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May 11, 2016

Ms. Nannette M. Bowler Director Fairfax County Department of Family Services 12011 Government Center Parkway Fairfax, VA 22035

Dear Ms. Bowler:

Thank you for your organization's proposal to the *SkillSource* Group, Inc. (*SkillSource*) for our recent solicitation seeking a contractor for Workforce Innovation and Opportunity Act (WIOA) One-Stop Operator Program Services in Northern Virginia Workforce Area #11. *SkillSource* has completed its review of proposals by a panel comprised of private sector Board members from the Northern Virginia Workforce Development Board and staff. Fairfax County Department of Family Services had the highest rated proposal and has been selected to continue as the Northern Virginia One-Stop Program Operator.

Please sign the enclosed one-year renewable agreement for services beginning July 1, 2016 and ending on June 30, 2017. Upon signature, please return one copy to my office, while retaining another copy for your files.

Congratulations on this new contract award. We greatly appreciate Fairfax County Department of Family Services' interest in working with the *SkillSource* Group, Inc. and the Northern Virginia Workforce Development Board. I look forward to our continued work together.

Sincerely,

David A. Hunn President and CEO

Enclosures