

- □ Pages 1-2: Workforce Innovation and Opportunity Act Program
- □ Pages 3-4: Workforce Innovation and Opportunity Act/ Other Grants
- □ Page 5: Virginia Serious and Violent Offender Reentry (VASAVOR)
- □ Page 6: Fairfax Pre-Release Center
- □ Page 7: Success through Education, Employment and Reintegration (STEER)
- □ Page 8: Virginia Financial Services Network (VFSN)
- □ Page 9: ITA and OJT Breakdown
- □ Page 10: The Center for Business Planning and Development



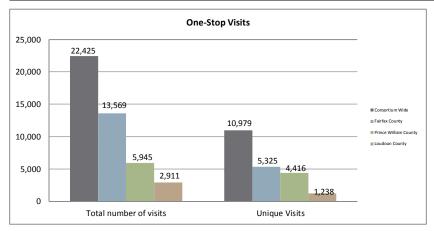


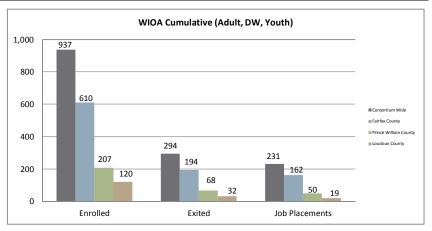


### Northern Virginia Workforce Innovation and Opportunity Act, Area XI

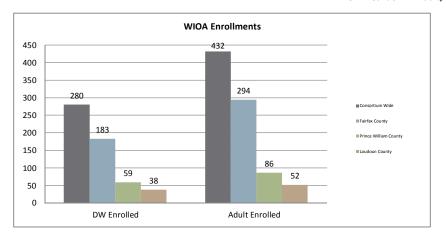
WIOA Adult, Dislocated Worker, and Youth Statistics (July 1, 2016- November 30, 2016)

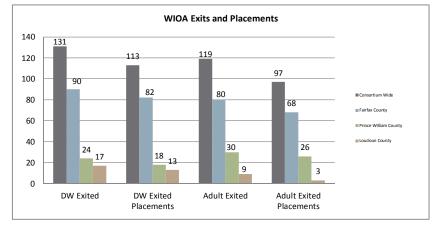
	At-A-Glance								
One-Stop Services		WIOA Services (Youth/Adult/DW	All Employment & Training Programs						
Center Visits	22,425	Total Participants	937						
Unique One-Stop Visits	10,979	WIOA Job Placements	231	Total Enrolled	1,164				
One-Stop Job Placements	342	Average Hourly Wage at Placement (Adult)	\$15.85	Total Exited	355				
Average Hourly Wage at Placement	\$12.99	Average Hourly Wage at Placement (DW)	\$29.96	Total Job Placements	348				
		Average Hourly Wage at Placement (Youth)	\$9.80	Total Participants with Disabilities	149				
		Credentials Received in PY16	265	Total Veterans	36				
		Credentials Received at Closure	168						



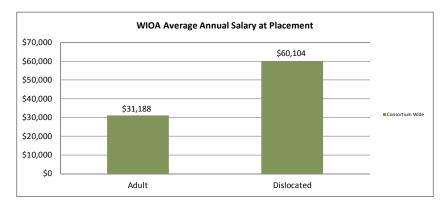


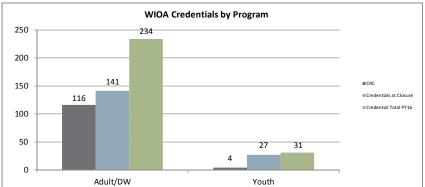
WIOA Breakdown - Adult, Dislocated Worker and Youth

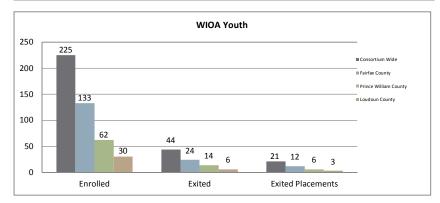


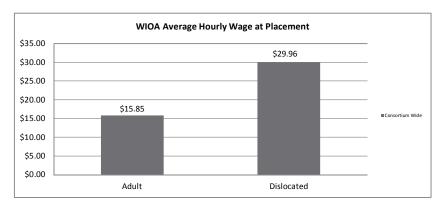


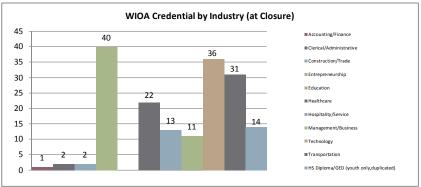
Page 1

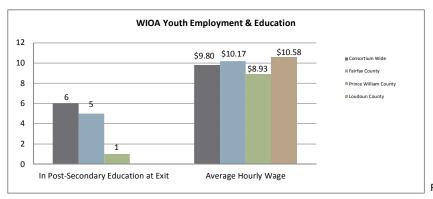








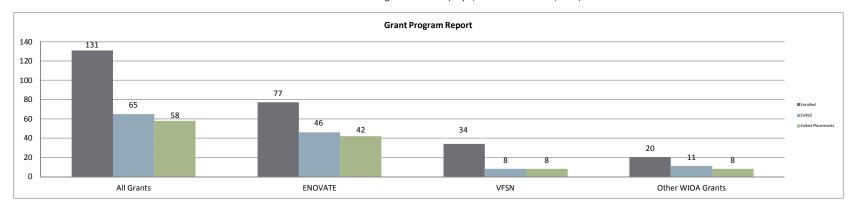


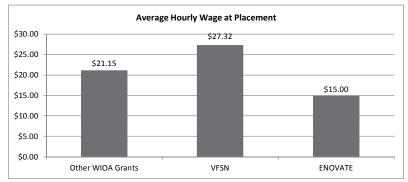


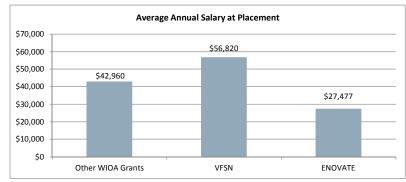
Page 2

### Northern Virginia Workforce Innovation and Opportunity Act, Area XI

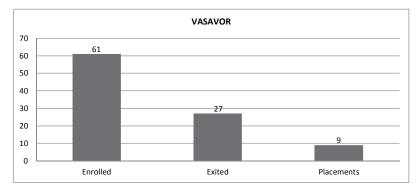
WIOA Grants and Other Programs Statistics (July 1, 2016- November 30, 2016)

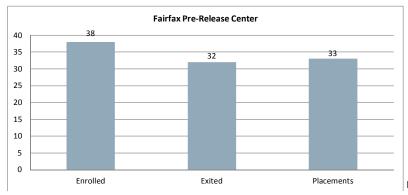




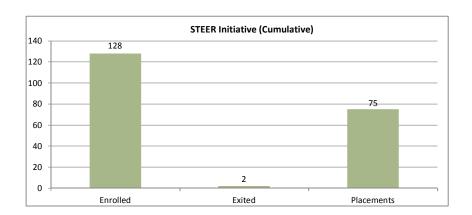


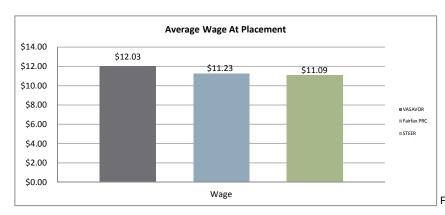
#### Non WIOA Grants





Page 3





Page 4

# Virginia Serious and Violent Offender Reentry Program Monthly Report

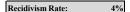
	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17
Active Caseload	47	49	46	45	50	51	53	49	42	40	37						
Receiving Placement Services	44	46	39	36	45	44	44	42	38	37	34						
New Placements	3	5	1	3	2	2	3	3	4	1	1						l
Unique Placements	1	5	1	0	1	2	2	2	3	1	0						
Currently Working	24	29	27	25	27	26	28	27	27	24	21						
Receiving SSI	0	1	0	0	1	1	0	0	0	0	0						
Technical Violations	1	1	2	2	1	1	1	2	1	1	2						l
Re-Offended	0	0	0	0	0	0	0	0	0	0	0						
New enrollments	3	3	1	2	7	7	5	2	2	4	2						1
Returned to program	0	0	0	0	0	0	0	0	0	0	0						
Upcoming referrals	2	2	2	2	4	6	2	2	4	2	4						
Exited from Program	1	1	4	3	2	5	3	6	6	7	5						
Dual Enrollment Referral(WIOA)	0	0	0	1	0	0	0	0	0	0	0						l
Training Expenditures	\$ 3,700.00	\$0	\$0	\$3,000.00	\$0	\$9,949.00	\$0	\$ 760.00	\$1,050.00	\$9,000.00	\$ 1,050.00						
Supportive Services Expenditures	\$ 29.00	\$1,392.00	\$2,600.00	\$435.00	\$2,600.00	\$0	\$30	\$1,890.00	\$230.00	\$184.00	\$2,860.00						

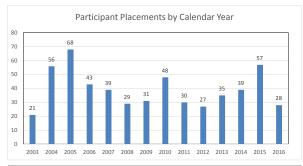
\*Final Supportive Services Expenditures Reported on One Month Delay

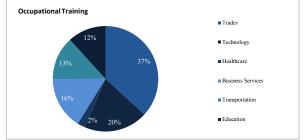
Cumulative (since program inception in 2003):						
542						
551						
506						
6						
\$11.17						
22						
85						
\$430,000						
\$394,155						

 $<sup>*</sup> Multiple\ placements\ may\ be\ made\ for\ one\ participant$ 

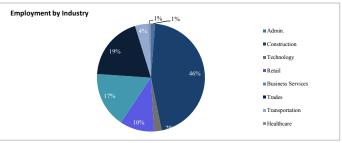












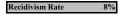
<sup>\*\*</sup>Exited participants may be returned to program

### Fairfax Pre-Release Center

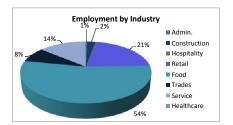
Monthly Report

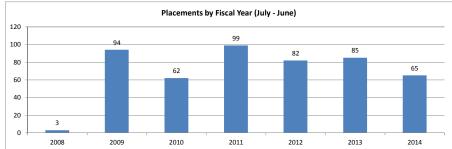
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
Enrolled	7	9	8	5	9							
Placed in Employment	9	7	4	5	8							
Exited	4	4	9	11	4							
Employed at Exit	3	4	7	9	4							
Unemployed at Exit	1	0	2	2	0							
Currently Employed	16	19	14	14	18							
Average Hourly Wage	\$10.59	\$11.03	\$11.39	\$11.48	\$11.65							

Cumulative	
Enrolled	787
Non-Exited Placements	135
Exited	650
Unemployed at Exit	113
Employed at Exit	515
Insured by Federal Bonding	60
Total Bonding Value	\$300,000
Total On the Job Trainings	29
On the Job Training Expenditures	\$62,628
Re-Offended	64









#### Sample of Monthly Placements

Positions	Employers	Wage
Laborer	Shirley Contracting	\$12.00
Crew	Chipotle	\$9.00
Crew	McDonald's	\$9.00

#### The SkillSource Group, Inc.

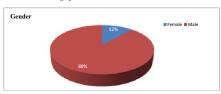
Success Through Education, Employment and Reintegration (STEER)

	Jul-15 to Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	Mav-17	Jun-17	Cumulative	To Date Enrollment Goal	Program Goals
Total Clients Enrolled	88	9	Aug-10	5 5	7	14	Dec-10	Jan-17	Fe0-1/	Mar-17	Apr-17	May-17	Jun-17	128	171%	150
Pre-Release Center (WR)	54	6	4	1	6	8								79		
AIB-Non-Work Release (NWR)	16	3	1	0	1	4								25		
Adult Detention Center (ADC)	18	0	0	3	0	2								23		
Public referrals	0	0	0	0	0	0								0		
Released	58	9	3	5	5	2								82		
Referral Partners (OAR, WIOA)	0	0	0	1	0	0								1		
Active	87	9	5	5	7	14								127		
Inactive	1	0	0	0	0	0								1		
Enrolled in WIOA	2	0	0	0	0	0								2		
STEER Training Amount	\$4,610	\$0	\$250	\$3,000	\$150	\$950								\$8,960		
WIOA Training Amount	\$3,639	\$0	\$0	\$1,605.72	\$0	\$0								\$5,245		
Completed Training	40	0	6	0	3	7								56		
Received Credential	39	0	5	0	3	7								54		
Federal Bonding	4	0	0	1	0	0								5		
Entered Employment	52	4	3	2	8	6								75		
Clients Exited	2	0	0	0	0	0								2		
Violation	9	0	2	4	2	2								19		
Re-offended	0	0	0	0	0	0								0		
EIP	1	0	0	0	0	0								1		
Recidivism Rate	0%	0%	0%	0%	0%	0%								0%		
Dropped Out of Services	2	0	0	0	0	0								2		
Employment at Exit	1	0	0	0	0	0								1		
Average Hourly Wage at Placement	\$9.45	\$8.37	\$8.66	\$12.50	\$15.47	\$12.08								\$11.42		

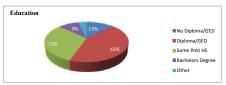
Placements	
WR	61
NWR	7
ADC	7
Referrals	0
Released	82

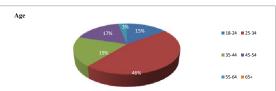
To Date Performance and Outcomes						
	Outcome	s Goals				
Enrollment Rate	171%	100%				
Participation Rate	100%	90%				
Work readiness Rate	100%	80%				
Post-release Enrollment Rate	87%	80%				
Placement Rate	59%	60%				
Employment Retention Rate	65%	70%				
Recidivism Rate	0%	22%				

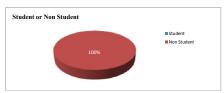
#### Client Demographics

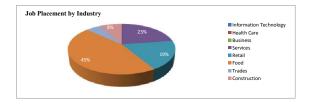


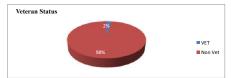










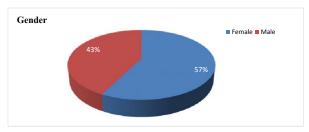


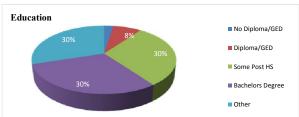
### The SkillSource Group, Inc.

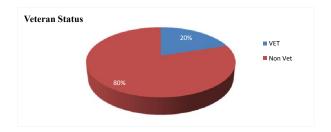
Virginia Financial Services Network (VFSN)

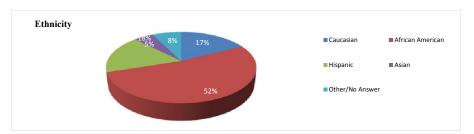
	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Cumulative	Goals
Provided Information on VFSN	195	183	77	19	26	72	94	41	39	51	54	32		883	
Viewed VFSN Video	22	13	49	17	26	32	50	41	39	51	54	32		426	
Interested in VFSN	18	8	21	4	12	19	18	12	14	19	15	12		172	
Applied for VFSN	3	0	2	9	2	0	10	9	7	7	9	13		71	600
Treatment	1	0	1	5	1	0	5	5	3	3	5	3		32	300
Control	2	0	1	4	1	0	5	4	4	4	4	4		33	300
Veterans	1	0	3	0	0	0	0	0	0	0	0	4		8	
Receiving Financial Coaching	2	0	3	4	1	0	5	5	3	1	4	7		35	
Receiving WIOA Training	0	3	0	0	0	1	0	2	1	1	7	10		25	
Clients Exited	0	1	0	4	0	1	0	0	4	3	0	0		13	
Received Industry Credential	0	0	0	2	0	0	0	0	0	0	0	0		2	190
Entered Employment	0	1	0	4	0	0	1	0	0	3	0	0		9	216
Average Hourly Wage at Placement	\$0	\$24	\$0	\$13	\$0	\$14	\$17	n/a	n/a	\$30	n/a	n/a		\$17	

## Client Demographics











# BREAKDOWN REPORT ON ITAS AND OJTS

July 1, 2016 -November 30, 2016

ITAs / INDUSTRY	Funds		WIOA	YOUTH	WIC ADULT/DW/	TOTAL	
		Expenses	Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$9,892		1	2.78%	7	2.37%	8
Clerical / Administrative (CA)	\$5,686		0	0.00%	5	1.69%	5
Construction / Trade (CT)	\$17,798		1	2.78%	11	3.73%	12
Education (Ed)	\$0		0	0.00%	0	0.00%	0
Healthcare (He)	\$105,868		21	58.33%	36	12.20%	57
Hospitality / Services (HS)	\$23,869		1	2.78%	7	2.37%	8
Literacy Activities (LA)	\$10,328		5	13.89%	10	3.39%	15
Management/Business (MB)	\$100,750		2	5.56%	49	16.61%	51
Technology (Tech)	\$237,445		3	8.33%	96	32.54%	99
Transportation (Tr)	\$224,655		2	5.56%	74	25.08%	76
Others	\$0	\$0	0	0.00%	0	0.00%	0
TOTAL	\$736,291	\$0	36	100.00%	295	100.00%	331

AF: bookkeeping

CA: Administrative Certificate, MS Office Certificate

CT: HVAC, plumbing, electric

 $Ed: teaching, \ childcare$ 

LA: ESL, basic computer

He: medical, dental, pet health

HS: food, design, massage, hair Tech: information technology

Tr: CDL (A & B or endorsement)

MB: government contracts, HR, project management

ITA Obligated by Grants	Training Amount
WIOA Adult	\$429,534
WIOA Dislocated	\$232,586
WIOA Youth	\$52,772
VASAVOR	\$21,399
TOTAL	\$736,291

OJT Obligated by Grants	OJT /WEX Amount
WIOA Adult	\$7,298
WIA DW	\$9,610
VASAVOR	\$2,485
TOTAL	\$19,393

OJTs / INDUSTRY	Obligated	VASA	VOR	WIOA A/V	TOTAL	
OUTS/ INDUSTRI	Funds	Number	Percent	Number	Percent	
Accounting/Finance (AF)	\$0	0	0.00%	0	0.00%	0
Clerical / Administrative (CA)	\$0	0	0.00%	0	0.00%	0
Construction / Trade (CT)	\$0	0	0.00%	0	0.00%	0
Education (Ed)	\$0	0	0.00%	0	0.00%	0
Healthcare (He)	\$8,594	0	0.00%	2	33.33%	2
Hospitality / Services (HS)	\$4,805	0	0.00%	2	33.33%	2
Literacy Activities (LA)	\$0	0	0.00%	0	0.00%	0
Management/Business (MB)	\$4,616	0	0.00%	1	16.67%	1
Technology (Tech)	\$1,378	0	0.00%	1	16.67%	1
Transportation (Tr)	\$0	0	0.00%	0	0.00%	0
TOTAL	\$19,393	0	0.00%	6	100.00%	6

### CENTER FOR BUSINESS PLANNING AND DEVELOPMENT

(Business Development Assistance Group, Inc.)

### FISCAL YEAR 2017

	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	TOTAL
Client Overview													
Walk-In	23	20	22	20	21								106
One-on-One Counseling (1st time client)	1	8	9	13	6								37
Training and Event Attendees*	55	0	23	0	36								114
Total:	79	28	54	33	63								257
Economic Impact													
New Businesses Created**	0	1	0	0	0								1
New Jobs Created	0	1	0	0	0								1
Businesses Expanded	0	0	0	0	1								1
Total:	0	2	0	0	1								3
Services Utilized													
TA for Business Startup	1	6	7	13	6								33
TA for Business Expansion	0	2	2	0	0								4
Total:	1	8	9	13	6								37

*Trainings and Events
How to Start a Small Business: 11
Child Care Training: 25



