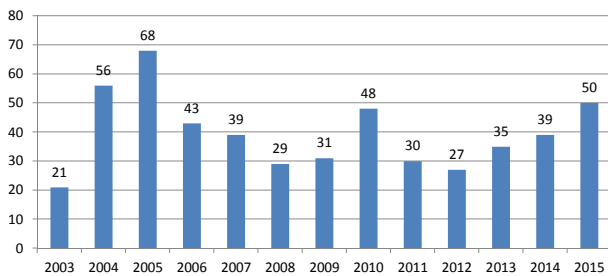
***Exited participants may be returned to program*

September Placements

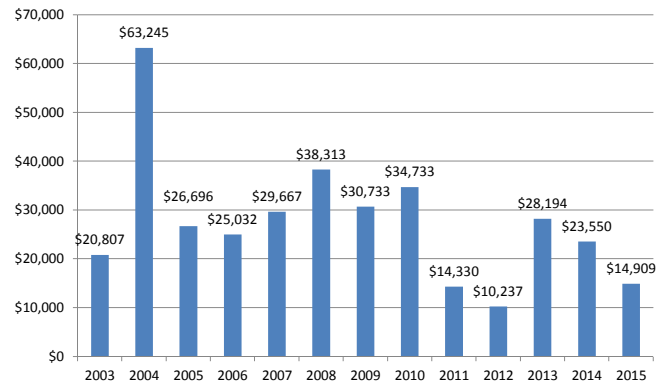
Position	Industry	Starting Wage	Hours Per Week	Benefits?
Barista	Food Industry	\$10.00	40	No
Sales Associate	Retail	\$9.25	30	No
Car Detail	Automotive Industry	\$12.00	40	No

Recidivism Rate: 4%

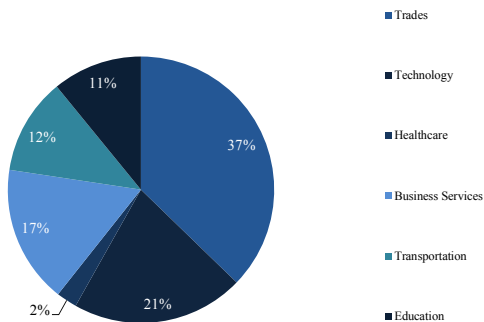
Participant Placements by Calendar Year



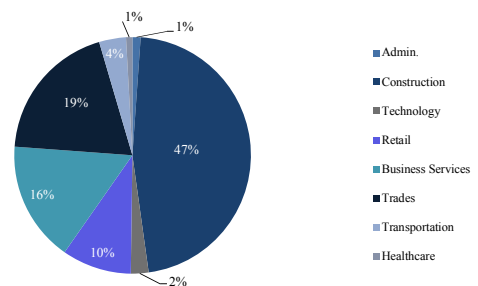
Training Expenditures by Year



Occupational Training



Employment by Industry

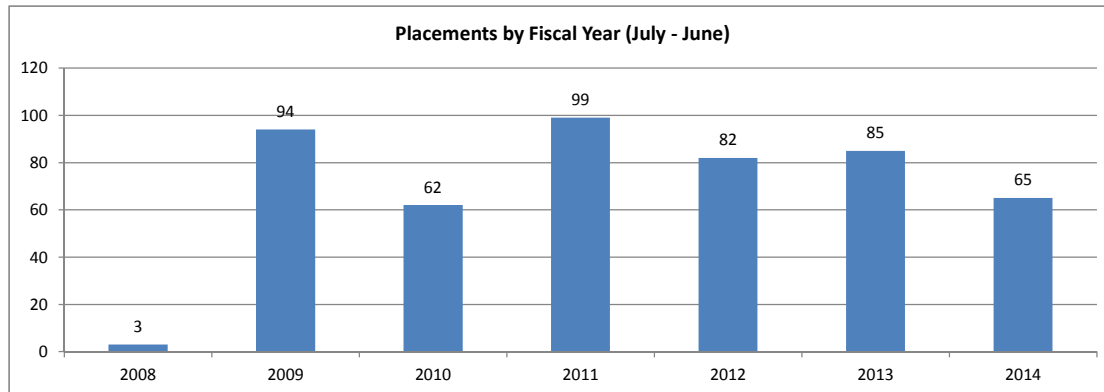
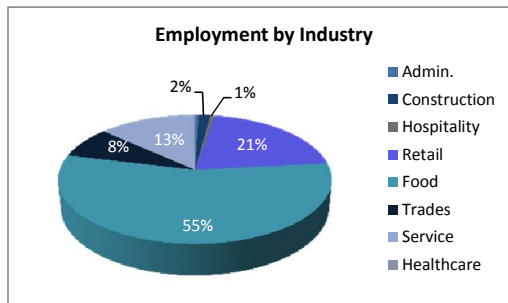
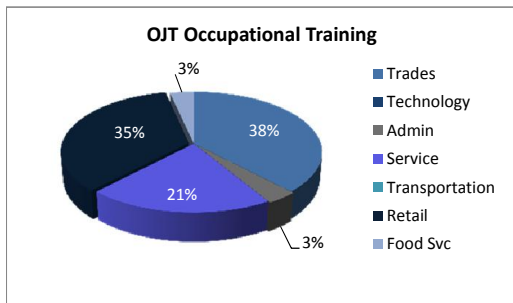


Fairfax Pre-Release Center
Monthly Report- September 2015

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16
Enrolled	7	10	8									
Placed in Employment	4	5	10									
Exited	7	6	5									
<i>Employed at Exit</i>	6	5	4									
<i>Unemployed at Exit</i>	1	1	1									
Currently Employed	19	18	23									
<i>Average Hourly Wage</i>	\$10.34	\$10.24	\$10.23									

<i>Cumulative</i>	
Enrolled	684
Non-Exited Placements	144
Exited	570
<i>Unemployed as Exit</i>	100
<i>Employed at Exit</i>	426
Insured by Federal Bonding	53
<i>Total Bonding Value</i>	\$265,000
Total On the Job Trainings	29
<i>On the Job Training Expenditures</i>	\$62,628
Re-Offended	58

Recidivism Rate 8%



Sample of Monthly Placements

Positions	Employers	Wage
Clothing Hanger/Clerk	The Salvation Army	\$10.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$8.50

The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
September 2015

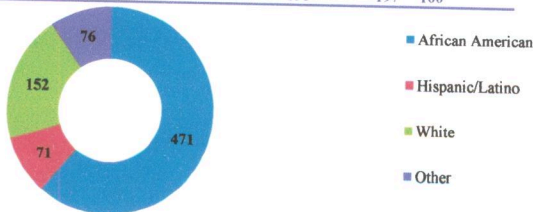
PERFORMANCE OUTCOMES	ENOVATE LWIA #11	LAUNCH HAMPTON ROADS LWIA #16	GREATER RICHMOND GATE LWIA #9	TOTAL
# Attending Info Session	940	1,499	658	3,097
# Screened to be WIA eligible	811	945	376	2,132
# Enrolled/Random Assignment - Treatment	129	141	105	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	83	47	42	172
# Veterans Enrolled	54	119	50	223
# Receiving Services	259	289	25	573
# Enrolled Participants – Referred back to traditional employment	52	115	46	213
# Starting New Businesses	119	81	51	251
# Withdrawn Participants	24	92	24	140
# Adults/Dislocated (Treatment only)	105/161	271/36	111/86	487/283

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

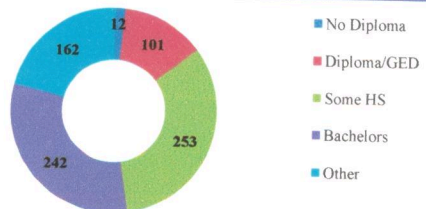
At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and **Launch Hampton Roads** is 71% of goal.

Demographics for VETEC Participants – thru September 2015

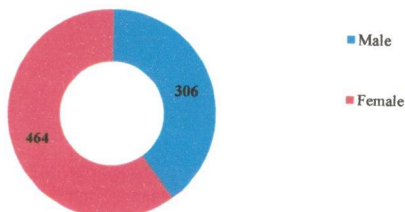
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	114	51	202	85	155	83
Hispanic	39	19	28	13	4	2
White	63	32	58	23	31	10
Other	50	29	19	10	7	5
Total	266	131	307	131	197	100



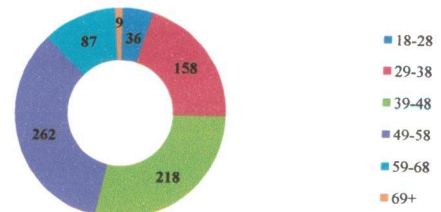
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	6	1	3	2	3	3
Diploma	25	15	33	14	43	24
Some Post HS	75	34	103	46	75	42
Bachelor	106	54	87	33	49	25
Other	54	27	81	36	27	6
Total	266	131	307	131	197	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	120	42	106	21	80	35
Female	146	89	201	110	117	65
Total	266	131	307	131	194	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	14	3	16	17	6	11
29-38	52	25	70	34	36	16
39-48	76	40	79	27	63	36
49-58	91	50	104	42	67	26
59-68	28	12	35	10	24	10
69+	5	1	3	1	1	1
Total	266	131	307	131	197	100

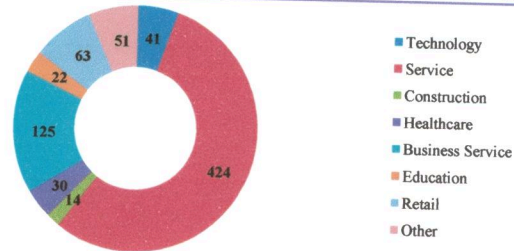


*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
**C=Control

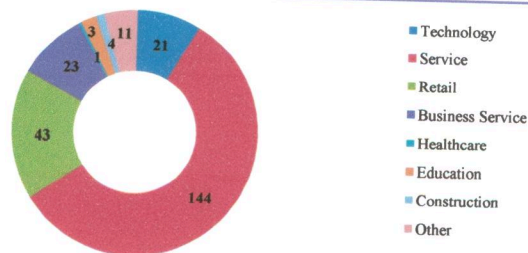
The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
September 2015

Results Data for VETEC Participants – thru September 2015

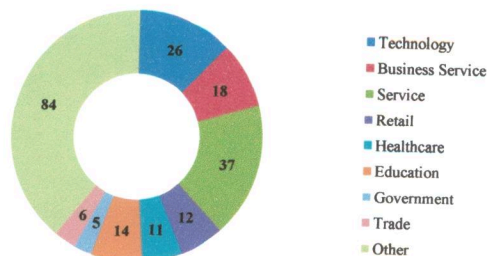
New Business Ideas by Industry	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	27	6	10	4	4	3
Service	114	69	157	69	153	63
Construction	8	6	6	2	--	--
Healthcare	17	7	8	1	5	6
Business Service	60	22	37	9	28	26
Education	--	--	18	5	4	1
Retail	24	17	39	22	--	--
Other	16	4	32	19	3	1
Total	266	131	284	131	197	100



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	15	6	--
Service	63	35	46
Business Service	20	20	3
Retail	14	9	--
Healthcare	1	--	--
Construction	2	3	--
Education	--	3	--
Other	4	5	2
Total	119	81	51



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	11	15	--
Business Service	12	6	--
Service	16	21	--
Retail	3	9	--
Healthcare	6	5	--
Education	--	14	--
Government	--	5	--
Trade	4	6	--
Other	4	34	46
Total	52	115	46



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
**C=Control

BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2015 - September 30, 2015

ITAs / INDUSTRY	Obligated Funds	Additional Training Expenses	WIOA YOUTH		WIOA ADULT/DW/VASAVOR/J4VETS		TOTAL
			Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$3,464		0	0.00%	3	3.37%	3
Clerical / Administrative (CA)	\$6,863		1	2.13%	3	3.37%	4
Construction / Trade (CT)	\$6,588		2	4.26%	2	2.25%	4
Education (Ed)	\$1,070		1	2.13%	0	0.00%	1
Healthcare (He)	\$46,599		18	38.30%	12	13.48%	30
Hospitality / Services (HS)	\$7,612		3	6.38%	2	2.25%	5
Literacy Activities (LA)	\$3,904		8	17.02%	4	4.49%	12
Management/Business (MB)	\$22,274		0	0.00%	10	11.24%	10
Technology (Tech)	\$105,288		13	27.66%	38	42.70%	51
Transportation (Tr)	\$47,746		1	2.13%	15	16.85%	16
Others	\$0		0	0.00%	0	0.00%	0
TOTAL	\$251,407	\$0	47	100.00%	89	100.00%	136

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

Ed: teaching, childcare

LA: ESL, basic computer

Others: J4VETS CRC

He: medical, dental, pet health

HS: food, design, massage, hair

Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$109,869
WIOA Dislocated	\$78,864
WIOA Youth	\$46,328
J4VETS	\$11,390
VASAVOR	\$4,956
TOTAL	\$251,407

OJT Obligated by Grants	OJT Amount
NEG	\$2,995
VASAVOR	\$0
TOTAL	\$2,995

OJTs / INDUSTRY	Obligated Funds	VASAVOR		NEG		TOTAL
		Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$2,995	0	0.00%	1	100.00%	1
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$0	0	0.00%	0	0.00%	0
Hospitality / Services (HS)	\$0	0	0.00%	0	0.00%	0
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$0	0	0.00%	0	0.00%	0
Technology (Tech)	\$0	0	0.00%	0	0.00%	0
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$2,995	0	0.00%	1	100.00%	1

CENTER FOR BUSINESS PLANNING AND DEVELOPMENT
(Business Development Assistance Group, Inc.)

	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	TOTAL
Client Overview													
Walk-In	18	23	20										61
One-on-One Counseling	17	21	19										57
Training and Event Attendees*	57	51	99										207
Total:	92	95	138	0	0	0	0	0	0	0	0	0	325
Economic Impact													
New Businesses Created**	3	6	2										11
New Jobs Created	3	6	2										11
Businesses Expanded	1	0	1										2
Total:	7	12	5	0	0	0	0	0	0	0	0	0	24
Services Utilized													
TA for Business Startup	16	19	20										55
TA for Business Expansion	1	2	2										5
Total:	17	21	22	0	0	0	0	0	0	0	0	0	60

*Trainings and Events
5 Simple Steps Training: 9
NVCC Training: 10
Focus Group Meeting: 41
Home Base Child Care Training: 39

**New Businesses
Pistachyo, LLC
Alleluia Greetings, LLC

September 2015 Demographics

